## **Corporate Overview**

John Watson Chairman and Chief Executive Officer



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#### Human Energy®

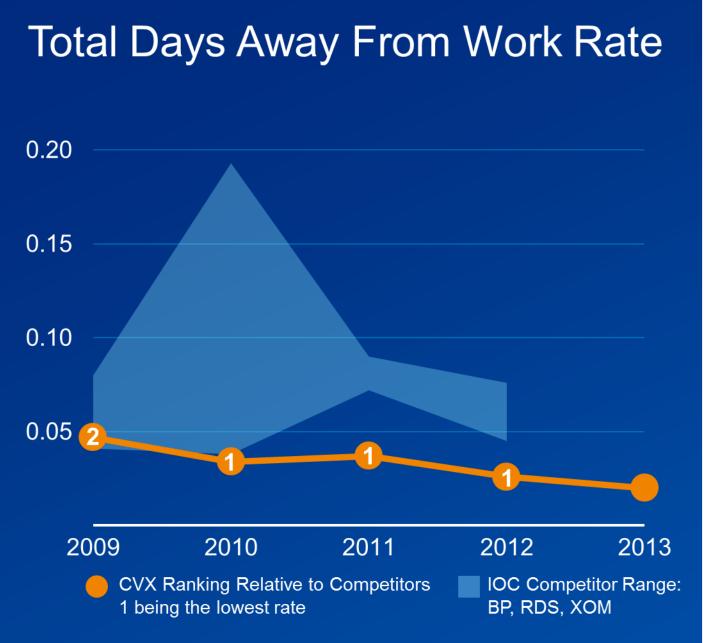
## Key Messages

- ✓ Promising macro environment
- ✓ Consistent strategies with focus on execution
- ✓ Strong portfolio drives leading performance
- ✓ Pursuing value-driven growth



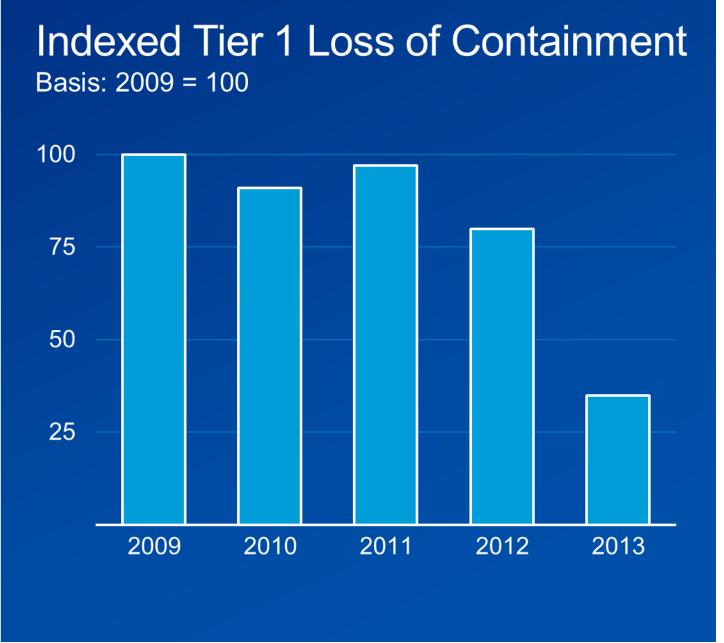


## Personal and Process Safety Culture





Source: Data publicly available from annual company sustainability reports. XOM rates are Lost Time Incident Rates. RDS rates are Lost Time Incident Rates for injuries only.

