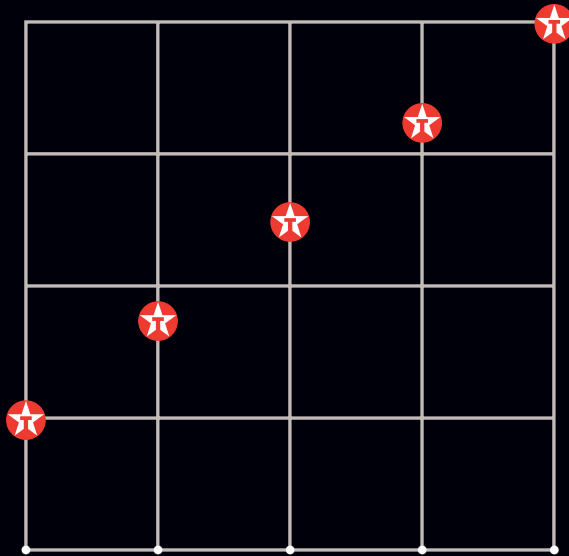


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TEXACO INC.  
1996 ANNUAL REPORT



A L I G N E D F O R  
G R O W T H

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## OUR VISION

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### To be successful in the 21st century:

Texaco will be a unique, growing, financially successful energy company driven by technological excellence.

Texaco's success will be driven by the integrity, creativity and commitment of its people.

Texaco will have vigorous leadership and a highly respected, diverse, world-class workforce.

Texaco will achieve an outstanding environmental and safety record.

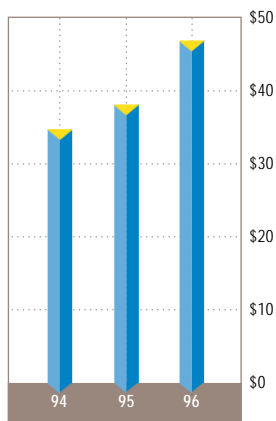
Texaco will provide superior value to its investors, employees and partners, and the highest quality products and services to its customers.

**FINANCIAL**      *Texaco Inc. and*  
**HIGHLIGHTS**      *Subsidiary Companies*

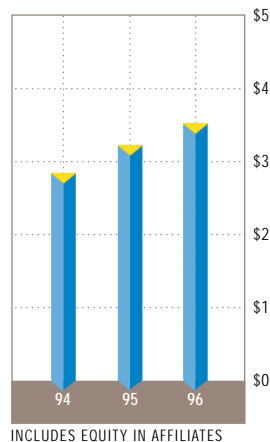
| (Millions of dollars, except per share and ratio data)               | 1996     | 1995     |
|--|----------|----------|
| Revenues   | \$45,500 | \$36,787 |
| Net income before cumulative effect of accounting change             | \$ 2,018 | \$ 728   |
| Cumulative effect of accounting change                               | –        | (121)    |
| Net income   | \$ 2,018 | \$ 607   |
| Cash dividends paid – Common   | \$ 859   | \$ 832   |
| – Preferred  | \$ 58    | \$ 60    |
| Stockholders' equity   | \$10,372 | \$ 9,519 |
| Total assets   | \$26,963 | \$24,937 |
| Total debt   | \$ 5,590 | \$ 6,240 |
| Capital and exploratory expenditures, including equity in affiliates | \$ 3,431 | \$ 3,128 |
| Per common share (dollars)   |          |          |
| Net income before cumulative effect of accounting change             | \$ 7.52  | \$ 2.57  |
| Cumulative effect of accounting change                               | –        | (.47)    |
| Net income   | \$ 7.52  | \$ 2.10  |
| Cash dividends paid  | \$ 3.30  | \$ 3.20  |
| Common stockholders' equity  | \$ 37.52 | \$ 34.43 |
| Market price at year-end   | \$ 98.13 | \$ 78.50 |
| Return on average stockholders' equity*                              | 20.4%    | 7.5%     |
| Return on average capital employed*                                  | 14.9%    | 6.9%     |
| Total debt to total borrowed and invested capital                    | 33.6%    | 38.0%    |

\*Returns exclude the 1995 cumulative effect of accounting change.

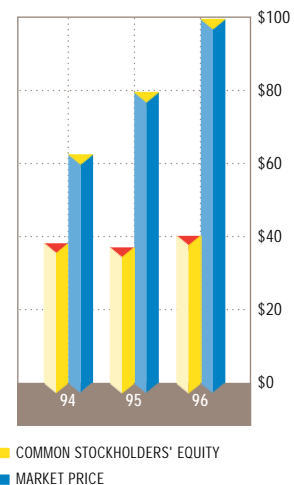
**Total Revenues**  
BILLIONS OF DOLLARS



**Capital and Exploratory Expenditures**  
BILLIONS OF DOLLARS



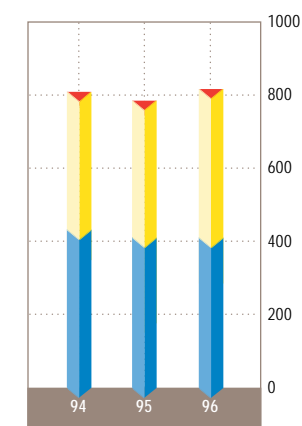
**Market Price and Common Stockholders' Equity at Year-End**  
DOLLARS PER COMMON SHARE



**OPERATIONAL** *Texaco Inc. and*  
**HIGHLIGHTS** *Subsidiary Companies*

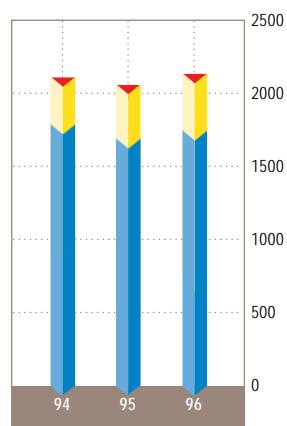
| (Including interests in affiliates)  | 1996  | 1995  |
|--|-------|-------|
| Net production of crude oil and natural gas liquids<br>(Thousands of barrels a day)  |       |       |
| United States  | 388   | 381   |
| International  | 399   | 381   |
| Total worldwide  | 787   | 762   |
| Net production of natural gas – available for sale<br>(Millions of cubic feet a day) |       |       |
| United States  | 1,675 | 1,619 |
| International  | 382   | 373   |
| Total worldwide  | 2,057 | 1,992 |
| Natural gas sales (Millions of cubic feet a day)                                     |       |       |
| United States  | 3,176 | 3,153 |
| International  | 477   | 435   |
| Total worldwide  | 3,653 | 3,588 |
| Natural gas liquids sales (Thousands of barrels a day)                               |       |       |
| United States  | 206   | 216   |
| International  | 89    | 80    |
| Total worldwide  | 295   | 296   |
| Refinery input (Thousands of barrels a day)  |       |       |
| United States  | 724   | 693   |
| International  | 762   | 788   |
| Total worldwide  | 1,486 | 1,481 |
| Refined product sales (Thousands of barrels a day)                                   |       |       |
| United States  | 1,036 | 934   |
| International  | 1,517 | 1,567 |
| Total worldwide  | 2,553 | 2,501 |
| Worldwide net proved reserves as of year-end   |       |       |
| Crude oil and natural gas liquids (Millions of barrels)                              | 2,704 | 2,658 |
| Natural gas (Billions of cubic feet)   | 5,973 | 6,095 |

Net Production of  
Crude Oil and  
Natural Gas Liquids  
THOUSANDS OF BARRELS A DAY



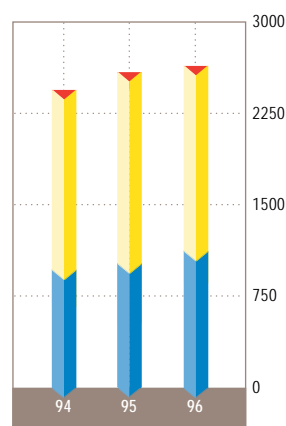
INTERNATIONAL  
UNITED STATES

Net Production of  
Natural Gas  
Available For Sale  
MILLIONS OF CUBIC FEET A DAY



INTERNATIONAL  
UNITED STATES

Refined Product Sales  
THOUSANDS OF BARRELS A DAY



INTERNATIONAL  
UNITED STATES

TEXACO



OPERATING IN MORE THAN 150 COUNTRIES, Texaco and its affiliates help supply the world's energy needs. We find and produce crude oil and natural gas; manufacture and market high-quality fuel and lubricant products; operate transportation, trading and distribution facilities; and produce alternate forms of energy for power and manufacturing.

STRENGTHS

TEXACO HAS A SOLID ASSET BASE and a strong balance sheet. Backing one of the world's best-known brands are some 29,000 talented employees and sophisticated technology. Texaco has profitable, growing business partnerships and enjoys a presence in the world's leading production areas and energy markets.

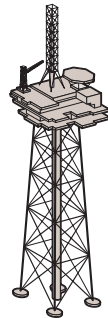
1996 PERFORMANCE

INCREASED PRODUCTION and market share, coupled with higher commodity prices and the benefits of cost-containment, yielded excellent results: total net income was more than \$2 billion, with a 14.9% return on average capital employed. A sharp rise in our stock price and higher dividends brought a 30% total return to shareholders.

STRATEGIES

TEXACO'S SUCCESS does not hinge on high energy prices. We are continuing to make our own margins with increased production and sales volumes and with ongoing strategies for cost-reduction. Technology, alliances and new markets all help us extract more value from our oil and natural gas resources.

EXPLORATION AND PRODUCTION



WE FIND AND PRODUCE oil and natural gas from a global portfolio of new and mature fields. Newer prospects in the U.K. North Sea, China, West Africa and Latin America complement established operations in the U.S., Indonesia and the Middle East and exploration activities in the Asia-Pacific region and the deepwater Gulf of Mexico.

STRENGTHS

TEXACO'S CORE UPSTREAM assets around the world provide solid cash flow and earnings. Our teams apply the most advanced technology to find, develop and produce oil and natural gas. At a five-year average of 112%, our worldwide reserve replacement rate places us among the leaders in the industry.

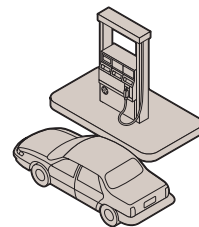
1996 PERFORMANCE

STRONG OIL AND GAS PRICES and increased production raised total upstream operating earnings 153% to \$1.6 billion worldwide, including a record \$1.1 billion in the U.S. Worldwide production rose 3%, primarily from applying technology to bring new fields onstream faster and to raise production at maturing fields.

STRATEGIES

TEXACO INTENDS to move nimbly to extract maximum value from our existing assets around the world and to accelerate development of reserves in emerging core areas. Our 1997 upstream capital and exploratory budget is 22% higher than in 1996, and we have financial flexibility to pursue numerous new growth opportunities.

MARKETING, MANUFACTURING AND DISTRIBUTION



TEXACO AND ITS AFFILIATES own or have interests in 25 refineries in the U.S. and around the world. Equity crude processing capacity is 1.5 million barrels a day. With our affiliates, we market automotive fuels through some 22,000 service stations worldwide, and through our global businesses, we sell lubricants, coolants and marine and aviation fuel.

STRENGTHS

THE TEXACO BRAND is well known and respected worldwide. With our affiliates, we are a leading marketer of refined products in the U.S., and we hold a significant market share in the world's growth areas. Texaco's marketing efforts are supported by an increasingly efficient and technologically advanced manufacturing system.

1996 PERFORMANCE

TOTAL DOWNSTREAM operating earnings were \$657 million. Sales of Texaco-branded gasoline were strong in the U.S., and Latin American operations posted gains in volumes, market share and earnings. In Europe and the Pacific Rim, industry overcapacity continued to pressure margins and profits.

STRATEGIES

WE ARE COMMITTED to creating our own downstream margins, even under challenging industry conditions. Texaco's Global Brand Initiative enhances the strength of our brand and the quality of our facilities. And through alliances such as our proposed venture with Shell Oil Company in the U.S., we are creating more value from our core downstream assets.

GLOBAL BUSINESSES



OUR COMPANY-WIDE REALIGNMENT, effective January 1997, created this unit to coordinate an array of worldwide operations with opportunities for new revenue growth. They include Global Gas and Power, our interest in Caltex, Worldwide Lubricants, Fuel and Marine Marketing, International Aviation Sales and the Technology Division.

STRENGTHS

THE UNIT GIVES TEXACO a focused presence in business activities in which a global strategy can unlock greater value for the company and our shareholders. This allows us to leverage our partnerships, products and technology with other Texaco businesses in both the upstream and downstream.

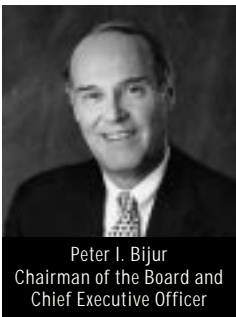
1996 PERFORMANCE

OPERATING SEPARATELY in 1996, several of our global businesses felt the impact of downstream pressures. Yet there were bright spots: an increase in earnings from our natural gas and gas liquids business; gains in U.S. and European sales of Texaco's long-life coolants; and Caltex's introduction of a new brand image throughout its operating area.

STRATEGIES

TEXACO'S NATURAL GAS reserves play a key role in our drive for success as an energy company. Our ability to leverage these assets with our expertise in power generation and gasification technology positions us to benefit from the global demand for clean power generation and the opportunities we expect to result from deregulation of the U.S. power industry.

WITH THIS, MY FIRST REPORT to you as Chairman and Chief Executive Officer of Texaco, I am privileged to review along with Vice Chairman Allen Krowe our strong 1996 performance, highlight our greater ambitions and plan for 1997 and beyond, and discuss our philosophy for sustaining long-term growth for our company.



First, however, we must begin by thanking our employees, shareholders, customers and business partners for the overwhelming support they exhibited during the crisis we faced last fall. That support, which came in the form of continued business, dedication, loyalty and hundreds of personal messages, will never be forgotten by our management team.

Texaco people around the world demonstrated extraordinary resilience and professionalism in 1996. The financial performance they delivered speaks for itself:

- Total return to shareholders was 30%.
- Net income before special items increased 45% over 1995.
- Worldwide net production grew by 3%.
- The reserve replacement rate was 113%.
- Return on capital employed before special items increased from 9.5% to 12.8%.
- Our debt to total capital ratio improved to 33.6% from 38%.
- We increased the quarterly dividend by 6.25%.

Driving these results in substantial mea-

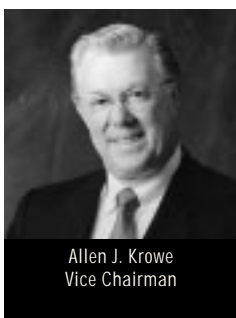
sure was the outstanding performance of our worldwide upstream teams. We benefited from increased oil and natural gas production around the world, helped by higher oil and gas prices. We also capitalized on contributions from our domestic midstream and Latin American marketing units. In the international downstream, Europe and Caltex's performance in the Asia-Pacific region did not reach plan levels, due to continuing pressure on downstream margins and product oversupply.

#### OPPORTUNITY IN A DIFFICULT SITUATION

Notwithstanding our operating achievements in 1996, an incident from our past thrust us into an unwelcome national spotlight.

In early November, taped conversations from 1994 among several employees surfaced relating to a race discrimination suit. We made it clear that the context and tone of the conversations were unacceptable – and that they were not reflective of the 29,000 good and decent people in our company.

We sought to bring closure to the issue, and to avoid protracted, potentially disruptive



court proceedings, by agreeing to a prompt and fair settlement of the class-action lawsuit.

We also moved quickly to build on the substantial progress made in recent years at Texaco in creating a more open and inclusive workplace. In December, we announced the accelerated development of our workforce diversity programs and our economic outreach efforts to minority- and women-owned businesses.

Our company is pursuing these initiatives for two simple reasons. First – and most important – because they are the right thing to do. They reflect the most fundamental value of our company: respect for the individual. Within Texaco we are totally committed to this core value, and it is the number-one leadership standard for our management team. Respect means something else as well: zero tolerance for discrimination, whether it is motivated by racism, anti-Semitism or intolerance of any religion, sexual preference, disability, gender or age.

Second, these initiatives make good business sense. A diverse workforce allows us to align closely with the marketplace – especially important given the increasing globalization of our industry – and to have an employee population with a wide range of ideas and perspectives.

This situation drove us to focus more sharply than ever on workplace issues that are highly sensitive and complex. The men and women of Texaco reaffirmed their commitment to equal opportunity for all – and their abhorrence of prejudice and bias of any type. We rededicated ourselves to ensuring that Texaco is an inclusive workplace. We created innovative, pragmatic and effective programs to address these issues and meet our goals of sustaining quality and improving competitiveness. The result: Texaco is a better company in the wake of the experience.

## AIMING HIGHER

As rewarding to shareholders as 1996 was, we have set our sights even higher for our business performance as we head for the new century. For while we have improved, so too has the competition – which means that building on our forward momentum is critical for us at Texaco.

During the year, we set business targets aimed at vaulting Texaco into the top rankings among our industry peers in performance. Our goals are to double our 1995 earnings before the end of the decade; maintain a strong balance sheet; increase oil and gas production from 1.1 million to 1.6 million barrels of oil equivalent a day by 2000; achieve annual shareholder return in excess of 15%; and deliver a return on average capital employed of at least 13%.

Reaching these objectives – closing the gap with our competitors – demands that we operate, every day, in a way that enables us to utilize all the talents and resources of our company to the fullest extent. To help us do so, we identified four key principles that will increasingly define the Texaco culture as we strive toward those targets:

**Growth:** Growth is about more than size – it is the business dynamic that drives success. To achieve top performance in the energy business, we must go beyond mere cost-cutting and incremental growth to dramatically build our cash flow and asset value.

**Change:** We are learning to welcome change – and to turn it to our competitive advantage. To excel as an energy company, rather than only as an oil and gas concern, we must deal with the ambiguity of a constantly shifting competitive landscape. We must take risks and value innovation, creativity and speed.

As our business changes, so does the way we interact with each other. Organizational



boundaries are falling. Managers are serving less as filters and gatekeepers, and more as coaches and catalysts to facilitate new ideas and approaches to our work.

**Challenge:** In a high-risk environment, we must have the best knowledge available from every possible source – so we are creating an environment where Texaco people feel free to challenge assumptions up, down and across the organization.

We are determined to create an atmosphere of constructive dialogue rather than hierarchical command in order to unlock ideas and innovations that can produce and sustain growth, reduce costs, protect the natural environment and make us more efficient in delivering value to our customers. Ideas, not job titles, must have primacy.

**Accountability:** With risk comes responsibility – both for individuals and the organization. Accountability means that we set goals and objectives, measure progress and establish incentives to recognize and reward performance. It also means that we take pride in our work, that we do not let down our team members – or ourselves.

#### ALIGNED FOR GROWTH

To help us ensure growth, reach our financial targets, and build these ideals into our culture, we realigned Texaco's organization on a more functional basis, effective January 1, 1997. This move included creation of new business development units dedicated to improving our ability to identify and execute on growth opportunities more quickly. The realignment was undertaken to focus accountability, establish a more open and inclusive environment, reduce the barriers and filters that prevent the free flow of ideas, information and resources, and raise the knowledge base of the entire corporation.

We believe that the marketplace will pay a

premium in the future to those companies that demonstrate vision, a clear bias for action and flexibility to deal with the seeming chaos of rapid change – and that this new structure will help greatly to bring these characteristics forward at Texaco.

#### OPPORTUNITIES AND CHALLENGES

##### AHEAD

At Texaco, we believe there is a substantial opportunity to be found in a central fact for our industry in the 21st century: fossil fuels will continue to be the primary source of energy at least for the lifetime of everyone living on the planet today.

Our reasons for believing this are simple: supply and demand. Thanks to improved ability to extract hydrocarbons economically, reserves are actually increasing today, not dwindling. And demand for hydrocarbon products is growing rapidly – projections are for an increase of about 30% between 1996 and 2010 – driven especially by growth in developing markets.

Yet while fossil fuels will continue to define the energy world, there is no guarantee as to which companies will succeed in that world. There are a number of challenges we must meet in 1997 and beyond if Texaco is to achieve our ambitious performance targets.

While we expect world economic growth to maintain a relatively strong rate of nearly 4% in 1997 – and with it, a healthy increase in petroleum consumption – the strong oil and gas prices of 1996 should not blind us to the cyclical nature of the market. We know we must create our own profitability, regardless of world oil prices, so our strategy is based on a conservative pricing model for crude oil and natural gas.

We must keep our technology on the leading edge if we are to take full advantage of recent advances in finding and extracting

reserves. Yet we must ensure that investment in technology is productive and yields a strong return.

Finally, and most important, we must build a reputation that will allow us to be the preferred partner for future alliances, to attract the best and most talented people to our industry and to earn the trust of government regulators and consumers around the world.

We intend to meet each of these challenges head on in the next year. We will also continue to develop and assess a global portfolio of projects that will generate value growth that is superior to our competitors. In managing this portfolio, we will balance long- and short-term projects to provide steady cash flow and earnings, while building net present value of future cash flow in such strategic producing areas as Russia, the Caspian area, Venezuela, Australia and the deepwater Gulf of Mexico.

Our strong balance sheet and a 1997 capital and exploratory budget of \$4.5 billion – 30% higher than in 1996 – will continue to afford us the financial flexibility to act decisively on new opportunities. In 1996, we accelerated our deepwater Gulf of Mexico program with aggressive lease acquisitions. And we moved swiftly to acquire an interest in Venezuela's Hamaca heavy oil project when that significant hydrocarbon region opened to private investment. But we also have the fiscal discipline to keep firm control of costs and to balance growth opportunities with execution of our strategic plans.

We will minimize risk and enhance returns – while leveraging our own expertise with the experience of industry partners – through alliances, joint ventures and partnerships. On that score, we are continuing our discussions with Shell Oil Company to form a major alliance to operate some combination of our U.S. downstream businesses with synergy and cost sav-

ings that will add to earnings and cash flow for both companies. We hope to conclude a letter of intent during the first quarter of 1997.

No competitor can match Texaco's experience and success in Active Alliance Management – in the upstream and especially in the downstream, with Caltex, Star Enterprise, Hydro Texaco and others. A competitive strength that underpins our Plan for Growth is in Active Alliance Management: being seen as a preferred alliance partner, joining with capable and experienced partners, drawing strength and strategy from both and managing these alliances to create engines for business growth.

Along with opportunities and financial resources, we have the intellectual capital – people, knowledge and technology – to execute our strategies. Technology continues to change the competitive landscape and the marketplace. Technology expands and accelerates the capacity of the mind to comprehend and create. Its value is in its speedy application. Our geoscientists have enhanced existing technologies, such as 3-D seismic imaging and horizontal drilling, to create multi-lateral drilling, vertical cable seismic surveys and 3-D visualization techniques that help us see value in new projects and old reservoirs where others may not.

#### SHOWING THE WORLD OUR VALUE

One of the things we hold in highest esteem at Texaco is our company's image and reputation, and that of our industry. A company's reputation touches many facets of its business – its stock price, its ability to negotiate with companies and governments, the viability of its brand and its bottom line. A strong reputation is registered in the pride of employees and their commitment to uphold the integrity of that reputation.

Our industry's image is vital to our business as well, particularly since the vast majority

of hydrocarbons worldwide still fall under some form of government control. We must do a better job in educating the public and their leaders on just what the energy industry contributes. Few other industries have the resources and expertise to deliver improvements in the quality of life that we do. The energy industry in large measure makes possible the standard of living enjoyed in the industrialized world – and holds open the possibility for that standard to become commonplace in the rest of the world.

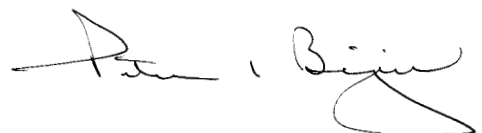
It is our pressing responsibility to show the public that we are a high-technology industry that adds value to people's lives. Ours is an industry of high endeavor and accomplishment – but we are not always perceived that way by others. If we, as individual companies and as an industry, are able to clearly communicate the value we add to the world, we will enhance an asset of incalculable worth – our reputation.

As a new century draws near, the accelerated pace of change is literally transforming political, economic, social and organizational systems – and constructing new ones in their stead with mind-bending speed. Yet with the uncertainties come nearly unbounded possibilities for enterprises with the ability to allocate capital and the skills of their people with agility and discipline to generate new sources of revenue and value.

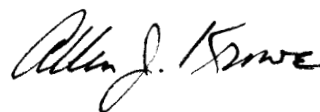
The Texaco we are privileged to lead is launched on just such a path of focused, disciplined growth. We are committed to the propo-

sition that Texaco will rise to the challenges of a changing competitive environment – and will provide energy and energy products to the world in a way that creates ever greater value for you, our shareholders.

We thank you for your continued support of this effort.



PETER I. BIJUR,  
CHAIRMAN OF THE BOARD AND  
CHIEF EXECUTIVE OFFICER



ALLEN J. KROWE,  
VICE CHAIRMAN

MARCH 6, 1997

*On July 1, 1997, Allen J. Krowe will retire from Texaco. In the nearly nine years since joining the company in 1988, Allen's business acumen, wide-ranging experience, keen intellect and wisdom have been a guiding inspiration for all who have been privileged to work with him. He has made a significant contribution to our company. As he embarks on the next chapter of a life already filled with success, we wish him a long and enjoyable retirement. I will miss his counsel, as will our Board of Directors and our employees. – Peter I. Bijur*

THE DIVERSITY  
CHALLENGE

To build a successful organization in the emerging global marketplace, there are clear imperatives: creative, dedicated and talented people with bold and visionary leadership. And a rich diversity of backgrounds and experience that will help us stay aligned with – and ahead of – our customers’ desires. We also know that to attract and nurture such people, we must assure a working environment characterized by fairness, tolerance and mutual respect.

We had made substantial progress toward this goal when reports of conversations taped in 1994 involving four Texaco employees set off nationwide criticism of our company

Management immediately began reaching out to shareholders, employees, minority groups, religious leaders, opinion leaders and the public, assuring them that discrimination was not, and would not be, tolerated at Texaco. The company also emphasized that the taped conversations were not representative of the nearly 29,000 good men and women of Texaco.

We undertook a series of steps designed to ensure that fairness and economic opportunity are accorded every employee and business partner. We settled a class-action discrimination suit brought against the company by salaried African-American employees. And we launched a comprehensive plan for workforce diversity and partnering with minority- and women-owned businesses to improve Texaco’s competitiveness.

The settlement of the class-action suit provides for a payment of \$115 million to the 1,400-member plaintiff-class, along with a one-time salary increase for current employees in that class.

The settlement also provides for an Equality and Tolerance Task Force that will work to help improve Texaco’s human resources programs and monitor the progress of these programs. The Task Force will consist of three members appointed by the plaintiffs, three by the company and a mutually agreed-upon chairperson.

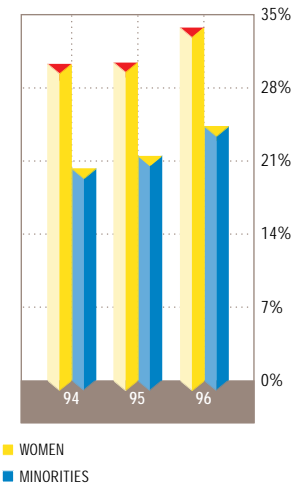
With the settlement concluded, Texaco has moved forward on its broader commitment to make the company a model of opportunity and diversity. We initiated a rigorous, in-depth review of Texaco’s human resources and business partnering programs. On December 18, we announced comprehensive programs to ensure fairness and economic opportunity for our employees and business partners.

This plan makes good business sense and builds on a number of strong programs already in place. It is designed specifically to meet our unique business needs. It broadens our business opportunities, customer base, access to markets and potential suppliers. And it will help us hire and promote from a broader pool of candidates.

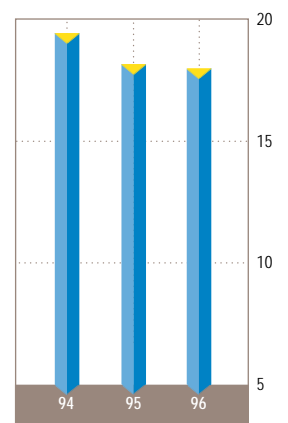
The plan sets goals, not quotas. We have pledged to continue to hire and promote, based on merit and ability, the best candidates for each job. Implementation of the plan is under way. Minority-owned advertising firms have been retained. We chose a minority-owned investment firm as the lead underwriter in the sale of \$150 million of 10-year notes. Thirteen percent of our pension fund is now managed by women and minority money managers, and we have taken other action to expand diversity in banking, insurance and professional services areas.

All these steps, and the actions still to follow, come on top of the progress toward diversity and equal economic opportunity that we had been making. We firmly believe these steps will make our company more competitive and profitable. They demonstrate that the people of Texaco are dedicated to creating an organization that will be second to none in its ability to compete in the 21st century

Texaco U.S. Workforce —  
Women and Minorities  
% OF TOTAL WORKFORCE



Texaco U.S. Workforce  
YEAR-END NUMBER OF EMPLOYEES  
IN THOUSANDS



TEXACO'S UPSTREAM OPERATIONS form the foundation for our growth strategies as a financially successful energy company in the 21st century. Our dynamic and balanced asset portfolio is comprised of exploration and/or production (E&P) activities in 25 countries on six continents.

As we align our worldwide E&P businesses to become more nimble and efficient, our strategies remain constant: extract maximum value from our core producing assets; leverage technology and alliances; and invest in growth opportunities to increase shareholder value.

Between 1997 and 2001, Texaco plans to spend 65% of our \$24.3 billion capital and exploratory budget on upstream activities to grow production and seize new opportunities.

Higher oil and natural gas prices, growth in worldwide production, and rigorous expense control contributed to increased 1996 upstream performance. Total upstream operating earnings increased 153% over the previous year, and worldwide production rose 3% over 1995. We replaced worldwide combined liquids and gas production at a rate of 113% and continued to grow our asset base for the future.

Increased exploratory activity and lease acquisitions in 1996 raised our per-barrel finding and development costs to \$4.89. For the three-year period, 1994-1996, our costs were a competitive \$3.89. We lowered 1996

lease operating expenses per barrel of oil equivalent from \$4.01 to \$3.96.

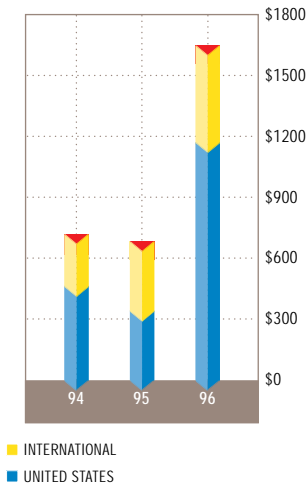
To continue the strong 1996 performance of our upstream units and to drive our growth strategies, we have reorganized our upstream operations and formed the Worldwide Exploration and Production unit, effective January 1, 1997. With four key units – Exploration, North America Production, International Production and New Business Development – the global team is dedicated to identifying new opportunities and squeezing more value out of our core assets through technology and cost efficiencies.

#### PROFITABLE PRODUCTION LEADS U.S. UPSTREAM EARNINGS RECORDS

Texaco's U.S. upstream operations earned a record \$1.1 billion, helped by strong oil and gas prices, production growth and continuing expense control. Return on capital employed rose from 15% in 1995 to 24% in 1996.

In the U.S., we produced 667,000 barrels of oil equivalent daily in 1996, 2.5% above 1995 levels. Our daily increase of 16,000 barrels of

Exploration and Production – Total Operating Earnings  
MILLIONS OF DOLLARS



oil equivalent ranked among the best of our peer companies.

Higher oil prices and technology triggered an industry-wide increase in upstream activity in 1996. Despite the rising cost of rig leases, fuel and services, Texaco continued to contain costs through effective teamwork and alliances. Since 1993, we have lowered our U.S. lease operating expenses by \$0.78 per barrel, exceeding our target of cutting \$0.50 per barrel.

Texaco people understand our goals and strategies. Teamwork and technology application, combined with swift execution of focused plans, contributed to results such as those in our New Orleans-based Onshore Region. There, teams added new value to some of our longest-producing assets by designing and implementing a program to revitalize Texaco's fields in the coastal waters of Louisiana. Additional capital, better technologies and our multi-year investment commitment to revitalize properties in Louisiana have helped us pump more and more oil out of these mature coastal fields.

Using 3-D seismic surveys and improved data-processing techniques, our geoscientists found large, untapped reserves of hydrocarbons in several mature fields in South Louisiana where we have well-established



pipeline infrastructure and gas gathering systems. In 1996, discovery of a new reservoir in our Lake Barre field in Terrebonne Bay pushed Lake Barre's oil production to a 15-year high.

For our Onshore Region, the aggregate success of its teams has turned what was a marginal business in 1994 into a major earnings contributor.

#### DRILLING MORE AND DRILLING DEEPER

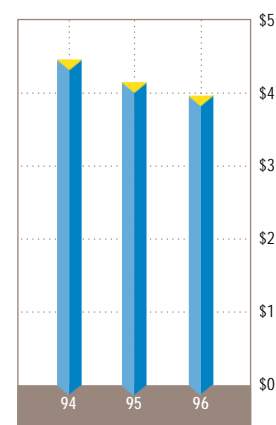
Beyond the Continental Shelf in the Gulf of Mexico, we are appraising and developing Petronius, Gemini and Fuji – three deepwater discoveries announced in late 1995. We also moved from fifth to third place in deepwater lease-acreage position versus our competitors. With the 1996 acquisition of 149 new leases in water depths greater than 1,300 feet, we now have 271 exploratory leases and 87 undrilled prospects in the Gulf.

We expect to bring Texaco-operated Petronius (50% Texaco) onstream in early 1999, with peak daily production rates of up to 60,000 barrels of oil and 100 million cubic feet of natural gas, less than four years after the field's initial discovery. Texaco teams, working side-by-side with our partner, Marathon Oil, and contractors began constructing the 1,870-foot compliant tower for the drilling and production platform in more than 1,700 feet of water. We expect development work on another recent deepwater discovery, Arnold, to be completed in 1998.

Our alliance strategy has helped us overcome a hurdle faced by many competitors in the deepwater Gulf: a drilling rig shortage created by heavy demand for this equipment.

**Our aggressive lease-acquisition program in the deepwater Gulf of Mexico increased our acreage in this important area of exploration.**

Lease Operating Expenses — U.S.  
COST PER BARREL OF OIL EXTRACTED





Our geoscientists, research scientists and engineers partner with operating units throughout the company, applying technology to business needs.

Anticipating the tight market for drilling rigs, we contracted with Diamond Offshore Drilling, Inc., to upgrade an existing semi-submersible drilling rig, outfitting it for drilling in water depths of up to 4,500 feet. The contract gives us exclusive use of the rig, re-

christened *Ocean Star*, for three years. The rig will begin drilling delineation wells on Texaco's Fuji prospect in early 1997 to determine the extent of the reserves. The *Ocean Star* will enable us to continue exploration of other high-potential deepwater prospects through the end of the century.

#### LEADING TECHNOLOGY ALLIANCES AND APPLICATIONS

Technology alliances help us reduce costs and manage risk. As we share costs and innovations with partners, our people focus on technology application.

Project DeepStar, for example, is helping the industry manage the risk and minimize the costs of producing oil and gas in deep water. In 1992, Texaco led DeepStar's formation as a technology consortium of oil and gas companies, vendors, contractors and government agencies. DeepStar's mission is joint technology development for producing hydrocarbon reserves in 3,000 to 6,000 feet of water.

We are applying DeepStar advances in drilling, subsea completion and production systems in developing prospects such as Gemini and Fuji – both in water depths greater than 3,300 feet. Following successful tests on the Gemini (60% Texaco) discovery well in 1996, we accelerated development plans, drawing heavily on DeepStar solutions to the

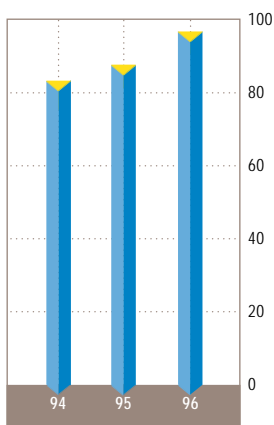
problem of pushing oil and gas up a steep, underwater slope to existing production platforms in the Continental Shelf area. We began delineation drilling on Gemini in late 1996.

Just as DeepStar finds solutions to industry-wide deepwater challenges, our own Technology Division provides solutions when and where they are needed by our operating units. Technology solutions are shared and integrated across disciplines, across organizations and across the globe. For example, our deepwater exploration and development teams in the Gulf of Mexico draw on the technology and expertise of teams working in the U.K. North Sea and, in turn, share DeepStar solutions with their Texaco colleagues in the U.K.

At our 100-year-old Kern River field in California, advances in steamflood technology increased 1996 production to 94,000 barrels of oil a day, up nearly 15% in the last two years. And we continued to lower per-barrel operating expenses. Kern River exchanges technology applications with our affiliate-owned Duri field in Indonesia, where similar methods of enhanced oil recovery are expected to increase total production to 330,000 barrels a day by 1999. Texaco's share will be about 60,000 barrels daily.

