x QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

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\text { For the quarterly period ended March 31, } 1998
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OR
TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

## Commission File Number 1-368-2

Chevron Corporation
(Exact name of registrant as specified in its charter)

## Delaware

- ----
(State or other jurisdiction of incorporation or organization)

575 Market Street, San Francisco, California
(I.R.S. Employer Identification Number)

575 Market Street, San Francisco, California
94105
(Address of principal executive offices) 94-0890210

Registrant's telephone number, including area code (415) 894-7700 NONE
(Former name or former address, if changed since last report.)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes $X$ No

Indicate the number of shares of each of the issuer's classes of common stock, as of the latest practicable date:

Class Outstanding as of March 31, 1998

Common stock, $\$ 1.50$ par value
654, 049, 373

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CAUTIONARY STATEMENTS RELEVANT TO FORWARD-LOOKING INFORMATION FOR THE PURPOSE OF "SAFE HARBOR" PROVISIONS OF THEPRIVATE SECURITIES LITIGATION REFORM ACT OF 1995
This quarterly report on Form 10-Q contains forward-looking statements relating to Chevron's operations that are based on management's current expectations, estimates and projections about the petroleum and chemicals industries. Words such as "expects," "intends," "plans," "projects," "believes," "estimates" and similar expressions are used to identify such forward-looking statements. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions that are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecast in such forward-looking statements.
Among the factors that could cause actual results to differ materially are crude oil and natural gas prices; refining margins and marketing margins; chemicals prices and competitive conditions affecting supply and demand for the company's aromatics, olefins and additives products; potential failure to achieve expected production from existing and future oil and gas development projects; potential disruption or interruption of the company's production or manufacturing facilities due to accidents or political events; potential liability for remedial actions under existing or future environmental regulations; and potential liability resulting from pending or future litigation. In addition, such statements could be affected by general domestic and international economic and political conditions.

PART I. FINANCIAL INFORMATION
CHEVRON CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF INCOME
(Unaudited)

|  | Three Months Ended March 31, |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Millions of Dollars, Except Per-Share Amounts |  | 1998 |  | 1997 |
| Revenues |  |  |  |  |
| Sales and other operating revenues (1) | \$ | 7,464 |  | 10,794 |
| Equity in net income of affiliated companies |  | 151 |  | 178 |
| Other income |  | 38 |  | 121 |
| Total Revenues |  | 7,653 |  | 11, 093 |
| Costs and Other Deductions |  |  |  |  |
| Purchased crude oil and products |  | 3,635 |  | 5,710 |
| Operating expenses |  | 1,206 |  | 1,375 |
| Selling, general and administrative expenses |  | 253 |  | 345 |
| Exploration expenses |  | 101 |  | 81 |
| Depreciation, depletion and amortization |  | 554 |  | 546 |
| Taxes other than on income* |  | 1,011 |  | 1,495 |
| Interest and debt expense |  | 94 |  | 82 |
| Total Costs and Other Deductions |  | 6,854 |  | 9,634 |
| Income Before Income Tax Expense |  | 799 |  | 1,459 |
| Income Tax Expense |  | 299 |  | 628 |
| Net Income | \$ | 500 | \$ | 831 |
| Per Share of Common Stock: |  |  |  |  |
| Net Income - Basic | \$ | . 77 | \$ | 1.27 |
| - Diluted | \$ | . 76 | \$ | 1.27 |
| Dividends | \$ | . 61 | \$ | . 54 |
| Weighted Average Number of |  |  |  |  |
| Shares Outstanding (000s) |  | 53,678 |  | 53, 323 |
| (1) Includes consumer excise taxes. | \$ | 852 |  | 1,314 |
| CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (Unaudited) |  |  |  |  |
|  | Three |  |  | $\begin{aligned} & \text { Ended } \\ & \text { ch 31, } \end{aligned}$ |
| Millions of Dollars, |  | 1998 |  | 1997 |
| Net Income | \$ | 500 | \$ | 831 |
| Currency translation adjustment |  | - |  | (31) |
| Unrealized holding gain (loss) on securities |  | 2 |  | (5) |
| Minimum pension liability adjustment |  | (16) |  | 4 |
| Other Comprehensive Income, net of tax |  | (14) |  | (32) |
| Comprehensive Income | \$ | 486 | \$ | 799 |

See accompanying notes to consolidated financial statements.

CONSOLIDATED BALANCE SHEET

| Millions of Dollars | $\begin{gathered} \text { March 31, } \\ 1998 \\ \text { (Unaudited) } \end{gathered}$ | $\begin{array}{r} \text { December 31, } \\ 1997 \end{array}$ |
| :---: | :---: | :---: |
| ASSETS |  |  |
| Cash and cash equivalents | \$ 1,265 | \$ 1,015 |
| Marketable securities | 501 | 655 |
| Accounts and notes receivable | 3,111 | 3,374 |
| Inventories: |  |  |
| Crude oil and petroleum products | 555 | 539 |
| Chemicals | 579 | 547 |
| Materials, supplies and other | 305 | 292 |
|  | 1,439 | 1,378 |
| Prepaid expenses and other current assets | 748 | 584 |
| Total Current Assets | 7,064 | 7,006 |
| Long-term receivables | 510 | 471 |
| Investments and advances | 4,618 | 4,496 |
| Properties, plant and equipment, at cost | 49,606 | 49,233 |
| Less: accumulated depreciation, depletion and amortization | 26,793 | 26,562 |
|  | 22,813 | 22,671 |
| Deferred charges and other assets | 845 | 829 |
| Total Assets | \$35, 850 | \$35,473 |

