



human energy®

Third quarter 2017 earnings conference call and webcast

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October 27, 2017

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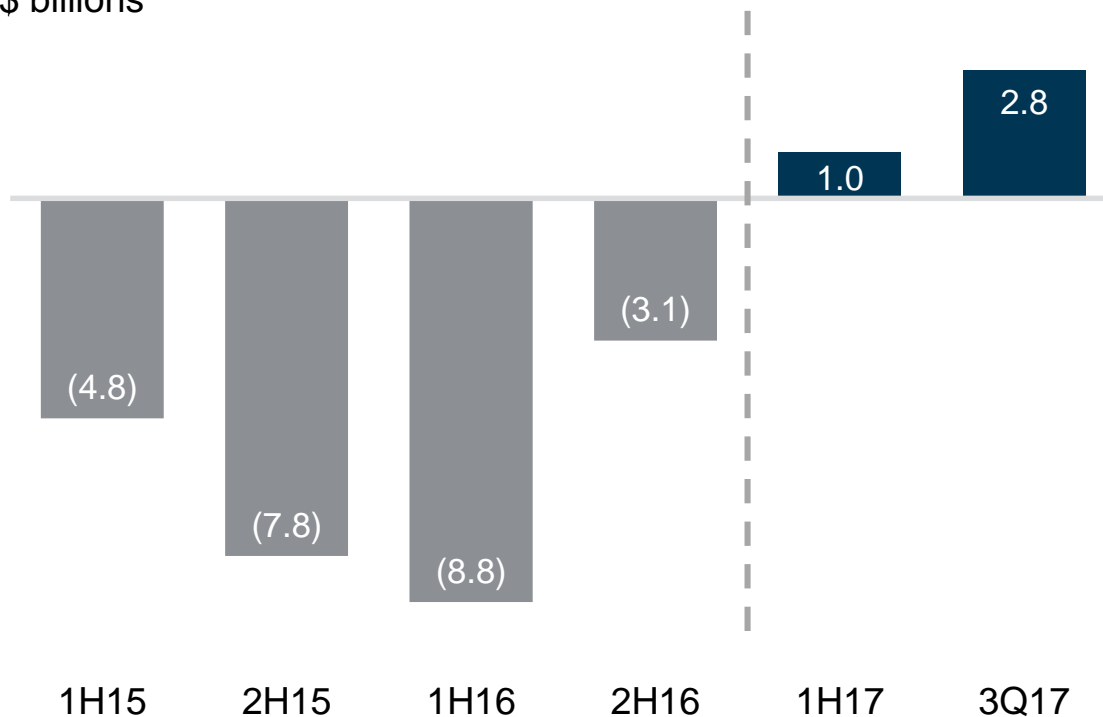
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Key messages

Cash flow after dividends¹ (including asset sales)

\$ billions



Growing free cash flow

Focused on improving returns

Realizing value from advantaged portfolio

Cash flow after dividends and excluding asset sales is ~\$0.5B² for 3Q17

¹ Cash flow after dividends = change in cash and marketable securities and change in debt. Reconciliation of cash flow after dividends including asset sales can be found in the appendix.

² Reconciliation of cash flow after dividends excluding asset sales can be found in the appendix.

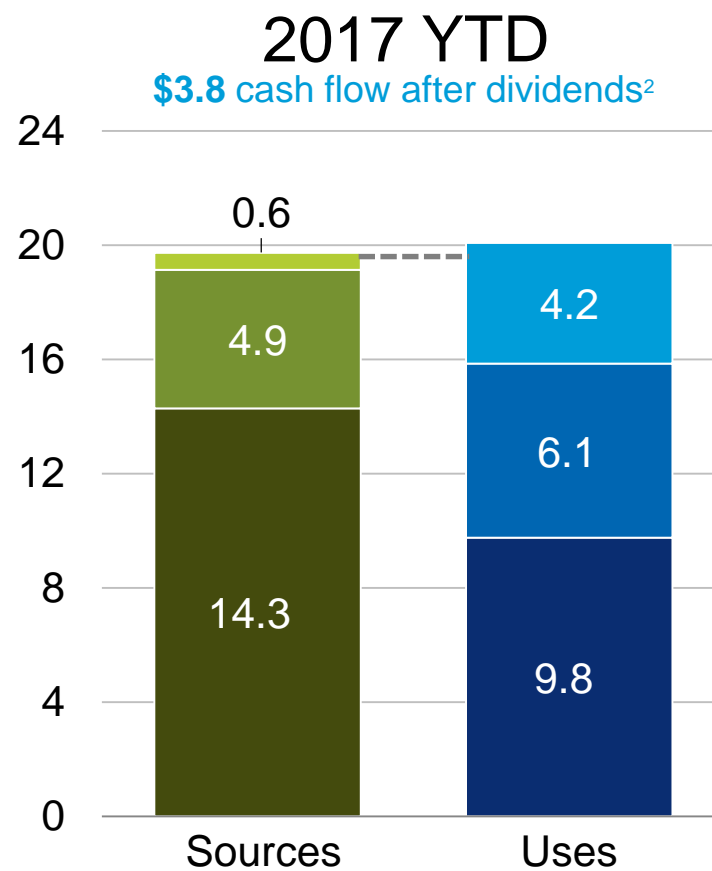
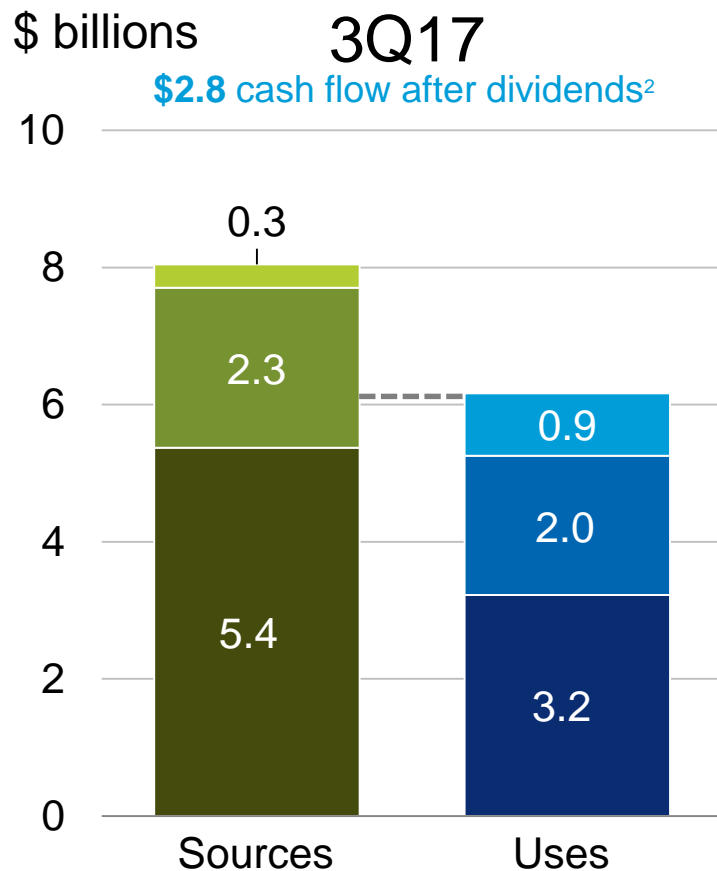
3Q17 financial highlights

Earnings	\$2.0 billion
Earnings per diluted share	\$1.03
Earnings / EPS excluding special items and FX*	\$1.6 billion / \$0.85
Cash flow from operations / excluding working capital	\$5.4 billion / \$4.9 billion
Debt ratio (as of 9/30/2017)	22.2%
Dividends paid	\$2.0 billion

* Reconciliation of special items and FX can be found in the appendix.



