



human energy®

First quarter 2018 earnings conference call and webcast

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1Q18 financial highlights

Earnings	\$3.6 billion
Earnings per diluted share	\$1.90
Earnings / EPS (excluding special items and FX) ¹	\$3.6 billion / \$1.90
Cash flow from operations / excluding working capital ¹	\$5.0 billion / \$7.1 billion
Debt ratio / Net debt ratio ²	20.9% / 18.1%
Dividends paid	\$2.1 billion

¹ Reconciliation of special items and FX and other non-GAAP measures can be found in the appendix.

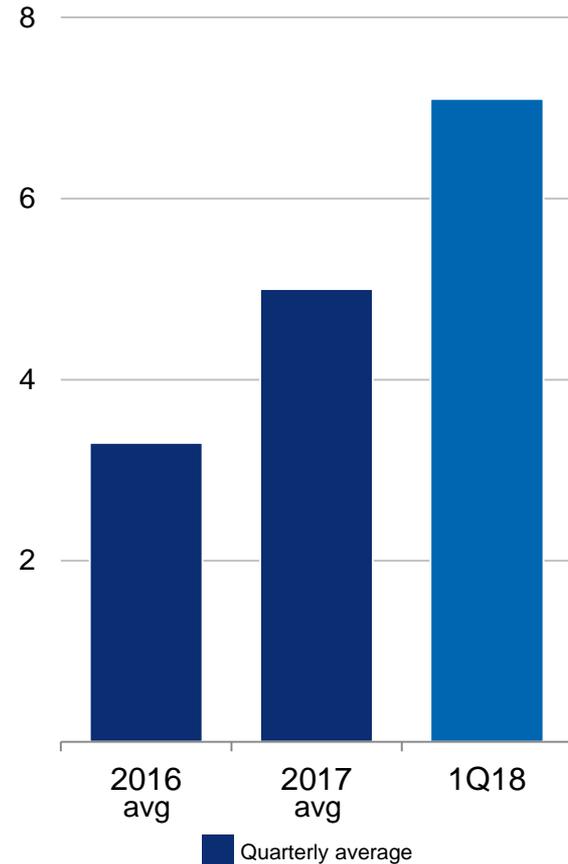
² As of 3/31/2018. Net debt ratio is defined as debt less cash equivalents and marketable securities divided by debt less cash equivalents and marketable securities plus stockholders' equity.



2018 cash flow

Cash flow from operations excluding working capital¹

\$ billions

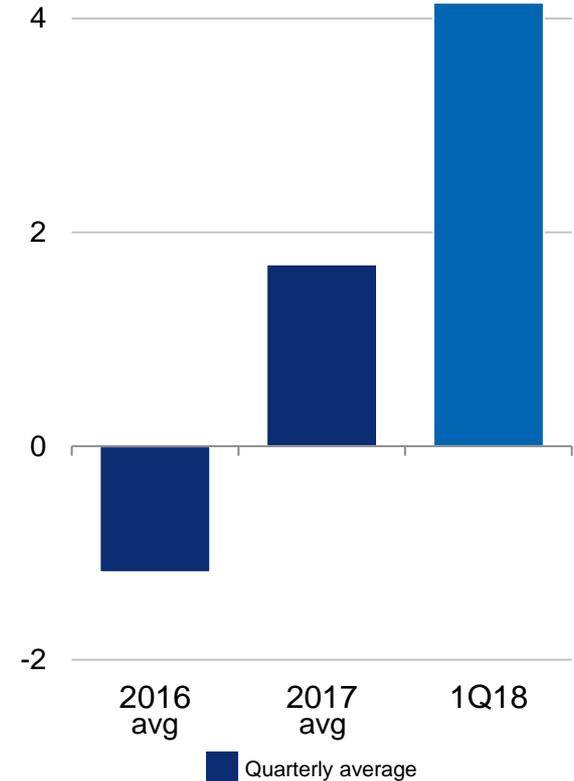


Cash flow growth

Delivering 2018 cash generation in line with guidance

Free cash flow excluding working capital^{1,2}

\$ billions



¹ Reconciliation of non-GAAP measures can be found in the appendix.

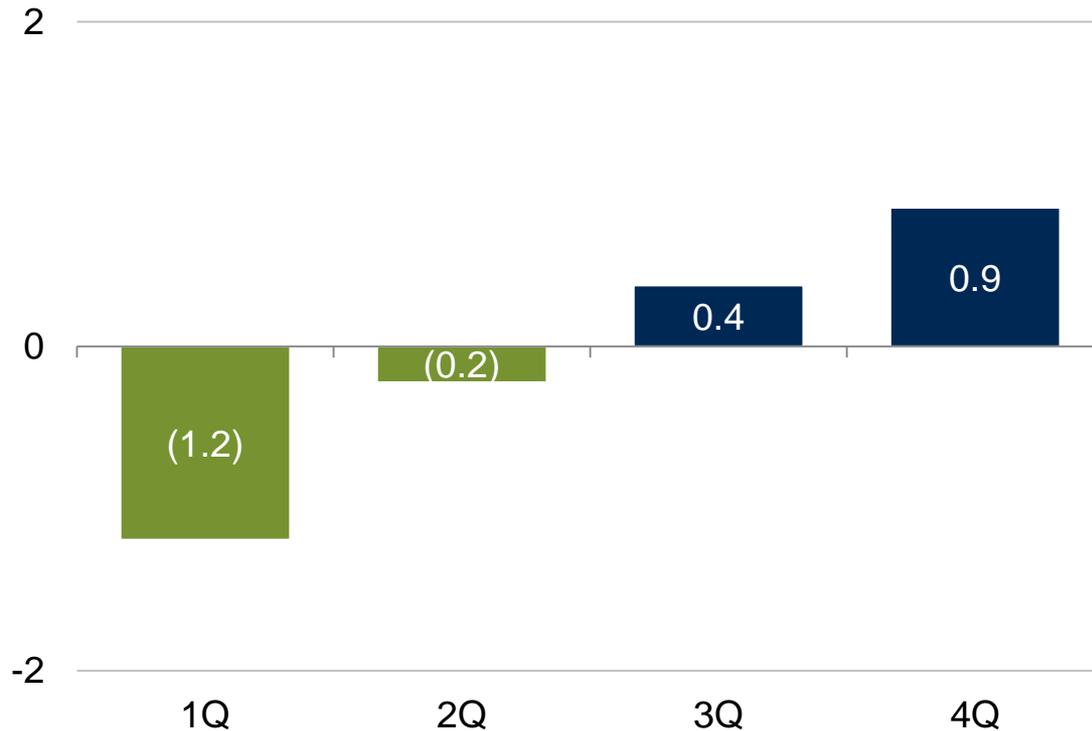
² Free cash flow is defined as cash flow from operations less cash capital expenditures.



