UNITED STATES
SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR $15(\mathrm{~d})$ OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 1998 Commission file number 1-27

TEXACO INC.
(Exact name of the registrant as specified in its charter)

## Delaware

(State or other jurisdiction of incorporation or organization)

74-1383447
(I.R.S. Employer

Identification No.)

2000 Westchester Avenue
White Plains, New York 10650
(Address of principal executive offices) (Zip Code)

Registrant's telephone number, including area code (914) 253-4000

Texaco Inc. (1) HAS FILED all reports required to be filed by Section 13 or 15 (d) of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) HAS BEEN subject to such filing requirements for the past 90 days.

As of April 30, 1998, there were outstanding $541,115,315$ shares of Texaco Inc. Common Stock - par value $\$ 3.125$.

PART I - FINANCIAL INFORMATION

TEXACO INC. AND SUBSIDIARY COMPANIES
STATEMENT OF CONSOLIDATED INCOME
FOR THE THREE MONTHS ENDED MARCH 31, 1998 AND 1997
(Millions of dollars, except as noted)

|  | (Unaudited) |  |  |
| :---: | :---: | :---: | :---: |
|  |  | For the three months ended March 31, |  |
|  |  | 1998 | 1997 |
| REVENUES |  |  |  |
| Sales and services | \$ | 7,922 | \$11,813 |
| Equity in income of affiliates, interest, asset sales and other |  | 225 | 216 |
|  |  | 8,147 | 12,029 |
| DEDUCTIONS |  |  |  |
| Purchases and other costs |  | 6,114 | 9,298 |
| Operating expenses |  | 580 | 781 |
| Selling, general and administrative expenses |  | 276 | 419 |
| Exploratory expenses |  | 141 | 99 |
| Depreciation, depletion and amortization |  | 388 | 385 |
| Interest expense |  | 118 | 101 |
| Taxes other than income taxes |  | 116 | 139 |
| Minority interest |  | 15 | 21 |
|  |  | 7,748 | 11,243 |
| Income before income taxes |  | 399 | 786 |

NET INCOME

Preferred stock dividend requirements

Net income available for common stock

Per common share (dollars)
Basic net income
Diluted net income

Cash dividends paid
Average shares outstanding for computation of earnings per share (thousands)

Basic
Diluted
\$ 259
\$ 14
\$ 245
========
\$ . 46
$\begin{array}{ll}\$ & .46 \\ \$ & .46\end{array}$
\$ . 45
$\$ 980$
\$ 14
\$ 966
$=======$
\$ 1.86
$\$ 1.80$
\$ . 425

TEXACO INC. AND SUBSIDIARY COMPANIES
CONSOLIDATED BALANCE SHEET
AS OF MARCH 31, 1998 AND DECEMBER 31, 1997
(Millions of dollars)

| $\begin{gathered} \text { March 31, } \\ 1998 \end{gathered}$ |
| :---: |
| (Unaudited) |

December 31,

## SSETS

Current Assets
Cash and cash equivalents

| \$ 335 | \$ 311 |
| :---: | :---: |
| 86 | 84 |
| 4,021 | 4,230 |
| 1,160 | 1,483 |
| 290 | 324 |
| 5,892 | 6,432 |
| 7,574 | 5,097 |
| 34,821 | 38,956 |
| 20,226 | 21,840 |
| 14,595 | 17,116 |
| 810 | 955 |
| \$28,871 | \$29,600 |

IABILITIES AND STOCKHOLDERS' EQUITY
Current Liabilities
Short-term debt
Accounts payable and accrued liabilities
Trade liabilities
Accrued liabilities
Estimated income and other taxes
Total current liabilities

| \$ 889 | \$ 885 |
| :---: | :---: |
| 1,946 | 2,669 |
| 1,195 | 1,480 |
| 899 | 960 |
| 4,929 | 5,994 |
| 5,927 | 5,507 |
| 1,846 | 1,825 |
| 1,213 | 1,224 |
| 1,572 | 1,639 |
| 652 | 645 |
| 16,139 | 16,834 |
| 300 | 300 |
| 448 | 457 |
| (372) | (389) |
| 1,774 | 1,774 |
| 1,682 | 1,688 |
| 10,002 | 9,987 |
| (107) | (105) |
| (14) | (16) |
| 31 | 26 |
| (90) | (95) |
| 13,744 | 13,722 |
| 1,012 | 956 |
| 12,732 | 12,766 |
| \$28, 871 | \$29,600 |

Long-Term Debt and Capital Lease Obligations
Deferred Income Taxes
Employee Retirement Benefits
Deferred Credits and Other Noncurrent Liabilities
Minority Interest in Subsidiary Companies

## Total

Stockholders' Equity
Market Auction Preferred Shares
ESOP Convertible Preferred Stock
Unearned employee compensation and benefit plan trust
Common stock (authorized: 700,000,000 shares, \$3.125 par
value; $567,606,290$ shares issued)
Paid-in capital in excess of par value
Retained earnings
Other accumulated nonowner changes in equity
Currency translation adjustment
Minimum pension liability adjustment
Unrealized net gain on investments

