



# Strategic Framework & Performance

**Dave O'Reilly**  
Chairman & CEO

March 7, 2006



# Momentum for Growth

Profitable  
Growth



Strong  
Performance



Right  
Strategies

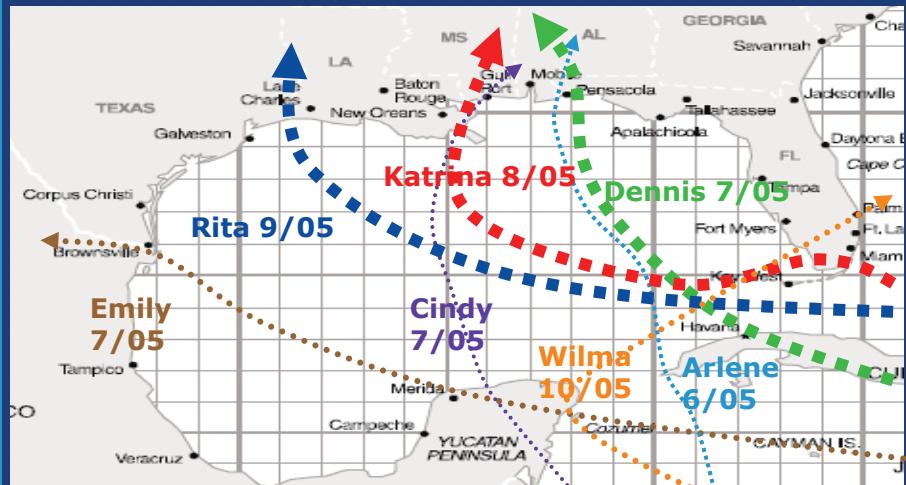


# Delivering Results: 2005 Highlights

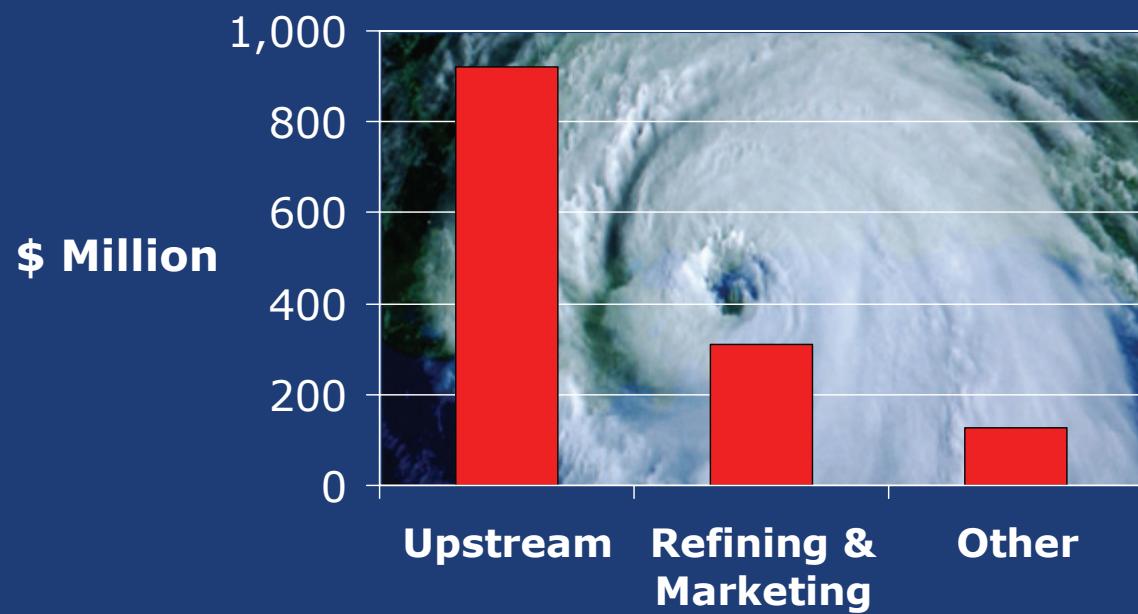
- Record safety year
- Record earnings
- Acquisition of Unocal
- On track to deliver production growth