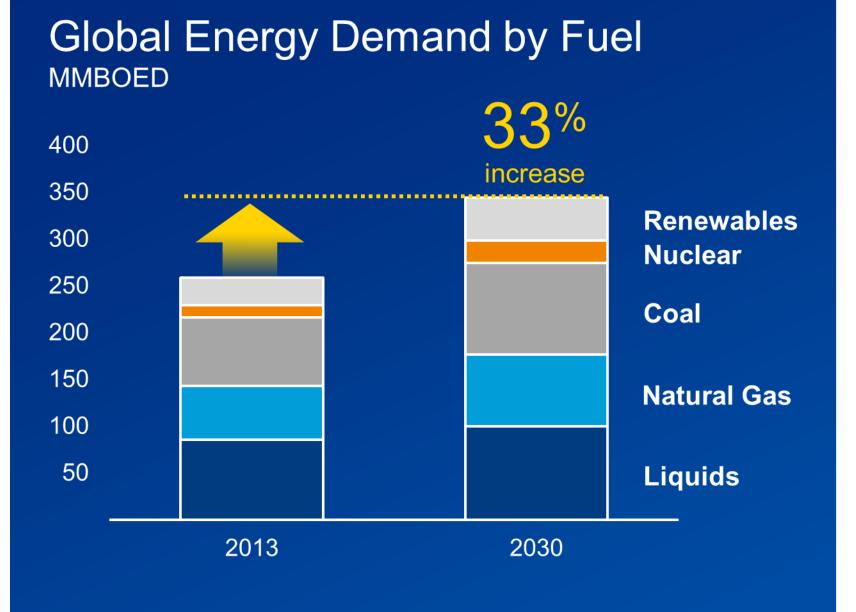


Source: Company data. A Loss of Containment (LOC) incident is defined by API as an unplanned or uncontrolled release of any material from primary containment including non-toxic and non-flammable materials.



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## **Energy Demand Outlook**



Growth driven by increasing population and expanding income

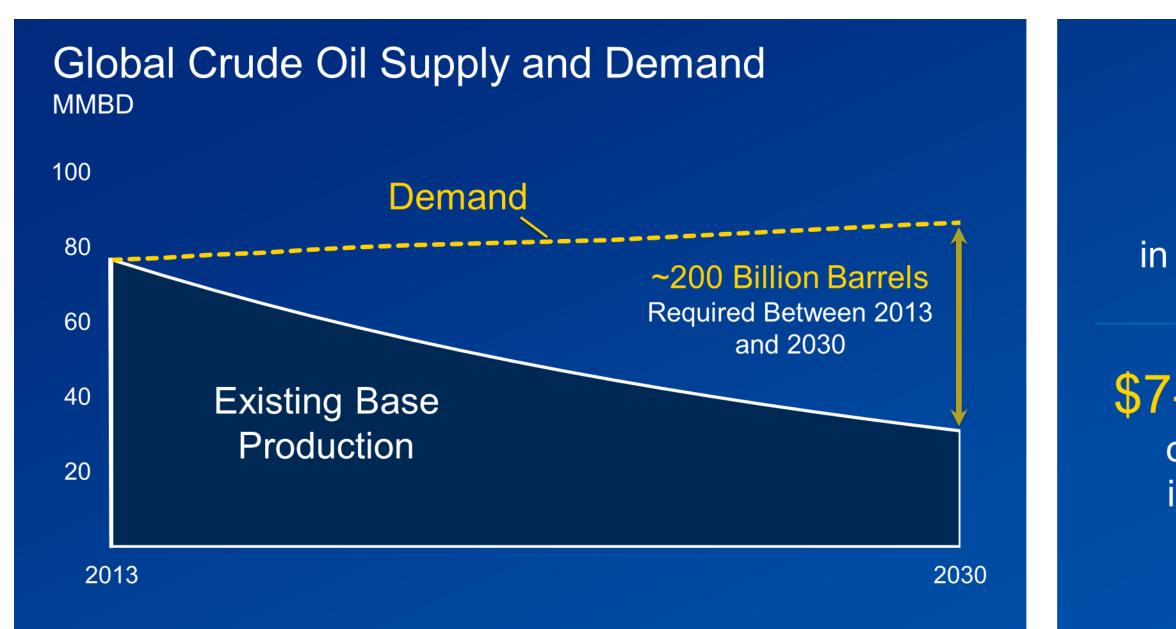
> >15% increase in liquids demand

~35% increase in global gas demand



Source: EIA International Energy Outlook 2013

## Long-Term Crude Oil Supply Growth



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Source: EIA International Energy Outlook 2013; NPC; IEA

