

# Third quarter 2024 earnings call

November 1, 2024





# Cautionary statement

## CAUTIONARY STATEMENTS RELEVANT TO FORWARD-LOOKING INFORMATION FOR THE PURPOSE OF “SAFE HARBOR” PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

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Among the important factors that could cause actual results to differ materially from those in the forward-looking statements are: changing crude oil and natural gas prices and demand for the company’s products, and production curtailments due to market conditions; crude oil production quotas or other actions that might be imposed by the Organization of Petroleum Exporting Countries and other producing countries; technological advancements; changes to government policies in the countries in which the company operates; public health crises, such as pandemics and epidemics, and any related government policies and actions; disruptions in the company’s global supply chain, including supply chain constraints and escalation of the cost of goods and services; changing economic, regulatory and political environments in the various countries in which the company operates; general domestic and international economic, market and political conditions, including the military conflict between Russia and Ukraine, the conflict in Israel and the global response to these hostilities; changing refining, marketing and chemicals margins; the company’s ability to realize anticipated cost savings and efficiencies associated with enterprise structural cost reduction initiatives; actions of competitors or regulators; timing of exploration expenses; timing of crude oil liftings; the competitiveness of alternate-energy sources or product substitutes; development of large carbon capture and offset markets; the results of operations and financial condition of the company’s suppliers, vendors, partners and equity affiliates; the inability or failure of the company’s joint-venture partners to fund their share of operations and development activities; the potential failure to achieve expected net production from existing and future crude oil and natural gas development projects; potential delays in the development, construction or start-up of planned projects; the potential disruption or interruption of the company’s operations due to war, accidents, political events, civil unrest, severe weather, cyber threats, terrorist acts, or other natural or human causes beyond the company’s control; the potential liability for remedial actions or assessments under existing or future environmental regulations and litigation; significant operational, investment or product changes undertaken or required by existing or future environmental statutes and regulations, including international agreements and national or regional legislation and regulatory measures related to greenhouse gas emissions and climate change; the potential liability resulting from pending or future litigation; the risk that regulatory approvals and clearances related to the Hess Corporation (Hess) transaction are not obtained or are obtained subject to conditions that are not anticipated by the company and Hess; potential delays in consummating the Hess transaction, including as a result of the ongoing arbitration proceedings regarding preemptive rights in the Stabroek Block joint operating agreement; risks that such ongoing arbitration is not satisfactorily resolved and the potential transaction fails to be consummated; uncertainties as to whether the potential transaction, if consummated, will achieve its anticipated economic benefits, including as a result of risks associated with third party contracts containing material consent, anti-assignment, transfer or other provisions that may be related to the potential transaction that are not waived or otherwise satisfactorily resolved; the company’s ability to integrate Hess’ operations in a successful manner and in the expected time period; the possibility that any of the anticipated benefits and projected synergies of the potential transaction will not be realized or will not be realized within the expected time period; the company’s future acquisitions or dispositions of assets or shares or the delay or failure of such transactions to close based on required closing conditions; the potential for gains and losses from asset dispositions or impairments; government mandated sales, divestitures, recapitalizations, taxes and tax audits, tariffs, sanctions, changes in fiscal terms or restrictions on scope of company operations; foreign currency movements compared with the U.S. dollar; higher inflation and related impacts; material reductions in corporate liquidity and access to debt markets; changes to the company’s capital allocation strategies; the effects of changed accounting rules under generally accepted accounting principles promulgated by rule-setting bodies; the company’s ability to identify and mitigate the risks and hazards inherent in operating in the global energy industry; and the factors set forth under the heading “Risk Factors” on pages 20 through 26 of the company’s 2023 Annual Report on Form 10-K and in subsequent filings with the U.S. Securities and Exchange Commission. Other unpredictable or unknown factors not discussed in this presentation could also have material adverse effects on forward-looking statements.

As used in this presentation, the term “Chevron” and such terms as “the company,” “the corporation,” “our,” “we,” “us” and “its” may refer to Chevron Corporation, one or more of its consolidated subsidiaries, or to all of them taken as a whole. All of these terms are used for convenience only and are not intended as a precise description of any of the separate companies, each of which manages its own affairs.

Terms such as “resources” may be used in this presentation to describe certain aspects of Chevron’s portfolio and oil and gas properties beyond the proved reserves. For definitions of, and further information regarding, this and other terms, see the “Glossary of Energy and Financial Terms” on pages 26 through 27 of Chevron’s 2023 Supplement to the Annual Report available at [chevron.com](http://chevron.com).

This presentation is meant to be read in conjunction with the Third Quarter 2024 Transcript posted on [Chevron.com](http://Chevron.com) under the headings “Investors,” “Events & Presentations.”



