



human energy®

Fourth quarter 2017 earnings conference call and webcast

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February 2, 2018

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FOR THE PURPOSE OF “SAFE HARBOR” PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This presentation of Chevron Corporation contains forward-looking statements relating to Chevron’s operations that are based on management’s current expectations, estimates and projections about the petroleum, chemicals and other energy-related industries. Words or phrases such as “anticipates,” “expects,” “intends,” “plans,” “targets,” “forecasts,” “projects,” “believes,” “seeks,” “schedules,” “estimates,” “positions,” “pursues,” “may,” “could,” “should,” “budgets,” “outlook,” “trends,” “guidance,” “focus,” “on schedule,” “on track,” “is slated,” “goals,” “objectives,” “strategies,” “opportunities,” and similar expressions are intended to identify such forward-looking statements. These statements are not guarantees of future performance and are subject to certain risks, uncertainties and other factors, many of which are beyond the company’s control and are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. The reader should not place undue reliance on these forward-looking statements, which speak only as of the date of this presentation. Unless legally required, Chevron undertakes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

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Certain terms, such as “unrisked resources,” “unrisked resource base,” “recoverable resources,” and “oil in place,” among others, may be used in this presentation to describe certain aspects of the company’s portfolio and oil and gas properties beyond the proved reserves. For definitions of, and further information regarding, these and other terms, see the “Glossary of Energy and Financial Terms” on pages 50 and 51 of the company’s 2016 Supplement to the Annual Report and available at Chevron.com. As used in this presentation, the term “project” may describe new upstream development activity, including phases in a multiphase development, maintenance activities, certain existing assets, new investments in downstream and chemicals capacity, investment in emerging and sustainable energy activities, and certain other activities. All of these terms are used for convenience only and are not intended as a precise description of the term “project” as it relates to any specific government law or regulation.

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The company’s estimates of the impact of the 2017 U.S. tax legislation, codified as Public Law no. 115-97, in particular the provisional tax benefit to the company, are based on the company’s current interpretations and assumptions and are subject to change based on additional interpretations and analysis or updated regulatory or accounting guidance that may be issued with respect to the tax legislation.



2017 commitments

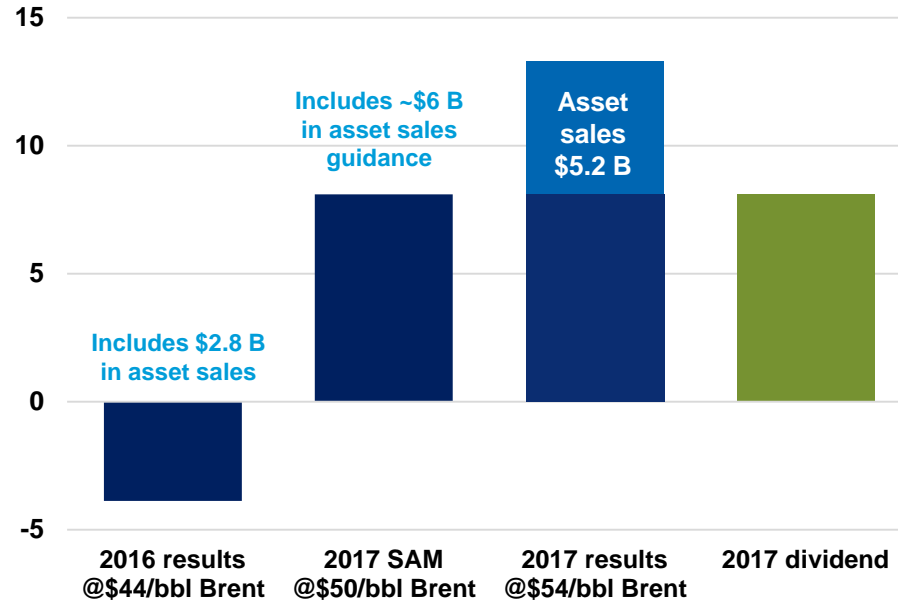
Cash flow	Cash balanced without asset sales	✓
Capital budget	Capital spend below \$19.8 B budget	✓
Costs	Opex down \$1.1 B from 2016	✓
Production	Annual production growth of 5%	✓
Asset sales	2016-2017 asset sale proceeds of \$8 B	✓
Debt	Year-end 2017 debt ratio ~21%	✓



Cash flow growth

Cash flow including asset sales before dividends*

\$ billions



Lower capex & opex

New production

Better prices

\$0.04 per share dividend increase

* Cash flow including asset sales before dividends = cash dividend plus change in cash and marketable securities and change in debt. See appendix for reconciliation.



Financial highlights

	4Q17	2017
Earnings	\$3.1 billion	\$9.2 billion
Earnings per diluted share	\$1.64	\$4.85
Earnings / EPS excluding special items, tax reform and FX*	\$1.4 billion / \$0.72	\$7.0 billion / \$3.70
Cash flow from operations	\$6.2 billion	\$20.5 billion
ROCE		5.0%
Year-end debt ratio		21%
Dividends paid	\$2.0 billion	\$8.1 billion