LIABILITIES AND STOCKHOLDERS' EQUITY

| Short-term debt | \$ 2,707 | \$ 1,637 |
| :---: | :---: | :---: |
| Accounts payable | 2,319 | 2,735 |
| Accrued liabilities | 1,147 | 1,450 |
| Federal and other taxes on income | 664 | 732 |
| Other taxes payable | 393 | 392 |
| Total Current Liabilities | 7,230 | 6,946 |
| Long-term debt | 4, 070 | 4,139 |
| Capital lease obligations | 292 | 292 |
| Deferred credits and other non-current obligations | 1,706 | 1,745 |
| Deferred income taxes | 3,390 | 3,215 |
| Reserves for employee benefit plans | 1,685 | 1,664 |
| Total Liabilities | 18,373 | 18,001 |
| Preferred stock (authorized 100,000,000 shares, $\$ 1.00$ par value, none issued) | - | - |
| Common stock (authorized 1,000,000,000 shares, $\$ 1.50$ par value, 712,487,068 shares issued) | 1,069 | 1,069 |
| Capital in excess of par value | 2,052 | 2, 022 |
| Deferred compensation Employee Stock Ownership Plan (ESOP) | (690) | (750) |
| Accumulated other comprehensive income | (91) | (77) |
| Retained earnings | 17,294 | 17,185 |
| Treasury stock, at cost (58,442,726 and 56,555,871 shares at March 31, 1998 and December 31, 1997, respectively) | $(2,157)$ | $(1,977)$ |
| Total Stockholders' Equity | 17,477 | 17,472 |
| Total Liabilities and Stockholders' Equity | \$35,850 | \$35,473 |

See accompanying notes to consolidated financial statements.