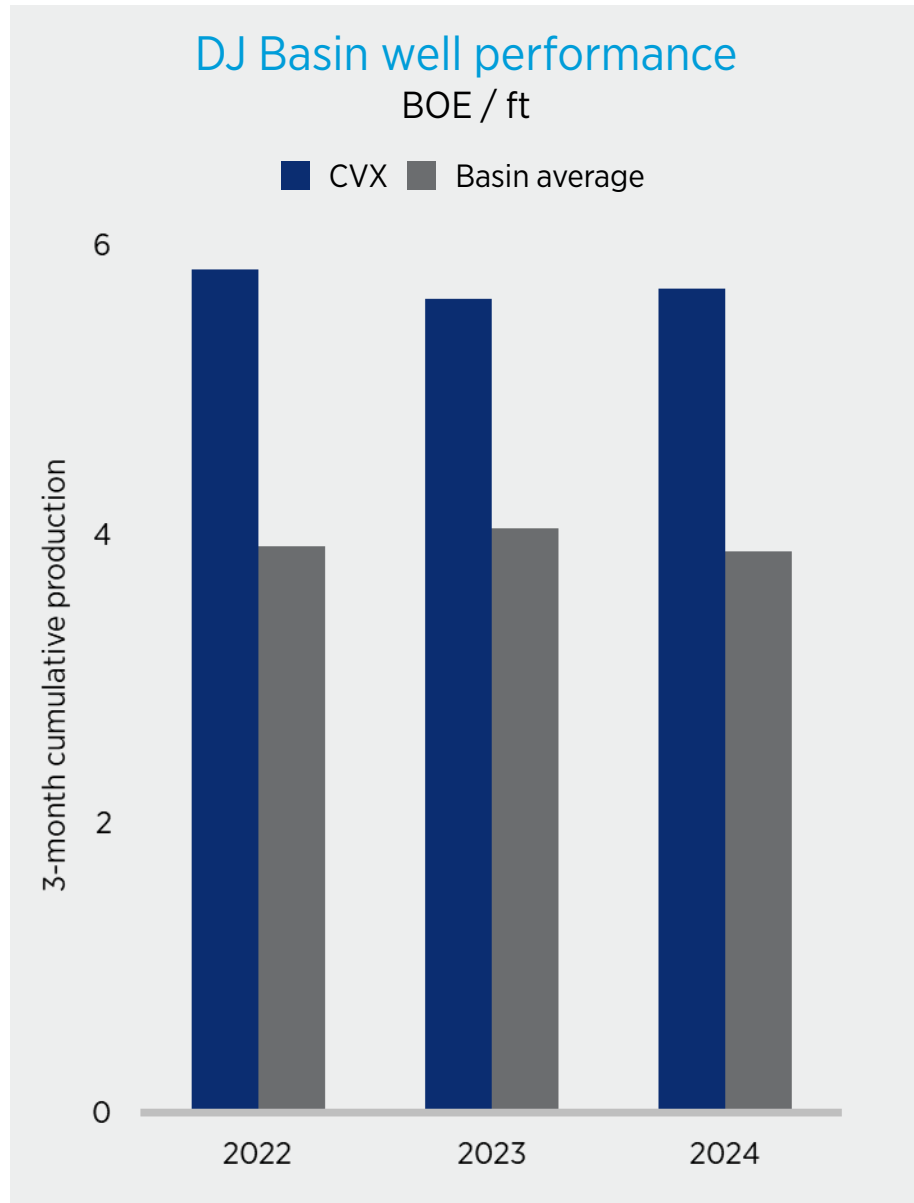
# Higher returns, lower carbon

## 3Q24 highlights

- Returned record \$7.7 billion cash to shareholders
- Achieved Anchor first oil
- Received Hess FTC clearance
- Announced \$7 billion of divestments
- Awarded Australia CO<sub>2</sub> storage assessment permit



# Delivering value in the DJ Basin



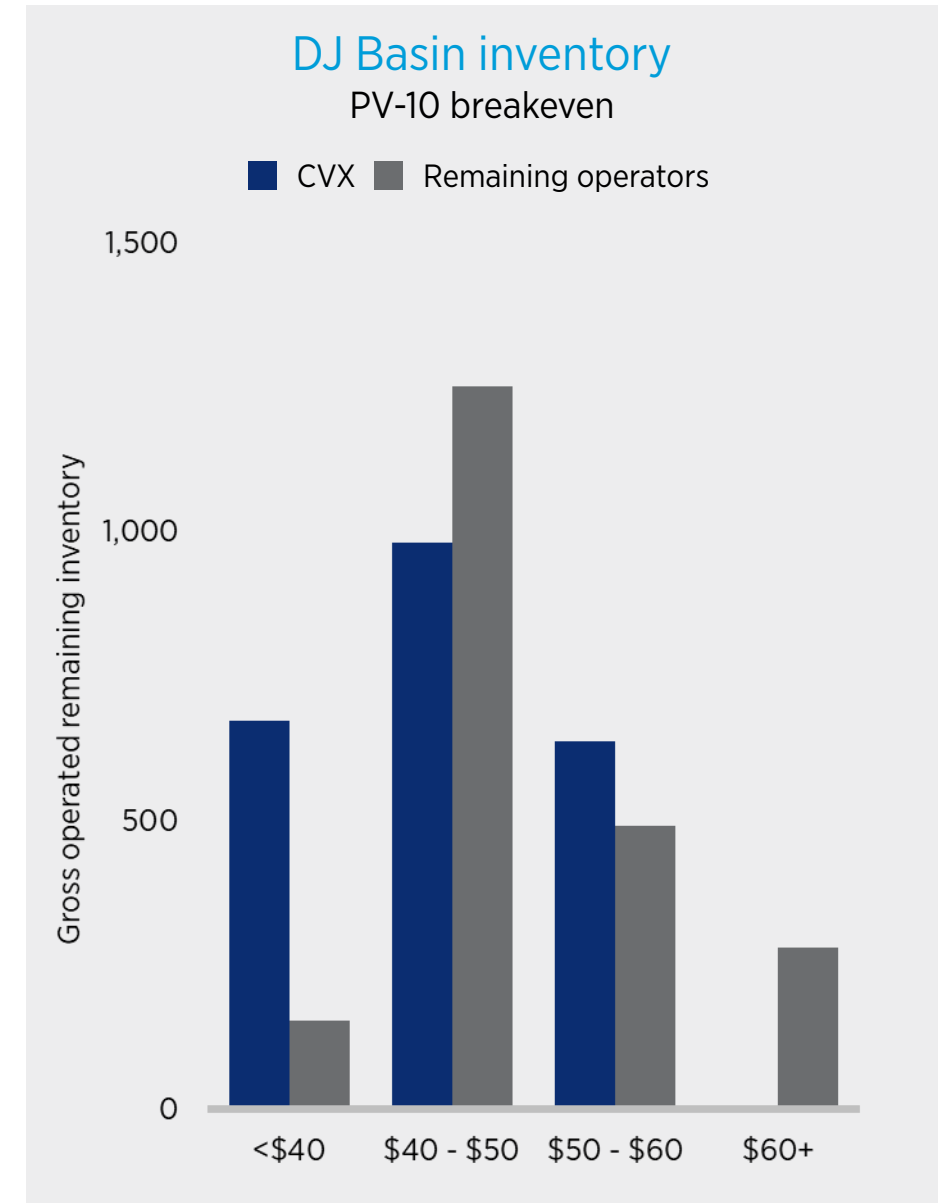
**Exceeding PDC synergies**  
30% above guidance

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**Advantaged inventory**  
~75% <\$50/bbl breakeven

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**Maintaining plateau**  
~400 MBOED