# Recovering from the Storms



**2H05 Net Income  
Effects of \$1.4 Billion**



# **Delivering Results**

## **Strong 2005 Performance**



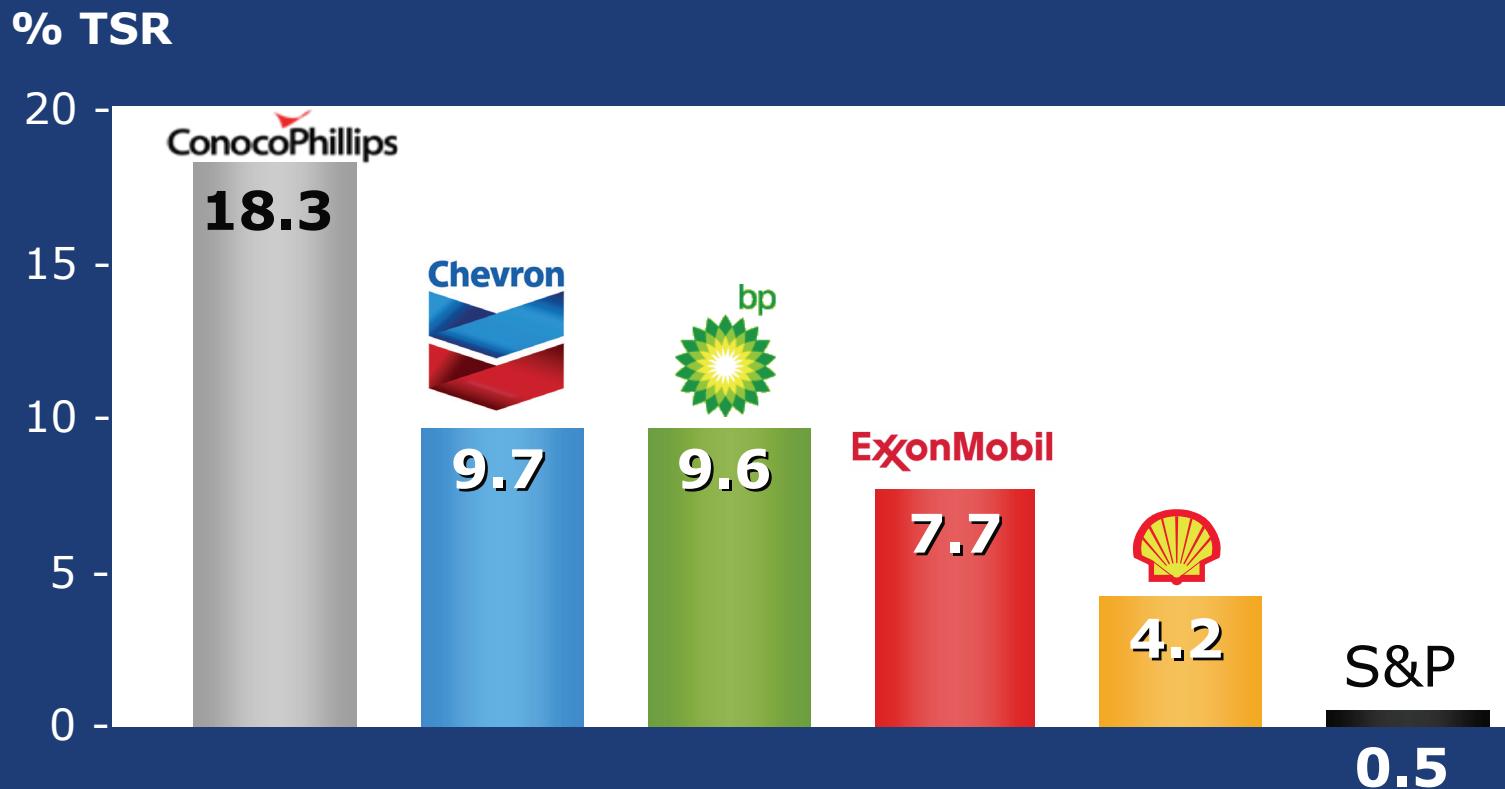
Record Earnings	\$14.1 Billion
ROCE	22%
Debt/Debt+Capital Ratio	17%
Capital & Exploratory Spending	\$11.1 Billion
Quarterly Dividend Increase	12.5%
Share Repurchases	\$3 Billion
TSR	11.3%

# Delivering Shareholder Value

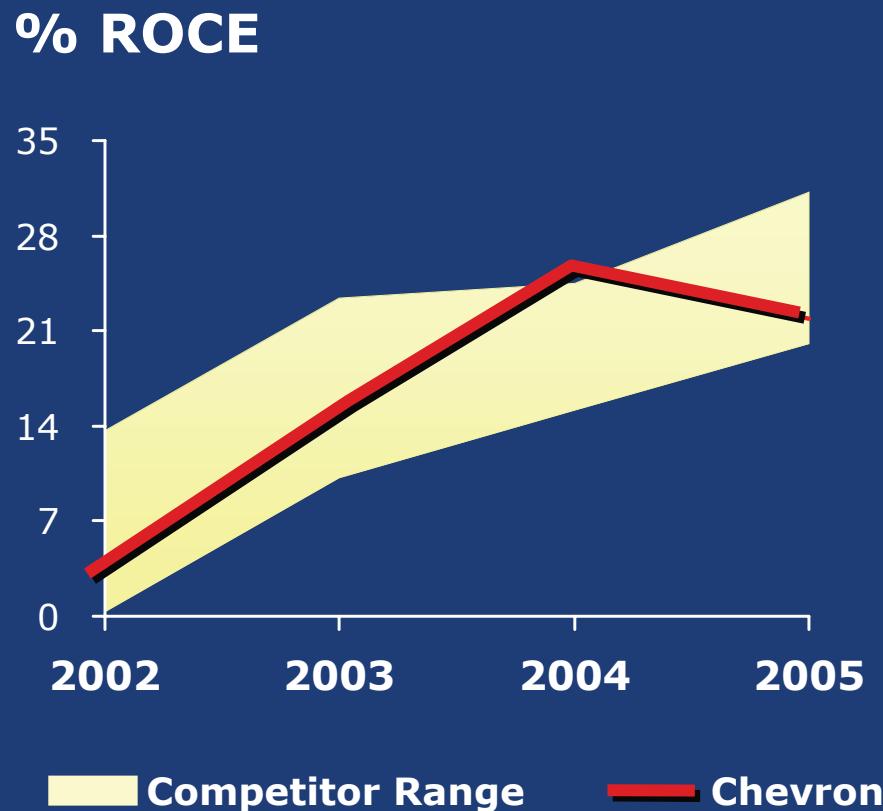
## Total Stockholder Return



Rolling Five Year Annualized  
(Jan. 1, 2001 – Dec. 31, 2005)



