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Second quarter 2016 earnings conference call and webcast

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July 29, 2016

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2Q16 financial highlights

Reported earnings	\$(1.5) billion
Reported earnings per diluted share	\$(0.78)
Earnings / EPS excluding special items and FX	\$0.7 billion / \$0.35
Cash from operations	\$2.5 billion
Debt ratio (as of 6/30/2016)	~23%
Dividends paid	\$2.0 billion

Note: Reconciliation of special items and FX can be found in the appendix.

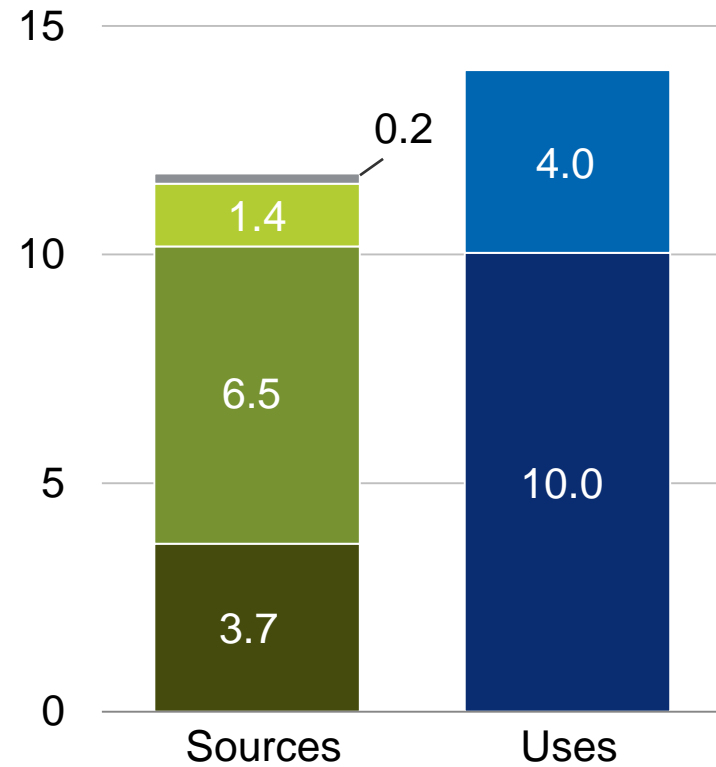
2Q16 sources and uses of cash⁽¹⁾

\$ billions

2Q16



2016 YTD



Sources of cash:

■ Cash flow from operations⁽²⁾

■ Net debt issuance

■ Asset sales

■ Other

Uses of cash:

■ Capital expenditures⁽²⁾

■ Dividends

⁽¹⁾ Includes cash and cash equivalents and marketable securities.

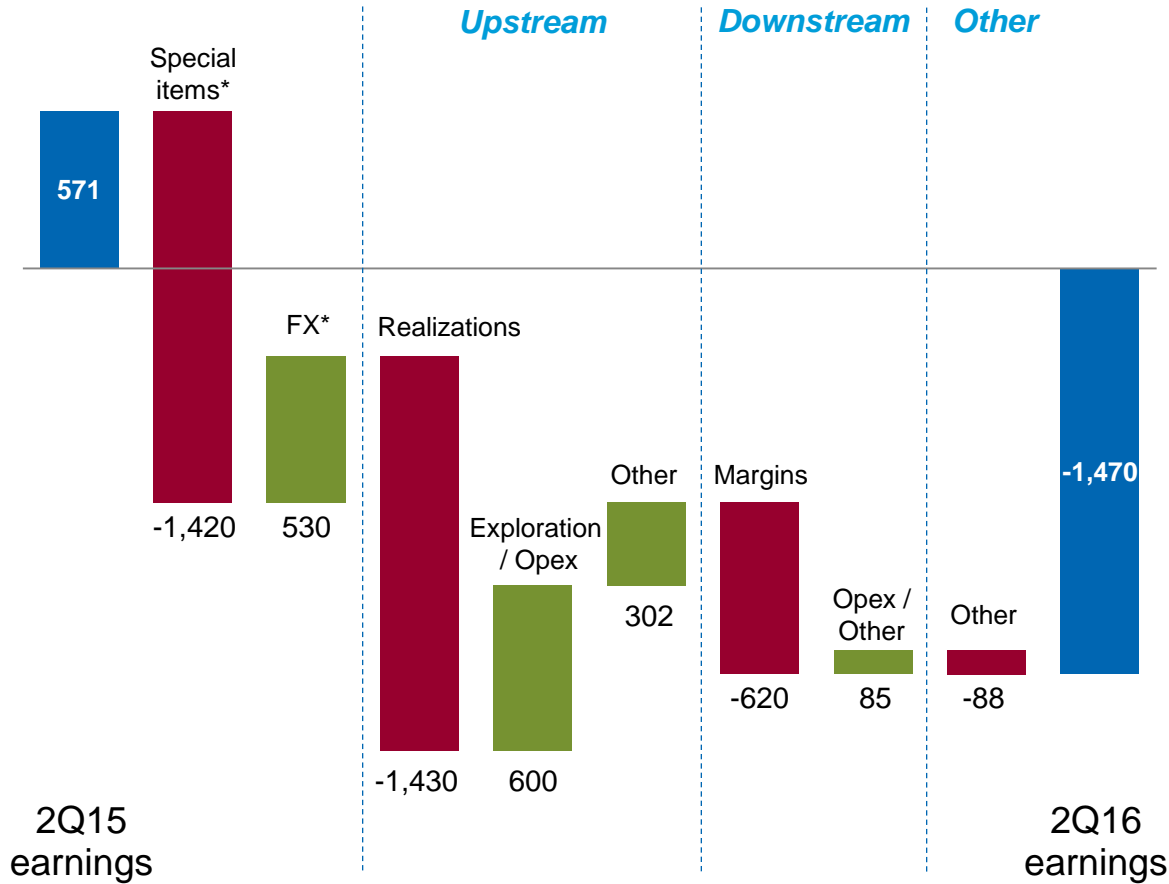
⁽²⁾ Per U.S. GAAP, expensed exploration expenditures and assets acquired from capital leases are part of "cash flow from operations" in our SEC reports. These two items are included in our "capital and exploratory expenditure" table in Attachment 2 to our earnings release.