Working capital

Historical change in working capital^{1,2}

\$ billions



**Consistent
pattern**

**Mostly
transitory**

¹ Average quarterly working capital change for 2010-2017.

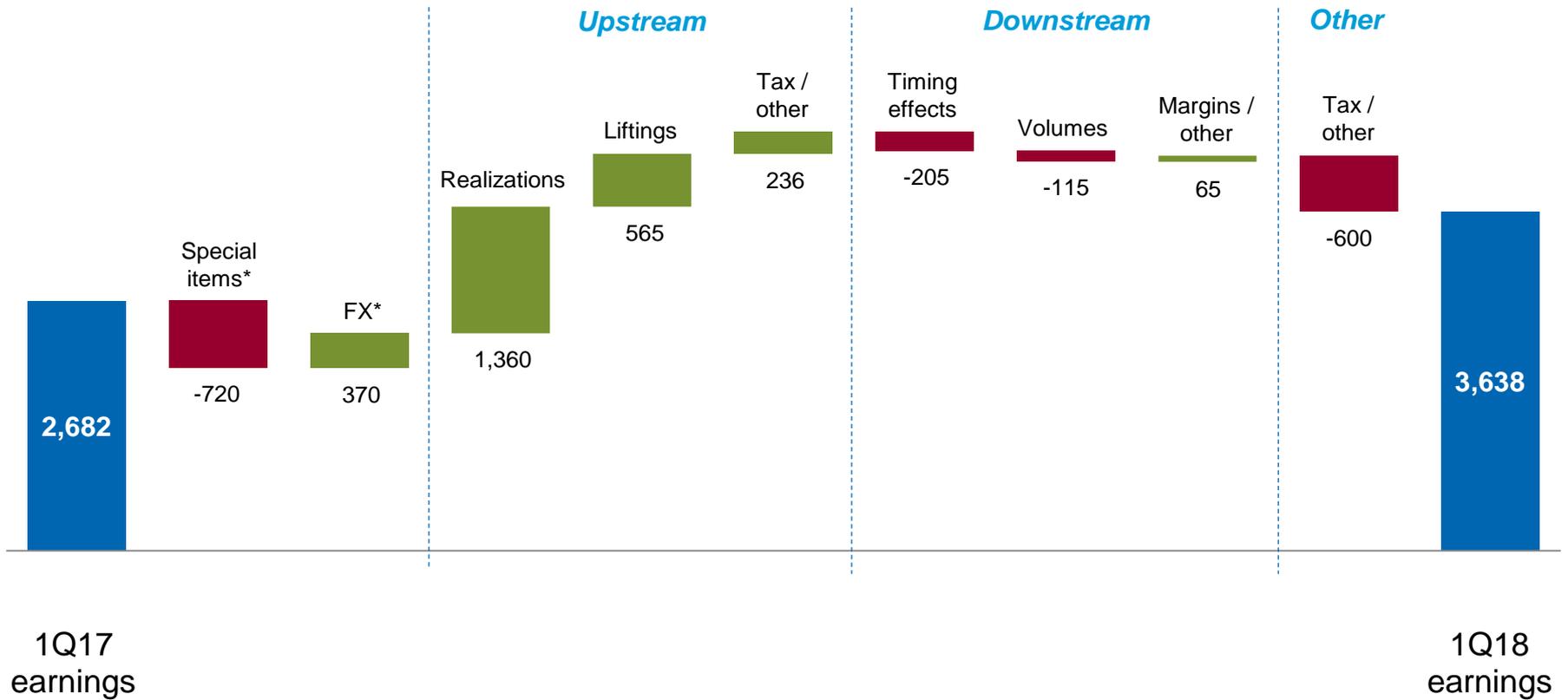
² 1Q2017 has been adjusted to conform to Accounting Standards Updates 2016-15 and 2016-18 – Statement of Cash Flow (Topic 230). Other periods are presented as previously reported.



Chevron earnings

1Q18 vs. 1Q17

\$ millions



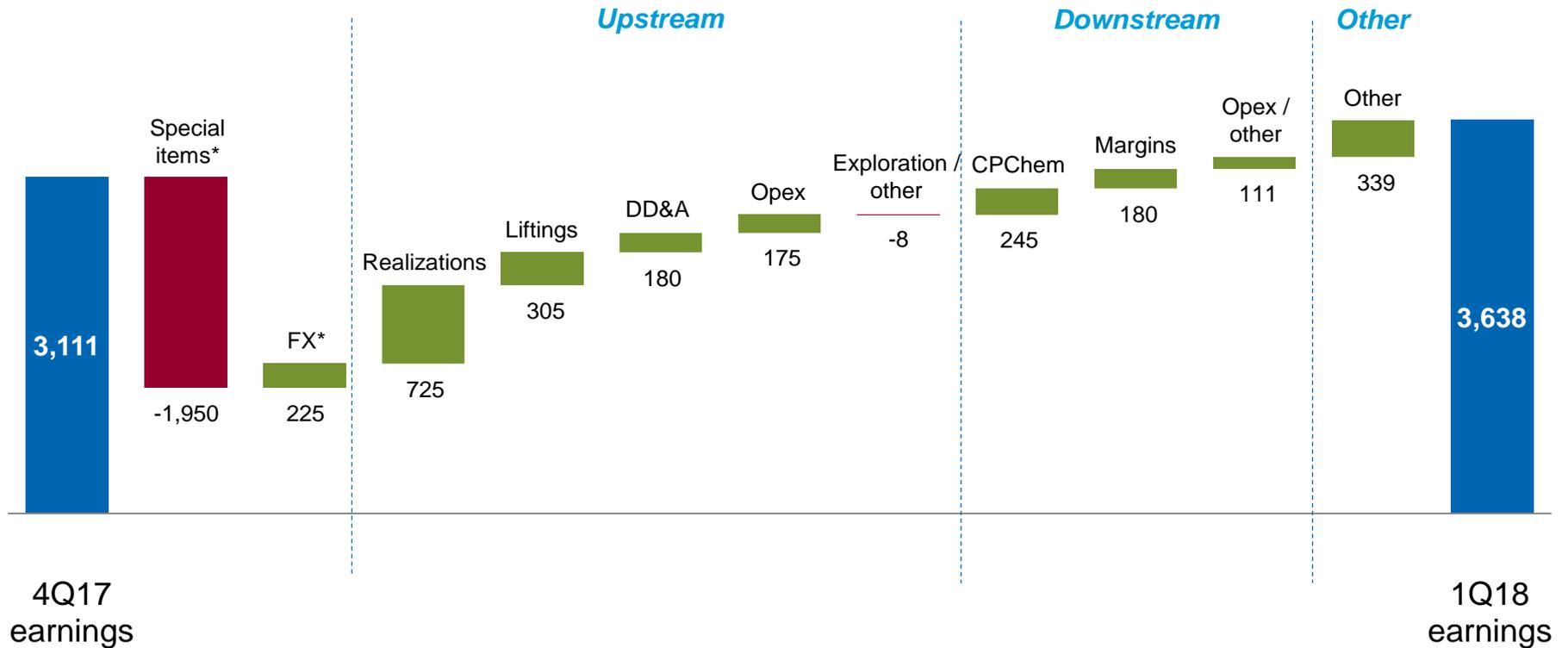
* Reconciliation of special items and FX can be found in the appendix.