Total other accumulated nonowner changes in equity

Less - Common stock held in treasury, at cost
Total stockholders' equity
Total

1997

457

1,774
885

2,669
, 480
---

5,507
1,825
1,639
645
6,834
389)

1,688
9,987
, 722
----
\$29, 600
$=====$

TEXACO INC. AND SUBSIDIARY COMPANIES CONDENSED STATEMENT OF CONSOLIDATED CASH FLOWS FOR THE THREE MONTHS ENDED MARCH 31, 1998 AND 1997
(Millions of dollars)

|  | (Unaudited) |  |
| :---: | :---: | :---: |
|  | For the three months ended March 31, |  |
|  | 1998 | 1997 |
| OPERATING ACTIVITIES |  |  |
| Net income | \$ 259 | \$ 980 |
| Reconciliation to net cash provided by (used in) operating activities |  |  |
| Receivable for refund of IRS deposits | - | (700) |
| Depreciation, depletion and amortization | 388 | 385 |
| Deferred income taxes | 56 | 100 |
| Exploratory expenses | 141 | 99 |
| Minority interest in net income | 15 | 21 |
| Dividends from affiliates, less than equity |  |  |
| in income | (130) | (40) |
| Gains on asset sales | (5) | (19) |
| Changes in operating working capital | (242) | 257 |
| Other - net | 175 | (49) |
| Net cash provided by operating activities | 657 | 1,034 |
| INVESTING ACTIVITIES |  |  |
| Capital and exploratory expenditures | (784) | (678) |
| Proceeds from asset sales | 42 | 140 |
| Purchases of investment instruments | (256) | (349) |
| Sales/maturities of investment instruments | 247 | 389 |
| Other - net | - | (57) |
| Net cash used in investing activities | (751) | (555) |
| FINANCING ACTIVITIES |  |  |
| Borrowings having original terms in excess of three months |  |  |
| Proceeds | 396 | 150 |
| Repayments | (277) | (75) |
| Net increase (decrease) in other borrowings | 363 | (174) |
| Purchases of common stock | (105) | (31) |
| Dividends paid to the company's stockholders Common | (239) |  |
| Preferred | (5) | (4) |
| Dividends paid to minority shareholders | (9) | (10) |
| Net cash provided by (used in) financing activities | 124 | (365) |
| CASH AND CASH EQUIVALENTS |  |  |
| Effect of exchange rate changes | (6) | (6) |
| Increase during period | 24 | 108 |
| Beginning of year | 311 | 511 |
| End of period | \$ 335 | \$ 619 |

TEXACO INC. AND SUBSIDIARY COMPANIES
CONDENSED STATEMENT OF CONSOLIDATED NONOWNER CHANGES IN EQUITY FOR THE THREE MONTHS ENDED MARCH 31, 1998 AND 1997

## (Millions of dollars)

NET INCOME
Other nonowner changes in equity (net of tax)
Currency translation adjustment
Minimum pension liability adjustment
Unrealized net gain (loss) on investments

TOTAL NONOWNER CHANGES IN EQUITY

TEXACO INC. AND SUBSIDIARY COMPANIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Formation of Equilon Enterprises LLC

On January 15, 1998, Texaco and Shell Oil Company reached agreement on the formation and operational start up, effective January 1, 1998, of Equilon Enterprises LLC (Equilon), a Delaware limited liability company. Equilon is a joint venture that combines major elements of the companies' western and midwestern U.S. refining and marketing businesses and their nationwide trading, transportation and lubricants businesses. Texaco owns 44 percent and Shell owns 56 percent of Equilon.

Beginning January 1, 1998, we are accounting for our interest in Equilon using the equity method. Under this method, we record our share of Equilon's results of operations on a one-line basis to Equity in Income of Affiliates in the Consolidated Statement of Income. We reclassified the net amount of assets and liabilities of the businesses contributed to Equilon to Investments and Advances in the Consolidated Balance Sheet. Additionally, we now record transactions between Texaco and Equilon as outside third-party transactions. The foregoing results in significant variances between the 1998 and 1997 periods in the individual line captions appearing in our financial statements.

The carrying amounts at January 1, 1998, of the principal assets and liabilities of the businesses we contributed to Equilon were $\$ 3$ billion of net working capital assets, $\$ 2.8$ billion of net properties, plant and equipment and $\$ .2$ billion of debt.

Summarized unaudited financial information for Equilon, for the three month period ended March 31, 1998, is presented below on a 100\% Equilon basis (in millions of dollars):

| Gross revenues | $\$ 6,360$ |
| :--- | :--- |
| Income before income taxes | $\$ 112$ |

We record provision for income taxes and related liability applicable to our share of Equilon's income in our consolidated financial statements.

At March 31, 1998, we had a note receivable from Equilon of $\$ 463$ million, representing reimbursement of certain capital expenditures incurred prior to the formation of the joint venture. These proceeds were received in April, 1998.

In April, 1998, Shell Oil Company entered into an agreement to sell its Anacortes refinery to Tesoro Petroleum Corporation as part of an agreement with the Federal Trade Commission (FTC). Equilon is entitled to the net proceeds of the sale and any gain or loss which may result from the disposition of the refinery. Tesoro will acquire the refinery for $\$ 237$ million plus a working capital adjustment. Subject to final FTC approval, the transaction is expected to close during the summer of 1998.