Chevron earnings

2Q16 vs. 2Q15

\$ millions



Special items and FX

- Absence of 2Q15 gain on sale of CAL
- Asset impairments in both quarters
- + 2Q16 gain on sale of New Zealand marketing
- + Swing in FX

Upstream

- \$16/BBL decline in Brent
- + Absence of 2Q15 well write-offs
- + Lower operating expenses

Downstream

- Lower refining margins
- + Lower operating expenses

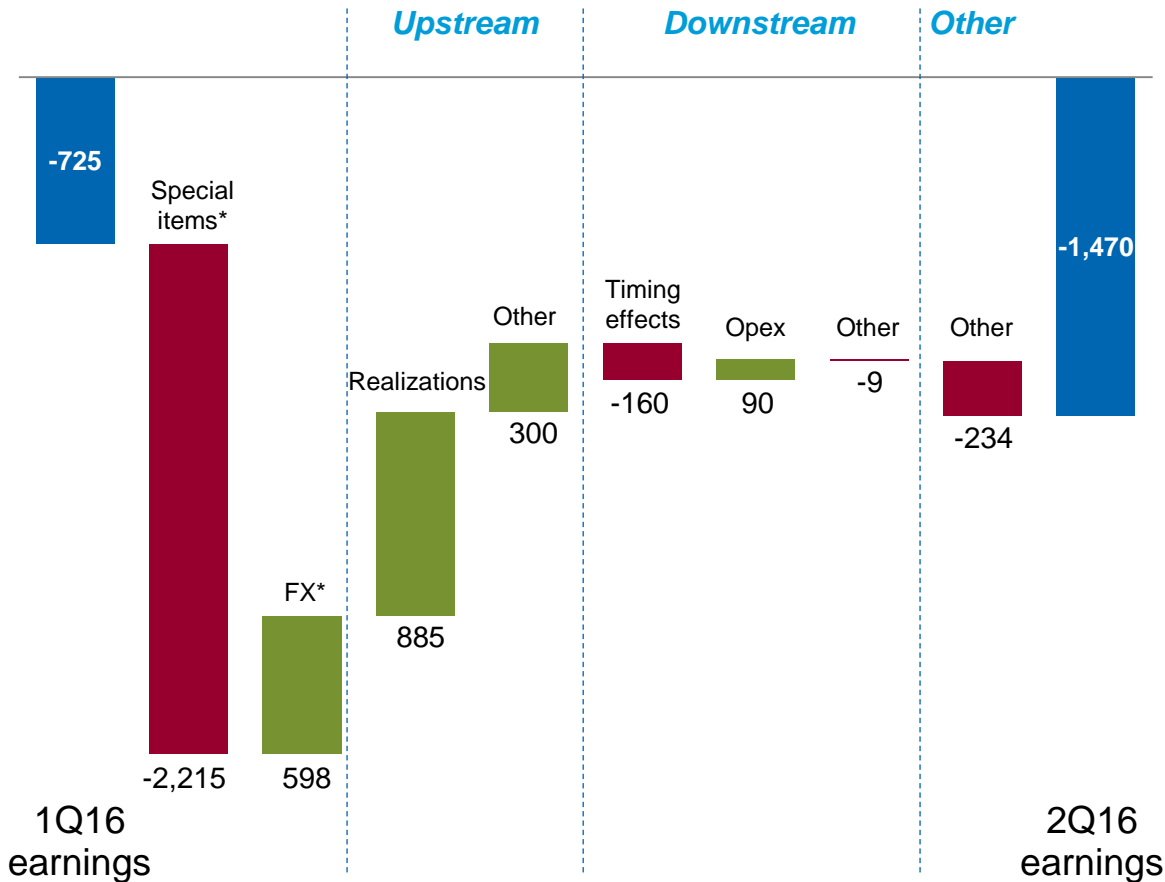
*Special items and FX details can be found in the appendix.



Chevron earnings

2Q16 vs. 1Q16

\$ millions



Special items and FX

- 2Q16 asset impairments and project suspensions
- + 2Q16 gain on sale of New Zealand marketing
- + Swing in FX