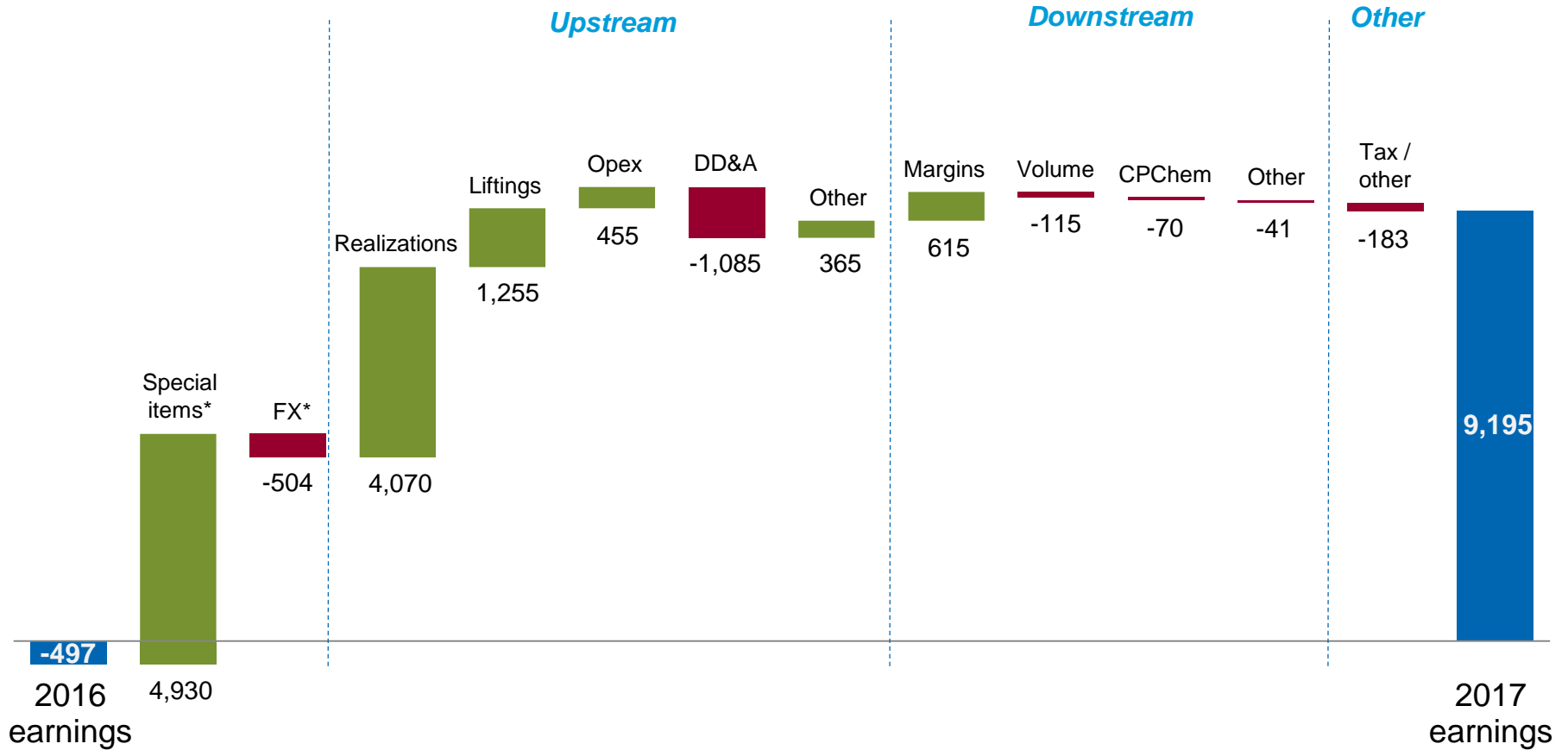
* Reconciliation of special items and FX can be found in the appendix.



Chevron earnings

2017 vs. 2016

\$ millions



* Reconciliation of special items and FX can be found in the appendix.



4Q 2017 earnings impacts

Excluding special items, tax reform and foreign exchange*



Upstream

- + Strong performance

Downstream

- Hurricane impacts
 - CPChem
 - Pascagoula
- West coast margins
- Timing effects

Corporate

- Tax accruals
- Interest expense

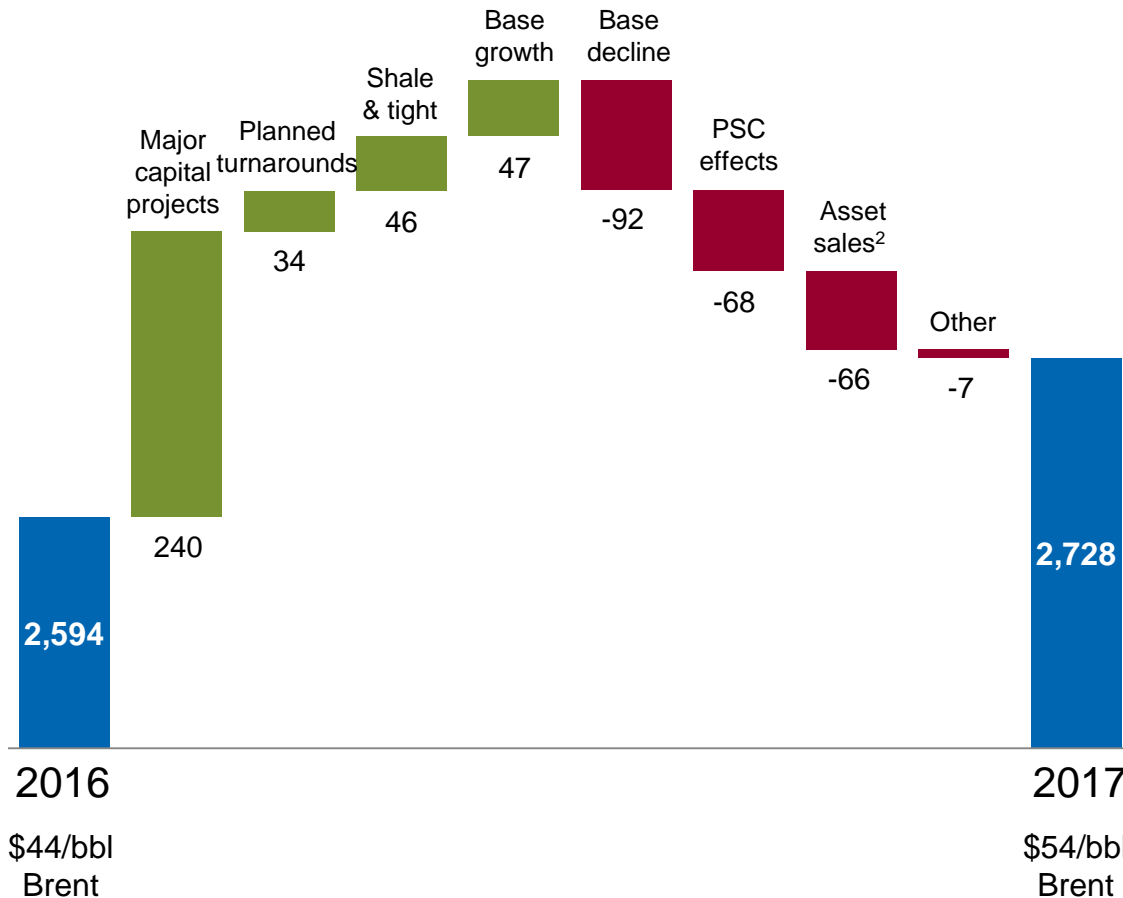
* Reconciliation of special items and FX can be found in the appendix.



Worldwide net oil & gas production

2017 vs. 2016

MBOED



>5% growth¹

- + Gorgon, Angola LNG and other MCP ramp-up
- + Lower planned turnaround activity, primarily at TCO
- + Permian growth
- PSC effects from higher prices and lower spend
- Sale of Gulf of Mexico shelf and U.S. mid-continent assets

¹ Includes impact of 2017 asset sales on 2017 production of ~27 MBOED.

² Includes impact of 2016 and 2017 asset sales on 2017 production.