Texaco, Shell and Saudi Refining, Inc. are working to finalize agreements for a separate joint venture involving their eastern United States and Gulf Coast refining and marketing businesses. Initially, Texaco and Saudi Refining, Inc. will each own 32.5 percent and Shell will own 35 percent of the joint venture.

Note 2. Inventories
Note 2. Inventories

The inventory accounts of Texaco Inc. and consolidated subsidiary companies are presented below (in millions of dollars):

|  | As of |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { March 31, } \\ 1998 \end{gathered}$ |  | $\begin{gathered} \text { December } 31, \\ 1997 \end{gathered}$ |  |
|  | (Unaudited) |  |  |  |
| Crude oil | \$ | 169 | \$ | 308 |
| Petroleum products and petrochemicals |  | 768 |  | 893 |
| Other merchandise |  | 39 |  | 59 |
| Materials and supplies |  | 184 |  | 223 |
| Total |  | ,160 |  | , 483 |

Note 3. Contingent Liabilities


Information relative to commitments and contingent liabilities of Texaco Inc. and subsidiary companies is presented in Notes 16 and 18, pages 57-58 and 61, respectively, of Texaco Inc.'s 1997 Annual Report to Stockholders.

In the company's opinion, while it is impossible to ascertain the ultimate legal and financial liability with respect to contingent liabilities and commitments, the aggregate amount of such liability in excess of financial reserves is not anticipated to be materially important in relation to the consolidated financial position or results of operations of Texaco.

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Note 4. Caltex Group of Companies
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Summarized unaudited financial information for the Caltex Group of Companies, owned 50\% by Texaco and 50\% by Chevron Corporation, is presented below on a 100\% Caltex Group basis (in millions of dollars):

|  | For the three months ended March 31, |  |
| :---: | :---: | :---: |
|  | 1998 | 1997 |
| Gross revenues | \$4,306 | \$4,694 |
| Income before income taxes | \$ 319 | \$ 320 |
| Net income | \$ 204 | \$ 186 |

Effective October 1, 1997, Caltex changed the functional currency used to account for operations in its Korean and Japanese affiliates to the U.S. dollar.

Effective April 1, 1997, Caltex' 40\% interest in its Bahrain refining joint venture (Bapco) was sold to the Government of the State of Bahrain at approximately net book value.

In the determination of preliminary and unaudited financial statements for the three-month periods ended March 31, 1998 and 1997, our accounting policies have been applied on a basis consistent with the application of such policies in our financial statements issued in our 1997 Annual Report to Stockholders. In our opinion, we have made all adjustments and disclosures necessary to present fairly our results of operations for such periods. These adjustments include normal recurring adjustments. The information is subject to year-end audit by independent public accountants. We make no forecasts or representations with respect to the level of net income for the year 1998.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Texaco's net income for the first quarter of 1998 was $\$ 259$ million ( $\$ .46$ per share). This compares with net income for the first quarter of 1997 of $\$ 980$ million (\$1.80 per share), including a special item. Net income for the first quarter of 1997, before a special benefit of $\$ 488$ million associated with a tax settlement, was $\$ 492$ million ( $\$ .90$ per share).

In the first quarter of 1998:
Worldwide daily production rose 16 percent;

- Cash operating expenses per barrel dropped more than five percent, aided by lower energy costs and higher volumes;
- Capital and exploratory expenditures grew 21 percent; and
- Equilon Enterprises LLC, a joint venture combining Texaco's and Shell's western and midwestern U.S. downstream assets, began commercial operations.

Our first quarter 1998 results were marked by increases in production, improved downstream results and tight controls on cash operating expenses. However, these positive factors could not overcome the decline in worldwide crude oil and natural gas prices. Operationally, we experienced a very good first quarter. Production increases were on target toward achieving our planned double-digit growth for the year; however, total earnings were significantly impacted by the drop in worldwide crude oil and natural gas prices.

The first quarter of 1998 included a full quarter of production from the captain and Erskine fields, both in the U.K. North Sea. Production increased in the Partitioned Neutral Zone (between Saudi Arabia and Kuwait), Colombia, and in the U.S. as a result of the November, 1997 acquisition of Monterey Resources. Additionally, first quarter production included the recently acquired 20 percent interest in the Karachaganak field in Kazakhstan.

Our worldwide downstream operations benefited from higher gasoline sales volumes and higher margins. In the U.S., margins improved over last year's depressed levels but weakened during the quarter due to oversupply. Equilon, our U.S. downstream alliance with Shell Oil Company, recently began operations and agreements are being finalized by Texaco, Shell and Saudi Refining, Inc. for a separate joint venture involving the Eastern and Gulf Coast refining and marketing businesses.

## OPERATING EARNINGS

PETROLEUM AND NATURAL GAS
EXPLORATION AND PRODUCTION
United States
First quarter 1998 earnings were $\$ 107$ million, compared to $\$ 311$ million for the first quarter of 1997. The decline was a result of lower crude oil and natural gas prices. Average realized crude oil prices were $\$ 11.78$ per barrel, $\$ 7.84$ below 1997. Crude oil prices have plummeted due to rising oil stocks and slowing of world demand growth. Average natural gas prices were $\$ 2.14$ per thousand cubic feet (MCF), $\$ .52$ below 1997. Prices for natural gas decreased due to mild weather as well as increased inventory levels.