Upstream

- + \$12/BBL increase in Brent

Downstream

- Timing effects
- + Lower operating expenses

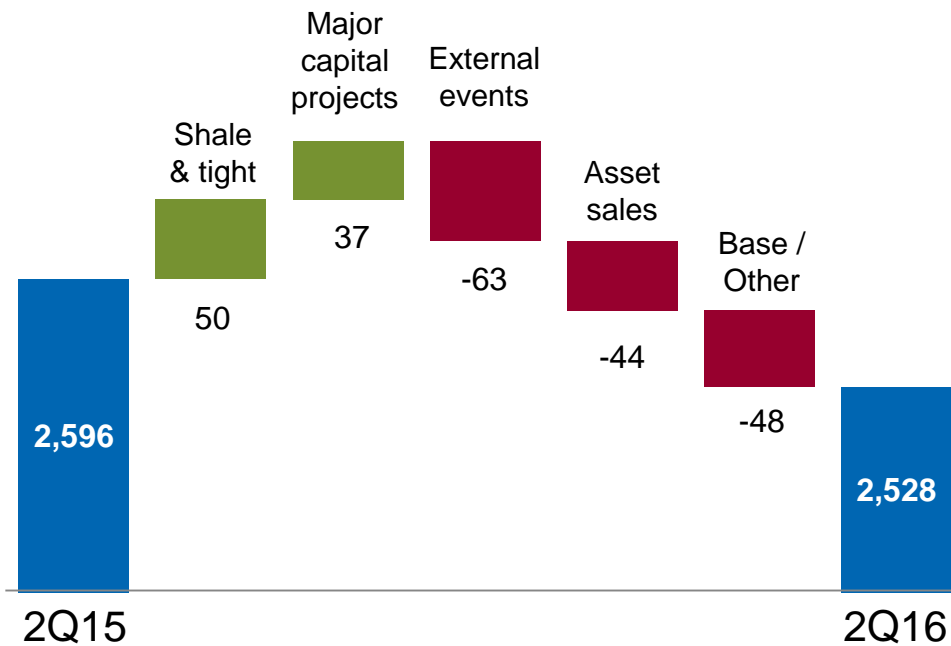
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Worldwide net oil & gas production

2Q16 vs. 2Q15

MBOED

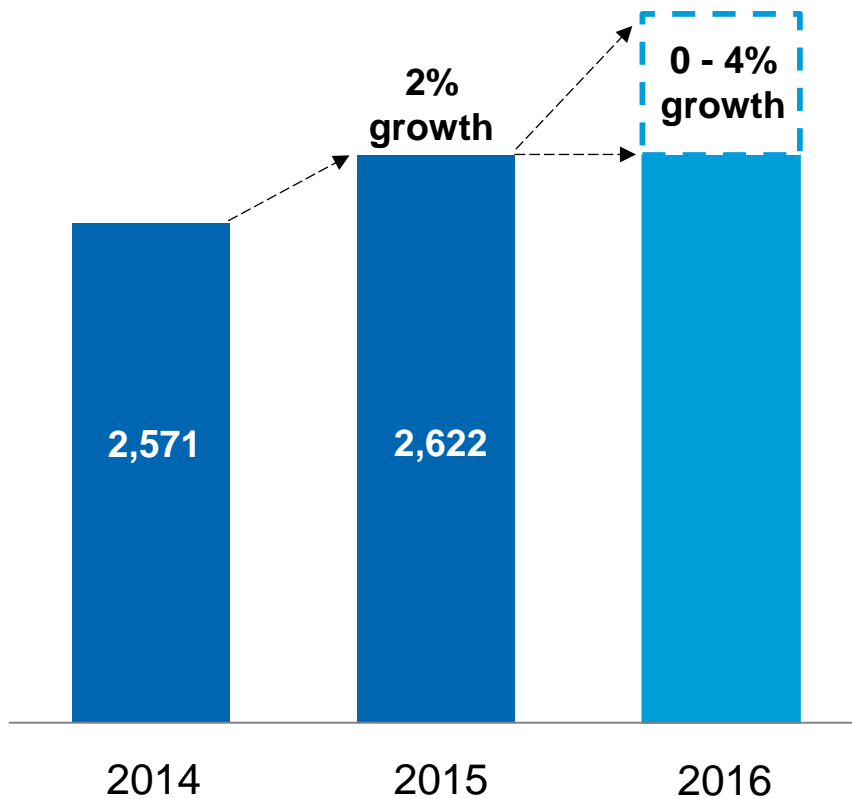


- Growth across all shale and tight basins
- Jack / St. Malo, Chuandongbei and Angola LNG ramp-ups
- Gorgon start-up
- External events: PZ, Nigeria unrest, Canada wildfires
- Sale of GOM Shelf and Michigan assets



2016 production outlook

Net production MBOED



2016 uncertainties

- Partitioned Zone restart
- MCP start-ups and ramp-ups
- Divestments
- Price effects
- Spend levels
- External events

Now expecting annual production near the bottom of range

December production expected to be 2.65 – 2.70 MMBOED



Gorgon / Wheatstone

Gorgon

- Train 1
 - Current rate ~90 MBOED
 - Producing at 70% capacity
 - Full capacity expected by 4Q16
- Train 2 first LNG early 4Q16
- Train 3 first LNG 2Q17



Wheatstone

- All 9 wells flow tested and ready for production
- Plant structural, piping and cabling work currently ahead of plan
- Train 1 first LNG expected mid-2017
- Train 2 first LNG expected 6-8 months after Train 1



Other 2016 start-ups

Alder

- First production expected 2H 2016



Mafumeira Sul

- All four platforms installed
- Hook-up & commissioning ongoing
- First production expected 2H 2016



Angola LNG

- Achieved 75% capacity
- Four LNG cargoes shipped post restart
- Planned shut-down for strainer maintenance is underway
- Sustained production expected 3Q16



Chuandongbei

- All three trains online



Bangka

- First production expected 2H 2016



Competitive Permian growth

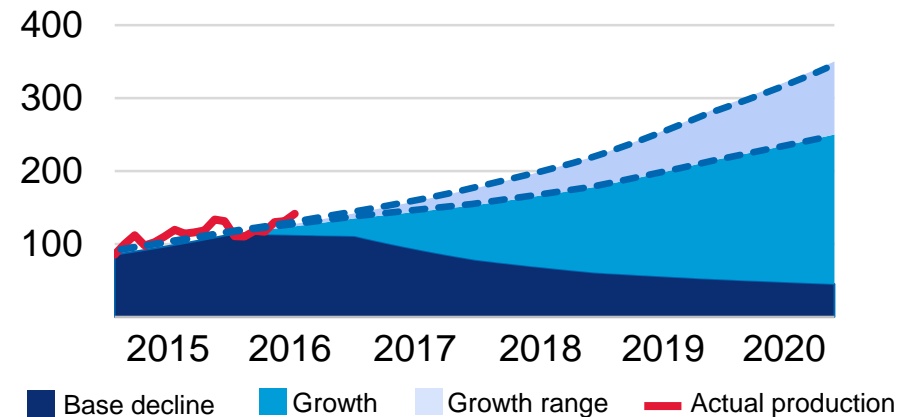
Growth underway

- Delivering production growth expectations
- 2Q16 production 21% (24 MBOED) higher than 2Q15