Reserves

Reserve replacement ratio

155%

1 year

107%

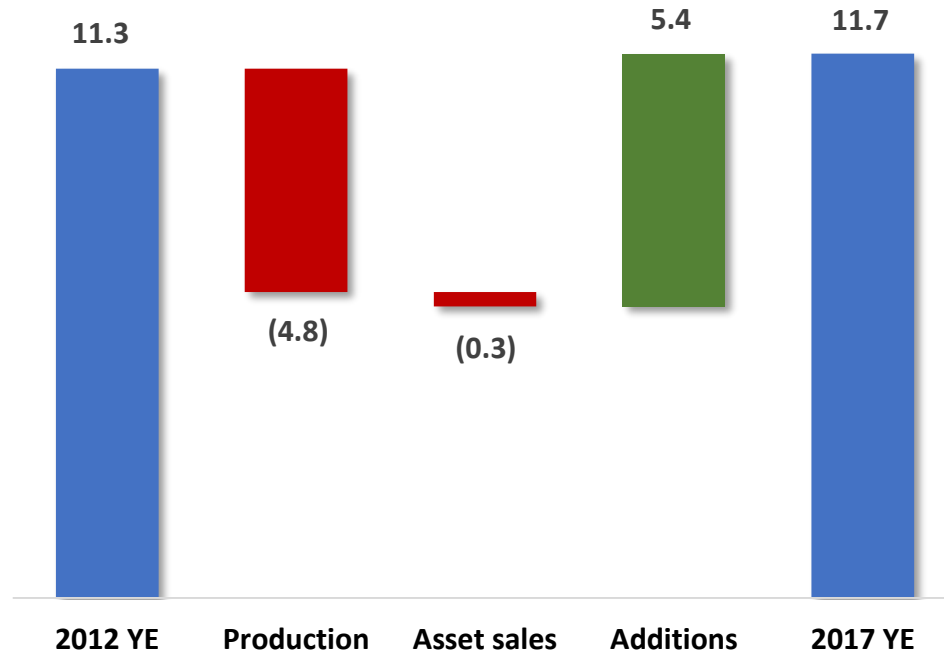
5 year

11.7

Reserves / Production ratio

5 year reserves replacement history

Billion BOE



Significant reserve additions from:

- Permian
- Other shale & tight
- Gorgon project
- Gulf of Mexico

Notes: Numbers are rounded and all 2017 reserves numbers are subject to final reviews.

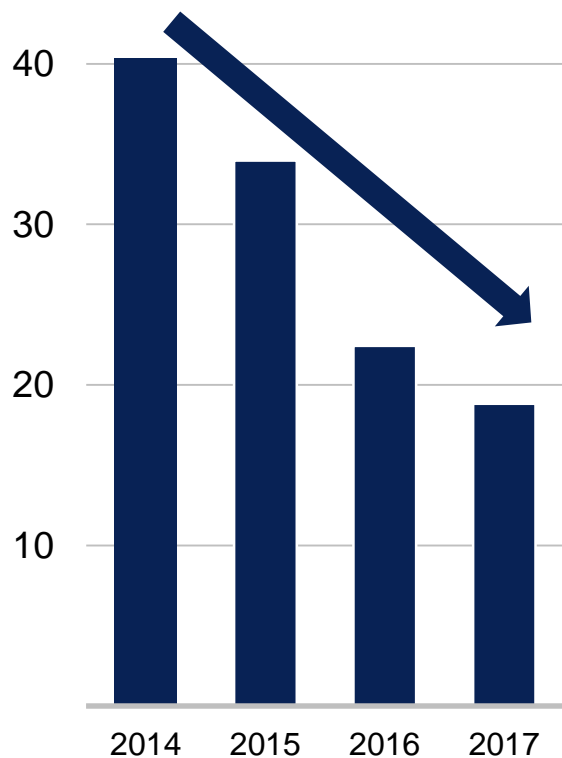


Spend reductions

Total capital & exploratory¹

Annual

\$ billions



2017 C&E

53% decrease from 2014

C&E \$18.8 B

Cash C&E \$14.1 B

2017 Opex

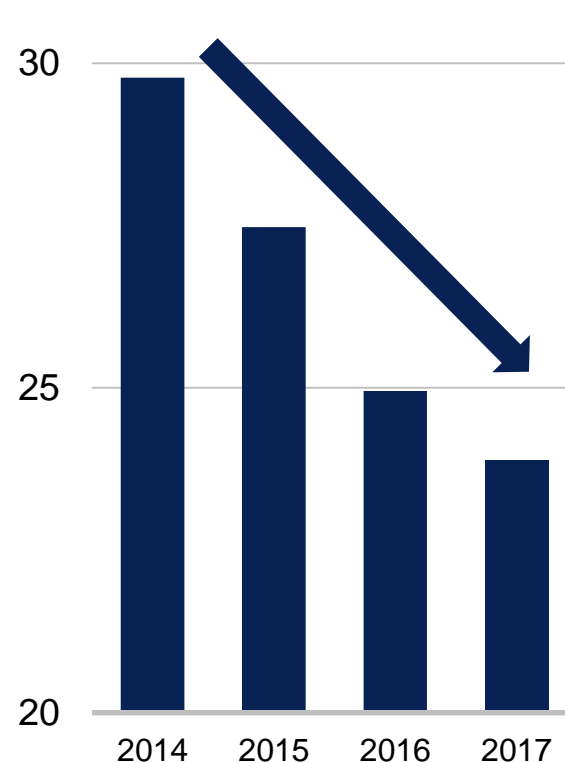
20% decrease from 2014

2017 Opex and SG&A \$23.9 B

Opex and SG&A²

Annual

\$ billions



¹ Total C&E includes affiliate spend.

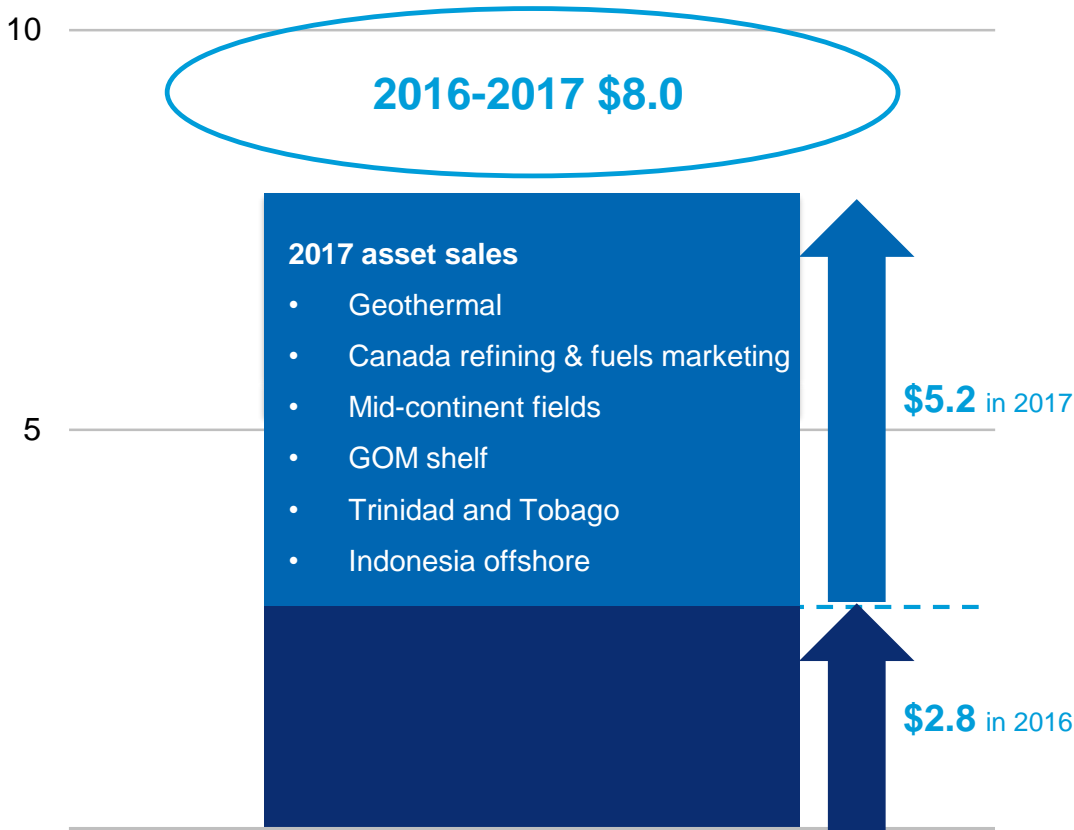
² Opex and SG&A = operating, selling, general and administrative expenses as reported on income statement (excludes affiliate spend).