We also apply upstream technologies in downstream units. Several years ago, Texaco engineers at Kern River designed and patented a device called the SpliTigator™ to solve hydraulic problems in the field's steamflood operations. This system delivers the optimal amounts of steam to move Kern's heavy oil through the reservoir. In 1996, we applied this innovation to our Pembroke refinery in Wales. Here, the SpliTigator™ solved a problem in distributing the flow of hydrogen and oil in the hydrotreater unit, thus avoiding costly alternatives.

Net Production of Crude Oil – Kern River  
THOUSANDS OF BARRELS A DAY



**FAST-TRACKING INTERNATIONAL PRODUCTION**

To reach our near-term growth objectives of increasing global oil and gas production by some 50% by 2001 and doubling Texaco’s 1995 earnings by 2000, we are extracting maximum value from current core producing assets such as those in the North Sea, Indonesia and the Partitioned Neutral Zone (PNZ) between Saudi Arabia and Kuwait. We also are accelerating development of new fields and exercising continuous control over operating costs.

In the U.K. North Sea, we increased production up-time at our platforms, improved maintenance practices and formed strategic alliances with contractors and suppliers. As a result, we reduced per-barrel lifting costs from \$7.70 in 1990 to \$4.92 in 1996.

Cost efficiency and technology application drive our design of new projects such as the Captain field. We have applied technologies such as electric submersible pumps, horizontal drilling sections up to 6,000 feet, and a floating production, storage and offloading vessel to drive down costs.

Captain, with its accelerated development program begun in late 1994, came onstream in early 1997. We expect Captain to

pump 60,000 barrels a day of total new production. The return on investment is expected to be about 25%.

Other projects are bringing new and increased production onstream:

- In the North Sea, Texaco’s 50%-owned Erskine field uses technology we developed for producing natural gas under high-pressure/high-temperature conditions in the Gulf of Mexico. Erskine is slated to be onstream in the fourth quarter of 1997. We expect new total daily production of 85 million cubic feet of gas and 22,000 barrels of condensate, increasing to 95 million cubic feet of gas in 1998.

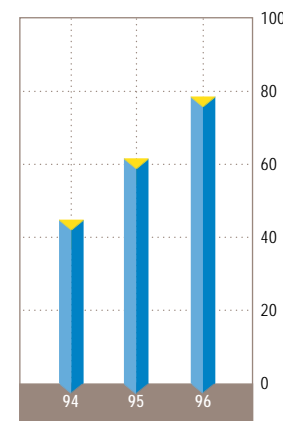
- An accelerated, phased revitalization program in the PNZ is raising production (50% Texaco) in this core asset area. We expect the overall program to increase total daily production of crude oil and natural gas liquids in the PNZ to 300,000 barrels by 1999.

- In Indonesia, our 50%-owned affiliate P.T. Caltex Pacific Indonesia (CPI) is using steamflood technology to increase the Duri field’s total daily production from 280,000 barrels in 1996 to an anticipated 330,000 barrels in 1999.

- In the South China Sea, the CACT operating consortium – the China National Offshore Oil Company, Agip, Chevron and Texaco – raised 1996 production to 99,000 barrels a day, of which Texaco’s share is 16%. In 1996, CACT also had a new oil discovery in the Huizhou area in the Pearl River Mouth Basin.

- Offshore Trinidad, we increased production and earnings in 1996. Coming onstream in the first quarter, the Dolphin field (50% Texaco), with its seven wells, was producing the daily contract rate of 87 million cubic feet of gas by year-end. Dolphin has 892 billion cubic feet of gas reserves, and we plan to

Net Production of Crude Oil and Natural Gas Liquids – PNZ  
THOUSANDS OF BARRELS A DAY





produce at a total daily peak rate of 275 million cubic feet by 2003.

- Colombia's offshore Guajira gas fields (50% Texaco) also increased earnings and were producing 385 million cubic feet per day by year-end. In October, we completed construction of a second platform, Chuchupa-B, where we will leverage our expertise in horizontal drilling. Our partnership with the national oil company, Ecopetrol, produces 75% of Colombia's gas from the Guajira fields, and the second platform at Chuchupa allows us to increase production to meet growing demand.

- In West Africa, the addition of five new fields in Angola during 1996 brought total production from the offshore Angolan block that we operate (20% Texaco) to 95,000 barrels a day, up from 59,000. During 1996, a horizontal drilling program raised total daily production from our Nigerian interests (20% Texaco) from 54,000 barrels to 69,000.

Our longer-term strategies for growth include accelerating the development of discovered reserves in core areas, creating alliances and leveraging technologies.

Offshore northwest Australia, Texaco is a partner in the planned development of the giant Gorgon, Chrysaor and Dionysus gas fields, which are among the world's most significant recent natural gas discoveries. The three fields can supply a two-train liquefied natural gas (LNG) project to fuel the rapidly growing natural gas market in the Pacific Rim. In 1997, we will study and consider our options to join in the planned expansion of the Northwest Shelf joint venture's existing LNG project or to develop a grassroots facility to manufacture LNG from the three fields.

Our Mariner prospect in the U.K. North Sea contains reserves of heavy crude oil, similar to Captain, and is part of Texaco's corporate-wide initiative to commercialize our extensive reserves of heavy oil – crudes

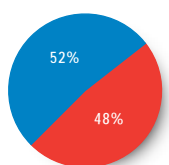
with high sulfur or acid content or very high viscosity, which require enhancement in the refining process.

In Venezuela, we are leveraging our heavy-oil expertise through a 20% interest in a partnership with ARCO, Phillips Petroleum and Corpoven – a subsidiary of the national oil company. In 1996, the partners agreed to pursue the development of extra-heavy crude oil in the Hamaca region of Venezuela's oil-rich Orinoco Belt. We anticipate initial production from the project in 1999. The partnership plans to transport Hamaca's production to a new upgrading plant on Venezuela's Caribbean coast, where it will be processed into a lighter crude and exported.

In Russia, the Timan Pechora Company (TPC), owned by Texaco, Amoco, Exxon and Norsk Hydro, moved closer to approval of a production-sharing agreement to develop reserves of the Timan Pechora Basin, about 1,100 miles northeast of Moscow. In December, TPC signed a protocol with the Russian Federation in advance of submitting a draft production-sharing agreement to national and local governments for final approval. TPC has also agreed to a Russian participation of 20%.



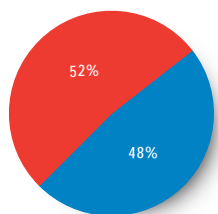
1996 Capital and Exploratory Expenditures — Upstream  
MILLIONS OF DOLLARS



INCLUDES EQUITY IN AFFILIATES

|                 |                |
|-----------------|----------------|
| ■ U.S.          | \$1,243        |
| ■ INTERNATIONAL | \$1,135        |
| <b>Total</b>    | <b>\$2,378</b> |

1997 Planned Capital and Exploratory Expenditures — Upstream  
MILLIONS OF DOLLARS



INCLUDES EQUITY IN AFFILIATES

|                 |                |
|-----------------|----------------|
| ■ U.S.          | \$1,400        |
| ■ INTERNATIONAL | \$1,500        |
| <b>Total</b>    | <b>\$2,900</b> |

## INVESTING IN HIGH-IMPACT EXPLORATION

Our new global exploration unit is drilling wells, assessing discoveries and acquiring additional acreage in areas we believe hold the most potential for high-impact discoveries.

Increasingly, our focus is outside the U.S. We are raising our expenditures in exploration activities by almost \$120 million in 1997 to \$499 million, with about 55% earmarked for the international arena. Our 1997 drilling program will more than double the number of exploratory wells we drilled outside the U.S. in 1996. Highlights of our exploration program include:

- Appraisal of Arnold, our latest deepwater Gulf of Mexico discovery, which would add to our success at Fuji, Gemini and Petronius.
- An extensive drilling program in China and Southeast Asia, where we have acreage in the Gulf of Thailand and in Bohai Bay, offshore northeastern China. We are delineating our early 1997 gas discovery in the Gulf of Thailand and acquiring 3-D seismic data. Onshore China, we continue evaluating our holdings in the Tarim and Sichuan Basins.

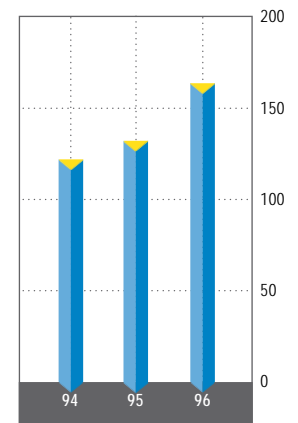
- Continued exploration in our core area of West Africa, where we are delineating 1996 oil and gas discoveries in Namibia, Nigeria and Angola. We plan to use 3-D visualization techniques and deepwater drilling in the nearly two million acres we acquired offshore Nigeria and Namibia in 1996.

- Acceleration of our exploration program in Colombia and Trinidad, where we plan to drill an exploratory well in the Middle Magdalena Valley of Colombia, adjacent to recent discoveries. In Trinidad, we are exploring our existing acreage and enhancing our position near our currently producing Dolphin gas field.

- Evaluation of our acreage in the Atlantic Margin, west of Great Britain, an area with significant oil and gas discoveries that could become a major producing region.

Texaco's global upstream portfolio – backed by our strong balance sheet, financial flexibility and focused strategies – drives our value growth.

Net Production of Natural Gas Available for Sale – Latin America  
MILLIONS OF CUBIC FEET A DAY



TEXACO'S DOWNSTREAM BUSINESSES turned in mixed results in 1996, while our midstream continued to make significant contributions. In 1997, we will redouble our efforts to create our own profitability. To meet our value growth objectives, we will pursue downstream alliances, become a low-cost refiner and marketer and keep a tight grip on expense control.

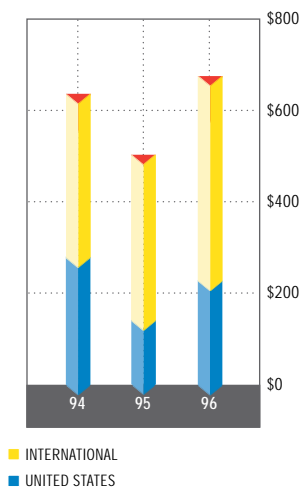
In late 1996, we restructured our downstream and midstream organizations to strengthen core businesses and to focus on growth opportunities. These realigned organizations – Texaco International Marketing and Manufacturing and Global Businesses – create value by forming alliances, leveraging our global brand and investing in new projects. The new structure allows the units to share ideas, technology and best practices in the execution of their strategies.

The Global Businesses unit will coordinate a range of Texaco's worldwide operations, which include our U.S. Downstream Operations, Caltex and Worldwide Lubricants. The unit's International Aviation Sales and Fuel and Marine Marketing groups supply marine and aviation products to customers worldwide.

profits from refining and pipeline operations and increased sales of branded gasoline. Our U.S. operations, including our 50% joint venture, Star Enterprise, posted net operating income of \$207 million in 1996, compared with \$121 million the previous year.

In line with our alliance strategy, we are discussing with Shell Oil Company the formation of a venture that would operate a combination of both companies' domestic downstream assets. The potential arrangement is a growth opportunity that capitalizes on the strengths of each company and brings significant prospects for improved efficiency and productivity. We hope to conclude a letter of intent with Shell in the first quarter of 1997.

Manufacturing, Marketing and Distribution — Total Operating Earnings  
MILLIONS OF DOLLARS



**RIISING PROFITS IN THE U.S.  
DOWNSTREAM**

Higher crude oil prices provided a significant challenge to our downstream business in 1996. But we achieved a 71% increase in 1996 domestic downstream earnings as a result of improved

**COMPETITIVE ADVANTAGE IN  
MANUFACTURING**

With stronger U.S. refining margins during most of 1996, our California refineries gained from the introduction of a new gasoline formulation that meets California's 1996 specifications. Star Enterprise's refineries on the East and Gulf

Coasts benefited from their ability to convert heavy crude oil into high-value products, such as gasoline and diesel fuel.

Texaco's refineries have achieved gains from expense control, improved efficiency and increased throughput. Our per-barrel operating expense fell 7.5% between 1993 and year-end 1996. During 1996, Star's refineries identified more than \$60 million a year in permanent savings, which they expect to realize beginning in 1997.

#### ADDING VALUE IN THE MIDSTREAM

Our midstream subsidiary, Texaco Trading and Transportation Inc. (TTTI), transports and markets crude oil and refined products for Texaco and third-party customers. Its 1996 net operating income rose 9% over 1995.

Over time, as U.S. onshore crude production declines, TTTI plans to move increased volumes of imported crude, expand its activities in the deepwater Gulf of Mexico, and establish new product pipeline systems.

TTTI is a partner in the Poseidon pipeline, one of the largest-capacity pipelines built to transport crude production from recent subsalt and deepwater discoveries in the Gulf. Scheduled for 1997 completion, Poseidon expands our transportation systems in the

Gulf, adds value to our deepwater acreage position and offers growth opportunities through business with third-party producers.

#### TARGETING PREFERRED MARKETS

In the mature U.S. fuel market, total sales volumes of Texaco-branded gasoline rose 3% in 1996. In Texaco's marketing areas in the West, Southwest and Mid-Continent regions, sales increased 6.5% over 1995 levels. Sales revenues at convenience stores in Texaco's marketing system climbed 15% during 1996.

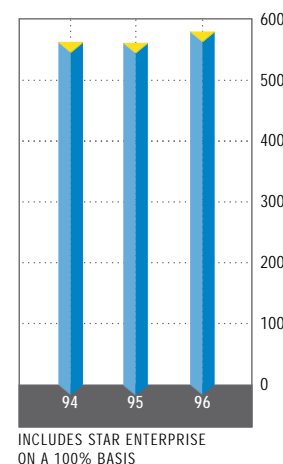
Our U.S. strategy for increasing market share and earnings focuses on expanding our retail system in preferred markets in high-growth areas. Typical of this program are 63 new and rebuilt retail outlets, scheduled for completion in 1997, in the growth area around Los Angeles. Each outlet features fueling facilities, a large Star Mart® convenience store and one or more quick-service restaurants.

Our Global Brand Initiative's goals for training in customer service techniques and operating standards are paying off. The 1996 American consumer satisfaction index, compiled by independent researchers, ranked Texaco number one in customer satisfaction in the gasoline brand category.

Texaco's alliance strategy helped build downstream value growth in 1996. A partnership among our retailers, wholesalers and Citibank is financing the building and revamping of Texaco retail locations and truck stops. We formed a joint venture with a Mid-Continent wholesaler to operate more cost-effectively some 60 convenience stores and other retail locations. And Texaco and Star continue to align the Texaco brand with such high-profile fast-food

We believe that our downstream strategies – and the steps we have taken to implement them – will achieve competitive returns on our assets.

Branded Gasoline Sales — U.S.  
THOUSANDS OF BARRELS A DAY



brands as Burger King®, Taco Bell®, and Subway® through retail site development.

### SETTING THE STANDARD IN LUBRICANTS

Texaco Lubricants Company adds value to the Texaco brand with quality products: Havoline Formula<sup>3</sup> motor oil, Ursa Premium TDX heavy-duty diesel oil, the additives that distinguish CleanSystem<sup>3</sup> gasolines, and new Havoline Extended Life Anti-Freeze/Coolant®.

During 1996, domestic sales of Texaco's extended-life coolant products for automobiles and heavy-duty vehicles increased our share of the U.S. coolant market to about 18%. These products – developed from original Texaco technology by our Fuels and Lubricants Technology Department in partnership with our lubricants businesses – have a useful life at least two to three times that of conventional products.

Texaco's teams collaborated to gain approval for these coolants from the worldwide auto industry and heavy-duty equipment manufacturers. Marketed as Havoline DEX-COOL®, the product is the factory-installed coolant in all new General Motors automobiles and light trucks sold in the U.S.

### INTERNATIONAL MANUFACTURING – MEETING GLOBAL CHALLENGES

In response to weak margins and oversupply in the international refining industry, we are rationalizing our assets, striving for top-quartile performance in operating efficiency, and creating alliances to increase financial returns.

Texaco has an equity interest in two European refineries – our wholly owned Pembroke plant in Wales and the Nerefco refinery in Rotterdam, in which Texaco's interest is 35%. We improved earnings in 1996 by better aligning our capacity with market demand and by continuing to cut expenses. Pembroke's 1996 per-barrel operating expense

fell 15% against 1995 levels. Stronger margins in 1996 helped raise combined earnings from our European refineries by about \$60 million over 1995.

At Pembroke, our purchase of another company's 35% throughput entitlement in the refinery's catalytic cracking complex will give us full control over the crude slates we run at the plant, thus allowing greater flexibility in producing reformulated gasoline for sale in the U.S. and Europe. The move also will prompt the shut-down of a nearby refinery.

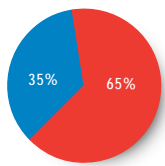
Meanwhile, we are balancing Pembroke's gasoline production with an increase in Nerefco's production of middle distillates. During 1996, we accelerated plans with our partner British Petroleum to consolidate processing at Nerefco's two plants, Europort and Pernis. Beginning in 1997, Pernis will phase out its processing to become a storage and distribution terminal. A hydro-treater will be built at Europort to increase yields of aviation fuel and automotive diesel. It is projected that the consolidation will result in reductions of 27% in operating expenses and 55% in ongoing maintenance capital by 2000.

### INTERNATIONAL MARKETING – ALIGNED FOR GROWTH

Texaco markets refined products throughout Latin America and in regional markets in Europe and West Africa. Through our Caltex affiliate, we are actively engaged in the growth markets of Asia and the Pacific Rim.

With our newly aligned downstream business units, we can leverage one of our most valuable assets – Texaco's brand. As part of our Global Brand Initiative, new and rebuilt stations around the world are adopting the distinctive "Star 21" design, state-of-the-art retail technology and uniform operating standards.

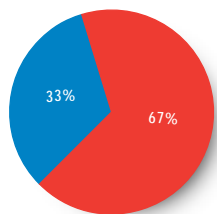
1996 Capital Expenditures – Downstream  
MILLIONS OF DOLLARS



INCLUDES EQUITY IN AFFILIATES

|                 |         |
|-----------------|---------|
| ■ U.S.          | \$ 360  |
| ■ INTERNATIONAL | \$ 658  |
| Total           | \$1,018 |

1997 Planned Capital Expenditures – Downstream  
MILLIONS OF DOLLARS



INCLUDES EQUITY IN AFFILIATES

|                 |         |
|-----------------|---------|
| ■ U.S.          | \$ 500  |
| ■ INTERNATIONAL | \$1,000 |
| Total           | \$1,500 |

## LATIN AMERICA CAPTURES SALES AND MARKET SHARE

Texaco has a significant marketing presence throughout Central and South America and the Caribbean. At year-end 1996, sales in Latin America had increased 34% since 1993, far exceeding the region's robust 17% demand growth during that period. At the same time, operating expenses decreased by 6%.

Net operating income from marketing in Latin America increased 14% over 1995 and 90% since 1993. Our return on capital employed in the area is 22%. We hold a strong retail market share in areas where we operate – as high as 26% in the Caribbean and Central American regions.

The competitive Brazilian market represents our largest business in Latin America. During 1996, we expanded our retail system with more than 100 new service stations, capturing more than a full percentage point in additional market share and raising gasoline volume at year-end more than 39% above the 1993 level. Earnings in Brazil have doubled since 1993.

We are the number-one lubricants marketer in most of the Latin American countries where we operate, and our lubes business has given us access to new fuel markets, such as Ecuador and Peru. We expect Texaco's sales in those nations to grow to some seven million barrels a year by 2000.

## CREATING OUR MARGINS IN EUROPE'S CHANGING MARKETS

To address the weakness in Europe's refined product markets, we are moving quickly into new areas and leveraging our strength in lubricant sales. Our 50% Scandinavian joint venture company, Hydro Texaco, with an 18% share in its markets, is expanding into the neighboring Baltic countries. And we are increasing our pres-

ence in Poland, where we constructed our first three service stations in 1996 and added 20 new lubricants distributors.

In the U.K., our largest European market, a price war brought margins to a historic low in 1996. To improve performance, we are reducing our retail operating expenses, as well as overhead costs, and adding retail facilities in preferred markets to grow volumes.

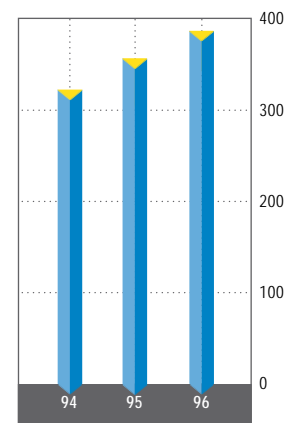
## CALTEX – A NEW RETAIL IMAGE

Caltex, our 50% joint venture with Chevron, operates in the expanding economies of Asia, the Pacific Rim and southern Africa. Faced with weak refining profits and increased competition in its Asian markets, Caltex is focusing on the strengths of its marketing operations. Caltex continues to assess its asset portfolio and reduce costs as it strives to become the preferred supplier in its markets.

In 1996, Caltex sold its 50% interest in Japan's Nippon Petroleum Refining Company, Limited, to Nippon Oil Company for \$2 billion. And in early 1997, Caltex announced plans to sell its 40% interest in its refinery in Bahrain. Meanwhile, its recent refinery investments – such as its 64%-owned refinery in Thailand, completed in 1996 – will supply refined products to meet the region's demand growth for petroleum products.

During 1996, Caltex introduced a new retail image – including quick-service restaurants and convenience stores at its outlets – to attract the growing number of younger drivers and professionals such as truck and cab drivers. The company is expanding its retail networks in Korea and the Philippines, where it holds about a 30% market share, and is accelerating development of its lubricants business in China, India, Indonesia and Vietnam.

Refined Product Sales — Latin America  
THOUSANDS OF BARRELS A DAY

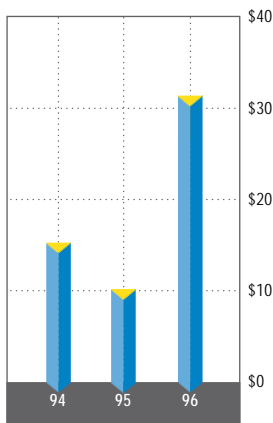




THE NEWLY FORMED Global Gas and Power unit will leverage our strength in natural gas and our experience in private power generation to profit from the energy value chain. It will benefit from U.S. deregulation and growing global demand for clean power generation.

Our downstream gas activities support our U.S. daily production of 1.7 billion cubic feet of natural gas and 81,000 barrels of natural gas liquids. Our gas infrastructure and marketing services at the Gulf Coast Star Center and the Henry Hub serve third-party producers. Earnings from our gas and liquids businesses in 1996 increased over 1995.

Revenues from Licensed Gasification Technology  
MILLIONS OF DOLLARS



Last year, we began work with our partner, MAPCO Inc., on the \$300 million Discovery Project, which will gather new gas production from the Gulf of Mexico. The project includes a 150-mile pipeline and gathering system, a new onshore processing plant, and an expanded fractionator, which will process natural gas liquids.

Another profitable link in the energy value chain is Texaco's Ferndale Storage Terminal in Washington state. With a 750,000-barrel capacity for liquefied petroleum gas (LPG), it is the West Coast's only export terminal for LPG and serves markets in Latin America and the Pacific Rim.

We continue to apply our power generation expertise and our proprietary gasification technology to gain more value from

our natural gas and liquids reserves. We operate 11 cogeneration facilities in the U.S., producing more than 1,200 megawatts of electricity for Texaco's producing fields and refineries, as well as low-cost power for sale to local utilities. These projects have reduced emissions and lowered operating costs.

In 1996, Florida's Tampa Electric Company began operating a 250-megawatt coal-based plant using our gasification technology. A new gasification/cogeneration plant at our El Dorado, Kan., refinery converts petroleum coke into electricity and steam, making the refinery energy self-sufficient and significantly reducing the cost of handling coke. The plant soon will convert refinery wastes and reduce waste-handling costs, as well.

In Thailand, we are working with partners to develop a 700-megawatt gas-fired combined cycle private power facility, slated for start-up in 2000.

On the island of Java, we are helping our Indonesian affiliate build that nation's growing geothermal energy industry by constructing power plants in Darajat.

TEXACO'S SUCCESS as a unique and growing company depends in substantial measure on how well we meet our responsibility to protect the environment, health and safety of our employees and the communities in which we operate. By integrating sound EHS practices in our business operations, we gain a competitive advantage and improve shareholder value.

We reinforce our focus through our committed management team and the development and implementation of our Worldwide EHS Standards and Guidelines. We exercise environmental and safety oversight of our operations through our three-tiered EHS Auditing Program, which consultant Arthur D. Little, Inc., declared is "among the leaders in the petroleum industry." Our Product Stewardship program incorporates EHS concerns throughout the life cycle of our products. We identify potential EHS risks and design our facilities and programs to minimize or eliminate them. We train our employees and hold them accountable for sound EHS practices. And we benchmark our activities against industry's best practices.

While we know there is more to do, we are achieving measurable progress.

- **Putting safety first.** The lost-time incidence rate for our worldwide operations in 1996 was the lowest in company history and about 60% lower than it was in 1992. Our

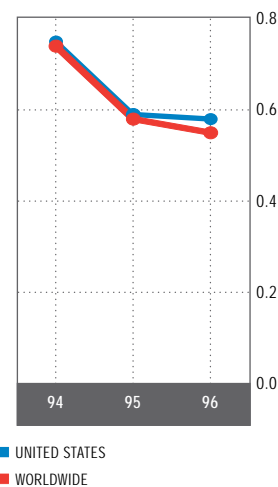
1996 rate of 0.55 lost-time incidents per 200,000 hours worked is 7% better than our previous best performance in 1995. Still, we are not satisfied.

In our drive for worker safety, we are building loss-prevention practices into our operations. We have made safety a priority for all employees and contractors. Our ongoing reliability initiative is helping to eliminate operating incidents throughout the Texaco system.

- **Reducing chemical releases.** From 1989 through 1995, the last year for which complete data is available, our refineries have reduced by more than 80% the chemical releases reported to the U.S. Environmental Protection Agency (EPA) under its Toxics Release Inventory (TRI) reporting requirement. We have achieved most of these reductions by making refinery investments that improve product yields and increase operating efficiencies.

- **Cutting emissions.** By applying innovative technologies, we are lowering refinery emissions. Low NOx (nitrogen oxide) burners

Lost-Time Incidence Rate  
— U.S. and Worldwide  
NUMBER OF INCIDENTS PER  
200,000 HOURS WORKED





In our producing fields and at our refineries, environmental initiatives are improving the efficiency and cost-effectiveness of our operations.

installed at our Pembroke refinery in Wales have reduced significantly emissions of both sulfur dioxide and NOx. Similar emission-control devices are expected to cut NOx emissions by more than 60% when installed at two of our cogeneration facilities in California.

• **Emergency preparedness.** Our worldwide emphasis on spill prevention – in oil production, transportation, manufacturing and marketing of refined products – has helped reduce the number and volume of leaks and spills. Between 1991 and 1996, incidents of leaks and spills were down 37%, and the volume of these leaks and spills dropped 20%.

While prevention is our first priority, Texaco's worldwide emergency response teams are prepared to react quickly when a spill or other incident occurs. We are associated with more than 30 oil spill cooperatives, and we maintain response teams worldwide. By regularly conducting regional drills, we are well prepared to respond to an emergency. Within moments after the tanker *Sea Empress* ran aground near Milford Haven, Wales, in February 1996, trained Texaco employees were on the scene. Though the tanker was neither owned nor operated by Texaco, its cargo of crude oil was en route to our Pembroke refinery. Our rapid mobilization and ability to respond were reviewed favorably by the U.K. government.

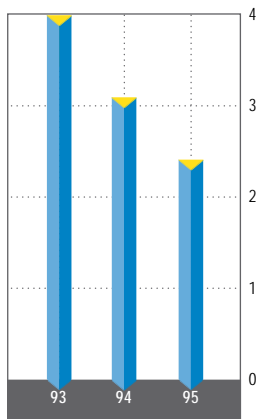
managing the water generated during crude oil production. Several of our locations – including Caltex Pacific Indonesia's giant Minas field – have eliminated discharges of produced water by re-injecting it into underground reservoirs. At our Kern River field in Bakersfield, Calif., we have developed a project that reclaims millions of gallons daily of fresh produced water, which we sell for agricultural irrigation. The project makes wastewater disposal a profitable operation that is good for the environment.

In the downstream, we have reduced disposal needs by designing processes to convert refinery wastes, used motor oil and industrial oil into valuable products. Low NOx emission-control devices being retrofitted in our California cogeneration facilities are expected to eliminate waste acid at the source by 1999, thus avoiding the need for treatment or disposal of about 40,000 tons of waste per year.

We have designed, built and seeded a 90-acre wetland that helps our El Dorado, Kan., refinery meet its wastewater discharge limits, and provides a habitat for more than 50 species of birds, mammals and reptiles.

For a copy of the *1996 Texaco Inc. Environment, Health and Safety Review*, please write to Texaco Inc., Investor Services, 2000 Westchester Avenue, White Plains, NY 10650-0001.

TRMI/Star Enterprise TRI Releases to the Environment  
MILLION POUNDS PER YEAR



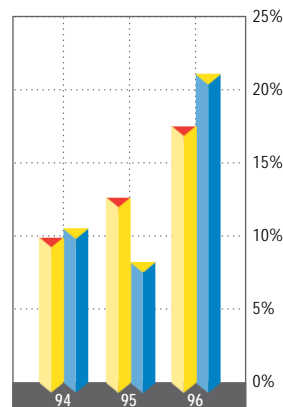
1996 FIGURES WILL BE REPORTED TO THE EPA LATER IN 1997

### CONSERVING RESOURCES AND MINIMIZING WASTE

Many of our environmental initiatives also increase the profitability of our operations. For example, we have made significant advances in

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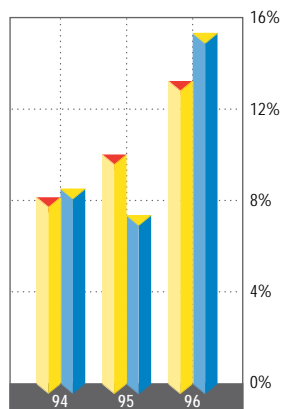
Returns on Average  
Stockholders' Equity  
PERCENT



RETURNS EXCLUDE THE 1995 CUMULATIVE EFFECT OF ACCOUNTING CHANGE AND DISCONTINUED OPERATIONS.

■ EXCLUDING SPECIAL ITEMS  
■ AS REPORTED

Returns on Average  
Capital Employed  
PERCENT



RETURNS EXCLUDE THE 1995 CUMULATIVE EFFECT OF ACCOUNTING CHANGE AND DISCONTINUED OPERATIONS.

■ EXCLUDING SPECIAL ITEMS  
■ AS REPORTED

Consolidated Highlights

(Millions of dollars, except per share and ratio data)

|   | 1996      | 1995      | 1994      |
|---|-----------|-----------|-----------|
| Revenues from continuing operations               | \$ 45,500 | \$ 36,787 | \$ 33,353 |
| Net income from continuing operations             |           |           |           |
| before cumulative effect of accounting change     |           |           |           |
| Net income before special items                   | \$ 1,665  | \$ 1,152  | \$ 915    |
| Special items                                     | 353       | (424)     | 64        |
|   | 2,018     | 728       | 979       |
| Net loss on disposal of discontinued operations   | —         | —         | (69)      |
| Cumulative effect of accounting change            | —         | (121)     | —         |
| Net income  | \$ 2,018  | \$ 607    | \$ 910    |
| Stockholders' equity                              | \$ 10,372 | \$ 9,519  | \$ 9,749  |
| Total assets                                      | \$ 26,963 | \$ 24,937 | \$ 25,505 |
| Total debt  | \$ 5,590  | \$ 6,240  | \$ 6,481  |
| Per common share (dollars)                        |           |           |           |
| Net income from continuing operations             |           |           |           |
| before cumulative effect of accounting change     |           |           |           |
| Net income before special items                   | \$ 6.17   | \$ 4.20   | \$ 3.19   |
| Special items                                     | 1.35      | (1.63)    | .24       |
|   | 7.52      | 2.57      | 3.43      |
| Net loss on disposal of discontinued operations   | —         | —         | (.26)     |
| Cumulative effect of accounting change            | —         | (.47)     | —         |
| Net income  | \$ 7.52   | \$ 2.10   | \$ 3.17   |
| Cash dividends                                    | \$ 3.30   | \$ 3.20   | \$ 3.20   |
| Current ratio                                     | 1.24      | 1.24      | 1.20      |
| Return on average stockholders' equity*           | 20.4%     | 7.5%      | 9.8%      |
| Return on average capital employed*               | 14.9%     | 6.9%      | 8.0%      |
| Total debt to total borrowed and invested capital | 33.6%     | 38.0%     | 38.5%     |

\*Returns exclude the 1995 cumulative effect of accounting change and discontinued operations.

Consolidated worldwide net income for the year 1996 was \$2,018 million, or \$7.52 per common share, compared with \$607 million, or \$2.10 per common share for the year 1995 and \$910 million, or \$3.17 per common share for the year 1994.

These results include special items, as well as discontinued chemical operations, as noted. Results for 1995 reflect the adoption of Statement of Financial Accounting Standards No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of" (SFAS 121). The adoption of this Standard resulted in a non-cash after-tax charge of \$639 million, and required the classification of a \$121 million charge, previously recorded in the first quarter of 1995, as a cumulative effect of an accounting change.

Plan for Growth

Texaco's plan for growth, which was announced in July 1994, has continued to show significant progress in attaining its primary objectives of increasing earnings and stockholder value. By the end of 1996, the following achievements were attained:

- Solid total return to shareholders of 30% in 1996, led by a sharp rise in the market price of the company's common stock and higher dividends
- Significant growth in net income before special items to more than \$1.6 billion in 1996, 45% higher than 1995 and 82% higher than 1994
- Strong returns on stockholders' equity of 20.4% and capital employed of 14.9% in 1996
- Capital expenditures of \$3.4 billion in 1996, an increase of 10% over 1995

- Higher net oil and gas production in 1996, to 1.1 million barrels of oil equivalent per day, a 3% increase over 1995
- Realized cash proceeds of \$2.4 billion since 1994 from sales of nonstrategic assets
- Greater financial flexibility demonstrated by a lower leverage ratio of 33.6%, down from 38.5% in 1994
- Increased additions to the oil and gas reserves base equal to 113% of production at a competitive finding and development cost

In addition, the following actions are targeted for 1997 and beyond:

- An aggressive capital expenditure program of \$4.5 billion for 1997, an increase of more than 30% over 1996, the first year of a five year \$24.3 billion program
- Net oil and gas production is expected to increase by more than 50% by the year 2001
- Ongoing negotiations with Shell Oil Company for a U.S. downstream alliance with a letter of intent anticipated during 1997. The proposed combination is expected to create a revitalized, dynamic, highly competitive business with improved performance and growth opportunities.

## Results for Continuing Operations

The following analysis relates to Texaco's consolidated and functional results for continuing operations.

### Revenues

Consolidated worldwide revenues from continuing operations were \$45.5 billion in 1996 as compared to \$36.8 billion in 1995 and \$33.4 billion in 1994. Revenues for 1996 exceeded 1995 levels by 24%, two-thirds of which was attributable to increased sales revenues as a result of higher prices for crude oil, refined products and natural gas, which benefited results in the United States and abroad. Higher sales revenues also reflected substantial growth in crude oil and refined products sales volumes.

The increase in sales volumes included the impact of Texaco's aggressive strategy of marketing purchased crude oil, effectively utilizing the company's expansive trading and distribution network. Crude oil sales also reflected an increase in crude oil and NGL production volumes during 1996. Producing provinces in the Partitioned Neutral Zone, the U.S., Africa and China all reflected improvements over prior year production levels. Refined product sales also reflected significant increases with an improvement of 7% over 1995, principally in U. S. and Latin American markets, including higher branded gasoline sales. Natural gas sales in 1996 rose slightly over 1995 levels due to higher production in the U.S. and the Dolphin field in Trinidad, which came onstream during 1996.

Revenues in 1995 exceeded revenues in 1994 due to higher worldwide crude oil and refined product prices and volumes. Lower natural gas prices in the U.S. in 1995 more than offset the benefits to revenue related to higher natural gas sales volumes in the U.S. and Europe. In addition, revenues for 1995 also benefited from gains on asset sales.

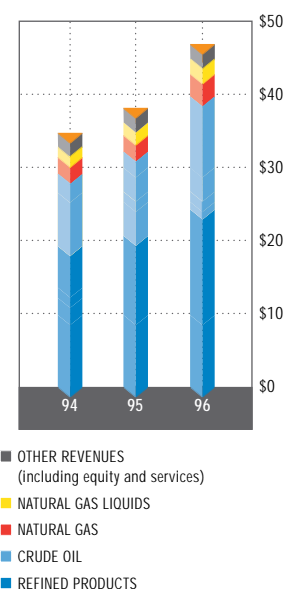
### Costs and Expenses

Purchases and other costs were \$34.6 billion in 1996, \$27.2 billion in 1995 and \$23.9 billion in 1994. The increase in 1996 is primarily the result of higher worldwide prices and higher purchased volumes of crude oil and refined products, as well as increased natural gas prices in the United States. The 1995 increase in costs as compared to 1994 was due to higher worldwide prices for crude oil and refined products, as well as increased purchased volumes of crude oil, refined products and natural gas. Partially offsetting these increases were lower natural gas prices in the U.S. during 1995 as compared to 1994.