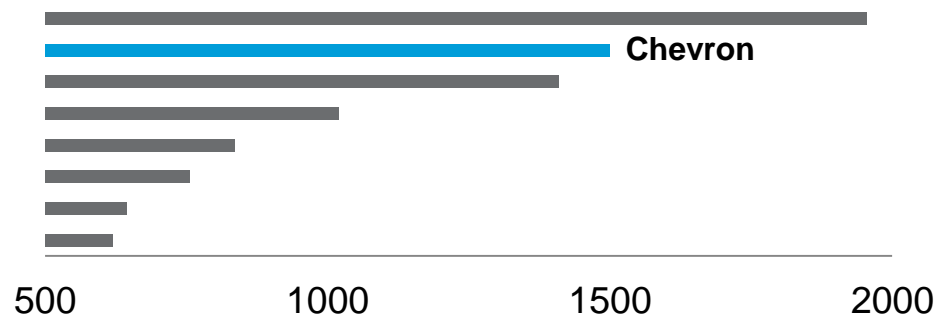
Advantaged acreage

- ~2 MM acres
 - 1 MM acres in Delaware Basin
 - 0.5 MM acres in Midland Basin
- ~85% no or low royalty
- ~9 BBOE resource¹

Net production² – Midland & Delaware MBOED



Midland & Delaware net acres³ (1000 acres)



¹ Potentially recoverable resources as defined in the Supplement to the Annual Report

² Reflects CVX shale and tight production only

³ Per Wood Mackenzie, top eight acreage holders in the Delaware and Midland Basins



Competitive Permian growth

Competitive development costs

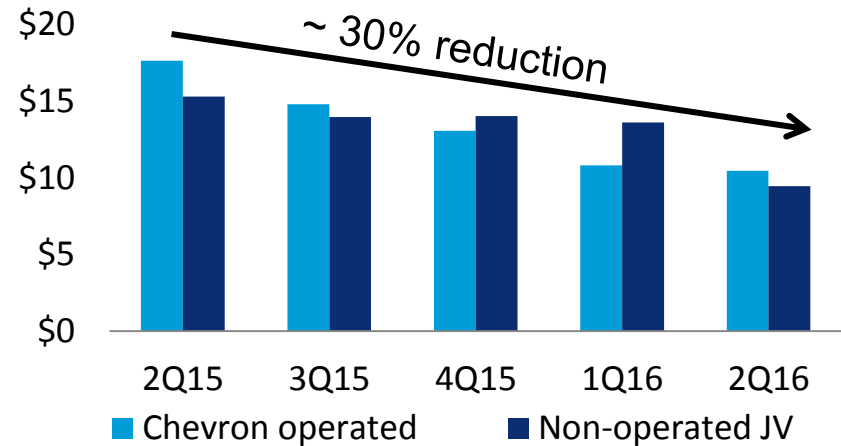
- Paced, efficient development of prioritized queue
- JV and industry best practices have allowed accelerated learning
- EUR performance on target

Improvements continue

- Cost reductions in both drilling and completions
- Characterization of our acreage
- Future developments will benefit from infrastructure investments made today

Average development cost¹

\$/BOE



Recent CVX cost performance² (YTD 2016)

Well information		Total D&C (\$MM)	
Pad	Lateral (ft)	Best	Avg
Salado Draw	5,000	3.5	3.7
Bradford Ranch	7,500	5.5	5.6
Greater Bryant G	7,500	4.9	5.6
Greater Bryant G	10,000	6.7	7.2

¹ Includes drilling, completion, facilities, and G&A costs

² Includes drilling and completion costs only



Value from existing infrastructure

Tahiti Vertical Expansion

Jack / St. Malo 2

Caesar Tonga 2

Agbami Infill

NWS Greater Western Flank 2



Tahiti Spar



Agbami FPSO



FGP / WPMP

Final Investment Decision (FID) in July

Wellhead Pressure Management Project (WPMP)

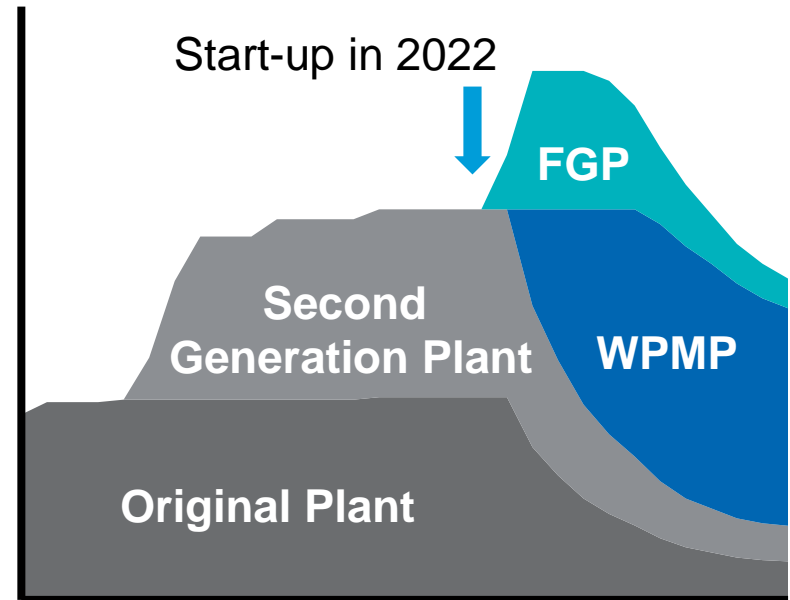
- Lower back-pressure on wells to maintain the existing plants at full capacity