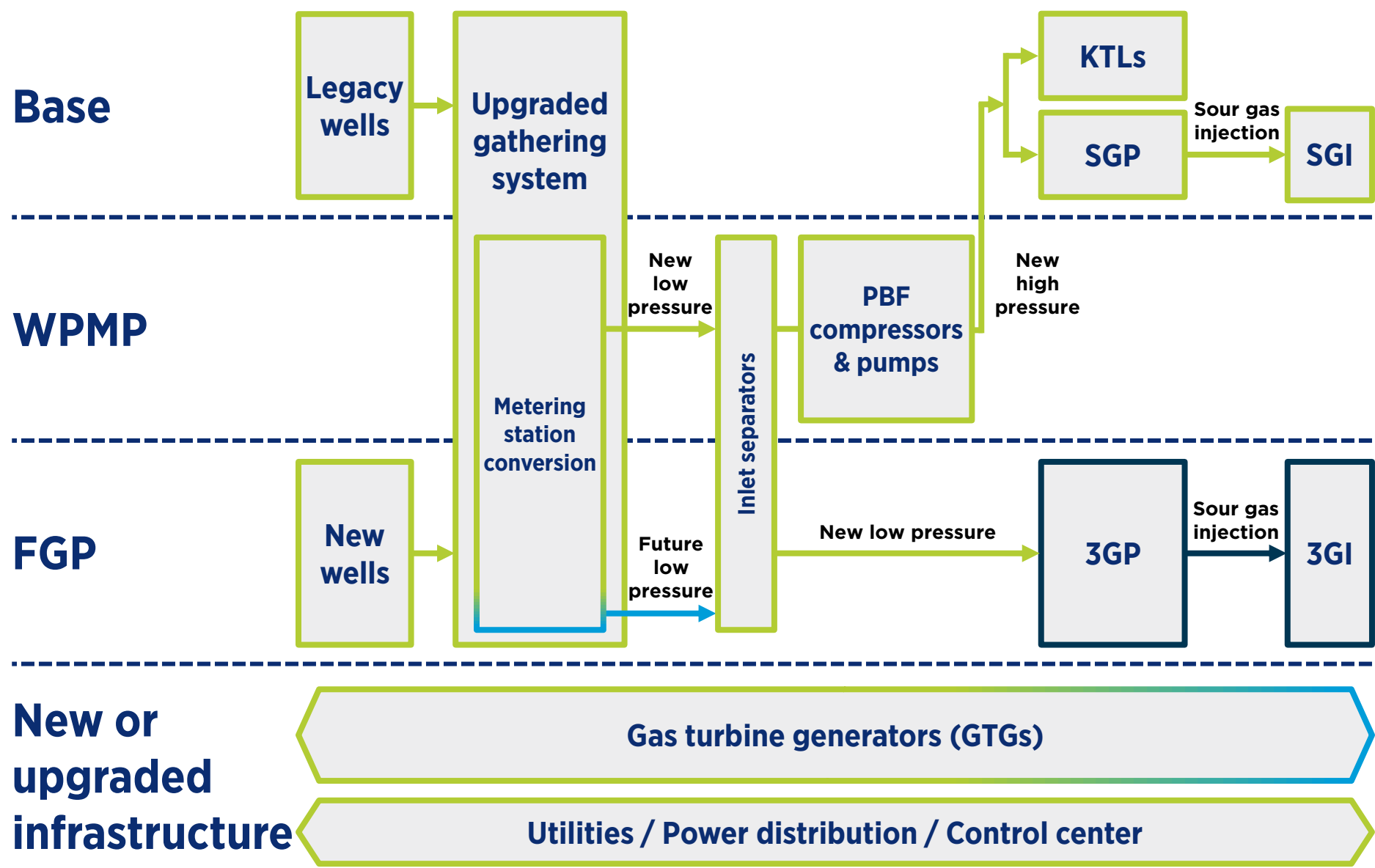
Source: Enverus, data as of October 17, 2024. CVX total well performance includes PDC Energy historical data. The Basin average is inclusive of CVX well performance. BOE = Barrel of oil equivalent

Source: Enverus, 20:1 WTI:HH (\$/bbl) non-drilled locations and permit inventory data as of August/September 2023. PV-10 = Represents the present value, discounted at 10% per year, of estimated future net cash flows.



# TCO update

## October 2024



### Milestones

**3Q24**

- ✓ First 3GP process systems ready for operation
- ✓ All PBF compressors available
- ✓ KTL turnaround

**4Q24**

- Metering station conversions complete
- ✓ First wet sour gas compressor ready for operation
- Crude processing systems ready for operation

**1Q25**

- All wet sour gas compressors ready for operation
- 3GI systems ready for start-up
- Begin 3GP initial start-up procedures

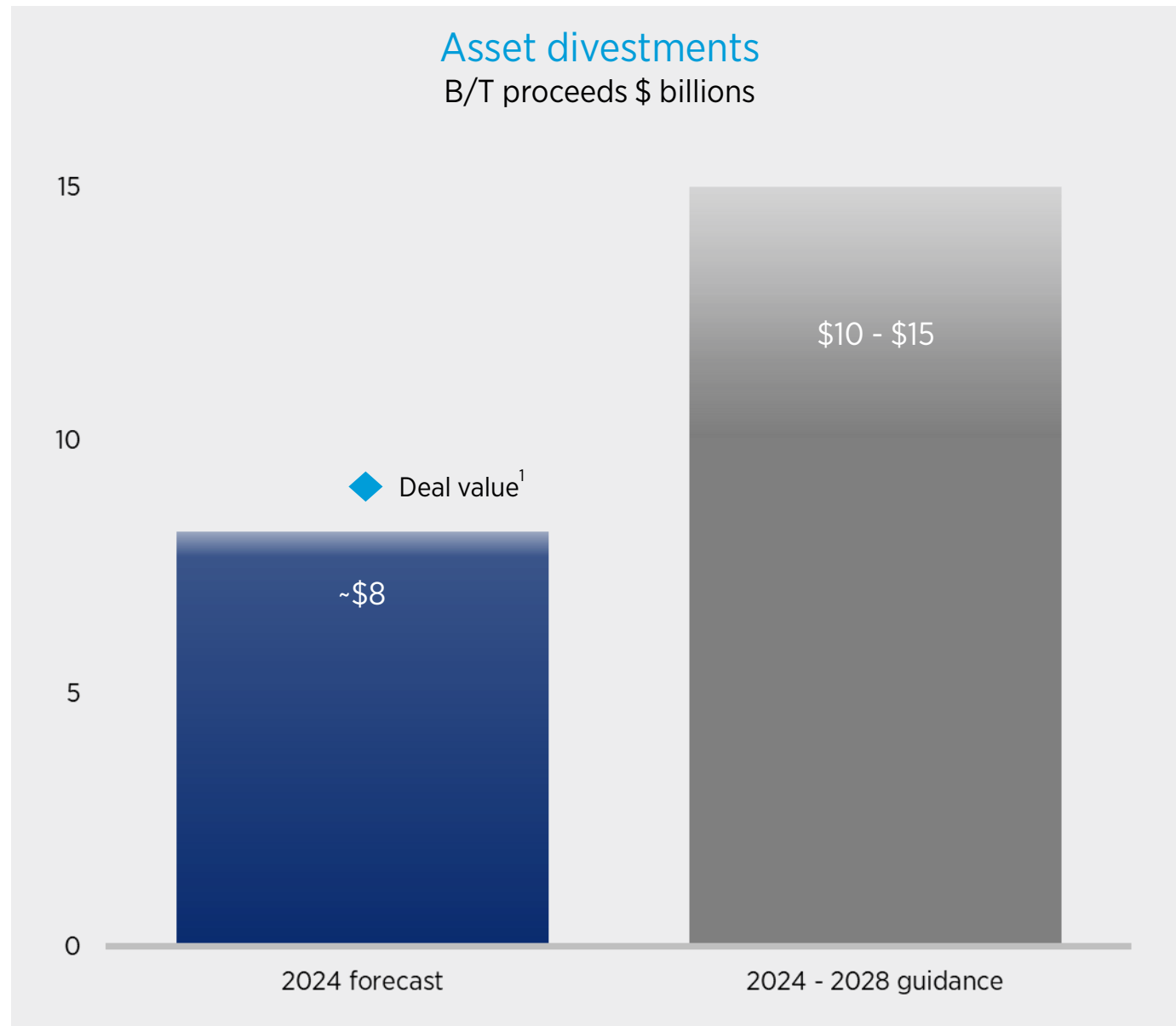
### Legend

- Operating
- Remaining WPMP scope
- 1H 2025: FGP first oil

See appendix for slide notes providing definitions.



# Optimizing the portfolio



¹ Deal value includes proceeds, capital carry, and retained interest as well as other forms of consideration.