Production increased more than 12 percent; however, earnings did not significantly benefit from this increase due to low heavy crude oil prices. Higher volumes included production from the acquired Monterey properties and continued development of natural gas opportunities in Texas and Louisiana.

We continued to aggressively pursue producing opportunities in the Gulf of Mexico leading to higher exploration expenses this year. Exploration expenses for the first quarter were $\$ 96$ million before tax versus $\$ 42$ million last year. Operationally, cash operating expenses on a per barrel basis were lower than the first quarter of 1997.

International
First quarter 1998 earnings were $\$ 40$ million, compared to $\$ 156$ million for the first quarter of 1997. The decline in earnings was the result of lower crude oil prices. Average realized crude oil prices were $\$ 11.95$ per barrel for the quarter, $\$ 7.53$ below 1997. At these depressed prices, earnings did not significantly benefit from a daily production increase of 20 percent. The increase was from a full quarter of Captain and Erskine production in 1998, both of which are in the U.K. North Sea. Production also increased in the Partitioned Neutral Zone and Colombia, and as a result of our recently acquired 20 percent interest in the Karachaganak field in Kazakhstan.

Operating results for the first quarter 1998 included a non-cash currency charge of $\$ 4$ million related to deferred income taxes denominated in British pounds. This compares to a benefit of $\$ 19$ million for the first quarter of 1997.

MANUFACTURING, MARKETING AND DISTRIBUTION
United States

First quarter 1998 earnings were $\$ 47$ million and include results from the recently formed Equilon, our downstream alliance with Shell Oil Company. Earnings for the first quarter of 1997 were $\$ 6$ million.

Earnings in 1998 included the impact of overall lower crude costs that temporarily improved margins. However, weather conditions weakened demand for heating oil and West Coast gasoline. Gasoline prices, adjusted for inflation, hit their lowest levels in 25 years. Additionally, refinery results included scheduled downtime at several plants within our system.

Earnings for 1997 included the adverse effects of intense competition that squeezed margins in the West Coast marketplace. Refinery fires late in 1996 and early in 1997 negatively affected product yields and caused casualty loss expenses during 1997.

First quarter 1998 earnings were $\$ 182$ million, compared to $\$ 104$ million for the first quarter of 1997. The international refining and marketing businesses in Europe, Latin America and our affiliate Caltex, reported higher 1998 earnings.

Our refining operations in Europe and Latin America experienced improved margins from lower crude costs in 1998. Improved European marketing results were due to increased sales volumes and higher retail margins primarily in the United Kingdom. The recovery from the 1997 Scandinavian price war also contributed to the higher earnings. Improved margins and higher sales volumes in central America, the Caribbean, and Brazil drove stronger marketing results in Latin America.

In the Caltex area, margins in Korea improved due to decreased crude costs and partial recovery of local fourth quarter 1997 currency losses. The Caltex area also experienced a modest increase in refined product sales volumes. Although inland sales volumes were lower due to the economic crisis in Southeast Asia, higher trading volumes led to the overall volume improvement. Included in 1998 earnings were unfavorable net currency-related effects of $\$ 16$ million; primarily tax charges on local currency gains on U.S. obligations resulting from the strengthening of the Korean won. Last year's results included Korean currency losses of $\$ 21$ million.

Results for 1998 included a non-cash currency charge of $\$ 3$ million for the first quarter related to deferred income taxes denominated in British pounds. This compares to a benefit of $\$ 5$ million for the first quarter of 1997.

NONPETROLEUM

Nonpetroleum earnings for the first quarter of 1998 were $\$ 2$ million, compared with $\$ 12$ million for the first quarter of 1997.

## CORPORATE/NONOPERATING

Corporate and nonoperating results for the first quarter of 1998 were charges of $\$ 119$ million, compared to $\$ 97$ million for the first quarter of 1997 , excluding special items. The change was due principally to increased interest expense on higher debt levels and Texaco's corporate advertising campaign introduced in the second half of 1997 .

Including a special benefit of $\$ 488$ million associated with an IRS settlement, corporate/nonoperating earnings for the first quarter of 1997 totaled $\$ 391$ million.

LIQUIDITY AND CAPITAL RESOURCES

Our cash, cash equivalents and short-term investments were $\$ 421$ million at March 31, 1998, as compared with $\$ 395$ million at year-end 1997.

During 1998, our operations provided cash of $\$ 657$ million. We raised an additional $\$ 482$ million from net borrowings. We spent $\$ 784$ million on our capital and exploratory program and paid $\$ 253$ million in common, preferred and minority interest dividends.

At March 31, 1998, our ratio of total debt to total borrowed and invested capital was $33.7 \%$ as compared with $32.3 \%$ at year-end 1997. At March 31, 1998, our long-term debt included $\$ 1.7$ billion of debt scheduled to mature within one year which we have both the intent and ability to refinance on a long-term basis. During the first quarter of 1998, we issued $\$ 83$ million under our Medium-Term Note Program and borrowed $\$ 150$ million at $5.92 \%$ for seven years to cover expenditures at our Erskine field in the U.K. North Sea. Commercial paper at March 31,1998 totaled $\$ 1,245$ million, as compared with $\$ 892$ million at December 31, 1997. We maintained revolving credit facilities with commitments of \$1.7 billion, which were unused at March 31, 1998.