3Q17 sources and uses of cash¹



Sources of cash:

■ Cash flow from operations³ ■ Asset sales

Uses of cash:

■ Capital expenditures³ ■ Dividends ■ Net debt payment

¹ Includes cash and cash equivalents and marketable securities.

² Reconciliation of cash flow after dividends including asset sales can be found in the appendix.

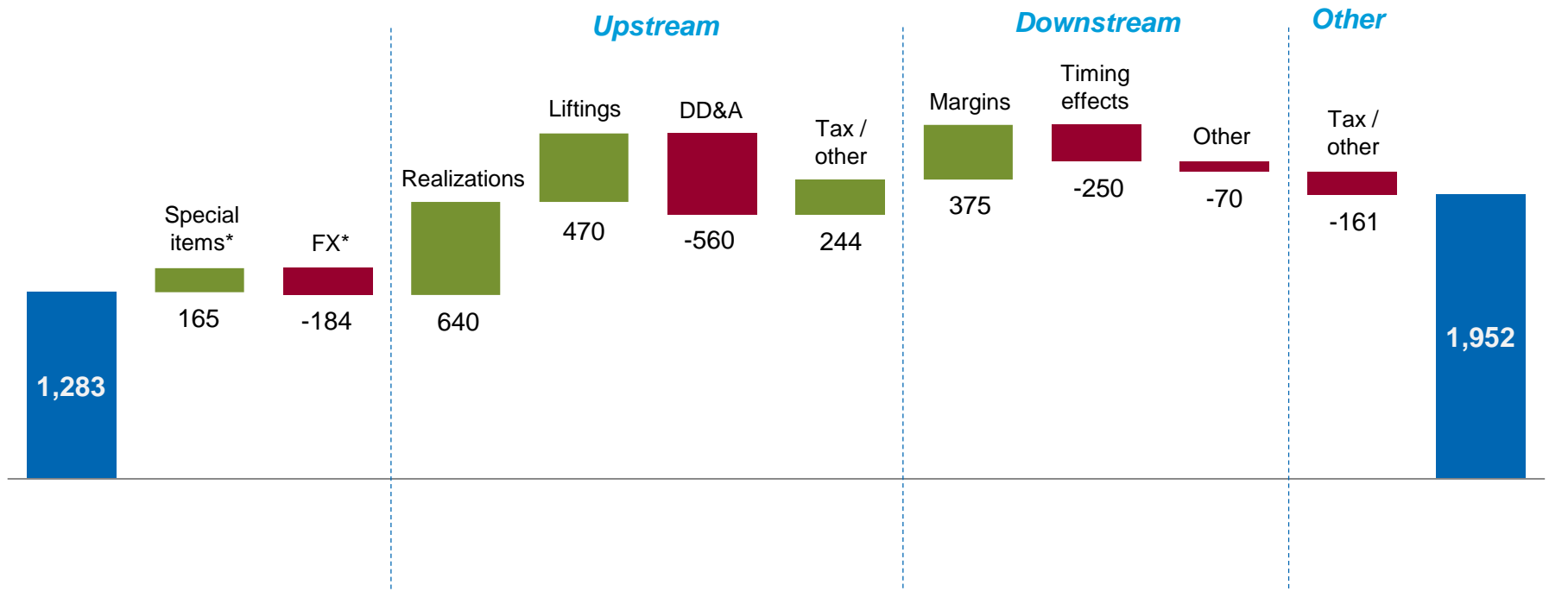
³ Per U.S. GAAP, expensed exploration expenditures and assets acquired from capital leases are part of "cash flow from operations" in our SEC reports. These two items are included in our "capital and exploratory expenditure" table in Attachment 2 to our earnings release.



Chevron earnings

3Q17 vs. 3Q16

\$ millions



3Q16 earnings

3Q17 earnings

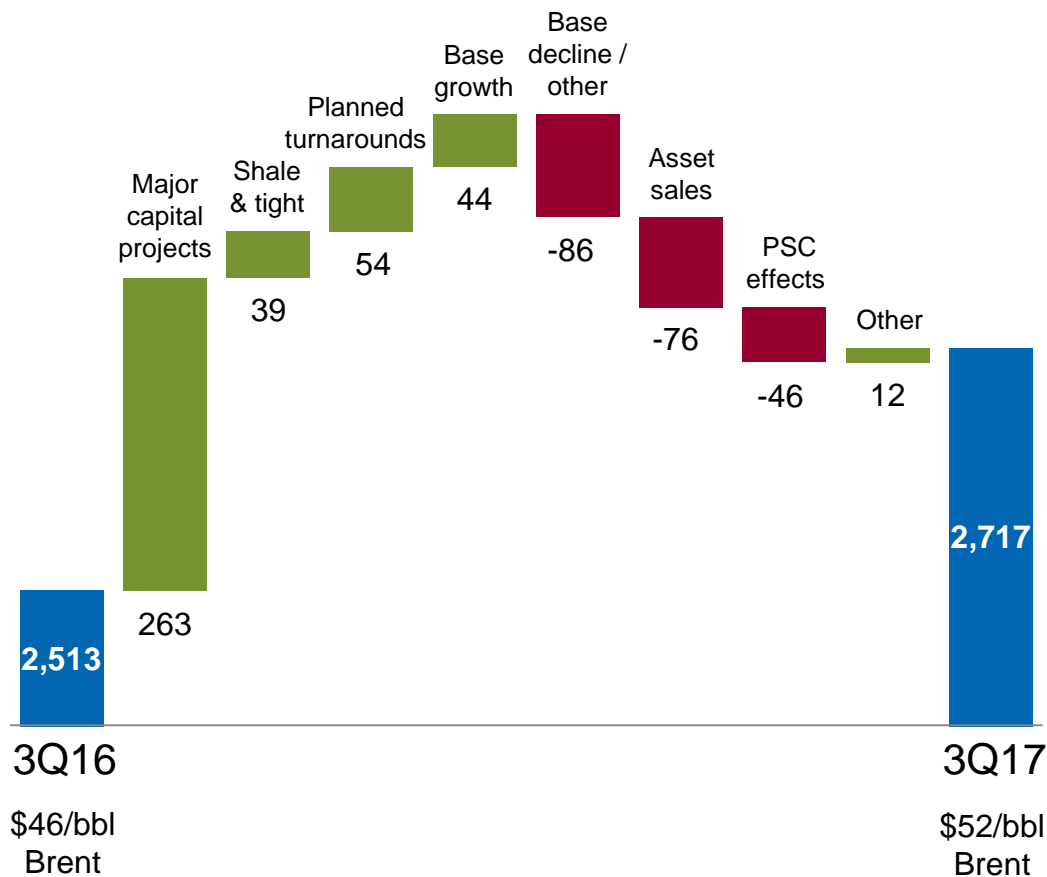
* Reconciliation of special items and FX can be found in the appendix.