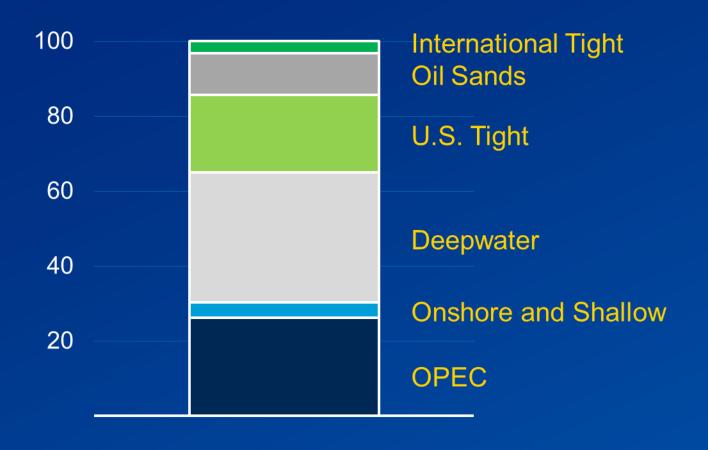


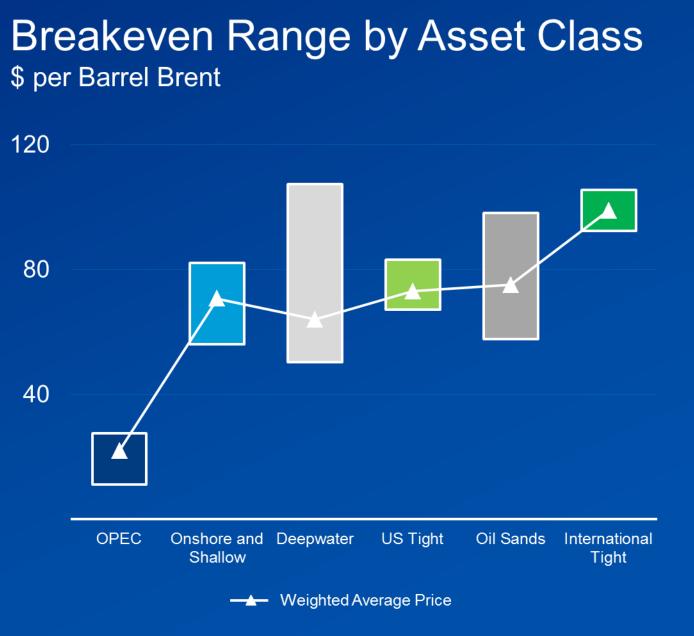
## Decline in mature fields

## **\$7-10 Trillion** of additional investments

## **Rising Marginal Cost of Crude**

#### Liquids Productive Capacity Percent of 2013 to 2020 Growth



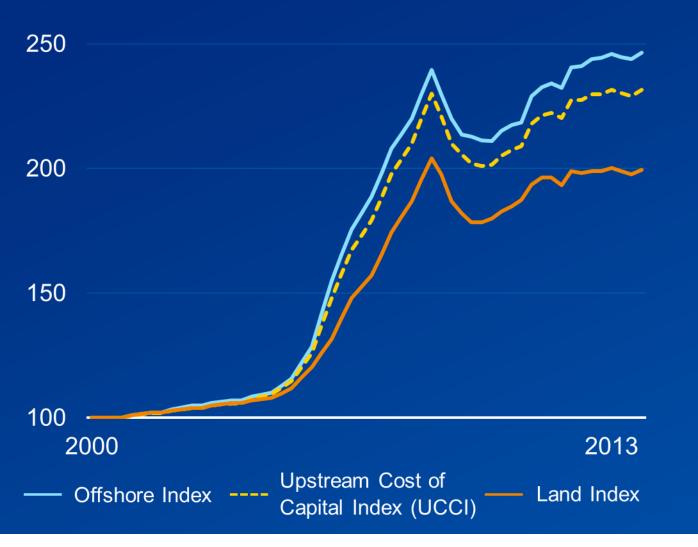




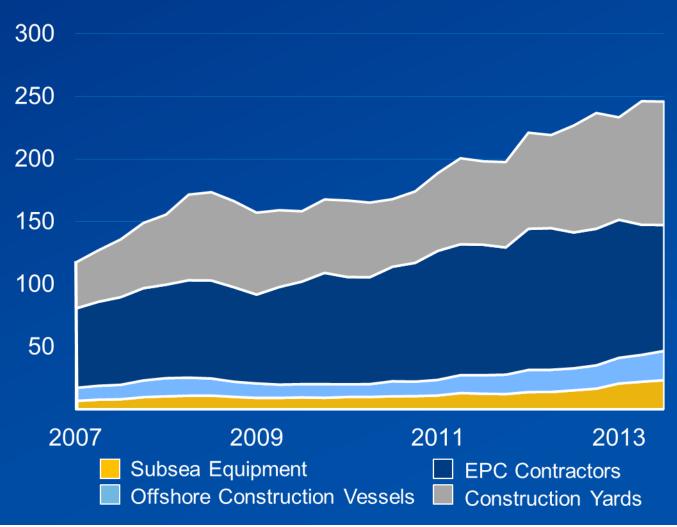
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## Industry Costs and Backlog

