

# Second quarter 2018 earnings conference call and webcast

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July 27, 2018

# **Cautionary statement**

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# **2Q18** financial highlights

Earnings	\$3.4 billion
Earnings per diluted share	\$1.78
Earnings / EPS (excluding special items and FX) <sup>1</sup>	\$3.4 billion / \$1.78
Cash flow from operations / excluding working capital <sup>1</sup>	\$6.9 billion / \$7.0 billion
Debt ratio / Net debt ratio <sup>2</sup>	20% / 17%
Dividends paid	\$2.1 billion

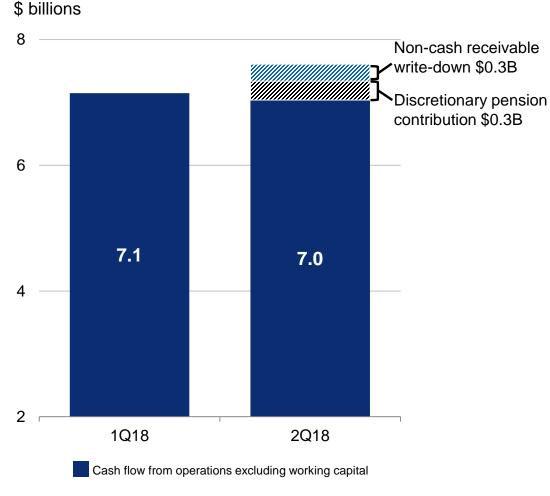


<sup>&</sup>lt;sup>1</sup> Reconciliation of special items, FX, and other non-GAAP measures can be found in the appendix.

<sup>&</sup>lt;sup>2</sup> As of 6/30/2018. Net debt ratio is defined as debt less cash equivalents and marketable securities divided by debt less cash equivalents and marketable securities plus stockholders' equity.

# 2018 cash flow excluding working capital

#### Cash flow from operations excluding working capital\*



## 2Q operational impacts:

- + Crude realizations
- Brent/WTI mix
- LNG spot prices



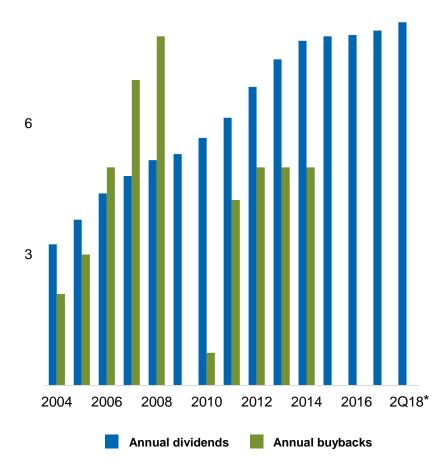
Delivering 2018 cash generation in line with guidance

<sup>\*</sup> Reconciliation of non-GAAP measures can be found in the appendix.

# Initiate share repurchase 3Q18

4% increase in 1Q18 Disciplined and on track Average through cycle <20% Return **surplus** Share repurchases targeted cash at \$3B per year

9



<sup>\* 2</sup>Q18 reflects rolling four quarter total.



**Historical total shareholder distributions**\$ billions

# Portfolio optimization

#### **Asset sale proceeds**

\$ billions (before tax)

**Target** ~\$5-10

#### **Public domain**

Southern Africa downstream

U.K. Central North Sea

**2018 YTD** 

2018-2020

2018 YTD: ~\$0.7 billion\*

Elk Hills

Democratic Republic of the Congo

# Divestment criteria remain unchanged:

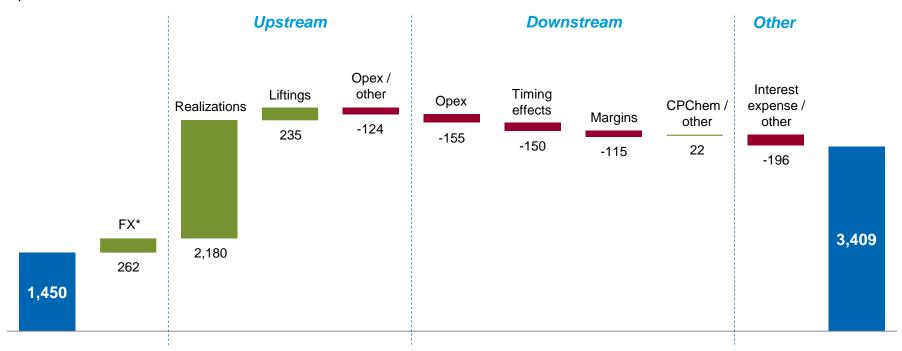
- Strategic alignment
- · Unable to compete for capital
- Receive good value