Asset sales proceeds

Proceeds

\$ billions (before-tax)



Within \$5-\$10 billion target range (2016-2017)

Southern Africa R&M sale expected in 2018



Gorgon / Wheatstone

Four LNG trains producing at year-end 2017

Gorgon*

- 4Q17 production 363 MBOED
- Successfully executed pit stops
- January production 449 MBOED
- Shipped 170 LNG cargos in 2017



Wheatstone*

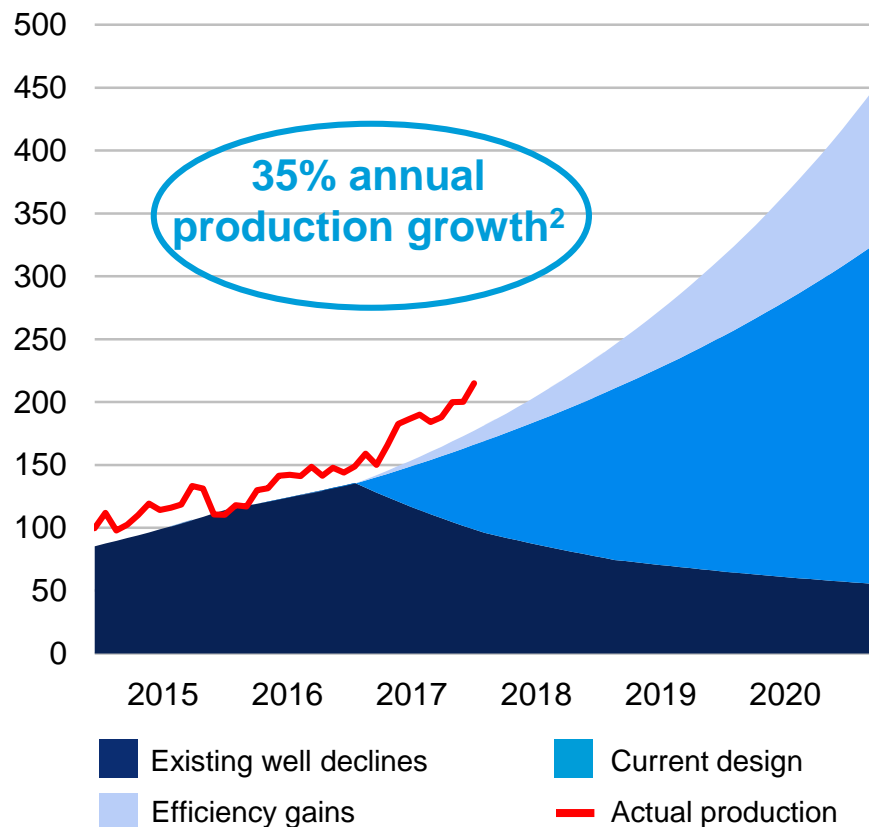
- 4Q17 production 32 MBOED
- January production 86 MBOED
- Expect Train 2 start-up 2Q18 and start-up of domestic gas in 3Q18



* 8/8th activity.

Permian production

Midland and Delaware Basin¹ Net MBOED



4Q production 205 MBOED

2017 production 181 MBOED

16 company operated rigs³
with
6 pressure pumping crews³

¹ Reflects shale and tight production only.

² Reflects growth between average full year 2017 and average full year 2016.

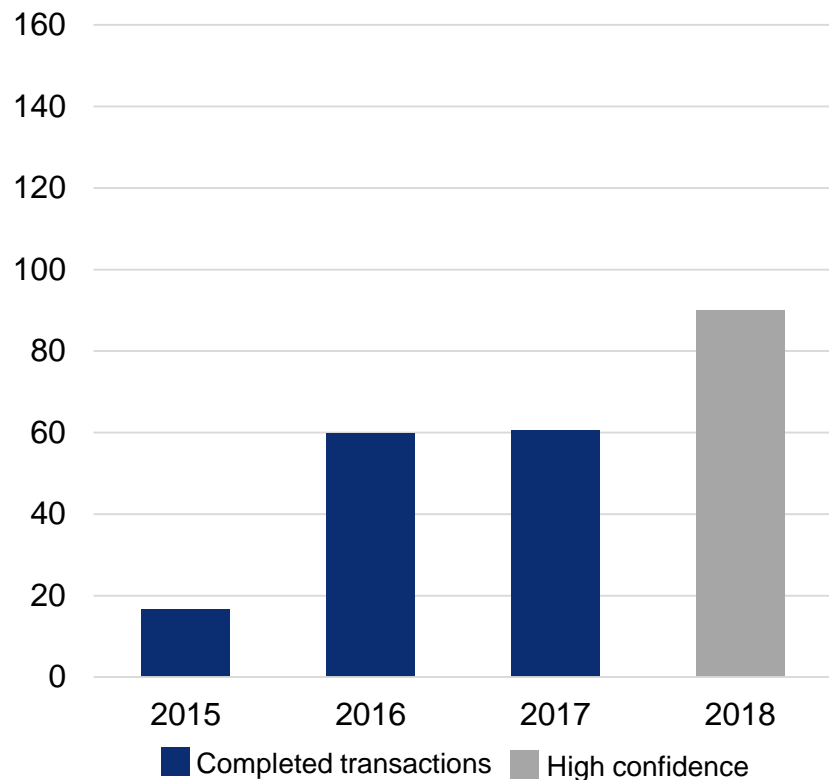
³ As of January 2018.