Worldwide net oil & gas production

3Q17 vs. 3Q16

MBOED



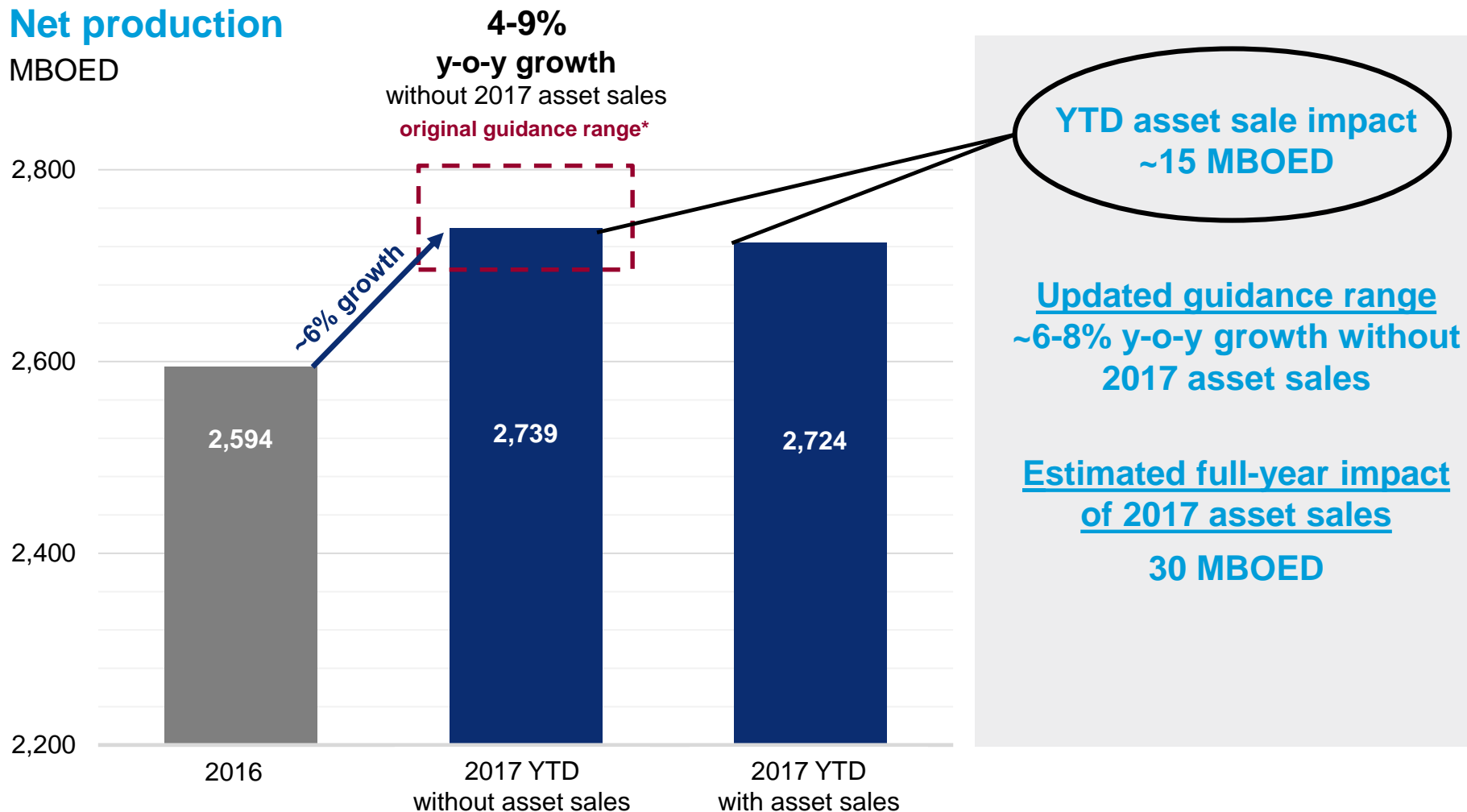
- Gorgon and Angola LNG increase
- Permian growth continues
- Lower planned turnaround effects mainly at Tengiz
- Sale of GOM shelf and Mid-continent assets



Worldwide net oil & gas production

Net production

MBOED



* Production outlook excludes estimated impact of 2017 divestments.

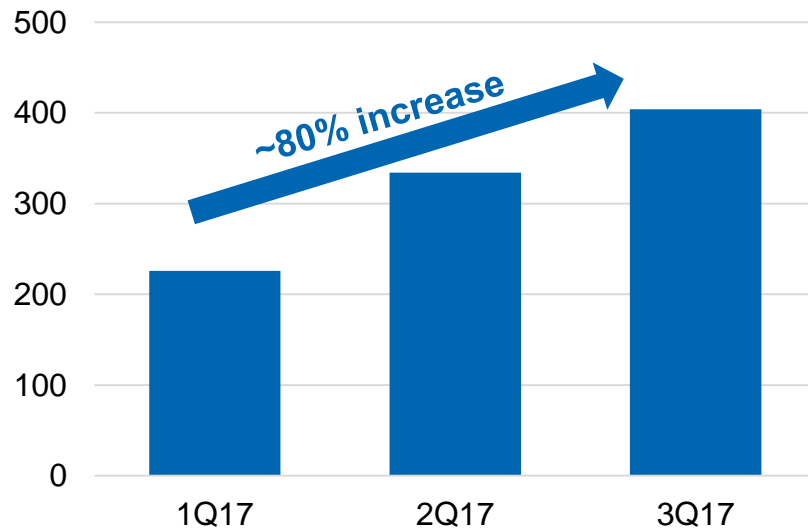


Gorgon / Wheatstone

Gorgon

- 3Q 2017 production >400 MBOED*
- Successfully executed Train 1 pit stop

Gorgon production* MBOED



* 8/8th production.