<sup>\*</sup> Excludes returns of investment as presented in the Statement of Cash Flows.



# Chevron earnings 2Q18 vs. 2Q17

#### \$ millions

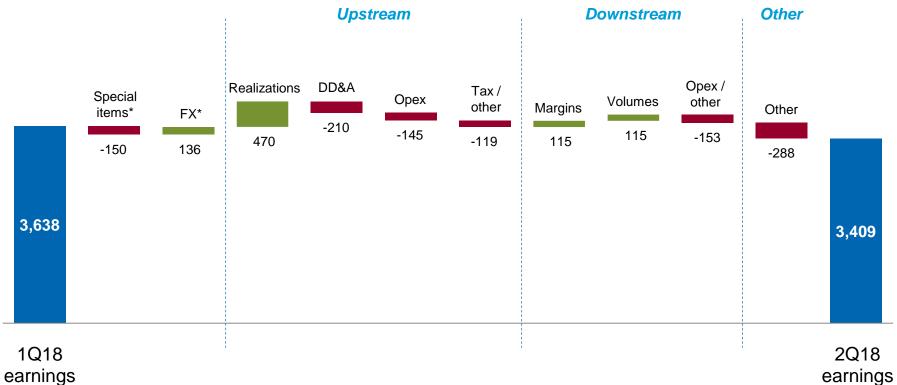


2Q17 earnings

<sup>\*</sup> Reconciliation of FX can be found in the appendix.

## **Chevron earnings** 2Q18 vs. 1Q18

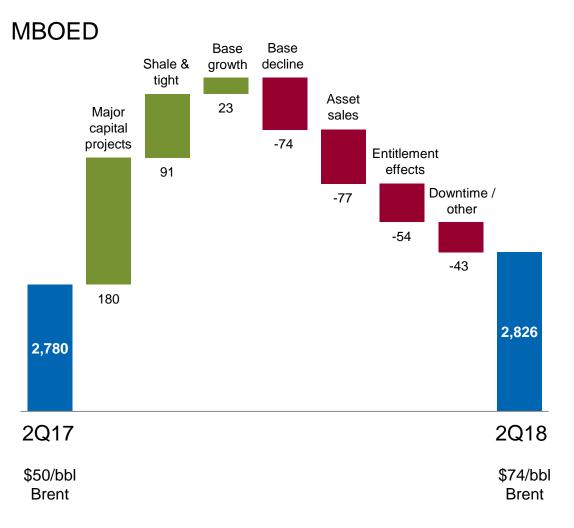
#### \$ millions



<sup>\*</sup> Reconciliation of special items and FX can be found in the appendix.



# Worldwide net oil & gas production 2Q18 vs. 2Q17

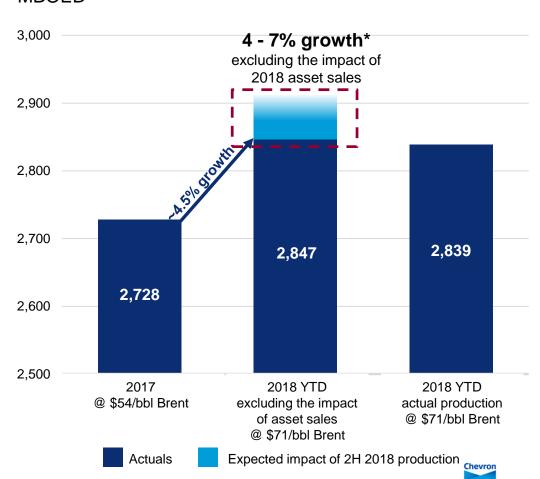


- Wheatstone, Gorgon, and other major capital project ramp-ups
- Permian growth
- Mid-continent, Gulf of Mexico shelf, Elk Hills, and South Natuna Sea divestments
- Entitlement effects from higher prices and lower spend
- Planned turnaround activity and unplanned downtime