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CONSOLIDATED STATEMENT OF CASH FLOWS
    (Unaudited)
```

Three Months Ended March 31,

| Millions of Dollars | 1998 |  | 1997 |
| :---: | :---: | :---: | :---: |
| Operating Activities |  |  |  |
| Net income | \$ 500 | \$ | 831 |
| Adjustments |  |  |  |
| Depreciation, depletion and amortization | 554 |  | 546 |
| Dry hole expense related to prior years' expenditures | 22 |  | 13 |
| Distributions less than equity in affiliates' income | (99) |  | (88) |
| Net before-tax losses (gains) on asset retirements and sales | 8 |  | (67) |
| Net currency translation losses (gains) | 16 |  | (7) |
| Deferred income tax provision | 165 |  | 168 |
| Net increase in operating working capital | (760) |  | (315) |
| Other | (86) |  | (51) |
| Net Cash Provided by Operating Activities | 320 |  | 1,030 |
| Investing Activities |  |  |  |
| Capital expenditures | (730) |  | (712) |
| Proceeds from asset sales | 12 |  | 58 |
| Net sales of marketable securities | 153 |  | 328 |
| Net Cash Used for Investing Activities | (565) |  | (326) |
| Financing Activities |  |  |  |
| Net borrowings of short-term obligations | 1,059 |  | 304 |
| Proceeds from issuance of long-term debt | 9 |  | 5 |
| Repayments of long-term debt and other financing obligations | (7) |  | (156) |
| Cash dividends | (399) |  | (353) |
| Net purchases of treasury shares | (164) |  | (2) |
| Net Cash Provided by (Used for) |  |  |  |
| Financing Activities | 498 |  | (202) |
| Effect of Exchange Rate Changes on Cash and Cash Equivalents | (3) |  | (9) |
| Net Change in Cash and Cash Equivalents | 250 |  | 493 |
| Cash and Cash Equivalents at January 1 | 1,015 |  | 892 |
| Cash and Cash Equivalents at March 31 | \$1, 265 |  | , 385 |

See accompanying notes to consolidated financial statements.

## Note 1. Interim Financial Statements

The accompanying consolidated financial statements of Chevron Corporation and its subsidiaries (the company) have not been audited by independent accountants, except for the balance sheet at December 31, 1997. In the opinion of the company's management, the interim data include all adjustments necessary for a fair statement of the results for the interim periods. These adjustments were of a normal recurring nature, except for the special items described in Note 2.

Certain notes and other information have been condensed or omitted from the interim financial statements presented in this Quarterly Report on Form 10-Q. Therefore, these financial statements should be read in conjunction with the company's 1997 Annual Report on Form 10-K.

The results for the three-month period ended March 31, 1998, are not necessarily indicative of future financial results.

Note 2. Net Income
Net income for the first quarter of 1998 benefited $\$ 64$ million from special items. The 1998 results include a benefit of $\$ 125$ million from favorable prior-year income tax adjustments. Partially offsetting this benefit were special charges of $\$ 56$ million for the deferred tax effects from an exchange of international exploration and production properties and a net $\$ 5$ million for provisions for environmental remediation in the company's U.S. refining, marketing and transportation operations.

Net income for the first quarter of 1997 benefited $\$ 27$ million from special items. The company recognized gains of $\$ 49$ million from the sales of a producing property in the Gulf of Mexico and one in southern California. Partially offsetting these gains were special charges of $\$ 22$ million for provisions for environmental remediation and other items.

Foreign exchange losses of $\$ 46$ million and $\$ 18$ million were included in first quarter 1998 and 1997 net income, respectively.

Note 3. Information Relating to the Statement of Cash Flows
The "Net increase in operating working capital" is composed of the following:

|  | Three Months Ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
| Millions of Dollars | 1998 |  | 1997 |
| Decrease in accounts and notes receivable | \$ 267 | \$ | 302 |
| (Increase) decrease in inventories | (61) |  | 101 |
| Increase in prepaid expenses and other current assets | s (169) |  | (14) |
| Decrease in accounts payable and accrued liabilities | (726) |  | (722) |
| (Decrease) increase in income and other taxes payable | e (71) |  | 18 |
| Net increase in operating working capital | \$ (760) | \$ | 315 ) |

"Net Cash Provided by Operating Activities" includes the following cash payments for interest on debt and for income taxes:

# Three Months Ended <br> March 31, 

|  |  |  |
| :---: | :---: | :---: |
| Millions of Dollars | 1998 | 1997 |

Interest paid on debt (net of capitalized interest) \$ $92 \quad \$ \quad 98$
Income taxes paid $\quad \$ 205$ \$ 445

The "Net sales of marketable securities" consists of the following gross amounts:

|  | Three Months Ended March 31, |  |  |
| :---: | :---: | :---: | :---: |
| Millions of Dollars | 1998 |  | 1997 |
| Marketable securities purchased | \$ (534) | \$ | (671) |
| Marketable securities sold | 687 |  | 999 |
| Net sales of marketable securi | \$ 153 | \$ | 328 |

The Consolidated Statement of Cash Flows excludes the following non-cash transactions:

The company's Employee Stock Ownership Plan (ESOP) repaid $\$ 60$ million and $\$ 50$ million of matured debt guaranteed by Chevron Corporation in January of 1998 and 1997, respectively. These payments were recorded by the company as a reduction in its debt outstanding and in Deferred Compensation - ESOP.

Note 4. Summarized Financial Data - Chevron U.S.A. Inc.
At March 31, 1998, Chevron U.S.A. Inc. was Chevron Corporation's principal U.S. operating subsidiary, consisting primarily of the company's U.S. integrated petroleum operations (excluding most of the domestic pipeline operations) and the majority of the company's worldwide petrochemical operations. These operations were conducted by Chevron U.S.A. Production Company, Chevron Products Company and Chevron Chemical Company LLC. Effective February 1, 1998, Chevron Chemical Company, which conducted Chevron's primary chemicals operations, merged into Chevron Chemical Company LLC, a wholly owned subsidiary of Chevron U.S.A. Inc. Summarized financial information for Chevron U.S.A. Inc. and its consolidated subsidiaries is presented in the following table.

|  | Three Months Ended |
| :--- | ---: | ---: |
| March 31, |  |


| Millions of Dollars | $\begin{gathered} \text { March 31, } \\ 1998 \end{gathered}$ | $\begin{array}{r} \text { December 31, } \\ 1997 \end{array}$ |
| :---: | :---: | :---: |
| Current assets | \$ 3,570 | \$ 2,854 |
| Other assets | 15,596 | 13,867 |
| Current liabilities | 3,097 | 3,282 |
| Other liabilities | 5,802 | 4,966 |
| Net worth | 10,267 | 8,473 |

The increases in most of the balance sheet categories shown above are primarily due to the merger of Chevron Chemical Company into Chevron Chemical Company LLC effective February 1, 1998. An increase in current liabilities arising from the merged operations was more than offset by decreases in existing current liabilities, primarily due to reductions in accounts payable and current taxes payable.

Note 5. Summarized Financial Data - Chevron Transport Corporation
Chevron Transport Corporation (CTC), a Liberian corporation, is an indirect, wholly owned subsidiary of Chevron Corporation. CTC is the principal operator of Chevron's international tanker fleet and is engaged in the marine transportation of crude oil and refined petroleum products. Most of CTC's shipping revenue is derived by providing transportation services to other Chevron companies. Chevron Corporation has guaranteed this subsidiary's obligations in connection with certain debt securities where CTC is deemed to be an issuer. In accordance with the Securities and Exchange Commission's disclosure requirements, summarized financial information for CTC and its consolidated subsidiaries is presented below. This summarized financial data was derived from the financial statements prepared on a stand-alone basis in conformity with generally accepted accounting principles.