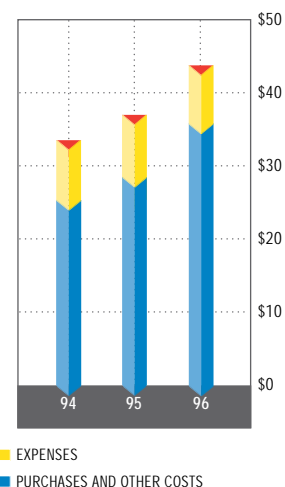
Over the past three years, Texaco has continually focused on containing expenses and improving operating efficiencies. These efficiencies are evident in the decrease in Texaco's operating expenses, excluding special items, of 2.5% during this three year period. This improvement has occurred notwithstanding the adverse, though somewhat moderating impact of a 7% inflation increase during this period. Operating expenses for the year 1996 versus 1995 reflected an increase of 6%, excluding special items in both periods, due to generally expanding operations. This increase reflects the company's aggressive exploratory and production activity in worldwide upstream operations, higher refinery utilization and increases in expenses associated with expanding marketing activities. Expenses also rose due to higher utilities resulting from increased fuel costs. Despite this increase in total operating expenses in 1996, further evidence of Texaco's cost-containment initiatives is exhibited in the less than 1% increase in Texaco's cash operating expenses on a per-barrel basis, approximately one-third of the general rise in inflation.

Depreciation, depletion and amortization expenses decreased in 1996 as compared to 1995 mainly due to the effects of the adoption of SFAS 121.

Revenues  
BILLIONS OF DOLLARS



Costs and Expenses  
BILLIONS OF DOLLARS



### Income Taxes

Income tax expense was \$965 million in 1996, \$258 million in 1995 and \$225 million in 1994. The year 1996 continued the three-year trend of higher taxable income from worldwide producing operations including the impact of international operations which are generally subject to higher statutory rates. The years 1996, 1995 and 1994 also included tax benefits associated with sales of a partial interest in a subsidiary of \$188 million, \$65 million and \$189 million, respectively. The year 1995 also included significant deferred tax benefit effects from the adoption of SFAS 121.

### Net Income

| (Millions of dollars)  | 1996     | 1995     | 1994   |
|--|----------|----------|--------|
| Net income before special items and cumulative effect of accounting change | \$ 1,665 | \$ 1,152 | \$ 915 |
| Special items:   |          |          |        |
| Gains on major asset sales   | 194      | 232      | 23     |
| Tax benefits on asset sales  | 188      | 65       | 189    |
| U.S. and international tax issues  | 68       | —        | —      |
| Employee separation costs  | (65)     | (56)     | (88)   |
| Adoption of SFAS 121   | —        | (639)    | —      |
| Other special items  | (32)     | (26)     | (60)   |
| Total special items  | 353      | (424)    | 64     |
| Net income before cumulative effect of accounting change                   | \$ 2,018 | \$ 728   | \$ 979 |

Consolidated net income from continuing operations includes special items in addition to net income directly related to the current production, manufacturing, marketing and distribution of products and services of the company. Results for 1995 included benefits of \$75 million for insurance recoveries, which were offset by charges to establish financial reserves for associated environmental remediation and other matters.

The schedules presented below provide net income on a functional basis before the cumulative effect of accounting change. Related explanations are provided on the pages that follow.

| <i>Net income before special items</i> (Millions of dollars) | 1996     | 1995     | 1994   |
|--|----------|----------|--------|
| Exploration and Production                                   |          |          |        |
| United States  | \$ 1,123 | \$ 674   | \$ 438 |
| International  | 451      | 343      | 269    |
| Total Exploration and Production                             | 1,574    | 1,017    | 707    |
| Manufacturing, Marketing and Distribution                    |          |          |        |
| United States  | 233      | 141      | 281    |
| International  | 252      | 358      | 375    |
| Total Manufacturing, Marketing and Distribution              | 485      | 499      | 656    |
| Total Petroleum and Natural Gas                              | 2,059    | 1,516    | 1,363  |
| Nonpetroleum   | 16       | 32       | (3)    |
| Corporate/Nonoperating                                       | (410)    | (396)    | (445)  |
| Total  | \$ 1,665 | \$ 1,152 | \$ 915 |

| <i>Net income including special items</i> (Millions of dollars) | 1996     | 1995   | 1994   |
|---|----------|--------|--------|
| Exploration and Production                                      |          |        |        |
| United States   | \$ 1,123 | \$ 293 | \$ 414 |
| International   | 478      | 340    | 253    |
| Total Exploration and Production                                | 1,601    | 633    | 667    |
| Manufacturing, Marketing and Distribution                       |          |        |        |
| United States   | 207      | 121    | 257    |
| International   | 450      | 365    | 360    |
| Total Manufacturing, Marketing and Distribution                 | 657      | 486    | 617    |
| Total Petroleum and Natural Gas                                 | 2,258    | 1,119  | 1,284  |
| Nonpetroleum  | 16       | (28)   | (32)   |
| Corporate/Nonoperating  | (256)    | (363)  | (273)  |
| Total   | \$ 2,018 | \$ 728 | \$ 979 |

The Consolidated Financial Statements and related Notes should be read in conjunction with this financial review.

## Functional Analysis of Net Income

Worldwide net income from continuing operations is segregated between operating and corporate/nonoperating in the following tables. Operating results are further segregated functionally and geographically.

### Petroleum and Natural Gas Exploration and Production

| (Millions of dollars)                                     | 1996     | 1995   | 1994   |
|---|----------|--------|--------|
| U.S. operating earnings before special items              | \$ 1,123 | \$ 674 | \$ 438 |
| Special items   | —        | (381)  | (24)   |
| Total U. S.   | 1,123    | 293    | 414    |
| International operating earnings before special items     | 451      | 343    | 269    |
| Special items   | 27       | (3)    | (16)   |
| Total International                                       | 478      | 340    | 253    |
| Worldwide exploration and production earnings             | \$ 1,601 | \$ 633 | \$ 667 |
| <b>Selected Operating Data</b>                            |          |        |        |
| Net production of crude oil and NGL's (MBPD)              |          |        |        |
| U. S.   | 388      | 381    | 407    |
| International   | 399      | 381    | 376    |
| Worldwide   | 787      | 762    | 783    |
| Net production of natural gas—available for sale (MMCFPD) |          |        |        |
| U. S.   | 1,675    | 1,619  | 1,716  |
| International   | 382      | 373    | 319    |
| Worldwide   | 2,057    | 1,992  | 2,035  |
| Natural gas sales (MMCFPD)                                |          |        |        |
| U. S.   | 3,176    | 3,153  | 3,092  |
| International   | 477      | 435    | 337    |
| Worldwide   | 3,653    | 3,588  | 3,429  |

U.S. Upstream operating earnings, before special items, were \$1,123 million, \$674 million and \$438 million for the years 1996, 1995 and 1994, respectively. Results for 1996 achieved record levels and were 67% higher than 1995.

Increased crude oil, natural gas liquids and natural gas production for 1996, which in total is 2.5% higher than 1995, reflects the company's success in adding new production, most notably from the Gulf of Mexico, and enhancing production from existing fields, primarily at the Kern River, California, operations. This new production more than offsets declines from maturing fields and non-core asset sales, and is in contrast to U.S. oil industry statistics which indicate an overall decline in U. S. crude oil production. Slightly offsetting the impact of improved production was an increase in 1996 exploratory expenses of 63% reflecting higher activity on various new prospects.

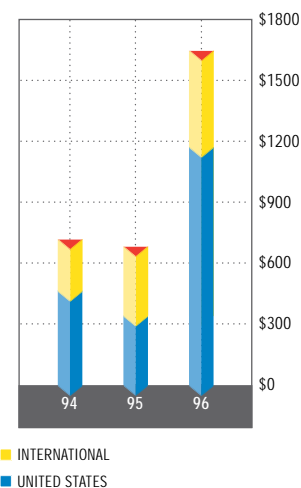
Texaco's average crude oil price in 1996 was \$17.93 per barrel, or \$2.83 per barrel over the 1995 average price. These higher prices reflected increased demand, combined with historically low inventory levels in 1996, as well as the continued uncertainty in the market for most of the year regarding the possible resumption of Iraqi crude sales. In 1995, Texaco's average crude price of \$15.10 per barrel represented an increase of \$1.67 per barrel from the 1994 price.

In 1996, Texaco's average natural gas price of \$2.19 per MCF represents an increase of \$.54 per MCF from 1995. This higher average price was triggered by an upward movement in prices that commenced toward the end of 1995 due to unusually cold weather and led to an increase in industry demand to replenish depleted natural gas storage. Texaco's average natural gas price of \$1.65 per MCF in 1995 was \$.27 per MCF lower than 1994 and reflected a deterioration of average natural gas prices that adversely affected operating earnings for both 1995 and 1994.

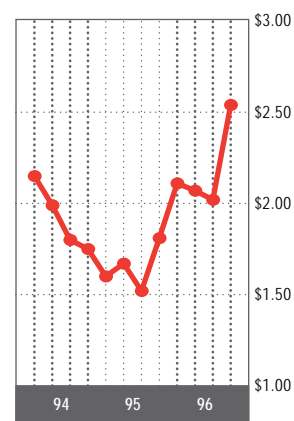
Total U.S. operating earnings were \$1,123 million, \$293 million and \$414 million for the years 1996, 1995 and 1994, respectively. Included in total operating earnings for 1995 were special items of \$381 million, comprised of the write-down of assets associated with the adoption of SFAS 121 of \$493 million and a gain of \$125 million from the sale of non-core producing properties which was partly offset by reserves for environmental remediation on these properties of \$13 million. Results for 1994 included special charges of \$24 million related to employee separations.

International Upstream operating earnings, before special items, were \$451 million, \$343 million and \$269 million for the years 1996, 1995 and 1994, respectively.

Exploration and Production — Total Operating Earnings  
MILLIONS OF DOLLARS



Average U.S. Natural Gas Selling Price — Per Quarter  
DOLLARS PER THOUSAND CUBIC FEET





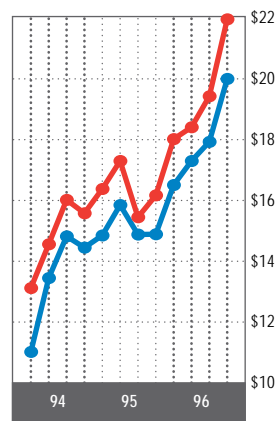
Operating results in 1996 benefited from higher crude oil prices. Texaco's international average crude oil price of \$19.55 per barrel in 1996 increased \$3.26 per barrel over the 1995 level and continued a two-year upward trend in prices that also saw 1995 prices average \$1.41 per barrel more than 1994 prices.

Crude oil production in 1996 increased primarily in Angola and the Partitioned Neutral Zone, while natural gas production increased in Trinidad and Colombia. In Angola, the production increase was the result of new offshore fields, as well as the resumption of onshore production early in 1996. Production increased in Trinidad and Colombia due to new fields and in the Partitioned Neutral Zone due to continuing development programs that have resulted in higher production levels starting in 1995. Lower production from maturing fields in the United Kingdom and Australia during 1996, as well as higher expenses associated with expanded exploration activities, partly offset the overall production improvements. In 1995, North Sea crude oil production slipped 3% from the high levels of 1994 mainly due to the natural decline in maturing fields and temporary interruptions for planned work.

Operating results for all three periods included non-cash currency translation impacts related to deferred income taxes due to the relationship of the Pound Sterling to the U.S. dollar. Results for 1996 and 1994 included charges of \$38 million and \$15 million, respectively, while 1995 included benefits of \$2 million.

Total international operating earnings were \$478 million, \$340 million and \$253 million for 1996, 1995 and 1994, respectively. Results for 1996 included a special non-cash gain of \$27 million related to a Danish deferred tax benefit. Included in 1995 results was a special charge of \$3 million related to the write-down of assets associated with the adoption of SFAS 121. Results for 1994 included special charges related to asset write-downs of \$8 million and an additional charge of \$8 million for employee separations.

Average Crude Oil Selling Prices — Per Quarter  
DOLLARS PER BARREL



INTERNATIONAL  
UNITED STATES

### Manufacturing, Marketing and Distribution

(Millions of dollars)

|   | 1996          | 1995          | 1994          |
|---|---------------|---------------|---------------|
| U.S. operating earnings before special items                        | \$ 233        | \$ 141        | \$ 281        |
| Special items   | (26)          | (20)          | (24)          |
| Total U. S.   | 207           | 121           | 257           |
| International operating earnings before special items               | 252           | 358           | 375           |
| Special items   | 198           | 7             | (15)          |
| Total International   | 450           | 365           | 360           |
| <b>Worldwide manufacturing, marketing and distribution earnings</b> | <b>\$ 657</b> | <b>\$ 486</b> | <b>\$ 617</b> |

### Selected Operating Data

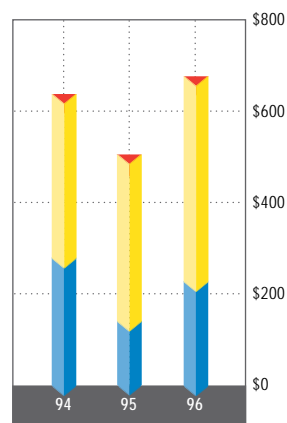
#### Refinery input (MBPD)

|                  |              |              |              |
|------------------|--------------|--------------|--------------|
| U. S.            | 724          | 693          | 673          |
| International    | 762          | 788          | 780          |
| <b>Worldwide</b> | <b>1,486</b> | <b>1,481</b> | <b>1,453</b> |

#### Refined product sales (MBPD)

|                  |              |              |              |
|------------------|--------------|--------------|--------------|
| U. S.            | 1,036        | 934          | 882          |
| International    | 1,517        | 1,567        | 1,470        |
| <b>Worldwide</b> | <b>2,553</b> | <b>2,501</b> | <b>2,352</b> |

Manufacturing, Marketing and Distribution — Total Operating Earnings —  
MILLIONS OF DOLLARS



INTERNATIONAL  
UNITED STATES

U.S. Downstream operating earnings, before special items, were \$233 million for 1996, as compared with \$141 million and \$281 million for 1995 and 1994, respectively. The year 1996 results, as compared with 1995, benefited primarily from higher West Coast refinery margins that resulted from an increase in product prices due to shortages brought about by regional refining problems and new California gasoline formulation requirements during the first half of the year. Improved refinery operations throughout most of the year and continued cost containment efforts also contributed to the improved 1996 results. However, during the fourth quarter of 1996, both refinery and marketing margins, primarily on the West Coast, were depressed due to higher crude costs and competitive pressures in the marketplace. Additionally, refinery fires at Los Angeles in November and Convent, Louisiana, in December adversely impacted 1996 results due to property damage and earnings losses associated with lower yields. Marketing margins for most refined products were lower in 1996 as compared with 1995; however, this was offset partially by the continued strength in gasoline and diesel sales volumes, with Texaco branded gasoline sales up 3% versus 1995 levels. Additionally, 1996 results benefited from improved profits in the distribution and transportation businesses.

Results in 1995 were lower than 1994 due to the impact of historically low refining margins that prevailed throughout the U.S. during the first four months of 1995. Rising crude costs could not be fully recovered through

product prices which remained relatively flat due to a surplus of products in the market. Operations on the East and Gulf Coasts also were impacted during 1995 by narrow light to heavy crude oil differentials that mitigated the benefits of refinery upgrades, as well as storm-related downtime and scheduled maintenance that impacted refinery performance. West Coast operations in 1995, as compared with 1994, benefited from expense containment, greater energy efficiency, improved refinery performance and higher sales volumes—all of which lessened the impact of depressed refining margins.

Total U.S. operating earnings were \$207 million, \$121 million and \$257 million for the years 1996, 1995 and 1994, respectively. The year 1996 included special charges of \$25 million related to the pending sale of Texaco's propylene oxide/methyl tertiary butyl ether (PO/MTBE) manufacturing site in Texas and \$1 million for employee separations. Earnings in 1995 included special charges of \$11 million for employee separations and \$9 million related to the write-down of assets associated with the adoption of SFAS 121. Results for 1994 included special charges of \$13 million related to asset write-downs and \$11 million for employee separations.

*International Downstream* operating earnings, before special items, were \$252 million, \$358 million and \$375 million for the years 1996, 1995 and 1994, respectively. Results for 1996, as compared with 1995, reflect the impact of lower margins in both the Europe and Caltex operating areas, partly offset by higher Latin American results. Marketing margins in Europe were significantly depressed from excess gasoline supply and a highly competitive market in the U.K., although both these factors were partially offset by improved refining operations and margins. In the Caltex operating markets, significantly lower margins in Australia, Korea, Thailand and Japan, primarily due to higher crude costs not fully recovered in the market, were somewhat offset by higher margins in Bahrain and Singapore. In Latin America, improved results in Brazil from increased volumes and higher product margins more than offset the impact of scheduled maintenance at the Panama refinery.

Results for both 1995 and 1994 reflect the impact of depressed refining margins, particularly in the U.K. These margins initially began to decline during 1994 due to rising feedstock costs and oversupply conditions. Operating earnings for 1994 were also negatively impacted by the Pembroke, Wales, refinery fire. In 1995 and 1994, areas served by Caltex, including most Pacific Rim countries and South Africa, were negatively impacted by lower refining margins. The year 1995 results for Caltex also were impacted by favorable foreign tax effects and both 1995 and 1994 results included benefits associated with inventory valuations. Strong margins and higher product volumes in most Latin America operating areas prevailed in both 1995 and 1994. However, downtime resulting from a 1995 refinery upgrade project in Panama and the 1994 impact of a fire at that plant lowered results for both years.

Operating results for all three periods included non-cash currency translation impacts related to deferred income taxes due to the relationship of the Pound Sterling to the U.S. dollar. Results for 1996 and 1994 included charges of \$20 million and \$16 million, respectively, while 1995 included benefits of \$3 million.

Total international operating earnings were \$450 million in 1996 compared with \$365 million and \$360 million in 1995 and 1994, respectively. Results for 1996 included a special gain of \$219 million relating to the sale by Caltex of its interest in Nippon Petroleum Refining Company, Limited (NPRC). Results for 1995 included special charges of \$31 million related to the write-down of assets associated with the adoption of SFAS 121. The year 1995 also included a net special gain of \$80 million, principally related to the sale of land by a Caltex affiliate in Japan, and special charges of \$13 million from restructuring in certain Caltex operations. Operating results for 1994 included a special gain of \$23 million related to the sale of an interest in a downstream joint venture in Sweden, partly offset by special charges of \$10 million related to the write-down of assets. Additionally, results for 1996, 1995 and 1994 included charges of \$21 million, \$29 million and \$28 million, respectively, for employee separations.

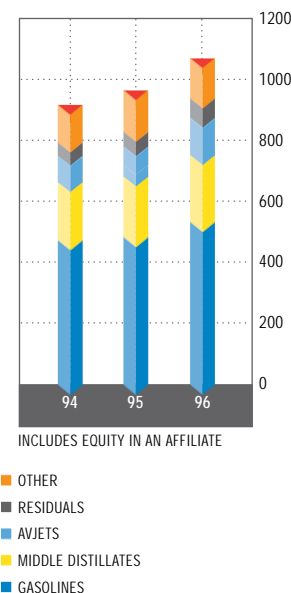
## Nonpetroleum

(Millions of dollars)

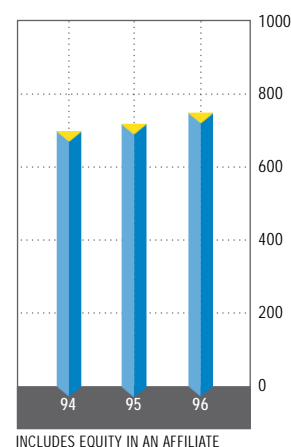
|  | 1996  | 1995    | 1994    |
|--|-------|---------|---------|
| Operating earnings (losses) before special items | \$ 16 | \$ 32   | \$ (3)  |
| Special items                                    | —     | (60)    | (29)    |
| Total operating earnings (losses)                | \$ 16 | \$ (28) | \$ (32) |

Nonpetroleum operating earnings, before special items, were \$16 million for 1996 and \$32 million for 1995, as compared to a loss of \$3 million in 1994. Operating results for both 1996 and 1994 benefited from higher gasification licensing revenues, while 1995 results mainly reflected improved loss experience of insurance operations. Included in 1995 operating results was a special charge of \$87 million for the write-down of assets associated with the adoption of SFAS 121 and a special gain of \$27 million from the sale of the company's interest in Pekin Energy Company, a producer of ethanol. Results for 1994 included special charges of \$29 million in the insurance operations related to property damages caused by fires at both the Pembroke, Wales, and the Panama refineries.

Refined Product Sales — U.S. by Principal Products  
THOUSANDS OF BARRELS A DAY



Refinery Input — U.S.  
THOUSANDS OF BARRELS A DAY





## Corporate/Nonoperating

(Millions of dollars)

|   | 1996    | 1995    | 1994    |
|---|---------|---------|---------|
| Corporate/nonoperating before special items | \$(410) | \$(396) | \$(445) |
| Special items                               | 154     | 33      | 172     |
| Total                                       | \$(256) | \$(363) | \$(273) |

Corporate/nonoperating charges, before special items, were \$410 million, \$396 million and \$445 million for the years 1996, 1995 and 1994, respectively. These results include interest expense and general corporate expenses, as well as interest income and other nonoperating income.

Results for 1996 reflect lower interest expense related to improved rates and lower debt levels. The year 1995 results included gains of \$25 million, principally from the sales of equity securities held for investment by the insurance operations. Gains on such sales of securities in 1994 were lower than amounts realized in 1995. Additionally, 1995 results as compared to 1994 benefited from higher interest income and lower interest expense.

Corporate/nonoperating charges, including special items, were \$256 million, \$363 million and \$273 million for 1996, 1995 and 1994, respectively. Results for all three years included special items related to the impact of current tax benefits realized and deferred tax benefits realizable due to sales of interests in a subsidiary. These benefits are realizable due to taxable gains on completed and announced sales of assets and amounted to \$188 million, \$65 million and \$189 million for 1996, 1995 and 1994, respectively. Results for 1996, 1995 and 1994 also included special charges related to employee separations that amounted to \$43 million, \$16 million and \$17 million, respectively. Additionally, results for 1996 included a benefit of \$41 million resulting from lower than anticipated prior years' state tax exposures and charges of \$32 million for additional financial reserves for various litigation matters, while 1995 results included special charges of \$16 million related to the write-down of assets associated with the adoption of SFAS 121.

## Discontinued Chemical Operations

In 1993, Texaco announced its intention to dispose of substantially all of its worldwide chemical operations, including its lubricant additives business. Texaco has since accounted for these operations as discontinued operations.

In 1993, Texaco entered into a memorandum of understanding with an affiliate of the Jon M. Huntsman Group of Companies for the sale of Texaco Chemical Company and related international chemical operations. On April 21, 1994, Texaco received from Huntsman Corporation \$850 million, consisting of \$650 million in cash and an 11-year subordinated note with a face amount of \$200 million. The note was prepaid in January 1996.

On February 29, 1996, Texaco completed the disposition of its discontinued operations by completing the sale of its worldwide lubricant additives business, which included manufacturing facilities, as well as sales and marketing offices in various locations in the U.S. and abroad, to Ethyl Corporation, a fuel and lubricant additives manufacturer. Ethyl purchased this business for \$196 million, comprised of \$136 million in cash and a three-year note of \$60 million.

Financial information on discontinued chemical operations can be found in Note 3 to the Consolidated Financial Statements on page 48 of this report.

## Employee Severance Programs

On July 5, 1994, Texaco announced its plan for growth, which included a series of steps to increase competitiveness and profitability as well as to reduce overhead. This program was expected to result in the reduction of approximately 4,000 company employees worldwide by year-end 1996. An after-tax provision of \$144 million was made to cover the cost of employee separations. This program has now been completed with reductions of about 4,400 employees worldwide. An adjustment of \$9 million after tax was recorded in the fourth quarter of 1996 to increase reserves from previously estimated amounts. Charges against the reserve related to severance have totaled \$133 million after tax through the end of 1996.

On October 30, 1996, Texaco announced a companywide realignment designed to enhance the company's ability to grow existing and new businesses. This realignment, coupled with other organizational enhancements such as the consolidation of operations, is designed to stimulate growth and improve efficiencies in both support and operating functions, rather than cut costs. However, it is expected that some overlapping activities will be eliminated resulting in the reduction of some 750 employees worldwide by the end of 1997. An after-tax provision of \$56 million was recorded in the fourth quarter of 1996 to cover the costs of employee separations, including employees of affiliates. Through December 31, 1996, approximately 250 company employees have been terminated

with a related commitment to severance payments of \$11 million after-tax. Of this commitment, payments of \$4 million have been made and charged against the reserve as of December 31, 1996.

### Environmental Matters

Texaco continues to make substantial capital and operating expenditures for environmental protection and to comply with federal, state and local environmental, health and safety laws and regulations. Worldwide environmental spending in 1996 totaled \$795 million for Texaco and its consolidated subsidiaries and its equity in affiliates. These expenditures relate to the control and abatement of pollutants into the air and water and to the appropriate recycling or disposal of wastes and also include costs associated with remediation obligations at company operated sites, previously operated sites and certain third-party sites.

The discussion that follows details environmental expenditures and reserve information relative to Texaco and its equity in affiliates.

### Capital Expenditures

In 1996, Texaco's capital environmental expenditures totaled \$185 million, or approximately 6.1% of Texaco's 1996 capital expenditure program, with \$95 million expended in the United States. This compares with \$275 million of capital environmental expenditures for the year 1995, of which \$169 million was expended in the United States. This decrease is primarily attributable to lower downstream expenditures in the United States, reflecting the completion in 1995 of a number of projects equipping refineries to make reformulated fuels and low-sulfur diesel required by the 1990 Amendments to the Clean Air Act and to conform to stricter California fuel standards.

Capital expenditures projected for the company for 1997 and 1998 total \$219 million and \$252 million, respectively, with approximately 54% slated for operations in the United States.

### Ongoing Activities

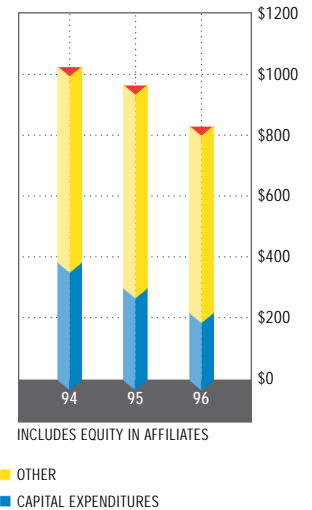
Texaco spent and expensed \$451 million in 1996 associated with protecting the environment in the company's ongoing operations, the manufacture of cleaner-burning fuels and in the management of the company's environmental programs. Of this amount, approximately 61% was related to air quality.

### Remediation Costs and Superfund Sites

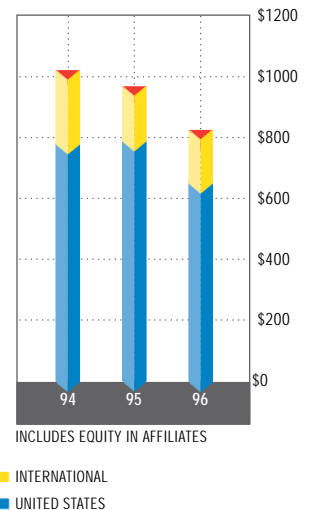
Expenditures in 1996 relating to remediation amounted to \$111 million. The company had financial reserves of \$638 million at the end of 1996 for the estimated future costs of its environmental remediation programs. These reserves have been provided to the extent reasonably measurable, as it is not possible to project overall costs or a range of costs beyond that disclosed, due to uncertainty surrounding future developments in regulations and remediation exposure.

Since the enactment of the Comprehensive Environmental Response, Compensation and Liability Act (commonly referred to as Superfund), the Environmental Protection Agency (EPA) and other regulatory agencies and groups have identified Texaco as a potentially responsible party (PRP) for cleanup of hazardous waste sites. Texaco has determined that it may have potential exposure, though limited in certain cases, at about 216 multi-party hazardous waste sites, of which 80 sites are on the EPA's National Priority List. Although liability under Superfund is joint and several, the company is actively pursuing and/or participating in the sharing of Superfund costs with other identified PRP's on the basis of weight, volume and toxicity of the material contributed by the PRP's. The above referenced expenditures in 1996 relating to remediation include \$12 million for multi-party waste sites. The financial reserves for environmental remediation include \$56 million related to multi-party waste sites. This reserve is based on the company's analysis of the developments at these sites for which costs can reasonably be estimated. However, there are potential additional costs for waste sites for which a range of exposure cannot reasonably be estimated until further information develops. In many cases, the amounts and types of wastes are still under investigation by regulatory agencies.

Environmental-Cash Expenditures  
MILLIONS OF DOLLARS



Environmental-Cash Expenditures by Geographic Location  
MILLIONS OF DOLLARS



### Restoration and Abandonment

The company also provides financial reserves to cover the cost of restoration and abandonment of its oil and gas producing properties. These reserves at December 31, 1996, totaled \$850 million. Expenditures in 1996 for restoration and abandonment amounted to \$48 million.

• • • • •

In summary, Texaco makes every effort to remain in full compliance with applicable governmental regulations. Changes in governmental regulations and/or Texaco's re-evaluation of its environmental programs may result in additional future costs to the company. It is assumed that any mandated future costs would be recoverable in the marketplace, since all companies within the industry would be facing similar requirements. However, it is not believed that such future costs will be material to the company's financial position nor to its operating results over any reasonable period of time.

### Liquidity and Capital Resources

(Millions of dollars, except ratio data)

|   | 1996     | 1995    | 1994    |
|---|----------|---------|---------|
| Current ratio                                     | 1.24     | 1.24    | 1.20    |
| Total debt  | \$ 5,590 | \$6,240 | \$6,481 |
| Minority interest in subsidiary companies         | \$ 658   | \$ 667  | \$ 610  |
| Stockholders' equity                              | \$10,372 | \$9,519 | \$9,749 |
| Total debt to total borrowed and invested capital | 33.6%    | 38.0%   | 38.5%   |

Texaco's liquidity strategy is to rely on cash from operations, including careful management of working capital to fund its cash requirements, including its capital, exploratory and dividend programs. This is complemented by the company's strong credit rating which allows ready access to global financial markets and provides the flexibility to take advantage of growth opportunities at low funding costs. Texaco also maintains a revolving credit facility which supports the company's commercial paper program. The facility, with commitments of \$1.5 billion as of December 31, 1996 and \$2.0 billion at year-end 1995, remains unused. Further solidifying Texaco's strong liquidity position is the company's debt profile. At year-end 1996, the company's debt had an average maturity in excess of 12 years and a weighted average interest rate of 7.5% including the effect of debt-related derivatives which is not significant. Also, the contractual annual maturities of long-term debt have been balanced to avoid disproportionate calls on cash in any one year.

Subsequent to December 31, 1996, Texaco issued \$150 million of 7.09% noncallable Notes due 2007. Proceeds from this offering will be used for working capital, retirement of existing debt and other general corporate purposes.

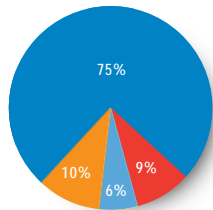
The company's cash, cash equivalents and short-term investments totaled \$552 million at year-end 1996 and \$536 million at year-end 1995. Texaco's total cash provided by operating activities of \$3.8 billion for the year 1996 reflected strong operational earnings and a net inflow of \$375 million, primarily comprised of a cash dividend from Caltex (related to the sale of Caltex' interest in NPRC), proceeds from advanced payments on long-term natural gas sales agreements and the collection of nonrecurring receivables (primarily insurance recoveries relating to environmental matters), which were partially offset by payments related to litigation and other matters.

Cash from operating activities was supplemented by proceeds from the sales of discontinued operations and other nonstrategic assets and exceeded outlays of \$2.9 billion relative to the company's capital and exploratory program and \$1.0 billion for payment of dividends to common, preferred and minority interest shareholders and contributed to the reduction of debt and purchases of common stock. As of December 31, 1996, \$163 million has been expended under the \$500 million common stock repurchase program announced in 1995. The company will continue repurchasing shares from time to time based on market conditions. In the third quarter of 1996, Texaco increased its quarterly dividend on its common stock to 85 cents per share, from 80 cents per share, an increase of 6.25 percent.

During the first quarter of 1996, Texaco received \$136 million in cash and a three-year note with a face amount of \$60 million from the sale of its worldwide lubricant additives business to Ethyl Corporation and \$208 million from the prepayment of the note received as part of the consideration for the 1994 sale of its chemical operations to Huntsman Corporation. Also in 1996, Texaco received \$261 million from the sale of certain equipment leasehold interests in conjunction with a sale/leaseback arrangement. In the aggregate, through year-end 1996, Texaco has received \$509 million for these leasehold interests. The company expects to repurchase the total interests for somewhat less than the proceeds received, after the related equipment is placed in service.

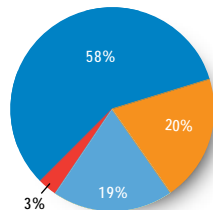
In November 1996, Texaco reached an agreement in principle to settle a purported class action filed against the company in 1994 for allegedly discriminating against salaried African-American employees, principally with respect to promotions. A definitive settlement agreement was filed with the United States District Court for the

1996 Sources of Cash and Cash Equivalents  
BILLIONS OF DOLLARS



|               |       |
|---------------|-------|
| OPERATIONS    | \$3.8 |
| ASSET SALES   | \$0.5 |
| BORROWINGS    | \$0.3 |
| OTHER SOURCES | \$0.4 |
| Total         | \$5.0 |

1996 Uses of Cash and Cash Equivalents  
BILLIONS OF DOLLARS



|                         |       |
|-------------------------|-------|
| CAPEX                   | \$2.9 |
| DIVIDENDS               | \$1.0 |
| REPAYMENT OF BORROWINGS | \$0.9 |
| OTHER USES              | \$0.2 |
| Total                   | \$5.0 |

Southern District of New York in January 1997. As part of the settlement, in 1996, Texaco transferred \$115 million into an escrow account which will be released to the plaintiffs upon approval of the settlement by the court. The \$115 million payment is covered by litigation reserves and probable insurance recoveries anticipated to be received during 1997.

The company expects to complete the previously announced sale of a 15% interest in its U.K. North Sea Captain Field to an affiliate of Korea Petroleum Development Corporation for approximately \$210 million in 1997. Texaco has agreed to sell its propylene oxide/methyl tertiary butyl ether (PO/MTBE) business to a Huntsman Corporation affiliate for cash and preferred stock. Cash proceeds at the closing will approximate \$513 million, and will be used to substantially offset the cost of purchasing assets in connection with the termination of a related lease arrangement. Texaco will also receive preferred stock with a stated value of \$65 million, which is mandatorily redeemable in eleven years. The company expects to complete this transaction in the first half of 1997. In addition, Texaco is negotiating with Associates First Capital Corporation, an indirect majority-owned subsidiary of the Ford Motor Company, for the sale of the company's credit card services unit, including its portfolio of proprietary credit card accounts receivable. As a result, Texaco would receive cash proceeds of approximately \$300 million for its proprietary credit card accounts receivables and associated processing assets.

In October 1996, the United States Court of Appeals for the Fifth Circuit (Fifth Circuit) affirmed the 1993 U.S. Tax Court (Tax Court) decision in the so-called "Aramco Advantage" case and upheld Texaco's position in this dispute with the IRS. The IRS has filed a petition for *certiorari* with the United States Supreme Court, seeking review of the favorable decision by the Fifth Circuit. In March 1988, prior to the commencement of the Tax Court action, Texaco, as a condition of its emergence from Chapter 11 proceedings, made certain cash deposits to the IRS (Deposit Fund) in contemplation of potential tax claims. A portion of the Deposit Fund also will be applied to issues settled in the Tax Court litigation years. After satisfaction of all liabilities associated with settled issues, it is anticipated that in excess of \$700 million will remain in the Deposit Fund and continue to accrue interest. If the company ultimately prevails on the appeal of the Aramco Advantage issue, the amount remaining in the Deposit Fund will be refunded to the company, with interest. In the event the Supreme Court denies *certiorari*, a significant portion of that amount is expected to be received in 1997.

As a global petroleum company, Texaco is exposed to commodity price, foreign exchange and interest rate risks. While these risks are primarily managed by the careful structuring of transactions, the company also uses certain derivative financial instruments as a cost-effective and efficient means for managing its risks. Derivative usage is subject to the company's risk management policies which prohibit speculative positions and restrict the amount of exposure on all derivative transactions through dollar, term and volumetric limits. The company's exposure in derivative transactions, in the aggregate, is not material. For more information related to derivative transactions, refer to Notes 7 and 15 to the Consolidated Financial Statements.

The company considers its financial position sufficient to meet its anticipated future financial requirements.