Permian transactions

Net working interest acres

Midland and Delaware Basin

Original Chevron acres transacted (thousands)*



Transacted ~60,000 acres in 2017

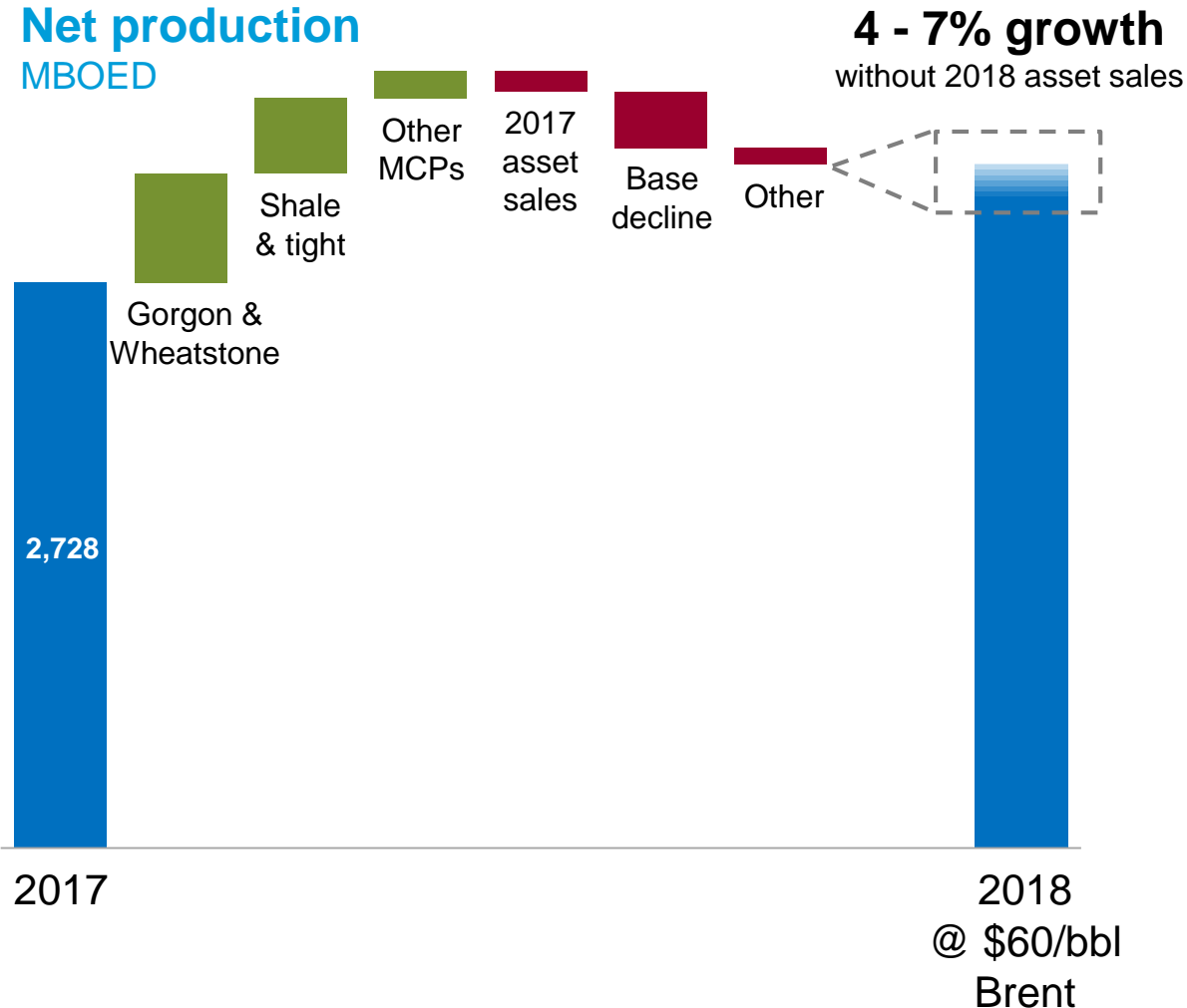
2017 transactions enabled nearly 600 additional long laterals

Working multiple deals for closing in 2018

* Transactions include acreage sales, swaps, joint ventures and farmouts / leases.

2018 production outlook

Net production MBOED



2018 uncertainties

- MCP start-ups & ramp-ups
- Base decline
- External events



Current events

Exploration

- Ballymore
- Whale
- Mexico Block 22

Big Foot tension-leg platform sail away

CPChem ethane cracker in commissioning

U.S. tax reform



Winning in any environment

Capital discipline

Cost discipline

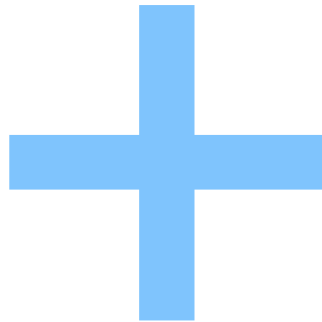
Optimize portfolio

Grow cash flow

Deliver shareholder value



questions



answers



Appendix: reconciliation of non-GAAP measures

Reported earnings to earnings excluding special items and FX

	FY 2016	1Q17	2Q17	3Q17	4Q17	FY 2017
Reported earnings (\$MM)						
Upstream	(2,537)	1,517	853	489	5,291	8,150
Downstream	3,435	926	1,195	1,814	1,279	5,214
All Other	(1,395)	239	(598)	(351)	(3,459)	(4,169)
Total reported earnings	(497)	2,682	1,450	1,952	3,111	9,195
Diluted weighted avg. shares outstanding ('000)	1,872,789	1,895,393	1,893,014	1,895,879	1,906,146	1,897,633
Reported earnings per share	\$(0.27)	\$1.41	\$0.77	\$1.03	\$1.64	\$4.85
Special items (\$MM)						
UPSTREAM						
Asset dispositions	(70)	600	160	--	--	760
Tax reform	--	--	--	--	3,330	3,330
Impairments and other*	(2,625)	--	(360)	(220)	--	(580)
Subtotal	(2,695)	600	(200)	(220)	3,330	3,510
DOWNSTREAM						
Asset dispositions	490	--	--	675	--	675
Tax reform	--	--	--	--	1,160	1,160
Impairments and other*	(110)	--	--	--	--	--
Subtotal	380	--	--	675	1,160	1,835
ALL OTHER						
Tax reform	--	--	--	--	(2,470)	(2,470)
Impairments and other*	--	--	(70)	--	(190)	(260)
Subtotal	--	--	(70)	--	(2,660)	(2,730)
Total special items	(2,315)	600	(270)	455	1,830	2,615
Foreign exchange (\$MM)						
Upstream	122	(274)	(4)	(164)	(14)	(456)
Downstream	(25)	(46)	3	15	(62)	(90)
All other	(39)	79	4	37	(20)	100
Total FX	58	(241)	3	(112)	(96)	(446)
Earnings excluding special items and FX (\$MM)						
Upstream	36	1,191	1,057	873	1,975	5,096
Downstream	3,080	972	1,192	1,124	181	3,469
All Other	(1,356)	160	(532)	(388)	(779)	(1,539)
Total earnings excluding special items and FX (\$MM)	1,760	2,323	1,717	1,609	1,377	7,026
Earnings per share excluding special items and FX	\$0.94	\$1.23	\$0.91	\$0.85	\$0.72	\$3.70

* Includes asset impairments & revaluations, certain non-recurring tax adjustments & environmental remediation provisions, severance accruals and any other special items.



