

Third quarter 2023 earnings call

October 27, 2023

Cautionary statement

CAUTIONARY STATEMENTS RELEVANT TO FORWARD-LOOKING INFORMATION FOR THE PURPOSE OF “SAFE HARBOR” PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

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Among the important factors that could cause actual results to differ materially from those in the forward-looking statements are: changing crude oil and natural gas prices and demand for the company’s products, and production curtailments due to market conditions; crude oil production quotas or other actions that might be imposed by the Organization of Petroleum Exporting Countries and other producing countries; technological advancements; changes to government policies in the countries in which the company operates; public health crises, such as pandemics (including coronavirus (COVID-19)) and epidemics, and any related government policies and actions; disruptions in the company’s global supply chain, including supply chain constraints and escalation of the cost of goods and services; changing economic, regulatory and political environments in the various countries in which the company operates; general domestic and international economic, market and political conditions, including the military conflict between Russia and Ukraine, the war between Israel and Hamas and the global response to these hostilities; changing refining, marketing and chemicals margins; actions of competitors or regulators; timing of exploration expenses; timing of crude oil liftings; the competitiveness of alternate-energy sources or product substitutes; development of large carbon capture and offset markets; the results of operations and financial condition of the company’s suppliers, vendors, partners and equity affiliates; the inability or failure of the company’s joint-venture partners to fund their share of operations and development activities; the potential failure to achieve expected net production from existing and future crude oil and natural gas development projects; potential delays in the development, construction or start-up of planned projects; the potential disruption or interruption of the company’s operations due to war (including the war between Israel and Hamas and related military operations), accidents, political events, civil unrest, severe weather, cyber threats, terrorist acts, or other natural or human causes beyond the company’s control; the potential liability for remedial actions or assessments under existing or future environmental regulations and litigation; significant operational, investment or product changes undertaken or required by existing or future environmental statutes and regulations, including international agreements and national or regional legislation and regulatory measures to limit or reduce greenhouse gas emissions; the potential liability resulting from pending or future litigation; the ability to successfully integrate the operations of the company and PDC Energy, Inc. and achieve the anticipated benefits from the transaction, including the expected incremental annual free cash flow; the risk that Hess Corporation (Hess) stockholders do not approve the potential transaction, and the risk that regulatory approvals are not obtained or are obtained subject to conditions that are not anticipated by the company and Hess; potential delays in consummating the potential transaction, including as a result of regulatory approvals; the company’s ability to integrate Hess’ operations in a successful manner and in the expected time period; the possibility that any of the anticipated benefits and projected synergies of the potential transaction will not be realized or will not be realized within the expected time period; the company’s future acquisitions or dispositions of assets or shares or the delay or failure of such transactions to close based on required closing conditions; the potential for gains and losses from asset dispositions or impairments; government mandated sales, divestitures, recapitalizations, taxes and tax audits, tariffs, sanctions, changes in fiscal terms or restrictions on scope of company operations; foreign currency movements compared with the U.S. dollar; higher inflation and related impacts; material reductions in corporate liquidity and access to debt markets; the receipt of required Board authorizations to implement capital allocation strategies, including future stock repurchase programs and dividend payments; the effects of changed accounting rules under generally accepted accounting principles promulgated by rule-setting bodies; the company’s ability to identify and mitigate the risks and hazards inherent in operating in the global energy industry; and the factors set forth under the heading “Risk Factors” on pages 20 through 26 of the company’s 2022 Annual Report on Form 10-K and in subsequent filings with the U.S. Securities and Exchange Commission. Other unpredictable or unknown factors not discussed in this presentation could also have material adverse effects on forward-looking statements.

As used in this presentation, the term “Chevron” and such terms as “the company,” “the corporation,” “our,” “we,” “us” and “its” may refer to Chevron Corporation, one or more of its consolidated subsidiaries, or to all of them taken as a whole. All of these terms are used for convenience only and are not intended as a precise description of any of the separate companies, each of which manages its own affairs.

Terms such as “resources” may be used in this presentation to describe certain aspects of Chevron’s portfolio and oil and gas properties beyond the proved reserves. For definitions of, and further information regarding, this and other terms, see the “Glossary of Energy and Financial Terms” on pages 27 through 28 of Chevron’s 2022 Supplement to the Annual Report available at chevron.com.

This presentation is meant to be read in conjunction with the Third Quarter 2023 Transcript posted on chevron.com under the headings “Investors,” “Events & Presentations.”



Delivering value in 3Q 2023



Higher cash

\$20 billion
cash returned to shareholders¹

<10%
net debt ratio²



Disciplined growth

ROCE >12%
for nine consecutive quarters³

PDC Energy
acquisition closed



Lower carbon

Acquired majority stake in ACES
hydrogen hub in Utah

Completed El Segundo
flexible renewable unit conversion⁴

¹ YTD through September 2023.

² Reconciliation of non-GAAP measures can be found in the appendix.

³ Calculation of ROCE can be found in the appendix.

⁴ El Segundo refinery's diesel hydrotreater (DHT) unit to process either 100% renewable or traditional feedstocks.