Chevron earnings

1Q18 vs. 4Q17

\$ millions



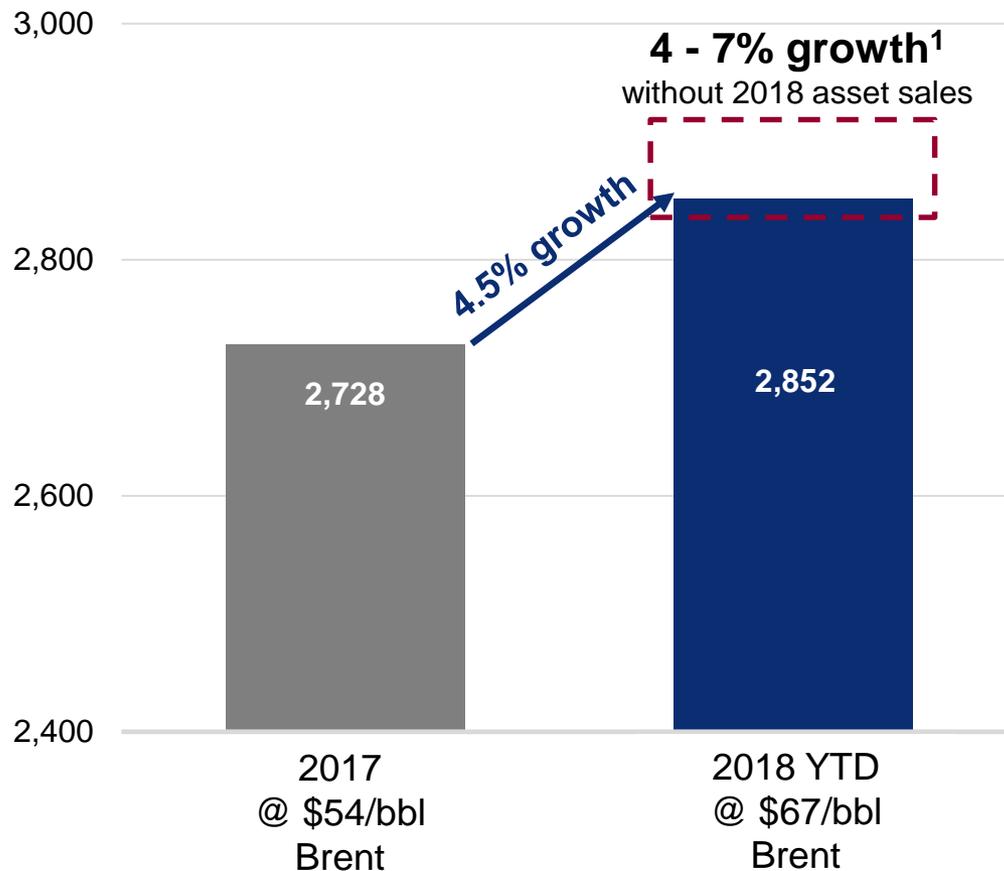
* Reconciliation of special items and FX can be found in the appendix.



Worldwide net oil & gas production

Net production

MBOED



2018 growth drivers:

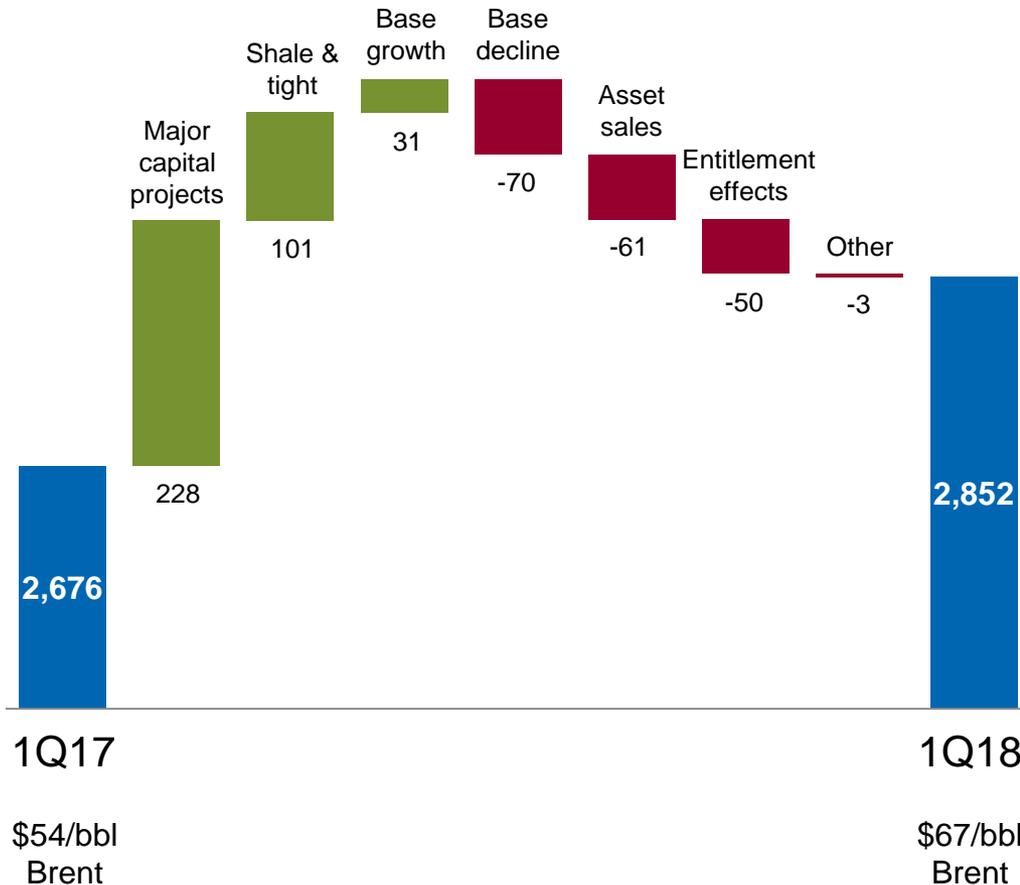
- Wheatstone Train 2 start-up
- Major capital project ramp-ups
- Shale & tight growth

¹ Estimated production forecast @ \$60/bbl Brent.