## Reserves

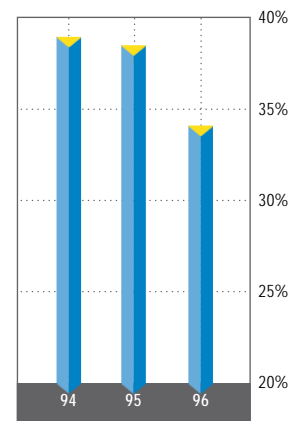
Texaco's worldwide net proved reserves at year-end 1996, including equity in P. T. Caltex Pacific Indonesia (CPI), a 50% owned affiliate operating in Indonesia, totaled 3.7 billion barrels of oil equivalent, of which 53% are located in the United States. The worldwide reserves include 2.7 billion barrels of crude oil and natural gas liquids, and 6.0 trillion cubic feet of natural gas.

On a worldwide basis, including equity reserves and excluding purchases and sales, the company added new volumes to its reserve base equal to 113% of combined liquids and gas production in 1996, 129% in 1995 and 111% in 1994. During 1996, the company added new volumes to its reserve base equal to 83% of combined liquids and gas production in the United States and 154% outside the United States. The three-year worldwide reserve replacement average for 1994-1996 was 118% and the five-year replacement average for 1992-1996 was 112%.

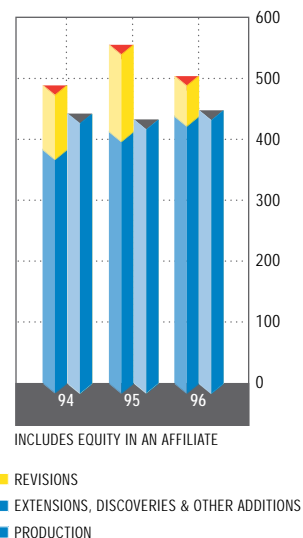
Texaco's worldwide finding and development costs were \$4.89 in 1996, \$3.89 over the three-year period 1994-1996 and \$4.04 over the five-year period 1992-1996.

See the "Supplemental Oil and Gas Information" section starting on page 71 for further information regarding Texaco's estimated proved reserves.

Total Debt to Total Borrowed and Invested Capital PERCENT



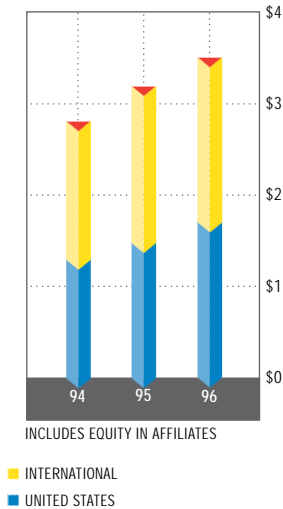
Total Production and Reserve Additions MILLIONS OF BARRELS OF OIL EQUIVALENT



## Capital and Exploratory Expenditures

Worldwide capital and exploratory expenditures for continuing operations, including equity in such expenditures of affiliates, were \$3.4 billion for the year 1996, of which \$1.8 billion, or 52% was spent in international areas and \$1.6 billion, or 48% was spent in the United States. Texaco continues to focus on key upstream exploration and development projects which represented 69% of total expenditures in 1996, as compared with 62% in 1995 and 58% in 1994. Solid opportunities internationally and in the U.S., especially in the Gulf of Mexico shelf and deepwater areas, have significant potential to build on Texaco's earnings growth, increase return to shareholders and produce a highly competitive return on capital employed. Utilizing the synergies of advanced technologies such as 3-D and vertical cable seismic, subsea completions and quadrilateral drilling, Texaco continues to add underground oil and gas reserves at a significant pace. Recent successes of bringing to development many new fields, enhanced recovery efforts at older fields and the increased focus of a newly created worldwide exploration unit with the potential to contribute significant discoveries, are expected to grow Texaco's production and reserves. Continued downstream investments are carefully scrutinized with capital allocated to those activities which will return favorable margins to Texaco. Such projects include strategic refinery upgrades and selected worldwide marketing initiatives which complement a cohesive investment program.

Capital and Exploratory Expenditures — Geographical  
BILLIONS OF DOLLARS

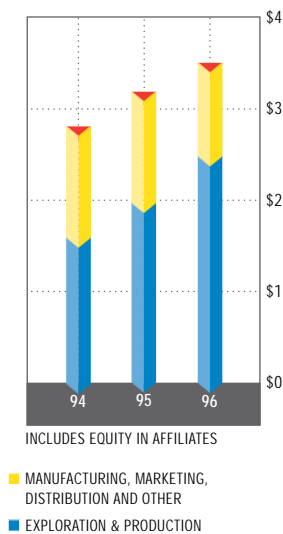


## Exploration and Production

In the United States, capital and exploratory expenditures in 1996 focused on key projects in the Gulf of Mexico in both the continental shelf and deepwater areas. Investments reflect higher levels of rank wildcat drilling, continued revitalization of existing fields and an aggressive Federal lease acquisition program. Texaco brought into production the Shasta natural gas prospect in the Gulf of Mexico, successfully demonstrating an assortment of emerging technologies and innovative subsea development techniques. Appraisal wells also confirmed the commerciality of the Gemini and Petronius prospects, two significant 1995 deepwater discoveries. Facility design and construction for the Petronius project, which will utilize a unique compliant tower design, began in 1996. Work also began on the Discovery project, a major natural gas gathering and transmission pipeline and processing complex to be located onshore and offshore South Louisiana. In early 1997, a 50% interest in this project was sold to a third party. Additionally, Texaco continues to develop its heavy oil reserves in California using efficient and cost effective enhanced recovery techniques.

Internationally, upstream expenditures in 1996 increased over both 1995 and 1994. Development efforts continued in the North Sea, including the Erskine field, in the Partitioned Neutral Zone between Kuwait and Saudi Arabia, as well as for offshore projects in Australia and Nigeria. In addition, several new fields were brought into production during 1996 in Angola, Colombia and Trinidad. Also, the Captain field in the North Sea came onstream during the first quarter of 1997. In Indonesia, Texaco, through its affiliate P.T. Caltex Pacific Indonesia, continued the enhanced recovery programs at the vast Minas and Duri fields. The year 1996 also reflected generally higher exploratory activity both in the U.S. and abroad.

Capital and Exploratory Expenditures — Functional  
BILLIONS OF DOLLARS



## Manufacturing, Marketing and Distribution

In the United States, refinery expenditures decreased as compared to 1995 and 1994 due to the completion of major refinery projects and upgrades for both Texaco and its affiliate, Star Enterprise. Marketing expenditures increased due to expanded joint marketing initiatives with quick service restaurants and lube outlets, as well as strategic service station site acquisitions and alliances. Also, construction continued on a strategic crude oil pipeline which will service new deepwater and subsalt oil production from the central Gulf of Mexico.

Internationally, overall downstream expenditures remained relatively constant over the three-year period 1994–1996. The lower level of refinery spending was primarily related to a refinery construction completion in Thailand and an upgrade in Singapore by Caltex and refinery upgrade completions and enhancements in Panama and the United Kingdom. Marketing investments increased, particularly in Latin American growth markets and selected European locations, as well as in high-growth areas of the Pacific Rim through Caltex.

### *1997 Capital and Exploratory Expenditures*

Texaco's capital and exploratory spending levels, including equity in such expenditures of affiliates, are planned to approximate \$4.5 billion during 1997, an increase of more than 30% over 1996 spending levels. Approximately \$2.6 billion, or 58% of Texaco's investment program, is targeted for international areas and \$1.9 billion, or 42%, for domestic initiatives. On a functional basis, 65% of the total program has been designated for upstream opportunities, 33% for downstream and 2% for other activities.

The 1997 program supports the company's aggressive financial and operational goals by investing in opportunities that will increase production and reserves, leverage our world-class technologies and the Texaco brand name, and support profitable strategic alliances. Expenditures in 1997 will maintain a balance between growth and strategic opportunities, and core businesses. The 1997 spending budget is the first year of a five year \$24.3 billion capital and exploratory expenditures program.

Upstream investments will be directed to those opportunities that are expected to significantly increase existing production levels and expand Texaco's reserve base. In the deepwater U.S. Gulf of Mexico, the company will nearly double expenditures from 1996 levels. Building upon recent exploration successes and lease acquisitions, Texaco will maintain a solid rank wildcat drilling program in 1997, and accelerate the delineation of new discoveries and development efforts to bring discoveries onstream. Enhanced oil recovery techniques in the Partitioned Neutral Zone, Indonesia and onshore U.S. will increase oil and gas output from mature producing fields. Such techniques involve the use of advanced technologies, including 3-D seismic, steamflooding and carbon dioxide injection. Development projects will continue in the U.K. North Sea, where Texaco's Captain field produced first oil in early 1997 and where the Erskine field is expected to come onstream later in the year. Also, appraisal work will continue in 1997 for the Galley and Mariner projects in the North Sea. Participation in high-impact growth opportunities, including the Karachaganak venture in Kazakhstan and a joint agreement to study and pursue the development of heavy crude oil in the Hamaca region of Venezuela, have the potential to significantly contribute to Texaco's production and reserve base. Additionally, exploration will continue in promising geological basins of West Africa, China and Southeast Asia which have the potential of becoming new core areas for the company.

In the downstream, expenditures will be directed primarily toward marketing activities. Texaco will enhance retail positions in Latin America and Caltex' operating areas throughout the Asia-Pacific region via new business ventures and the improvement of existing operations in these rapidly growing economic arenas. In the U.S., investments are targeted for core marketing areas in preferred markets in support of the company's global brand initiative, and expanding alliances with quick service restaurants and quick lubes. Also, expenditures are scheduled for the company's refining operations at the Nerefco complex in the Netherlands and the U.K. Pembroke plant, including the purchase of the remaining outside interest in the plant's cracking complex.

Other investments include cogeneration and gasification projects primarily in areas outside the United States.



## Capital and Exploratory Expenditures

| (Millions of dollars)                                   | 1996     | 1995     | 1994     |
|---|----------|----------|----------|
| Texaco Inc. and subsidiary companies:                   |          |          |          |
| <i>Exploration and production</i>                       |          |          |          |
| United States   |          |          |          |
| Exploratory expenses                                    | \$ 153   | \$ 94    | \$ 130   |
| Capital expenditures                                    | 1,085    | 806      | 659      |
| International   |          |          |          |
| Exploratory expenses                                    | 226      | 195      | 177      |
| Capital expenditures                                    | 755      | 723      | 468      |
| Total exploration and production                        | 2,219    | 1,818    | 1,434    |
| <i>Manufacturing, marketing and distribution</i>        |          |          |          |
| United States   |          |          |          |
| Manufacturing   | 94       | 154      | 164      |
| Marketing   | 139      | 108      | 78       |
| Distribution  | 31       | 43       | 29       |
| International   |          |          |          |
| Manufacturing   | 55       | 92       | 72       |
| Marketing   | 299      | 219      | 209      |
| Distribution  | 1        | 6        | 11       |
| Total manufacturing, marketing and distribution         | 619      | 622      | 563      |
| <i>Other</i>  |          |          |          |
| United States   | 33       | 43       | 35       |
| International   | 2        | 7        | 2        |
| Total other   | 35       | 50       | 37       |
| Total Texaco Inc. and subsidiary companies              | 2,873    | 2,490    | 2,034    |
| Equity in affiliates:                                   |          |          |          |
| <i>Exploration and production</i>                       |          |          |          |
| United States   | 5        | 4        | 1        |
| International   | 154      | 115      | 150      |
| Total exploration and production                        | 159      | 119      | 151      |
| <i>Manufacturing, marketing, distribution and other</i> |          |          |          |
| United States   |          |          |          |
| Manufacturing   | 40       | 88       | 95       |
| Marketing   | 38       | 46       | 43       |
| Distribution  | 18       | 14       | 14       |
| International*  |          |          |          |
| Manufacturing   | 67       | 165      | 235      |
| Marketing   | 230      | 196      | 160      |
| Distribution  | 6        | 9        | 6        |
| <i>Other—United States</i>                              | —        | 1        | 3        |
| Total manufacturing, marketing, distribution and other  | 399      | 519      | 556      |
| Total equity in affiliates                              | 558      | 638      | 707      |
| Total continuing operations                             | 3,431    | 3,128    | 2,741    |
| Discontinued operations                                 | —        | 2        | 22       |
| Total worldwide   | \$ 3,431 | \$ 3,130 | \$ 2,763 |

\*Excludes expenditures of Caltex' affiliated companies, principally in Australia, Thailand, Korea and Japan.

## Industry Review

### Review of 1996

The world economy grew at a strong 3.8% rate in 1996. However, growth patterns were mixed among regions. Economic expansion in the industrialized world as a whole was relatively modest. While the pivotal U.S. economy enjoyed another year of steady advance, the adoption of fiscal austerity measures in Western Europe led to a slowing of economic expansion. A large increase in governmental spending in the first quarter boosted Japanese GDP growth

in 1996, but the recovery has yet to become deep-rooted. On the other hand, economic expansion in the developing world was generally robust, particularly in the Pacific Rim countries. One major disappointment in 1996 was the failure of the former Soviet bloc to turn around. Although some of the former Eastern European “satellite” countries enjoyed relatively strong growth, the Russian economy registered another decline, pulling down the region as a whole.

World demand for petroleum products continued to attain new highs in 1996, spurred by the global economic expansion and cold winter conditions early in the year. Oil consumption averaged 71.8 million BPD, an increase of 1.7 million BPD from the 1995 level. Growth in the industrialized nations rose sharply, up 900,000 BPD, boosted by the very cold winter weather across the Northern Hemisphere. In the developing countries, buoyant economic conditions, particularly in the Pacific Rim region, led to a robust increase of 1.2 million BPD in oil consumption. However, the contraction in the Russian economy offset gains in several Eastern European countries, leading to an overall 400,000 BPD demand decline for the former Soviet bloc.

### World Petroleum Demand

| (Millions of barrels a day) | 1996        | 1995        | 1994        |
|-----------------------------|-------------|-------------|-------------|
| Industrial nations          | 41.2        | 40.3        | 40.0        |
| Developing nations          | 24.9        | 23.7        | 22.6        |
| Former Soviet bloc          | 5.7         | 6.1         | 6.2         |
| <b>Total</b>                | <b>71.8</b> | <b>70.1</b> | <b>68.8</b> |

Crude oil supplies also rose sharply during the year. However, very ambitious gains that had been expected from non-OPEC sources did not materialize fully. In the North Sea, for example, extended field maintenance during the summer, underperformance by several old fields and delayed projects limited production increases. Even with these constraints, output from the North Sea contributed significantly to non-OPEC’s near 1 million BPD gain from the 1995 level.

Latin America also posted significant increases, resulting from higher output levels from Argentina, Brazil, Colombia and Mexico. Likewise, there were significant gains from countries such as Angola, Australia and Canada, but these were partially offset by production losses from the former Soviet Union and the United States.

The step-up in world oil demand and lower than anticipated non-OPEC output combined to boost world requirements for OPEC oil during 1996, the first substantial output gain for the organization in several years. Crude oil production averaged 25.9 million BPD, a 900,000 BPD increase over its year-earlier level. Cash-strapped countries such as Nigeria and Venezuela substantially exceeded OPEC quotas and accounted for more than half of this increase. Iraqi exports remained embargoed until near year-end, when agreement was reached allowing so-called “oil-for-food” flows under U.N. Resolution 986.

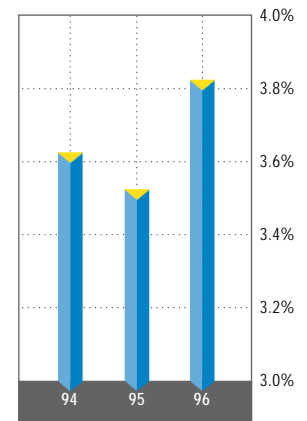
World petroleum prices were surprisingly strong throughout 1996. Special factors, such as exceptionally cold weather early in 1996, the absence of Iraqi exports and the delayed start-up of new North Sea production, had a major impact. At the same time, crude oil and petroleum product stocks were lean by historical standards, thus contributing to price strength and volatility. The spot price of U.S. benchmark West Texas Intermediate (WTI) averaged \$22.16 per barrel, which was \$3.73 per barrel higher than the previous year and a level not seen since the Gulf War.

Refiners’ margins during 1996 were higher than 1995’s very depressed levels in key U.S. and European markets. Despite the run-up in underlying crude oil costs, special factors contributed to strong light-end product prices. For instance, the extreme cold winter within the Atlantic basin boosted heating oil prices and delayed the refinery switch-over to gasoline, leading to low stock levels prior to the summer driving season. In addition, on the U.S. West Coast, refinery outages and dislocations resulting from the introduction of CARB reformulated gasoline also pushed up margins during the spring and summer. Marketing margins, however, decreased relative to 1995 due to intense competitive pressures and oversupply in the marketplace, especially in the U.S., the United Kingdom and the Asia-Pacific area.

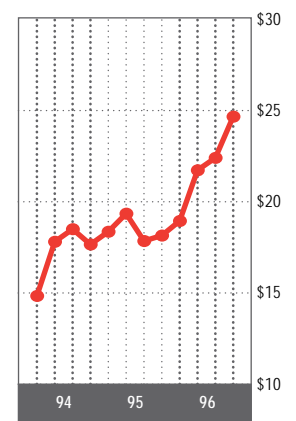
### Near-Term Outlook

World economic growth is projected to remain strong in 1997, as continued powerful expansion in the developing world and modest increases in the industrialized nations are reinforced by an anticipated turnaround in the former Soviet bloc. The United States is forecast to continue to enjoy modest growth in 1997, and economic expansion in Western Europe is expected to pick up. In Japan, growth should weaken somewhat from the artificially high rate created by the stimulative government spending in 1996. Within the developing world, expansion in Asia may also moderate somewhat, but will remain relatively strong. The former Soviet bloc as a whole is anticipated to register positive GDP growth for the first time in eight years, as the Russian economy shows signs of turning around.

Real GDP Growth — Worldwide PERCENT



Average West Texas Intermediate Spot Prices — Per Quarter DOLLARS PER BARREL





Strong economic conditions should result in one of the highest rates of growth for world oil consumption witnessed over the last two decades. World demand is projected to average 73.8 million BPD, a 2.0 million BPD, or 2.8% increase over 1996 levels. Growth in the industrialized nations is expected to slow to 500,000 BPD in 1997, as normal winter conditions are projected. In the developing countries, demand is expected to rise by 1.4 million BPD, fueled by the ongoing economic expansion. Also, in the former Soviet bloc, demand is expected to rise by 100,000 BPD from the 1996 level, as consumption rises in Central Europe.

### *Near-Term World Supply/Demand Balance*

| (Millions of barrels a day) | 1997 | 1996 |
|-----------------------------|------|------|
| Demand                      | 73.8 | 71.8 |
| Supply                      |      |      |
| Non-OPEC crude              | 38.3 | 37.1 |
| OPEC crude                  | 26.7 | 25.9 |
| Other liquids               | 9.3  | 9.0  |
| Total supply                | 74.3 | 72.0 |
| Stock change                | 0.5  | 0.2  |

Despite the strength in demand, anticipated increases in non-OPEC and OPEC production may actually run ahead of consumption, causing the global supply/demand balance to loosen and prices to weaken. Non-OPEC crude oil production has been on an uptrend over the last few years and, despite the somewhat disappointing performance in 1996, output in 1997 is expected to climb to 38.3 million BPD, a dramatic 1.2 million BPD gain. As in the past, the North Sea will be the major contributor, followed by Brazil, Mexico, Australia, India, Angola and some other African nations. By year-end, output from Colombia's giant Cusiana/Cupiagua fields is expected to rise significantly as the Orensa pipeline nears completion. Even output from the former Soviet Union may increase after many years of decline. Among the major producers, only the United States will continue to slip, and very slowly, as declining production from Prudhoe Bay and other North Slope fields is offset by new flows from the Gulf of Mexico.

OPEC production is also expected to rise in 1997, given the resumption in Iraqi oil exports. The agreed partial lifting of the U.N. embargo will likely add about 600,000 BPD to the market. In addition, ongoing capacity expansions in Venezuela, Algeria and Nigeria may translate into a further increase in OPEC production. This could occur at a time when market fundamentals point toward weaker crude oil and product prices.

U.S. natural gas consumption in 1996 rose to over 22 trillion cubic feet (TCF), up 0.6 TCF from the prior-year level. The extreme cold weather and growing industrial usage boosted demand to a level that has not been experienced since the early 1970's. In 1997, demand should continue to grow, despite the assumption of more normal winter conditions.

• • • • •

### **Forward-Looking Statements**

The Management's Discussion and Analysis and other sections of this Annual Report may contain forward-looking statements that are based on current expectations, estimates and projections about the industries in which Texaco operates, management's beliefs and assumptions made by management. Words such as "expects," "anticipates," "intends," "plans," "believes," "estimates," variations of such words and similar expressions are intended to identify such forward-looking statements. These statements constitute "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933, and are subject to the safe harbors created thereby. These statements are based on a number of assumptions that could ultimately prove inaccurate and, therefore, there can be no assurance that they will prove to be accurate. Factors which could affect performance include estimation of reserves, inaccurate seismic data, mechanical failures, unilateral cancellation of concessions by host governments, decreased demand for motor fuels, natural gas and other products, above-average temperatures, pipeline failures, oil spills, increasing price and product competition, higher or lower costs and expenses, domestic and foreign governmental and public policy changes including environmental regulations, the outcome of pending and future litigation and governmental proceedings and continued availability of financing. These are representative of factors which could affect the outcome of the forward-looking statements. In addition, such statements could be affected by general industry and market conditions and growth rates, general domestic and international economic conditions including interest rate and currency exchange rate fluctuations and other factors. Texaco undertakes no obligation to update publicly any forward-looking statements, whether as a result of new information, future events or otherwise.

STATEMENT OF Texaco Inc.  
CONSOLIDATED INCOME and Subsidiary Companies

(Millions of dollars) For the years ended December 31

|   | 1996            | 1995           | 1994           |
|---|-----------------|----------------|----------------|
| <b>Revenues</b>   |                 |                |                |
| Sales and services (includes transactions with significant affiliates of \$3,867 million in 1996, \$3,146 million in 1995 and \$2,561 million in 1994)        | \$ 44,561       | \$ 35,551      | \$ 32,540      |
| Equity in income of affiliates, interest, asset sales and other   | 939             | 1,236          | 813            |
| <b>Total revenues</b>   | <b>45,500</b>   | <b>36,787</b>  | <b>33,353</b>  |
| <b>Deductions</b>   |                 |                |                |
| Purchases and other costs (includes transactions with significant affiliates of \$2,048 million in 1996, \$1,733 million in 1995 and \$1,679 million in 1994) | 34,643          | 27,237         | 23,931         |
| Operating expenses  | 2,978           | 2,907          | 3,069          |
| Selling, general and administrative expenses  | 1,693           | 1,580          | 1,679          |
| Maintenance and repairs   | 367             | 375            | 390            |
| Exploratory expenses  | 379             | 289            | 307            |
| Depreciation, depletion and amortization  | 1,455           | 2,385          | 1,735          |
| Interest expense  | 434             | 483            | 498            |
| Taxes other than income taxes   | 496             | 491            | 496            |
| Minority interest   | 72              | 54             | 44             |
|   | <b>42,517</b>   | <b>35,801</b>  | <b>32,149</b>  |
| Income from continuing operations before income taxes and cumulative effect of accounting change  | 2,983           | 986            | 1,204          |
| Provision for income taxes  | 965             | 258            | 225            |
| Net income from continuing operations before cumulative effect of accounting change   | 2,018           | 728            | 979            |
| Net loss on disposal of discontinued operations   | -               | -              | (69)           |
| Cumulative effect of accounting change  | -               | (121)          | -              |
| <b>Net Income</b>   | <b>\$ 2,018</b> | <b>\$ 607</b>  | <b>\$ 910</b>  |
| Preferred stock dividend requirements   | \$ 58           | \$ 60          | \$ 91          |
| <b>Net income available for common stock</b>  | <b>\$ 1,960</b> | <b>\$ 547</b>  | <b>\$ 819</b>  |
| <b>Net Income Per Common Share (dollars)</b>  |                 |                |                |
| Net income (loss) before cumulative effect of accounting change   |                 |                |                |
| Continuing operations   | \$ 7.52         | \$ 2.57        | \$ 3.43        |
| Discontinued operations   | -               | -              | (.26)          |
| Cumulative effect of accounting change  | -               | (.47)          | -              |
| <b>Net income</b>   | <b>\$ 7.52</b>  | <b>\$ 2.10</b> | <b>\$ 3.17</b> |
| Average Number of Common Shares Outstanding (for computation of earnings per share) (thousands)   | 260,717         | 259,983        | 258,813        |

See accompanying notes to consolidated financial statements.

**CONSOLIDATED**      *Texaco Inc.*  
**BALANCE SHEET**      *and Subsidiary Companies*

(Millions of dollars) As of December 31

|  | 1996     | 1995     |
|--|----------|----------|
| <b>Assets</b>  |          |          |
| Current Assets   |          |          |
| Cash and cash equivalents  | \$ 511   | \$ 501   |
| Short-term investments—at fair value   | 41       | 35       |
| Accounts and notes receivable (includes receivables from significant affiliates of \$299 million in 1996 and \$240 million in 1995), less allowance for doubtful accounts of \$34 million in 1996 and \$28 million in 1995 | 5,195    | 4,177    |
| Inventories  | 1,460    | 1,357    |
| Net assets of discontinued operations (see Note 3)   | —        | 164      |
| Deferred income taxes and other current assets   | 458      | 224      |
| Total current assets   | 7,665    | 6,458    |
| Investments and Advances   | 4,996    | 5,278    |
| Net Properties, Plant and Equipment  | 13,411   | 12,580   |
| Deferred Charges   | 891      | 621      |
| Total  | \$26,963 | \$24,937 |
| <b>Liabilities and Stockholders' Equity</b>  |          |          |
| Current Liabilities  |          |          |
| Notes payable, commercial paper and current portion of long-term debt  | \$ 465   | \$ 737   |
| Accounts payable and accrued liabilities (includes payables to significant affiliates of \$144 million in 1996 and \$123 million in 1995)  |          |          |
| Trade liabilities  | 3,472    | 2,396    |
| Accrued liabilities  | 1,333    | 1,381    |
| Estimated income and other taxes   | 914      | 692      |
| Total current liabilities  | 6,184    | 5,206    |
| Long-Term Debt and Capital Lease Obligations   | 5,125    | 5,503    |
| Deferred Income Taxes  | 795      | 634      |
| Employee Retirement Benefits   | 1,236    | 1,138    |
| Deferred Credits and Other Noncurrent Liabilities  | 2,593    | 2,270    |
| Minority Interest in Subsidiary Companies  | 658      | 667      |
| Total  | 16,591   | 15,418   |
| Stockholders' Equity   |          |          |
| Market Auction Preferred Shares  | 300      | 300      |
| ESOP Convertible Preferred Stock   | 474      | 495      |
| Unearned employee compensation and benefit plan trust  | (378)    | (437)    |
| Common stock—274,293,417 shares issued   | 1,714    | 1,714    |
| Paid-in capital in excess of par value   | 630      | 655      |
| Retained earnings  | 8,292    | 7,186    |
| Currency translation adjustment  | (65)     | 61       |
| Unrealized net gain on investments   | 33       | 62       |
|  | 11,000   | 10,036   |
| Less—Common stock held in treasury, at cost  | 628      | 517      |
| Total stockholders' equity   | 10,372   | 9,519    |
| Total  | \$26,963 | \$24,937 |

See accompanying notes to consolidated financial statements.

## STATEMENT OF

## CONSOLIDATED CASH FLOWS

Texaco Inc.

and Subsidiary Companies

(Millions of dollars) For the years ended December 31

**Operating Activities**

|   | 1996     | 1995   | 1994   |
|---|----------|--------|--------|
| Net income  | \$ 2,018 | \$ 607 | \$ 910 |
| Reconciliation to net cash provided by (used in) operating activities |          |        |        |
| Cumulative effect of accounting change                                | —        | 121    | —      |
| Loss on disposal of discontinued operations                           | —        | —      | 103    |
| Depreciation, depletion and amortization                              | 1,455    | 2,385  | 1,735  |
| Deferred income taxes   | (20)     | (102)  | (213)  |
| Exploratory expenses  | 379      | 289    | 307    |
| Minority interest in net income                                       | 72       | 54     | 44     |
| Dividends from affiliates, greater than (less than) equity in income  | 167      | (103)  | (79)   |
| Gains on asset sales  | (19)     | (320)  | (125)  |
| Changes in operating working capital                                  |          |        |        |
| Accounts and notes receivable   | (1,072)  | (766)  | 278    |
| Inventories   | (104)    | (29)   | (60)   |
| Accounts payable and accrued liabilities                              | 716      | (116)  | (350)  |
| Other—mainly estimated income and other taxes                         | 97       | (44)   | 23     |
| Other—net   | 73       | 146    | 286    |
| Net cash provided by operating activities                             | 3,762    | 2,122  | 2,859  |

**Investing Activities**

|  |         |         |         |
|--|---------|---------|---------|
| Capital and exploratory expenditures   | (2,897) | (2,386) | (2,050) |
| Proceeds from sale of discontinued operations, net of cash and cash equivalents sold | 344     | —       | 645     |
| Proceeds from sales of assets  | 125     | 1,150   | 328     |
| Sale of leasehold interests  | 261     | 248     | —       |
| Purchases of investment instruments  | (1,668) | (1,238) | (693)   |
| Sales/maturities of investment instruments   | 1,816   | 1,273   | 672     |
| Other—net  | 70      | 12      | (7)     |
| Net cash used in investing activities  | (1,949) | (941)   | (1,105) |

**Financing Activities**

|  |         |         |         |
|--|---------|---------|---------|
| Borrowings having original terms in excess of three months |         |         |         |
| Proceeds   | 307     | 313     | 660     |
| Repayments   | (802)   | (358)   | (707)   |
| Net decrease in other borrowings                           | (143)   | (137)   | (251)   |
| Issuance of preferred stock by subsidiaries                | —       | 65      | 112     |
| Redemption of Series C Preferred Stock                     | —       | —       | (267)   |
| Purchases of common stock                                  | (159)   | (4)     | (381)   |
| Dividends paid to the company's stockholders               |         |         |         |
| Common   | (859)   | (832)   | (830)   |
| Preferred  | (58)    | (60)    | (91)    |
| Dividends paid to minority stockholders                    | (87)    | (55)    | (87)    |
| Other—net  | —       | (2)     | (3)     |
| Net cash used in financing activities                      | (1,801) | (1,070) | (1,845) |

**Cash and Cash Equivalents**

|                                 |        |        |        |
|---------------------------------|--------|--------|--------|
| Effect of exchange rate changes | (2)    | (14)   | 7      |
| Increase (decrease) during year | 10     | 97     | (84)   |
| Beginning of year               | 501    | 404    | 488    |
| End of year                     | \$ 511 | \$ 501 | \$ 404 |

See accompanying notes to consolidated financial statements.

STATEMENT OF CONSOLIDATED  
STOCKHOLDERS' EQUITY

Texaco Inc.  
and Subsidiary Companies

|  | Shares  | Amount   | Shares  | Amount   | Shares  | Amount   |
|--|---------|----------|---------|----------|---------|----------|
| (Shares in thousands; amounts in millions of dollars)  | 1996    |          | 1995    |          | 1994    |          |
| <b>Preferred Stock</b>   |         |          |         |          |         |          |
| par value \$1; Shares authorized—30,000,000  |         |          |         |          |         |          |
| Series B ESOP Convertible Preferred Stock—<br>liquidation value of \$600 per share                     |         |          |         |          |         |          |
| Beginning of year  | 751     | \$ 450   | 780     | \$ 468   | 812     | \$ 487   |
| Retirements  | (31)    | (18)     | (29)    | (18)     | (32)    | (19)     |
| End of year  | 720     | 432      | 751     | 450      | 780     | 468      |
| Series F ESOP Convertible Preferred Stock—<br>liquidation value of \$737.50 per share                  |         |          |         |          |         |          |
| Beginning of year  | 60      | 45       | 63      | 47       | 66      | 49       |
| Retirements  | (3)     | (3)      | (3)     | (2)      | (3)     | (2)      |
| End of year  | 57      | 42       | 60      | 45       | 63      | 47       |
| Market Auction Preferred Shares (Series G,H,I and J)—<br>liquidation preference of \$250,000 per share |         |          |         |          |         |          |
| Beginning and end of year  | 1       | 300      | 1       | 300      | 1       | 300      |
| Series C Variable Rate Cumulative Preferred Stock—<br>stated value of \$50 per share                   |         |          |         |          |         |          |
| Beginning of year  | —       | —        | —       | —        | 5,334   | 267      |
| Redemption   | —       | —        | —       | —        | (5,334) | (267)    |
| End of year  | —       | —        | —       | —        | —       | —        |
| Series E Variable Rate Cumulative Preferred Stock—<br>stated value of \$100,000 per share              |         |          |         |          |         |          |
| Beginning of year  | —       | —        | —       | —        | 4       | 381      |
| Redemption   | —       | —        | —       | —        | (4)     | (381)    |
| End of year  | —       | —        | —       | —        | —       | —        |
| <b>Unearned Employee Compensation</b>  |         |          |         |          |         |          |
| (related to ESOP preferred stock and restricted stock awards)  |         |          |         |          |         |          |
| Beginning of year  |         | (234)    |         | (282)    |         | (337)    |
| Awards   |         | (22)     |         | (8)      |         | (5)      |
| Amortization and other   |         | 81       |         | 56       |         | 60       |
| End of year  |         | (175)    |         | (234)    |         | (282)    |
| <b>Benefit Plan Trust</b>  |         |          |         |          |         |          |
| (common stock)   |         |          |         |          |         |          |
| Beginning of year  | 4,000   | (203)    | —       | —        | —       | —        |
| Establishment  | —       | —        | 4,000   | (203)    | —       | —        |
| End of year  | 4,000   | (203)    | 4,000   | (203)    | —       | —        |
| <b>Common Stock</b>  |         |          |         |          |         |          |
| par value \$6.25; Shares authorized—350,000,000  |         |          |         |          |         |          |
| Issued   | 274,293 | 1,714    | 274,293 | 1,714    | 274,293 | 1,714    |
| <b>Common Stock Held in Treasury, at cost</b>  |         |          |         |          |         |          |
| Beginning of year  | 10,076  | (517)    | 14,761  | (753)    | 15,273  | (776)    |
| Purchases of common stock  | 1,757   | (159)    | 51      | (4)      | 6,107   | (381)    |
| Preferred stock exchange   | —       | —        | —       | —        | (6,107) | 381      |
| Other—mainly employee benefit plans  | (1,238) | 48       | (4,736) | 240      | (512)   | 23       |
| End of year  | 10,595  | \$ (628) | 10,076  | \$ (517) | 14,761  | \$ (753) |

See accompanying notes to consolidated financial statements.

(Continued on next page)

STATEMENT OF CONSOLIDATED  
STOCKHOLDERS' EQUITY

Texaco Inc.  
and Subsidiary Companies

| (Millions of dollars)  | 1996     | 1995    | 1994    |
|--|----------|---------|---------|
| <b>Paid-in-Capital in Excess of Par Value</b>  |          |         |         |
| Beginning of year  | \$ 655   | \$ 654  | \$ 655  |
| Issuance and redemption of preferred stock, treasury stock transactions relating to investor services plan and employee compensation plans | (25)     | 1       | (1)     |
| End of year  | 630      | 655     | 654     |
| <b>Retained Earnings</b>   |          |         |         |
| Balance at beginning of year   | 7,186    | 7,463   | 7,463   |
| Add:   |          |         |         |
| Net income   | 2,018    | 607     | 910     |
| Tax benefit associated with dividends on unallocated ESOP Convertible Preferred Stock  | 5        | 8       | 11      |
| Deduct: Dividends declared on  |          |         |         |
| Common stock (\$3.30 per share in 1996, \$3.20 per share in 1995 and 1994)   | 859      | 832     | 830     |
| Preferred stock  |          |         |         |
| Series B ESOP Convertible Preferred Stock  | 42       | 43      | 45      |
| Series F ESOP Convertible Preferred Stock  | 4        | 4       | 4       |
| Market Auction Preferred Shares (Series G, H, I and J)   | 12       | 13      | 10      |
| Series C Variable Rate Cumulative Preferred Stock  | —        | —       | 13      |
| Series E Variable Rate Cumulative Preferred Stock  | —        | —       | 19      |
| Balance at end of year   | 8,292    | 7,186   | 7,463   |
| <b>Currency Translation Adjustment</b>   |          |         |         |
| Beginning of year  | 61       | 87      | 18      |
| Change during year   | (126)    | (26)    | 69      |
| End of year  | (65)     | 61      | 87      |
| <b>Unrealized Net Gain On Investments</b>  |          |         |         |
| Beginning of year  | 62       | 51      | 58      |
| Change during year   | (29)     | 11      | (7)     |
| End of year  | 33       | 62      | 51      |
| <b>Stockholders' Equity</b>  |          |         |         |
| End of year (including preceding page)   | \$10,372 | \$9,519 | \$9,749 |

See accompanying notes to consolidated financial statements.



## **1 Note One – Description of Principles of Consolidation Significant Accounting Policies**

The consolidated financial statements consist of the accounts of Texaco Inc. and subsidiary companies owned directly or indirectly more than 50 percent. Intercompany accounts and transactions are eliminated.