# On-going Commitment to Returns



## 2005 Impacts

- Hurricane
- Unocal transaction

## Outlook

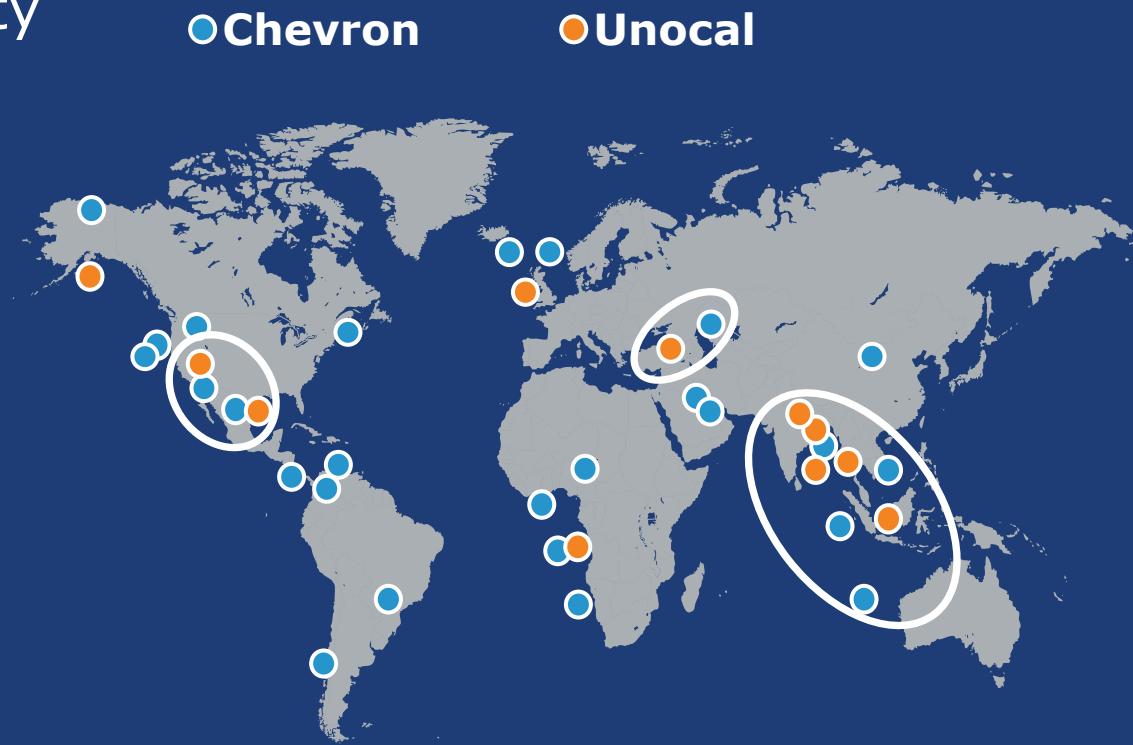
- Proven track record of improving returns post-Texaco merger

Chevron ROCE calculated by dividing reported net income (adjusted for after-tax interest expense and minority interest) by the average of total debt, minority interest and stockholders' equity for the period. Calculated for peers based on publicly available information handled on a consistent basis.

# Chevron and Unocal: A Perfect Fit Strengthened Competitive Position



- Unique opportunity  
~\$10/BOE  
acquisition
- 80% synergies  
captured by mid-  
2006
- Accretive to cash  
flow and earnings  
per share





# Unocal – Value Creation Opportunity



Significant opportunities for incremental value creation:

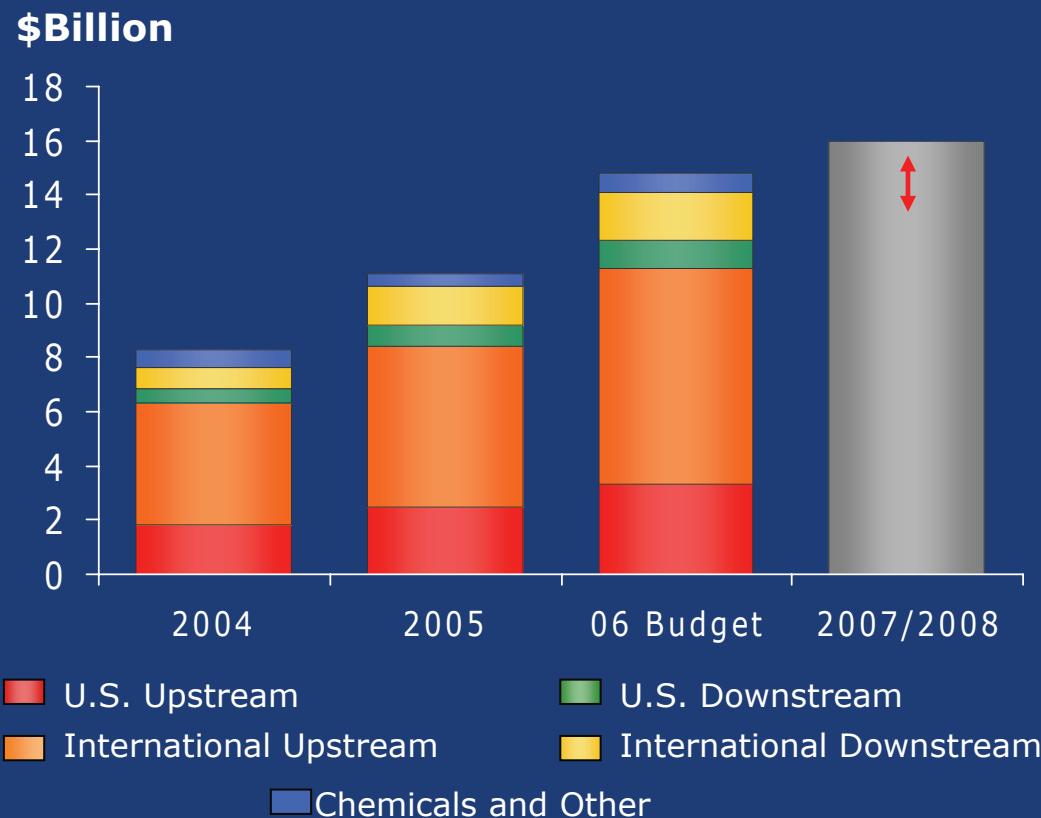
- Drilling & completion
- Enhanced flexibility in Caspian region
- Additional options for Southeast Asia gas