FGP-WPMP outlook

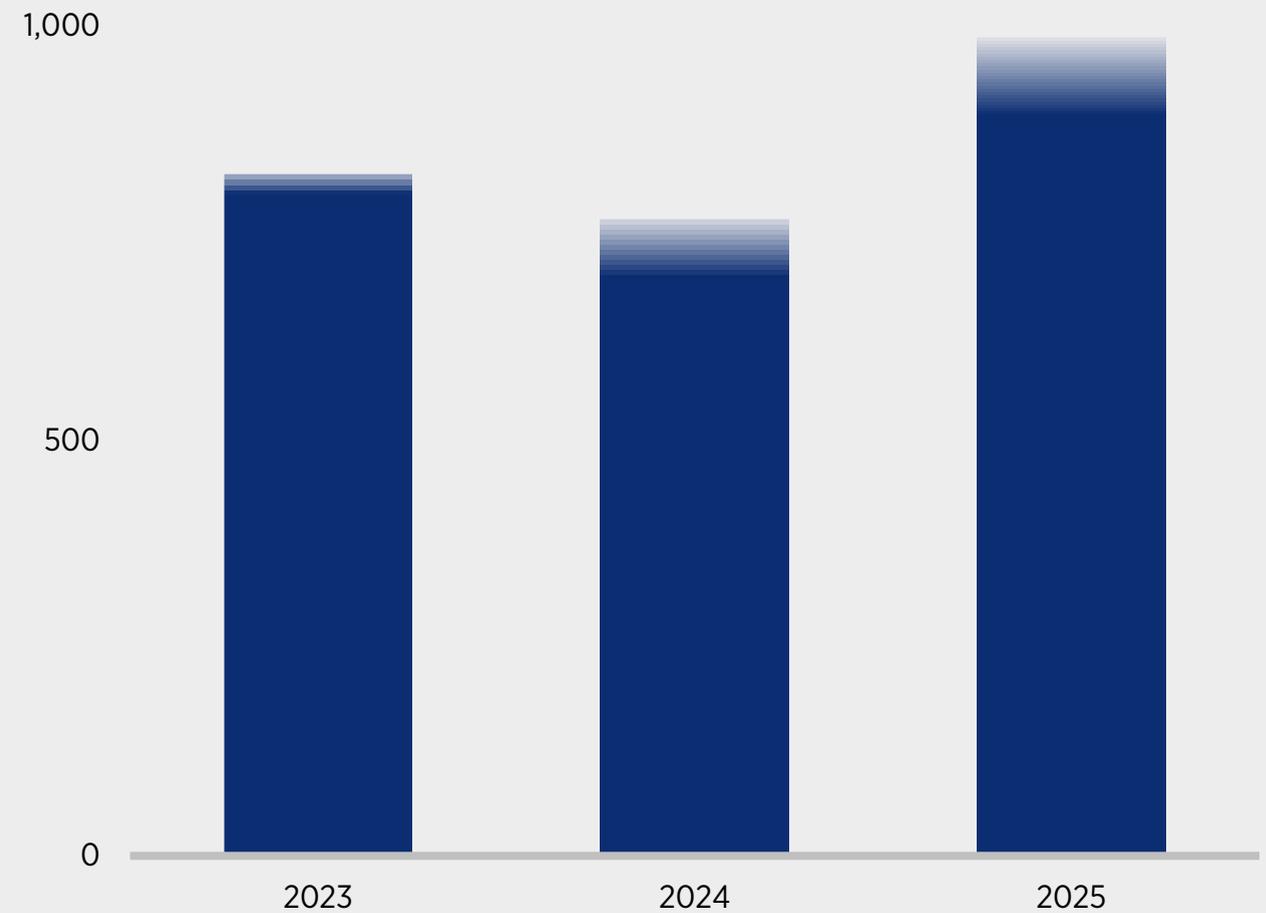
FGP mechanically complete in 3Q 2023

WPMP field conversion to begin in 1H 2024

First oil from FGP in 1H 2025

3 - 5% increase in cost estimate¹

TCO production profile (100%)
MBOED²



FGP - Future Growth Project
WPMP - Wellhead Pressure Management Project

¹ Chevron's view of FGP-WPMP based on an independent cost and schedule review.
² Based on \$60/BBL Brent. This is for illustrative purposes only and not necessarily indicative of Chevron's price forecast.



Financial highlights

3Q23

Earnings / Earnings per diluted share	\$6.5 billion / \$3.48
Adjusted Earnings / EPS ¹	\$5.7 billion / \$3.05
Cash flow from operations / excl. working capital ¹	\$9.7 billion / \$8.9 billion
Total Capex / Organic Capex	\$4.7 billion / \$4.3 billion
ROCE / Adjusted ROCE ^{1,2}	14.5% / 12.7%
Dividends paid	\$2.9 billion
Share repurchases	\$3.4 billion
Debt ratio / Net debt ratio ^{1,3}	11.1% / 8.1%

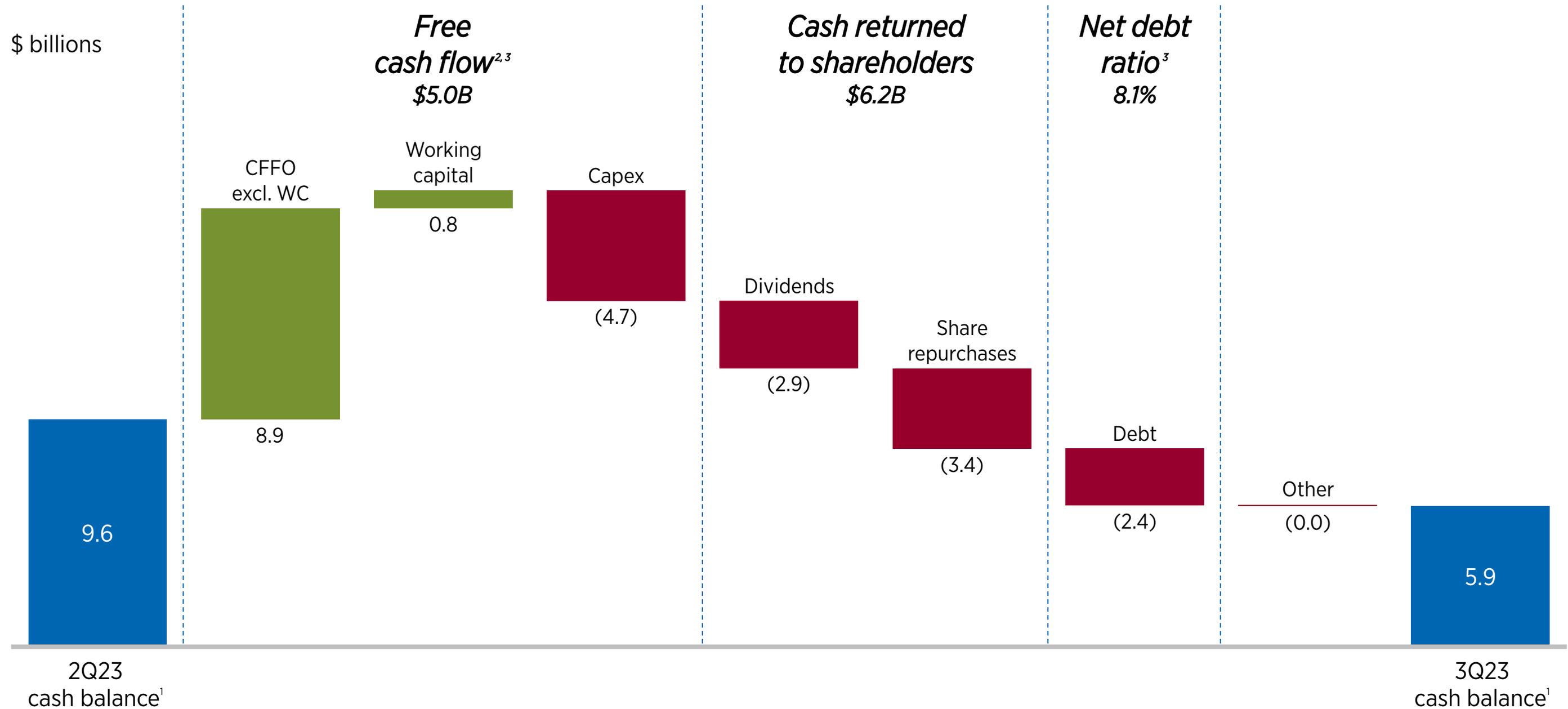
¹ Reconciliation of special items, FX, and other non-GAAP measures can be found in the appendix.