#### Upstream Capital Cost Indexes Basis: 2000 = 100



#### Supplier and Contractor Backlog \$ Billions

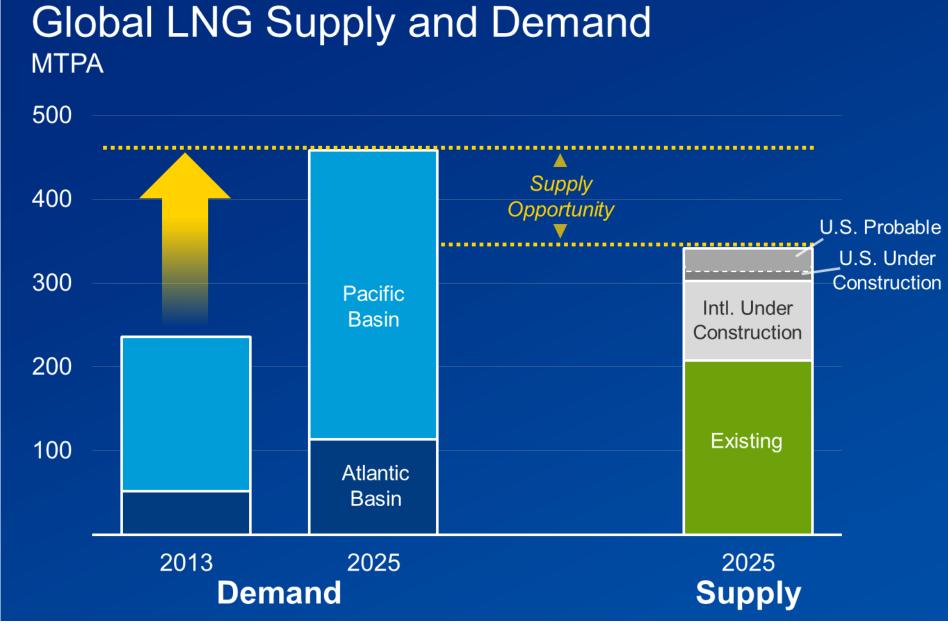


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Source: IHS. UCCI through 4Q 2013. Supplier and Contractor Backlog data through 3Q 2013



## LNG Outlook



Robust pricing needed for greenfield projects

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## LNG demand expected to almost double by 2025 **Over 100 MTPA** of new supply required

## **Consistent Strategies**

Upstream Grow profitably in core areas and build new legacy positions

#### Gas and Midstream

Apply commercial and functional excellence to enable the success of Upstream and Downstream & Chemicals

### **Downstream and Chemicals**

Deliver competitive returns and grow earnings across the value chain

### Technology

Differentiate performance through technology

### **Renewables and Efficiency**

Invest in profitable renewable energy and energy efficiency solutions







## **Investment Priorities**

# World-Class Queue of Opportunities

Key Criteria			
Asset	Strategy	Value	
Resource quality Technical aspects Size and scale	Early entry Technology Capability	Metrics (DPI <sup>*</sup> , NPV, ROR) Cash profile Upside potential	Envi Execu Con