During the first quarter of 1998 , we purchased about $\$ 100$ million of common stock in the open market. This completed a program under which we purchased $\$ 650$ million of our common stock during the last two years. On March 30, 1998, we announced that we will purchase up to an additional \$1 billion of our common stock, subject to market conditions, through open market purchases or privately negotiated transactions.

In April ,1998, we received $\$ 463$ million from Equilon, representing reimbursement of certain capital expenditures incurred prior to the formation of Equilon. Also in April, 1998, we received a cash distribution from Equilon of \$83 million.

During April, 1998, we repurchased approximately $\$ 200$ million of $10.61 \%$ notes which we assumed in connection with the November, 1997 acquisition of Monterey Resources. We funded the repurchase by issuing commercial paper.

CAPITAL AND EXPLORATORY EXPENDITURES

- -------------------------------------------

Capital and exploratory expenditures were $\$ 967$ million for the first quarter of 1998, compared to $\$ 799$ million for the same period in 1997.

In the United States upstream, offshore development continued in the deepwater Gulf of Mexico where Texaco holds a strong lease-acreage position. Work continued during the quarter on the fabrication and installation of the Petronius compliant tower. Also, subsea development work moved forward on the Gemini field, a major gas reserve with production expected during 1999. Expenditures in 1998 increased for enhanced oil recovery projects using advanced thermal recovery techniques to increase production from the acquired Monterey properties and other core producing fields. Exploratory expenses in the United States increased as we aggressively pursued our program to grow oil and gas production and reserves.

Internationally, higher upstream expenditures include our investment in discovered reserve opportunities, such as the Karachaganak venture. Development work continued in the U.K. North Sea, Indonesia and other promising areas.

In the downstream operations, through domestic and international alliances and subsidiaries, Texaco continues to invest in projects that enhance brand loyalty and increase market share.

## Item 1. Legal Proceedings

Reference is made to the discussion of Contingent Liabilities in Note 5 to the Consolidated Financial Statements of this Form $10-\mathrm{Q}$ and to Item 3 of Texaco Inc.'s 1997 Annual Report on Form 10-K, which are incorporated herein by reference.

Environmental Matters
As of March 31, 1998, Texaco Inc. and/or its subsidiaries were parties to various proceedings, instituted by governmental authorities arising under the provisions of applicable laws or regulations relating to the discharge of materials into the environment or otherwise relating to the protection of the environment, none of which is material to the business or financial condition of the company. The following is a brief description of a new proceeding which, because of the amount involved, requires disclosure under applicable Securities and Exchange Commission regulations:

On March 26, 1998, the Department of Justice and the U.S. Environmental Protection Agency sued Texaco Exploration and Production Inc. (TEPI) alleging that TEPI violated the Clean Water Act and the Oil Pollution Act due to leaks and spills at the Aneth unit, located in southeastern Utah. The complaint seeks $\$ 2.3$ million and unspecified injunctive relief for spills between December 6, 1991 and the time of the complaint.

## Item 4. Submission of Matters to a Vote of Security Holders

The Annual Meeting of the Stockholders of Texaco Inc. was held on April 28, 1998, for the purpose of (1) electing five directors, (2) approving the appointment of auditors for the year 1998 , (3) approval of an amendment to the Stockholder Rights Plan and (4) acting on two stockholder proposals relating to an independent chairperson and classification of the Board of Directors. The following summarizes the stockholder voting results:

Stockholders elected Peter I. Bijur, John Brademas, Mary K. Bush, Sam Nunn and Charles H. Price, II, each for a three-year term expiring at the 2001 Annual Meeting. The vote tabulation for each individual director was as follows:

Director
--------
Peter I. Bijur
John Brademas Mary K. Bush
Sam Nunn
Charles H. Price, II

Shares Voted for
-----------------

477,015,808
478,602,997
$478,489,714$
$478,865,062$
478,979,573
\% of Vote ---------
$97.7 \%$ (11,212,699 $98.0 \% \quad 9,625,510$ $98.0 \% \quad 9,738,793$ $98.1 \% \quad 9,363,445$ 99.1\% 9,248,934

Directors continuing in office were Willard C. Butcher, Edmund M. Carpenter, Michael C. Hawley, Franklyn G. Jenifer, Robin B. Smith, William C. Steere, Jr., Thomas A. Vanderslice and William Wrigley.

The appointment of Arthur Andersen LLP to audit the accounts of the company and its subsidiaries for the fiscal year 1998 was approved. Of those shares voted, $483,830,368$ shares, or $99.4 \%$ voted in favor, $2,829,316$ shares, or $.6 \%$ voted against, and $1,568,421$ shares abstained.

The proposal to approve an amendment to the Stockholder Rights Plan as set forth in Item 3 of the 1998 Proxy Statement was approved. Of those shares voted, $281,120,105$ shares, or $65.6 \%$ voted in favor, $147,633,897$ shares, or $34.4 \%$ voted against, and 3,326,210 shares abstained.