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
| Millions of Dollars | 1998 | 1997 |
| Sales and other operating revenues | \$135 | \$121 |
| Costs and other deductions | 131 | 137 |
| Net income | 8 | 4 |


| Millions of Dollars | $\begin{array}{r} \text { March 31, } \\ 1998 \end{array}$ | $\begin{array}{r} \text { December } 31, \\ 1997 \end{array}$ |
| :---: | :---: | :---: |
| Current assets | \$ 215 | \$ 243 |
| Other assets | 921 | 897 |
| Current liabilities | 736 | 666 |
| Other liabilities | 309 | 311 |
| Net worth | 91 | 163 |

In March 1998, CTC returned $\$ 80$ million of paid-in capital to its parent in partial settlement of a receivable balance.

Separate financial statements and other disclosures with respect to CTC are omitted as such separate financial statements and other disclosures are not material to investors in the debt securities deemed issued by CTC. There were no restrictions on CTC's ability to pay dividends or make loans or advances at March 31, 1998.

Summarized financial information for the Caltex Group of Companies, owned 50 percent by Chevron and 50 percent by Texaco Inc., is as follows (amounts reported are on a 100 percent Caltex Group basis):

|  | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
| Millions of Dollars | 1998 | 1997 |
| Gross revenues | \$4,306 | \$4,694 |
| Income before income taxes | 319 | 320 |
| Net income | 204 | 186 |

(1) 1997 amounts have been reclassified to conform to 1998 presentation

Note 7. Income Taxes

Taxes on income for the first quarter of 1998 were $\$ 299$ million compared with $\$ 628$ million in last year's first quarter. The effective tax rate for the first quarter of 1998 was 37.4 percent compared with 43.1 percent in last year's first quarter. The primary reason for the more than 5 percent decrease in the effective rate between periods was favorable prior-year income tax adjustments. These adjustments were partially offset by the deferred tax effects of an exchange of international upstream properties and a shift in the 1998 international earnings mix to higher effective tax rate countries.

Note 8. - Taxes Other Than On Income

Taxes other than on income for the first quarter 1998 were $\$ 1,011$ million compared with $\$ 1,495$ million in last year's first quarter. The effect of the company's fourth quarter 1997 withdrawal from the U.K. refining and marketing business represents a $\$ 462$ million decrease in excise taxes. This decrease in excise taxes is also a component of the decrease in sales and other operating revenues between periods. There is no net income effect from the decrease in excise taxes.

## Note 9. Contingent Liabilities

## Litigation -

The company is a defendant in a lawsuit that $0 x y$ U.S.A. brought in its capacity as successor in interest to Cities Service Company. The lawsuit claims damages resulting from the allegedly improper termination of a tender offer to purchase Cities' stock in 1982 made by Gulf Oil Corporation, acquired by Chevron in 1984. A trial with respect to the claims ended in July 1996 with a judgment against the company of $\$ 742$ million, including interest that continues to accrue at a rate of 9.55 percent per year while the appeal is pending. The company has filed an appeal with the Oklahoma Supreme Court and posted a bond for 1.5 times the amount of the judgment. Although the ultimate outcome of this matter cannot be determined presently with certainty, the company believes that errors were committed by the trial court that should result in the judgment being reversed on appeal.

In a lawsuit in Los Angeles, California, brought in 1995, the company and five other oil companies are contesting the validity of a patent granted to Unocal Corporation (Unocal) for reformulated gasoline, which the company sells in California during certain months of the year. The first two phases of the trial were concluded in October and November 1997, with the jury upholding the validity of the patent and assessing damages at the rate of 5.75 cents per gallon of gasoline sold in infringement of the patent between March 1 and July 1, 1996. In the third phase of the trial, the judge heard evidence to determine if the patent is enforceable; the matter is currently under submission. While the ultimate outcome of this matter cannot be determined with certainty, the company believes Unocal's patent is invalid and any unfavorable rulings should be reversed upon appeal. However, should the jury's findings
and Unocal's position ultimately be upheld, the company's exposure with respect to future reformulated gasoline sales would depend on the availability of alternate formulations and the industry's ability to recover additional costs of production through prices charged to its customers.

The company is the subject of other lawsuits and claims, including, along with other oil companies, actions challenging oil and gas royalty and severance tax payments based on posted prices. Plaintiffs may seek to recover large and sometimes unspecified amounts, and some matters may remain unresolved for several years. While it is not practical to estimate a range of possible loss for the company's litigation matters, losses could be material with respect to earnings in any given period. However, management is of the opinion that resolution of these matters will not materially affect its consolidated financial position or liquidity.

## Other Contingencies -

The U.S. federal income tax and California franchise tax liabilities of the company have been settled through 1987 and 1991, respectively. In June 1997, the company's Caltex affiliate received a claim from the U.S. Internal Revenue Service (IRS) for $\$ 292$ million in excise taxes, $\$ 140$ million in penalties and $\$ 1.6$ billion in interest. The IRS claim relates to crude oil sales to Japanese customers beginning in 1980. Caltex is challenging the claim and fully expects to prevail. Caltex believes the underlying excise tax claim is wrong and therefore the claim for penalties and interest is wrong. The Caltex claim has been through the appeals process and will next move to court. In February 1998, Caltex provided an initial letter of credit for $\$ 2.33$ billion to the IRS to pursue the claim. The letter of credit is guaranteed by Chevron and Texaco. Caltex has also made a cash deposit with the IRS, which it believes is appropriate in order to pursue this matter to court.

Settlement of open tax years is not expected to have a material effect on the consolidated financial position or liquidity of the company and, in the opinion of management, adequate provision has been made for income and franchise taxes for all years under examination or subject to future examination.

The company and its subsidiaries have certain other contingent liabilities with respect to guarantees, direct or indirect, of debt of affiliated companies or others and long-term unconditional purchase obligations and commitments, throughput agreements and take-or-pay agreements, some of which relate to suppliers' financing arrangements.

The company is subject to loss contingencies pursuant to environmental laws and regulations that in the future may require the company to take action to correct or ameliorate the effects on the environment of prior disposal or release of chemical or petroleum substances by the company or other parties. Such contingencies may exist for various sites including, but not limited to: Superfund sites and refineries, oil fields, service stations, terminals and land development areas, whether operating, closed or sold. The amount of such future cost is indeterminable due to such factors as the unknown magnitude of possible contamination, the unknown timing and extent of the corrective actions that may be required, the determination of the company's liability in proportion to other responsible parties and the extent to which such costs are recoverable from third parties. While the company has provided for known environmental obligations that are probable and reasonably estimable, the amount of future costs may be material to results of operations in the period in which they are recognized. The company does not expect these costs to have a material effect on its consolidated financial position or liquidity. Also, the company does not believe its obligation to make such expenditures has had or will have any significant impact on the company's competitive position relative to other domestic or international petroleum or chemical concerns.