Worldwide net oil & gas production

1Q18 vs. 1Q17

MBOED



- Gorgon, Wheatstone, and other major capital project ramp-ups
- Permian growth
- Mid-continent, Gulf of Mexico shelf, and South Natuna Sea divestments
- Entitlement effects on lower spend and higher prices



Gorgon and Wheatstone LNG reliable operations

- 1Q18 net production
 - Gorgon 202 MBOED
 - Wheatstone 67 MBOED
- Shipped 69 LNG cargos*
- Shipped 4 condensate cargos*
- Wheatstone Train 2 first LNG expected in 2Q18



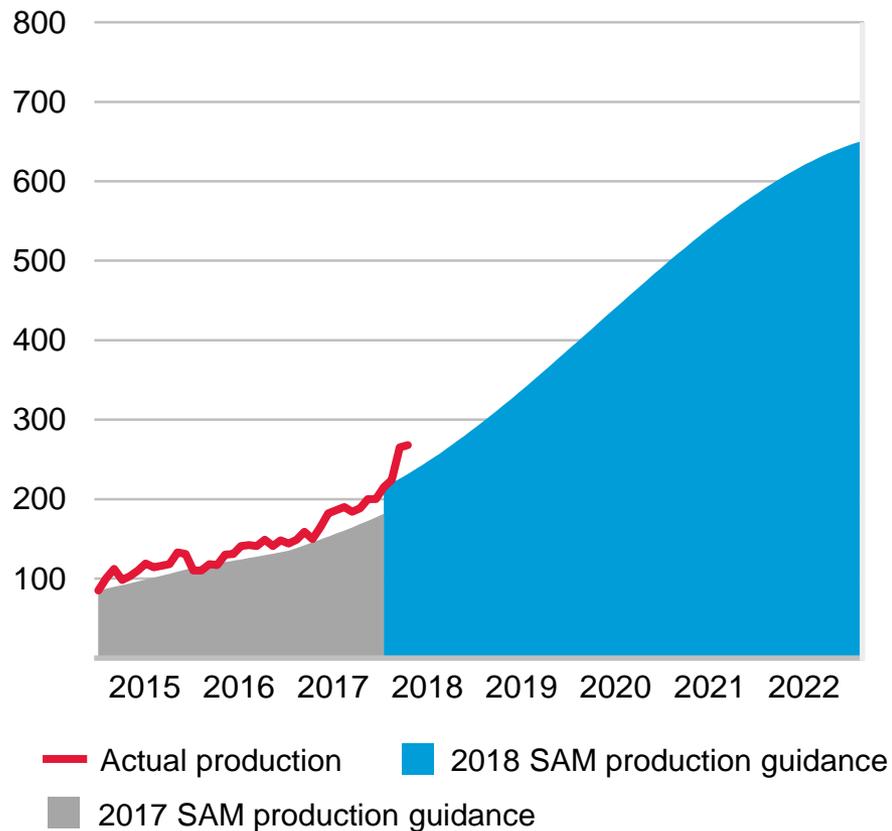
Wheatstone LNG plant

* 1Q 2018, 8/8th activity

Permian unconventional production

Midland and Delaware Basin*

Net MBOED



**1Q production 252 MBOED up
100 MBOED from 1Q 2017**

Operating 17 rigs

**Transacted ~25,000 acres
for value**

* Midland and Delaware Basin production reflects shale & tight production only; upside cases not depicted in graph.