The U.S. Dollar is the functional currency of all the company's operations and of a substantial portion of the operations of its affiliates accounted for on the equity method. For these operations, translation effects and all gains and losses from transactions not denominated in the functional currency are included in income currently, except for certain hedging transactions. The cumulative translation effects for the equity affiliates using functional currencies other than the U.S. Dollar are included in the currency translation adjustment in stockholders' equity.

### **Use of Estimates**

The preparation of Texaco's consolidated financial statements in accordance with generally accepted accounting principles requires the use of estimates and management's judgment. While all available information has been considered, actual amounts could differ from those reported as assets and liabilities and related revenues, costs and expenses and the disclosed amounts of contingencies.

### **Cash Equivalents**

Highly liquid investments with a maturity of three months or less when purchased are generally considered to be cash equivalents.

### **Inventories**

Virtually all inventories of crude oil, petroleum products and petrochemicals are stated at cost, determined on the last-in, first-out (LIFO) method. Other merchandise inventories are stated at cost, determined on the first-in, first-out (FIFO) method. Materials and supplies are stated at average cost. Inventories are valued at the lower of cost or market.

### **Investments and Advances**

The equity method of accounting is used for investments in certain affiliates owned 50 percent or less, including corporate joint-ventures and partnerships. Under this method, equity in the pre-tax income or losses of partnerships and in the net income or losses of corporate joint-venture companies is reflected currently in Texaco's revenues, rather than when realized through dividends or distributions. Investments in the entities accounted for on this method generally reflect Texaco's equity in their underlying net assets.

The company's interest in the net income of affiliates accounted for at cost is reflected in net income when realized through dividends.

Investments in debt securities and in equity securities with readily determinable fair values are accounted for at fair value if classified as available-for-sale.

### **Properties, Plant and Equipment and Depreciation, Depletion and Amortization**

Texaco follows the "successful efforts" method of accounting for its oil and gas exploration and producing operations.

Lease acquisition costs related to properties held for oil, gas and mineral production are capitalized when incurred. Unproved properties with acquisition costs which are individually significant are assessed on a property-by-property basis, and a loss is recognized, by provision of a valuation allowance, when the assessment indicates an impairment in value. Unproved properties with acquisition costs which are not individually significant are generally aggregated and the portion of such costs estimated to be nonproductive, based on historical experience, is amortized on an average holding period basis.

Exploratory costs, excluding the costs of exploratory wells, are charged to expense as incurred. Costs of drilling exploratory wells, including stratigraphic test wells, are capitalized pending determination whether the wells have found proved reserves which justify commercial development. If such reserves are not found, the drilling costs are charged to exploratory expenses. Intangible drilling costs applicable to productive wells and to development dry holes, as well as tangible equipment costs and costs of injected carbon dioxide related to the development of oil and gas reserves, are capitalized.

As discussed in Note 2, Texaco adopted SFAS 121 in 1995. Commencing in 1995, for purposes of determining and recognizing permanent impairment of long-lived assets to be held and used, the applicable carrying value is tested against the undiscounted projection of net future pre-tax cash flows. In the case of productive oil and gas properties located in the United States, the test is performed on an individual field basis, including related depreciable investment. For similar properties located outside the United States,

the test is performed on a field, concession or contract area basis, depending on the circumstances. For other depreciable investments, the applicable grouping of assets is based on the lowest practicable levels of identifiable cash flows, consistent with the manner in which those assets are managed. If an impairment exists, the carrying amount is adjusted to fair value.

Assets to be disposed of are generally accounted for at the lower of amortized cost or fair value less cost to sell.

The costs of productive leaseholds and other capitalized costs related to producing activities, including tangible and intangible costs, are amortized principally by field on the unit-of-production basis by applying the ratio of produced oil and gas to estimated recoverable proved oil and gas reserves. Estimated future restoration and abandonment costs are taken into account in determining amortization and depreciation rates.

Depreciation of properties, plant and equipment related to facilities other than producing properties is provided generally on the group plan, using the straight-line method, with depreciation rates based upon estimated useful life applied to the cost of each class of property. Assets not on the group plan are depreciated based on estimated useful lives using the straight-line method.

Capitalized nonmineral leases are amortized over the estimated useful life of the asset or the lease term, as appropriate, using the straight-line method.

Periodic maintenance and repairs applicable to marine vessels and manufacturing facilities are accounted for on the accrual basis. Normal maintenance and repairs of all other properties, plant and equipment are charged to expense as incurred. Renewals, betterments and major repairs that materially extend the useful life of properties are capitalized and the assets replaced, if any, are retired.

When capital assets representing complete units of property are disposed of, the difference between the disposal proceeds and net book value is credited or charged to income. When miscellaneous business properties are disposed of, the difference between asset cost and salvage value is charged or credited to accumulated depreciation.

### **Environmental Expenditures**

When remediation of a property is probable and the related costs can be reasonably estimated, environmentally-related remediation costs are expensed and recorded as liabilities. If recoveries of environmental costs from third parties are probable, a receivable is recorded. Other environmental expenditures, principally maintenance or preventive in nature, are recorded when expended and are expensed or capitalized as appropriate.

### **Deferred Income Taxes**

Deferred income taxes are determined utilizing a liability approach. The income statement effect is derived from changes in deferred income taxes on the balance sheet. This approach gives consideration to the future tax consequences associated with differences between financial accounting and tax bases of assets and liabilities. These differences relate to items such as depreciable and depletable properties, exploratory and intangible drilling costs, nonproductive leases, merchandise inventories and certain liabilities. This approach gives immediate effect to changes in income tax laws upon enactment.

Provision is not made for possible income taxes payable upon distribution of accumulated earnings of foreign subsidiary companies and affiliated corporate joint-venture companies when such earnings are deemed to be permanently reinvested.

### **Net Income Per Common Share**

Primary net income per common share is based on net income less preferred stock dividend requirements divided by the average number of common shares outstanding and common equivalents. Fully diluted net income per common share assumes full conversion of all convertible securities into common stock at the later of the beginning of the year or date of issuance (unless antidilutive).

### **Accounting for Contingencies**

Certain conditions may exist as of the date financial statements are issued, which may result in a loss to the company, but which will only be resolved when one or more future events occur or fail to occur. Such contingent liabilities are assessed by the company's management and legal counsel. The assessment of loss contingencies necessarily involves an exercise of judgment and is a matter of opinion. In assessing loss contingencies related to legal proceedings that are pending against the company or unasserted claims that may result in such proceedings, the company's legal counsel evaluates the perceived merits of any legal proceedings or unasserted claims as well as the perceived merits of the amount of relief sought or expected to be sought therein.

If the assessment of a contingency indicates that it is probable that a material liability had been incurred and the amount of the loss can be estimated, then the estimated liability would be accrued in the company's financial statements. If the assessment indicates that a potentially material liability is not probable, but is reasonably possible, or is probable but cannot be estimated, then the nature of the contingent liability, together with an estimate of the range of possible loss if determinable and material, would be disclosed.

Loss contingencies considered remote are generally not disclosed unless they involve guarantees, in which case the nature of the guarantee would be disclosed. However, in some instances in which disclosure is not otherwise required, the company may disclose contingent liabilities of an unusual nature which, in the judgment of management and its legal counsel, may be of interest to stockholders or others.

## Reclassifications

Certain previously reported amounts have been reclassified to conform to current year presentation.

**2 Note Two – Changes in Accounting Principles** During 1995, Texaco adopted Statement of Financial Accounting Standards, “Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to Be Disposed Of” (SFAS 121). Under SFAS 121, assets whose carrying amounts are not expected to be fully recovered by future use or disposition must be written down to their fair values.

Adoption of this Standard resulted in a non-cash after-tax charge of \$639 million against fourth quarter 1995 earnings. Application of SFAS 121 to assets that the company intends to retain resulted in a pre-tax fourth quarter charge of \$775 million, principally due to depreciation, depletion and amortization expense. On an after-tax basis, this charge amounted to \$514 million and primarily reflected the write-down to their estimated fair values of certain of the company's producing properties in the United States which were evaluated for impairment on a field-by-field basis rather than in the aggregate. Fair values were based on estimated future discounted cash flows. To a large extent, the impairments resulted from acquisitions of U.S. upstream properties at times when price assumptions and reserve estimates were higher. Additionally, constraints on production and development in certain areas due to environmental concerns have curtailed originally projected production levels and increased costs to the point that original investments cannot be fully recovered. Also in the fourth quarter, certain non-core coal and marketing properties, surplus buildings and other properties and equipment that the company intends to abandon or dispose of pursuant to its plan for growth were written down by a \$184 million charge, principally due to depreciation, depletion and amortization expense. Including estimated disposal costs, this charge to income was \$125 million, net-of-tax. There were no material changes in the estimated fair values of assets to be disposed of subsequent to the determination of their impairment. At year-end 1996 and 1995, the carrying amounts of assets to be disposed of were not significant. Adoption of SFAS 121 by Star Enterprise and the Caltex group of companies, each owned 50% by Texaco, had no effect on 1995 net income.

In accordance with SFAS 121, a \$121 million after-tax write-down of non-core domestic producing properties held for sale at January 1, 1995, previously recorded in the first quarter of 1995 in income from continuing operations, has been classified as the cumulative effect of an accounting change.

**3 Note Three – Discontinued Operations** In 1993, Texaco announced its intention to dispose of substantially all of its worldwide chemical operations, including its lubricant additives business. Texaco has since accounted for these operations as discontinued operations.

On April 21, 1994, Texaco Inc. completed the sale of Texaco Chemical Company and related international chemical operations to Huntsman Corporation for \$850 million, consisting of \$650 million in cash and an 11-year subordinated note with a face value of \$200 million. The note was prepaid in January 1996. On February 29, 1996, Texaco sold its worldwide lubricant additives business to Ethyl Corporation for \$136 million in cash and a three year note with a face amount of \$60 million.

The results of these operations have been classified as discontinued operations for all periods presented in the Statement of Consolidated Income. The assets and liabilities of the worldwide lubricant additives business are classified as “Net assets of discontinued operations” in the December 31, 1995 Consolidated Balance Sheet. Discontinued operations have not been segregated in the Statement of Consolidated Cash Flows and, therefore, amounts for certain captions will not agree with the respective Statement of Consolidated Income.

Purchase and sale transactions between the discontinued operations and Texaco's significant affiliates, as well as resultant receivables and payables, were immaterial for each period presented.

The summarized results of discontinued operations and related per common share effects are as follows:

| (Millions of dollars) For the years ended December 31 | 1996  | 1995   | 1994     |
|---|-------|--------|----------|
| Revenues  | \$ 32 | \$ 222 | \$ 415   |
| Loss on disposal before income taxes*                 | \$ –  | \$ –   | \$ (103) |
| Benefit from income taxes                             | –     | –      | 34       |
| Net loss on disposal                                  | \$ –  | \$ –   | \$ (69)  |
| Per common share (dollars)                            |       |        |          |
| Net loss on disposal                                  | \$ –  | \$ –   | \$ (.26) |

\*1996 includes \$3 million of losses, 1995 includes \$11 million of income and 1994 includes \$15 million of income during the phase-out period.

The net assets of discontinued operations of \$164 million at December 31, 1995 consisted primarily of properties, plant and equipment of \$130 million and working capital.

## 4 Note Four – Inventories

| (Millions of dollars) As of December 31 | 1996            | 1995            |
|---|-----------------|-----------------|
| Crude oil                               | \$ 296          | \$ 294          |
| Petroleum products and petrochemicals   | 904             | 839             |
| Other merchandise                       | 58              | 27              |
| Materials and supplies                  | 202             | 197             |
| <b>Total</b>                            | <b>\$ 1,460</b> | <b>\$ 1,357</b> |

The excess of estimated current cost over the book value of inventories carried on the LIFO basis of accounting was approximately \$398 million and \$231 million at December 31, 1996 and 1995, respectively.

## 5 Note Five – Investments and Advances

Investments in affiliates, including corporate joint-ventures and partnerships, owned 50% or less are accounted for on the equity method. Texaco's total investments and advances are summarized as follows:

| (Millions of dollars) As of December 31                                  | 1996            | 1995            |
|--|-----------------|-----------------|
| Affiliates accounted for on the equity method                            |                 |                 |
| Caltex group of companies  |                 |                 |
| Exploration and production   | \$ 448          | \$ 445          |
| Manufacturing, marketing and distribution                                | 1,679           | 2,035           |
| Total Caltex group of companies  | 2,127           | 2,480           |
| Star Enterprise  | 756             | 755             |
| Other affiliates   | 928             | 850             |
|  | 3,811           | 4,085           |
| Miscellaneous investments, long-term receivables, etc., accounted for at |                 |                 |
| Fair value   | 544             | 682             |
| Cost, less reserve   | 641             | 511             |
| <b>Total</b>   | <b>\$ 4,996</b> | <b>\$ 5,278</b> |

Texaco's equity in the net income of affiliates accounted for on the equity method, adjusted to reflect income taxes for partnerships whose income is directly taxable to Texaco, is as follows:

| (Millions of dollars) For the years ended December 31 | 1996  | 1995  | 1994  |
|---|-------|-------|-------|
| Equity in net income (loss)                           |       |       |       |
| Caltex group of companies                             |       |       |       |
| Exploration and production                            | \$188 | \$156 | \$136 |
| Manufacturing, marketing and distribution             | 347   | 294   | 210   |
| Total Caltex group of companies                       | 535   | 450   | 346   |
| Star Enterprise                                       | 14    | (47)  | 37    |
| Other affiliates                                      | 120   | 121   | 111   |
| Total   | \$669 | \$524 | \$494 |
| Dividends received from these companies               | \$878 | \$427 | \$467 |

The undistributed earnings of these affiliates included in Texaco's retained earnings were \$2,609 million, \$2,768 million and \$2,657 million as of December 31, 1996, 1995 and 1994, respectively.

### Caltex Group

Texaco has investments in the Caltex group of companies, owned 50% by Texaco and 50% by Chevron Corporation. The Caltex group consists of P.T. Caltex Pacific Indonesia, American Overseas Petroleum Limited and subsidiary and Caltex Petroleum Corporation and subsidiaries. This group of companies is engaged in the exploration for and production, transportation, refining and marketing of crude oil and products in Africa, Asia, the Middle East, Australia and New Zealand.

On April 2, 1996, Caltex Petroleum Corporation completed the sale of its 50% interest in Nippon Petroleum Refining Company, Limited (NPRC) to its partner, Nippon Oil Company, for approximately \$2 billion. Caltex Petroleum Corporation's net income for 1996 includes a gain of \$621 million associated with this sale. Texaco's results include a net gain of \$219 million relating to this sale, comprised of its equity share of the gain, less an adjustment in the carrying value of its investment and further reduced by a tax on the dividend distributed to the shareholders.

### Star Enterprise

Star Enterprise (Star) is a joint-venture partnership owned 50% by Texaco and 50% by the Saudi Arabian Oil Company. The partnership refines, distributes and markets certain Texaco-branded petroleum products, including gasolines, in 26 East and Gulf Coast states and the District of Columbia.

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The following table provides summarized financial information on a 100% basis for the Caltex group, Star and all other affiliates accounted for on the equity method, as well as Texaco's share. The net income of all partnerships, including Star, is net of estimated income taxes. The actual income tax liability is reflected in the accounts of the respective partners and not shown in the following table.

Star's assets at the respective balance sheet dates include the remaining portion of the assets which were originally transferred from Texaco to Star at the fair market value on the date of formation. Texaco's investment and equity in the income of Star, as reported in the consolidated financial statements, reflect the remaining unamortized historical carrying cost of the assets transferred to Star at formation. Additionally, Texaco's investment includes adjustments necessary to reflect contractual arrangements on the formation of this partnership, principally involving contributed inventories.

| (Millions of dollars)                       | 1996      | 1995      | 1994      |
|---|-----------|-----------|-----------|
| <b>Caltex group</b>                         |           |           |           |
| For the years ended December 31:            |           |           |           |
| Gross revenues                              | \$ 18,166 | \$ 15,622 | \$ 15,148 |
| Income before income taxes                  | \$ 2,175  | \$ 1,366  | \$ 1,111  |
| Net income                                  | \$ 1,193  | \$ 899    | \$ 689    |
| As of December 31:                          |           |           |           |
| Current assets                              | \$ 2,565  | \$ 2,323  | \$ 2,421  |
| Noncurrent assets                           | 6,830     | 7,794     | 7,389     |
| Current liabilities                         | (2,999)   | (3,223)   | (3,072)   |
| Noncurrent liabilities and deferred credits | (2,018)   | (1,799)   | (1,853)   |
| Minority interest in subsidiary companies   | (122)     | (136)     | (152)     |
| Net assets                                  | \$ 4,256  | \$ 4,959  | \$ 4,733  |
| <b>Star Enterprise</b>                      |           |           |           |
| For the years ended December 31:            |           |           |           |
| Gross revenues                              | \$ 8,006  | \$ 6,619  | \$ 6,100  |
| Income (loss) before income taxes           | \$ 38     | \$ (135)  | \$ 101    |
| Net income (loss)                           | \$ 25     | \$ (88)   | \$ 66     |
| As of December 31:                          |           |           |           |
| Current assets                              | \$ 816    | \$ 832    | \$ 928    |
| Noncurrent assets                           | 3,204     | 3,299     | 3,247     |
| Current liabilities                         | (704)     | (745)     | (748)     |
| Noncurrent liabilities and deferred credits | (1,141)   | (1,207)   | (1,109)   |
| Partners' equity                            | \$ 2,175  | \$ 2,179  | \$ 2,318  |
| <b>Other equity affiliates</b>              |           |           |           |
| For the years ended December 31:            |           |           |           |
| Gross revenues                              | \$ 3,940  | \$ 3,662  | \$ 3,058  |
| Income before income taxes                  | \$ 697    | \$ 691    | \$ 639    |
| Net income                                  | \$ 451    | \$ 440    | \$ 410    |
| As of December 31:                          |           |           |           |
| Current assets                              | \$ 1,049  | \$ 925    | \$ 641    |
| Noncurrent assets                           | 3,853     | 3,622     | 3,351     |
| Current liabilities                         | (1,182)   | (1,180)   | (759)     |
| Noncurrent liabilities and deferred credits | (1,845)   | (1,703)   | (1,835)   |
| Net assets (or partners' equity)            | \$ 1,875  | \$ 1,664  | \$ 1,398  |
| <b>Texaco's share</b>                       |           |           |           |
| For the years ended December 31:            |           |           |           |
| Gross revenues                              | \$ 14,644 | \$ 12,567 | \$ 11,766 |
| Income before income taxes                  | \$ 1,310  | \$ 818    | \$ 780    |
| Net income                                  | \$ 669    | \$ 524    | \$ 494    |
| As of December 31:                          |           |           |           |
| Current assets                              | \$ 1,913  | \$ 1,739  | \$ 1,711  |
| Noncurrent assets                           | 6,378     | 6,820     | 6,453     |
| Current liabilities                         | (2,329)   | (2,420)   | (2,213)   |
| Noncurrent liabilities and deferred credits | (2,090)   | (1,986)   | (1,969)   |
| Minority interest in subsidiary companies   | (61)      | (68)      | (76)      |
| Net assets (or partners' equity)            | \$ 3,811  | \$ 4,085  | \$ 3,906  |



**6 Note Six – Properties, Plant and Equipment** As of December 31, 1996 and 1995, net exploration and production properties, plant and equipment totaled \$5,258 million and \$4,914 million, respectively, relating to U.S. operations and \$2,474 million and \$2,180 million, respectively, relating to international operations. As of December 31, 1996 and 1995, net manufacturing, marketing, and distribution properties, plant and equipment totaled \$2,834 million and \$2,856 million, respectively, relating to U.S. operations and \$2,219 million and \$2,040 million, respectively, relating to international operations.

| (Millions of dollars) As of December 31         | 1996      |           | 1995      |           |
|---|-----------|-----------|-----------|-----------|
|   | Gross     | Net       | Gross     | Net       |
| Exploration and production                      | \$ 24,786 | \$ 7,732  | \$ 24,015 | \$ 7,094  |
| Manufacturing, marketing and distribution       |           |           |           |           |
| Manufacturing                                   | 3,476     | 2,097     | 3,370     | 2,115     |
| Marketing                                       | 3,651     | 2,607     | 3,360     | 2,376     |
| Marine  | 173       | 8         | 226       | 12        |
| Pipelines                                       | 870       | 341       | 950       | 393       |
| Total manufacturing, marketing and distribution | 8,170     | 5,053     | 7,906     | 4,896     |
| Other   | 1,032     | 626       | 982       | 590       |
| Total   | \$ 33,988 | \$ 13,411 | \$ 32,903 | \$ 12,580 |
| Capital lease amounts included above            | \$ 450    | \$ 111    | \$ 559    | \$ 60     |

Accumulated depreciation, depletion and amortization totaled \$20,577 million and \$20,323 million at December 31, 1996 and 1995, respectively. Interest capitalized as part of properties, plant and equipment was \$12 million in 1996, \$20 million in 1995 and \$13 million in 1994.

## **7 Note Seven – Short-Term Debt, Long-Term Debt, Capital Lease Obligations and Related Derivatives**

### **Notes payable, commercial paper and current portion of long-term debt**

| (Millions of dollars) As of December 31                                      | 1996   | 1995   |
|--|--------|--------|
| Commercial paper   | \$ 326 | \$ 609 |
| Notes payable to banks and others with originating terms of one year or less | 443    | 464    |
| Current portion of long-term debt and capital lease obligations              |        |        |
| Indebtedness   | 640    | 684    |
| Capital lease obligations  | 13     | 27     |
|  | 1,422  | 1,784  |
| Less short-term obligations intended to be refinanced                        | 957    | 1,047  |
| Total  | \$ 465 | \$ 737 |

The weighted average interest rate of commercial paper and notes payable to banks at December 31, 1996 and 1995 was 6.1%.

## Long-term debt and capital lease obligations

| (Millions of dollars) As of December 31  | 1996     | 1995     |
|--|----------|----------|
| Long-Term Debt   |          |          |
| 6-7/8% Guaranteed notes, due 1999  | \$ 200   | \$ 200   |
| 6-7/8% Guaranteed debentures, due 2023   | 195      | 195      |
| 7-1/2% Guaranteed debentures, due 2043   | 198      | 198      |
| 7-3/4% Guaranteed debentures, due 2033   | 199      | 199      |
| 8% Guaranteed debentures, due 2032   | 147      | 147      |
| 8-1/4% Guaranteed debentures, due 2006   | 150      | 150      |
| 8-3/8% Guaranteed debentures, due 2022   | 198      | 198      |
| 8-1/2% Guaranteed notes, due 2003  | 199      | 199      |
| 8-5/8% Guaranteed debentures, due 2010   | 150      | 150      |
| 8-5/8% Guaranteed debentures, due 2031   | 199      | 199      |
| 8-5/8% Guaranteed debentures, due 2032   | 199      | 199      |
| 8.65% Guaranteed notes, due 1998   | 200      | 200      |
| 8-7/8% Guaranteed debentures, due 2021   | 150      | 150      |
| 9% Guaranteed notes, due 1996  | –        | 400      |
| 9% Guaranteed notes, due 1997  | 200      | 200      |
| 9% Guaranteed notes, due 1999  | 200      | 200      |
| 9-3/4% Guaranteed debentures, due 2020   | 250      | 250      |
| Medium-term notes, maturing from 1996 to 2043 (7.8%)                                   | 568      | 573      |
| Revolving Credit Facility, due 1998–2002 – variable rate (5.6%)                        | 330      | 330      |
| Pollution Control Revenue Bonds, due 2012 – variable rate (3.5%)                       | 166      | 166      |
| Other long-term debt:  |          |          |
| Texaco Inc. – Guarantee of ESOP Series B and F loans – fixed and variable rates (5.0%) | 145      | 213      |
| U.S. dollars (6.5%)  | 374      | 295      |
| Other currencies (8.3%)  | 59       | 38       |
| Total  | 4,676    | 5,049    |
| Capital Lease Obligations (see Note 8)   | 145      | 118      |
|  | 4,821    | 5,167    |
| Less current portion of long-term debt and capital lease obligations                   | 653      | 711      |
|  | 4,168    | 4,456    |
| Short-term obligations intended to be refinanced                                       | 957      | 1,047    |
| Total long-term debt and capital lease obligations                                     | \$ 5,125 | \$ 5,503 |

The percentages reflected for variable-rate debt are the interest rates at December 31, 1996. The percentages reflected for the categories "Medium-term notes" and "Other long-term debt" are the weighted average interest rates at year-end 1996. Where applicable, principal amounts reflected in the preceding schedule include unamortized premium or discount. Interest paid, net of amounts capitalized, amounted to \$433 million in 1996, \$482 million in 1995 and \$500 million in 1994.

At December 31, 1996, Texaco was party to a revolving credit facility with commitments of \$1.5 billion with a syndicate of major U.S. and international banks, available as support for the issuance of the company's commercial paper, as well as for working capital and for other general corporate purposes. Texaco has no amounts outstanding under this facility at year-end 1996. Texaco pays a facility fee on the \$1.5 billion facility. The banks reserve the right to terminate the credit facility upon the occurrence of certain specific events, including change in control.

At December 31, 1996, Texaco's long-term debt included \$957 million of short-term obligations scheduled to mature during 1997, which the company has both the intent and the ability to refinance on a long-term basis, through the use of its \$1.5 billion revolving credit facility.

Contractual annual maturities of long-term debt, including sinking fund payments and other redemption requirements, for the five years subsequent to December 31, 1996 are as follows (in millions): 1997 - \$640; 1998 - \$326; 1999 - \$546; 2000 - \$169; and 2001 - \$169. The preceding maturities are before consideration of short-term obligations intended to be refinanced and also exclude capital lease obligations.

### Debt-related derivatives

Texaco seeks to maintain a balanced capital structure that will provide financial flexibility and support the company's strategic objectives while achieving a low cost of capital. This is achieved by balancing the company's liquidity and interest rate exposures. These exposures are managed primarily through the use of long-term and short-term debt instruments which are reported on the balance sheet. However,

off-balance sheet derivative instruments, primarily interest rate swaps, are also used as a management tool in achieving the company's objectives. These instruments are used to manage identifiable exposures on a non-leveraged, non-speculative basis.

As part of its interest rate exposure management, the company seeks to balance the benefit of the lower cost of floating rate debt, with its inherent increased risk, with fixed rate debt having less market risk.

Summarized below are the carrying amounts and fair values of the company's debt and debt-related derivatives at December 31, 1996 and 1995. Derivative usage during the periods presented was limited to interest rate swaps, where the company either paid or received the net effect of a fixed rate versus a floating rate (commercial paper or LIBOR) index at specified intervals, calculated by reference to an agreed notional principal amount.

|  | Carrying Amount | Fair Value | Carrying Amount | Fair Value |
|--|-----------------|------------|-----------------|------------|
| (Millions of dollars) At December 31         |                 | 1996       |                 | 1995       |
| Notes Payable and Commercial Paper           | \$ 769          | \$ 769     | \$ 1,073        | \$ 1,073   |
| Related Derivatives – (Receivable) Payable   | –               | (4)        | –               | 3          |
| Notional principal amount                    | \$150           |            | \$200           |            |
| Weighted average maturity (years)            | 6.8             |            | 6.0             |            |
| Weighted average fixed pay rate              | 7.06%           |            | 7.35%           |            |
| Weighted average floating receivable rate    | 5.50%           |            | 5.69%           |            |
| Long-Term Debt, including current maturities | \$ 4,676        | \$ 4,943   | \$ 5,049        | \$ 5,626   |
| Related Derivatives – (Receivable) Payable   | –               | 1          | –               | (6)        |
| Notional principal amount                    | \$583           |            | \$596           |            |
| Weighted average maturity (years)            | 1.5             |            | 2.7             |            |
| Weighted average fixed receivable rate       | 5.08%           |            | 5.78%           |            |
| Weighted average floating pay rate           | 4.93%           |            | 5.63%           |            |
| Unamortized net gain on terminated swaps     | \$ 5            |            | \$ 3            |            |

During 1996, pay fixed rate swaps having an aggregate notional principal amount of \$50 million matured. Also during 1996, pay floating rate swaps having an aggregate notional principal amount of \$13 million were amortized or matured.

Fair values noted above are based upon quoted market prices, as well as rates currently available to the company for borrowings with similar terms and maturities. The fair value of swaps is the estimated amount that would be received or paid to terminate the agreements at year-end, taking into account current interest rates and the current creditworthiness of the swap counterparties.

Amounts receivable or payable based on the interest rate differentials of derivatives are accrued monthly and are reflected in interest expense as a hedge of interest on outstanding debt. Gains and losses on terminated swaps are deferred and amortized over the life of the associated debt or the original term of the swap, whichever is shorter.

Since counterparties to the company's derivative transactions are major financial institutions with strong credit ratings, exposure to credit risk on the net interest differential on notional amounts is minimal. The notional amounts of derivative contracts do not represent cash flow and are not subject to credit risk. The company's counterparty credit exposure limits have been set based upon the maturity and notional amounts of these transactions.

**8 Note Eight – Lease Commitments and Rental Expense** The company has leasing arrangements involving service stations, tanker charters, a manufacturing plant, crude oil production and processing equipment, and other facilities. Amounts due under capital leases are reflected in the company's balance sheet as obligations, while Texaco's interest in the related assets is principally reflected as properties, plant and equipment. The remaining lease commitments are operating leases, and payments on such leases are recorded as rental expense.

As of December 31, 1996, Texaco Inc. and its subsidiary companies had estimated minimum commitments for payment of rentals (net of noncancelable sublease rentals) under leases which, at inception, had a noncancelable term of more than one year, as follows:

| (Millions of dollars)  | Operating leases | Capital leases |
|--|------------------|----------------|
| 1997   | \$ 782           | \$ 29          |
| 1998   | 131              | 27             |
| 1999   | 125              | 22             |
| 2000   | 116              | 21             |
| 2001   | 394              | 31             |
| After 2001   | 602              | 72             |
| <b>Total lease commitments</b>   | <b>\$2,150</b>   | <b>\$202</b>   |
| Less amounts representing  |                  |                |
| Executory costs  |                  | 28             |
| Interest   |                  | 75             |
| Add noncancelable sublease rentals netted in capital lease commitments above |                  | 46             |
| <b>Present value of total capital lease obligations</b>                      |                  | <b>\$145</b>   |

Included in operating lease commitments above is \$510 million on the lease of a manufacturing plant, which expires in 1997. It is expected that an option to purchase this plant will be exercised in conjunction with the anticipated sale of the plant in 1997.

In 1995, Texaco as lessee entered into a lease agreement for equipment related to the production and processing of crude oil from the Captain Field in the United Kingdom sector of the North Sea. The equipment is principally comprised of a movable drilling and production platform and a floating production storage offloading vessel. The lease has an initial noncancelable term of five years with renewal options for an additional six years. The agreement also provides for residual value guarantees if a renewal option or purchase option is not exercised by Texaco. Both the lease payment amounts and residual value guarantee for this operating lease are dependent upon the final construction costs of the equipment. Construction was completed in early 1997. The above table of operating lease commitments includes the estimated amounts based upon construction costs paid by the lessor through December 31, 1996. Lease payments are expected to begin in 1997.

Rental expense (excluding discontinued operations) relative to operating leases, including contingent rentals based on factors such as gallons sold, is provided in the table below. Such payments do not include rentals on leases covering oil and gas mineral rights.

| (Millions of dollars)                                | 1996         | 1995         | 1994         |
|--|--------------|--------------|--------------|
| Rental expense                                       |              |              |              |
| Minimum lease rentals                                | \$259        | \$224        | \$205        |
| Contingent rentals                                   | 10           | 16           | 15           |
| Total  | 269          | 240          | 220          |
| Less rental income on properties subleased to others | 53           | 43           | 40           |
| <b>Net rental expense</b>                            | <b>\$216</b> | <b>\$197</b> | <b>\$180</b> |

## 9 Note Nine – Preferred Series B ESOP Convertible Preferred Stock and Rights

An amendment to Texaco Inc.'s Employees Thrift Plan created an Employee Stock Ownership Plan (ESOP) feature. In 1988, the ESOP purchased 833,333<sup>1</sup>/<sub>3</sub> shares of Series B ESOP Convertible Preferred Stock (Series B) from the company for \$600 per share, or an aggregate purchase price of \$500 million. Texaco Inc. guaranteed a \$500 million variable-rate loan made to the ESOP which was used to acquire the shares of Series B. Subsequently, in 1991, Texaco Inc. refinanced approximately \$103 million of the outstanding balance through a Grantor Trust structure at a fixed interest rate. The current fixed interest rate is 6.13%.

Dividends on each share of Series B are cumulative and are payable semiannually at the rate of \$57 per annum. Dividends on Series B totaled \$42 million for 1996, \$43 million for 1995 and \$45 million for 1994.

Participants may partially convert their Series B holdings into common stock beginning at age 55, and may elect full conversion upon retirement or separation from service with the company. The conversion ratio and number of votes per share of Series B are subject to adjustment under certain conditions. At present, each share of Series B entitles a participant to 12.9 votes, voting together with the holders of common stock, and is convertible into 12.868 shares of common stock. As an alternative to conversion, a participant can elect to receive \$600 per share of Series B, payable in cash or common stock. If the participant elects to receive common stock, the company provides shares of common stock to the plan trustee, who then transmits the shares to the participant. Should the participant elect to receive cash, it is the intent of the company to provide the plan trustee with shares of common stock, so that the trustee can sell such shares in the open market and have sufficient cash to transmit to the participant. The outstanding shares of Series B may

be redeemed by Texaco Inc. at \$611.40 and \$605.70 per share through December 19, 1997 and 1998, respectively, and at \$600 per share on or after December 20, 1998. Also, Texaco Inc. may be required to redeem all outstanding shares of Series B under certain circumstances.

### **Series D Junior Participating Preferred Stock and Rights**

In 1989, the company declared a dividend distribution of one Right for each outstanding share of common stock. Under certain circumstances, each Right may be exercised to purchase from the company a unit consisting of 1/100th of a share (Unit) of Series D Junior Participating Preferred Stock (Series D), par value \$1.00 per share, at a purchase price of \$150 per Unit (the Purchase Price), subject to adjustment.

The Rights may be exercised only after a person has acquired, or obtained the right to acquire, beneficial ownership of 20% or more of the company's common stock other than pursuant to a Qualifying Offer, or has commenced a tender offer that would result in that person owning 20% or more of the common stock.

A Qualifying Offer is an all-cash, fully financed tender offer for all outstanding shares of common stock which remains open for 45 days, which results in the acquiror owning a majority of the company's voting stock, and in which the acquiror agrees to purchase for cash all remaining shares of common stock.

The Rights expire on April 3, 1999, or sooner, upon the acquisition of the company pursuant to a Qualifying Offer, and may be redeemed by the company at a price of \$.01 per Right at any time prior to 10 days after the Rights become exercisable.

In the event that a person becomes the beneficial owner of 20% or more of the common stock other than pursuant to a Qualifying Offer, each Right will thereafter entitle the holder to receive, upon exercise of the Right, in lieu of the Series D, a number of shares of common stock, property, cash or other securities having a formula value equal to two times the exercise price of the Right.

In the event that the company is acquired in a transaction in which the company is not the surviving corporation, or in the event 50% or more of the company's assets or earning power is sold or transferred, each holder of a Right thereafter has the right to receive, upon exercise, common stock of the acquiring company having a value equal to two times the exercise price of the Right.

Until a Right is exercised, the holder thereof, as such, has no rights as a stockholder of the company, including the rights to vote or to receive dividends.

As of December 31, 1996, there were 3,000,000 shares designated as Series D with a liquidation value of \$100 per share. In general, the terms of the Series D have been designed so that each Unit of Series D should be substantially the economic equivalent of one share of common stock. The Series D will, if issued, be junior to any other series of Preferred Stock which may be authorized and issued, unless the terms of such other series provide otherwise. Each share of the Series D which may be issued will entitle the holder to receive a quarterly dividend equal to the greater of (i) \$5.00 per share or (ii) 100 times the quarterly dividend declared per share of common stock, subject to adjustment.

In the event of liquidation of the company, the holders of the Series D will be entitled to receive a preferred liquidation payment of \$100 per share plus accrued and unpaid dividends to the date of payment, but in no event less than an amount equal to 100 times the payment made per share of common stock, if greater. The Series D will be redeemable as a whole, or in part, at any time, or from time to time, at the option of the company at a redemption price per share equal to 100 times the then market price of a share of common stock, plus accrued and unpaid dividends through the redemption date. Each share of the Series D will have 100 votes, voting together with the common stock.

In the event of any merger, consolidation or other transaction in which the shares of common stock are exchanged, each share of the Series D will entitle the holder thereof to receive 100 times the amount received per share of common stock.

If dividends on the Series D are in arrears in an aggregate amount equal to six quarterly dividends, the number of directors of the company will be increased by two, and the holders of the Series D outstanding at the time of such dividend arrearage, voting separately as a class with any other series of preferred stock likewise qualified to vote, will be entitled at the next annual meeting to elect two directors. The Series D will also have a separate class vote on certain matters which would adversely affect the rights and preferences of the Series D.

The Purchase Price payable and the number of Units of Series D or other securities or property issuable upon exercise of the Rights are subject to adjustment from time to time in certain events to prevent dilution.