² Calculations of ROCE and Adjusted ROCE can be found in the appendix.

³ As of 9/30/2023. Net debt ratio is defined as debt less cash equivalents and marketable securities divided by debt less cash equivalents and marketable securities plus stockholders' equity.



Delivering on financial priorities



¹ Includes cash, cash equivalents and marketable securities. Excludes restricted cash.

² Free cash flow is defined as cash flow from operations less capital expenditures.

³ Reconciliation of non-GAAP measures can be found in the appendix.

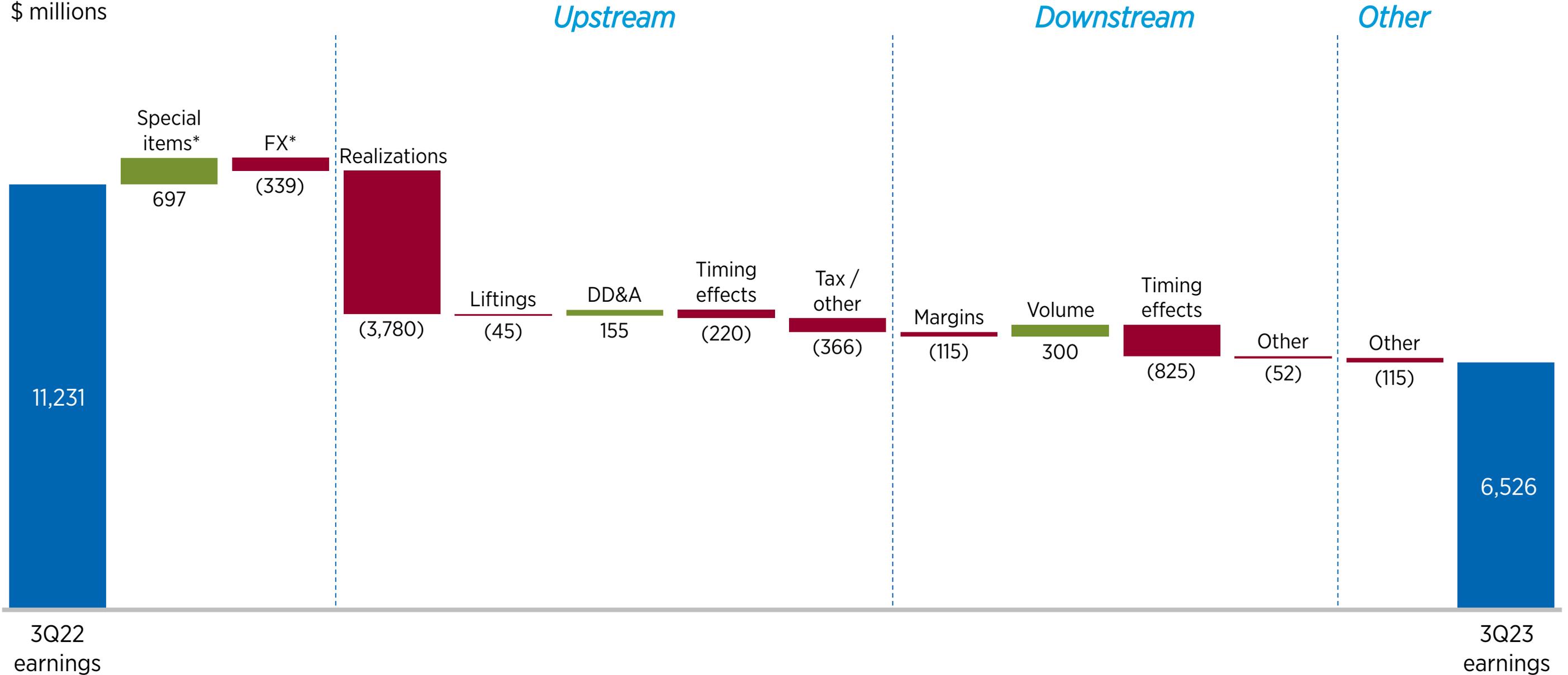
Note: Numbers may not sum due to rounding.