Stockholders rejected the two stockholder proposals. The proposal relating to an independent chairperson, as set forth in Item 4 of the 1998 Proxy Statement, was rejected by a vote of $315,507,089$ shares, or $74.3 \%$. Shares voting for the proposal totaled $109,171,418$ shares, or $25.7 \%$, and $7,395,177$ shares abstained.

The proposal relating to the classification of the Board of Directors, as set forth in Item 5 of the 1998 Proxy Statement, was rejected by a vote of $240,083,047$ shares, or $56.5 \%$. Shares voting for the proposal totaled 184,737,419 shares, or $43.5 \%$, and $7,234,521$ shares abstained.


| FUNCTIONAL NET INCOME |  |  |
| :---: | :---: | :---: |
| Operating earnings |  |  |
| Petroleum and natural gas |  |  |
| Exploration and production |  |  |
| United States | \$ 107 | \$ 311 |
| International | 40 | 156 |
| Total | 147 | 467 |
| Manufacturing, marketing and distribution |  |  |
| United States | 47 | 6 |
| International | 182 | 104 |
| Total | 229 | 110 |
| Total petroleum and natural gas | 376 | 577 |
| Nonpetroleum | 2 | 12 |
| Total operating earnings | 378 | 589 |
| Corporate/Nonoperating | (119) | 391 |
| Total net income | \$ 259 | \$ 980 |
| CAPITAL AND EXPLORATORY EXPENDITURES |  |  |
| Exploration and production |  |  |
| United States | \$ 476 | \$ 352 |
| International | 290 | 282 |
| Total | 766 | 634 |
| Manufacturing, marketing and distribution |  |  |
| United States | 88 | 60 |
| International | 99 | 101 |
| Total | 187 | 161 |
| Other | 14 | 4 |
| Total | \$ 967 | \$ 799 |

OPERATING DATA

Exploration and Production

- --------------------------------


## United States

| Net production of crude oil and natural |  |
| :--- | ---: |
| gas liquids (000 BPD) |  |
| Net production of natural gas - available | 384 |
| for sale (000 MCFPD) | 1,738 |
| Total net production (000 BOEPD) | 742 |
|  |  |
| Natural gas sales (000 MCFPD) | 3,656 |
|  |  |
| Average U.S. crude (per bbl) | 660 |
| Average U.S. natural gas (per mcf) | 3,841 |
| Average WTI (Spot) (per bbl) | $\$ 11.78$ |
| Average Kern (Spot) (per bbl) | $\$ 2.14$ |

## International

Net production of crude oil and natural gas liquids (000 BPD)
Europe
158
Indonesia Partitioned Neutral Zone Other

Total
et production of natural gas - available for sale (000 MCFPD)
Europe
Colombia
Other

## Total

Total net production (000 BOEPD)
Natural gas sales (000 MCFPD)
620
Average International crude (per bbl)
Average U.K. natural gas (per mcf)
Average Colombia natural gas (per mcf)
Worldwide
Total worldwide net production (MBOEPD)

| For the three months ended March 31, |  |
| :---: | :---: |
| 1998 | 1997 |

## OPERATING DATA

- --------------

Manufacturing, Marketing and Distribution

United States

## - --------------

Refinery input (000 BPD)
Western U.S.

Eastern U.S

## Total

Refined product sales (000 BPD)


Middle Distillates
Residuals
Other

Total

| 358 | 409 |
| ---: | ---: |
| 313 | 336 |
| --------- |  |
| 671 | 745 |
|  |  |
| 492 | 497 |
| 163 | 89 |
| 180 | 214 |
| 96 | 85 |
| 120 | 120 |
| ------ | ----- |
| 1,051 | 1,005 |

International
Refinery input (000 BPD)
Europe
Affiliate - Caltex
Latin America/West Africa

## Total

Refined product sales (000 BPD)
Europe
Affiliate - Caltex
Latin America/West Africa
Other

Total

| 374 | 348 |
| ---: | ---: |
| 437 | 407 |
| 57 | 62 |
| -------- |  |
| 868 | 817 |


| 564 | 495 |
| ---: | ---: |
| 593 | 586 |
| 428 | 366 |
| 49 | 44 |
| ---------4 |  |

(a) Exhibits
-- (11) Computation of Earnings Per Share of Common Stock.
-- (12) Computation of Ratio of Earnings to Fixed Charges of Texaco on a Total Enterprise Basis.
-- (20) Copy of Texaco Inc.'s Annual Report on Form $10-\mathrm{K}$ for the fiscal year ended December 31, 1997 (including portions of Texaco Inc.'s Annual Report to Stockholders for the year 1997), as previously filed by the Registrant with the Securities and Exchange Commission, File No. 1-27.
-- (22) Information relative to the various matters submitted to a vote of security holders are described on pages 9 through 28 of the 1998 Proxy Statement of Texaco Inc., relating to the Annual Meeting of Stockholders held on April 28, 1998, as previously filed by the Registrant with the Securities and Exchange Commission, File No. 1-27.
-- (27.1) Financial Data Schedule for the three months ended March 31, 1998.
-- (27.2) Financial Data Schedules for periods ended March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996, restated from previous filings to report basic and diluted Earnings per Share in accordance with FASB Statement No. 128, "Earnings per Share."
-- (27.3) Financial Data Schedules for periods ended March 31, 1997, June 30, 1997, and September 30, 1997, restated from previous filings to report basic and diluted Earnings per Share in accordance with FASB Statement No. 128, "Earnings per Share."
(b) Reports on Form 8-K:

During the first quarter of 1998, the Registrant filed Current Reports on Form $8-\mathrm{K}$ for the following events:

1. January 23, 1998 (date of earliest event reported: January 22, 1998)

Item 5. Other Events -- reported that Texaco issued an Earnings Press Release for the fourth quarter and year 1997.
2. January 30, 1998 (date of earliest event reported: January 15, 1998)

Item 2. Acquisition or Disposition of Assets -- reported that Texaco and Shell Oil Company reached agreement on the formation and operational start up of Equilon Enterprises LLC, a newly formed Delaware limited liability company. Equilon is a joint venture that combines major elements of the companies' western and mid-western U.S. refining and marketing businesses and their nationwide trading, transportation and lubricants businesses; and Item 7(b), Proformá Financial Information, provided applicable unaudited proforma financial statements.
3. March 5, 1998 (date of earliest event reported: March 4, 1998)

Item 5. Other Events -- provided a description of an Officer's Certificate executed by Texaco Capital Inc., a wholly-owned subsidiary of the Registrant, which established the terms and provisions of $a$ series of securities designated "Series 1998 Medium-Term Notes," for up to \$500 million.
4. April 1, 1998 (date of earliest event reported: March 30, 1998)

Item 5. Other Events -- reported that Texaco announced a stock repurchase program for up to \$1 billion.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

Texaco Inc.
(Registrant)

By: R.C. Oelkers
(Vice President and Comptroller)

By:
R.E. Koch
(Assistant Secretary)

TEXACO INC. AND SUBSIDIARY COMPANIES
COMPUTATION OF EARNINGS PER SHARE OF COMMON STOCK FOR THE THREE MONTHS ENDED MARCH 31, 1998 AND 1997
(Millions of dollars, except as noted)


Basic Net Income Per Common Share:

Net income less preferred stock dividend requirements
Average shares outstanding (thousands)

Basic net income per common share (dollars)

Diluted Net Income Per Common Share:
( Income Per Common Share:

Net income less preferred stock dividend requirements

Adjustments, mainly ESOP preferred stock dividends

Net income for diluted net income per share
Average shares outstanding (thousands)

Adjustments, mainly ESOP preferred stock
Shares outstanding for diluted computation (thousands)
Diluted net income per common share (dollars)
$\$ 245$
$======$
531,91
$=====$
$\$ \quad 0.46$
\$ 966
519,282
======
\$ 1.86
,

| \$ 245 | \$ 966 |
| :---: | :---: |
| 9 | 9 |
| \$ 254 | \$ 975 |
| 531,914 | 519,282 |
| 19,507 | 20,781 |
| 551,421 | 540,063 |
| \$ 0.46 | \$ 1.80 |

COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES OF TEXACO ON A TOTAL ENTERPRISE BASIS (UNAUDITED) FOR THE THREE MONTHS ENDED MARCH 31, 1998 AND FOR EACH OF THE FIVE YEARS ENDED DECEMBER 31, 1997

## Millions of dollars


(a) Excludes discontinued operations.

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM TEXACO INC.'S FIRST QUARTER 1998 FORM 10-Q AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS.
$1,000,000$

$$
\begin{aligned}
& \text { 3-MOS } \\
& \text { DEC-31-1998 } \\
& \text { JAN-1-1998 } \\
& \text { MAR-31-1998 } \\
& 335 \\
& 86 \\
& \text { 4,041 } \\
& 20 \\
& \text { 1,160 } \\
& \text { 5,892 } \\
& \text { 34,821 } \\
& \text { 20,226 } \\
& \text { 28,871 } \\
& \text { 4,929 } \\
& 0 \\
& 651 \\
& \text { 2,169 } \\
& \text { 9,912 } \\
& \text { 6,114 } \\
& \text { 6,694 } \\
& 936 \\
& 118 \\
& 399 \\
& 140 \\
& 259 \\
& 0 \\
& 0 \\
& 259 \\
& .46 \\
& .46
\end{aligned}
$$

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FRO TEXACO INC.'S BALANCE SHEET AT MARCH 31 1996, JUNE 30, 1996, SEPTEMBER 30, 1996, AND DECEMBER 31 1996, AND INCOME STATEMENTS FOR THE PERIODS ENDED MARCH 31, 1996, JUNE 30, 1996, SEPTEMBER 30, 1996, AND DECEMBER 31, 1996, AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS AND THEIR RELATED FOOTNOTES. THIS SCHEDULE IS A RESTATEMENT OF SCHEDULES FROM PREVIOUS FILINGS TO INCORPORATE THE PROVISIONS OF SFAS NO. 128 - EARNINGS PER SHARE. IN ADDITION, THE EARNINGS PER SHARE (EPS) INFORMATION REFLECTS THE IMPACT OF THE TWO-FOR-ONE SPLIT OF THE COMPANY'S COMMON STOCK, EFFECTIVE SEPTEMBER 29, 1997.
$1,000,000$