Wheatstone

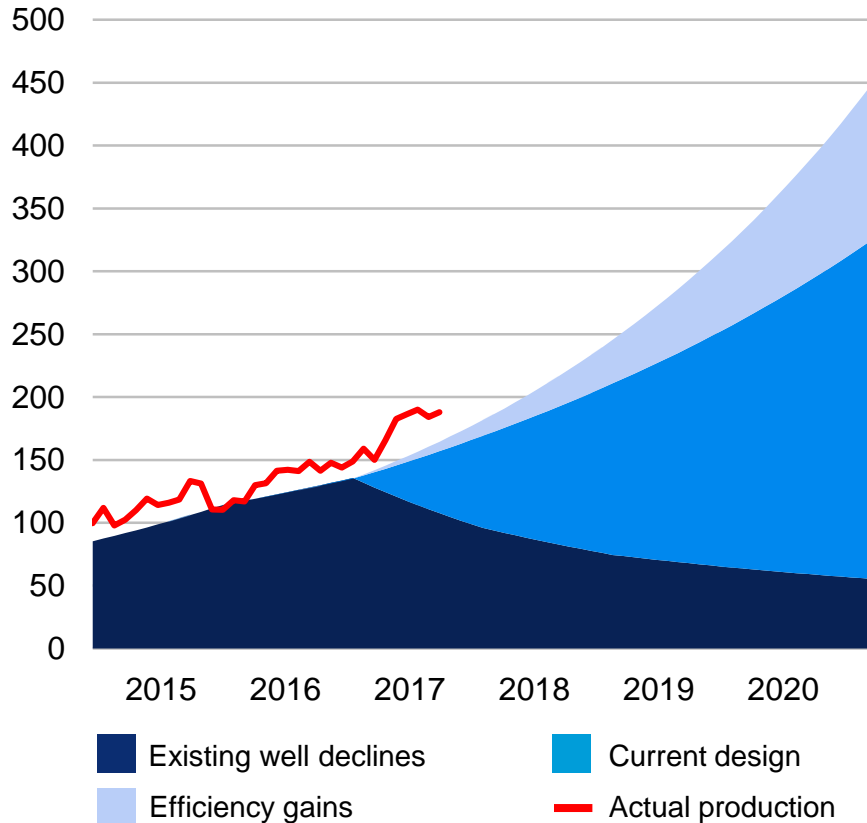
- Announced first LNG October 9
- Expected Train 2 start-up 2Q 2018



Permian production

Midland and Delaware Basin*

Net MBOED



Exceeding expectations

Effective new Basis of Design

Standing up 15th company operated rig

Seeking further enhancements through technology & data analytics

* Reflects shale and tight production only; upside cases not depicted in graph.

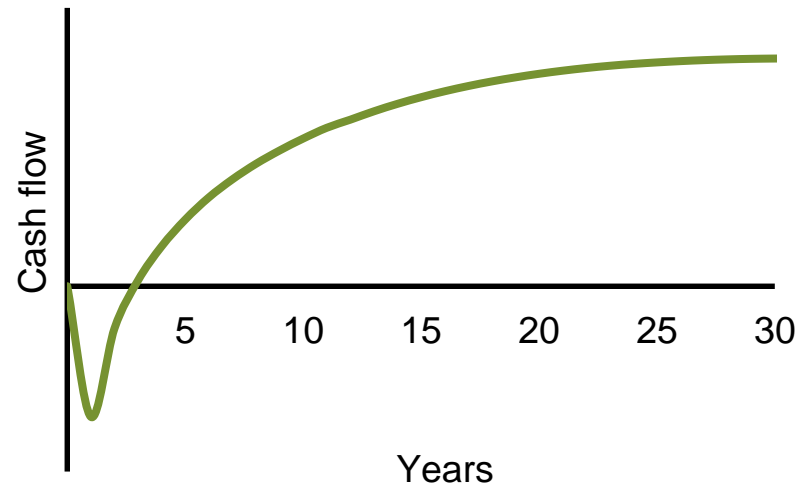


Permian strong returns

2017 new Basis of Design¹

EUR - 1.9 MMBOE²
Development cost - \$6 / BOE
Operating cost - \$5 / BOE
G&A - \$3 / BOE
Net realization³ - \$33 / BOE

Cumulative AT cash flow for 2017 unconventional pads¹



2017 Chevron Permian unconventional wells: **>30% IRR³**

¹ Fully loaded projected economics (C&E fully loaded includes drilling, completion, allocated facilities and infrastructure costs) for three recent development pads with 10,000 ft laterals currently being drilled with our new Basis of Design.

² Assumes 0.95 development depletion factor; 8/8th development EUR is 2.0 MMBOE.

³ Internal economics for 2017 investments and average realization for products net of royalties / transportation / ad valorem taxes each based on \$50 WTI, \$2.50 gas and \$25 NGL real prices.

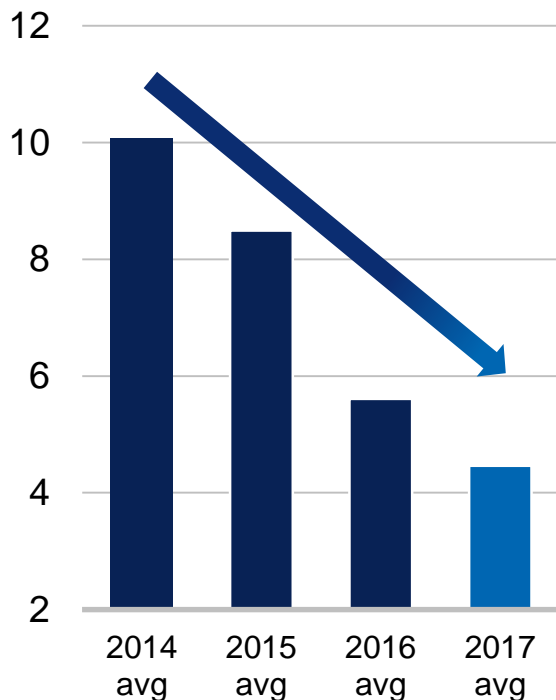


Spend reductions

Total capital & exploratory

Quarterly

\$ billions



■ Quarterly average
■ 2017 YTD quarterly average

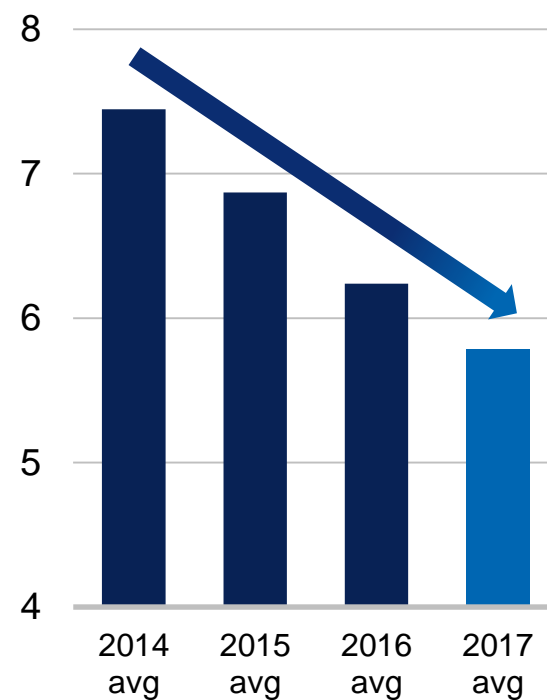
2017 C&E
Quarterly avg. 56% below 2014 avg.
 Total YTD C&E \$13.4B
 Cash YTD C&E \$10.1B

2017 Opex
Quarterly avg. 22% below 2014 avg.
 YTD Opex & SG&A \$17.4B

Opex and SG&A

Quarterly

\$ billions



■ Quarterly average
■ 2017 YTD quarterly average

Total C&E includes affiliate spend.