Future Growth Project (FGP)

- Increasing capacity ~260 MBOED utilizing proven technology
- Improves reservoir recovery
- Extends the production plateau by increasing TCO gas handling capability

**Expected incremental recovery
~2 BBOE**

Production profile



All figures shown are TCO 100%

FGP / WPMP financials

Project cost

- Total: \$36.8 B
 - Facilities: \$27.1 B
 - Wells: \$3.5 B
 - Contingency / Escalation: \$6.2 B
- ~\$18/BOE project development cost

Financing in place

Accommodation building construction



FGP / WPMP execution readiness

Critical lessons learned incorporated into FGP / WPMP design and planning

Increasing engineering maturity at FID

Engineering > 50% at FID; underground piping, electrical and foundations in 3D model; 85% of equipment on order at FID

Strengthening design assurance

Process design and specifications of major equipment verified; facilities hazard & operability studies complete at FID

Optimizing contracting strategy

Module fabricator involved in early design; integration of owner and EPC teams; matching scope of work to contractor capabilities

Verifying execution readiness

5,300 camp beds available now; dredging ~50% complete; fabrication starts after 90% model review

Improving quality management

Project engineers assigned to equipment packages from design through start-up; Quality Control personnel co-located at main factories



FGP / WPMP

Builds on previous successes

- Great partnership
- World class reservoir
- Proven technology

Now is the time

- Reservoir pressure decline
- Capture market opportunities
- Project synergies

Upside potential

- Future infill wells
- Debottlenecking opportunities

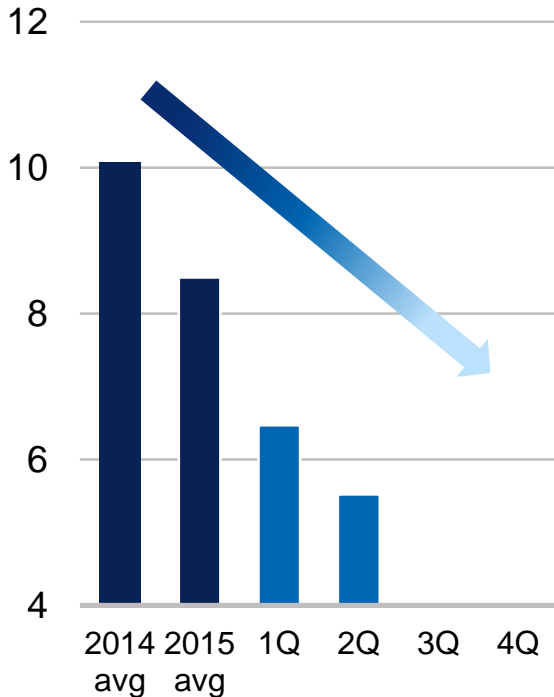


Spend reductions

Total capital & exploratory

Quarterly

\$ billions



■ Quarterly average ■ 2016

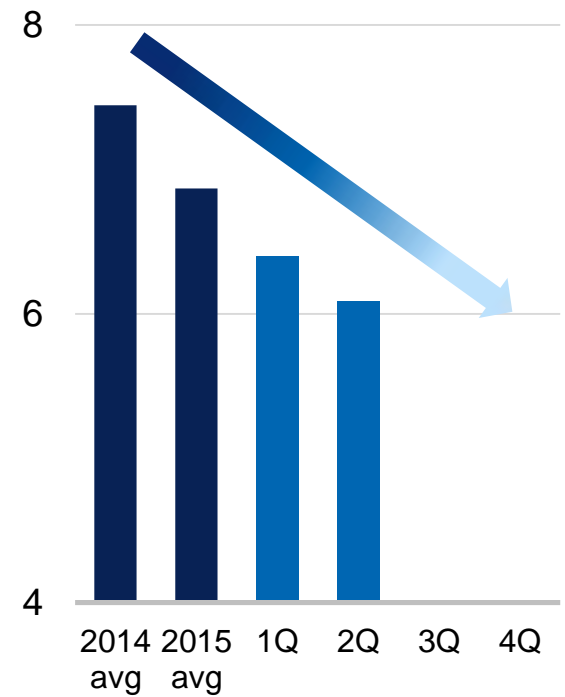
2016 C&E is trending to lower end of guidance range
YTD 2016 vs. YTD 2015: -31%

OPEX reductions continue to be realized
YTD 2016 vs. YTD 2015: -8%

OPEX and SG&A

Quarterly

\$ billions



■ Quarterly average ■ 2016

Total C&E includes affiliate spend.