The company's operations, particularly oil and gas exploration and production, can be affected by changing economic, regulatory and political environments in the various countries, including the United States, in which it operates. In certain locations, host governments have imposed restrictions, controls and taxes, and, in others, political conditions have existed that may threaten the safety of employees and the company's continued presence in those countries. Internal unrest or strained relations between a host government and the company or other governments may affect the company's operations. Those developments have, at times, significantly affected the
company's related operations and results, and are carefully considered by management when evaluating the level of current and future activity in such countries.

Areas in which the company has significant operations include the United States, Canada, Australia, United Kingdom, Republic of Congo, Angola, Nigeria, Democratic Republic of Congo, Papua New Guinea, China, Indonesia and Venezuela.
The company's Caltex affiliates have significant operations in Indonesia, Korea, Japan, Australia, Thailand, the Philippines, Singapore, and South Africa. The company's Tengizchevroil affiliate operates in Kazakhstan.

Note 10. Issuance of New Accounting Standards
In March 1998, the American Institute of Certified Public Accountants issued Statement of Position (SOP) No. 98-1, "Accounting for the Costs of Computer Software Developed or Obtained for Internal Use." The statement is effective for financial statements for fiscal years beginning after December 15, 1997, and earlier adoption is permitted. The company is currently evaluating implementation of SOP 98-1.

MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

First Quarter 1998 Compared With First Quarter 1997
Overview and Outlook
Net income for the 1998 first quarter was $\$ 500$ million ( $\$ .76$ per share diluted, $\$ .77$ per share - basic), a decrease of 40 percent from $\$ 831$ million (\$1.27 per share - diluted and basic) earned in the first quarter of 1997. Special items benefited 1998 first quarter earnings $\$ 64$ million compared with benefits of $\$ 27$ million in last year's first quarter.

This year's earnings were adversely affected by several major factors: significantly lower crude oil prices, lower natural gas prices, foreign currency losses and major scheduled maintenance at two of the company's largest U.S. refineries. In addition, despite lower feedstock costs, sales margins were squeezed by lower U.S. refined product prices resulting from an abundance of supply. However, international downstream earnings increased compared with the first quarter 1997, primarily in the company's Caltex and international shipping operations.

Chevron's worldwide exploration and production (upstream) earnings suffered appreciably from the decline in crude oil and natural gas prices since last year's first quarter. These lower prices were the primary drivers for the decline in earnings. The company's average U.S. crude oil realization per barrel in the first quarter 1998 fell 37 percent compared with the 1997 first quarter, while average U. S. natural gas realization declined 25 percent. However, on the positive side, international liquids production continues to grow. During the first quarter of 1998, net international liquids production was up 2 percent from the first quarter of last year, including a record level of liquids production from the five-year-old Tengizchevroil (TCO) joint venture in Kazakhstan.

The interplay of rising supply and the declining rate of demand growth has driven the crude price steadily downward. On the demand side, Asia's currency crisis has slowed oil demand growth in that region and a globally mild winter caused consumers in the northern hemisphere to require less oil and gas to heat homes, offices and other buildings. Meanwhile, as the pace of demand growth has dropped, worldwide oil supply has been increasing. New and improved technologies have made oil and gas easier to find and produce.

Crude oil prices have remained "soft" into the 1998 second quarter, despite the agreement by oil producing countries to cut production. During the first four months of 1998, the spot price for West Texas Intermediate (WTI), an industry benchmark light crude, averaged $\$ 15.78$ per barrel representing a 28 percent decline from the corresponding 1997 period.

Chevron is aware that some countries in which it produces may be considering crude oil production cuts, but the company believes the net effect of any host country directed changes will be insignificant to its overall production levels. However, any host country directed reductions or limits may have an adverse effect on the level of new production from current and future development projects.

The company continues to monitor the crude oil market closely, but has not made any substantive changes to its operations or capital spending plans and expects to move forward with attractive investment opportunities.

Chevron and its affiliates continue to review and analyze their operations and may close, sell, exchange, acquire or restructure assets to achieve operational or strategic benefits to improve competitiveness and profitability. In addition, Chevron receives claims from, and submits claims to, customers, trading partners, contractors and suppliers. The amounts of these claims, individually and in the aggregate, may be significant and require lengthy periods to resolve. These activities may result in significant losses or gains to income in future periods.

Current Developments
In spite of the low crude prices in the first quarter 1998, the company has been active in all areas of its business. Some of the operational highlights since the beginning of 1998 were:

The company announced the discovery of the Viosca Knoll Carbonate Trend in the Gulf of Mexico offshore Mississippi. This is the first offshore U. S. Gulf natural gas reserves to originate from Lower Cretaceous pay sands. This carbonate trend is contiguous to and lies south of the giant Chevron-operated Norphlet natural gas trend and other offshore production, possibly permitting the tie-in of production from the new trend into existing infrastructure. The company has made five new field discoveries in this trend since 1994, four within the last 18 months. Chevron is the operator and holds the dominant interest in 71 leases in this trend. The Viosca Knoll Block 68 discovery well, drilled in June 1997, began production in April 1998 and is the first of the five discovery wells in the trend that will begin production.

In the first quarter of 1998, Chevron signed two new exploration and production-sharing agreements in Qatar and Bahrain. The onshore concession in Qatar covers 10,900 square-kilometers and lies to the east of the Dukhan oil field and south of the North Dome gas field. For Bahrain, the offshore concession of three blocks covers approximately 5,900 square kilometers.

The company announced two crude oil discoveries in the Haute Mer deepwater permit area offshore Congo, suspected to be on-trend with Chevron's two 1997 giant discoveries in Block 14 offshore Angola in the Cabinda Concession. Chevron holds a 30 percent interest in each of these two discoveries.