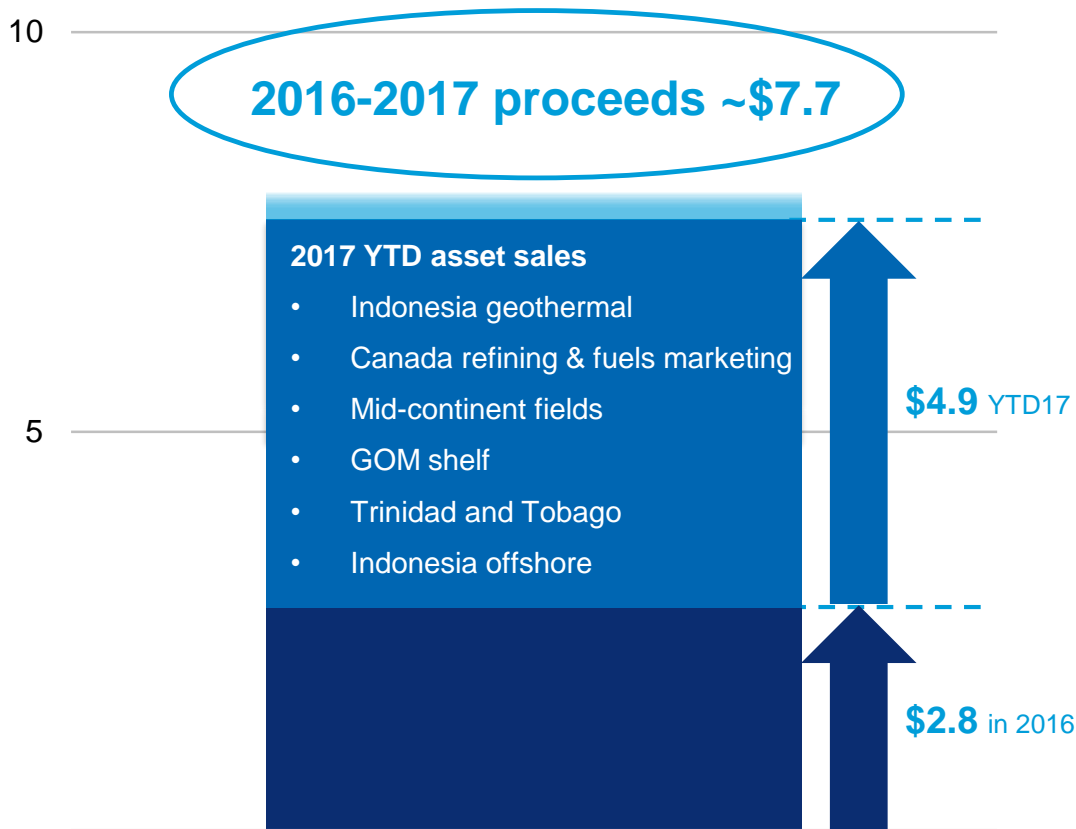


Opex and SG&A = operating, selling, general and administrative expenses as reported on income statement (excludes affiliate spend).

Asset sales program

Proceeds

\$ billions (before-tax)



Within \$5-\$10 billion target range

Retaining Bangladesh asset

Southern Africa R&M sale expected in 2018

Divestment criteria remains unchanged:

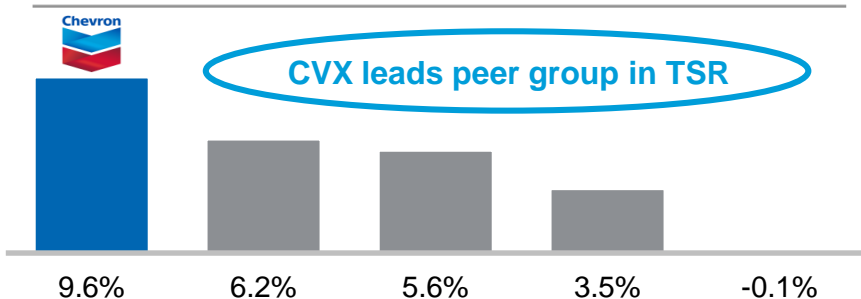
- Strategic fit
- Unable to compete for capital
- Receive fair value



Closing

7.8 year Total Shareholder Return¹ (1/1/10 – 10/19/17)

S&P
500

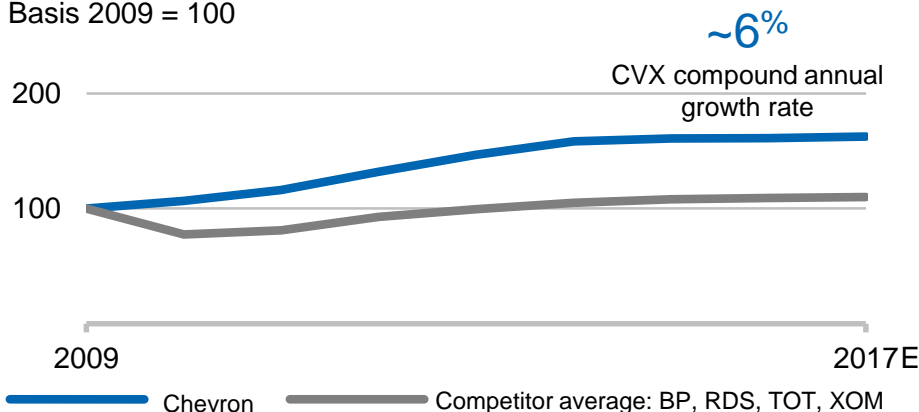


Competitor data: BP, RDS, TOT, XOM

Maintain and grow the dividend

Indexed dividend growth¹

Basis 2009 = 100



¹ Dividends include both cash and scrip share distributions.



Focused on the shareholder

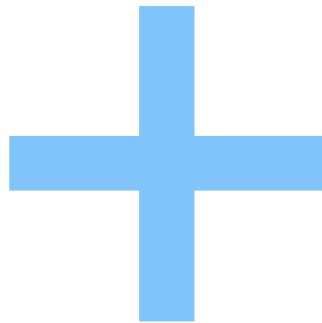
- Peer-leading TSR
- 30 years consecutive increase in annual dividend payment
- \$20 billion share repurchases²
- ~5% decline in shares outstanding²

Well-positioned for the future

- Cash flow inflection point
- Sustainable, resilient portfolio
 - Permian and other shales, Australia, Kazakhstan
- Efficient, high ROCE downstream
- Leadership

² Reflects date range 1/1/10 – 10/19/17.