| 3-MOS | 6-MOS | 9-MOS | $12-\mathrm{MOS}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{aligned} & \text { DEC-31-1996 } \\ & \text { MAR-31-1996 } \end{aligned}$ | DEC-31-1996 | DEC-31-1996 | DEC-31-1996 |
|  |  | JUN-30-1996 | SEP-30-1996 | DEC-31-1996 |
|  | 468 | 724 | 903 | 511 |
|  | 34 | 98 | 42 | 41 |
|  | 3,831 | 4,061 | 4,055 | 5,229 |
|  | 28 | 28 | 36 | 34 |
|  | 1,361 | 1,478 | 1,526 | 1,460 |
|  | 5,897 | 6,561 | 6,694 | 7,665 |
|  | 31,186 | 31,666 | 32,143 | 33,988 |
|  | 18,558 | 18,805 | 19,097 | 20,577 |
|  | 24,639 | 25,241 | 25,696 | 26,963 |
|  | 4,979 | 5,206 | 5,319 | 6,184 |
|  | 5,129 | 5,159 | 5,044 | 5,125 |
|  | 0 | 0 | 0 | 0 |
|  | 576 | 613 | 611 | 629 |
|  | 1,637 | 1,595 | 1,590 | 1,483 |
|  | 7,440 | 7,818 | 8,035 | 8,260 |
| 24,639 | 25,241 | 25,696 | 26,963 |  |
|  | 10,059 | 20,876 | 31,777 | 44,561 |
|  | 10,271 | 21,532 | 32,629 | 45,500 |
|  | 7,782 | 16,127 | 24,526 | 34,643 |
|  | 8,466 | 17,511 | 26,631 | 37,621 |
|  | 1,028 | 2,105 | 3,193 | 4,462 |
|  | 0 | 0 | 0 | 0 |
|  | 113 | 221 | 328 | 434 |
|  | 664 | 1,695 | 2,477 | 2,983 |
|  | 278 | 620 | 968 | 965 |
|  | 386 | 1,075 | 1,509 | 2,018 |
|  | 0 | 0 | 0 | 0 |
|  | 0 | 0 | 0 | 0 |
|  | 0 | 0 | 0 | 0 |
|  | 386 | 1,075 | 1,509 | 2,018 |
|  | . 71 | 2.01 | 2.82 | 3.77 |
|  | . 70 | 1.96 | 2.75 | 3.68 |

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM TEXACO
INC.'S BALANCE SHEET AT MARCH 31, 1997, JUNE 30, 1997 AND SEPTEMBER 30,
1997 AND INCOME STATEMENTS FOR THE PERIODS ENDED MARCH 31, 1997, JUNE 30, 1997 AND SEPTEMBER 30, 1997 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS AND THEIR RELATED FOOTNOTES. THIS SCHEDULE IS A RESTATEMENT OF SCHEDULES FROM PREVIOUS FILINGS TO INCORPORATE THE PROVISIONS OF SFAS NO. 128 - EARNINGS PER SHARE. IN ADDITION, THE EARNINGS PER SHARE (EPS) INFORMATION REFLECTS THE IMPACT OF THE TWO-FOR-ONE SPLIT OF THE COMPANY'S COMMON STOCK, EFFECTIVE SEPTEMBER 29, 1997.
$1,000,000$

| $3-\mathrm{MOS}$ | 6-MOS | 9-MOS |  |
| :---: | :---: | :---: | :---: |
|  | DEC-31-1997 | DEC-31-1997 | DEC-31-1997 |
|  | MAR-31-1997 | JUN-30-1997 | SEP-30-1997 |
|  | 619 | 564 | 451 |
|  | 18 | 46 | 48 |
|  | 4,708 | 4,546 | 4,021 |
|  | 34 | 22 | 22 |
|  | 1,677 | 1,632 | 1,537 |
|  | 7,361 | 7,055 | 6,318 |
|  | 34,166 | 34,462 | 35,291 |
|  | 20,764 | 20,878 | 21,198 |
|  | 27,008 | 27,041 | 26,815 |
|  | 5,742 | 5,431 | 5,544 |
|  | 5,029 | 5,067 | 5,116 |
|  | 0 | 0 | 0 |
|  | 628 | 633 | 631 |
|  | 1,459 | 1,454 | 1,420 |
|  | 8,975 | 9,328 | 9,566 |
| 27,008 | 27,041 | 26,815 |  |
|  | 11,813 | 22,796 | 33,630 |
|  | 12,029 | 23,525 | 34,618 |
|  | 9,298 | 17,796 | 26,324 |
|  | 10,014 | 19,413 | 28,508 |
|  | 1,128 | 2,217 | 3,349 |
|  | 0 | 0 | 0 |
|  | 101 | 203 | 309 |
|  | 786 | 1,692 | 2,452 |
|  | (194) | 141 | 411 |
|  | 980 | 1,551 | 2,041 |
|  | 0 | 0 | 0 |
|  | 0 | 0 | 0 |
|  | 0 | 0 | 0 |
|  | 980 | 1,551 | 2,041 |
|  | 1.86 | 2.93 | 3.84 |
|  | 1.80 | 2.85 | 3.75 |