# Investing in Profitable Growth

## 2006 vs. 2005

- Capital intensive phase of major upstream projects
- Full year spending for Unocal assets
- Rising costs of materials and services

## Total Capital & Exploratory Expenditures <sup>(1)</sup>



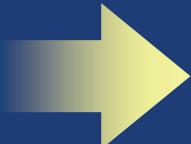
# Today's Operating Environment



# Well-Positioned to Address New Energy Equation

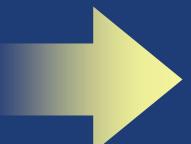


**Growth in  
Energy Demand**



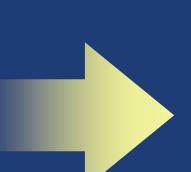
- ✓ Strong Asia Position
- ✓ Leading GTL Position

**Constrained  
Supply**



- ✓ Deep Project Queue
- ✓ The Exploration Factory

**Challenged  
New Resources**



- ✓ Expertise in Non-  
Conventional Resources

**Geopolitical  
Dynamics**

- ✓ Portfolio Diversity

# The Right Strategies

## Develop Leading Integrated Positions in Growth Areas of the World



### Upstream

Grow profitability in core areas and build new legacy positions



### Gas

Commercialize equity resource base by targeting North American and Asian markets



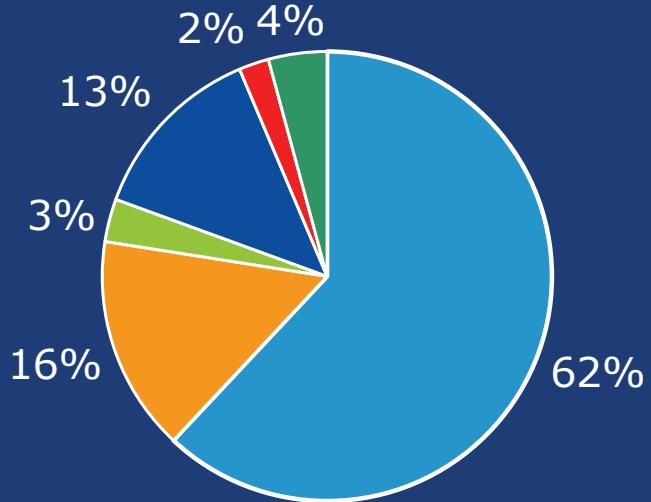
### Downstream

Improve returns by focusing on areas of market and supply strength

# Building Momentum: Capital Employed 1998 vs 2005

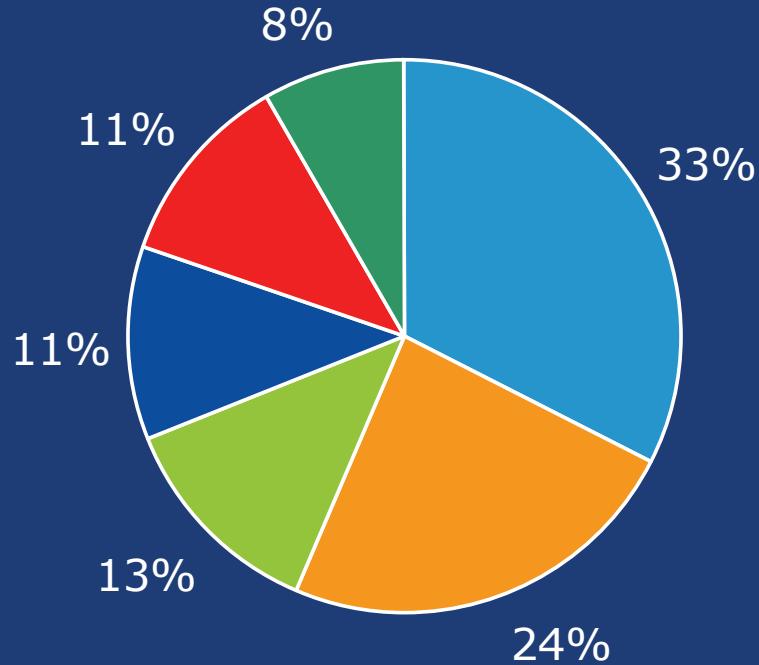
**1998**

**\$24.6 Billion**



**2005\***

**\$71.1 Billion**



■ North America