questions



answers



Appendix: reconciliation of non-GAAP measures

Reported earnings to earnings excluding special items and FX

	3Q16	4Q16	1Q17	2Q17	3Q17
Reported earnings (\$MM)					
Upstream	454	930	1,517	853	489
Downstream	1,065	357	926	1,195	1,814
All Other	(236)	(872)	239	(598)	(351)
Total reported earnings	1,283	415	2,682	1,450	1,952
Diluted weighted avg. shares outstanding ('000)	1,883,342	1,890,044	1,895,393	1,893,014	1,895,879
Reported earnings per share	\$0.68	\$0.22	\$1.41	\$0.77	\$1.03
Special items (\$MM)					
UPSTREAM					
Asset dispositions	--	--	600	160	--
Impairments and other*	290	--	--	(360)	(220)
Subtotal	290	--	600	(200)	(220)
DOWNSTREAM					
Asset dispositions	--	--	--	--	675
Impairments and other*	--	--	--	--	--
Subtotal	--	--	--	--	675
ALL OTHER					
Impairment and other*	--	--	--	(70)	--
Subtotal	--	--	--	(70)	--
Total special items	290	--	600	(270)	455
Foreign exchange (\$MM)					
Upstream	85	6	(274)	(4)	(164)
Downstream	(4)	53	(46)	3	15
All other	(9)	(33)	79	4	37
Total FX	72	26	(241)	3	(112)
Earnings excluding special items and FX (\$MM)					
Upstream	79	924	1,191	1,057	873
Downstream	1,069	304	972	1,192	1,124
All Other	(227)	(839)	160	(532)	(388)
Total earnings excluding special items and FX (\$MM)	921	389	2,323	1,717	1,609
Earnings per share excluding special items and FX	\$0.49	\$0.21	\$1.23	\$0.91	\$0.85

* Includes asset impairments & revaluations, certain non-recurring tax adjustments & environmental remediation provisions, severance accruals and any other special items.



Appendix: reconciliation of non-GAAP measures

Cash flow after dividends including asset sales⁽¹⁾

\$MM	4Q14	1Q15	2Q15	3Q15	4Q15	Full Year 2015	1Q16	2Q16	3Q16	4Q16	Full Year 2016	1Q17	2Q17	3Q17
Cash and cash equivalents	12,785	12,675	12,156	12,933	11,022		8,562	8,764	7,351	6,988		6,983	4,762	6,641
Time deposits	8													
Marketable securities	422	432	365	306	310		317	320	321	13		11	13	13
Total cash	13,215	13,107	12,521	13,239	11,332		8,879	9,084	7,672	7,001		6,994	4,775	6,654
Total debt^(2,3)	27,784	33,892	31,869	35,838	38,549		42,339	45,085	45,585	46,126		45,256	42,864	41,972
Change in total cash		(108)	(586)	718	(1,907)	(1,883)	(2,453)	205	(1,412)	(671)	(4,331)	(7)	(2,219)	1,879
Change in total debt		6,108	(2,023)	3,969	2,711	10,765	3,790	2,746	500	541	7,577	(870)	(2,392)	(892)
Cash flow after dividends including asset sales⁽¹⁾ (change in total cash less change in total debt)		(6,216)	1,437	(3,251)	(4,618)	(12,648)	(6,243)	(2,541)	(1,912)	(1,212)	(11,908)	863	173	2,771
			1H15		2H15⁽⁴⁾			1H16		2H16			1H17	
			(4,779)		(7,869)			(8,784)		(3,124)			1,036	

3Q17 cash flow after dividends including asset sales:	\$2.8B
(-) 3Q17 cash proceeds from asset sales:	<u>\$2.3B</u>
3Q17 cash flow after dividends excluding asset sales:	\$0.5B

⁽¹⁾ Cash flow after dividends including asset sales = change in cash and marketable securities and change in debt.

⁽²⁾ Total debt = the sum of short-term debt, long-term debt, and capital lease obligations.

⁽³⁾ 2014 and 2015 quarterly debt figures conformed to ASU 2015-03 (adopted January 2016).

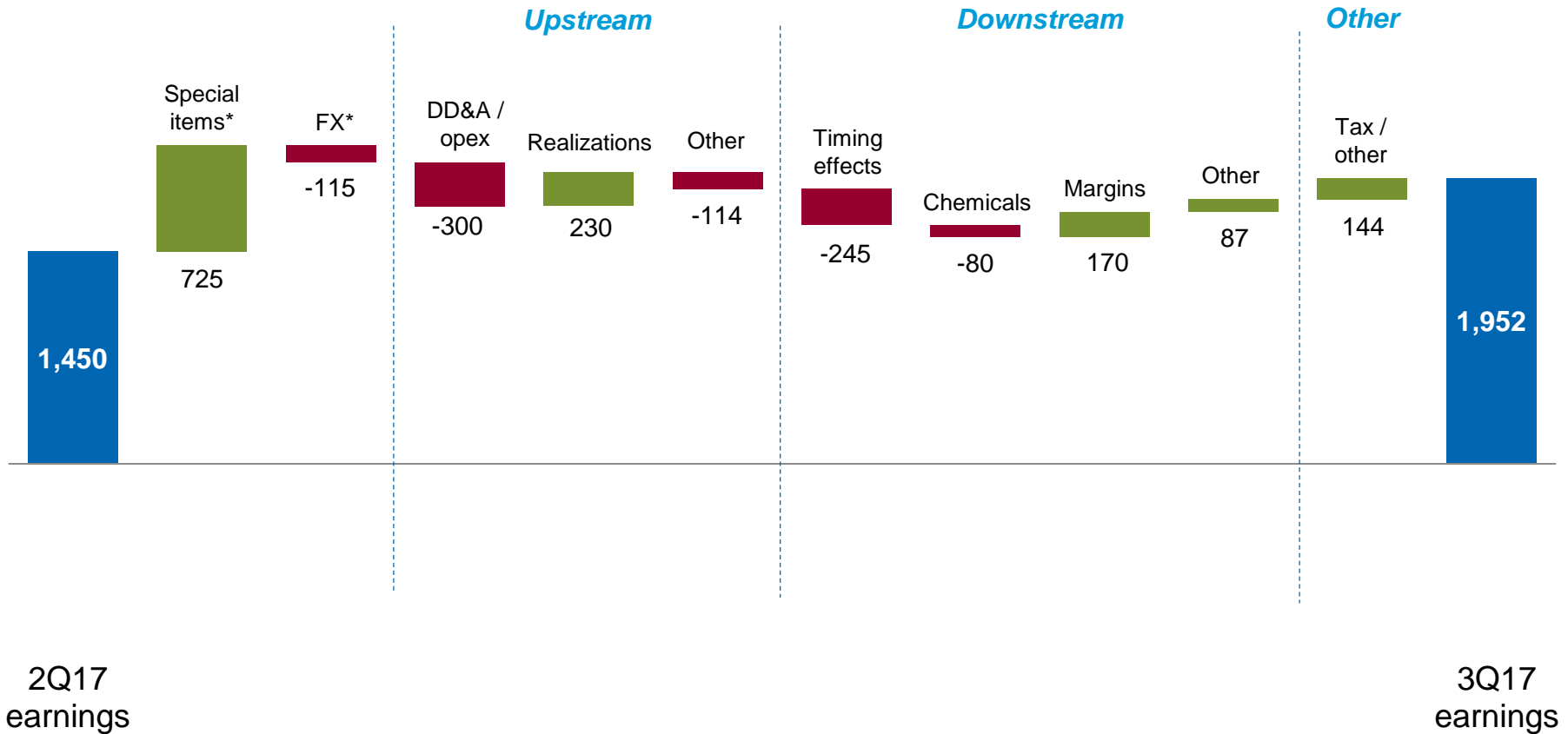
⁽⁴⁾ 2H15 Rounded to \$(7.8) billion on slide 3.