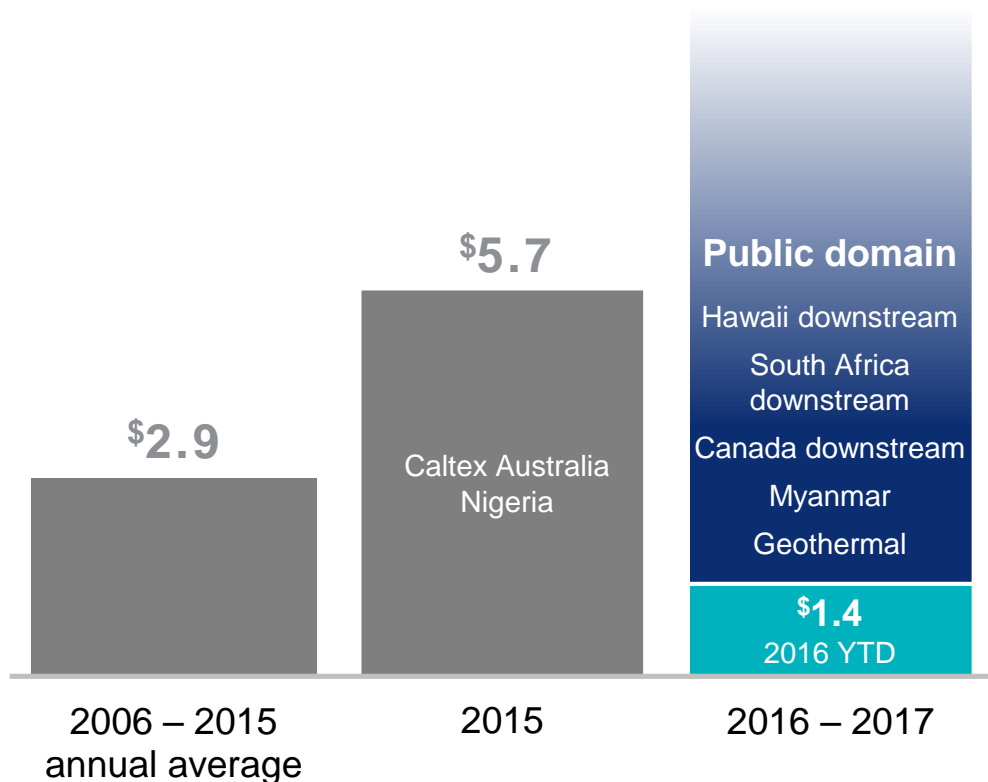
OPEX and SG&A = operating, selling, general and administrative expenses as reported on income statement (excludes affiliate spend)

Asset sales program

Proceeds

\$ billions (before tax)

Target
~\$5-10



Successful program

- Well-timed transactions
- Captured good value

Divestment criteria

- Non-strategic fit
- Unable to compete for capital
- Receive fair value



Improving free cash flow

PRIORITY

Cash flow covers dividend in 2017

Maintain and **grow dividend**

Fund **capital program** for future earnings

Maintain **strong balance sheet**

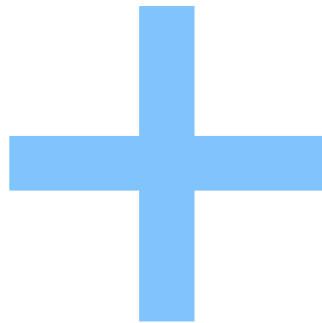
Return **surplus cash** to stockholders

FOCUS

Bringing MCPs online
Reducing capital spending
Cutting costs aggressively
Operating reliably
Completing divestments



questions



answers



Appendix: reconciliation of non-GAAP measures

Reported earnings to earnings excluding special items and FX

	2Q15	3Q15	4Q15	1Q16	2Q16
Reported earnings (\$MM)					
Upstream	(2,219)	59	(1,361)	(1,459)	(2,462)
Downstream	2,956	2,211	1,011	735	1,278
All Other	(166)	(233)	(238)	(1)	(286)
Total reported earnings	571	2,037	(588)	(725)	(1,470)
Diluted weighted avg. shares outstanding ('000)	1,876,705	1,872,420	1,874,313	1,869,775	1,871,995
Reported earnings per share	\$0.30	\$1.09	\$(0.31)	\$(0.39)	\$(0.78)
Special items (\$MM)					
UPSTREAM					
Asset dispositions	--	--	--	--	(70)
Impairments and other charges*	(2,710)	(245)	(1,125)	(85)	(2,830)
Subtotal	(2,710)	(245)	(1,125)	(85)	(2,900)
DOWNSTREAM					
Asset dispositions	1,710	--	--	--	490
Impairments and other charges*	--	--	--	(110)	--
Subtotal	1,710	--	--	(110)	490
ALL OTHER					
Other*	10	--	--	--	--
Subtotal	10	--	--	--	--
Total special items	(990)	(245)	(1,125)	(195)	(2,410)
Foreign exchange (\$MM)					
Upstream	(146)	258	91	(298)	329
Downstream	(103)	141	(45)	(48)	(26)
All other	(2)	(5)	--	27	(24)
Total FX	(251)	394	46	(319)	279
Earnings excluding special items and FX (\$MM)					
Upstream	637	46	(327)	(1,076)	109
Downstream	1,349	2,070	1,056	893	814
All Other	(174)	(228)	(238)	(28)	(262)
Total earnings excluding special items and FX (\$MM)	1,812	1,888	491	(211)	661
Earnings per share excluding special items and FX	\$0.97	\$1.01	\$0.26	\$(0.11)	\$0.35