Winning in the Permian

Upstream

Advantaged portfolio and growing production



Midstream

Optimize the value of every barrel



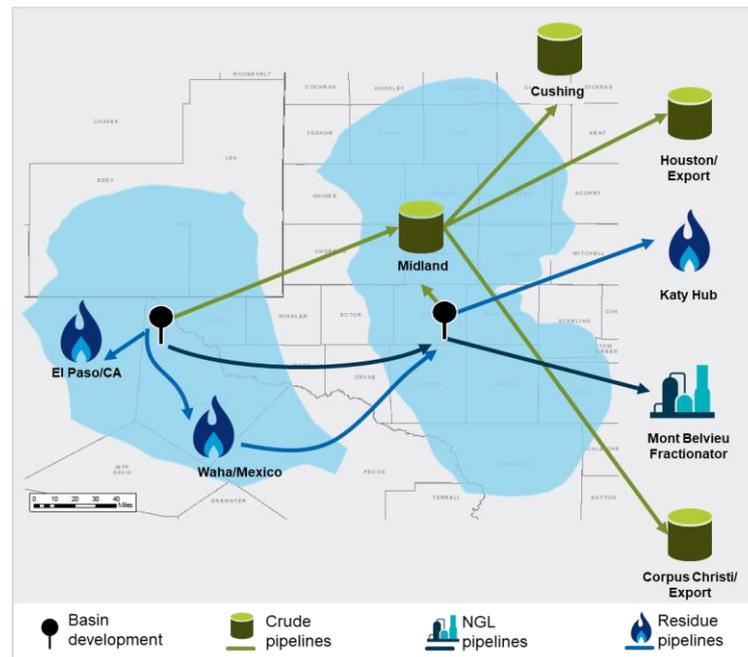
Downstream

Market knowledge and exposure

Batching and blending



Export capabilities

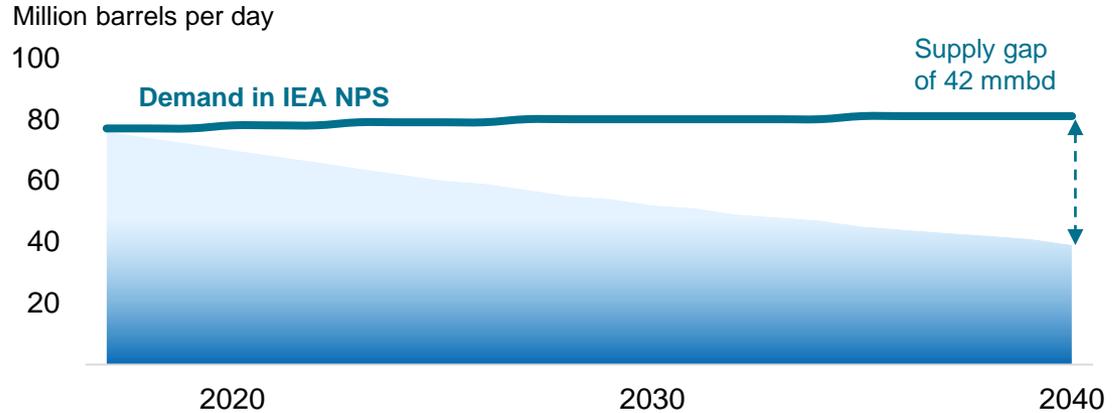


Macro landscape

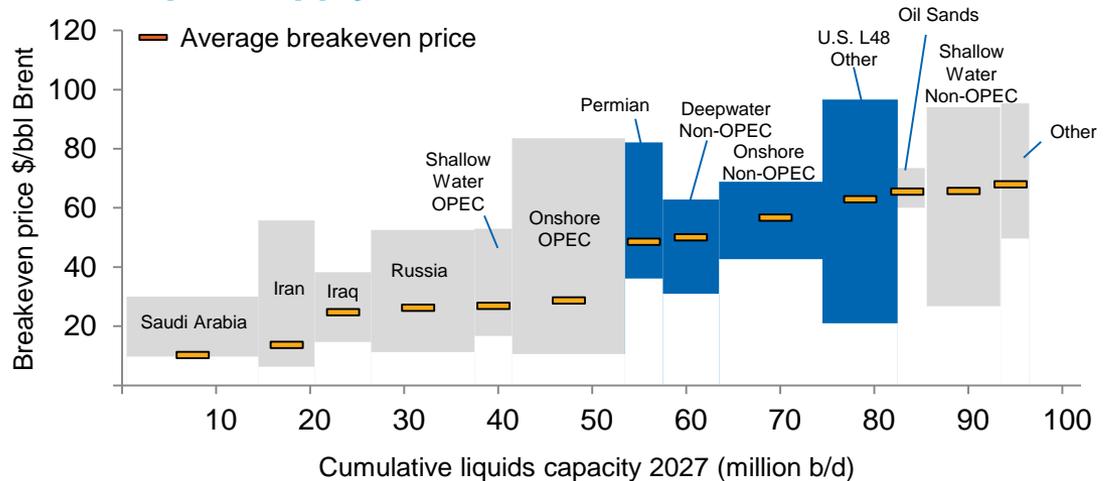
Demand growth and production declines lead to supply gap

Longer, flatter supply curve: cost discipline remains key

Global crude oil supply & demand¹



Global liquid supply curve in 2027²



¹ IEA World Energy Outlook 2017 NPS (new policy scenario).

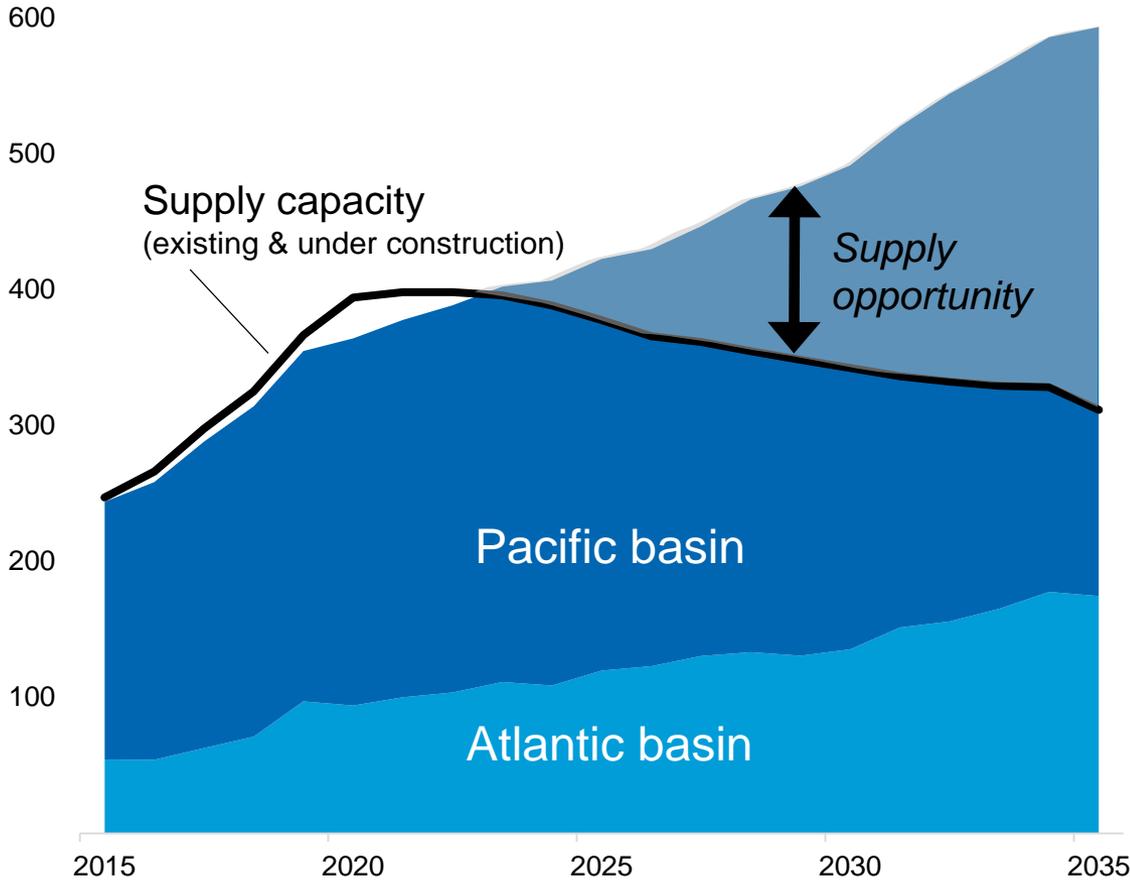
² Wood Mackenzie data and Chevron analysis.



Macro landscape - LNG

Global LNG Supply & Demand

MMTPA



**Market
oversupply
in mid-term**

**Supply gap
developing
next decade**

Wood Mackenzie 1Q 2018 LNG dataset.