# **Disciplined Capital Allocation**

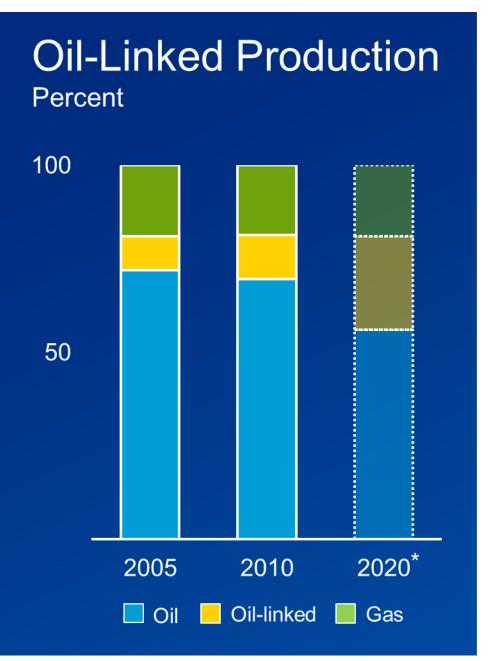
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\* Discounted Profitability Index

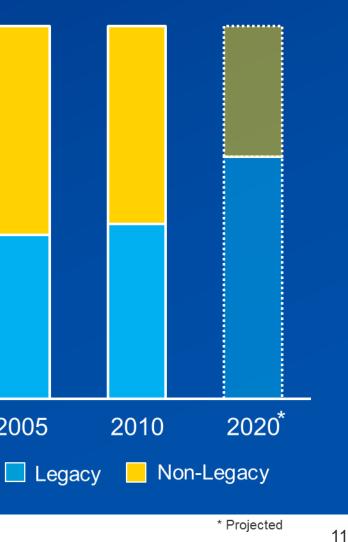
## Portfolio Management / Balance



#### Legacy Production Continued Percent **Upstream Bias** 100 80% Oil-Linkage Maintained 50 **Increased Legacy Production** Geographically 2005 2010 Diversified

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## Strong 2013 Financial Performance

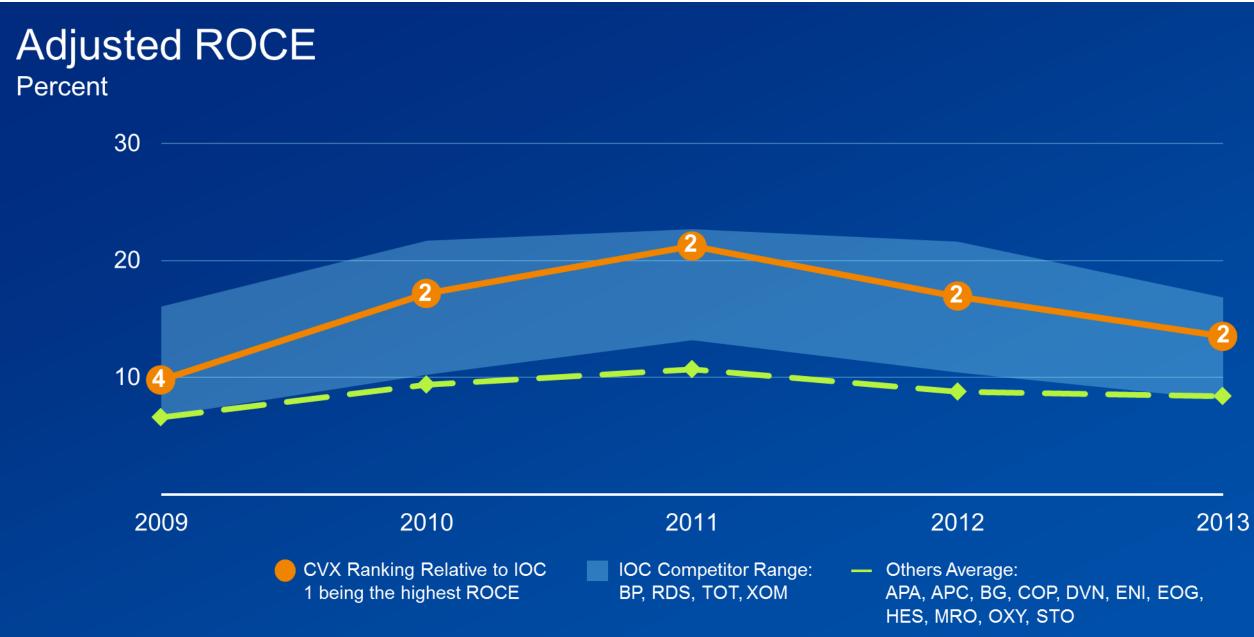
Earnings	\$21.4 Billion	
ROCE	13.5%	
Dividend Increase	11.1%	
Share Repurchases	\$5.0 Billion	
C&E Spending	\$41.9 Billion	
Year-End Debt Ratio	12.1%	