Appendix

Chevron earnings: 3Q17 vs. 2Q17

\$ millions



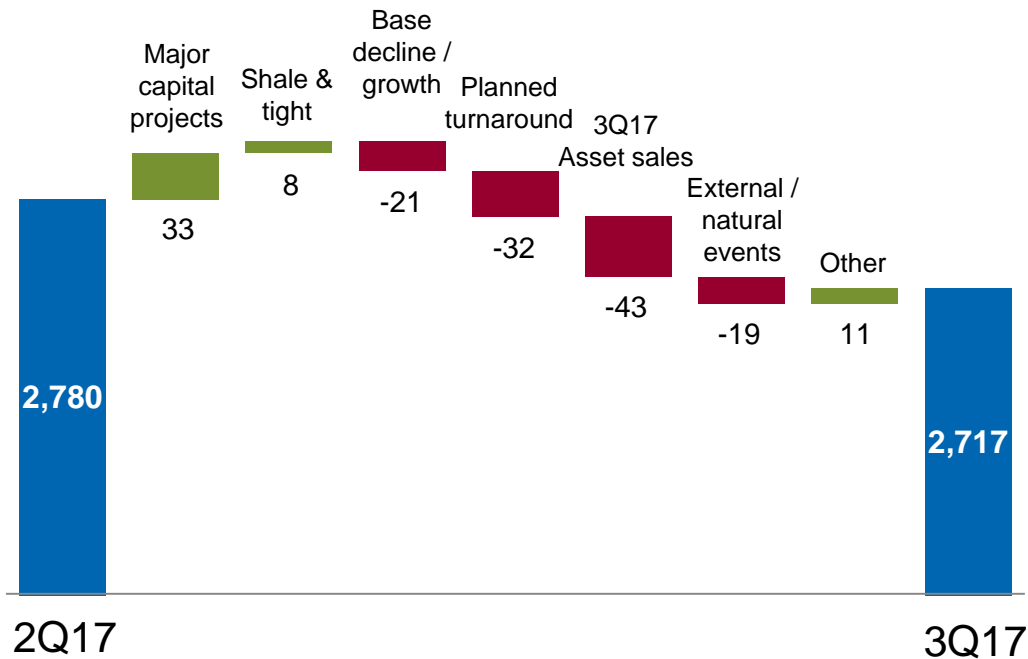
* Reconciliation of special items and FX can be found in the appendix.



Appendix

Worldwide net oil & gas production 3Q17 vs. 2Q17

MBOED



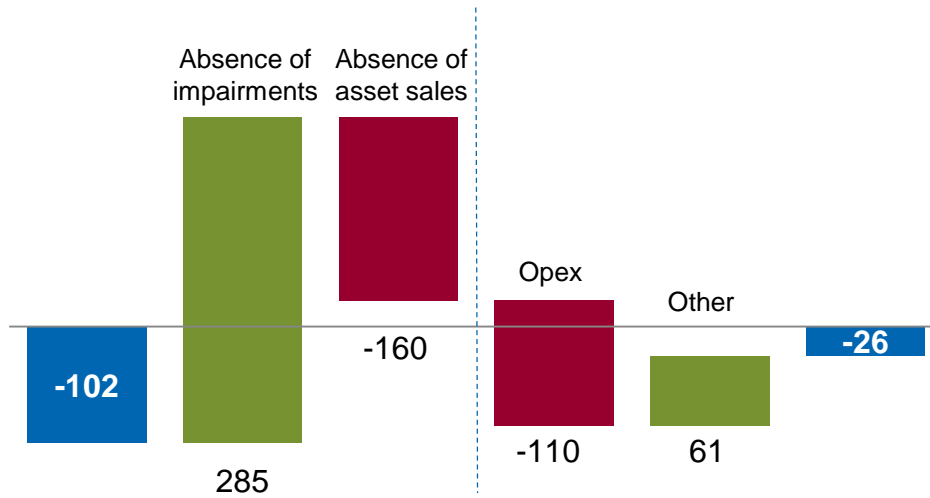
- Gorgon ramp-up
- Permian growth
- Planned turnaround mainly TCO
- Sale of Gulf of Mexico shelf and Mid-continent assets
- Nigeria and hurricane impacts



Appendix

U.S. upstream earnings: 3Q17 vs. 2Q17

\$ millions



- Absence of 2Q17 GOM impairments
- Absence of 2Q17 sale of San Juan Basin and GOM shelf properties
- Early rig termination fee