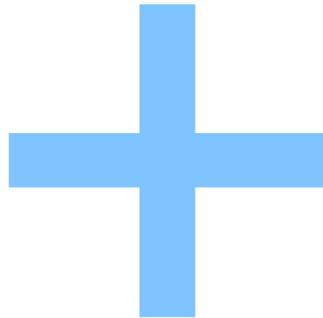
1Q 2018 results

Cash flow	Cash flow from operations excluding working capital* \$7.1B	✓
Capital	Capital & exploratory expenditures \$4.4B	✓
Production	2.85 MMBOED (up 4.5%)	✓
Permian	252 MBOED (up ~100 MBOED)	✓
Dividend	Increased dividend per share 4%	✓

* Reconciliation of non-GAAP measures can be found in the appendix.



questions



answers



Appendix: reconciliation of non-GAAP measures

Reported earnings to earnings excluding special items and FX

	1Q17	2Q17	3Q17	4Q17	1Q18
Reported earnings (\$MM)					
Upstream	1,517	853	489	5,291	3,352
Downstream	926	1,195	1,814	1,279	728
All Other	239	(598)	(351)	(3,459)	(442)
Total reported earnings	2,682	1,450	1,952	3,111	3,638
Diluted weighted avg. shares outstanding ('000)	1,895,393	1,893,014	1,895,879	1,906,146	1,913,218
Reported earnings per share	\$1.41	\$0.77	\$1.03	\$1.64	\$1.90
Special items (\$MM)					
UPSTREAM					
Asset dispositions	600	160	--	--	--
Tax reform	--	--	--	3,330	--
Impairments and other*	--	(360)	(220)	--	(120)
Subtotal	600	(200)	(220)	3,330	(120)
DOWNSTREAM					
Asset dispositions	--	--	675	--	--
Tax reform	--	--	--	1,160	--
Impairments and other*	--	--	--	--	--
Subtotal	--	--	675	1,160	--
ALL OTHER					
Tax reform	--	--	--	(2,470)	--
Impairments and other*	--	(70)	--	(190)	--
Subtotal	--	(70)	--	(2,660)	--
Total special items	600	(270)	455	1,830	(120)
Foreign exchange (\$MM)					
Upstream	(274)	(4)	(164)	(14)	120
Downstream	(46)	3	15	(62)	11
All Other	79	4	37	(20)	(2)
Total FX	(241)	3	(112)	(96)	129
Earnings excluding special items and FX (\$MM)					
Upstream	1,191	1,057	873	1,975	3,352
Downstream	972	1,192	1,124	181	717
All Other	160	(532)	(388)	(779)	(440)
Total earnings excluding special items and FX (\$MM)	2,323	1,717	1,609	1,377	3,629
Earnings per share excluding special items and FX	\$1.23	\$0.91	\$0.85	\$0.72	\$1.90

* Includes asset impairments & revaluations, certain non-recurring tax adjustments & environmental remediation provisions, severance accruals, and any other special items.



Appendix: reconciliation of non-GAAP measures

Cash flow from operations excluding working capital

\$MM	1Q16	2Q16	3Q16	4Q16	2016 avg.	1Q17	2Q17	3Q17	4Q17	2017 avg.	1Q18
*Net Cash Provided by Operating Activities	1,141	2,531	5,311	3,863	3,212	3,777	5,036	5,370	6,230	5,103	5,043
*Net Decrease (Increase) in Operating Working Capital	(993)	(1,098)	825	716	(137)	(1,052)	(241)	503	1,171	95	(2,104)
Cash Flow from Operations Excluding Working Capital	2,134	3,629	4,486	3,147	3,349	4,829	5,277	4,867	5,059	5,008	7,147

* Note: 1Q2017 has been adjusted to conform to Accounting Standards Updates 2016-15 and 2016-18 – Statement of Cash Flow (Topic 230) and conforms to the 2018 presentation. Other 2016 and 2017 periods are presented as previously reported. Numbers may not add due to rounding.



Appendix: reconciliation of non-GAAP measures

Free cash flow excluding working capital

\$MM	1Q16	2Q16	3Q16	4Q16	2016 avg.	1Q17	2Q17	3Q17	4Q17	2017 avg.	1Q18
*Net Cash Provided by Operating Activities	1,141	2,531	5,311	3,863	3,212	3,777	5,036	5,370	6,230	5,103	5,043
Less: Cash Capital Expenditures	(5,566)	(4,469)	(4,065)	(4,009)	(4,528)	(3,315)	(3,224)	(3,224)	(3,641)	(3,351)	(2,997)
Free Cash Flow	(4,425)	(1,938)	1,246	(146)	(1,316)	462	1,812	2,146	2,589	1,752	2,046
*Net Decrease (Increase) in Operating Working Capital	(993)	(1,098)	825	716	(137)	(1,052)	(241)	503	1,171	95	(2,104)
Free Cash Flow Excluding Working Capital	(3,432)	(840)	421	(862)	(1,178)	1,514	2,053	1,643	1,418	1,657	4,150

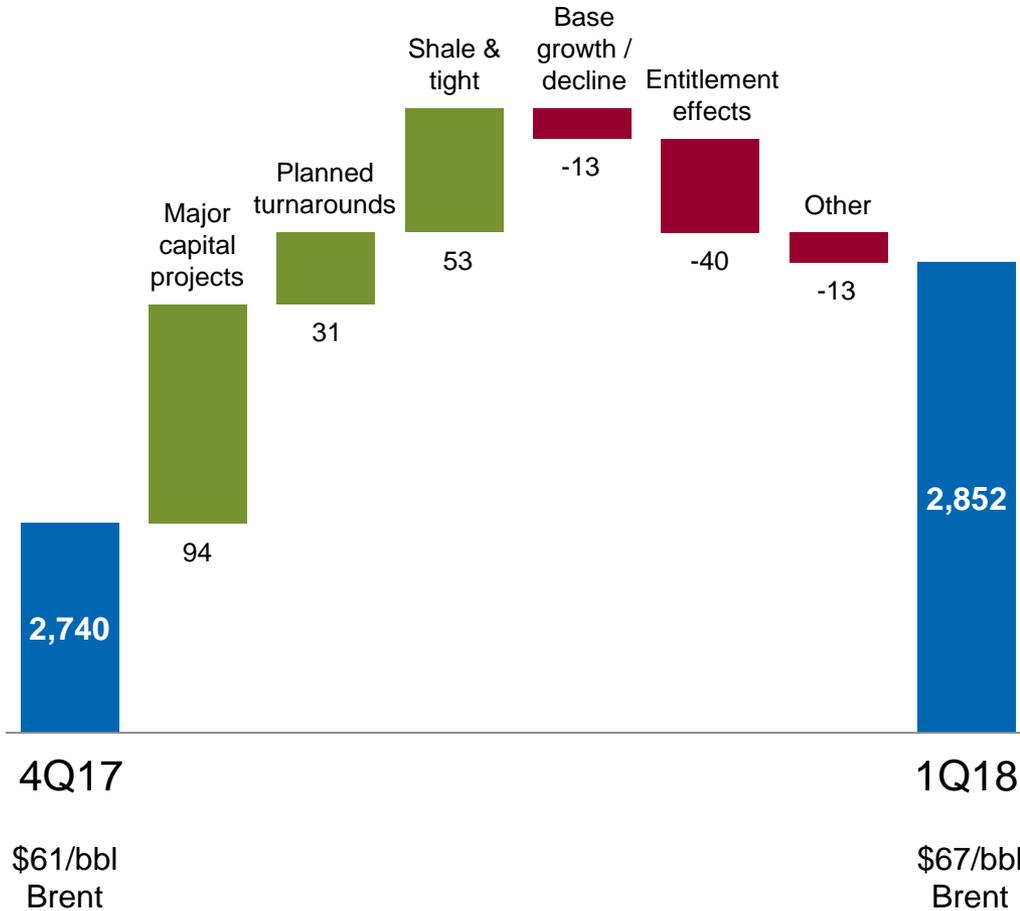
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Appendix