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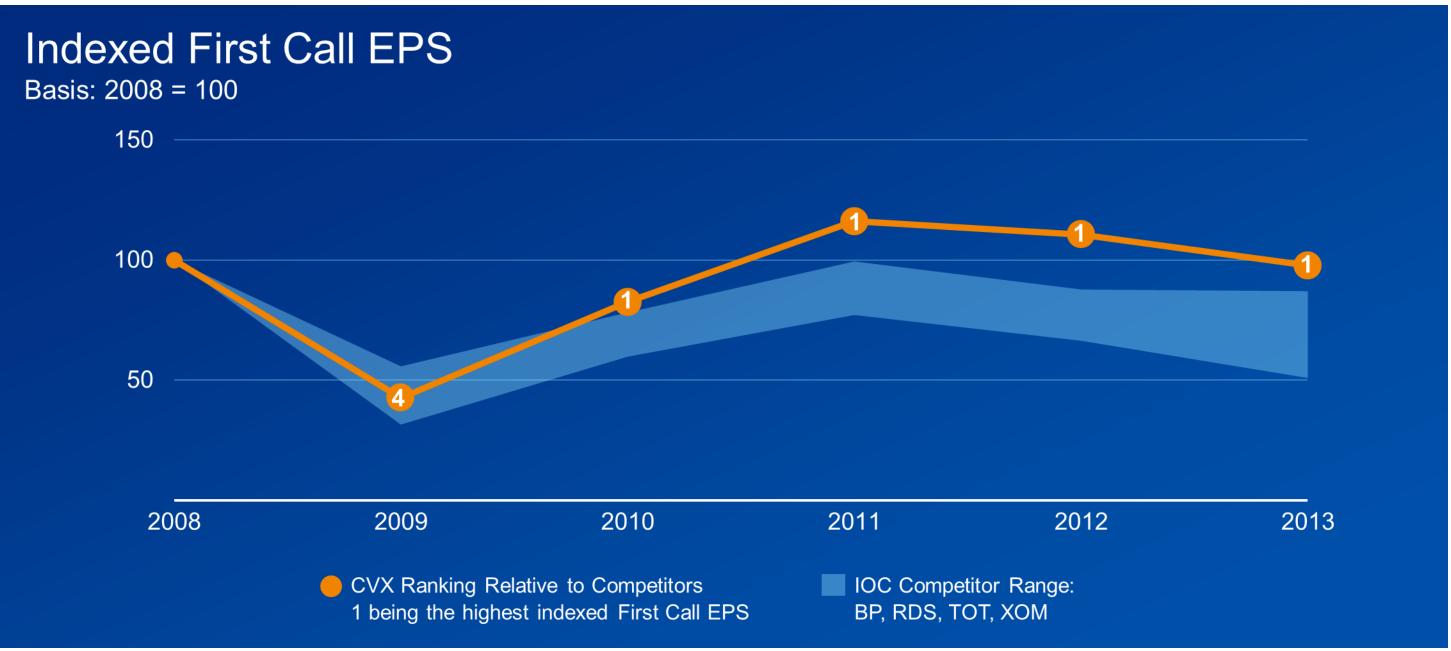


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Source : Publicly available information. Adjusted ROCE analysis based on Chevron estimates and public information treated on a consistent basis. Excludes special items. Reconciliation to non-GAAP earnings measure for Chevron can be found in the Appendix of this presentation. COP and MRO for 2012 and 2013 only.