Chevron earnings

3Q23 vs. 3Q22

\$ millions



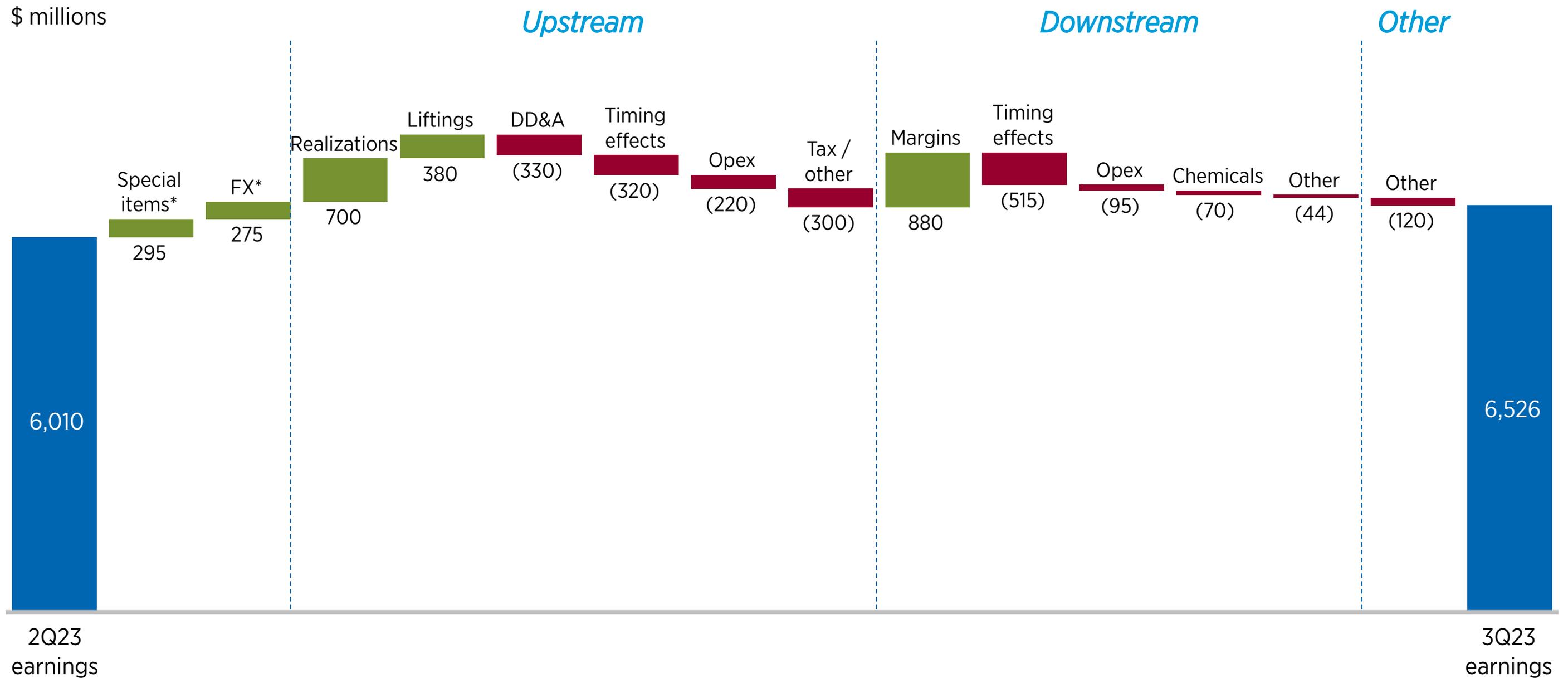
* Reconciliation of special items and FX can be found in the appendix.



Chevron earnings

3Q23 vs. 2Q23

\$ millions



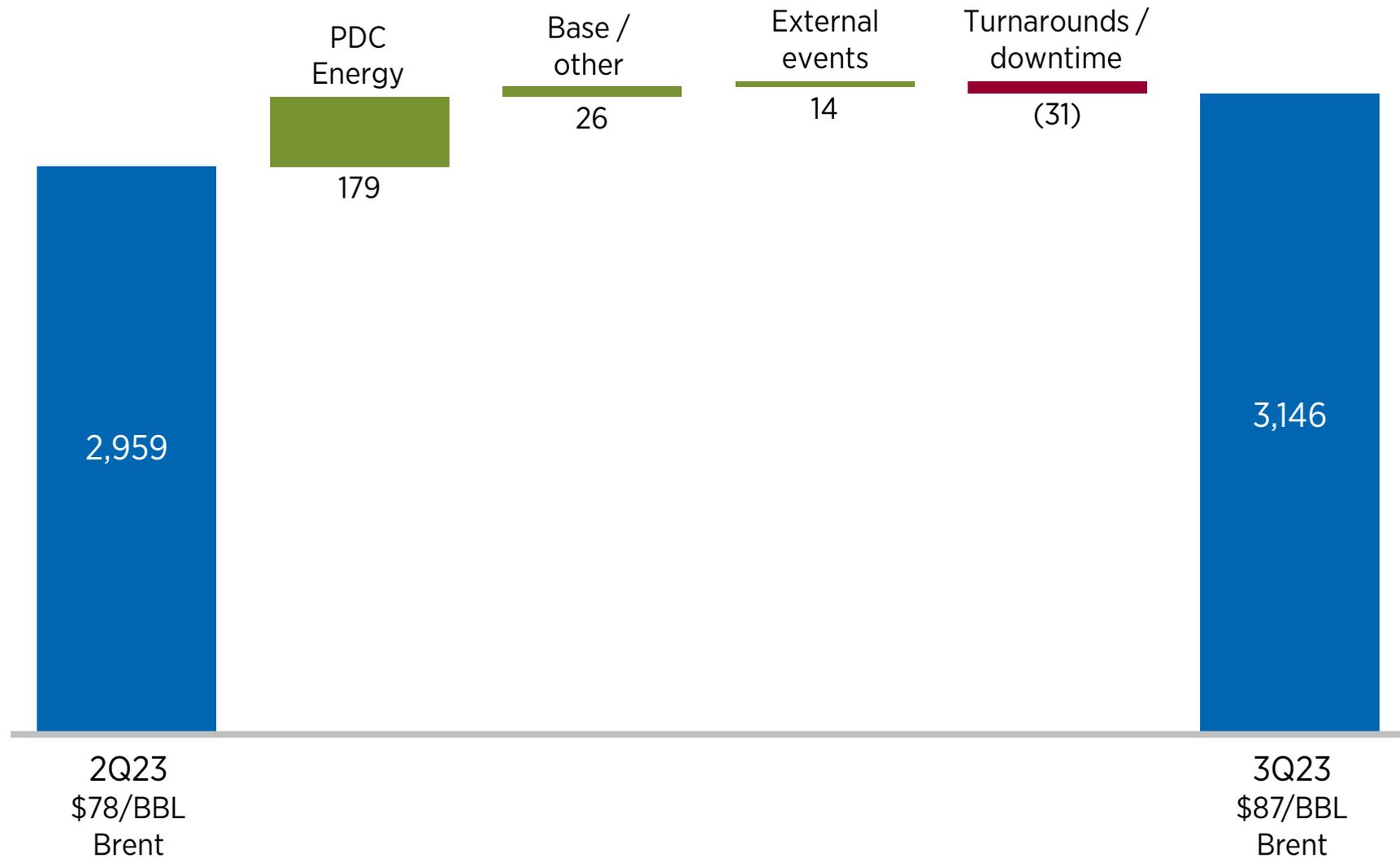
* Reconciliation of special items and FX can be found in the appendix.



Worldwide net oil & gas production

3Q23 vs. 2Q23

MBOED



- PDC Energy acquisition
- Absence of Canadian wildfires
- Turnarounds at TCO and in Australia

Note: Numbers may not sum due to rounding.