Initial liquids production began from two new fields in Nigeria this year. Production began at the offshore Opolo Field in the Niger delta in February. The field is currently producing at an average of 24,000 barrels of crude oil per day and is expected to remain at about that level for the remainder of 1998. In April, Chevron announced that production had begun at the onshore Gbokoda Field, its first "zero-flare" oil field project in Nigeria. Gbokoda gas, produced in association with the crude oil, will be processed for commercial use at the Escravos Gas Project. Crude oil production from the Gbokoda Field is expected to increase to over 40,000 barrels per day by the end of 1998. Gbokoda and Opolo are the first two of four Chevron-operated fields in Nigeria scheduled to begin production in 1998.

Chevron and Sasol, a South African fuels and petrochemicals company, plan to pool resources to begin the design and engineering of a 20,000 barrel per day gas-to-liquids plant adjacent to Chevron's Escravos Gas Project facilities in Nigeria. Processed gas from the Escravos Gas Project will feed the proposed gas-to-liquids plant for the conversion of natural gas to synthetic crude oil, which will be processed further into high-quality diesel and naphtha products.

In Papua New Guinea, production began at the Moran Field in February and the Gobe Field in March of this year. Production from the Gobe development is expected to surpass 50,000 barrels per day by mid-1998. The extended well test at the Moran Field will produce oil at a rate of 10,000 barrels per day.

The company plans to reconstruct an existing section of pipeline across the Republic of Georgia to provide a pipeline transportation outlet to the Georgian Black Sea port of Batumi for crude oil from the Tengiz Field in Kazakhstan. The company is also evaluating the feasibility of building a new pipeline to connect existing pipelines in the Azerbaijan-Georgia corridor. Currently, pipeline exports of Tengiz crude are limited by quota restrictions for access to Russian pipeline capacity. Alternative modes of transportation, such as rail and barges, are used to maximize crude oil production.

Chevron and Texaco plan to establish a joint venture of their global marine and industrial fuels and marine lubricant businesses, which will operate in over 100 countries worldwide. The new company will be owned $69 \%$ by Texaco and $31 \%$ by Chevron and will market fuel oil to marine and industrial users and marine lubes and greases in approximately 450 ports.

Chevron has significant production and development projects under way in West Africa. Its share of combined production from Nigeria, Angola, Republic of Congo and Democratic Republic of Congo is currently more than 310,000 barrels per day. While the company's producing operations in Nigeria and other African countries have been generally unaffected by the civil unrest, political uncertainty and economic conditions in this area, the company continues to closely monitor developments.

Chevron's partner in Nigeria, the government-owned Nigerian National Petroleum Corporation (NNPC) is currently reviewing funding levels for joint ventures for 1998 and is currently making payments at 1997's rate. Insufficient funding from NNPC could delay some of the company's development projects in Nigeria.

Year 2000 compliance assessments of the company's information systems, software and embedded technology continue. The company is also investigating the compliance efforts of suppliers, contractors, and trading partners with whom Chevron does business. The total amount of costs to be incurred to address the Year 2000 issue cannot be reliably estimated at this time.

## Review of Operations

Excluding special items, first quarter 1998 operating earnings were $\$ 436$ million compared with 1997 first quarter operating earnings of $\$ 804$ million in the 1997 quarter. In the 1998 first quarter, favorable prior-year tax adjustments of $\$ 125$ million were partially offset by deferred tax effects of $\$ 56$ million from an exchange of international exploration and production properties and net environmental remediation provisions of $\$ 5$ million in the company's U.S. refining, marketing and transportation (downstream) operations. The net benefit from special items in the 1997 period included gains of $\$ 49$ million from the sale of certain U.S. producing properties, which were partially offset by environmental remediation and other provisions of $\$ 22$ million.

Total revenues for the first quarter of 1998 were $\$ 7.7$ billion, down 31 percent from $\$ 11.1$ billion in last year's first quarter, primarily due to lower prices for crude oil, natural gas and refined products. However, approximately 25 percent of the decrease was attributable to the company's fourth quarter 1997 exit from the U.K. refining and marketing business and the sale of its interest in a U.K. chemicals affiliate.

The company continues to focus on costs during this period of low crude oil prices. Ongoing operating expenses declined to $\$ 5.52$ per barrel, down 41 cents from the year-ago quarter and about 3 percent from the full year 1997, helping to mitigate the effect of declining prices on operating results.

Return on capital employed, excluding special items, declined to 12.7 percent for the 12 months ended March 31, 1998, from 13.5 percent in the similar period last year.

Due primarily to lower earnings, taxes on income for the first quarter of 1998 were $\$ 299$ million compared with $\$ 628$ million in last year's first quarter. The effective tax rate decreased to 37.4 percent from 43.1 percent in the 1997 first quarter. The primary reasons for the decrease were favorable prior-period tax adjustments partially offset by the tax effects of an exchange of international upstream properties and higher international taxes caused by a shift in the earnings mix from lower effective tax-rate countries to higher effective tax-rate countries.

Foreign currency effects reduced net income in the first quarter of both years: $\$ 46$ million in 1998 and $\$ 18$ million in 1997. The increase in losses between years reflect higher foreign currency losses from the company's and Caltex's operations in Australia, Thailand and the Philippines. Earnings for both years include significant foreign currency losses from Caltex's Korean operations.

The following tables detail Chevron's after-tax earnings by major operating area and selected operating data.

| EARNINGS BY MAJOR OPERATING AREA | Three Months Ended March 31, |  |
| :---: | :---: | :---: |
| Millions of Dollars | 1998 | 1997 |
| Exploration and Production |  |  |
| United States | \$106 | \$361 |
| International | 99 | 347 |
| Total Exploration and Production | 205 | 708 |
| Refining, Marketing and Transportation |  |  |
| United States | 45 | 70 |
| International | 101 | 56 |
| Total Refining, Marketing and Transportation | 146 | 126 |
| Total Petroleum Operations | 351 | 834 |
| Chemicals | 63 | 63 |
| Coal and Other Minerals | 11 | 15 |
| Corporate and Other | 75 | (81) |
| Net Income | \$500 | \$831 |

SELECTED OPERATING DATA (1) (2)

| Three Months Ended |
| ---: |
| March 31, |
| 1998 |


| U.S. Exploration and Production |  |  |
| :--- | ---: | ---: |
| Net Crude Oil and Natural Gas |  |  |
| Liquids Production (MBPD) |  | 347 |
| Net Natural Gas Production (MMCFPD) | 1,808 | 1,927 |
| Sales of Natural Gas (MMCFPD) (MBPD) (3) | 3,497 | 3,767 |
| Sales of Natural Gas Liquids | 141 | 143 |
| Revenue from Net Production |  | $\$ 12.49$ |
| Crude Oil (\$/Bbl.) | $\$ 19.86$ |  |
| Natural Gas (\$/MCF) | $\$ 2.09$ | $\$ 2.77$ |
| International Exploration and Production |  |  |
| Net Crude Oil and Natural Gas |  |  |
| Liquids Production (MBPD) | 746 | 729 |
| Net Natural Gas Production (MMCFPD) | 644 | 617 |
| Sales of Natural Gas (MMCFPD) | 1,329 | 786 |
| Sales of Natural Gas Liquids (MBPD) | 56 | 53 |
| Revenue from Liftings | $\$ 12.99$ | $\$ 20.02$ |
| Liquids (\$/Bbl.) | $\$ 1.96$ | $\$ 2.28$ |