■ Africa/Middle East

■ Asia/Australia

■ Latin America

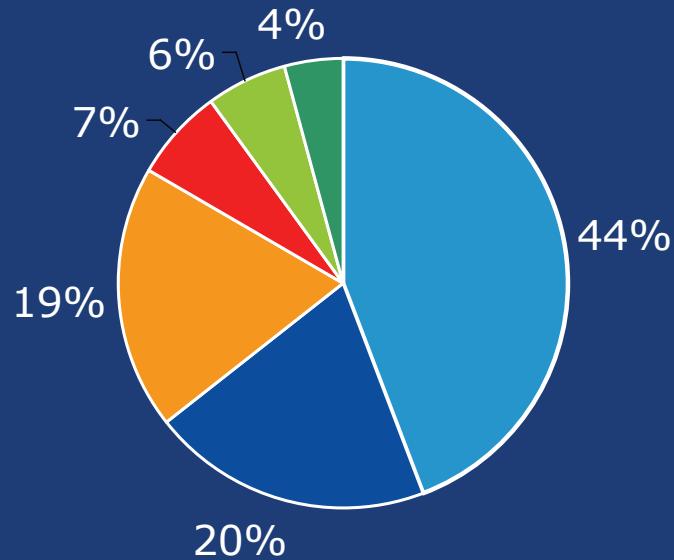
■ Eurasia

■ Europe

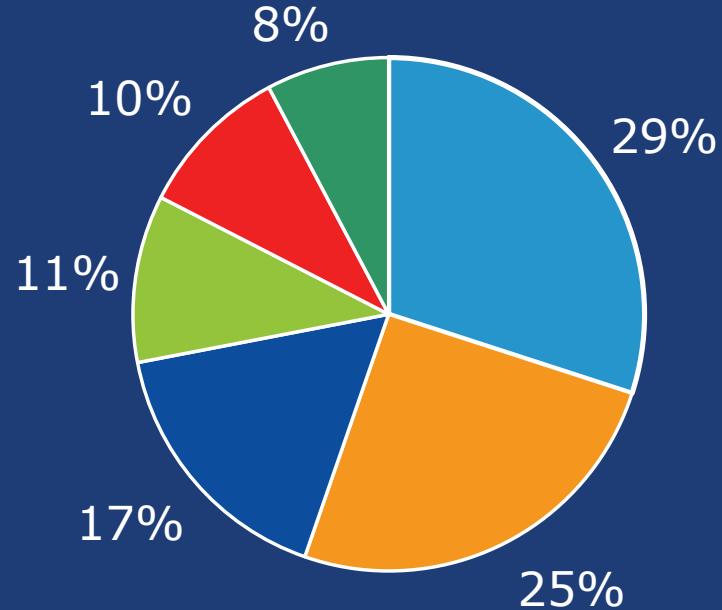
\*Excludes goodwill

# Building Momentum: Net Production 1998 vs 2005

**1998**  
**1.6 MMBOED**



**4Q05**  
**2.7 MMBOED**



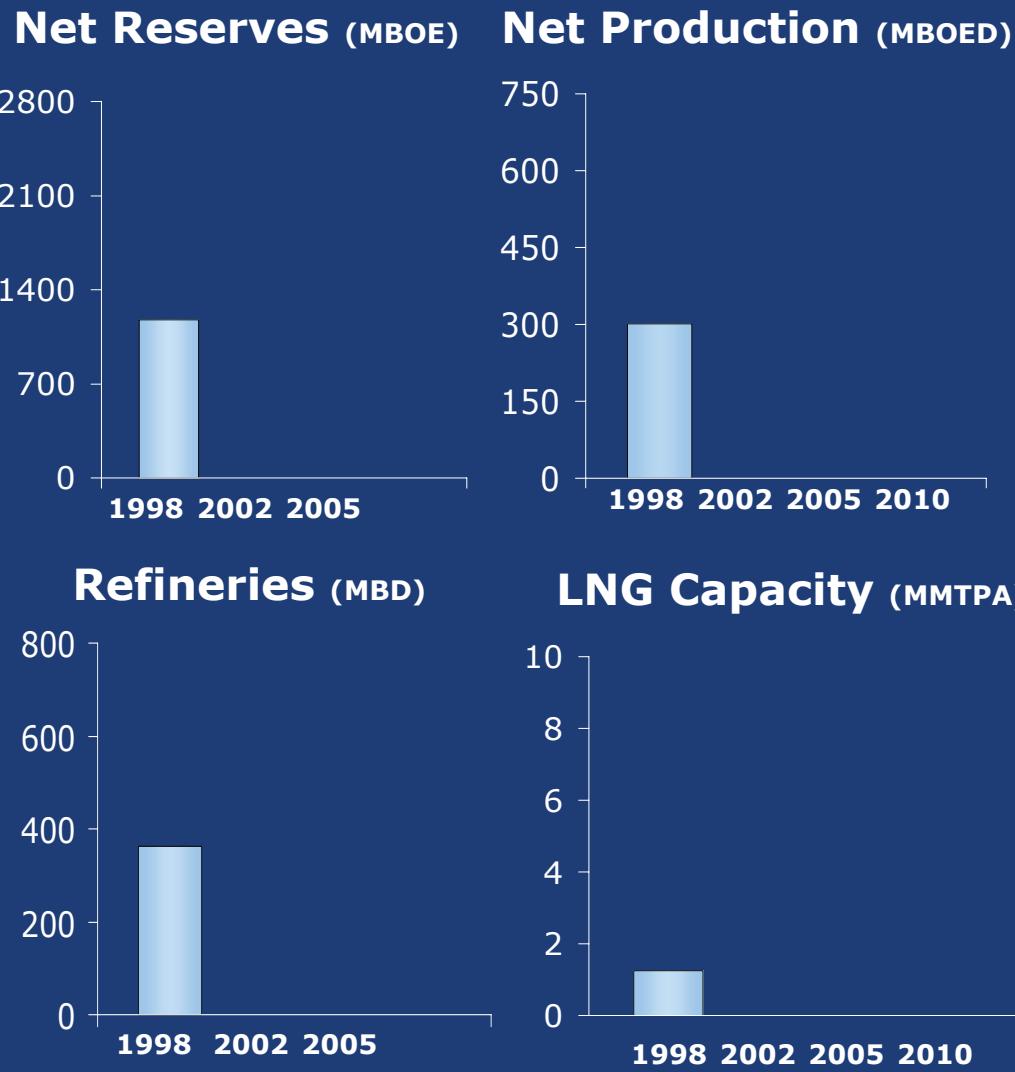
█ North America  
█ Africa/Middle East

█ Asia/Australia  
█ Latin America

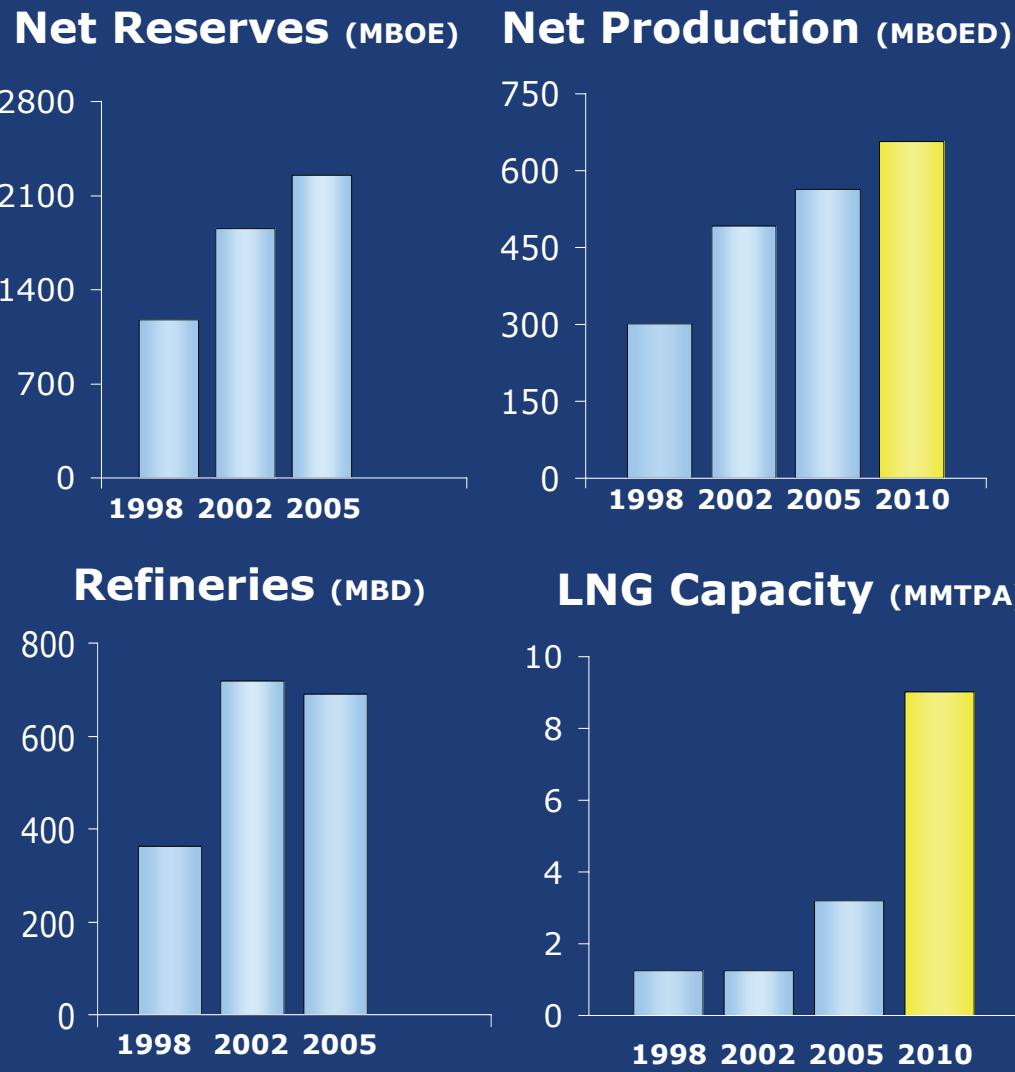
█ Eurasia  
█ Europe

**> 3% CAGR: 2005 - 2010**

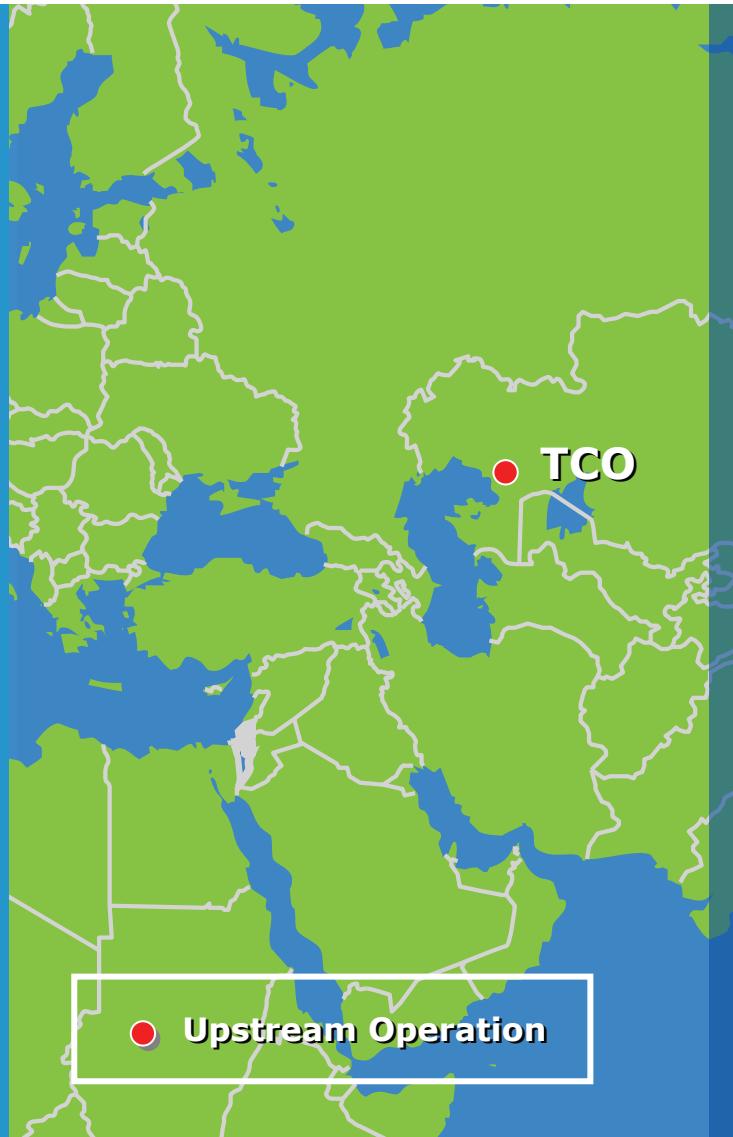
# Building Momentum: Asia Pacific 1998



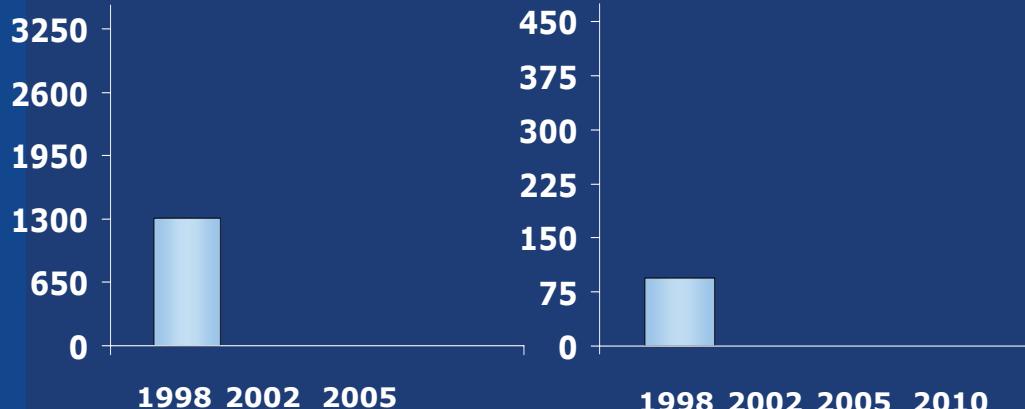