**High-grading assets**  
prioritizing long-term value

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**Attractive deal value**  
high cash proceeds

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**Active market opportunities**  
disciplined approach



# Financial highlights

**3Q24**

Earnings / Earnings per diluted share

\$4.5 billion / \$2.48

Adjusted earnings / EPS<sup>1</sup>

\$4.5 billion / \$2.51

Cash flow from operations / excl. working capital<sup>1</sup>

\$9.7 billion / \$8.3 billion

Total capex / Organic capex

\$4.1 billion / \$4.0 billion

ROCE / Adjusted ROCE<sup>1,2</sup>

10.1% / 10.2%

Dividends paid

\$2.9 billion

Share repurchases

\$4.7 billion

Debt ratio / Net debt ratio<sup>1,3</sup>

14.2% / 11.9%

<sup>1</sup> Reconciliation of special items, FX, and other non-GAAP measures can be found in the appendix.

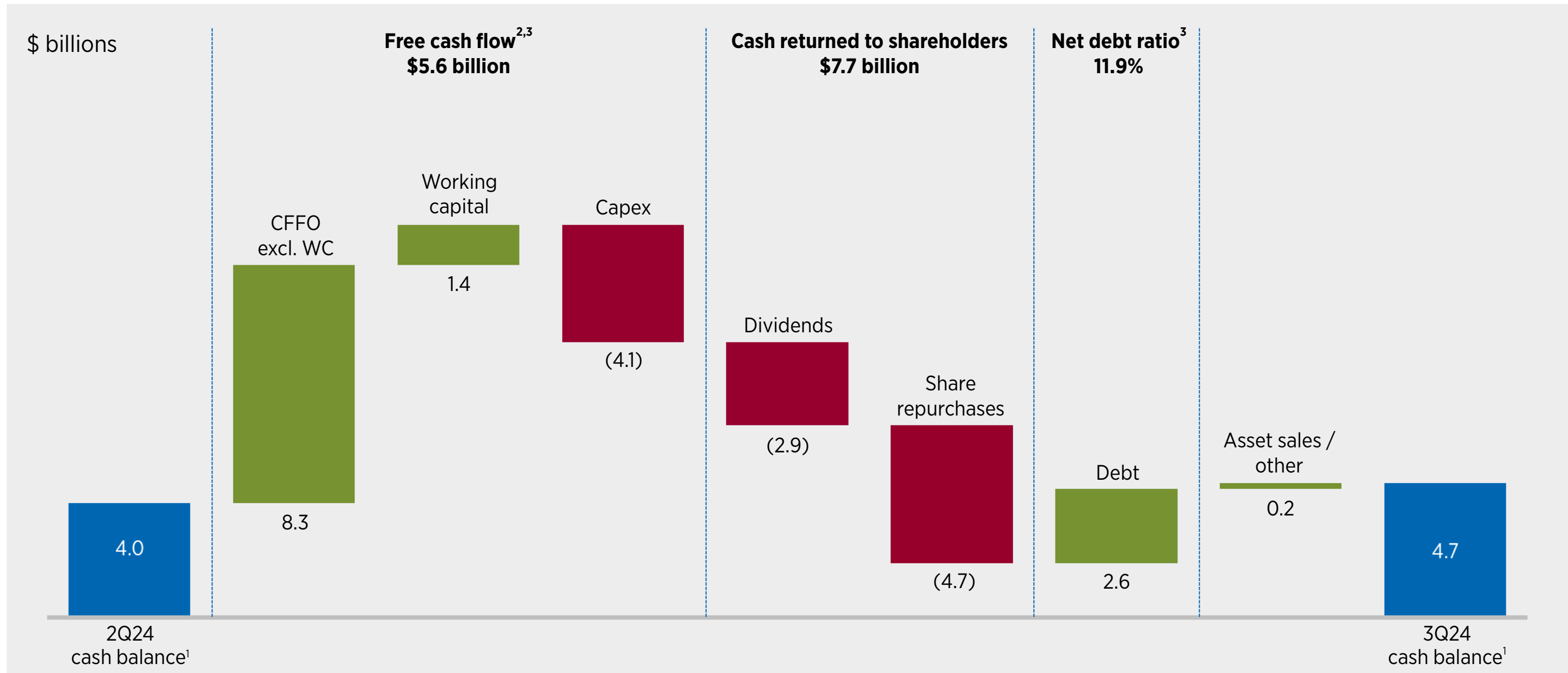
<sup>2</sup> Calculations of ROCE and Adjusted ROCE can be found in the appendix.

<sup>3</sup> As of 9/30/2024. Net debt ratio is defined as debt less cash equivalents, marketable securities and time deposits divided by debt less cash equivalents, marketable securities and time deposits plus stockholders' equity.





# Cash flow



<sup>1</sup> Includes cash, cash equivalents, time deposits, and marketable securities. Excludes restricted cash.

<sup>2</sup> Free cash flow is defined as cash flow from operations less capital expenditures.

<sup>3</sup> Reconciliation of non-GAAP measures can be found in the appendix.

Note: Numbers may not sum due to rounding.