Appendix: reconciliation of non-GAAP measures

Cash flow including asset sales before dividends⁽¹⁾

\$MM	1Q16	2Q16	3Q16	4Q16	Full Year 2016	1Q17	2Q17	3Q17	4Q17	Full Year 2017
Cash and cash equivalents	8,562	8,764	7,351	6,988		6,983	4,762	6,641	4,813	
Time deposits										
Marketable securities	317	320	321	13		11	13	13	9	
Total cash	8,879	9,084	7,672	7,001		6,994	4,775	6,654	4,822	
Total debt⁽²⁾	42,339	45,085	45,585	46,126		45,256	42,864	41,972	38,763	
Change in total cash	(2,453)	205	(1,412)	(671)	(4,331)	(7)	(2,219)	1,879	(1,832)	(2,179)
Change in total debt	3,790	2,746	500	541	7,577	(870)	(2,392)	(892)	(3,209)	(7,363)
Cash flow including asset sales after dividends⁽³⁾ (change in total cash less change in total debt)	(6,243)	(2,541)	(1,912)	(1,212)	(11,908)	863	173	2,771	1,377	5,184
Cash dividend	(2,000)	(2,002)	(2,005)	(2,025)	(8,032)	(2,029)	(2,032)	(2,032)	(2,039)	(8,132)
Cash flow including asset sales before dividends⁽¹⁾ (change in total cash less change in total debt)	(4,243)	(539)	93	813	(3,876)	2,892	2,205	4,803	3,416	13,316

⁽¹⁾ Cash flow including asset sales before dividends = cash dividend plus change in cash and marketable securities and change in debt.

⁽²⁾ Total debt = the sum of short-term debt, long-term debt, and capital lease obligations.

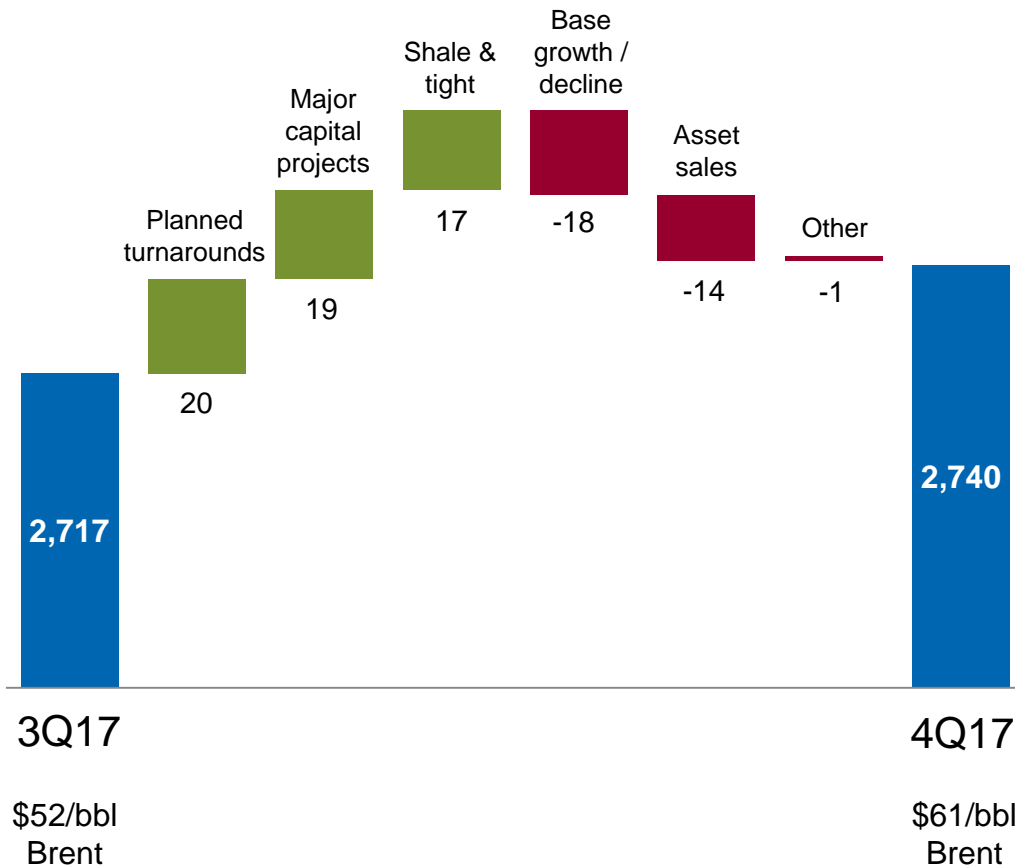
⁽³⁾ Cash flow including asset sales after dividends = change in cash and marketable securities and change in debt.



Appendix

Worldwide net oil & gas production 4Q17 vs. 3Q17

MBOED



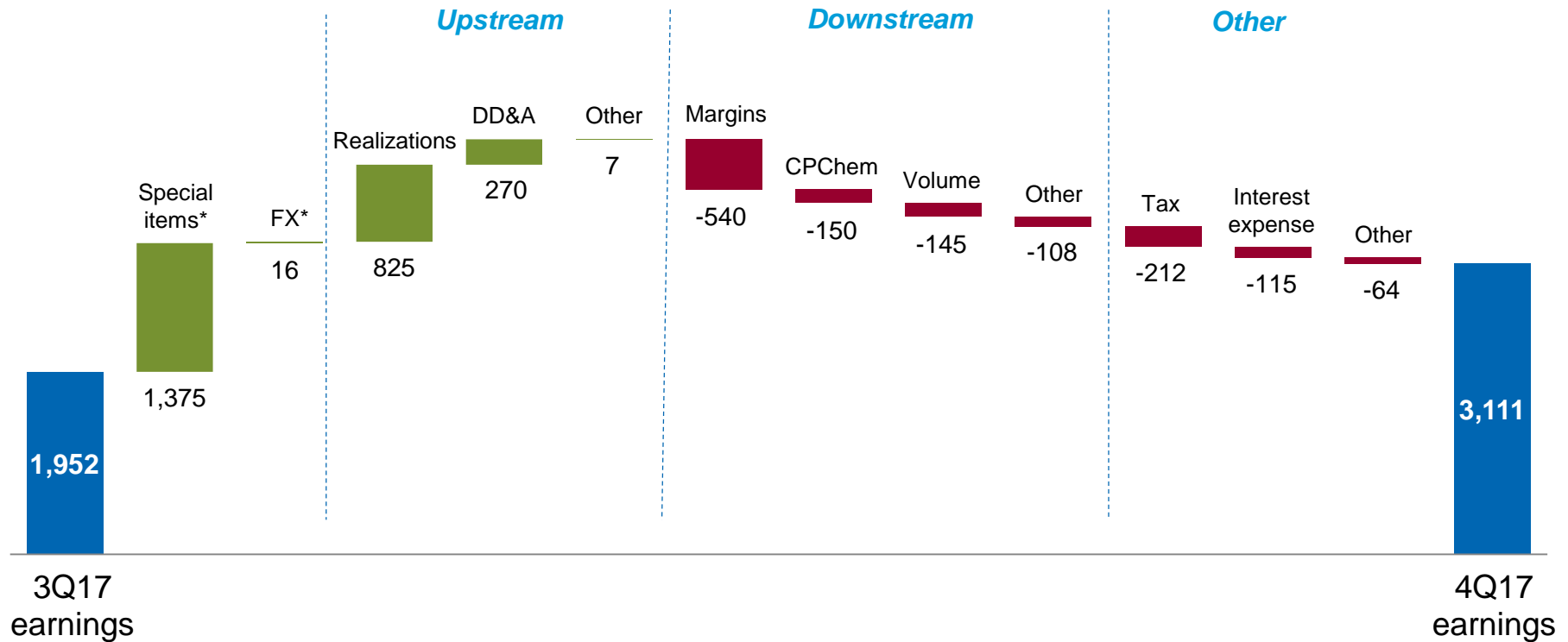
- Absence of 3Q planned TCO and U.K. turnarounds
- Wheatstone and other MCP ramp-ups partially offset by Gorgon pit stops
- Permian growth
- South Natuna, U.S. mid-continent and Trinidad asset sales