Worldwide net oil & gas production 1Q18 vs. 4Q17

MBOED



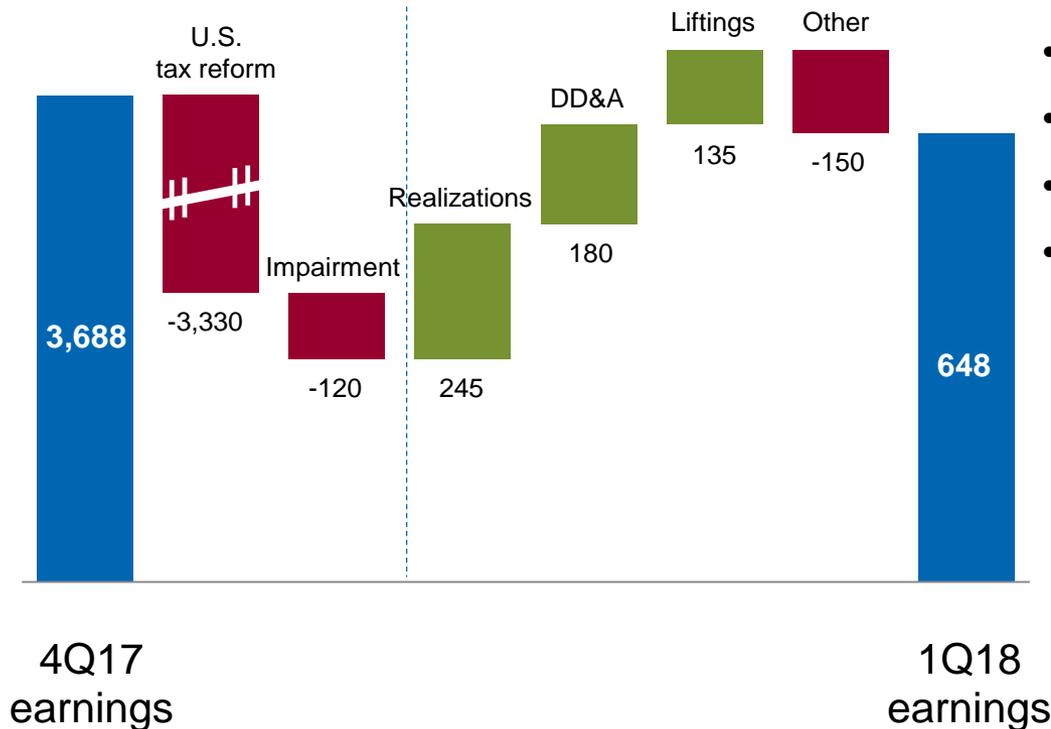
- Wheatstone, Gorgon, and Hebron ramp-up
- Lower turnaround activity
- Permian growth
- Entitlement effects on lower spend and higher prices



Appendix

U.S. upstream earnings: 1Q18 vs. 4Q17

\$ millions



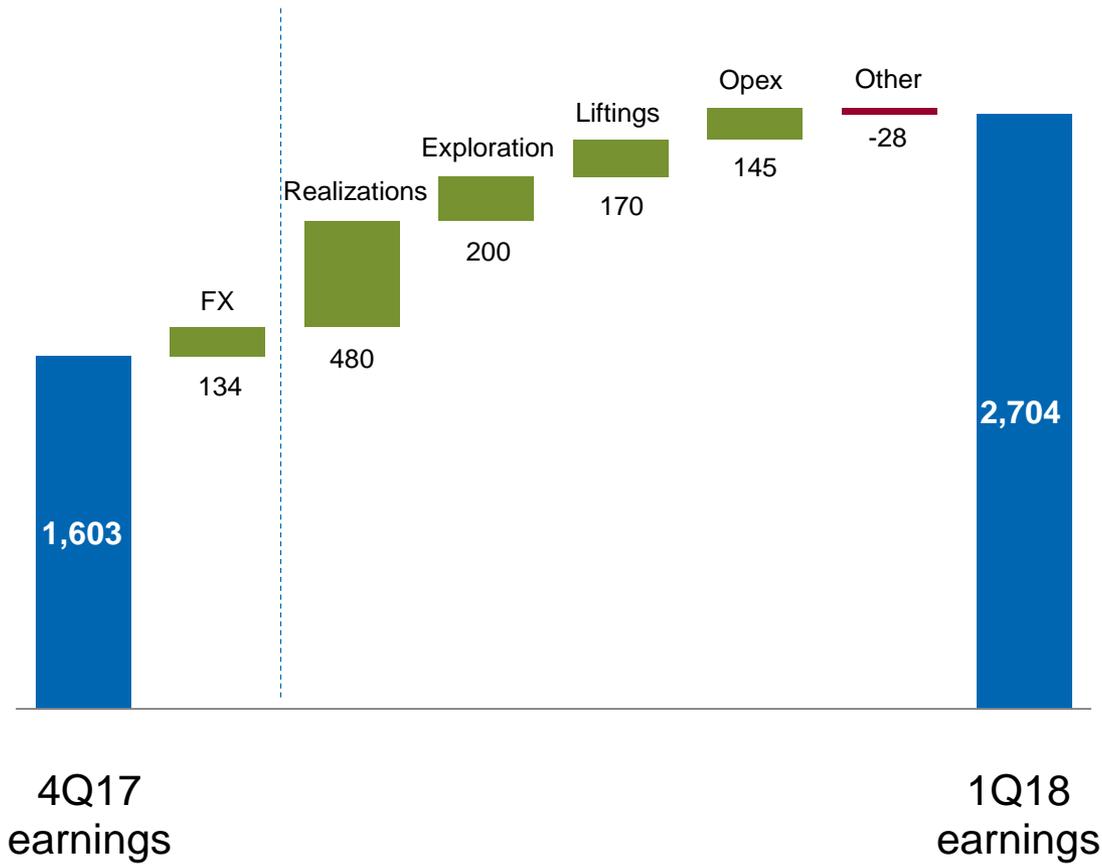
- Absence of U.S. tax reform impacts
- ~\$8/bbl increase in WTI
- Lower DD&A on reserve additions
- Permian and Gulf of Mexico growth