### **Series F ESOP Convertible Preferred Stock**

An amendment to Texaco Inc.'s Employees Savings Plan created an Employee Stock Ownership Plan (ESOP) feature. In 1990, the ESOP purchased 67,796.61 shares of Series F ESOP Convertible Preferred Stock (Series F) from the company for \$737.50 per share, or an aggregate purchase price of \$50 million. Texaco Inc. guaranteed a \$50 million variable-rate loan made to the ESOP which was used to acquire the shares of Series F.

Dividends on each share of Series F are cumulative and are payable semiannually at the rate of \$64.53 per annum. Annual dividends on Series F totaled \$4 million for 1996, 1995 and 1994.

Participants may partially convert their Series F holdings into common stock beginning at age 55, and may elect full conversion upon retirement or separation from service with the company. The conversion ratio and number of votes per share of Series F are subject to adjustment under certain conditions. At present, each share of Series F entitles a participant to 10 votes, voting together with the holders of common stock, and is convertible into 10 shares of common stock. As an alternative to conversion, a participant can elect to receive \$737.50 per share of Series F, in cash or common stock. If the participant elects to receive common stock, the company provides shares of common stock to the plan trustee, who then transmits the shares to the participant. Should the participant elect to receive cash, it is the intent of the company to provide the plan trustee with shares of common stock, so that the trustee can sell such shares in the open market and have sufficient cash to transmit to the participant. The outstanding shares of Series F may be redeemed by Texaco Inc. at \$756.86, \$750.41 and \$743.95 per share through February 12, 1998, 1999 and 2000, respectively, and at \$737.50 per share on or after February 13, 2000. Also, Texaco Inc. may be required to redeem all outstanding shares of Series F under certain circumstances.

### Market Auction Preferred Shares

In 1992, the company issued 1,200 shares of cumulative variable rate preferred stock, called Market Auction Preferred Shares (MAPS) in a private placement, for an aggregate purchase price of \$300 million. The MAPS are grouped into four series (300 shares each of Series G, H, I and J) of \$75 million each.

The dividend rates for each series are determined by Dutch auctions conducted at seven-week intervals. The length of the dividend periods can be changed at each auction. Alternatively, the dividend rate and the dividend period can be negotiated with potential investors.

During 1996, the annual dividend rate for the MAPS ranged between 3.90% and 4.19% and dividends totaled \$12 million (\$9,510, \$11,043, \$11,009 and \$11,015 per share for series G, H, I and J, respectively).

For 1995, the annual dividend rate for the MAPS ranged between 4.22% and 4.65% and dividends totaled \$13 million (\$12,255, \$10,558, \$10,521 and \$10,531 per share for Series G, H, I and J, respectively). For 1994, the annual dividend rate for the MAPS ranged between 2.48% and 4.57% and dividends totaled \$10 million (\$7,784, \$8,057, \$9,156 and \$9,356 per share for Series G, H, I and J, respectively).

The company may redeem the MAPS, in whole or in part at any time at a liquidation preference of \$250,000 per share, plus premium, if any, and accrued and unpaid dividends thereon.

The MAPS are non-voting, except under certain limited circumstances.

### Series C and Series E Variable Rate Cumulative Preferred Stock

On September 30, 1994, the company redeemed in cash and retired all outstanding shares of Series C. For 1994, dividends on the Series C totaled \$13 million (\$2.43 per share).

On November 8, 1994, the company exchanged 6.1 million shares of its common stock held in treasury, which were acquired during the year, for all the issued and outstanding shares of Series E, which were then retired. For 1994, dividends on the Series E totaled \$19 million (\$4,850 per share).

**10 Note Ten – Foreign Currency** Currency translations from continuing operations resulted in a pre-tax loss of \$60 million in 1996, compared to a gain of \$23 million in 1995 and a loss of \$18 million in 1994. After applicable taxes, the loss in 1996 was \$66 million, compared to a gain in 1995 of \$30 million and a loss in 1994 of \$49 million. These amounts include Texaco's equity in such gains and losses of affiliates accounted for on the equity method of accounting.

Currency exchange impacts for the years 1994 through 1996 were primarily due to the effects of SFAS 109 "Accounting for Income Taxes" with respect to the Pound Sterling on deferred income taxes, as well as the impact of strong inflationary factors within developing countries and the Caltex area.

Currency translation adjustments reflected in the separate stockholders' equity account result from translation items pertaining to certain affiliates of Caltex. During the year 1996, losses of \$66 million resulted from these adjustments, as well as the reversal of a \$60 million existing deferred gain due to the sale by Caltex of its investment in NPRC. As a result, a \$60 million gain was included in Texaco's net income as part of the gain on this sale. During the year 1995, losses of \$26 million in stockholders' equity resulted from the effects of currency translation adjustments.



# 11 Note Eleven – Taxes

| (Millions of dollars)                                    | 1996          |         |         | 1995          |         |         | 1994          |         |         |
|--|---------------|---------|---------|---------------|---------|---------|---------------|---------|---------|
|  | United States | Foreign | Total   | United States | Foreign | Total   | United States | Foreign | Total   |
| Direct taxes   |               |         |         |               |         |         |               |         |         |
| Provision (benefit) for income taxes                     |               |         |         |               |         |         |               |         |         |
| Current  |               |         |         |               |         |         |               |         |         |
| U.S. Federal and foreign                                 | \$ 359        | \$ 642  | \$1,001 | \$ 34         | \$ 357  | \$ 391  | \$ (68)       | \$ 296  | \$ 228  |
| U.S. state and local                                     | (16)          | –       | (16)    | (31)          | –       | (31)    | 36            | –       | 36      |
| Deferred   | 13            | (33)    | (20)    | (90)          | (12)    | (102)   | (33)          | (6)     | (39)    |
| Total provision (benefit) for income taxes               | 356           | 609     | 965     | (87)          | 345     | 258     | (65)          | 290     | 225     |
| Taxes other than income taxes                            |               |         |         |               |         |         |               |         |         |
| Oil and gas production                                   | 112           | 2       | 114     | 91            | 3       | 94      | 101           | 8       | 109     |
| Sales and use  | –             | 82      | 82      | –             | 73      | 73      | –             | 55      | 55      |
| Property   | 105           | 14      | 119     | 109           | 18      | 127     | 111           | 18      | 129     |
| Payroll  | 72            | 48      | 120     | 72            | 44      | 116     | 78            | 39      | 117     |
| Other  | 29            | 32      | 61      | 63            | 18      | 81      | 38            | 48      | 86      |
| Total taxes other than income taxes                      | 318           | 178     | 496     | 335           | 156     | 491     | 328           | 168     | 496     |
| Import duties and other governmental levies              | 38            | 4,127   | 4,165   | 43            | 3,914   | 3,957   | 53            | 3,939   | 3,992   |
| Total direct taxes                                       | 712           | 4,914   | 5,626   | 291           | 4,415   | 4,706   | 316           | 4,397   | 4,713   |
| Taxes collected from consumers for governmental agencies | 1,413         | 1,824   | 3,237   | 1,266         | 1,803   | 3,069   | 1,313         | 2,124   | 3,437   |
| Total  | \$2,125       | \$6,738 | \$8,863 | \$1,557       | \$6,218 | \$7,775 | \$1,629       | \$6,521 | \$8,150 |

All information in this note excludes discontinued operations.

The deferred income tax assets and liabilities included in the Consolidated Balance Sheet as of December 31, 1996 and 1995 amounted to \$242 million and \$99 million, respectively, as net current assets and \$795 million and \$634 million, respectively, as net noncurrent liabilities. The table that follows shows deferred income tax assets and liabilities by category. Deferred income taxes are not recorded on differences between financial reporting and tax bases of investments in stock of subsidiary companies, unless realization of the effect is probable in the foreseeable future. Certain potential deferred tax asset amounts for which possibility of realization is deemed extremely remote have been eliminated and are therefore excluded from the following table:

| (Millions of dollars) As of December 31 | (Liability) Asset |          |
|---|-------------------|----------|
|   | 1996              | 1995     |
| Depreciation                            | \$ (947)          | \$ (912) |
| Depletion                               | (271)             | (327)    |
| Intangible drilling costs               | (655)             | (501)    |
| Other deferred tax liabilities          | (502)             | (343)    |
| Total                                   | (2,375)           | (2,083)  |
| Employee benefit plans                  | 523               | 524      |
| Tax loss carryforwards                  | 955               | 907      |
| Tax-related reserves                    | 26                | 36       |
| Tax credit carryforwards                | 351               | 388      |
| Environmental reserves                  | 176               | 211      |
| Other deferred tax assets               | 614               | 383      |
| Total                                   | 2,645             | 2,449    |
| Total before valuation allowance        | 270               | 366      |
| Valuation allowance                     | (823)             | (901)    |
| Total – net                             | \$ (553)          | \$ (535) |

The following schedule reconciles the differences between the U.S. Federal income tax rate and the effective income tax rate:

|   | 1996  | 1995   | 1994   |
|---|-------|--------|--------|
| U.S. Federal income tax rate assumed to be applicable   | 35.0% | 35.0%  | 35.0%  |
| Net earnings and dividends attributable to affiliated corporations accounted for on the equity method | (5.5) | (17.1) | (10.5) |
| Aggregate earnings and losses from international operations   | 12.7  | 18.5   | 11.1   |
| Sales of stock of subsidiaries  | (6.3) | (6.6)  | (15.7) |
| Energy credits  | (1.9) | (3.3)  | (2.4)  |
| Other   | (1.6) | (.4)   | 1.2    |
| Effective income tax rate   | 32.4% | 26.1%  | 18.7%  |

For companies operating in the United States, pre-tax earnings from continuing operations before cumulative effect of accounting change aggregated \$1,783 million in 1996, \$40 million in 1995 and \$402 million in 1994. For companies with operations located outside the United States, pre-tax earnings on that basis aggregated \$1,200 million in 1996, \$946 million in 1995 and \$802 million in 1994.

Income taxes paid, net of refunds, amounted to \$917 million, \$554 million and \$329 million in 1996, 1995 and 1994, respectively.

The undistributed earnings of subsidiary companies and of affiliated corporate joint-venture companies accounted for on the equity method, for which deferred U.S. income taxes have not been provided at December 31, 1996 amounted to \$1,302 million and \$2,124 million, respectively. The corresponding amounts at December 31, 1995 were \$1,262 million and \$2,308 million, respectively. Recording of deferred income taxes on these undistributed earnings is not required relative to foreign companies and pre-1993 earnings of domestic companies when the earnings have been permanently reinvested. These amounts would be subject to possible U.S. taxation only if remitted as dividends. The determination of the hypothetical amount of unrecognized deferred U.S. taxes on undistributed earnings of foreign entities is not practicable. For domestic entities, such unrecorded deferred income taxes were not material.

For the year 1996, a benefit of \$54 million was recorded for the utilization of loss carryforwards in the 1995 U.S. Federal income tax return. For the years 1995 and 1994 there was no utilization of loss carryforwards recorded for U.S. Federal income taxes. For the years 1996, 1995 and 1994, the utilization of loss carryforwards resulted in income tax benefits of \$16 million, \$13 million and \$57 million in foreign income taxes, respectively.

At December 31, 1996, Texaco had worldwide tax basis loss carryforwards of approximately \$2,347 million, including \$1,044 million which do not have an expiration date. The remainder expire at various dates through 2012.

Foreign tax credit carryforwards available for U.S. Federal income tax purposes amounted to approximately \$223 million at December 31, 1996, expiring at various dates through 2001. Alternative minimum tax and other tax credit carryforwards available for U.S. Federal income tax purposes were \$351 million at December 31, 1996, of which \$347 million have no expiration date. The remaining credits expire at various dates through 2011. The credits that are not utilized by the expiration dates may be taken as deductions for U.S. Federal income tax purposes. In 1996, tax credit carryforwards of \$43 million were utilized for U.S. Federal income tax purposes.

**12 Note Twelve – Employee Benefit Plans** Texaco Inc. and certain of its non-U.S. subsidiaries sponsor various benefit plans for active employees and retirees. The costs of the savings, health care and life insurance plans relative to employees' active service are shared by the company and its employees, with Texaco's costs for these plans charged to expense as incurred. In addition, reserves for employee benefit plans are provided principally for the unfunded costs of various pension plans, retiree health and life insurance benefits, incentive compensation plans and for separation benefits payable to employees.

The discussion of employee benefit plans that follows is for total plan activity, including benefits and amounts applicable to employees of the discontinued operations. Amounts relative to the discontinued operations are not material for any of the years discussed.

### **Employee Stock Ownership Plans (ESOP)**

Texaco recorded ESOP expense of \$15 million in 1996, \$28 million in 1995 and \$20 million in 1994. Company contributions to the Employees Thrift Plan of Texaco Inc. and the Employees Savings Plan of Texaco Inc. (the Plans) amounted to \$26 million in 1996, \$17 million in 1995 and \$20 million in 1994. These Plans are designed to provide participants with a benefit of approximately 6% of base pay. Included in the 1996 and 1995 ESOP expense is \$9 million and \$11 million, respectively, for an employee incentive award program. Award payments were made in early 1996 to individual participants' ESOP accounts.

In 1996, 1995 and 1994, the company paid \$46 million, \$47 million and \$49 million, respectively, in dividends on Series B and Series F stock. The dividends are applied by the trustee to fund interest payments which amounted to \$10 million, \$14 million and \$13 million for 1996, 1995 and 1994, respectively, as well as to reduce principal on the ESOP loans. Dividends on the shares of Series B and Series F used to service debt of the Plans are tax deductible to the company.

Reflected in Texaco's long-term debt are the Plans' ESOP loans which are guaranteed by Texaco Inc. Commensurate with each repayment on the ESOP loans and as a result of the allocation of the Series B and Series F stock by the trustee of the Plans to the individual participating employees, there is a reduction in the remaining ESOP-related unearned employee compensation included as a component of stockholders' equity.

### Benefit Plan Trust

During 1995, Texaco established a benefit plan trust (Trust) for funding company obligations under certain benefit plans. Texaco transferred four million shares of treasury stock to the Trust. The company intends to continue to pay its obligations under its benefit plans. The Trust will use the shares, proceeds from the sale of such shares and dividends on such shares to pay benefits only to the extent not paid by the company. The shares held in the Trust will be voted by the trustee as instructed by the Trust's beneficiaries. The shares held by the Trust are not considered outstanding for earnings per share purposes until distributed or sold by the Trust in payment of benefit obligations.

### Pension Plans

The company sponsors pension plans that cover the majority of employees. Generally, these plans provide defined pension benefits based on years of service and final average pay. However, the level of benefits and terms of vesting vary among plans. Amounts charged to pension expense, as well as amounts funded, are generally based on actuarial studies. Pension plan assets are administered by trustees and are principally invested in equity and fixed income securities and deposits with insurance companies.

The total worldwide expense for all employee pension plans of Texaco, including pension supplementations and the smaller non-U.S. plans, was \$91 million in 1996, \$86 million in 1995 and \$109 million in 1994.

The following data are provided for U.S. plans and principal non-U.S. plans:

### Components of Pension Expense

| (Millions of dollars)                                | United States Plans |       |       | Non-U.S. Plans |       |       |
|--|---------------------|-------|-------|----------------|-------|-------|
|  | 1996                | 1995  | 1994  | 1996           | 1995  | 1994  |
| Benefits earned during the year                      | \$ 57               | \$ 48 | \$ 69 | \$ 16          | \$ 16 | \$ 22 |
| Actual investment return on plan assets, (gain) loss | (226)               | (279) | 27    | (102)          | (123) | 33    |
| Interest cost on projected benefit obligations       | 117                 | 114   | 125   | 81             | 81    | 74    |
| Amortization of net deferred amounts                 | 104                 | 158   | (145) | 38             | 64    | (104) |
| Total  | \$ 52               | \$ 41 | \$ 76 | \$ 33          | \$ 38 | \$ 25 |

The assumed long-term return on plan assets for U.S. plans was 10% for 1996 and 1995, and 9% for 1994; for non-U.S. plans the weighted average rate was 8.7% for 1996 and 1995, and 8.5% for 1994.

## Funded Status of Pension Plans

|  | United States Plans                |                                    |                                    |                                    |
|--|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
|  | Assets Exceed Accumulated Benefits | Accumulated Benefits Exceed Assets | Assets Exceed Accumulated Benefits | Accumulated Benefits Exceed Assets |
|  | 1996                               | 1995                               | 1996                               | 1995                               |
| (Millions of dollars) As of December 31                                  |                                    |                                    |                                    |                                    |
| Present value of the estimated pension benefits to be paid in the future |                                    |                                    |                                    |                                    |
| Vested benefits  | \$(1,097)                          | \$ (97)                            | \$(1,132)                          | \$ (83)                            |
| Nonvested benefits   | (94)                               | (2)                                | (105)                              | (3)                                |
| Accumulated benefit obligations (ABO)                                    | (1,191)                            | (99)                               | (1,237)                            | (86)                               |
| Effect of projected future salary increases                              | (353)                              | (14)                               | (394)                              | (21)                               |
| Total projected benefit obligations (PBO)                                | (1,544)                            | (113)                              | (1,631)                            | (107)                              |
| Plan assets at fair value  | 1,483                              | –                                  | 1,361                              | –                                  |
| Assets less than PBO   | (61)                               | (113)                              | (270)                              | (107)                              |
| Net transition (asset) liability   | (37)                               | 7                                  | (47)                               | 10                                 |
| Unrecognized net prior-service costs                                     | 62                                 | 14                                 | 70                                 | 15                                 |
| Unrecognized net (gains) and losses                                      | 2                                  | (7)                                | 179                                | (4)                                |
| Net pension liability recorded in Texaco's Consolidated Balance Sheet    | \$ (34)                            | \$ (99)                            | \$ (68)                            | \$ (86)                            |

|   | Non-U.S. Plans                     |                                    |                                    |                                    |
|---|------------------------------------|------------------------------------|------------------------------------|------------------------------------|
|   | Assets Exceed Accumulated Benefits | Accumulated Benefits Exceed Assets | Assets Exceed Accumulated Benefits | Accumulated Benefits Exceed Assets |
|   | 1996                               | 1995                               | 1996                               | 1995                               |
| (Millions of dollars) As of December 31                                       |                                    |                                    |                                    |                                    |
| Present value of the estimated pension benefits to be paid in the future      |                                    |                                    |                                    |                                    |
| Vested benefits   | \$(436)                            | \$(274)                            | \$(388)                            | \$(260)                            |
| Nonvested benefits  | (21)                               | (32)                               | (19)                               | (22)                               |
| Accumulated benefit obligations (ABO)   | (457)                              | (306)                              | (407)                              | (282)                              |
| Effect of projected future salary increases                                   | (19)                               | (19)                               | (19)                               | (22)                               |
| Total projected benefit obligations (PBO)                                     | (476)                              | (325)                              | (426)                              | (304)                              |
| Plan assets at fair value   | 789                                | 40                                 | 677                                | 36                                 |
| Assets in excess of (less than) PBO   | 313                                | (285)                              | 251                                | (268)                              |
| Net transition (asset) liability  | (39)                               | 7                                  | (46)                               | 11                                 |
| Unrecognized net prior-service costs  | 23                                 | 32                                 | 22                                 | 33                                 |
| Unrecognized net (gains) and losses   | (25)                               | (20)                               | 11                                 | (21)                               |
| Net pension (liability) asset recorded in Texaco's Consolidated Balance Sheet | \$ 272                             | \$(266)                            | \$ 238                             | \$(245)                            |

## Weighted Average Rate Assumptions Used in Estimating Pension Benefit Obligations

|   | United States Plans |      | Non-U.S. Plans |       |
|---|---------------------|------|----------------|-------|
|   | 1996                | 1995 | 1996           | 1995  |
| Discount rate                           | 7.5%                | 7.0% | 12.0%          | 11.5% |
| Rate of increase in compensation levels | 4.0%                | 4.0% | 7.4%           | 7.9%  |

## Other Postretirement Benefits

Texaco sponsors postretirement plans in the U.S. that provide health care and life insurance for retirees and eligible dependents. The company's U.S. health insurance obligation is its fixed dollar contribution. The plans are unfunded, and the costs are shared by the company and its employees and retirees.

The determination of the company's obligation is based on the terms of the life and health insurance plans, along with applicable actuarial assumptions. The company continues to fund these benefit costs on a pay-as-you-go basis, with retirees paying the excess over the company's fixed dollar contribution for health insurance. For employees who retire from Texaco between age 55 and 65, most will be eligible to receive health care benefits, similar to those available to active employees, as well as life insurance benefits. The company's cost to provide these postretirement benefits for health insurance is currently equal to the company's cost for an active employee. After attaining age 65, the retirees' health care coverage is coordinated with available Medicare benefits.

Fixed dollar contributions for health care benefits are determined annually by the company. For measurement purposes, no increase is expected in the per capita company contribution in 1997. Commencing in 1998, the fixed dollar contribution is expected to increase

by 4% per annum for both pre-age 65 and post-age 65 retirees for all future years. The assumed fixed dollar contributions do not necessarily represent an obligation of the company.

Assuming a 1% increase in the annual rate of increase in the fixed dollar contribution for health insurance, the accumulated postretirement benefit obligation and annual expense would increase by approximately \$49 million and \$5 million, respectively.

Certain of the company's non-U.S. subsidiaries have postretirement benefit plans. However, most retirees outside the U.S. are covered by government sponsored and administered programs, the cost of which is not significant to the company.

The following tables provide information on the status of the principal postretirement plans:

### *Components of Other Postretirement Benefit Expense*

| (Millions of dollars)   | Health      | Life        | Total       | Health      | Life        | Total       | Health      | Life        | Total       |
|---|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
|   | Care        | Insurance   |             | Care        | Insurance   |             | Care        | Insurance   |             |
|   |             |             | 1996        |             |             | 1995        |             |             | 1994        |
| Benefits earned during the year                                 | \$ 9        | \$ 3        | \$12        | \$ 7        | \$ 2        | \$ 9        | \$12        | \$ 4        | \$16        |
| Interest cost on accumulated postretirement benefit obligations | 30          | 21          | 51          | 33          | 21          | 54          | 38          | 20          | 58          |
| Amortization of net deferred amounts                            | (1)         | —           | (1)         | (3)         | (1)         | (4)         | —           | —           | —           |
| <b>Total</b>  | <b>\$38</b> | <b>\$24</b> | <b>\$62</b> | <b>\$37</b> | <b>\$22</b> | <b>\$59</b> | <b>\$50</b> | <b>\$24</b> | <b>\$74</b> |

### *Funded Status of Other Postretirement Plans*

| (Millions of dollars) As of December 31  | Health     | Life       | Total      | Health     | Life       | Total      |
|--|------------|------------|------------|------------|------------|------------|
|  | Care       | Insurance  |            | Care       | Insurance  |            |
|  |            |            | 1996       |            |            | 1995       |
| Accumulated unfunded postretirement benefit obligations                                    |            |            |            |            |            |            |
| Retirees   | \$266      | \$239      | \$505      | \$272      | \$242      | \$514      |
| Fully eligible active participants   | 31         | 1          | 32         | 33         | 1          | 34         |
| Other active plan participants   | 102        | 60         | 162        | 125        | 67         | 192        |
| <b>Total accumulated unfunded postretirement benefit obligations</b>                       | <b>399</b> | <b>300</b> | <b>699</b> | <b>430</b> | <b>310</b> | <b>740</b> |
| Unrecognized net gain  | 110        | 27         | 137        | 72         | 5          | 77         |
| Net other postretirement benefit liability recorded in Texaco's Consolidated Balance Sheet | \$509      | \$327      | \$836      | \$502      | \$315      | \$817      |

### *Weighted Average Rate Assumptions Used in Estimating Other Postretirement Benefit Obligations*

|   | 1996 | 1995 |
|---|------|------|
| Discount rate                           | 7.5% | 7.0% |
| Rate of increase in compensation levels | 4.0% | 4.0% |

**13 Note Thirteen – Stock Incentive Plan** Under the company's stock incentive plan (the Plan) approved by stockholders, stock options and restricted stock may be granted to executives and certain key employees. The total number of shares available each year for issuance under the Plan through December 31, 2002 is eight-tenths of one percent (0.8%) of the aggregate number of shares of common stock issued and outstanding on December 31 of the previous year, adjusted for certain plan activity. Shares not issued in the current year are available for future grant. The option price per share cannot be less than the fair market value of a share of common stock on the date granted unless adjusted as provided in the Plan.

The following table summarizes the number of shares at December 31, 1996, 1995 and 1994 available for awards during the subsequent year:

| (Shares) As of December 31                      | 1996             | 1995             | 1994             |
|---|------------------|------------------|------------------|
| To all participants                             | 3,513,505        | 2,851,983        | 1,981,129        |
| To those participants not officers or directors | 966,398          | 687,089          | 552,915          |
| <b>Total</b>                                    | <b>4,479,903</b> | <b>3,539,072</b> | <b>2,534,044</b> |

During 1996, Texaco adopted the disclosure provision versus fair value method of accounting for stock-based compensation associated with the Statement of Financial Accounting Standards "Accounting for Stock-Based Compensation" (SFAS 123). Consistent with this adoption, the company has elected to continue to account for stock options by applying the guidelines of Accounting Principles Board Opinion "Accounting for Stock Issued to Employees" (APB 25). Had stock options been accounted for based on the fair value method of SFAS 123, the impact on net income would not be material and, therefore, no pro forma disclosures are provided. Stock options granted under the Plan extend for 10 years from the date of grant and become 50% exercisable on the first anniversary. These options are fully exercisable on the second anniversary, except for the January 1990 awards, which became fully exercisable on the fourth anniversary of the award.

The Plan permits the company to grant restored options to a participant in the Plan who has previously been granted stock options. This feature enables a participant, who exercises an option by exchanging previously acquired common stock or who has shares withheld by the company to satisfy tax withholding obligations, to receive new options, exercisable at the then market value, for the same number of shares as were exchanged or withheld. Under existing regulations, restored options are fully exercisable six months after the date of grant.

Option activity during 1996, 1995 and 1994 is summarized in the following table:

| (Stock Options)         | 1996        | 1995        | 1994      | Price Range Per Share |
|-------------------------|-------------|-------------|-----------|-----------------------|
| Outstanding January 1   | 4,667,644   | 3,964,098   | 3,368,949 | \$46.78 - \$79.94     |
| Granted                 | 1,020,265   | 945,367     | 643,985   | 59.69 - 85.72         |
| Exercised               | (4,044,020) | (2,177,630) | (732,286) | 46.78 - 86.31         |
| Restored                | 3,135,860   | 1,935,809   | 683,450   | 61.25 - 105.19        |
| Canceled                | (61,546)    | -           | -         | 61.63 - 84.88         |
| Outstanding December 31 | 4,718,203   | 4,667,644   | 3,964,098 | 46.78 - 105.19        |
| Exercisable December 31 | 1,426,618   | 2,148,743   | 2,671,225 | 46.78 - 87.81         |

## 14 Note Fourteen – Other Financial Information and Commitments

**Environmental Reserves** Texaco Inc. and subsidiary companies have financial reserves relating to environmental remediation programs which the company believes are sufficient for known requirements. At December 31, 1996, reserves for future environmental remediation costs amounted to \$591 million and reserves relative to the future cost of restoring and abandoning existing oil and gas properties were \$813 million. Texaco's significant affiliates also have recorded reserves for environmental remediation and restoration and abandonment costs.

Texaco has provided, to the extent reasonably measurable, financial reserves for its probable environmental remediation liabilities. The recording of these obligations is based on technical evaluations of the currently available facts, interpretation of the regulations and the company's experience with similar sites. Additional financial reserve requirements relative to existing and new remediation sites may be necessary in the future when more facts are known. The potential also exists for further legislation to provide limitations on liability. It is not possible to project the overall costs or a range of costs for environmental items beyond that disclosed above due to uncertainty surrounding future developments, both in relation to remediation exposure and to regulatory initiatives. However, while future environmental expenditures that will be incurred by the petroleum industry are expected to be significant in the absolute, they will be a cost of doing business that will have to be recovered in the marketplace. Moreover, it is not believed that such future costs will be material to the company's financial position nor to its operating results over any reasonable period of time.

### Preferred Stock of Subsidiary Companies

At December 31, 1996 and 1995, minority holders owned \$602 million of preferred stock of subsidiary companies. Such amounts are reflected as minority interest in subsidiary companies in the Consolidated Balance Sheet.

In October 1993, a wholly owned subsidiary, MVP Production Inc., issued variable rate cumulative preferred stock in a private placement for an aggregate purchase price of \$75 million. The shares have voting rights in the subsidiary and are redeemable on September 30, 2003. Annual dividends on these shares totaled \$4 million for both 1996 and 1995 and \$3 million for 1994.

In November 1993, a wholly owned subsidiary, Texaco Capital LLC, issued 14 million shares of Cumulative Guaranteed Monthly Income Preferred Shares, Series A (Series A), in a public offering, for an aggregate purchase price of \$350 million. In June 1994, Texaco Capital LLC issued 4.5 million shares of Cumulative Adjustable Rate Monthly Income Preferred Shares, Series B (Series B), in a public offering for an aggregate purchase price of \$112 million. In December 1995, Texaco Capital LLC issued 3.6 million shares of Deferred Preferred Shares, Series C (Series C) in Canadian dollars, in a public offering, for an aggregate purchase price of \$65 million. Texaco Capital LLC's sole assets are notes receivable from Texaco Inc.

The fixed dividend rate for Series A is 6% per annum. The dividend rate for Series B averaged 5.9% per annum for 1996 and 6.26% for 1995. The initial dividend rate for Series B was 6.4% per annum from June, 1994 through September 30, 1994 and 6.75% per annum for the fourth quarter of 1994. The dividend rate on Series B is reset quarterly and is equal to 88% of the highest of three U.S. Treasury maturities (three-month, ten-year and thirty-year), but in no event less than 4.5% per annum nor greater than 10.5% per annum. The



payment of dividends and payments on liquidation or redemption with respect to Series A and Series B are guaranteed by Texaco Inc. Dividends on Series A and Series B are paid monthly. Dividends on Series A for 1996, 1995 and 1994 totaled \$24 million for each year. Annual dividends on Series B totaled \$7 million for both 1996 and 1995 and \$4 million for 1994.

Series A and Series B are redeemable, at the option of Texaco Capital LLC (with Texaco Inc.'s consent) in whole or in part, from time to time, at \$25 per share on or after October 31, 1998 for Series A and June 30, 1999 for Series B, plus, in each case, accrued and unpaid dividends to the date fixed for redemption. In addition, under certain circumstances, Texaco Capital LLC (with Texaco Inc.'s consent) can redeem Series A and Series B at any time, in whole or in part, at \$25 per share plus accrued and unpaid dividends.

Dividends on Series C at a rate of 7.17% per annum, compounded annually, will be paid at the redemption date of February 28, 2005 unless earlier redemption occurs. Early redemption may result upon the occurrence of certain specific events. The payment of dividends and payments on liquidation or redemption of Series C are guaranteed by Texaco Inc. The par value and dividends payable in Canadian dollars have been hedged by a swap contract to eliminate foreign currency risk.

Series A, Series B and Series C are non-voting, except under certain limited circumstances.

The above preferred stock issues currently require annual dividend payments of approximately \$35 million. The company is required to redeem \$75 million of this preferred stock in 2003, \$65 million (plus accreted dividends of \$59 million) in 2005, \$112 million in 2024 and \$350 million in 2043. Texaco has the ability to extend the required redemption dates for the \$112 million and \$350 million of preferred stock beyond 2024 and 2043, respectively.

### Financial Guarantees

The company has guaranteed the payment of certain debt and other obligations of third parties and affiliate companies. These guarantees totaled \$246 million and \$206 million at December 31, 1996 and 1995, respectively.

Exposure to credit risk in the event of non-payment by the obligors is represented by the contractual amount of these instruments. No loss is anticipated under these guarantees.

### Throughput Agreements

Texaco Inc. and certain of its subsidiary companies have entered into certain long-term agreements wherein they have committed either to ship through affiliated pipeline companies and an offshore oil port, or to refine at an affiliated refining company a sufficient volume of crude oil or petroleum products to enable these affiliated companies to meet a specified portion of their individual debt obligations, or, in lieu thereof, to advance sufficient funds to enable these affiliated companies to meet these obligations. Additionally, Texaco has entered into long-term purchase commitments with third parties for take or pay gas transportation. At December 31, 1996 and 1995 the company's maximum exposure to loss was estimated to be \$629 million and \$713 million, respectively.

However, based on Texaco's right of counterclaim against third parties in the event of nonperformance, Texaco's net exposure was estimated to be \$489 million and \$546 million at December 31, 1996 and 1995, respectively.

No losses are anticipated as a result of these obligations.

### Other Commitments

In 1995 and 1996, Texaco sold leasehold interests in certain equipment not yet in service and received British pound payments totaling \$509 million. Additional British pound payments will be received in 1997, contingent upon the amount of future costs of the equipment prior to the in-service date. Under a related agreement, Texaco as lessee will lease back these leasehold interests. The lease provides that collateral or third party security in specified forms is required as a guarantee of the lease payments. Texaco intends to satisfy this requirement by a British pound payment in 1997, resulting in the release of Texaco from future lease commitments under this agreement. This payment will effectively repurchase the leasehold interests previously sold.

**15 Note Fifteen – Financial Instruments** In the normal course of its business, the company utilizes various types of financial instruments. These instruments include recorded assets and liabilities, and also items which principally involve off-balance sheet risk. Information about the company's financial instruments, including derivatives, is presented below.

Cash and cash equivalents – Fair value approximates cost as reflected in the Consolidated Balance Sheet at December 31, 1996 and 1995 because of the short-term maturities of these instruments. Cash equivalents are classified as held-to-maturity. The amortized cost of cash equivalents was as follows:

| (Millions of dollars) As of December 31   | 1996  | 1995  |
|---|-------|-------|
| Time deposits and certificates of deposit | \$ 62 | \$111 |
| Commercial paper and other                | 197   | 155   |
|   | \$259 | \$266 |

Short-term and long-term investments – Fair value is primarily based on quoted market prices and valuation statements obtained from major financial institutions. Information concerning investments held at December 31, 1996 and 1995 in short-term and long-term debt securities and in publicly-traded equity securities that are classified as available-for-sale is shown in the tables that follow. Excluded from the tables is a \$4 million investment in a time deposit at December 31, 1996 and 1995, which the company intends to hold to its maturity in the year 2001.

| (Millions of dollars) As of December 31 | Amortized<br>Cost | Gross unrealized |        | Estimated<br>Fair Value | Amortized<br>Cost | Gross unrealized |        | Estimated<br>Fair Value |
|---|-------------------|------------------|--------|-------------------------|-------------------|------------------|--------|-------------------------|
|   |                   | Gains            | Losses |                         |                   | Gains            | Losses |                         |
|   |                   |                  |        | 1996                    |                   |                  |        | 1995                    |
| U.S. government securities              | \$141             | \$ 1             | \$2    | \$140                   | \$156             | \$ 4             | \$ 1   | \$159                   |
| Foreign government securities           | 189               | 9                | 2      | 196                     | 212               | 13               | 7      | 218                     |
| Corporate and other debt securities     | 160               | 2                | 1      | 161                     | 246               | 5                | –      | 251                     |
| Equity securities                       | 64                | 28               | 4      | 88                      | 59                | 32               | 2      | 89                      |
|   | \$554             | \$40             | \$9    | \$585                   | \$673             | \$54             | \$10   | \$717                   |

Proceeds from sales of available-for-sale securities were \$1,503 million in 1996, \$1,175 million in 1995 and \$610 million in 1994. These sales resulted in gross realized gains of \$51 million in 1996, \$81 million in 1995 and \$19 million in 1994, and, gross realized losses of \$17 million, \$27 million, and \$14 million, respectively.

At December 31, 1996, available-for-sale debt securities had the following scheduled maturities:

| (Millions of dollars) As of December 31 | Amortized<br>Cost | Estimated<br>Fair Value |
|---|-------------------|-------------------------|
|   |                   |                         |
| Due in one year or less                 | \$ 41             | \$ 41                   |
| Due after one year through five years   | 230               | 233                     |
| Due after five years                    | 219               | 223                     |
|   | \$490             | \$497                   |

The estimated fair value of other long-term investments not included above, for which it is practicable to estimate fair value, approximated the December 31, 1996 and 1995 carrying values of \$192 million and \$133 million, respectively.

Short-term debt, long-term debt and related derivatives – Shown below are the carrying amounts and fair values of Texaco's debt and related derivatives as of year-end 1996 and 1995.

| (Millions of dollars) As of December 31 | Carrying<br>Amount | Fair<br>Value | Carrying<br>Amount | Fair<br>Value |
|---|--------------------|---------------|--------------------|---------------|
|   |                    |               |                    |               |
| Short-term and long-term debt           | \$5,445            | \$5,712       | \$ 6,122           | \$ 6,699      |
| Debt-related derivatives-(receivables)  | \$ –               | \$ (3)        | \$ –               | \$ (3)        |

Refer to Note 7 for additional information concerning debt and related derivatives outstanding at December 31, 1996 and 1995.