# Worldwide net oil & gas production

#### **Net production**

#### MBOED



#### **2Q production 2,826 MBOED**

- 2Q production impacts:
  - Turnarounds (67) MBOED
  - Asset sales (15) MBOED

#### 2<sup>nd</sup> half growth drivers:

- Wheatstone Train 2 ramp-up
- Shale & tight growth
- Other MCP ramp-up

#### Full year outlook:

Upper half of guidance range

\* Estimated production growth @ \$60/bbl Brent.



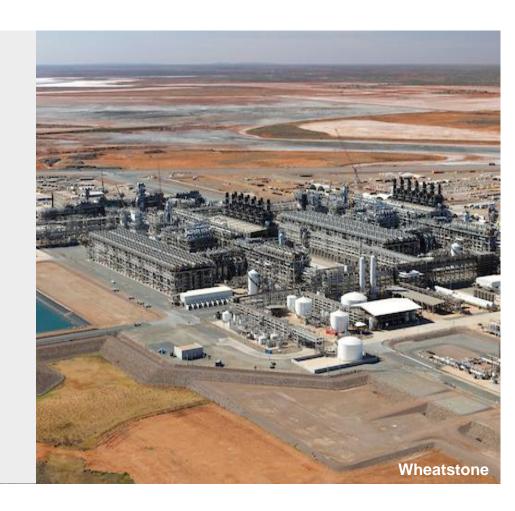
# **Gorgon and Wheatstone**

Five LNG trains in operation

Wheatstone Train 2 first LNG
June 15

Gorgon Train 2 pit stop completed as planned

Gorgon and Wheatstone combined net production: 2Q18: 282 MBOED





## FGP / WPMP

### Progressing toward first production in 2022



Overall project ~40% complete

Pipe-racks and modules in transit from Kazakhstan, Korea, and Italy

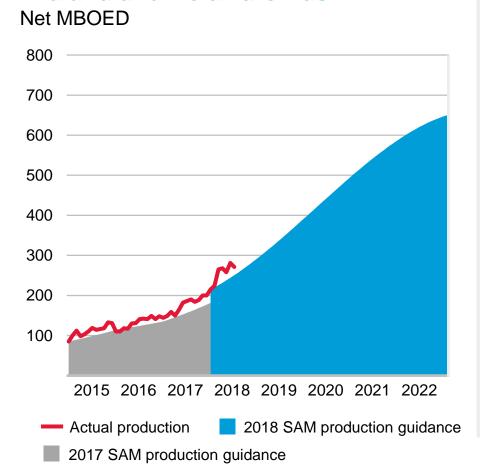
6 pipe-rack modules delivered to site

3 drilling rigs in operation

12

# **Permian production**

#### Midland and Delaware Basin\*



2Q production 270 MBOED Up 92 MBOED from 2Q 2017

**Operating 19 rigs** 

Maintaining disciplined, capital efficient development strategy

<sup>\*</sup> Midland and Delaware Basin production reflects shale & tight production only.





# **Industry leading Permian position**

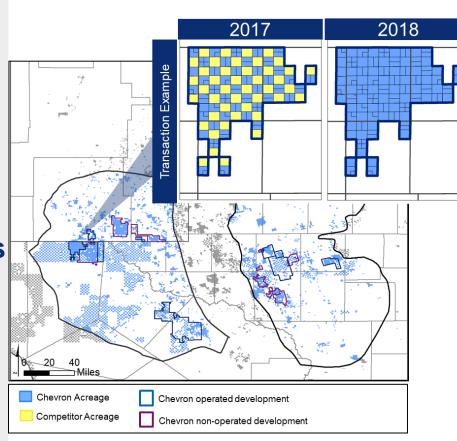
Coring up acreage

>80% acreage no or low royalty

**Enhancing value with transactions** 

Improving capital efficiency & focus

Increased average lateral length per well by ~35% since 2016





# Permian takeaway capacity

Midstream business

Cumulative firm transport capacity of ~100% of operated + non-operated take-in-kind crude production through 2019