| Natural Gas (\$/MCF) | 90 | 80 |
| Other Produced Volumes (MBPD) (4) |  |  |
|  | 599 | 585 |
| U.S. Refining, Marketing and Transportation | 534 | 585 |
| Sales of Gasoline (MBPD) | 757 | 846 |
| Sales of Other Refined Products (MBPD) |  |  |
| Refinery Input (MBPD) |  |  |
| Average Refined Product Sales | $\$ 23.68$ | $\$ 30.40$ |


| International Refining, Marketing |  |  |
| :--- | ---: | ---: |
| and Transportation |  |  |
| Sales of Refined Products (MBPD) | 809 | 912 |
| Refinery Input (MBPD) | 491 | 573 |
|  |  |  |
| Chemical Sales and Other Operating Revenues (5) | $\$ 681$ | $\$ 752$ |
| United States | 145 | 134 |
| International | $\$ 826$ | $\$ 886$ |

(1) Includes equity in affiliates.
(2) MBPD = thousand barrels per day; MMCFPD = million cubic feet per day;

Bbl. = barrel;
MCF = thousand cubic feet
(3) 1997 restated to conform to 1998 presentation
(4) Total field production under the Boscan operating service agreement in Venezuela.
(5) Millions of dollars. Includes sales to other Chevron companies.

Worldwide exploration and production net earnings were $\$ 205$ million in the
first quarter of 1998, down significantly from $\$ 708$ million in the 1997 first quarter when crude oil and natural gas prices were substantially higher. U.S. exploration and production net earnings were $\$ 106$ million, down from $\$ 361$ million in the 1997 first quarter. There were no special items in the first quarter 1998; however, 1997 results included special gains of $\$ 49$ million from the sales of two producing properties and charges of $\$ 6$ million for environmental remediation provisions. Excluding the 1997 special items, current quarter earnings were about one-third of the $\$ 318$ million earned in last year's first quarter. Significantly lower crude oil and natural gas prices and lower production volumes accounted for the decline in 1998 operating earnings.

The company's average 1998 U. S. crude oil and natural gas realizations declined by 37 percent and 25 percent, respectively, compared with the first quarter 1997. Average U. S. crude oil realizations of $\$ 12.49$ per barrel were down $\$ 7.37$ from the 1997 first quarter. Average U. S. natural gas realizations of $\$ 2.09$ per thousand cubic feet were 68 cents lower than in the first quarter of last year.

Net U. S. liquids production decreased to 336,000 barrels per day from 347,000 barrels per day in the prior-year first quarter. Net U. S. natural gas production of 1.8 billion cubic feet per day declined from 1.9 billion cubic feet per day compared with the 1997 first quarter. The declines in the production of liquids and natural gas were primarily attributable to property sales, 1998 weather-related shut-ins of liquids production in California and normal field declines.

International exploration and production net earnings were $\$ 99$ million, down from $\$ 347$ million in the 1997 first quarter. Net earnings for the 1998 quarter included a loss of $\$ 56$ million from deferred tax effects of an exchange of certain U. K. North Sea producing properties for properties in the Norwegian North Sea. Excluding the effect of this special item, 1998 operating earnings of $\$ 155$ million decreased by $\$ 192$ million compared with last year's quarter. The decline in operating earnings reflected lower crude oil prices, partially offset by higher liftings when compared with the year-ago quarter.

Net international liquids production increased 17,000 barrels per day to 746,000 barrels per day, mostly due to increased production in Canada, Indonesia, Australia and West Africa. These increases were partially offset by declines in Europe and Papua New Guinea. Natural gas production increased 4 percent to 644 million cubic feet per day, reflecting higher production in Indonesia and Nigeria that was partially offset by lower volumes in Canada and Kazakhstan.

Foreign currency losses in the first quarter 1998 were $\$ 15$ million compared with gains of $\$ 5$ million in the 1997 quarter. The changes were primarily in the company's Australian and U.K. operations.

Worldwide refining and marketing and transportation had net earnings of \$146
million in the first quarter of 1998, up 16 percent from $\$ 126$ million in last year's first quarter. U.S. refining, marketing and transportation net earnings in 1998 were $\$ 45$ million compared with $\$ 70$ million in the first quarter 1997. After excluding net special charges of $\$ 5$ million for environmental remediation and $\$ 8$ million for litigation matters from the 1998 and 1997 results, respectively, operating earnings were $\$ 50$ million, a decline of 36 percent from the $\$ 78$ million reported in last year's first quarter.
U.S. refined product sales margins decreased in the 1998 first quarter, as the deterioration in sales realizations outpaced the decline in feedstock costs. While significant, the unfavorable effects of refinery downtime for scheduled maintenance were comparable in the 1998 and 1997 periods. The average refined product sales price in the 1998 quarter was $\$ 23.68$ per barrel, down 22 percent from $\$ 30.40$ per barrel in last year's first quarter.

Total refined product sales volumes were 1.13 million barrels per day, down 3 percent from the comparable quarter last year. Most refined products sales volumes decreased except for gasoline sales, which increased 2 percent to 599,000 barrels per day, and jet fuel sales, which increased by about 3 percent.

International refining, marketing and transportation net earnings were \$101 million, up from $\$ 56$ million reported for the first quarter of 1997 . In the Caltex areas of operations, earnings increased significantly, especially in Korea and Japan, as the fall in crude oil prices resulted in improved refined product sales margins. The company's international shipping results improved as freight rates rose.

Sales volumes declined by 11 percent in the first quarter of 1998, due primarily to the effect of the company's exit from the U.K. refining and marketing business in the fourth quarter of 1997. For the remaining operations, a 2 percent increase in Caltex's sales volumes more than offset sales volume declines by the company's other international downstream businesses.

Foreign currency losses in the 1998 first quarter were $\$ 31$ million compared with losses of $\$ 29$ million in 1997. In 1998, increased foreign currency losses in Caltex's Thailand, Philippine and Australian operations were nearly offset by the absence of U.K. currency losses following the company's exit from the U.K. downstream business in late 1997.

Chemicals net earnings were $\$ 63$ million in the 1998 quarter, the same as earned
in last year's first quarter. Higher sales volumes and improved sales margins for additives were offset primarily by lower earnings from equity affiliates. The latter was a result of the sale of the company's interest in a U.K. chemicals affiliate in the fourth quarter of 1997.

Coal and other minerals net earnings declined by $\$ 4$ million in the first quarter 1998 to $\$ 11$ million. Higher operating expenses at one of the company's mines offset higher overall sales of coal and additional earnings from equity affiliates.

Corporate and other includes interest expense, interest income on cash and
marketable securities, corporate cost centers and real estate and insurance operations. These activities provided net earnings of $\$ 75$ million in the first quarter 1998, compared with net charges of $\$ 81$ million in the comparable prioryear quarter. After excluding a favorable prior-year tax adjustment of \$125 million in 1998 and a special charge of $\$ 8$ million for environmental remediation in 1997, net charges declined to $\$ 50$ million in 1998 from $\$ 73$ million in 1997. The decline in net charges was due primarily to recoveries of certain prior-year claims and lower costs of variable components of employee compensation plans.