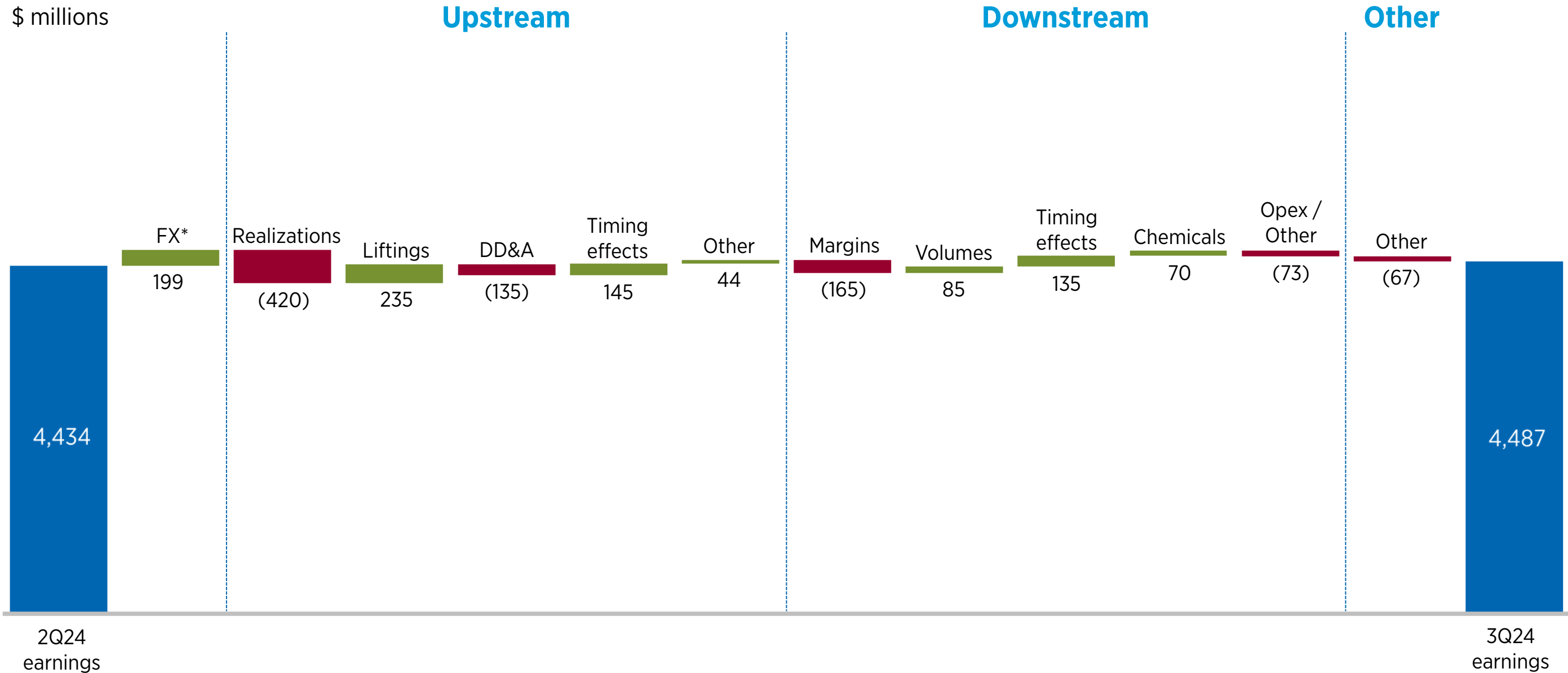




# Earnings

## 3Q24 vs. 2Q24

\$ millions



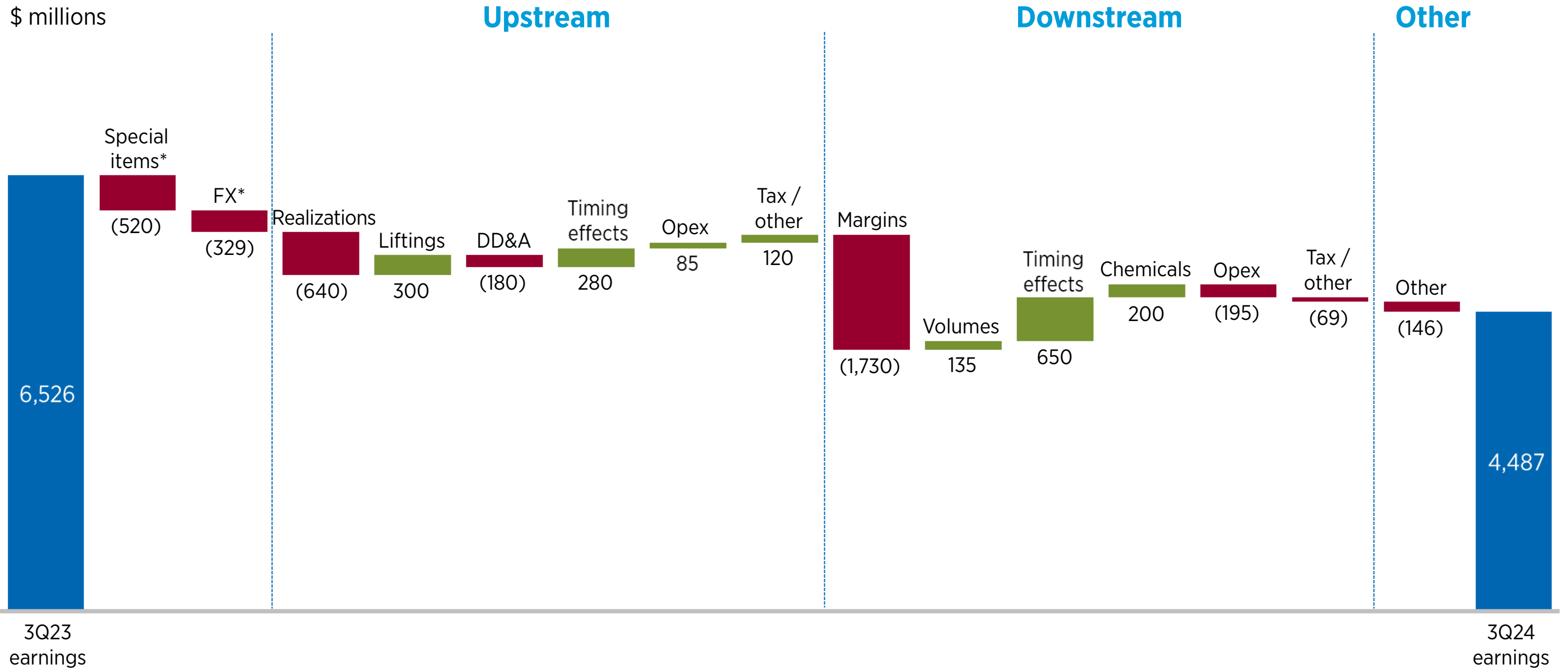
\* Reconciliation of FX can be found in the appendix.