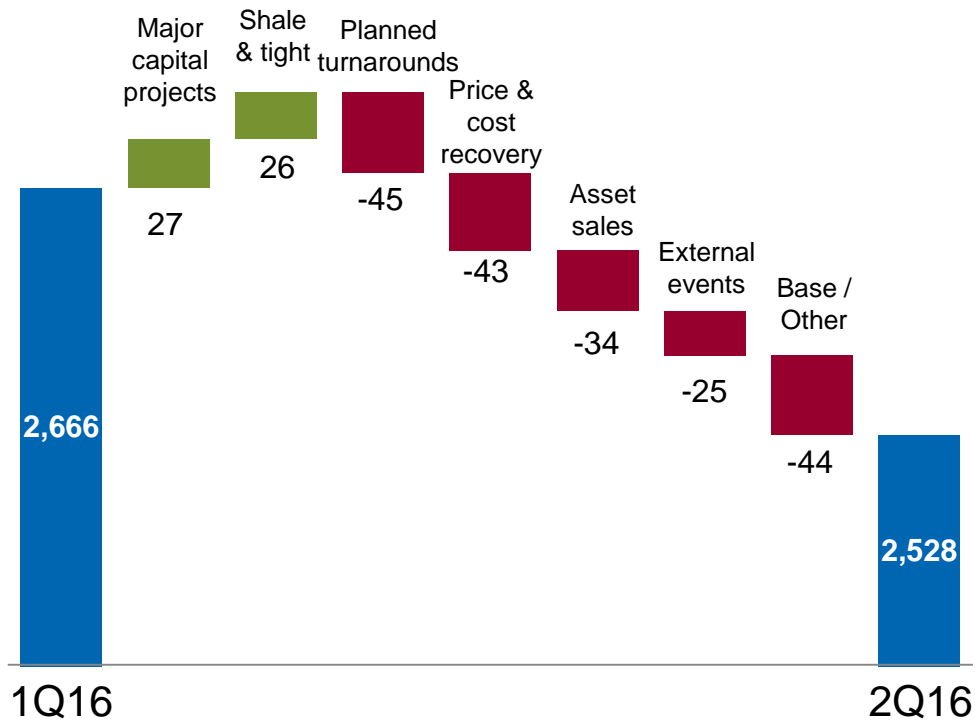
*Includes asset impairments & revaluations, certain non-recurring tax adjustments & environmental remediation provisions, severance accruals and any other special items.



Appendix

Worldwide net oil & gas production: 2Q16 vs. 1Q16

MBOED



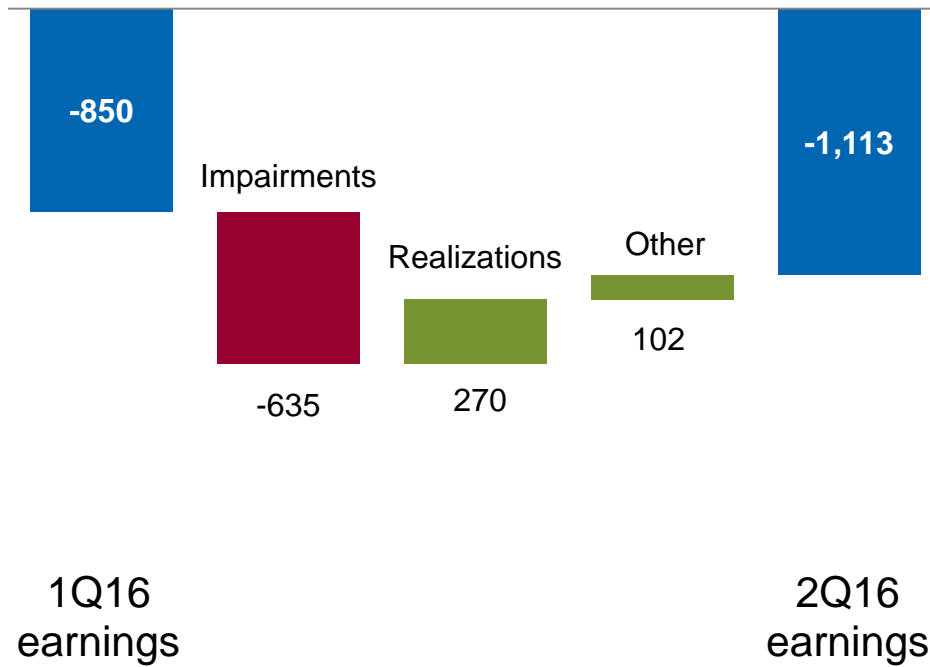
- Angola LNG and Chuandongbei ramp-ups
- Permian unconventional growth
- Australia NWS and Karachaganak planned turnarounds
- Indonesia PSC effects
- Sale of GOM Shelf and Michigan assets
- Nigeria unrest and Canada wildfires



Appendix

U.S. upstream earnings: 2Q16 vs. 1Q16

\$ millions



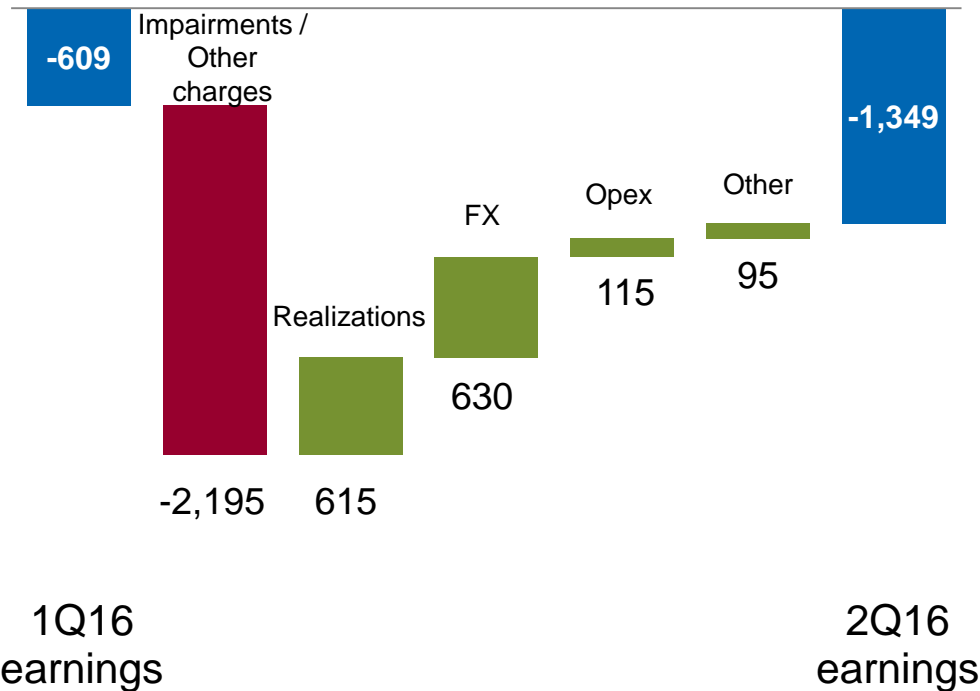
- 2Q16 asset impairments
- \$12/BBL increase in WTI