# Building Momentum: Asia Pacific 2010



# Building Momentum: Caspian 1998



**Net Reserves (MBOE)**    **Net Production (MBOED)**



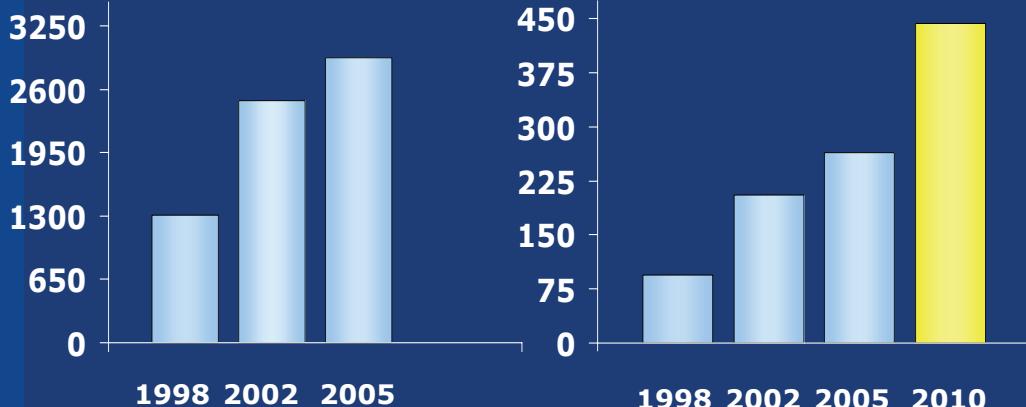
**Pipeline (Miles)**



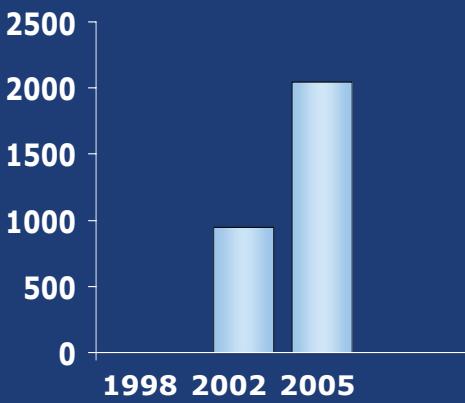
# Building Momentum: Caspian 2010



**Net Reserves (MBOE)**      **Net Production (MBOED)**



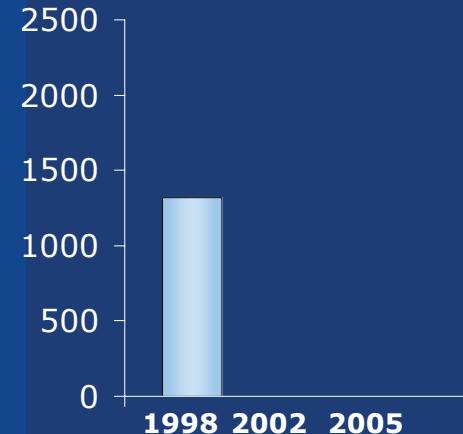
**Pipeline (Miles)**



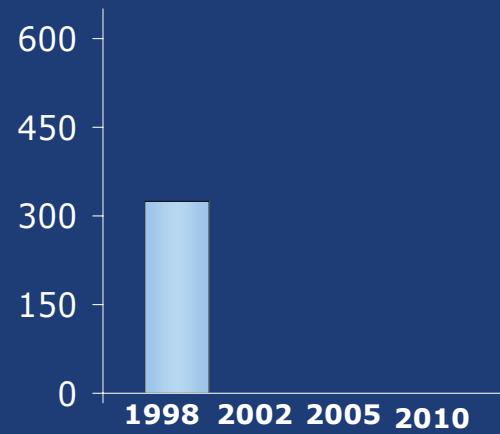
# Building Momentum: West Africa 1998



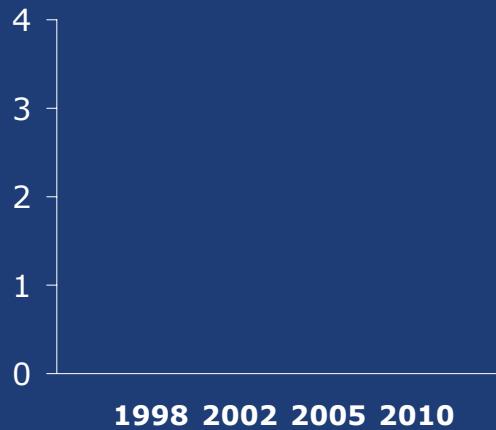
**Net Reserves (MBOE)**



**Net Production (MBOED)**



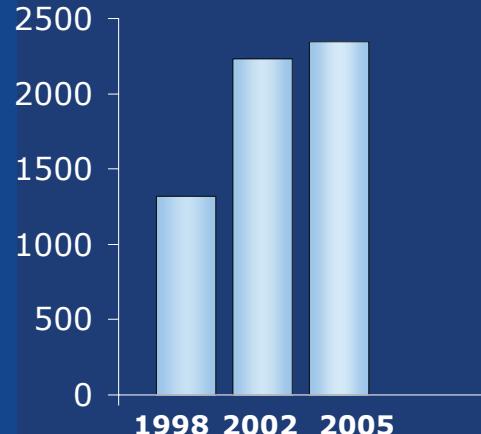