# Earnings

## 3Q24 vs. 3Q23

\$ millions

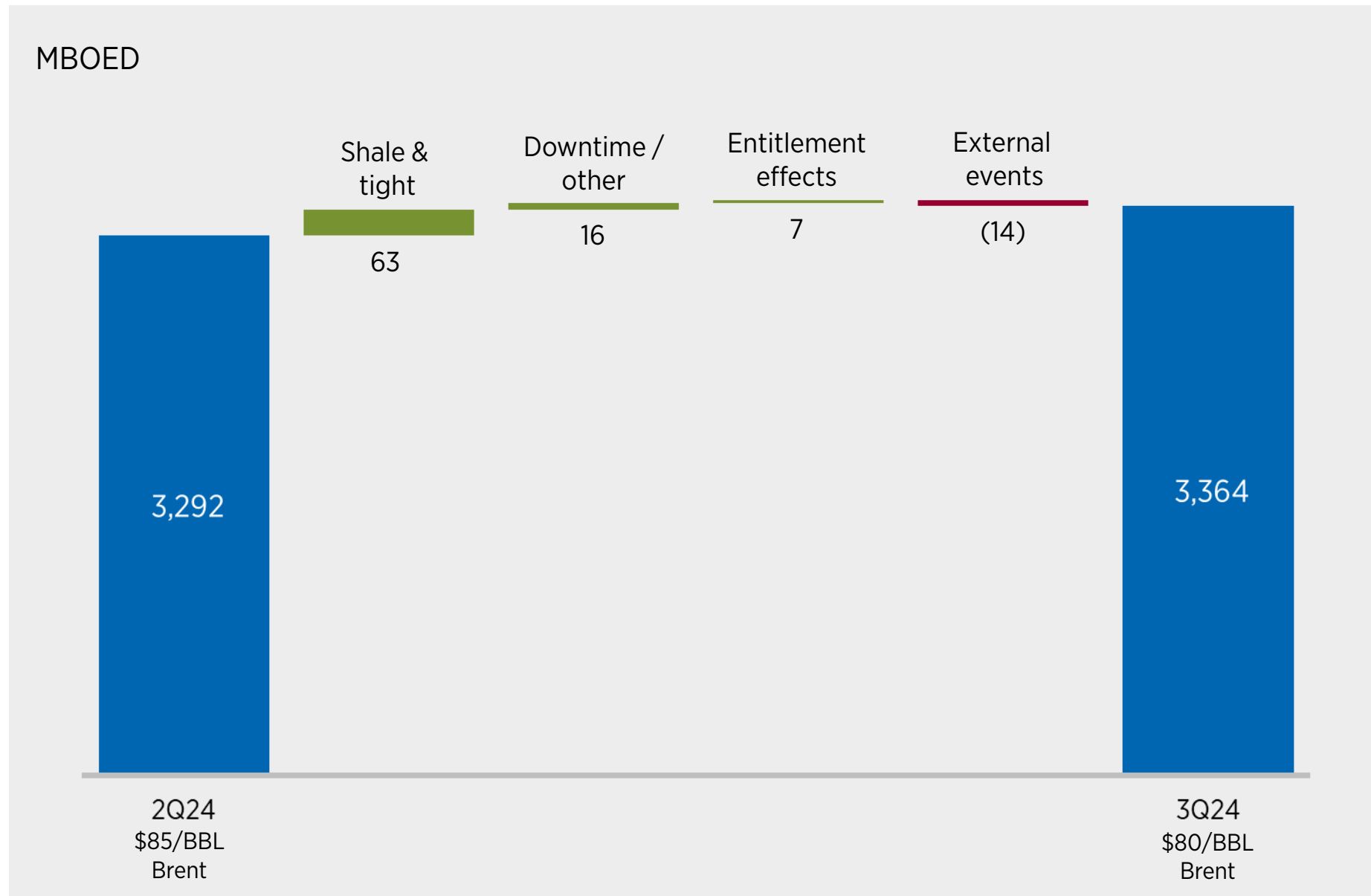


\* Reconciliation of special items and FX can be found in the appendix.



# Worldwide net oil & gas production

## 3Q24 vs. 2Q24



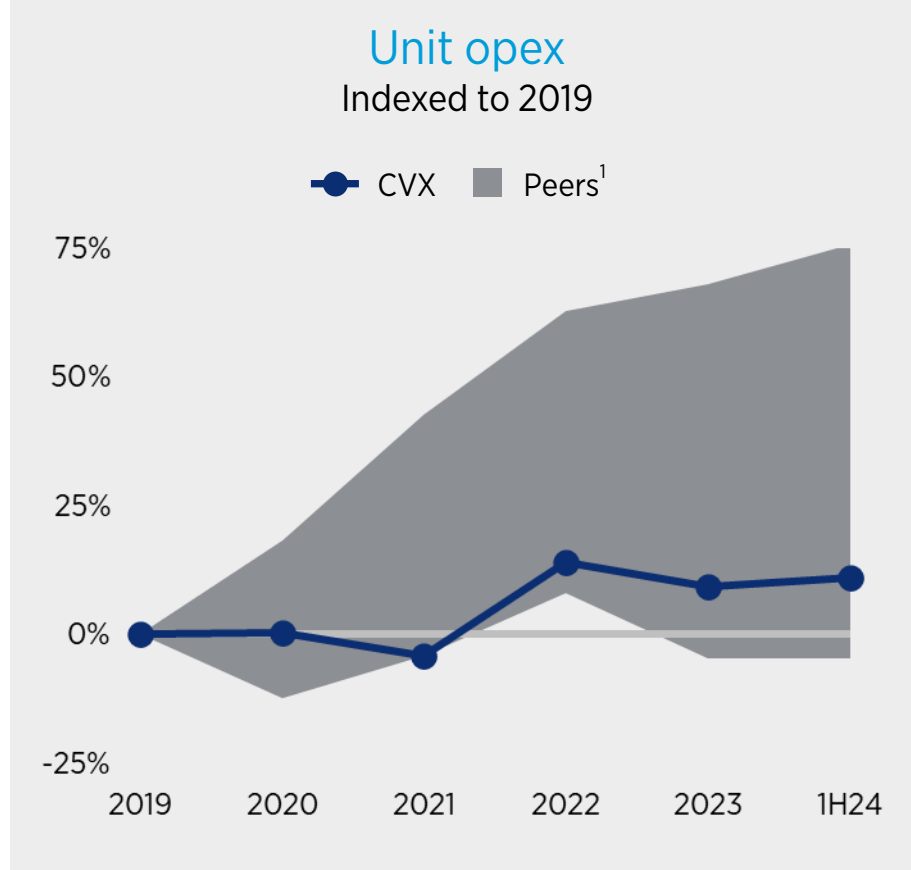
Note: Numbers may not sum due to rounding.