2Q17
earnings

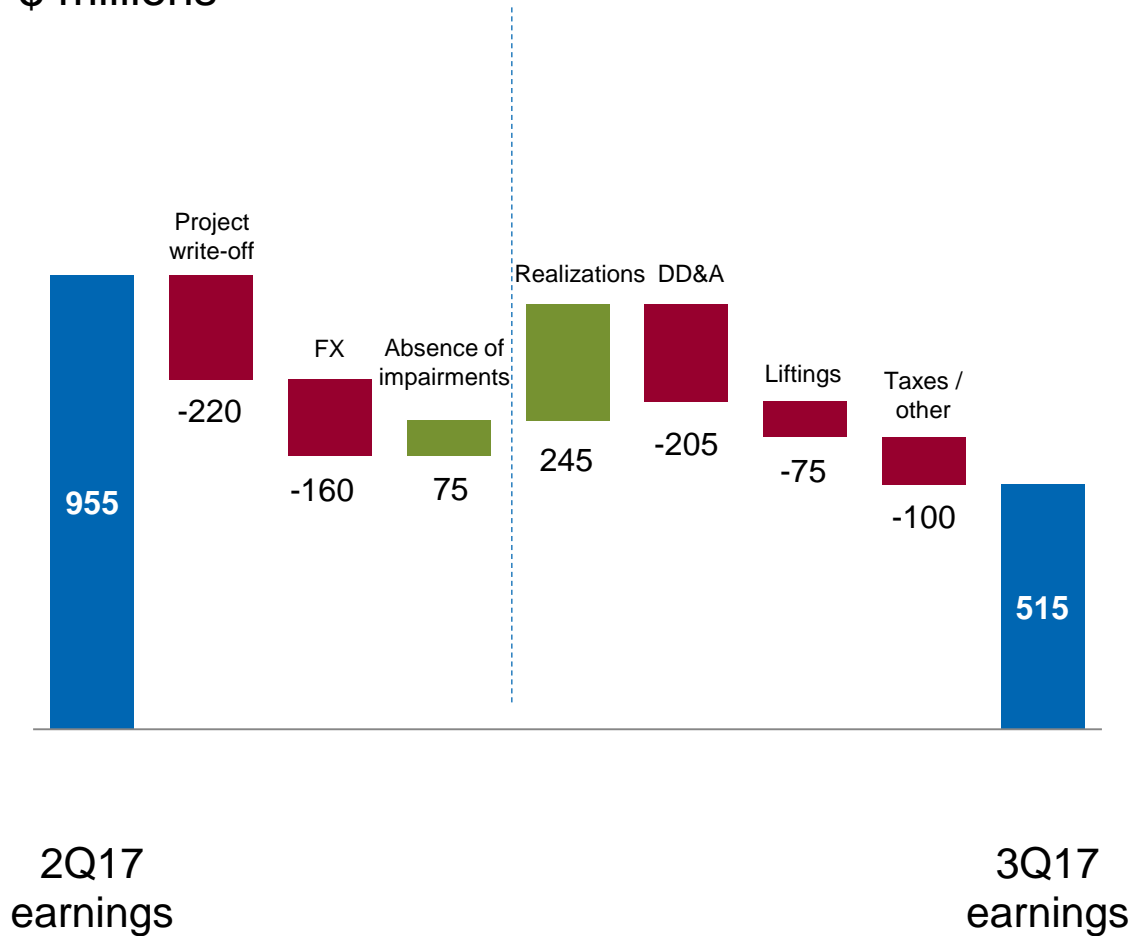
3Q17
earnings



Appendix

International upstream earnings: 3Q17 vs. 2Q17

\$ millions



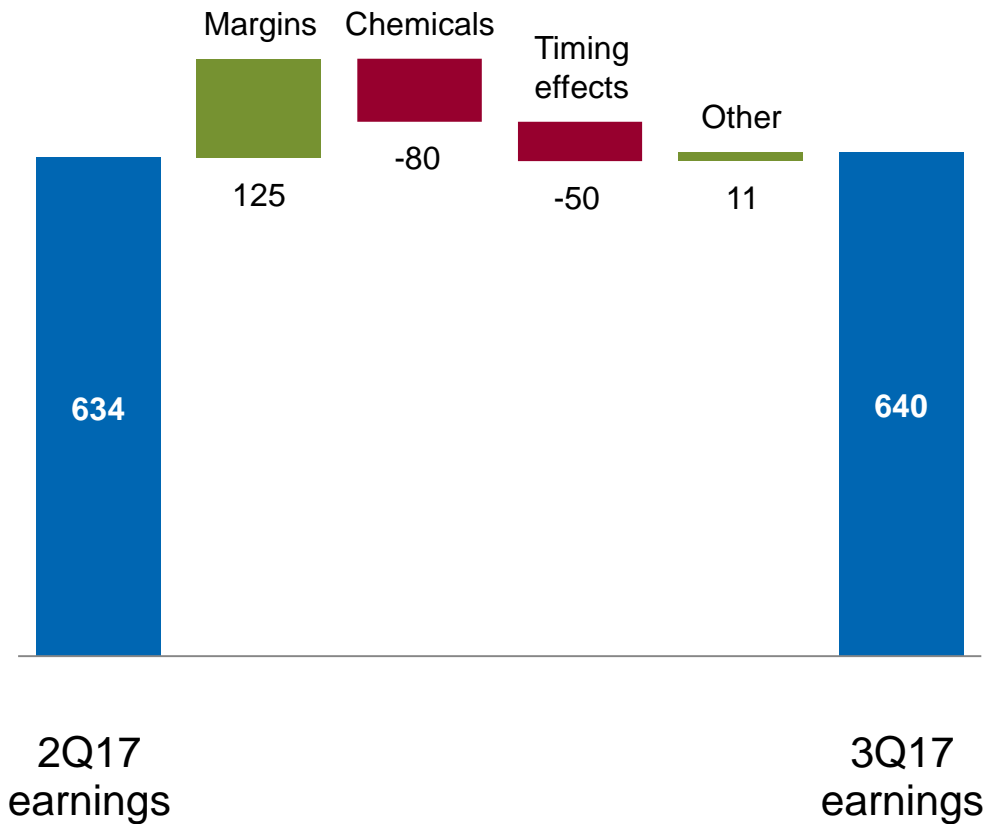
- ~\$2/bbl increase in Brent
- Depreciation catch-up in Bangladesh



Appendix

U.S. downstream earnings: 3Q17 vs. 2Q17

\$ millions



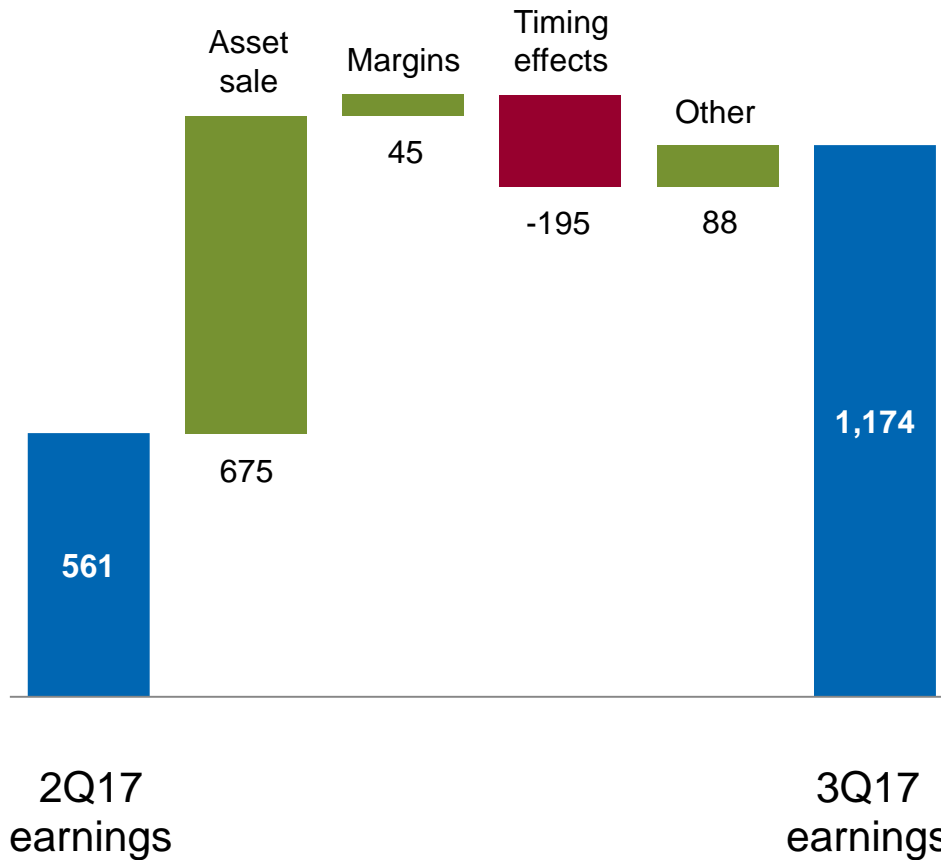
- Higher refining margins
- Lower chemicals earnings due to Hurricane Harvey impacts



Appendix

International downstream earnings: 3Q17 vs. 2Q17

\$ millions



- 3Q17 gain on sale of Canadian refining and fuels marketing business
- Higher refining margins
- Swing in timing effects