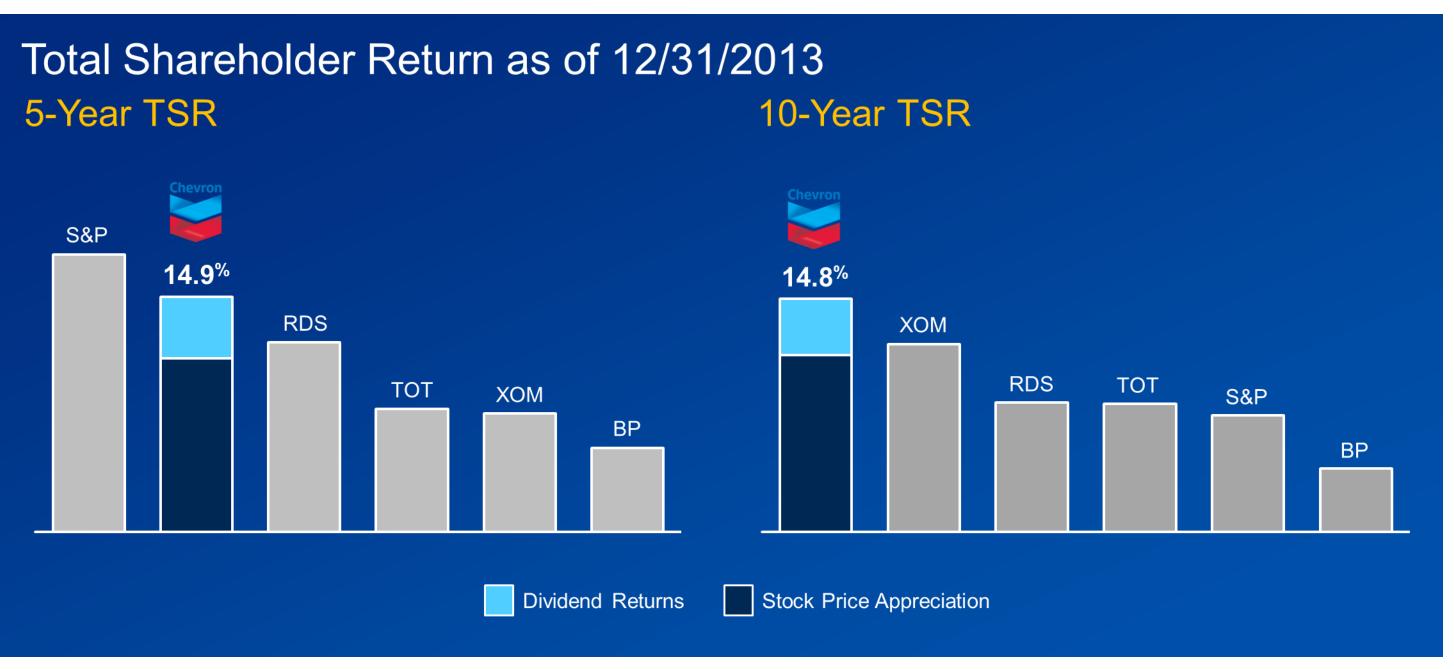
## Earnings Growth Outpacing Peers





Source: Thomson Reuters First Call Research

## **Total Shareholder Return**





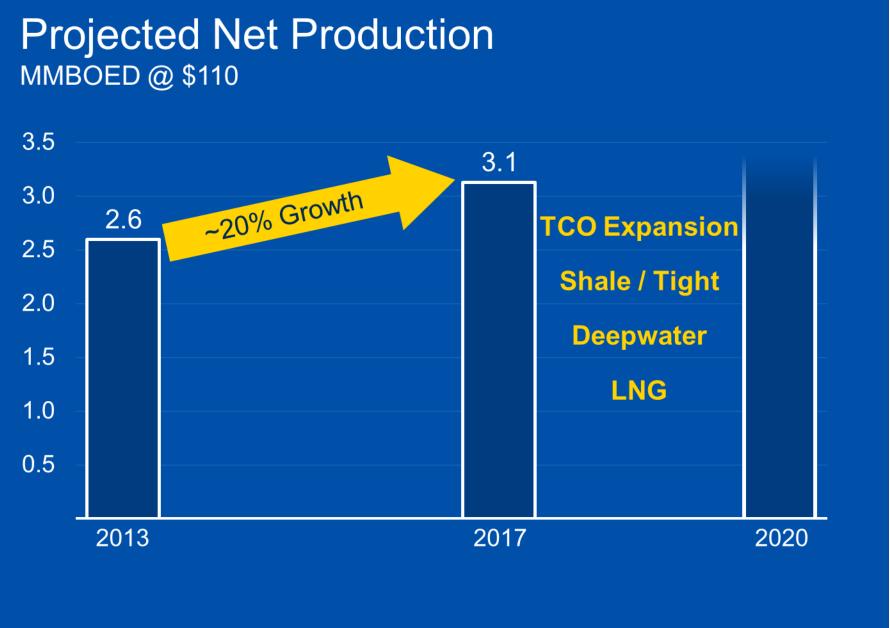
## **Compelling Production Growth Profile**