Forward Exchange and Option Contracts – As an international company, Texaco is exposed to currency exchange risk. To hedge against adverse changes in foreign currency exchange rates, the company will enter into forward and option contracts to buy and sell foreign currencies. Shown below in U.S. dollars are the notional amounts of outstanding forward exchange contracts to buy and sell foreign currencies.

| (Millions of dollars) As of December 31 | Buy     |       | Sell     |        |
|---|---------|-------|----------|--------|
|   | 1996    | 1995  | 1996     | 1995   |
| Australian dollars                      | \$ 284  | \$ 18 | \$ 272   | \$ 4   |
| British pounds*                         | 1,030   | 54    | 570      | 10     |
| Danish krone                            | 173     | 2     | 151      | 29     |
| Dutch guilders                          | 228     | 29    | 177      | –      |
| Other European currencies               | 114     | 201   | 143      | 181    |
| Other currencies                        | 197     | 39    | 43       | 61     |
|   | \$2,026 | \$343 | \$ 1,356 | \$ 285 |

\*Including British pound buy contracts hedging the commitment to repurchase leasehold interests – See Note 14 "Other Commitments"

Market risk exposure on these contracts is essentially limited to currency rate movements. At year-end 1996, there were \$39 million unrealized gains and \$2 million unrealized losses related to these contracts. At year-end 1995, unrealized gains and losses related to

these contracts were immaterial, since the contractual forward rates approximated year-end spot rates. The company's exposure to credit risk on forward exchange and option contracts is minimal, since the counterparties are major financial institutions with strong credit ratings. The company does not anticipate nonperformance by any of the various counterparties.

The company uses forward exchange contracts to buy foreign currencies primarily to hedge the net monetary liability position of its European and Australian operations and to hedge portions of significant foreign currency capital expenditures and lease commitments. These contracts generally have terms of 60 days or less. Contracts that hedge foreign currency monetary positions are marked-to-market monthly. Any resultant gains and losses are included in income currently as other costs. At year-end 1996 and 1995, hedges of foreign currency commitments principally involve capital projects requiring expenditure of British pounds and Danish krone. Approximately 68% of planned British pound expenditures and 49% Danish krone expenditures were hedged at year-end 1996. At year-end 1995, approximately one-third of the planned Danish krone and British pound expenditures were hedged. Realized gains and losses on hedges of foreign currency commitments are initially recorded to deferred charges. Subsequently, the amounts are applied to the capitalized project cost on a percentage-of-completion basis, and are then amortized over the lives of the applicable projects. At year-end 1996 and 1995, net hedging gains of \$84 million and \$23 million, respectively, had yet to be amortized.

Contracts to sell foreign currencies are primarily related to a separately managed program to hedge the value of the company's investment portfolio denominated in foreign currencies. The company's strategy is to hedge the full value of this portion of its investment portfolio and to close out forward contracts upon the sale or maturity of the corresponding investments. These contracts are valued at market based on the foreign exchange rates in effect on the balance sheet dates. Changes in the value of these contracts are recorded as part of the carrying amount of the related investments. Related gains and losses are recorded, net of applicable income taxes, to stockholders' equity until the underlying investments are sold or mature.

At year-end 1996, there were open option contracts to sell Brazilian real for \$40 million which hedged a net monetary asset position in the company's Brazilian operations. There were no unrealized gains at year-end 1996 related to these options.

**Interest Rate and Currency Swap** – In connection with the December 1995 sale of Series C preferred stock by Texaco Capital LLC, Texaco entered into an interest rate and currency swap contract that matures in the year 2005.

Over the life of the interest rate swap component of the contract, Texaco will make LIBOR-based floating rate interest payments based on a notional principal amount of \$65 million. Canadian dollar interest will accrue to Texaco at a fixed rate applied to the accreted notional principal amount, which was Cdn. \$87 million at the inception of the swap.

The currency swap component of the transaction calls for Texaco to exchange \$65 million for Cdn. \$170 million, which includes Cdn. \$87 million plus accrued interest on the contract's maturity date. The carrying amount of this contract represents the Canadian dollar accrued interest receivable by Texaco. At year-end 1996, the carrying amount and the fair value of this transaction were not material.

**Commodity Hedging** – The company hedges a portion of the market risks associated with its crude oil, natural gas and petroleum product purchases, sales and exchange activities. All hedge transactions are subject to the company's corporate risk management policy which sets out dollar, volumetric and term limits, as well as to management approvals as set forth in the company's delegations of authorities. Company policy does not permit speculative position taking using derivative financial instruments.

The company uses established petroleum futures exchanges, as well as "over-the-counter" hedge instruments, including forwards, options, swaps and other derivative products. These hedge tools are used to reduce the company's exposure to price volatility by establishing margins, costs or revenues on designated transactions as well as for planned future purchases and sales, inventory, production and processing. In carrying out its hedging programs, the company analyzes its major commodity streams for fixed cost, fixed revenue and margin exposure to market price changes. Based on this corporate risk profile, forecasted trends, and overall business objectives, a determination is made as to an appropriate strategy for risk reduction.

Hedge positions are marked-to-market for valuation purposes. Gains and losses on hedge transactions, which offset losses and gains on the underlying "cash market" transactions, are recorded to deferred income or charges until the hedged transaction is closed, or until the anticipated future purchases, sales, or production occur. At that time, any gain or loss on the hedging contract is recorded to operating revenues as an increase or decrease in margins, or to inventory, as appropriate.

Over-the-counter hedge positions expose the company to counterparty credit risk. However, because the hedge contracts are placed with parties whose creditworthiness has been pre-determined in accordance with the company's credit policy, non-performance by any counterparty is not anticipated. Such over-the-counter commodity contracts do not expose the company to any concentrations of credit risk because of the dollar limits incorporated in risk management policies.

At December 31, 1996 and 1995, there were open derivative commodity contracts required to be settled in cash, consisting mostly of swaps. Notional contract amounts, excluding unrealized gains and losses, were \$1,327 million and \$868 million, respectively, at year-end 1996 and 1995. These amounts principally represent future values of contract volumes over the remaining duration of outstanding swap contracts at the respective dates. These contracts hedge a small fraction of the company's business activities, generally for the next twelve months. Unrealized gains and losses on contracts outstanding at year-end 1996 were \$63 million and \$48 million, respectively. At year-end 1995, unrealized gains and losses were \$28 million and \$67 million, respectively.

## 16 Note Sixteen – Internal Revenue Service Claims Contingent Liabilities

In 1989, Texaco commenced an action in the United States Tax Court (Tax Court) to challenge an Internal Revenue Service (IRS) claim that, during the 1979-1981 years, Texaco should be taxed as if it had resold Saudi crude oil at prices higher than those mandated by the Saudi Arab Government (Aramco Advantage issue).

In 1993, the Tax Court issued an opinion upholding the company's position on the Aramco Advantage issue. The Tax Court held that the IRS was barred from taxing the company on income never received, and which could only have been received by violating Saudi law. Finding that the Saudi Arab Government's mandate represented the sovereign law of that country, the Tax Court determined that the company was required to comply with the Saudi Arab Government's mandate and did in fact observe it. The IRS appealed, in November 1995, to the United States Court of Appeals for the Fifth Circuit (Fifth Circuit). The Fifth Circuit affirmed, in October 1996, the favorable Tax Court opinion. In January 1997, the IRS petitioned for a writ of *certiorari* to the United States Supreme Court, seeking reversal of the favorable Fifth Circuit opinion.

In 1988, prior to the commencement of the Tax Court action, the company, as a condition of its emergence from Chapter 11 proceedings, agreed to make certain cash deposits with the IRS in contemplation of potential tax claims (Deposit Fund). From time to time, the company has applied Deposit Fund amounts to final liabilities agreed upon by the company and the IRS for income tax and windfall profit tax years of Texaco and Getty not involved in the Tax Court litigation. A portion of the Deposit Fund also will be applied to issues settled in the Tax Court litigation years. After satisfaction of all liabilities associated with settled issues, it is anticipated that in excess of \$700 million will remain in the Deposit Fund and continue to accrue interest. If the company ultimately prevails on the appeal of the Aramco Advantage issue, the amount remaining in the Deposit Fund will be refunded to the company, with interest.

### Other Matters

Texaco and approximately fifty other oil companies are defendants in fourteen purported class actions in which the plaintiffs allege that the defendants undervalued oil produced from properties leased from the plaintiffs by establishing artificially low selling prices, thereby underpaying to plaintiffs royalties or severance taxes based on those prices. The actions are pending in Texas, New Mexico, Oklahoma, Louisiana, Utah and Alabama. Plaintiffs seek to recover royalty underpayments and interest and in some cases severance taxes and treble and punitive damages.

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In the company's opinion, while it is impossible to ascertain the ultimate legal and financial liability with respect to the above-mentioned and other contingent liabilities and commitments, including lawsuits, claims, guarantees, taxes and regulations, the aggregate amount of such liability in excess of financial reserves, together with deposits and prepayments made against disputed tax claims, is not anticipated to be materially important in relation to the consolidated financial position or results of operations of Texaco Inc. and its subsidiaries.

## 17 Note Seventeen – Financial Data by Geographic Area

Texaco Inc. and its subsidiary companies, together with affiliates, represent a vertically integrated enterprise principally engaged in the worldwide exploration for and production, transportation, refining and marketing of crude oil, natural gas and petroleum and other processed products, as well as nonpetroleum operations such as insurance and alternate energy activities. These products and services are sold and provided to various purchasers including wholesale and retail distributors, utilities, industrial end users and governmental agencies throughout the world. Operations and investments in some foreign areas are subject to political and business risks, the nature of which varies from country to country and from time to time. At year-end 1996, net assets located outside the United States amounted to \$1,159 million, \$3,249 million and \$2,771 million in Other Western Hemisphere, Europe and Other Eastern Hemisphere areas, respectively.

Operating profit represents total sales and services as shown on the Statement of Consolidated Income less operating costs and expenses, net of income taxes. Corporate/nonoperating includes interest income and expense, general corporate expenses and other nonoperating items, net of income taxes. Equity in income or losses of partnership joint-venture companies is reflected net of taxes, since this income is directly taxable to Texaco.

Intergeographic sales and services shown are based on prices which are generally representative of market prices or arm's-length negotiated prices.

Identifiable assets are those from continuing operations which can be directly identified or associated with operations which have been geographically segregated. Net assets of discontinued operations (see Note 3) are reflected in corporate/nonoperating to conform to the presentation of net loss from discontinued operations. Investments in affiliates pertain to those affiliates which are accounted for on the equity method. Corporate assets include cash and cash investments, as well as receivables, properties, plant and equipment and other assets which are corporate in nature.

| (Millions of dollars)   | United States | Other Western Hemisphere | Europe   | Other Eastern Hemisphere | Corporate/Nonoperating* | Consolidated |
|---|---------------|--------------------------|----------|--------------------------|-------------------------|--------------|
| <b>Year 1996</b>  |               |                          |          |                          |                         |              |
| Sales and services  |               |                          |          |                          |                         |              |
| Outside   | \$23,320      | \$6,486                  | \$10,258 | \$4,497                  | \$ —                    | \$44,561     |
| Intergeographic   | 838           | 31                       | 502      | 28                       | (1,399)                 | —            |
| Total sales and services  | \$24,158      | \$6,517                  | \$10,760 | \$4,525                  | \$ (1,399)              | \$44,561     |
| Net income (loss)   |               |                          |          |                          |                         |              |
| Operating profit  | \$ 1,229      | \$ 179                   | \$ 93    | \$ 104                   | \$ —                    | \$ 1,605     |
| Equity in income of affiliates                                  | 114           | 1                        | 16       | 538                      | —                       | 669          |
| Corporate/nonoperating  | —             | —                        | —        | —                        | (256)                   | (256)        |
| Total net income (loss)   | \$ 1,343      | \$ 180                   | \$ 109   | \$ 642                   | \$ (256)                | \$ 2,018     |
| Identifiable assets   | \$12,477      | \$2,047                  | \$ 4,861 | \$1,628                  | \$ —                    | \$21,013     |
| Investments in affiliates                                       | 1,098         | 28                       | 543      | 2,142                    | —                       | 3,811        |
| Corporate assets  | —             | —                        | —        | —                        | 2,139                   | 2,139        |
| Total assets  | \$13,575      | \$2,075                  | \$ 5,404 | \$3,770                  | \$ 2,139                | \$26,963     |
| <b>Year 1995</b>  |               |                          |          |                          |                         |              |
| Sales and services  |               |                          |          |                          |                         |              |
| Outside   | \$17,302      | \$5,440                  | \$ 8,906 | \$3,903                  | \$ —                    | \$35,551     |
| Intergeographic   | 410           | 40                       | 228      | 59                       | (737)                   | —            |
| Total sales and services  | \$17,712      | \$5,480                  | \$ 9,134 | \$3,962                  | \$ (737)                | \$35,551     |
| Net income (loss)   |               |                          |          |                          |                         |              |
| Operating profit  | \$ 291        | \$ 166                   | \$ 32    | \$ 78                    | \$ —                    | \$ 567       |
| Equity in income of affiliates                                  | 45            | 6                        | 21       | 452                      | —                       | 524          |
| Corporate/nonoperating  | —             | —                        | —        | —                        | (363)                   | (363)        |
| Net income (loss) before cumulative effect of accounting change | 336           | 172                      | 53       | 530                      | (363)                   | 728          |
| Cumulative effect of accounting change                          | —             | —                        | —        | —                        | (121)                   | (121)        |
| Total net income (loss)   | \$ 336        | \$ 172                   | \$ 53    | \$ 530                   | \$ (484)                | \$ 607       |
| Identifiable assets   | \$11,068      | \$1,800                  | \$ 4,480 | \$1,386                  | \$ —                    | \$18,734     |
| Net assets of discontinued operations                           | —             | —                        | —        | —                        | 164                     | 164          |
| Investments in affiliates                                       | 1,042         | 24                       | 540      | 2,479                    | —                       | 4,085        |
| Corporate assets  | —             | —                        | —        | —                        | 1,954                   | 1,954        |
| Total assets  | \$12,110      | \$1,824                  | \$ 5,020 | \$3,865                  | \$ 2,118                | \$24,937     |
| <b>Year 1994</b>  |               |                          |          |                          |                         |              |
| Sales and services  |               |                          |          |                          |                         |              |
| Outside   | \$15,936      | \$4,710                  | \$ 8,479 | \$3,415                  | \$ —                    | \$32,540     |
| Intergeographic   | 335           | 198                      | 764      | 43                       | (1,340)                 | —            |
| Total sales and services  | \$16,271      | \$4,908                  | \$ 9,243 | \$3,458                  | \$ (1,340)              | \$32,540     |
| Net income (loss)   |               |                          |          |                          |                         |              |
| Operating profit  | \$ 522        | \$ 104                   | \$ 65    | \$ 67                    | \$ —                    | \$ 758       |
| Equity in income of affiliates                                  | 134           | 6                        | 1        | 353                      | —                       | 494          |
| Corporate/nonoperating  | —             | —                        | —        | —                        | (273)                   | (273)        |
| Net income (loss) before discontinued operations                | 656           | 110                      | 66       | 420                      | (273)                   | 979          |
| Discontinued operations   | —             | —                        | —        | —                        | (69)                    | (69)         |
| Total net income (loss)   | \$ 656        | \$ 110                   | \$ 66    | \$ 420                   | \$ (342)                | \$ 910       |
| Identifiable assets   | \$11,851      | \$1,587                  | \$ 4,641 | \$1,180                  | \$ —                    | \$19,259     |
| Net assets of discontinued operations                           | —             | —                        | —        | —                        | 195                     | 195          |
| Investments in affiliates                                       | 1,144         | 26                       | 370      | 2,366                    | —                       | 3,906        |
| Corporate assets  | —             | —                        | —        | —                        | 2,145                   | 2,145        |
| Total assets  | \$12,995      | \$1,613                  | \$ 5,011 | \$3,546                  | \$ 2,340                | \$25,505     |

\*Includes intergeographic sales and services eliminations.

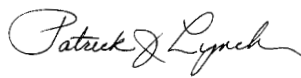
The consolidated financial statements are the responsibility of the management of Texaco Inc. They were prepared in accordance with generally accepted accounting principles and are, in part, based on certain estimates and judgments, as required. Other information contained in this Annual Report is presented on a basis consistent with the financial statements.

To meet these responsibilities, it is Texaco's long-established corporate policy to maintain a control conscious environment and an effective internal control system throughout its worldwide operations. Included in this system are Corporate Conduct Guidelines which require that all employees maintain the highest level of ethical standards. The internal control system provides reasonable assurance that assets are safeguarded against unauthorized acquisition, use or disposition, and that financial records are accurately and objectively maintained, thus serving as a reliable basis for the preparation of financial statements. This system is augmented by written policies and procedures and an organizational structure that provides for an appropriate division of responsibility. Management personnel are required to formally certify each year that an effective internal control system is maintained. The internal controls are complemented by Texaco's internal auditors who conduct regular and extensive internal audits throughout the company. In addition, the independent public accounting firm of Arthur Andersen LLP is engaged to provide an objective, independent audit of the company's financial statements. Their accompanying report is based on an audit conducted in accordance with generally accepted auditing standards, which included obtaining a sufficient understanding of the company's internal controls to plan their audit and determine the nature, timing and extent of audit tests to be performed. In conducting their audits, the auditors have access to the minutes of all meetings of the company's Board of Directors. The appointment of the independent auditors is presented to the stockholders for approval at each Annual Meeting of the Stockholders.

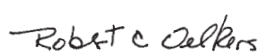
The Board of Directors of Texaco Inc. maintains an Audit Committee which has been in place since 1939. This Committee, currently comprised of six non-employee Directors, met two times in 1996. Depending on the nature of the matters under review, the independent auditors, as well as certain officers and employees of the company, may attend all or part of a meeting. The Committee reviews and evaluates the company's accounting policies and reporting practices, internal auditing, internal controls, security procedures and other matters deemed appropriate. The Audit Committee also reviews the performance of Arthur Andersen LLP in their audit of Texaco's financial statements and evaluates their independence and professional competence, as well as the scope of their audit. Both the internal and independent auditors have unrestricted access to the Audit Committee to discuss the results of their audits and the quality of the company's financial reporting and internal control system.



Peter I. Bijur  
Chairman of the Board and  
Chief Executive Officer



Patrick J. Lynch  
Senior Vice President and  
Chief Financial Officer



Robert C. Oelkers  
Vice President and  
Comptroller

REPORT OF INDEPENDENT  
PUBLIC ACCOUNTANTS

To the Stockholders, Texaco Inc.:

We have audited the accompanying consolidated balance sheet of Texaco Inc. (a Delaware corporation) and subsidiary companies as of December 31, 1996 and 1995, and the related statements of consolidated income, cash flows and stockholders' equity for each of the three years in the period ended December 31, 1996. These financial statements are the responsibility of the company's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with generally accepted auditing standards. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Texaco Inc. and subsidiary companies as of December 31, 1996 and 1995, and the results of their operations and their cash flows for each of the three years in the period ended December 31, 1996 in conformity with generally accepted accounting principles.

As explained in Note 2 to the Consolidated Financial Statements, in 1995 the company changed its method of accounting for long-lived assets to be held and used and long-lived assets to be disposed of.

*Arthur Andersen LLP*

February 27, 1997  
New York, N.Y.



The following information for Texaco Inc. and consolidated subsidiaries, as well as Texaco's equity in P.T. Caltex Pacific Indonesia (CPI), a 50%-owned affiliate operating in Other Eastern Hemisphere areas, is presented in accordance with Statement of Financial Accounting Standards No. 69, "Disclosures about Oil and Gas Producing Activities" (SFAS 69).

### Estimated Proved Reserves

Volumes reported for proved liquid and gas reserves are based upon reasonable estimates. These estimates are consistent with current knowledge of the characteristics and production history of the reserves. Although they are based upon sound geological and engineering principles, by their very nature, such estimates are subject to upward and downward revision as additional information about producing fields and technology becomes available. Reported volumes include only such reserves as can reasonably be classified as proved. Net reserves represent the volumes estimated to be available after deduction of the royalty interests of others from gross reserves. In addition to reported reserves, Texaco has a large inventory of potential reserves that will add to the company's proved reserve base as future investments are made in exploration and development programs.

CPI's estimated liquid reserves include volumes projected to be recovered as reimbursement for a portion of costs incurred. Accordingly, these volumes will fluctuate annually with the price of crude oil. CPI's natural gas production is all consumed in its operations.

Annually, Texaco Inc. provides information concerning oil and gas reserves to the U.S. Department of Energy and to certain governmental bodies. Such information is consistent with the information presented in this Annual Report.

During 1996, reserve increases, including equity and excluding purchases and sales, replaced 113% of worldwide combined oil and gas production. Of such reserve replacements, 87% were additions comprised of new fields, new sands, new plants, extensions, and improved recovery, and 13% were comprised of revisions to previous estimates. Texaco recognizes only those reserves where it is reasonably certain that such reserves can be economically produced. Subsequent revisions naturally result as new information is obtained from development drilling, production profiles, and changes in economic factors. During the three-year period 1994–1996, Texaco's reserve increases were 118% of worldwide production. During this period, additions accounted for 80% of reserve increases and revisions accounted for 20%. During the five-year period 1992–1996, Texaco's reserve increases were 112% of worldwide production. During this period, additions accounted for 72% of reserve increases and revisions accounted for 28%. Increases in proved reserves during 1996 were primarily due to the following:

*In the United States*, liquid and gas reserves were added from drilling that extended the productive limits of existing fields, such as the Carthage field in Texas. Other drilling-related liquid and gas reserve increases resulted from the discovery of new productive formations in California, Texas and onshore and offshore Louisiana. Liquid reserve increases also resulted from improved recovery in fields in Texas, Utah and New Mexico and at steamflood operations in California as a result of expanding the steamflood. Extension of contracts at plants in New Mexico and Oklahoma, plus the addition of a CO<sub>2</sub> plant in New Mexico, added liquid reserves.

*Outside the United States*, in the Other Western Hemisphere area, significant gas reserves were added from the discovery of a new productive formation in a gas field offshore Trinidad. Substantial volumes of new gas were added from offshore platform drilling that extended the size of a producing field in Colombia. In Europe, increases in liquid and gas reserves were from extensions in an offshore field in the United Kingdom sector of the North Sea. Additional volumes of liquids and gas reserves were added from a new field in the Danish sector of the North Sea along with improved performance from the North Sea fields, Roar (Danish sector) and Britannia (U.K.). In the Other Eastern Hemisphere area, significant liquid reserves were added from extensions as a result of additional drilling at a field in the Partitioned Neutral Zone between Saudi Arabia and Kuwait. In China, new liquid reserves were added from the discovery of new production fields. Affiliate liquid reserves in Indonesia were improved significantly due to expanding of the world's largest steamflood project to new areas.

During 1997, Texaco expects that net production of natural gas will approximate 2.3 billion cubic feet per day. This estimate is based upon past performance and on the assumption that such gas quantities can be produced under operating and economic conditions existing at December 31, 1996. Possible future changes in prices or world economic conditions were not factored into this estimate. These expected production volumes, together with normal related supply arrangements, are sufficient to meet anticipated delivery requirements under contractual arrangements. Approximately 34% of Texaco's proved natural gas reserves in the United States as of December 31, 1996, 31% at December 31, 1995 and 33% at December 31, 1994 were covered by long-term sales contracts. These agreements are primarily priced at market.

## Estimated Net Proved Developed and Undeveloped Reserves of Crude Oil

| (Millions of barrels)                       | Texaco Inc. and Consolidated Subsidiaries |                          |        |                          |       | Equity                             |           |
|---|---|--------------------------|--------|--------------------------|-------|------------------------------------|-----------|
|   | United States                             | Other Western Hemisphere | Europe | Other Eastern Hemisphere | Total | Affiliate-Other Eastern Hemisphere | Worldwide |
| As of December 31, 1993                     | 1,278                                     | 74                       | 285    | 380                      | 2,017 | 456                                | 2,473     |
| Increase (decrease) attributable to:        |   |                          |        |                          |       |                                    |           |
| Extensions, discoveries and other additions | 29  | 2                        | 66     | 71                       | 168   | -                                  | 168       |
| Improved recovery                           | 21  | -                        | 7      | 7                        | 35    | 24                                 | 59        |
| Revisions of previous estimates             | 5   | 5                        | 4      | 10                       | 24    | 16                                 | 40        |
| Sales of minerals-in-place                  | (9)                                       | (2)                      | (5)    | -                        | (16)  | -                                  | (16)      |
| Production                                  | (119)                                     | (7)                      | (41)   | (41)                     | (208) | (57)                               | (265)     |
| As of December 31, 1994*                    | 1,205                                     | 72                       | 316    | 427                      | 2,020 | 439                                | 2,459     |
| Increase (decrease) attributable to:        |   |                          |        |                          |       |                                    |           |
| Extensions, discoveries and other additions | 30  | -                        | 32     | 71                       | 133   | 1                                  | 134       |
| Improved recovery                           | 51  | -                        | 15     | -                        | 66    | 45                                 | 111       |
| Revisions of previous estimates             | 56  | (2)                      | (2)    | 25                       | 77    | 2                                  | 79        |
| Purchases of minerals-in-place              | 1   | -                        | -      | -                        | 1     | -                                  | 1         |
| Sales of minerals-in-place                  | (98)                                      | (11)                     | -      | -                        | (109) | -                                  | (109)     |
| Production                                  | (110)                                     | (6)                      | (39)   | (48)                     | (203) | (55)                               | (258)     |
| As of December 31, 1995*                    | 1,135                                     | 53                       | 322    | 475                      | 1,985 | 432                                | 2,417     |
| Increase (decrease) attributable to:        |   |                          |        |                          |       |                                    |           |
| Extensions, discoveries and other additions | 49  | 4                        | 80     | 29                       | 162   | 1                                  | 163       |
| Improved recovery                           | 20  | -                        | -      | -                        | 20    | 81                                 | 101       |
| Revisions of previous estimates             | 44  | 2                        | (23)   | 20                       | 43    | (3)                                | 40        |
| Purchases of minerals-in-place              | 8   | -                        | 3      | -                        | 11    | -                                  | 11        |
| Sales of minerals-in-place                  | (28)                                      | -                        | -      | (1)                      | (29)  | -                                  | (29)      |
| Production                                  | (113)                                     | (4)                      | (39)   | (58)                     | (214) | (54)                               | (268)     |
| As of December 31, 1996*                    | 1,115                                     | 55                       | 343    | 465                      | 1,978 | 457                                | 2,435     |
| *Includes net proved developed reserves     |   |                          |        |                          |       |                                    |           |
| As of December 31, 1994                     | 947                                       | 68                       | 152    | 365                      | 1,532 | 356                                | 1,888     |
| As of December 31, 1995                     | 928                                       | 51                       | 133    | 413                      | 1,525 | 344                                | 1,869     |
| As of December 31, 1996                     | 905                                       | 49                       | 158    | 417                      | 1,529 | 348                                | 1,877     |

## Estimated Net Proved Developed and Undeveloped Reserves of Natural Gas Liquids

| (Millions of barrels)                       | Texaco Inc. and Consolidated Subsidiaries |                          |        |                          |       | Equity                             |           |
|---|---|--------------------------|--------|--------------------------|-------|------------------------------------|-----------|
|   | United States                             | Other Western Hemisphere | Europe | Other Eastern Hemisphere | Total | Affiliate-Other Eastern Hemisphere | Worldwide |
| As of December 31, 1993                     | 180                                       | 1                        | 26     | –                        | 207   | 5                                  | 212       |
| Increase (decrease) attributable to:        |   |                          |        |                          |       |                                    |           |
| Extensions, discoveries and other additions | 32  | –                        | 3      | –                        | 35    | –                                  | 35        |
| Revisions of previous estimates             | 12  | –                        | 1      | –                        | 13    | 1                                  | 14        |
| Sales of minerals-in-place                  | (4)                                       | –                        | –      | –                        | (4)   | –                                  | (4)       |
| Production                                  | (29)                                      | –                        | (3)    | –                        | (32)  | –                                  | (32)      |
| As of December 31, 1994*                    | 191                                       | 1                        | 27     | –                        | 219   | 6                                  | 225       |
| Increase (decrease) attributable to:        |   |                          |        |                          |       |                                    |           |
| Extensions, discoveries and other additions | 28  | –                        | 5      | –                        | 33    | –                                  | 33        |
| Improved recovery                           | 5   | –                        | –      | –                        | 5     | –                                  | 5         |
| Revisions of previous estimates             | 22  | –                        | (1)    | –                        | 21    | –                                  | 21        |
| Sales of minerals-in-place                  | (11)                                      | –                        | –      | –                        | (11)  | –                                  | (11)      |
| Production                                  | (29)                                      | –                        | (3)    | –                        | (32)  | –                                  | (32)      |
| As of December 31, 1995*                    | 206                                       | 1                        | 28     | –                        | 235   | 6                                  | 241       |
| Increase (decrease) attributable to:        |   |                          |        |                          |       |                                    |           |
| Extensions, discoveries and other additions | 33  | –                        | –      | –                        | 33    | –                                  | 33        |
| Revisions of previous estimates             | –   | –                        | 29     | 1                        | 30    | –                                  | 30        |
| Sales of minerals-in-place                  | (3)                                       | –                        | –      | –                        | (3)   | –                                  | (3)       |
| Production                                  | (29)                                      | –                        | (3)    | –                        | (32)  | –                                  | (32)      |
| As of December 31, 1996*                    | 207                                       | 1                        | 54     | 1                        | 263   | 6                                  | 269       |
| *Includes net proved developed reserves     |   |                          |        |                          |       |                                    |           |
| As of December 31, 1994                     | 182                                       | 1                        | 11     | –                        | 194   | 5                                  | 199       |
| As of December 31, 1995                     | 197                                       | 1                        | 9      | –                        | 207   | 6                                  | 213       |
| As of December 31, 1996                     | 195                                       | 1                        | 7      | 1                        | 204   | 6                                  | 210       |

## Grand Total Reserves of Crude Oil and Natural Gas Liquids

|                         |       |    |     |     |       |     |       |
|-------------------------|-------|----|-----|-----|-------|-----|-------|
| As of December 31, 1994 | 1,396 | 73 | 343 | 427 | 2,239 | 445 | 2,684 |
| As of December 31, 1995 | 1,341 | 54 | 350 | 475 | 2,220 | 438 | 2,658 |
| As of December 31, 1996 | 1,322 | 56 | 397 | 466 | 2,241 | 463 | 2,704 |

## Estimated Net Proved Developed and Undeveloped Reserves of Natural Gas

| (Billions of cubic feet)                    | Texaco Inc. and Consolidated Subsidiaries |                          |        |                          |                      | Equity                             |                      |
|---|---|--------------------------|--------|--------------------------|----------------------|------------------------------------|----------------------|
|   | United States                             | Other Western Hemisphere | Europe | Other Eastern Hemisphere | Total                | Affiliate–Other Eastern Hemisphere | Worldwide            |
| As of December 31, 1993                     | 4,329                                     | 722                      | 875    | 44                       | 5,970                | 140                                | 6,110                |
| Increase (decrease) attributable to:        |   |                          |        |                          |                      |                                    |                      |
| Extensions, discoveries and other additions | 522                                       | 17                       | 71     | –                        | 610                  | 26                                 | 636                  |
| Improved recovery                           | 2   | –                        | 2      | 1                        | 5                    | –                                  | 5                    |
| Revisions of previous estimates             | 260                                       | 22                       | 15     | 4                        | 301                  | (5)                                | 296                  |
| Purchases of minerals-in-place              | –   | 9                        | –      | 1                        | 10                   | –                                  | 10                   |
| Sales of minerals-in-place                  | (61)                                      | (1)                      | (20)   | –                        | (82)                 | –                                  | (82)                 |
| Production                                  | (645)                                     | (57)                     | (66)   | (3)                      | (771)                | (11)                               | (782)                |
| As of December 31, 1994*                    | 4,407                                     | 712                      | 877    | 47                       | 6,043                | 150                                | 6,193                |
| Increase (decrease) attributable to:        |   |                          |        |                          |                      |                                    |                      |
| Extensions, discoveries and other additions | 397                                       | 100                      | 164    | 6                        | 667                  | 6                                  | 673                  |
| Improved recovery                           | 21  | –                        | –      | –                        | 21                   | –                                  | 21                   |
| Revisions of previous estimates             | 103                                       | 103                      | (15)   | 39                       | 230                  | 14                                 | 244                  |
| Purchases of minerals-in-place              | 26  | –                        | –      | –                        | 26                   | –                                  | 26                   |
| Sales of minerals-in-place                  | (287)                                     | (6)                      | (2)    | (1)                      | (296)                | –                                  | (296)                |
| Production                                  | (605)                                     | (62)                     | (80)   | (4)                      | (751)                | (15)                               | (766)                |
| As of December 31, 1995*                    | 4,062                                     | 847                      | 944    | 87                       | 5,940                | 155                                | 6,095                |
| Increase (decrease) attributable to:        |   |                          |        |                          |                      |                                    |                      |
| Extensions, discoveries and other additions | 436                                       | 263                      | 34     | 3                        | 736                  | 15                                 | 751                  |
| Improved recovery                           | 8   | –                        | –      | –                        | 8                    | 1                                  | 9                    |
| Revisions of previous estimates             | (99)                                      | (1)                      | 58     | 13                       | (29)                 | –                                  | (29)                 |
| Purchases of minerals-in-place              | 5   | –                        | –      | –                        | 5                    | –                                  | 5                    |
| Sales of minerals-in-place                  | (58)                                      | (7)                      | –      | 1                        | (64)                 | –                                  | (64)                 |
| Production                                  | (626)                                     | (71)                     | (75)   | (4)                      | (776)                | (18)                               | (794)                |
| As of December 31, 1996*                    | 3,728                                     | 1,031 <sup>(a)</sup>     | 961    | 100                      | 5,820 <sup>(a)</sup> | 153                                | 5,973 <sup>(a)</sup> |
| *Includes net proved developed reserves     |   |                          |        |                          |                      |                                    |                      |
| As of December 31, 1994                     | 3,899                                     | 558                      | 465    | 44                       | 4,966                | 133                                | 5,099                |
| As of December 31, 1995                     | 3,666                                     | 522                      | 452    | 84                       | 4,724                | 140                                | 4,864                |
| As of December 31, 1996                     | 3,360                                     | 893                      | 452    | 96                       | 4,801                | 136                                | 4,937                |

(a) In addition to proved reserves at December 31, 1996, there is approximately 458 billion cubic feet of natural gas in the Other Western Hemisphere which will be available from production during the period 2005–2016 under a long-term purchase arrangement associated with a field operated by Texaco under a service agreement.