- Permian production growth
- Gulf of Mexico hurricane activity

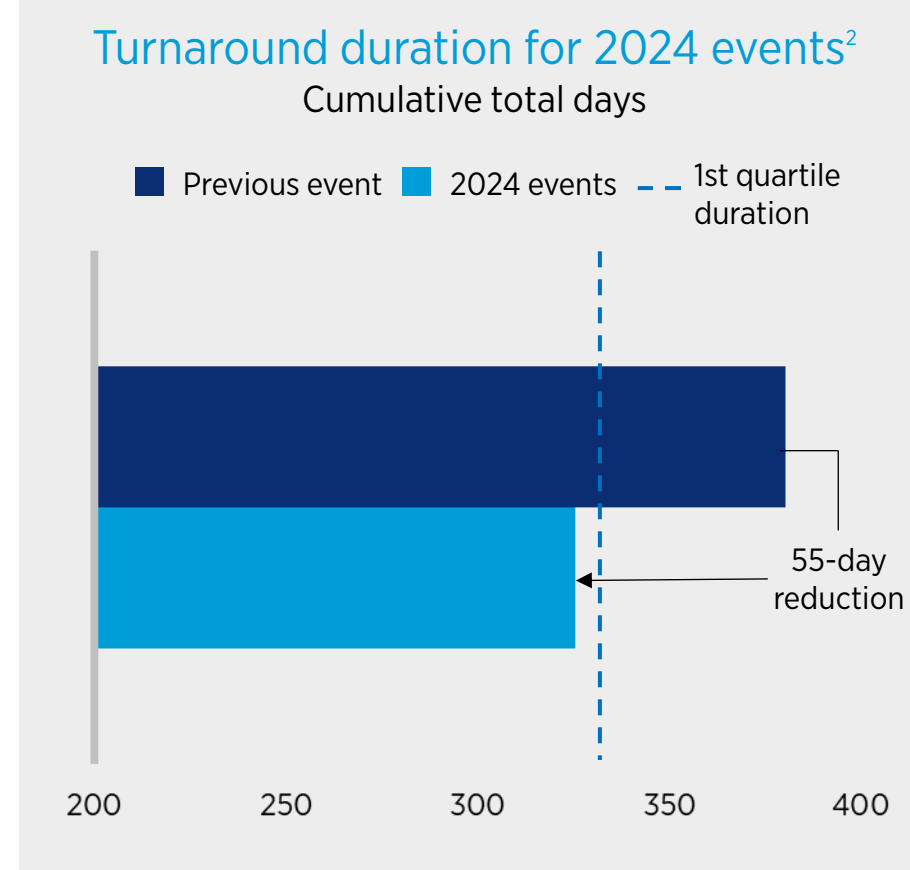


# Costs always matter

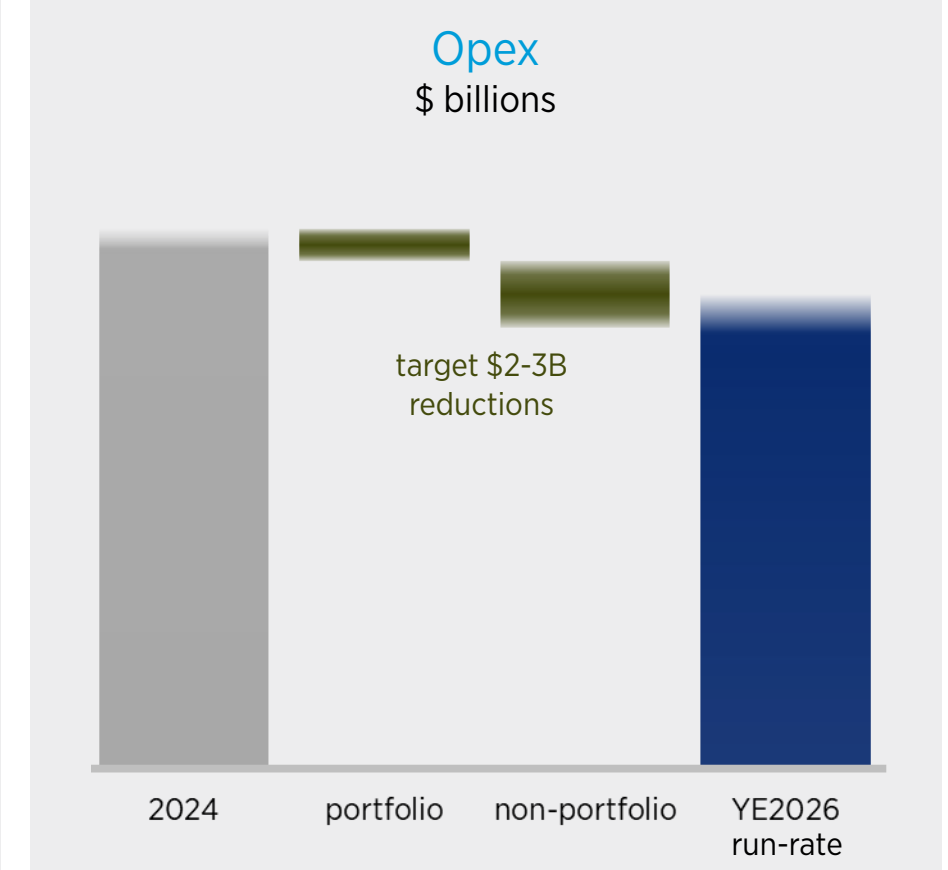
## Sustained cost discipline through inflation



## Standardization delivering improved outcomes



## Targeting \$2-3B structural cost reductions by YE2026



<sup>1</sup> Peers include BP, SHEL, TTE and XOM.

<sup>2</sup> Data as of September 30, 2024. Includes Medium, High and Mega AP-Network complexity turnarounds that commenced in 2024.

See appendix for slide notes providing definitions.





# Forward guidance



## 4Q24 outlook

Upstream	Turnarounds & downtime:	~(45) MBOED
	Asset sales production impact:	~(45) MBOED
Downstream	Turnarounds (A/T earnings):	\$(350) – \$(400)MM
Corporate	Affiliate dividends:	~\$1B
	Share repurchases:	\$4 – \$4.75B
	B/T asset sales proceeds:	~\$8B

**questions + answers**



# Appendix: reconciliation of non-GAAP measures

## Reported earnings to adjusted earnings

	1Q23	2Q23	3Q23	4Q23	FY2023	1Q24	2Q24	3Q24	YTD 2024
<b>Reported earnings (\$ millions)</b>									
Upstream	5,161	4,936	5,755	1,586	17,438	5,239	4,470	4,589	14,298
Downstream	1,800	1,507	1,683	1,147	6,137	783	597	595	1,975
All Other	(387)	(433)	(912)	(474)	(2,206)	(521)	(633)	(697)	(1,851)
<b>Total reported earnings</b>	<b>6,574</b>	<b>6,010</b>	<b>6,526</b>	<b>2,259</b>	<b>21,369</b>	<b>5,501</b>	<b>4,434</b>	<b>4,487</b>	<b>14,422</b>
Diluted weighted avg. shares outstanding ('000)	1,900,785	1,875,508	1,877,104	1,868,101	1,880,307	1,849,116	1,833,431	1,807,030	1,829,776
<b>Reported earnings per share</b>	<b>\$3.46</b>	<b>\$3.20</b>	<b>\$3.48</b>	<b>\$1.22</b>	<b>\$11.36</b>	<b>\$2.97</b>	<b>\$2.43</b>	<b>\$2.48</b>	<b>\$7.88</b>
<b>Special items (\$ millions)</b>									
UPSTREAM									
Asset dispositions	-	-	-	-	-	-	-	-	-
Pension Settlement & Curtailment Costs	-	-	-	-	-	-	-	-	-
Impairments and other*	(130)	225	560	(3,715)	(3,060)	-	-	-	-
Subtotal	(130)	225	560	(3,715)	(3,060)	-	-	-	-
DOWNSTREAM									
Asset dispositions	-	-	-	-	-	-	-	-	-
Pension Settlement & Curtailment Costs	-	-	-	-	-	-	-	-	-
Impairments and other*	-	-	-	-	-	-	-	-	-
Subtotal	-	-	-	-	-	-	-	-	-
ALL OTHER									
Pension Settlement & Curtailment Costs	-	-	(40)	-	(40)	-	-	-	-
Impairments and other*	-	-	-	-	-	-	-	-	-
Subtotal	-	-	(40)	-	(40)	-	-	-	-
<b>Total special items</b>	<b>(130)</b>	<b>225</b>	<b>520</b>	<b>(3,715)</b>	<b>(3,100)</b>	<b>-</b>	<b>-</b>	<b>-</b>	<b>-</b>
<b>Foreign exchange (\$ millions)</b>									
Upstream	(56)	10	584	(162)	376	22	(237)	13	(202)
Downstream	18	4	24	(58)	(12)	56	(1)	(55)	-
All other	(2)	(4)	(323)	(259)	(588)	7	(5)	(2)	-
<b>Total FX</b>	<b>(40)</b>	<b>10</b>	<b>285</b>	<b>(479)</b>	<b>(224)</b>	<b>85</b>	<b>(243)</b>	<b>(44)</b>	<b>(202)</b>
<b>Adjusted earnings (\$ millions)</b>									
Upstream	5,347	4,701	4,611	5,463	20,122	5,217	4,707	4,576	14,500
Downstream	1,782	1,503	1,659	1,205	6,149	727	598	650	1,975
All Other	(385)	(429)	(549)	(215)	(1,578)	(528)	(628)	(695)	(1,851)
<b>Total adjusted earnings (\$ millions)</b>	<b>6,744</b>	<b>5,775</b>	<b>5,721</b>	<b>6,453</b>	<b>24,693</b>	<b>5,416</b>	<b>4,677</b>	<b>4,531</b>	<b>14,624</b>
<b>Adjusted earnings per share</b>	<b>\$3.55</b>	<b>\$3.08</b>	<b>\$3.05</b>	<b>\$3.45</b>	<b>\$13.13</b>	<b>\$2.93</b>	<b>\$2.55</b>	<b>\$2.51</b>	<b>\$7.99</b>

\* Includes impairment charges, write-offs, decommissioning obligations from previously sold assets, severance costs, unusual tax items, and other special items.  
Note: Numbers may not sum due to rounding.