>50 MBD in excess crude oil takeaway capacity in June

Firm dock capacity in the Houston Ship Channel with additional capacity in 2019

Sufficient NGL processing and natural gas flow assurance

Affirm Permian development program and production guidance





# 2018 results

Cash flow	Cash generation in line with guidance	
Capital	Capital & exploratory expenditures at ~\$9B mid-year	
Total production	Trending to upper-end of guidance	
Permian production	Ahead of guidance	
Dividend	Increased dividend per share 4% in 1Q18	
Share repurchase	Share repurchases targeted at \$3 billion per year	



# 

# Appendix: reconciliation of non-GAAP measures Reported earnings to earnings excluding special items and FX

	2Q17	3Q17	4Q17	1Q18	2Q18
Reported earnings (\$MM)					
Upstream	853	489	5,291	3,352	3,295
Downstream	1,195	1,814	1,279	728	838
All Other	(598)	(351)	(3,459)	(442)	(724)
Total reported earnings	1,450	1,952	3,111	3,638	3,409
Diluted weighted avg. shares outstanding ('000)	1,893,014	1,895,879	1,906,146	1,913,218	1,918,949
Reported earnings per share	\$0.77	\$1.03	\$1.64	\$1.90	\$1.78
Special items (\$MM)					
UPSTREAM					
Asset dispositions	160				
Tax reform			3,330		
Impairments and other*	(360)	(220)		(120)	(270)
Subtotal	(200)	(220)	3,330	(120)	(270)
DOWNSTREAM					
Asset dispositions		675			
Tax reform			1,160		
Impairments and other*					
Subtotal		675	1,160		
ALL OTHER					
Tax reform			(2,470)		
Impairments and other*	(70)		(190)		
Subtotal	(70)	-	(2,660)		
Total special items	(270)	455	1,830	(120)	(270)
Foreign exchange (\$MM)	, ,		•	` ,	,
Upstream	(4)	(164)	(14)	120	217
Downstream	3	15	(62)	11	44
All Other	4	37	(20)	(2)	4
Total FX	3	(112)	(96)	129	265
Earnings excluding special items and FX (\$MM)					
Upstream	1,057	873	1,975	3,352	3,348
Downstream	1,192	1,124	181	717	794
All Other	(532)	(388)	(779)	(440)	(728)
Total earnings excluding special items and FX (\$MM)	1,717	1,609	1,377	3,629	3,414
Earnings per share excluding special items and FX	\$0.91	\$0.85	\$0.72	\$1.90	\$1.78

<sup>\*</sup> Includes asset impairments & revaluations, certain non-recurring tax adjustments & environmental remediation provisions, severance accruals, and any other special items.



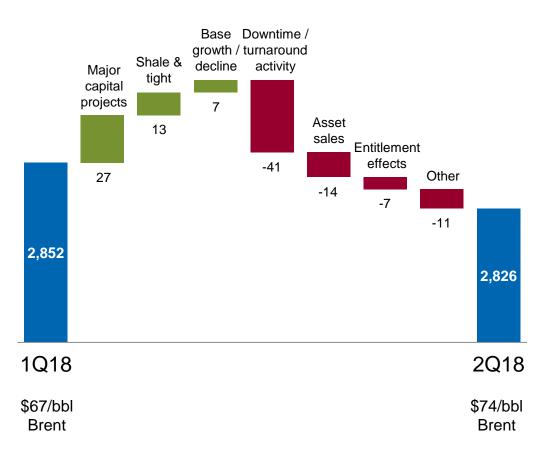
# **Appendix: reconciliation of non-GAAP measures**Cash flow from operations excluding working capital