Forward guidance



	4Q23
UPSTREAM	Turnarounds & downtime: ~ (60) MBOED PDC Energy capex ~ \$300MM PDC Energy production ~ 265 MBOED
DOWNSTREAM	Refinery turnarounds (A/T earnings): \$(100) - \$(200)MM
CORPORATE	Affiliate dividends: \$2 - \$2.5B Share repurchases: \$3B +/- 20%



questions + **answers**



Appendix: reconciliation of non-GAAP measures

Reported earnings to adjusted earnings

	1Q22	2Q22	3Q22	4Q22	FY22	1Q23	2Q23	3Q23	YTD 2023
Reported earnings (\$ millions)									
Upstream	6,934	8,558	9,307	5,485	30,284	5,161	4,936	5,755	15,852
Downstream	331	3,523	2,530	1,771	8,155	1,800	1,507	1,683	4,990
All Other	(1,006)	(459)	(606)	(903)	(2,974)	(387)	(433)	(912)	(1,732)
Total reported earnings	6,259	11,622	11,231	6,353	35,465	6,574	6,010	6,526	19,110
Diluted weighted avg. shares outstanding ('000)	1,944,542	1,957,109	1,940,002	1,919,731	1,940,277	1,900,785	1,875,508	1,877,104	1,884,407
Reported earnings per share	\$3.22	\$5.95	\$5.78	\$3.33	\$18.28	\$3.46	\$3.20	\$3.48	\$10.14
Special items (\$ millions)									
UPSTREAM									
Asset dispositions	-	200	-	-	200	-	-	-	-
Pension Settlement & Curtailment Costs	-	-	-	-	-	-	-	-	-
Impairments and other*	-	(600)	-	(1,075)	(1,675)	(130)	225	560	655
Subtotal	-	(400)	-	(1,075)	(1,475)	(130)	225	560	655
DOWNSTREAM									
Asset dispositions	-	-	-	-	-	-	-	-	-
Pension Settlement & Curtailment Costs	-	-	-	-	-	-	-	-	-
Impairments and other*	-	-	-	-	-	-	-	-	-
Subtotal	-	-	-	-	-	-	-	-	-
ALL OTHER									
Pension Settlement & Curtailment Costs	(66)	(11)	(177)	(17)	(271)	-	-	(40)	(40)
Impairments and other*	-	-	-	-	-	-	-	-	-
Subtotal	(66)	(11)	(177)	(17)	(271)	-	-	(40)	(40)
Total special items	(66)	(411)	(177)	(1,092)	(1,746)	(130)	225	520	615
Foreign exchange (\$ millions)									
Upstream	(144)	603	440	(83)	816	(56)	10	584	538
Downstream	23	145	179	(112)	235	18	4	24	46
All other	(97)	(80)	5	(210)	(382)	(2)	(4)	(323)	(329)
Total FX	(218)	668	624	(405)	669	(40)	10	285	255
Adjusted earnings (\$ millions)									
Upstream	7,078	8,355	8,867	6,643	30,943	5,347	4,701	4,611	14,659
Downstream	308	3,378	2,351	1,883	7,920	1,782	1,503	1,659	4,944
All Other	(843)	(368)	(434)	(676)	(2,321)	(385)	(429)	(549)	(1,363)
Total adjusted earnings (\$ millions)	6,543	11,365	10,784	7,850	36,542	6,744	5,775	5,721	18,240
Adjusted earnings per share	\$3.36	\$5.82	\$5.56	\$4.09	\$18.83	\$3.55	\$3.08	\$3.05	\$9.68

* Includes asset impairments, write-offs, tax items, early contract termination charges and other special items.
Note: Numbers may not sum due to rounding.



Appendix: reconciliation of non-GAAP measures

Cash flow from operations excluding working capital

Free cash flow

Free cash flow excluding working capital

\$ millions	1Q23	2Q23	3Q23	YTD 2023
Net cash provided by operating activities	7,205	6,297	9,673	23,175
Less: Net decrease (increase) in operating working capital	(1,815)	(3,133)	767	(4,181)
Cash Flow from Operations Excluding Working Capital	9,020	9,430	8,906	27,356
Net cash provided by operating activities	7,205	6,297	9,673	23,175
Less: Capital expenditures	3,038	3,757	4,673	11,468
Free Cash Flow	4,167	2,540	5,000	11,707
Less: Net decrease (increase) in operating working capital	(1,815)	(3,133)	767	(4,181)
Free Cash Flow Excluding Working Capital	5,982	5,673	4,233	15,888

Note: Numbers may not sum due to rounding.

Annual free cash flow estimates with respect to TCO in 2025 are forward-looking non-GAAP measures. Due to their forward-looking nature, management cannot reliably predict certain necessary components of the most directly comparable forward-looking GAAP measure and is therefore unable to provide a quantitative reconciliation.

Appendix: reconciliation of non-GAAP measures

Net debt ratio

\$ millions	3Q23
Short term debt	440
Long term debt*	20,119
Total debt	20,559
Less: Cash and cash equivalents	5,797
Less: Marketable securities	141
Total adjusted debt	14,621
Total Chevron Corporation Stockholders' Equity	165,265
Total adjusted debt plus total Chevron Stockholders' Equity	179,886
Net debt ratio	8.1%

* Includes capital lease obligations / finance lease liabilities.
 Note: Numbers may not sum due to rounding.