Appendix

Chevron earnings: 4Q17 vs. 3Q17

\$ millions



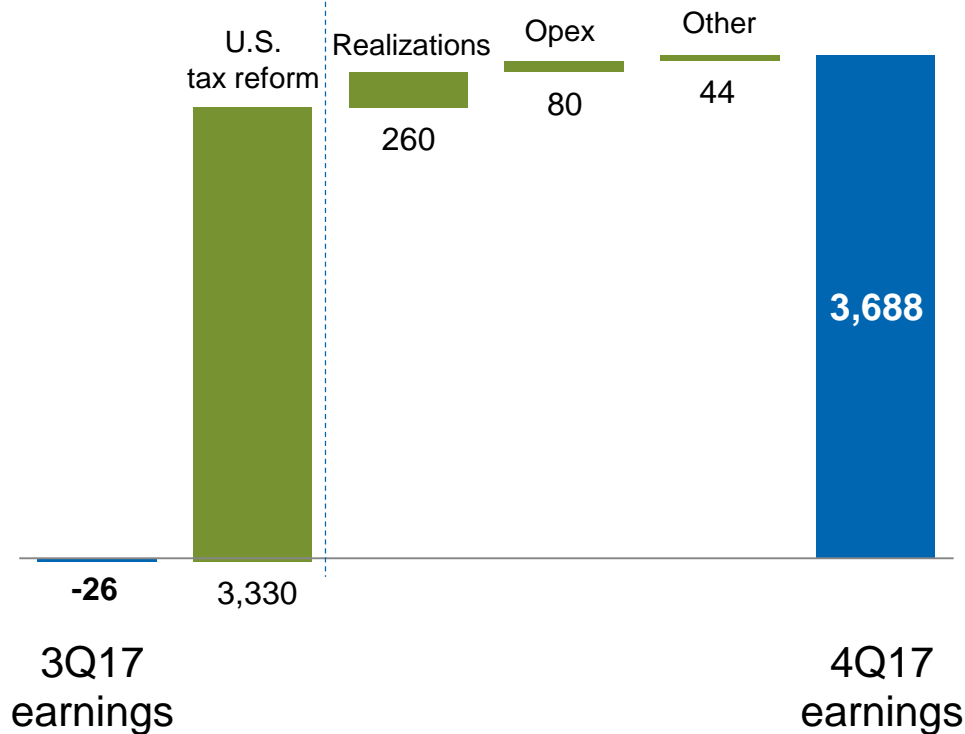
* Reconciliation of special items and FX can be found in the appendix.



Appendix

U.S. upstream earnings: 4Q17 vs. 3Q17

\$ millions



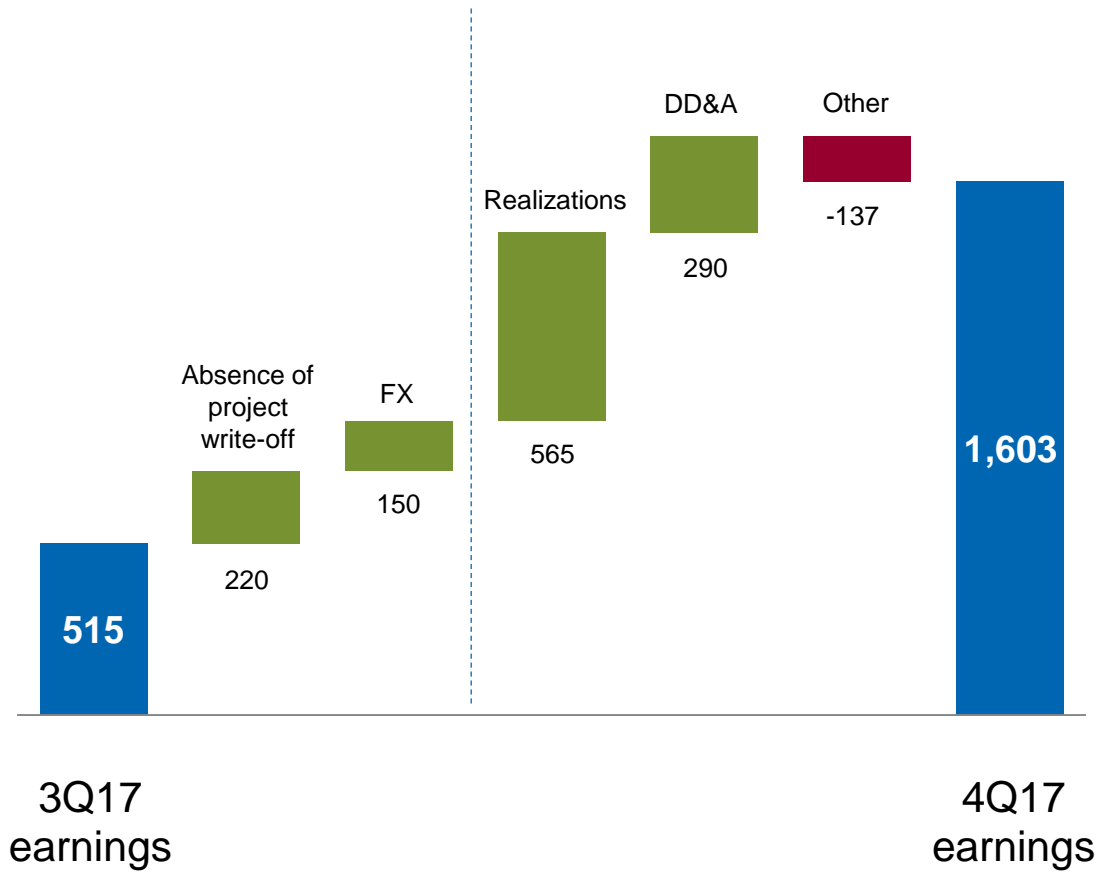
- U.S. tax reform impacts
- ~\$7/bbl increase in WTI