\$MM	1Q18	2Q18
Net Cash Provided by Operating Activities	5,043	6,855
Net Decrease (Increase) in Operating Working Capital	(2,104)	(183)
Cash Flow from Operations Excluding Working Capital	7,147	7,038



# **Appendix** Worldwide net oil & gas production 2Q18 vs. 1Q18

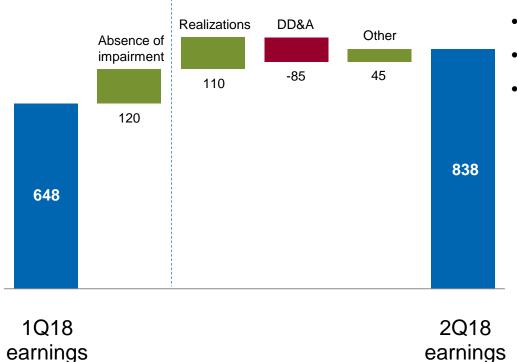
#### **MBOED**



- Wheatstone, Sonam, and Hebron ramp-up
- Permian growth
- Planned and unplanned downtime and turnaround activity
- Elk Hills asset sale
- Entitlement effects on higher prices and lower spend

## U.S. upstream earnings: 2Q18 vs. 1Q18

#### \$ millions



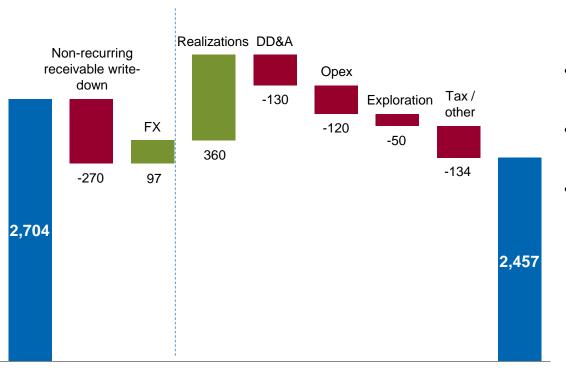
- Absence of 1Q asset impairment
- ~\$5/bbl increase in WTI
- Higher DD&A primarily due to an asset impairment

earnings



## International upstream earnings: 2Q18 vs. 1Q18

#### \$ millions

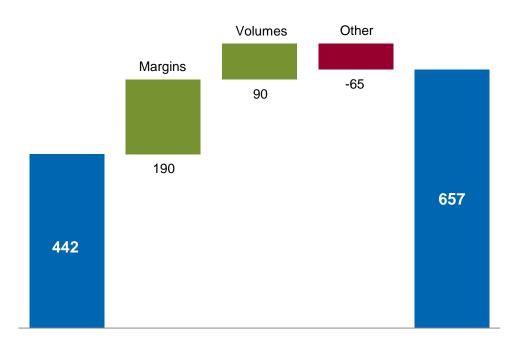


- ~\$7/bbl increase in Brent offset by lower margin capture
- Higher DD&A includes higher volumes and project write-offs
- Suriname exploration well dry hole

1Q18 earnings

## U.S. downstream earnings: 2Q18 vs. 1Q18

#### \$ millions



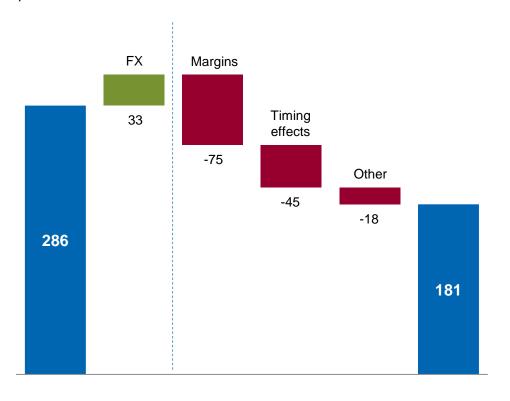
- Higher West Coast refining and marketing margins
- Absence of planned 1Q West Coast turnarounds
- Higher environmental reserves

1Q18 earnings



# International downstream earnings: 2Q18 vs. 1Q18

#### \$ millions



- Lower Asia margins
- Unfavorable inventory effects

1Q18 earnings