~20% Production Growth to 2017

- 2017 Production Target
- Price Effects
- U.S. Gas Slowdown
- Asset Sales
- Project Selection & Timing

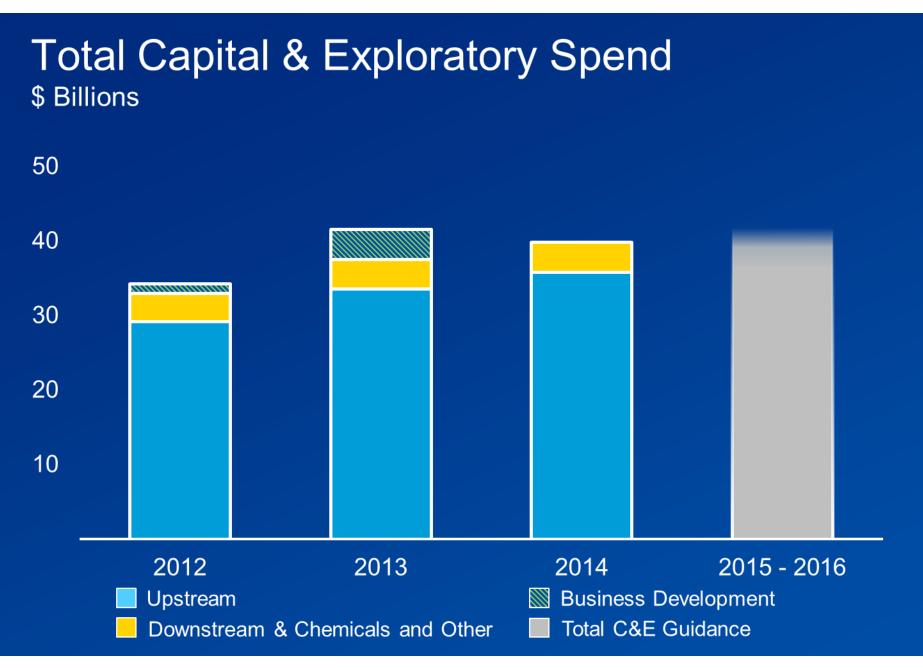
## Post-2017 Growth in progress

# MMBOED @ \$110





## Capital Spend Guidance



- Flattening 2015 - 2016

- **TCO** expansion
- Project

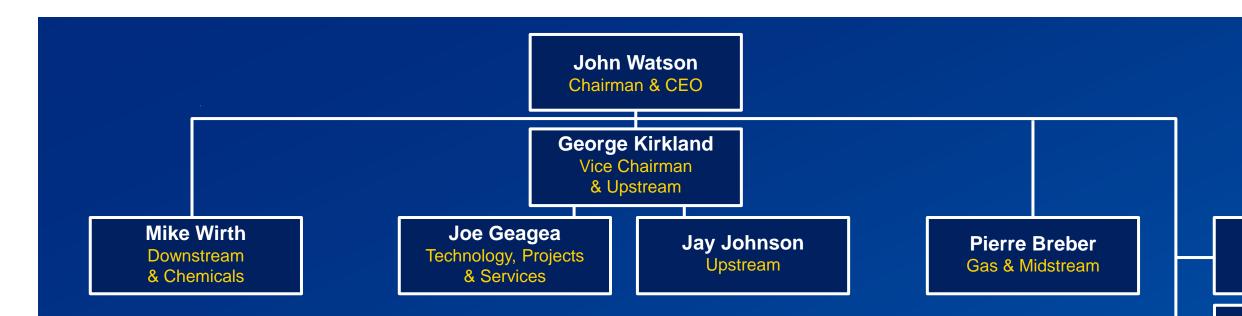
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## Peak Spend 2013

LNG spend declining Shale / Tight increase CPChem's Gulf Coast

## **Organizational Capability**



**Planned** upstream transition

Simplify delivery of technology and services

Integrate supply and trading activities



#### Pat Yarrington CFO

Hew Pate General Counsel

Rhonda Zygocki Policy & Planning

Jay Pryor Business Development

Joe Laymon Human Resources & Corporate Services