**LNG Capacity (MMTPA)**



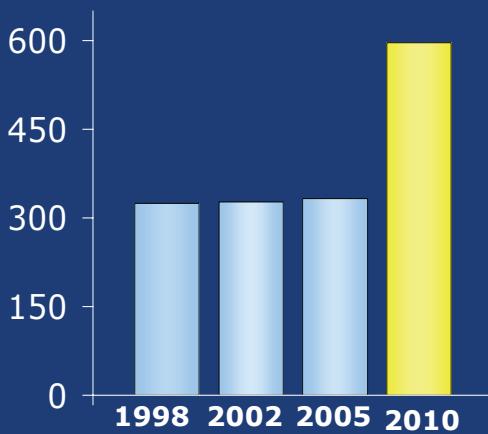
# Building Momentum: West Africa 2010



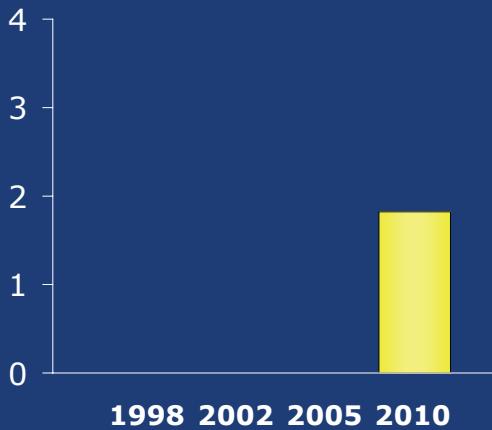
**Net Reserves (MBOE)**



**Net Production (MBOED)**



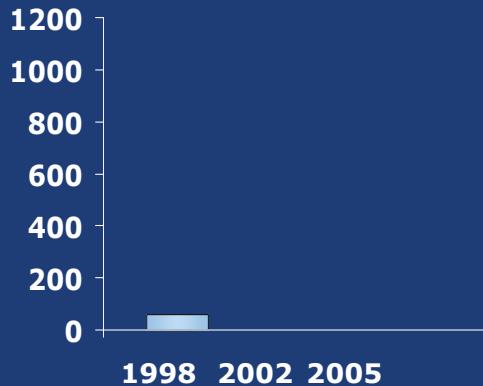
**LNG Capacity (MMTPA)**



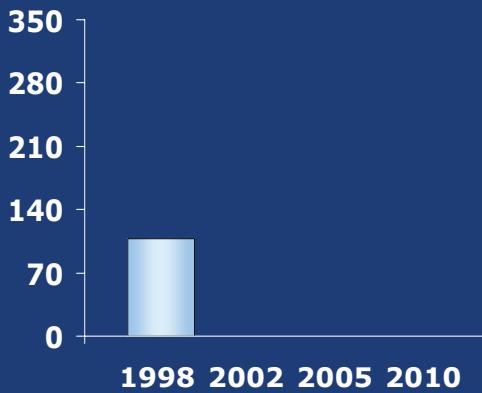
# Building Momentum: Latin America 1998



**Net Reserves (MBOE)**



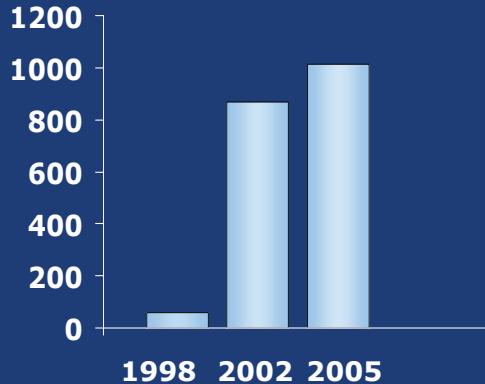
**Net Production (MBOED)**



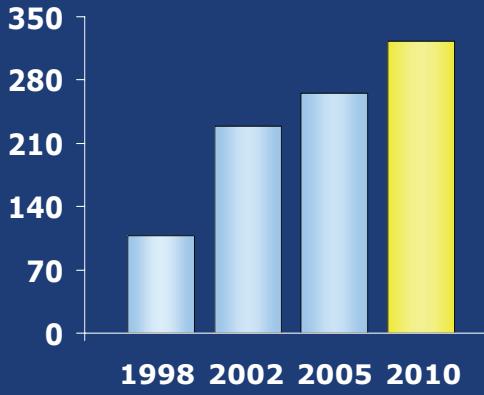
# Building Momentum: Latin America 2010



**Net Reserves (MBOE)**



**Net Production (MBOED)**



# Momentum for Growth

Right  
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