Cash and cash equivalents totaled $\$ 1.265$ billion at March 31, 1998, up $\$ 250$ million from year-end 1997. In addition to cash from operations, an increase in short-term debt, primarily commercial paper, was required to fund the company's capital expenditures and dividend payments to stockholders.

Total debt and capital lease obligations were $\$ 7.069$ billion at March 31, 1998, up about $\$ 1$ billion from $\$ 6.068$ billion at year-end 1997. The increase was primarily from a net increase in short-term commercial paper outstanding, partially offset by the scheduled non-cash retirement in January of $\$ 60$ million in 8.11 percent ESOP debt.

Although the company benefits from lower interest rates available on short-term debt, the large amount of short-term debt has kept Chevron's ratio of current assets to current liabilities at relatively low levels. The current ratio was .98 at March 31, 1998, compared with 1.01 at year-end 1997. The company's short-term debt, consisting primarily of commercial paper and the current portion of long-term debt, totaled $\$ 5.432$ billion at March 31, 1998. This amount excludes $\$ 2.725$ billion that was reclassified as long-term since the company has both the intent and ability, as evidenced by revolving credit agreements, to refinance it on a long-term basis. In the third quarter of 1997, the company decreased the amount of committed credit facilities from $\$ 4.425$ billion to $\$ 4.05$ billion, but increased the portion with termination dates beyond one year from $\$ 1.8$ billion to $\$ 2.725$ billion. The company's practice has been to refinance its commercial paper continually, maintaining levels it believes to be appropriate to provide adequate funding for ongoing operations and capital spending.

The company's debt ratio (total debt to total debt plus equity) was 28.8 percent at March 31, 1998, up from 25.8 percent at year-end 1997, as a result of the increase in the issuance of commercial paper. The company continually monitors its spending levels, market conditions and related interest rates to maintain what it perceives to be reasonable debt levels.

In December 1997, Chevron's Board of Directors approved the repurchase of up to \$2 billion of its outstanding common stock, providing shares for use in its employee stock option programs. In the first quarter of 1998 the company purchased an additional 2.8 million shares at a cost of about $\$ 200$ million. To date, the company has purchased 4 million shares at a cost of about $\$ 300$ million under the repurchase program.

Worldwide capital and exploratory expenditures for the first quarter of 1998, including the company's share of affiliates' expenditures, totaled \$972 million, 3 percent more than the $\$ 941$ million spent in the 1997 first quarter. Expenditures for exploration and production activities represented 72 percent of total spending in the 1998 first quarter, up 4 percent from the comparable 1997 period. Expenditures for international exploration and production projects were $\$ 422$ million, or 43 percent of total expenditures, reflecting the company's continued emphasis on increasing international oil and gas production. Total capital and exploratory spending for the year 1998 is forecast to be a record $\$ 6.3$ billion, a 14 percent increase from record 1997 spending levels.

The company continues to evaluate its capital spending plans. Should the low crude oil and natural gas price environment become more severe and prolonged, the company has the ability to modify its planned expenditures accordingly. In many of the countries where the company has upstream operations, host countries are partners in the ventures and provide a share of the funds for exploration and production projects. The ability of these host countries and other joint venture partners to fund their share of expenditures may affect the level of 1998 spending and the new projects the company seeks to initiate.

Item 1. Legal Proceedings.
None
Item 6. Exhibits and Reports on Form 8-K
(a) Exhibits
(4) Pursuant to the Instructions to Exhibits, certain instruments defining the rights of holders of long-term debt securities of the company and its consolidated subsidiaries are not filed because the total amount of securities authorized under any such instrument does not exceed 10 percent of the total assets of the company and its subsidiaries on a consolidated basis. A copy of any such instrument will be furnished to the Commission upon request.
(12) Computation of Ratio of Earnings to Fixed Charges
(27.1) Financial Data Schedule for three months ended March 31, 1998.
(27.2) Financial Data Schedules for periods ended March 31, 1996, June 30, 1996, September 30, 1996, and December 31, 1996, restated from previous filings to report basic and diluted Earnings per Share in accordance with FASB Statement No. 128, "Earnings per Share."
(27.3) Financial Data Schedules for periods ended March 31, 1997, June 30, 1997, and September 30, 1997, restated from previous filings to report basic and diluted Earnings per Share in accordance with FASB Statement No. 128, "Earnings per Share."
(b) Reports on Form 8-K

None.

## SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CHEVRON CORPORATION
(Registrant)

Date May 8, 1998
/s/ S.J. CROWE
S. J. Crowe, Comptroller
(Principal Accounting Officer and Duly Authorized Officer)

CHEVRON CORPORATION - TOTAL ENTERPRISE BASIS COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES
(Dollars in Millions)

Three Months
Ended
Year Ended December 31,
March 31, 1998
19971996199519941993

Net Income before
Cumulative Effect of Changes in Accounting Principles (1) \$ 500 \$3,256 \$2,607 \$ 930 \$1,693 \$1,265
Income Tax Expense $357 \quad 2,428 \quad 2,6241,0941,322$ 1,389

Ratio of Earnings
to Fixed Charges $\quad 5.79 \quad 9.52 \quad 8.03 \quad 3.28 \quad 5.31 \quad 5.23$
(1) The information for 1995 and thereafter reflects the company's adoption of the Financial Accounting Standards Board Statement No. 121, "Accounting for the Impairment of Long-Lived Assets and for Long-Lived Assets to be Disposed Of," effective October 1, 1995.
(2) Calculated as one-third of rentals.

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE COMPANY'S BALANCE SHEET AT MARCH 31, 1998 AND INCOME STATEMENT FOR THE THREE MONTH PERIOD ENDED MARCH 31, 1998 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS AND THEIR RELATED FOOTNOTES.

1,000,000

$$
\begin{aligned}
& \text { 3-MOS } \\
& \text { DEC-31-1998 } \\
& \text { MAR-31-1998 } \\
& \text { 1,265 } \\
& 501 \\
& \text { 3,143 } \\
& 32 \\
& \text { 1,439 } \\
& \text { 7,064 } \\
& \text { 26,793 } \\
& \text { 35,850 } \\
& \text { 7,230 } \\
& 0 \\
& \text {, } \\
& \text { 1,069 } \\
& \text { 38,850 } \\
& \text { 16,408 } \\
& \text { 7,653 } \\
& \text { 6,854 } \\
& 0 \\
& 0 \\
& 94 \\
& 799 \\
& 299 \\
& 500 \\
& 0 \\
& \text { - } \\
& 0 \\
& 500 \\
& 0.77 \\
& 0.76
\end{aligned}
$$

THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE COMPANY'S BALANCE SHEET AT MARCH 31, 1996, JUNE 30, 1996, SEPTEMBER 30, 1996, AND DECEMBER 31, 1996, AND INCOME STATEMENTS FOR THE PERIODS ENDED MARCH 31, 1996, JUNE 30, 1996, SEPTEMBER 30, 1996, AND DECEMBER 31, 1996, AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS AND THEIR RELATED FOOTNOTES. THIS SCHEDULE IS A RESTATEMENT OF SCHEDULES FROM PREVIOUS FILINGS TO INCORPORATE THE PROVISIONS OF SFAS NO. 128 - EARNINGS PER SHARE.

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THIS SCHEDULE CONTAINS SUMMARY FINANCIAL INFORMATION EXTRACTED FROM THE COMPANY'S BALANCE SHEET AT MARCH 31, 1997, JUNE 30, 1997 AND SEPTEMBER 30, 1997 AND INCOME STATEMENTS FOR THE PERIODS ENDED MARCH 31, 1997, JUNE 30, 1997 AND SEPTEMBER 30, 1997 AND IS QUALIFIED IN ITS ENTIRETY BY REFERENCE TO SUCH FINANCIAL STATEMENTS AND THEIR RELATED FOOTNOTES. THIS SCHEDULE IS A RESTATEMENT OF SCHEDULES FROM PREVIOUS FILINGS TO INCORPORATE THE PROVISIONS OF SFAS NO. 128 - EARNINGS PER SHARE.

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