## Capitalized Costs

Capitalized costs represent cumulative expenditures for proved and unproved properties and support equipment and facilities used in oil and gas exploration and producing operations together with related accumulated depreciation, depletion and amortization (including aggregate provisions for restoration and abandonment costs, net of such costs expended to date).

| (Millions of dollars)                                | Texaco Inc. and Consolidated Subsidiaries |                          |          |                          |           | Equity                             |           |
|--|---|--------------------------|----------|--------------------------|-----------|------------------------------------|-----------|
|  | United States                             | Other Western Hemisphere | Europe   | Other Eastern Hemisphere | Total     | Affiliate-Other Eastern Hemisphere | Worldwide |
| As of December 31, 1996                              |   |                          |          |                          |           |                                    |           |
| Proved properties                                    | \$ 17,450                                 | \$ 603                   | \$ 4,102 | \$ 1,372                 | \$ 23,527 | \$ 1,018                           | \$ 24,545 |
| Unproved properties                                  | 370                                       | 15                       | 81       | 210                      | 676       | 293                                | 969       |
| Support equipment and facilities                     | 432                                       | 32                       | 38       | 185                      | 687       | 548                                | 1,235     |
| Gross capitalized costs                              | 18,252                                    | 650                      | 4,221    | 1,767                    | 24,890    | 1,859                              | 26,749    |
| Accumulated depreciation, depletion and amortization | (13,158)                                  | (308)                    | (2,739)  | (1,012)                  | (17,217)  | (903)                              | (18,120)  |
| Net capitalized costs                                | \$ 5,094                                  | \$ 342                   | \$ 1,482 | \$ 755                   | \$ 7,673  | \$ 956                             | \$ 8,629  |
| As of December 31, 1995                              |   |                          |          |                          |           |                                    |           |
| Proved properties                                    | \$ 17,384                                 | \$ 505                   | \$ 3,551 | \$ 1,279                 | \$ 22,719 | \$ 900                             | \$ 23,619 |
| Unproved properties                                  | 383                                       | 11                       | 125      | 116                      | 635       | 320                                | 955       |
| Support equipment and facilities                     | 381                                       | 28                       | 47       | 133                      | 589       | 494                                | 1,083     |
| Gross capitalized costs                              | 18,148                                    | 544                      | 3,723    | 1,528                    | 23,943    | 1,714                              | 25,657    |
| Accumulated depreciation, depletion and amortization | (13,298)                                  | (291)                    | (2,520)  | (905)                    | (17,014)  | (793)                              | (17,807)  |
| Net capitalized costs                                | \$ 4,850                                  | \$ 253                   | \$ 1,203 | \$ 623                   | \$ 6,929  | \$ 921                             | \$ 7,850  |

## Costs Incurred

Costs incurred represent amounts capitalized or charged against income as expended. Property acquisition costs include costs to purchase or lease proved and unproved properties. Exploration costs include the costs of geological and geophysical work, carrying and retaining undeveloped properties and drilling and equipping exploratory wells. Development costs include expenditures to drill and equip development wells; to provide improved recovery systems; to construct facilities for extraction, treating, gathering and storing liquids and natural gas; and to maintain producing facilities for existing developed reserves. Exploration and development costs include applicable depreciation of support equipment and facilities used in those activities, rather than the expenditures to acquire such assets. Development costs incurred in Europe during 1994 for the Captain Field include \$59 million which was recovered during 1995 in a sale of incomplete construction on property to be leased by Texaco. (See Note 8.)

| (Millions of dollars)                | Texaco Inc. and Consolidated Subsidiaries |                          |        |                          |         | Equity                             |           |
|--------------------------------------|---|--------------------------|--------|--------------------------|---------|------------------------------------|-----------|
|                                      | United States                             | Other Western Hemisphere | Europe | Other Eastern Hemisphere | Total   | Affiliate-Other Eastern Hemisphere | Worldwide |
| For the year ended December 31, 1996 |   |                          |        |                          |         |                                    |           |
| Proved property acquisition          | \$ 56                                     | \$ -                     | \$ -   | \$ -                     | \$ 56   | \$ -                               | \$ 56     |
| Unproved property acquisition        | 91  | 5                        | -      | 20                       | 116     | -                                  | 116       |
| Exploration                          | 356                                       | 18                       | 90     | 225                      | 689     | 9                                  | 698       |
| Development                          | 827                                       | 107                      | 384    | 113                      | 1,431   | 144                                | 1,575     |
| Total                                | \$1,330                                   | \$130                    | \$474  | \$358                    | \$2,292 | \$153                              | \$2,445   |
| For the year ended December 31, 1995 |   |                          |        |                          |         |                                    |           |
| Proved property acquisition          | \$ 7                                      | \$ 31                    | \$ -   | \$ -                     | \$ 38   | \$ -                               | \$ 38     |
| Unproved property acquisition        | 35  | 3                        | 2      | 11                       | 51      | -                                  | 51        |
| Exploration                          | 151                                       | 48                       | 76     | 117                      | 392     | 11                                 | 403       |
| Development                          | 845                                       | 66                       | 207    | 105                      | 1,223   | 99                                 | 1,322     |
| Total                                | \$1,038                                   | \$148                    | \$285  | \$233                    | \$1,704 | \$110                              | \$1,814   |
| For the year ended December 31, 1994 |   |                          |        |                          |         |                                    |           |
| Proved property acquisition          | \$ 5                                      | \$ 2                     | \$ -   | \$ -                     | \$ 7    | \$ -                               | \$ 7      |
| Unproved property acquisition        | 13  | 2                        | -      | 33                       | 48      | -                                  | 48        |
| Exploration                          | 165                                       | 19                       | 58     | 110                      | 352     | 9                                  | 361       |
| Development                          | 729                                       | 43                       | 253    | 108                      | 1,133   | 129                                | 1,262     |
| Total                                | \$ 912                                    | \$ 66                    | \$311  | \$251                    | \$1,540 | \$138                              | \$1,678   |

## Results of Operations – Oil and Gas Exploration and Producing Activities

The results below solely relate to Texaco's exploration for and net production of liquids and natural gas reserves. They exclude special items (including the effect associated with the adoption of SFAS 121, which resulted in a net-of-tax non-cash charge against 1995 earnings of \$496 million, principally in the United States) and operating earnings related to the sale of purchased oil and gas, equity earnings of certain affiliates, liquids and gas trading activity, general overhead, and miscellaneous operating income. Related estimated income tax expense was computed by applying the statutory income tax rates, including state and local income taxes, to the pre-tax results of operations and reflects applicable credits and allowances.

| (Millions of dollars)   | Texaco Inc. and Consolidated Subsidiaries |                          |        |                          |          | Equity                             |           |
|---|---|--------------------------|--------|--------------------------|----------|------------------------------------|-----------|
|   | United States                             | Other Western Hemisphere | Europe | Other Eastern Hemisphere | Total    | Affiliate–Other Eastern Hemisphere | Worldwide |
| For the year ended December 31, 1996  |   |                          |        |                          |          |                                    |           |
| Gross revenues from:  |   |                          |        |                          |          |                                    |           |
| Sales and transfers to affiliates and to divisions and subsidiaries within Texaco | \$3,383                                   | \$ –                     | \$ 524 | \$ 863                   | \$ 4,770 | \$ 648                             | \$ 5,418  |
| Sales to unaffiliated entities  | 310                                       | 140                      | 475    | 181                      | 1,106    | 45                                 | 1,151     |
| Production costs  | (937)                                     | (54)                     | (321)  | (215)                    | (1,527)  | (183)                              | (1,710)   |
| Exploration expenses  | (196)                                     | (27)                     | (57)   | (150)                    | (430)    | (8)                                | (438)     |
| Depreciation, depletion and amortization  | (652)                                     | (24)                     | (310)  | (107)                    | (1,093)  | (110)                              | (1,203)   |
| Other expenses  | (241)                                     | (1)                      | (1)    | (40)                     | (283)    | 8                                  | (275)     |
| Results before estimated income taxes   | 1,667                                     | 34                       | 310    | 532                      | 2,543    | 400                                | 2,943     |
| Estimated income taxes  | (534)                                     | (26)                     | (112)  | (417)                    | (1,089)  | (212)                              | (1,301)   |
| Net results   | \$1,133                                   | \$ 8                     | \$ 198 | \$ 115                   | \$ 1,454 | \$ 188                             | \$ 1,642  |
| For the year ended December 31, 1995  |   |                          |        |                          |          |                                    |           |
| Gross revenues from:  |   |                          |        |                          |          |                                    |           |
| Sales and transfers to affiliates and to divisions and subsidiaries within Texaco | \$2,652                                   | \$ –                     | \$ 394 | \$ 613                   | \$ 3,659 | \$ 583                             | \$ 4,242  |
| Sales to unaffiliated entities  | 291                                       | 127                      | 485    | 131                      | 1,034    | 35                                 | 1,069     |
| Production costs  | (951)                                     | (45)                     | (314)  | (198)                    | (1,508)  | (169)                              | (1,677)   |
| Exploration expenses  | (87)                                      | (35)                     | (79)   | (96)                     | (297)    | (9)                                | (306)     |
| Depreciation, depletion and amortization  | (682)                                     | (20)                     | (293)  | (109)                    | (1,104)  | (94)                               | (1,198)   |
| Other expenses  | (254)                                     | (6)                      | –      | (24)                     | (284)    | (13)                               | (297)     |
| Results before estimated income taxes   | 969                                       | 21                       | 193    | 317                      | 1,500    | 333                                | 1,833     |
| Estimated income taxes  | (295)                                     | (14)                     | (74)   | (260)                    | (643)    | (177)                              | (820)     |
| Net results   | \$ 674                                    | \$ 7                     | \$ 119 | \$ 57                    | \$ 857   | \$ 156                             | \$ 1,013  |
| For the year ended December 31, 1994  |   |                          |        |                          |          |                                    |           |
| Gross revenues from:  |   |                          |        |                          |          |                                    |           |
| Sales and transfers to affiliates and to divisions and subsidiaries within Texaco | \$ 2,672                                  | \$ –                     | \$ 336 | \$ 491                   | \$ 3,499 | \$ 514                             | \$ 4,013  |
| Sales to unaffiliated entities  | 403                                       | 129                      | 448    | 113                      | 1,093    | 24                                 | 1,117     |
| Production costs  | (1,100)                                   | (41)                     | (325)  | (198)                    | (1,664)  | (163)                              | (1,827)   |
| Exploration expenses  | (115)                                     | (17)                     | (53)   | (115)                    | (300)    | (9)                                | (309)     |
| Depreciation, depletion and amortization  | (934)                                     | (29)                     | (295)  | (96)                     | (1,354)  | (74)                               | (1,428)   |
| Other expenses  | (249)                                     | (8)                      | –      | (27)                     | (284)    | (27)                               | (311)     |
| Results before estimated income taxes   | 677                                       | 34                       | 111    | 168                      | 990      | 265                                | 1,255     |
| Estimated income taxes  | (217)                                     | (31)                     | (43)   | (130)                    | (421)    | (131)                              | (552)     |
| Net results   | \$ 460                                    | \$ 3                     | \$ 68  | \$ 38                    | \$ 569   | \$ 134                             | \$ 703    |



### Average Sales Prices and Production Costs – Per Unit

Average sales prices per unit are based upon the gross revenues reported in the Results of Operations – Oil and Gas Exploration and Producing Activities table. Average production costs per composite barrel include related depreciation, depletion and amortization of support equipment and facilities. It also includes cash lifting costs, excluding payments for royalties and income taxes. However, users of this information are cautioned that such income taxes and royalties substantially add to the total cost of producing operations and substantially reduce the profitability and cash flow from such operations.

|                                      | Crude oil and natural gas liquids per barrel |        | Natural gas per thousand cubic feet |        | Average sales prices |        | Average production costs (per composite barrel) |        |        |
|--------------------------------------|--|--------|-------------------------------------|--------|----------------------|--------|---|--------|--------|
|                                      |  |        |                                     |        |                      |        | 1996  | 1995   | 1994   |
|                                      | 1996   | 1995   | 1996                                | 1995   | 1994                 | 1996   | 1995  | 1994   |        |
| United States                        | \$16.97                                      | \$2.10 | \$14.25                             | \$1.62 | \$12.81              | \$1.87 | \$3.82  | \$3.97 | \$4.33 |
| Other Western Hemisphere             | 16.80  | .96    | 13.34                               | .87    | 10.94                | .87    | 3.44  | 2.92   | 2.66   |
| Europe                               | 20.37  | 2.47   | 16.57                               | 2.50   | 15.24                | 2.17   | 5.95  | 6.08   | 6.01   |
| Other Eastern Hemisphere             | 18.61  | 3.20   | 15.90                               | 2.61   | 14.58                | 2.70   | 4.07  | 4.30   | 4.92   |
| Affiliate – Other Eastern Hemisphere | 16.11  | –      | 14.05                               | –      | 11.96                | –      | 3.71  | 3.37   | 3.13   |

### Standardized Measure of Discounted Future Net Cash Flows

The following table shows estimated future net cash flows from future production of net developed and undeveloped proved reserves of crude oil, natural gas liquids and natural gas (including amounts applicable to a long-term purchase and operating service arrangement); therefore, reserves exclude the royalty interests of others. As prescribed by SFAS 69, such future net cash flows were estimated using year-end prices, costs, and tax rates, and a 10% annual discount factor. Future production costs are based upon current year costs used uniformly throughout the life of the reserves. Future development costs include restoration and abandonment costs, net of residual salvage value. Estimated future income taxes were computed by applying the statutory income tax rates, including state and local taxes, to the future pre-tax net cash flows less appropriate tax deductions, giving effect to tax credits. Effective tax rates were used for certain foreign areas.

Texaco is presenting this information in accordance with the requirements of SFAS 69 and has exercised all due care in developing the data. It is necessary to caution investors and other users of the information to avoid its simplistic use. While the intent of this disclosure is to provide a common benchmark to help financial statement users project future cash flows and compare companies, users should note the following: data in this table excludes the effect of future changes in prices, costs, and tax rates which past experience indicates will occur. Such future changes could significantly impact the disclosed discounted net cash flows. The data also excludes the estimated net cash flows from reserves that are yet to be proved. Extensive judgment is used to estimate the timing of production and future costs over the remaining life of the reserves utilized in developing this disclosure. Values can be distorted by the use of year-end prices that may reflect seasonal factors or unpredictable distortions from wars and other significant world events. For all the preceding reasons, this disclosure is not necessarily indicative of Texaco's perception of the future cash flows to be derived from underground reserves.

## Standardized Measure of Discounted Future Net Cash Flows

| (Millions of dollars)   | Texaco Inc. and Consolidated Subsidiaries |                          |           |                          |           | Equity                             |           |
|---|---|--------------------------|-----------|--------------------------|-----------|------------------------------------|-----------|
|   | United States                             | Other Western Hemisphere | Europe    | Other Eastern Hemisphere | Total     | Affiliate-Other Eastern Hemisphere | Worldwide |
| As of December 31, 1996   |   |                          |           |                          |           |                                    |           |
| Future cash inflows from sale of oil & gas, and service fee revenue | \$ 41,807                                 | \$ 2,863                 | \$ 11,242 | \$ 9,261                 | \$ 65,173 | \$ 6,632                           | \$ 71,805 |
| Future production costs   | (8,080)                                   | (894)                    | (2,368)   | (1,993)                  | (13,335)  | (1,776)                            | (15,111)  |
| Future development costs  | (2,790)                                   | (141)                    | (2,094)   | (551)                    | (5,576)   | (740)                              | (6,316)   |
| Future income tax expense   | (10,444)                                  | (758)                    | (1,946)   | (5,099)                  | (18,247)  | (2,181)                            | (20,428)  |
| Net future cash flows before discount                               | 20,493                                    | 1,070                    | 4,834     | 1,618                    | 28,015    | 1,935                              | 29,950    |
| 10% discount for timing of future cash flows                        | (8,602)                                   | (458)                    | (1,740)   | (489)                    | (11,289)  | (695)                              | (11,984)  |
| Standardized measure: discounted future net cash flows              | \$ 11,891                                 | \$ 612                   | \$ 3,094  | \$ 1,129                 | \$ 16,726 | \$ 1,240                           | \$ 17,966 |
| As of December 31, 1995   |   |                          |           |                          |           |                                    |           |
| Future cash inflows from sale of oil & gas, and service fee revenue | \$ 28,603                                 | \$ 2,144                 | \$ 8,753  | \$ 7,820                 | \$ 47,320 | \$ 5,357                           | \$ 52,677 |
| Future production costs   | (8,232)                                   | (628)                    | (2,150)   | (2,210)                  | (13,220)  | (1,448)                            | (14,668)  |
| Future development costs  | (2,618)                                   | (181)                    | (1,352)   | (439)                    | (4,590)   | (515)                              | (5,105)   |
| Future income tax expense   | (5,505)                                   | (573)                    | (1,457)   | (3,862)                  | (11,397)  | (1,799)                            | (13,196)  |
| Net future cash flows before discount                               | 12,248                                    | 762                      | 3,794     | 1,309                    | 18,113    | 1,595                              | 19,708    |
| 10% discount for timing of future cash flows                        | (4,988)                                   | (375)                    | (1,502)   | (418)                    | (7,283)   | (553)                              | (7,836)   |
| Standardized measure: discounted future net cash flows              | \$ 7,260                                  | \$ 387                   | \$ 2,292  | \$ 891                   | \$ 10,830 | \$ 1,042                           | \$ 11,872 |
| As of December 31, 1994   |   |                          |           |                          |           |                                    |           |
| Future cash inflows from sale of oil & gas                          | \$ 26,545                                 | \$ 1,568                 | \$ 6,933  | \$ 6,006                 | \$ 41,052 | \$ 4,664                           | \$ 45,716 |
| Future production costs   | (9,374)                                   | (609)                    | (2,434)   | (2,567)                  | (14,984)  | (1,393)                            | (16,377)  |
| Future development costs  | (3,011)                                   | (134)                    | (1,372)   | (354)                    | (4,871)   | (193)                              | (5,064)   |
| Future income tax expense   | (3,968)                                   | (361)                    | (966)     | (2,229)                  | (7,524)   | (1,632)                            | (9,156)   |
| Net future cash flows before discount                               | 10,192                                    | 464                      | 2,161     | 856                      | 13,673    | 1,446                              | 15,119    |
| 10% discount for timing of future cash flows                        | (4,313)                                   | (155)                    | (814)     | (271)                    | (5,553)   | (554)                              | (6,107)   |
| Standardized measure: discounted future net cash flows              | \$ 5,879                                  | \$ 309                   | \$ 1,347  | \$ 585                   | \$ 8,120  | \$ 892                             | \$ 9,012  |

## Changes in the Standardized Measure of Discounted Future Net Cash Flows

| (Millions of dollars)  | Texaco Inc. and Consolidated Subsidiaries – Total |          |          | Worldwide Including Equity in Affiliate – Other Eastern Hemisphere |          |          |
|--|---|----------|----------|--|----------|----------|
|  | 1996  | 1995     | 1994     | 1996   | 1995     | 1994     |
| Standardized measure – Beginning of year   | \$10,830  | \$ 8,120 | \$ 6,181 | \$11,872   | \$ 9,012 | \$ 6,727 |
| Sales of minerals-in-place   | (458)   | (679)    | (104)    | (458)  | (679)    | (104)    |
|  | 10,372  | 7,441    | 6,077    | 11,414   | 8,333    | 6,623    |
| Changes in ongoing oil and gas operations:   |   |          |          |  |          |          |
| Sales and transfers of produced oil and gas, net of production costs during the period | (4,349)   | (3,185)  | (2,932)  | (4,859)  | (3,634)  | (3,307)  |
| Net changes in prices, production and development costs                                | 8,407   | 4,265    | 3,024    | 8,820  | 4,564    | 3,707    |
| Extensions, discoveries and improved recovery, less related costs                      | 2,950   | 1,770    | 1,355    | 3,182  | 1,891    | 1,479    |
| Development costs incurred during the period   | 1,431   | 1,223    | 1,133    | 1,575  | 1,322    | 1,262    |
| Timing of production and other changes   | (209)   | (733)    | (618)    | (251)  | (677)    | (648)    |
| Revisions of previous quantity estimates   | 563   | 988      | 537      | 527  | 990      | 626      |
| Purchases of minerals-in-place   | 138   | 42       | 7        | 138  | 42       | 7        |
| Accretion of discount  | 1,731   | 1,238    | 907      | 1,952  | 1,428    | 1,023    |
| Net change in discounted future income taxes   | (4,308)   | (2,219)  | (1,370)  | (4,532)  | (2,387)  | (1,760)  |
| Standardized measure – End of year   | \$16,726  | \$10,830 | \$ 8,120 | \$17,966   | \$11,872 | \$ 9,012 |

Selected Quarterly Financial Data

|   | First<br>Quarter | Second<br>Quarter | Third<br>Quarter | Fourth<br>Quarter | First<br>Quarter | Second<br>Quarter | Third<br>Quarter | Fourth<br>Quarter |
|---|------------------|-------------------|------------------|-------------------|------------------|-------------------|------------------|-------------------|
| (Millions of dollars)   | 1996             |                   |                  |                   | 1995             |                   |                  |                   |
| Revenues  |                  |                   |                  |                   |                  |                   |                  |                   |
| Sales and services  | \$10,059         | \$10,817          | \$10,901         | \$12,784          | \$8,585          | \$9,031           | \$8,621          | \$ 9,314          |
| Equity in income of affiliates, interest, asset sales and other       | 212              | 444               | 196              | 87                | 482              | 228               | 193              | 333               |
|   | 10,271           | 11,261            | 11,097           | 12,871            | 9,067            | 9,259             | 8,814            | 9,647             |
| Deductions  |                  |                   |                  |                   |                  |                   |                  |                   |
| Purchases and other costs   | 7,782            | 8,345             | 8,399            | 10,117            | 6,526            | 6,980             | 6,556            | 7,175             |
| Operating expenses  | 684              | 700               | 721              | 873               | 731              | 696               | 713              | 767               |
| Selling, general and administrative expenses                          | 400              | 399               | 406              | 488               | 371              | 377               | 411              | 421               |
| Maintenance and repairs   | 88               | 90                | 88               | 101               | 88               | 96                | 88               | 103               |
| Exploratory expenses  | 69               | 90                | 84               | 136               | 55               | 59                | 66               | 109               |
| Depreciation, depletion and amortization                              | 350              | 354               | 364              | 387               | 397              | 348               | 346              | 1,294             |
| Interest expense, taxes other than income taxes and minority interest | 234              | 252               | 253              | 263               | 265              | 256               | 248              | 259               |
|   | 9,607            | 10,230            | 10,315           | 12,365            | 8,433            | 8,812             | 8,428            | 10,128            |
| Income (loss) from continuing operations                              |                  |                   |                  |                   |                  |                   |                  |                   |
| before income taxes   | 664              | 1,031             | 782              | 506               | 634              | 447               | 386              | (481)             |
| Provision for (benefit from) income taxes                             | 278              | 342               | 348              | (3)               | 216              | 176               | 96               | (230)             |
| Net income (loss) from continuing operations                          | 386              | 689               | 434              | 509               | 418              | 271               | 290              | (251)             |
| Cumulative effect of accounting change                                | -                | -                 | -                | -                 | (121)            | -                 | -                | -                 |
| Net income (loss)   | \$ 386           | \$ 689            | \$ 434           | \$ 509            | \$ 297           | \$ 271            | \$ 290           | \$ (251)          |
| Per common share (dollars)  |                  |                   |                  |                   |                  |                   |                  |                   |
| Net income (loss) from continuing operations                          | \$ 1.42          | \$ 2.59           | \$ 1.61          | \$ 1.90           | \$ 1.55          | \$ .99            | \$ 1.06          | \$ (1.02)         |
| Cumulative effect of accounting change                                | -                | -                 | -                | -                 | (.47)            | -                 | -                | -                 |
| Net income (loss)   | \$ 1.42          | \$ 2.59           | \$ 1.61          | \$ 1.90           | \$ 1.08          | \$ .99            | \$ 1.06          | \$ (1.02)         |

Fourth quarter 1995 results include a pre-tax charge of \$959 million, primarily to depreciation, depletion and amortization, due to the adoption of SFAS 121. (Refer to Note 2 – Changes in Accounting Principles for further details.) On an after-tax basis, this charge amounted to \$639 million.

See accompanying notes to consolidated financial statements.

### Five-Year Comparison of Selected Financial Data

| (Millions of dollars)  | 1996      | 1995      | 1994      | 1993      | 1992      |
|--|-----------|-----------|-----------|-----------|-----------|
| For the Year:  |           |           |           |           |           |
| Revenues from continuing operations                              | \$ 45,500 | \$ 36,787 | \$ 33,353 | \$ 34,071 | \$ 36,530 |
| Net income (loss) before cumulative effect of accounting changes |           |           |           |           |           |
| Continuing operations  | \$ 2,018  | \$ 728    | \$ 979    | \$ 1,259  | \$ 1,038  |
| Discontinued operations  | –         | –         | (69)      | (191)     | (26)      |
| Cumulative effect of accounting changes                          | –         | (121)     | –         | –         | (300)     |
| Net income   | \$ 2,018  | \$ 607    | \$ 910    | \$ 1,068  | \$ 712    |
| Per common share (dollars)                                       |           |           |           |           |           |
| Net income (loss) before cumulative effect of accounting changes |           |           |           |           |           |
| Continuing operations  | \$ 7.52   | \$ 2.57   | \$ 3.43   | \$ 4.47   | \$ 3.63   |
| Discontinued operations  | –         | –         | (.26)     | (.73)     | (.10)     |
| Cumulative effect of accounting changes                          | –         | (.47)     | –         | –         | (1.16)    |
| Net income   | \$ 7.52   | \$ 2.10   | \$ 3.17   | \$ 3.74   | \$ 2.37   |
| Dividends  | \$ 3.30   | \$ 3.20   | \$ 3.20   | \$ 3.20   | \$ 3.20   |
| Total cash dividends paid on common stock                        | \$ 859    | \$ 832    | \$ 830    | \$ 828    | \$ 828    |
| At End of Year:  |           |           |           |           |           |
| Total assets   | \$ 26,963 | \$ 24,937 | \$ 25,505 | \$ 26,626 | \$ 25,992 |
| Debt and capital lease obligations                               |           |           |           |           |           |
| Short-term   | \$ 465    | \$ 737    | \$ 917    | \$ 669    | \$ 140    |
| Long-term  | 5,125     | 5,503     | 5,564     | 6,157     | 6,441     |
| Total debt and capital lease obligations                         | \$ 5,590  | \$ 6,240  | \$ 6,481  | \$ 6,826  | \$ 6,581  |

See accompanying notes to consolidated financial statements.

### Shareholder Communications

For information about Texaco or assistance with your account, please contact:

Texaco Inc.  
Investor Services  
2000 Westchester Avenue  
White Plains, NY 10650-0001  
Phone: 1-800-283-9785  
Fax: (914) 253-6286  
E-mail: invest@texaco.com

Security analysts and institutional investors should contact:

Elizabeth P. Smith  
Vice President, Texaco Inc.  
Phone: (914) 253-4478  
Fax: (914) 253-6269  
E-mail: smithep@texaco.com

### Common Stock Market and Dividend Information

Texaco Inc. common stock (symbol TX) is traded principally on the New York Stock Exchange. As of February 27, 1997, there were 195,680 shareholders of record. Texaco's common stock price reached a high of \$107.13 during October 1996 and closed at \$98.13. The stock appreciation, plus a quarterly dividend increase of 6.25%, provided a total return to Texaco shareholders of 30% for the year.

|                | Common Stock Price Range |         |         |         | Dividends |       |
|----------------|--------------------------|---------|---------|---------|-----------|-------|
|                | High                     | Low     | High    | Low     | 1996      | 1995  |
|                | 1996                     |         | 1995    |         |           |       |
| First Quarter  | \$ 88.75                 | \$75.50 | \$66.75 | \$59.75 | \$.80     | \$.80 |
| Second Quarter | 88.50                    | 78.88   | 69.63   | 64.25   | .80       | .80   |
| Third Quarter  | 96.13                    | 83.13   | 67.63   | 62.75   | .85       | .80   |
| Fourth Quarter | 107.13                   | 91.50   | 80.50   | 64.00   | .85       | .80   |

### Stock Transfer Agent

Texaco Inc.  
Investor Services  
2000 Westchester Avenue  
White Plains, NY 10650-0001  
Phone: 1-800-283-9785  
Fax: (914) 253-6286

### NY Drop Agent

Chase Mellon Shareholder Services  
120 Broadway – 13th Floor  
New York, NY 10271  
Phone: (212) 374-2500  
Fax: (212) 571-0871

### Co-Transfer Agent

Montreal Trust Company  
151 Front Street West – 8th Floor  
Toronto, Ontario, Canada M5J 2N1  
Phone: 1-800-663-9097  
Fax: (416) 981-9507

### Annual Meeting

Texaco Inc.'s Annual Shareholders Meeting will be held at the Rye Town Hilton, Rye Brook, NY, on Tuesday, May 13, 1997. A formal notice of the meeting, together with a proxy statement and proxy form, is being mailed to shareholders with this Report.

### Investor Services Plan

The company's Investor Services Plan offers a variety of benefits to individuals seeking an easy way to invest in Texaco Inc. common stock. Enrollment in the Plan is open to anyone, and all investors may make initial investments directly through the company. The Plan features dividend reinvestment, optional cash investments and custodial service for stock certificates. Texaco's Investor Services Plan is an excellent way to start an investment program for friends or family members. For a complete informational package, including a Plan prospectus, call 1-800-283-9785, or visit Texaco's Internet home page: <http://www.texaco.com>.

### Publications for Shareholders

In addition to the *Annual Report*, Texaco issues several financial and informational publications which are available *free of charge* to interested shareholders on request from Investor Services at the above address:

Texaco Inc.'s *1996 Annual Report on Form 10-K* filed with the U.S. Securities and Exchange Commission.

*Financial and Operational Supplement* – Comprehensive data on Texaco's 1996 activities.

*Texaco Foundation 1996 Annual Report* – Information on charitable contributions to select tax-exempt organizations in the U.S.

*Equal Opportunity and Texaco: A Report* – A description of Texaco's programs that foster equal employment opportunity.

*1996 Environment, Health and Safety Review* – A report on Texaco's programs, policies and results in the areas of corporate responsibility.

TEXACO INC. BOARD  
OF DIRECTORS

Texaco Inc.  
and Subsidiary Companies

Robert A. Beck  
*Chairman Emeritus,  
The Prudential Insurance  
Company of America,  
Newark, NJ*

Peter I. Bijur  
*Chairman and Chief  
Executive Officer,  
Texaco Inc.,  
White Plains, NY*

John Brademas  
*President Emeritus,  
New York University,  
New York, NY*

Willard C. Butcher  
*Former Chairman of the Board  
and Chief Executive Officer,  
The Chase Manhattan  
Bank, N.A., New York, NY*

Edmund M. Carpenter  
*Former Chairman and  
Chief Executive Officer,  
General Signal Corporation,  
Stamford, CT*

Michael C. Hawley  
*President and Chief Operating Officer,  
The Gillette Company,  
Boston, MA*

Franklyn G. Jenifer  
*President,  
University of Texas at Dallas,  
Dallas, TX*

Allen J. Krowe  
*Vice Chairman,  
Texaco Inc.,  
White Plains, NY*

Thomas S. Murphy  
*Former Chairman and  
Chief Executive Officer,  
Capital Cities/ABC, Inc.,  
New York, NY*

Charles H. Price, II  
*Former Chairman,  
Mercantile Bank of Kansas City,  
Kansas City, MO*

Robin B. Smith  
*Chairman and Chief Executive Officer,  
Publishers Clearing House,  
Port Washington, NY*

William C. Steere, Jr.  
*Chairman and Chief Executive Officer,  
Pfizer Inc.,  
New York, NY*

Thomas A. Vanderslice  
*President,  
TAV Associates,  
Boston, MA*

William Wrigley  
*President and Chief Executive Officer,  
Wm. Wrigley Jr. Company,  
Chicago, IL*

**Committees of the Board**

**Executive Committee**

Peter I. Bijur,  
*Chairman*  
Willard C. Butcher  
Edmund M. Carpenter  
Allen J. Krowe  
Thomas S. Murphy  
Robin B. Smith  
Thomas A. Vanderslice

**Committee of  
Non-Management Directors**

Thomas S. Murphy,  
*Chairman*  
All non-employee Directors

**Audit Committee**

Thomas A. Vanderslice,  
*Chairman*  
John Brademas  
Michael C. Hawley  
Franklyn G. Jenifer  
Thomas S. Murphy  
Robin B. Smith

**Committee on  
Directors and Board  
Governance**

Willard C. Butcher,  
*Chairman*  
Robert A. Beck  
Thomas S. Murphy  
Robin B. Smith  
Thomas A. Vanderslice  
William Wrigley

**Pension Committee**

William Wrigley,  
*Chairman*  
Thomas S. Murphy  
Charles H. Price, II  
William C. Steere, Jr.

**Compensation Committee**

Robert A. Beck,  
*Chairman*  
Willard C. Butcher  
Edmund M. Carpenter  
Charles H. Price, II  
William C. Steere, Jr.  
Thomas A. Vanderslice

**Public Responsibility  
Committee**

John Brademas,  
*Chairman*  
Michael C. Hawley  
Franklyn G. Jenifer  
Robin B. Smith  
William C. Steere, Jr.

**Finance Committee**

Peter I. Bijur,  
*Chairman*  
Robert A. Beck  
Willard C. Butcher  
Edmund M. Carpenter  
Charles H. Price, II  
William Wrigley

**Executive and Officer Announcements**

- Alfred C. DeCrane, Jr., retired as Chairman of the Board of Directors and Chief Executive Officer of Texaco Inc., effective July 1, 1996, after reaching the company's normal retirement age of 65. In his 37 years with the company, he served as Chairman for nine years and as CEO for more than three.
- James L. Dunlap, a Senior Vice President of Texaco Inc., elected to retire, effective June 1, 1996, after 33 years of service.
- William C. Bousquette, Senior Vice President and Chief Financial Officer of Texaco Inc., elected to retire, effective December 31, 1996.
- Patrick J. Lynch was elected Senior Vice President and Chief Financial Officer of Texaco Inc., effective January 1, 1997.
- Richard F. Brenner joined the company as President of the Human Resources Division and a Vice President of Texaco Inc., effective April 1, 1996.
- Robert C. Oelkers, Comptroller of Texaco Inc., was elected a Vice President of Texaco Inc., effective December 1, 1996.
- James R. Metzger, General Manager of Corporate Planning and Economics, was elected a Vice President of Texaco Inc., effective December 1, 1996.
- Claire S. Farley was elected a Vice President of Texaco Inc. and appointed President of Texaco North America Production, effective January 1, 1997.

**TEXACO INC. OFFICERS** *Texaco Inc.*  
**AND UNIT EXECUTIVES** *and Subsidiary Companies*

Peter I. Bijur  
*Chairman of the Board and  
 Chief Executive Officer*

Allen J. Krowe  
*Vice Chairman*

C. Robert Black  
*Senior Vice President*

Patrick J. Lynch  
*Senior Vice President and  
 Chief Financial Officer*

William K. Tell, Jr.  
*Senior Vice President*

Glenn F. Tilton  
*Senior Vice President*

Stephen M. Turner  
*Senior Vice President and  
 General Counsel*

Richard F. Brenner  
*Vice President/Human Resources*

David C. Crikelair  
*Vice President*

Carl B. Davidson  
*Vice President and Secretary*

**UNIT EXECUTIVES**

**Texaco Worldwide  
 Exploration and Production**

\*C. Robert Black  
*President*

Bruce S. Appelbaum  
*President/Texaco Exploration*

†Robert A. Solberg  
*President/Texaco International  
 Production*

†Claire S. Farley  
*President/Texaco North America  
 Production*

Thomas L. Hazen  
*Vice President/Texaco  
 Exploration & Production  
 New Business Development*

**Texaco International  
 Marketing and Manufacturing**

†Clarence P. Cazalot, Jr.  
*President*

†Eugene Celentano  
*President/Texaco  
 International Marketing*

Wayne N. Clark  
*Vice President/Texaco  
 International Manufacturing*

John E. Bethancourt  
*Vice President/Texaco  
 International Business  
 Development*

**Financial Functions**

\*Patrick J. Lynch  
*Chief Financial Officer*

†Elizabeth P. Smith  
*Investor Services*

†James R. Metzger  
*Corporate Planning & Economics*

†Robert C. Oelkers  
*Comptroller  
 Comptroller's Department*

Michael N. Ambler  
*General Tax Counsel  
 Tax Department*

James F. Link  
*Treasurer  
 Finance Department*

Jennifer B. Cartmell  
*General Manager/  
 Risk Management*

John W. McHale  
*President/Texaco  
 International Trader Inc.*

**Global Businesses**

\*Glenn F. Tilton  
*President*

Global Gas and Power  
 Terry F. Hudgens  
*President/Texaco Natural  
 Gas North America*

Graham H. Batcheler  
*General Manager/Texaco Natural  
 Gas International*

James C. Houck  
*General Manager/  
 Texaco Alternate Energy*

Worldwide Lubricants,  
 Coolants and Fuel  
 Additives  
 Thomas S. Neslage  
*General Manager*

Texaco Fuel and Marine  
 Marketing  
 C. Michael Bandy  
*General Manager*

International Aviation Sales  
 Paul P. Daulerio, Jr.  
*General Manager*

Technology  
 Ronald J. Robinson  
*President*

Lester A. Amidei, Jr.  
*General Manager/  
 Information Technology*

Richard A. Deans  
*General Manager/Fuels and  
 Lubricants Technology*

Kenneth R. Hall  
*General Manager/  
 General Engineering*

Peter L. Sigwardt  
*General Manager/  
 Exploration and Production  
 Technology*

J. Phil Wilbourn  
*General Manager/Offshore  
 Engineering*

Trading and Transportation  
 Arthur A. Nicoletti  
*President/Texaco Trading and  
 Transportation Inc.*

William J. Finnerty  
*Senior Vice President/  
 Western Region*

Ronald G. Lawrence  
*Senior Vice President/  
 Finance and Administration*

Edmond R. Murray  
*Senior Vice President/  
 Southern Region*

Felix C. Spizale  
*Senior Vice President/  
 Central Region*

Refining and Marketing  
 L. Wilson Berry, Jr.  
*President/Texaco Refining and  
 Marketing Inc.*

John A. Price  
*Vice President/Marketing*

Charles T. Walz  
*Vice President/Planning and  
 Administration*

Texaco Lubricants  
 Company  
 S. Shariq Yusufzai  
*President*

**Corporate Services and  
 Purchasing**

Paul L. Myers  
*General Manager*

**Environment, Health and  
 Safety**

David G. Yetter  
*President*

**Corporate Communications**

\*William K. Tell, Jr.  
*President*

Stephen C. Kutler  
*Vice President/Worldwide  
 Advertising & Sales Promotion*

Clement B. Malin  
*Vice President/International  
 Relations*

K. Peter Maneri  
*Acting Head/Public Relations*

Frank W. Miller  
*Vice President/U.S. Public  
 and Government Affairs*

James C. Pruitt  
*Vice President/Federal  
 Government Affairs-  
 Washington Office*

\*Also a Senior Vice President  
 of Texaco Inc.

†Also a Vice President of Texaco Inc.



The use in this Report of the term Texaco Inc. refers solely to Texaco Inc., a Delaware corporation. The use of such terms as Texaco, company, division, unit, organization, we, us, our and its, when referring either to Texaco Inc. and its consolidated subsidiaries or to subsidiaries and affiliates either individually or collectively, is only for convenience and is not intended to describe legal relationships. Texaco Inc.'s significant subsidiaries are listed as an exhibit to Texaco Inc.'s Form 10-K Report to the Securities and Exchange Commission.



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Texaco Inc.  
2000 Westchester Avenue  
White Plains, NY 10650