Appendix: reconciliation of non-GAAP measures

Adjusted ROCE

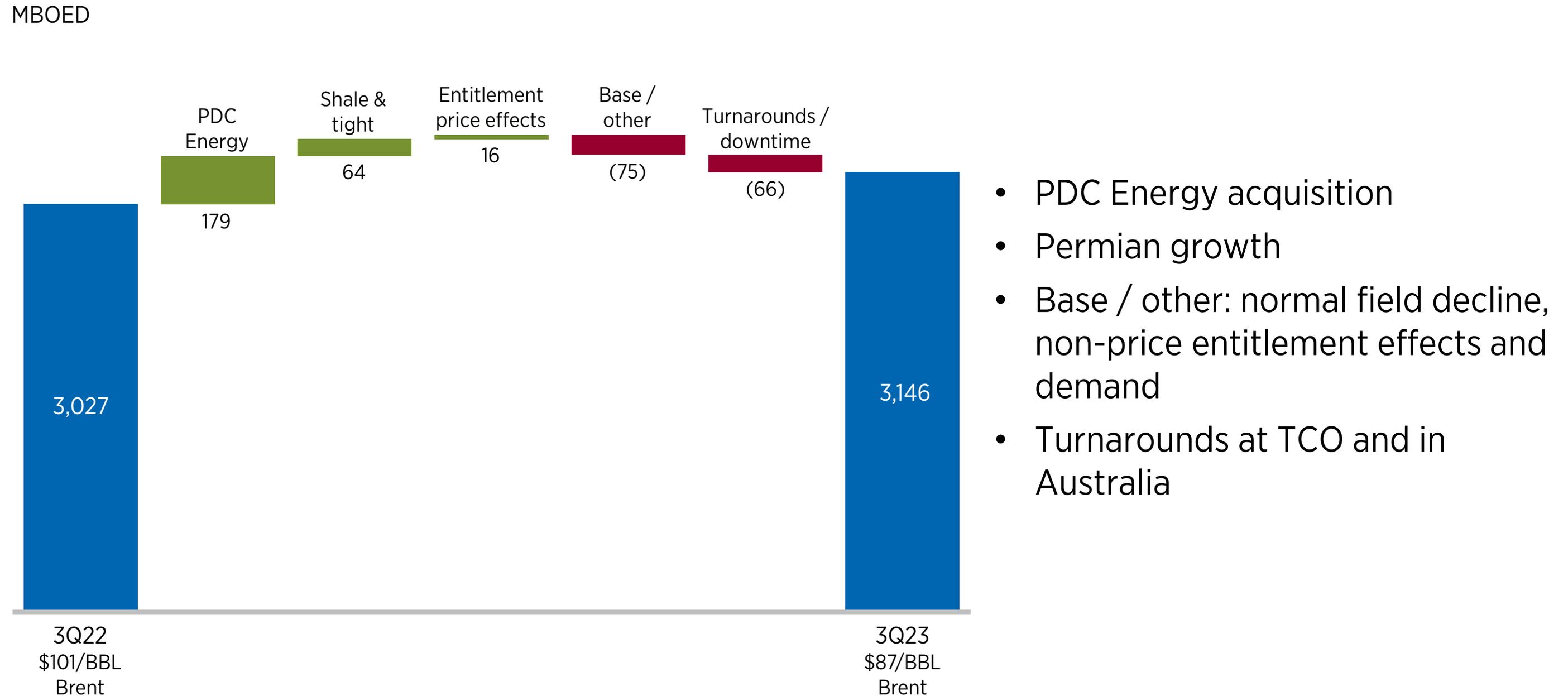
\$ millions	3Q23	\$ millions	3Q23
Total reported earnings	6,526	Adjusted earnings	5,721
Non-controlling interest	29	Non-controlling interest	29
Interest expense (A/T)	104	Interest expense (A/T)	104
ROCE earnings	6,659	Adjusted ROCE earnings	5,854
Annualized ROCE earnings	26,636	Annualized adjusted ROCE earnings	23,416
Average capital employed*	183,810	Average capital employed*	183,810
ROCE	14.5%	Adjusted ROCE	12.7%

* Capital employed is the sum of Chevron Corporation stockholders' equity, total debt and non-controlling interests. Average capital employed is computed by averaging the sum of capital employed at the beginning and the end of the period.
Note: Numbers may not sum due to rounding.



Appendix

Worldwide net oil & gas production: 3Q23 vs. 3Q22



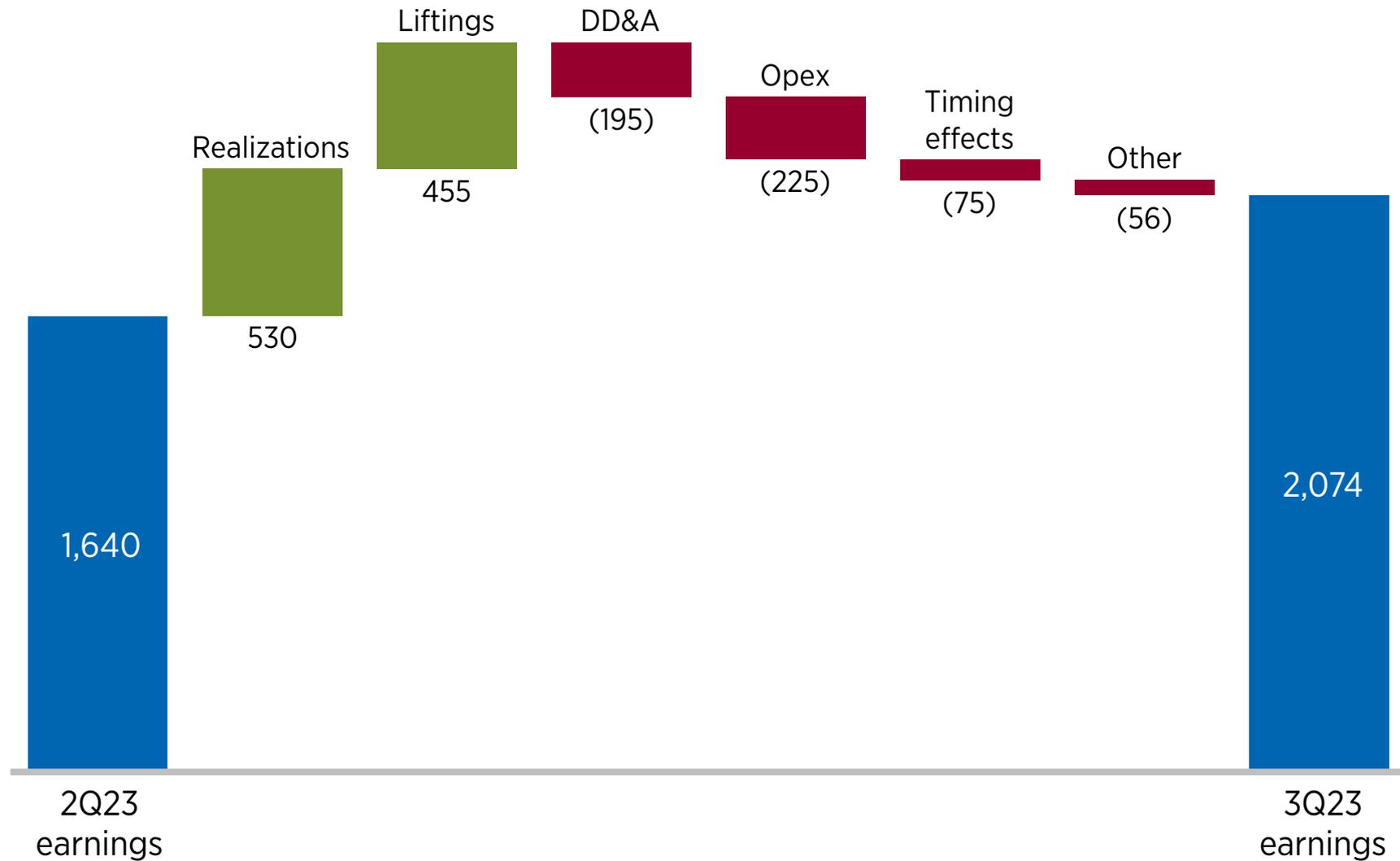
Note: Numbers may not sum due to rounding.