Appendix

International upstream earnings: 2Q16 vs. 1Q16

\$ millions



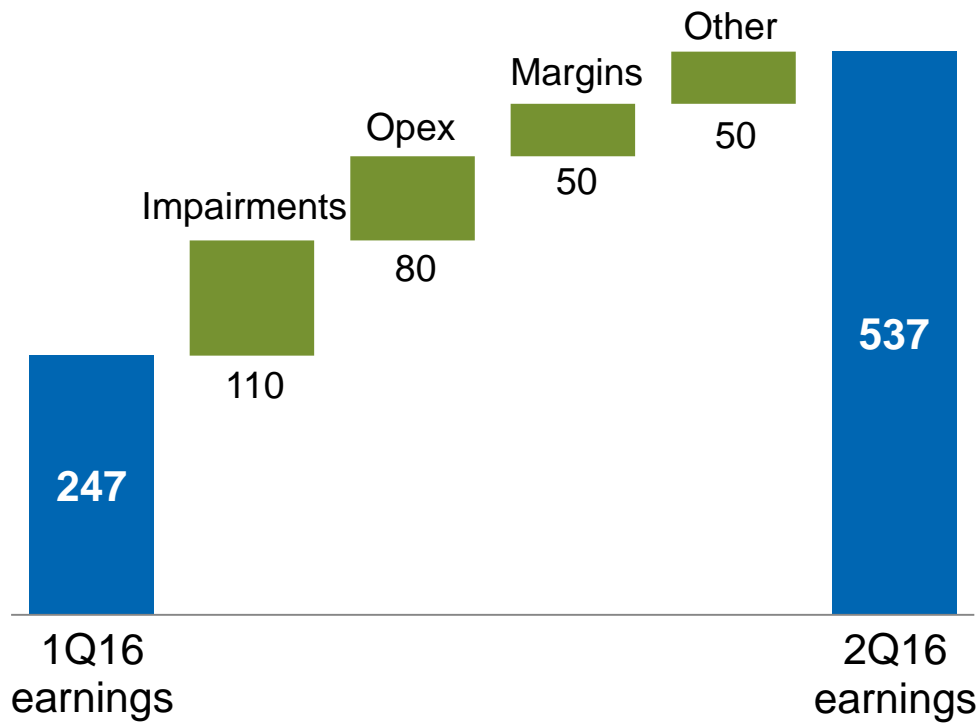
- 2Q16 asset impairments and project suspensions
- \$12/BBL increase in Brent
- Favorable FX swing from 2Q16 stronger USD impacts



Appendix

U.S. downstream earnings: 2Q16 vs. 1Q16

\$ millions



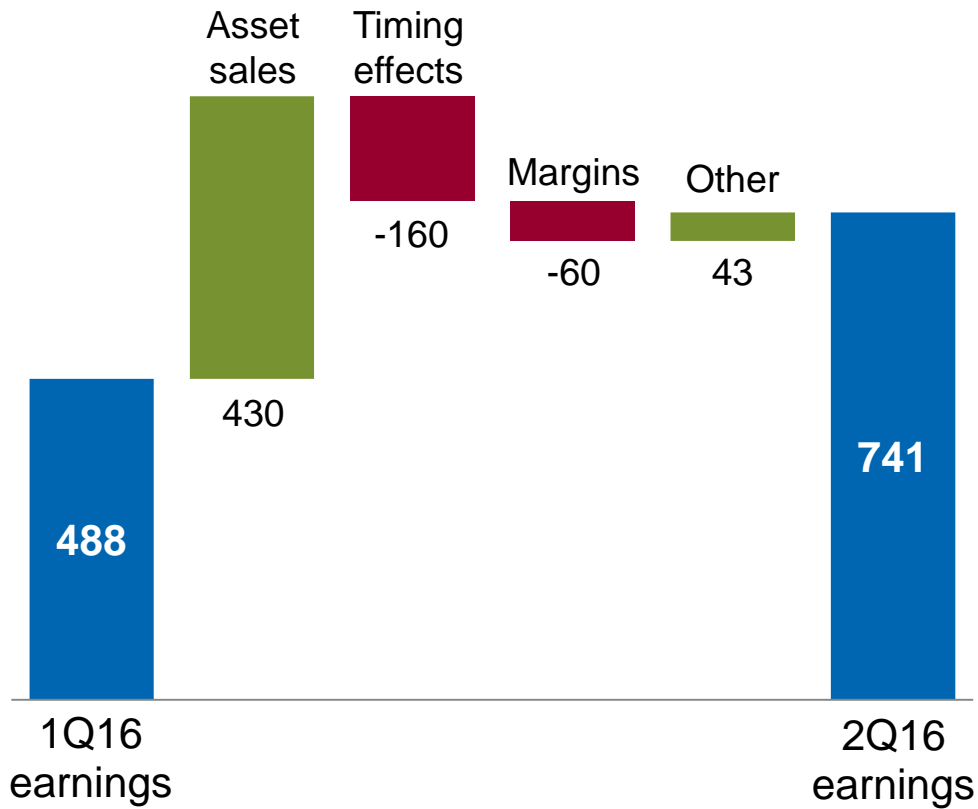
- Absence of 1Q16 Hawaii impairment
- Lower operating expenses from absence of 1Q16 turnarounds



Appendix

International downstream earnings: 2Q16 vs. 1Q16

\$ millions



- 2Q16 gain on sale of New Zealand marketing
- 2Q16 timing effects