Appendix

International upstream earnings: 1Q18 vs. 4Q17

\$ millions



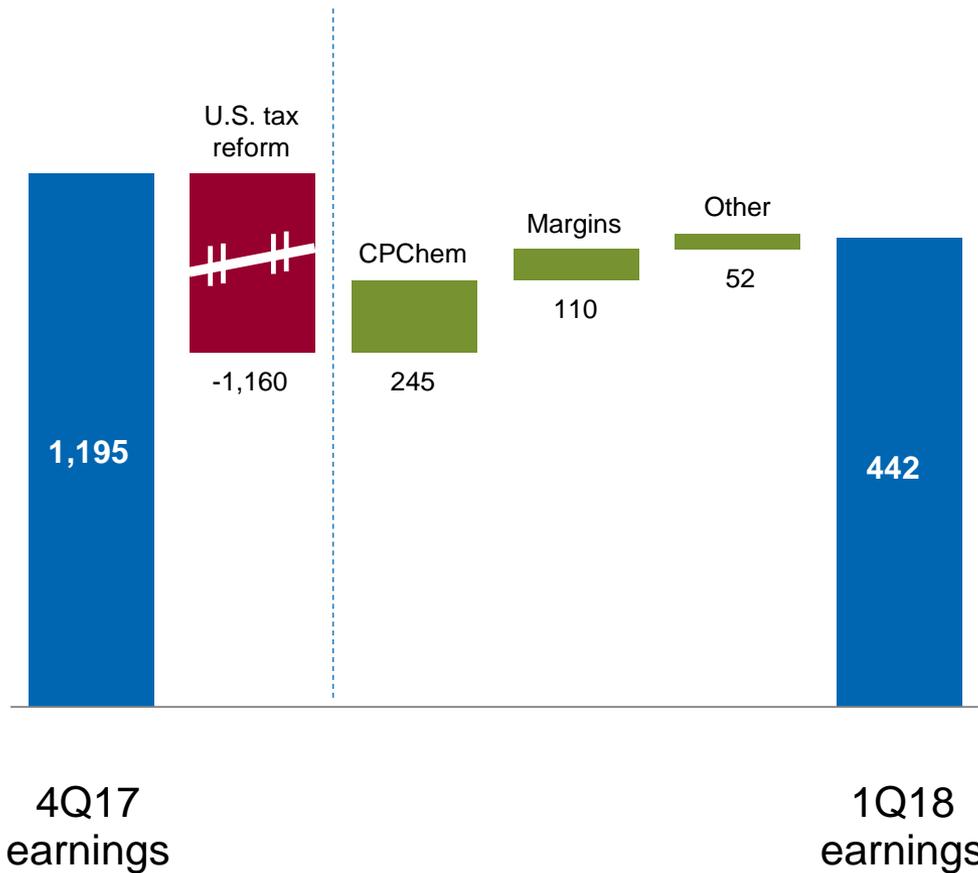
- ~\$6/bbl increase in Brent
- Gorgon and Wheatstone ramp-up



Appendix

U.S. downstream earnings: 1Q18 vs. 4Q17

\$ millions



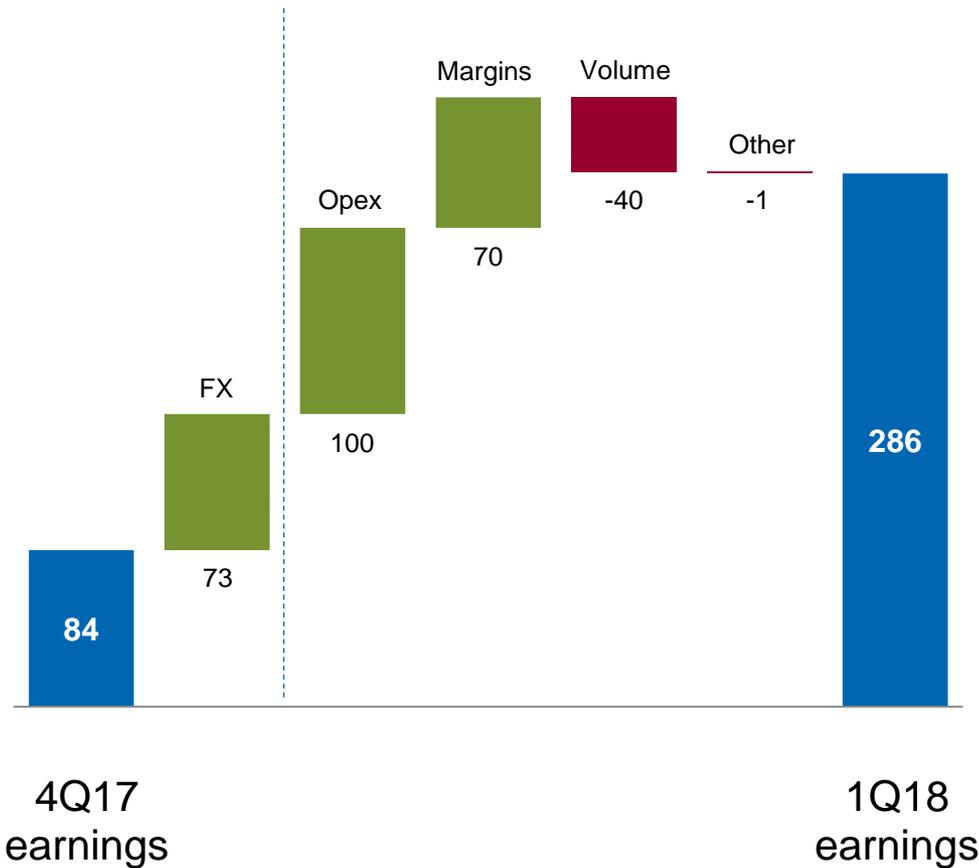
- Absence of U.S. tax reform impacts
- Absence of Hurricane Harvey impacts on CPChem
- Improved West Coast refining margins



Appendix

International downstream earnings: 1Q18 vs. 4Q17

\$ millions



- Lower operating expenses
- Improved Asia margins