Appendix

International upstream earnings: 4Q17 vs. 3Q17

\$ millions



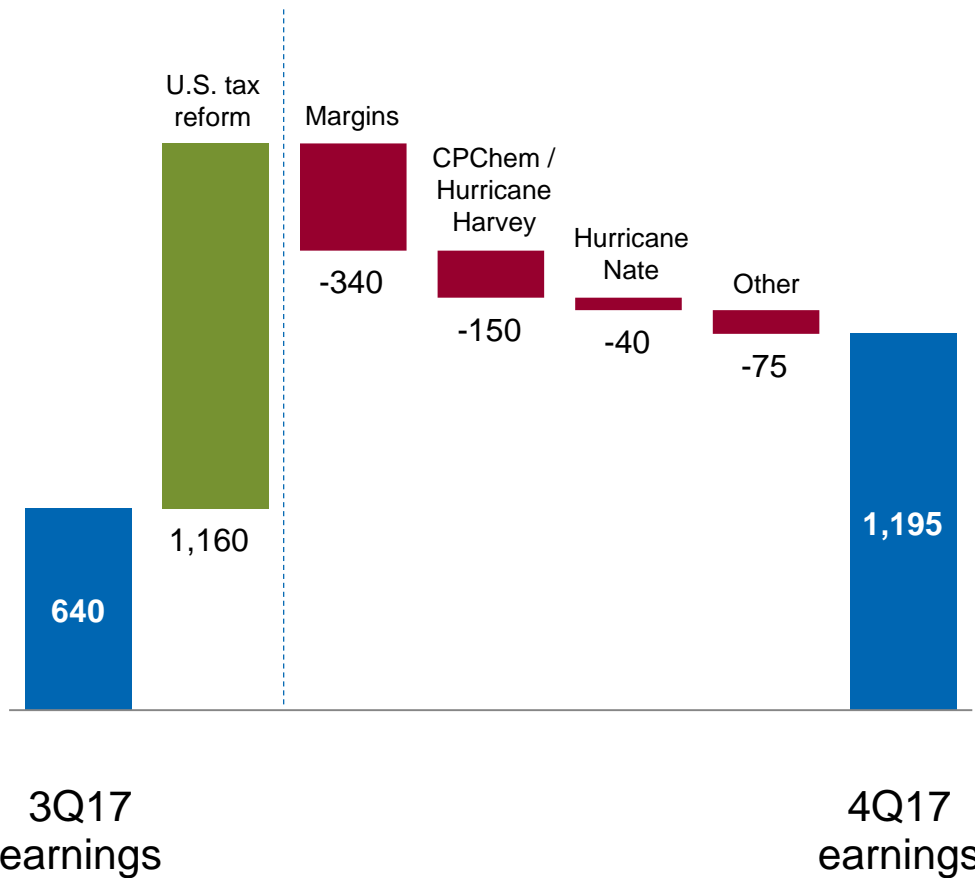
- ~\$9/bbl increase in Brent
- Absence of depreciation catch-up in Bangladesh



Appendix

U.S. downstream earnings: 4Q17 vs. 3Q17

\$ millions



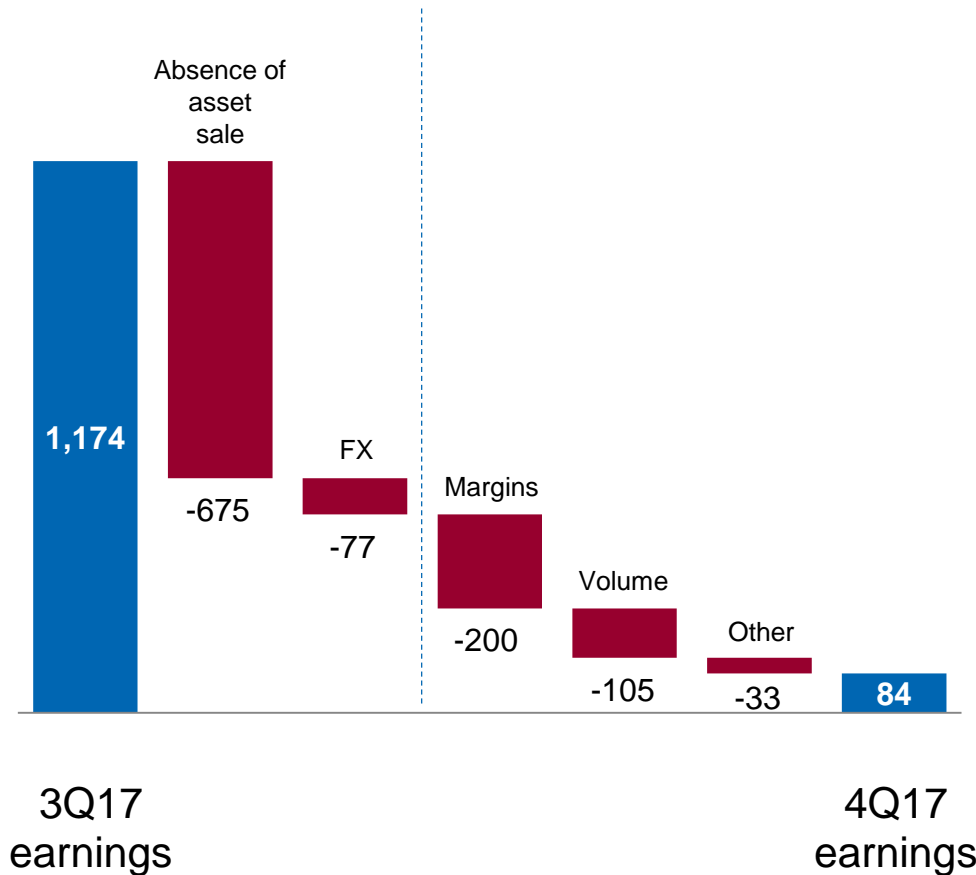
- U.S. tax reform impacts
- Mainly lower West Coast refining margins
- Hurricane impacts
 - Harvey on CPCChem
 - Nate on Pascagoula



Appendix

International downstream earnings: 4Q17 vs. 3Q17

\$ millions



- Absence of impacts from 3Q17 Canadian refining and fuels marketing
 - Gain on sale
 - Volumes
- Lower Asia refining margins