Appendix

U.S. upstream earnings: 3Q23 vs. 2Q23

\$ millions



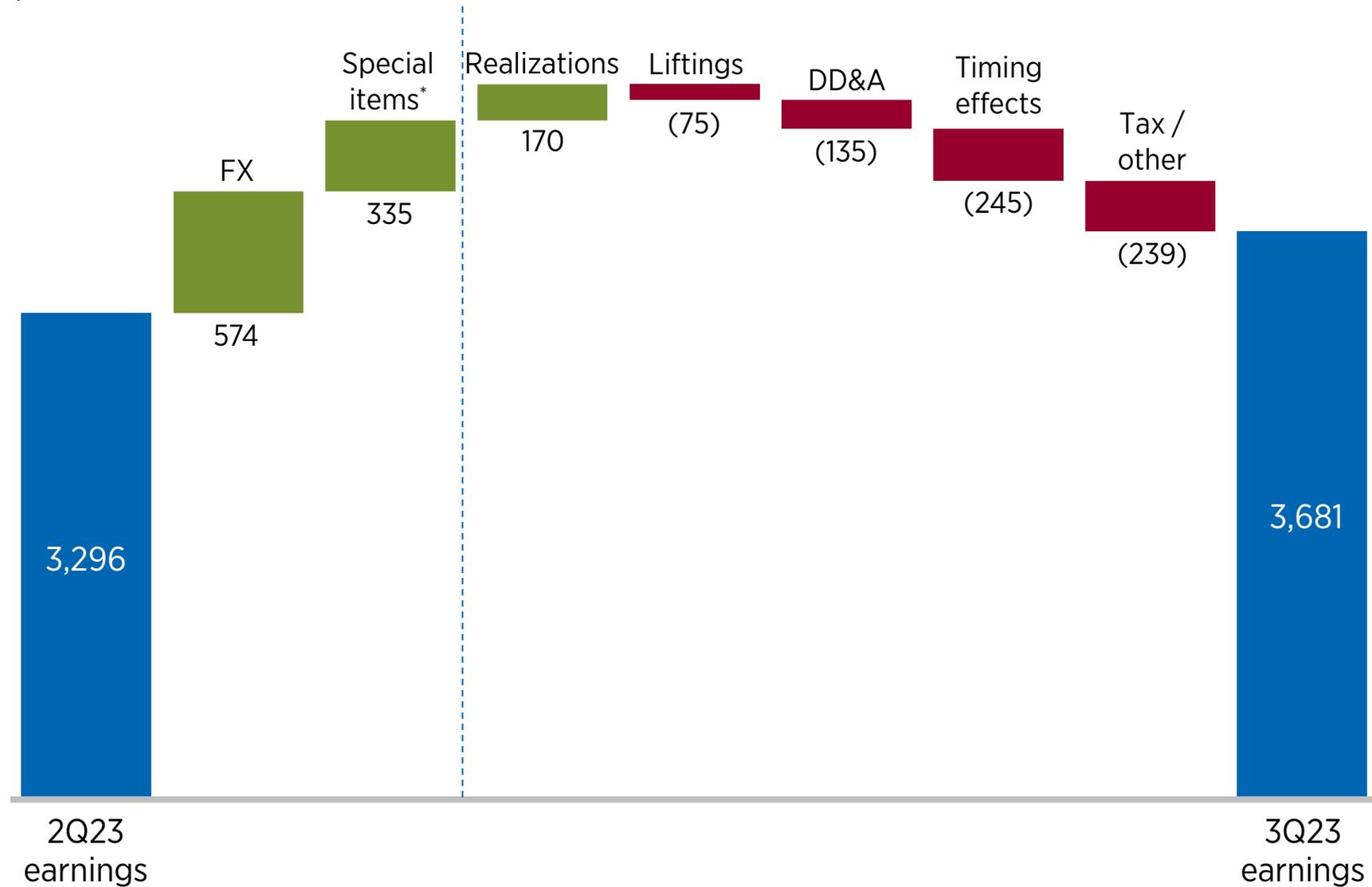
- Higher liquids realizations
- Higher production, DD&A and opex due to PDC Energy acquisition
- Timing effects:
 - 3Q23: \$(53)
 - Absence of 2Q23: \$(22)



Appendix

International upstream earnings: 3Q23 vs. 2Q23

\$ millions



- Higher liquids realizations
- Lower gas realizations
- Unfavorable liquids and LNG inventory timing effects
- Timing effects:
 - 3Q23: \$(147)
 - Absence of 2Q23: \$(98)

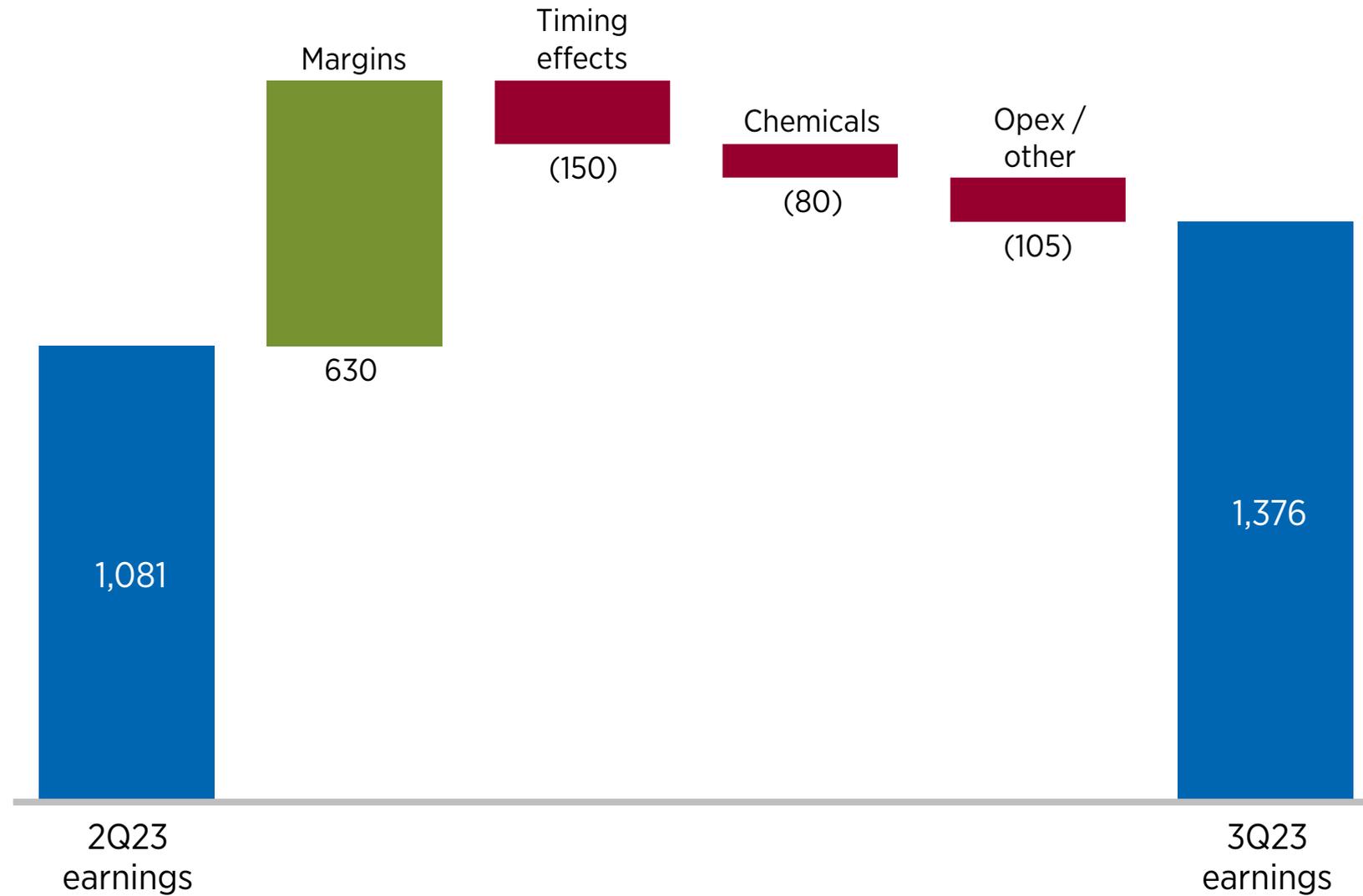
* Reconciliation of special items can be found in the appendix.



Appendix

U.S. downstream earnings: 3Q23 vs. 2Q23

\$ millions



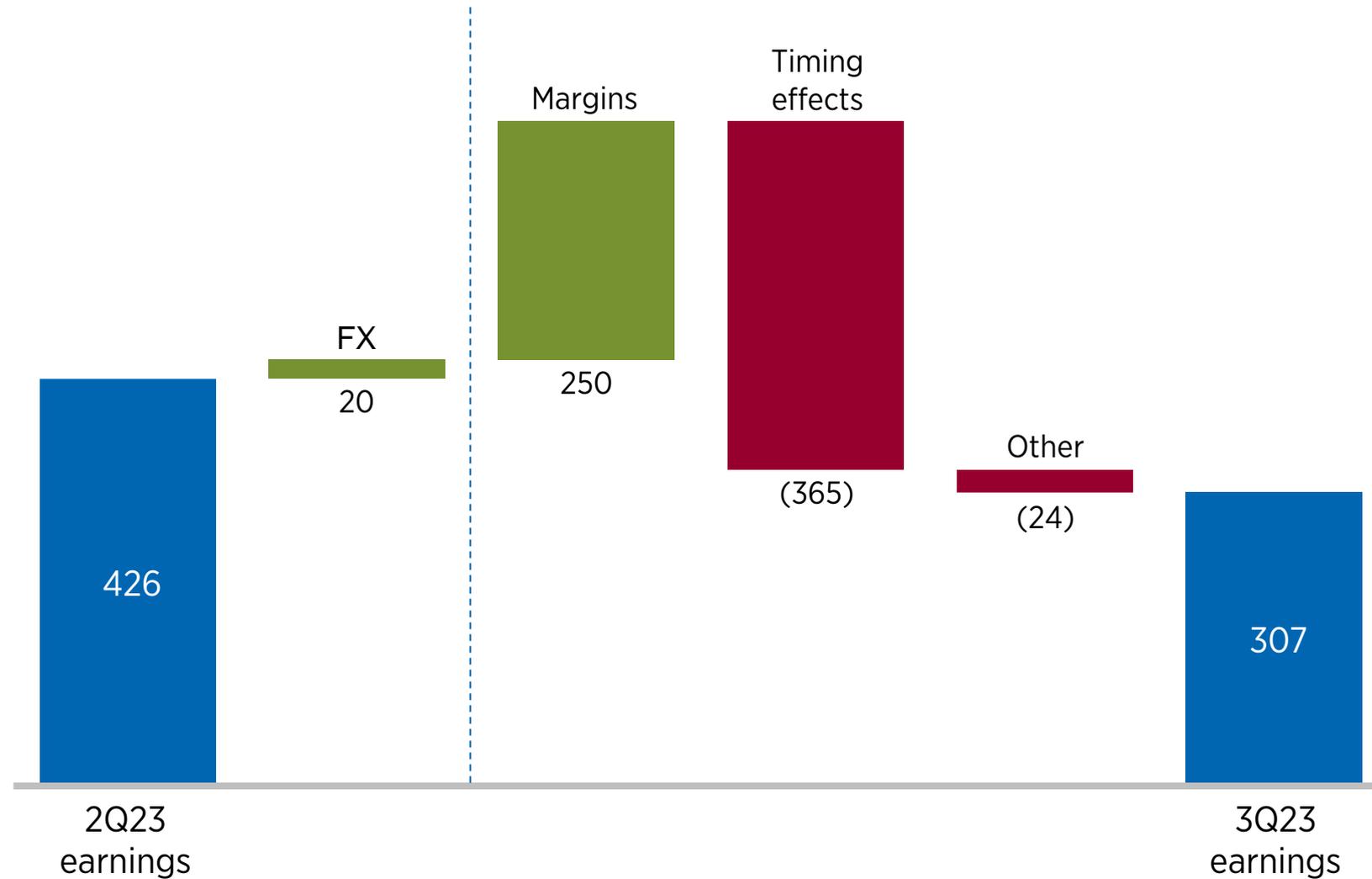
- Higher refining margins
- Lower chemicals
- Timing effects:
 - 3Q23: \$(112)
 - Absence of 2Q23: \$(38)



Appendix

International downstream earnings: 3Q23 vs. 2Q23

\$ millions



- Higher refining margins
- Timing effects:
 - 3Q23: \$(283)
 - Absence of 2Q23: \$(82)