# Appendix: reconciliation of non-GAAP measures

## Adjusted ROCE

\$ millions	3Q24	\$ millions	3Q24
Total reported earnings	4,487	Adjusted earnings	4,531
Non-controlling interest	9	Non-controlling interest	9
Interest expense (A/T)	146	Interest expense (A/T)	146
ROCE earnings	4,642	Adjusted ROCE earnings	4,686
Annualized ROCE earnings	18,568	Annualized adjusted ROCE earnings	18,744
Average capital employed*	183,159	Average capital employed*	183,159
<b>ROCE</b>	<b>10.1%</b>	<b>Adjusted ROCE</b>	<b>10.2%</b>

\* Capital employed is the sum of Chevron Corporation stockholders' equity, total debt and non-controlling interests. Average capital employed is computed by averaging the sum of capital employed at the beginning and the end of the period.  
Note: Numbers may not sum due to rounding.



# Appendix: reconciliation of non-GAAP measures

## Cash flow from operations excluding working capital

### Free cash flow

### Free cash flow excluding working capital

\$ millions	3Q24
Net cash provided by operating activities	9,674
Less: Net decrease (increase) in operating working capital	1,403
<b>Cash Flow from Operations Excluding Working Capital</b>	<b>8,271</b>
Net cash provided by operating activities	9,674
Less: Capital expenditures	4,055
<b>Free Cash Flow</b>	<b>5,619</b>
Less: Net decrease (increase) in operating working capital	1,403
<b>Free Cash Flow Excluding Working Capital</b>	<b>4,216</b>

Note: Numbers may not sum due to rounding.

# Appendix: reconciliation of non-GAAP measures

## Net debt ratio

\$ millions	3Q24
Short term debt	5,144
Long term debt*	20,697
Total debt	25,841
Less: Cash and cash equivalents	4,699
Less: Time deposits	4
Less: Marketable securities	-
Total adjusted debt	21,138
Total Chevron Corporation Stockholders' Equity	156,202
Total adjusted debt plus total Chevron Stockholders' Equity	177,340
<b>Net debt ratio</b>	<b>11.9%</b>

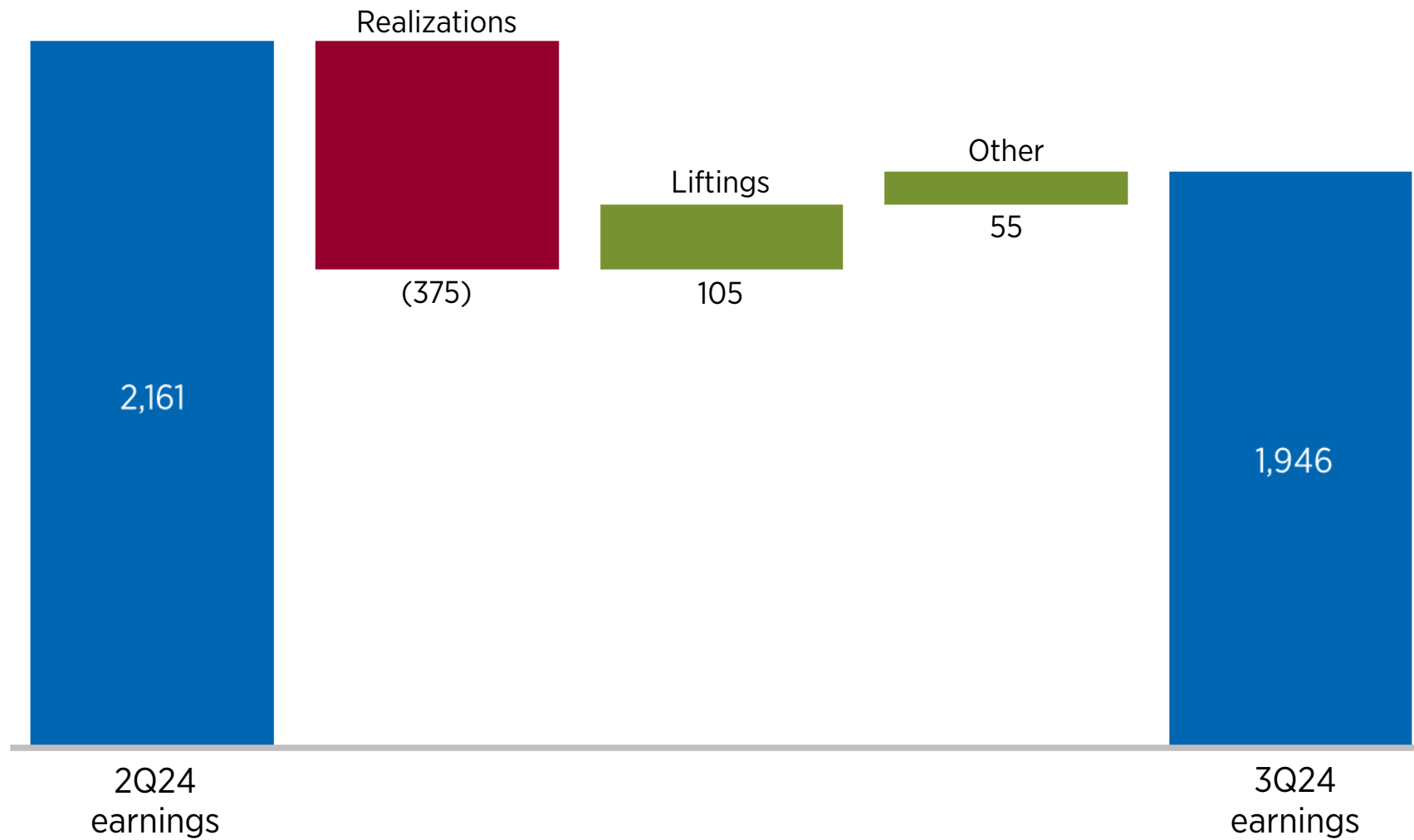
\* Includes capital lease obligations due / finance lease liabilities.  
 Note: Numbers may not sum to rounding.



# Appendix

## U.S. upstream earnings: 3Q24 vs. 2Q24

\$ millions



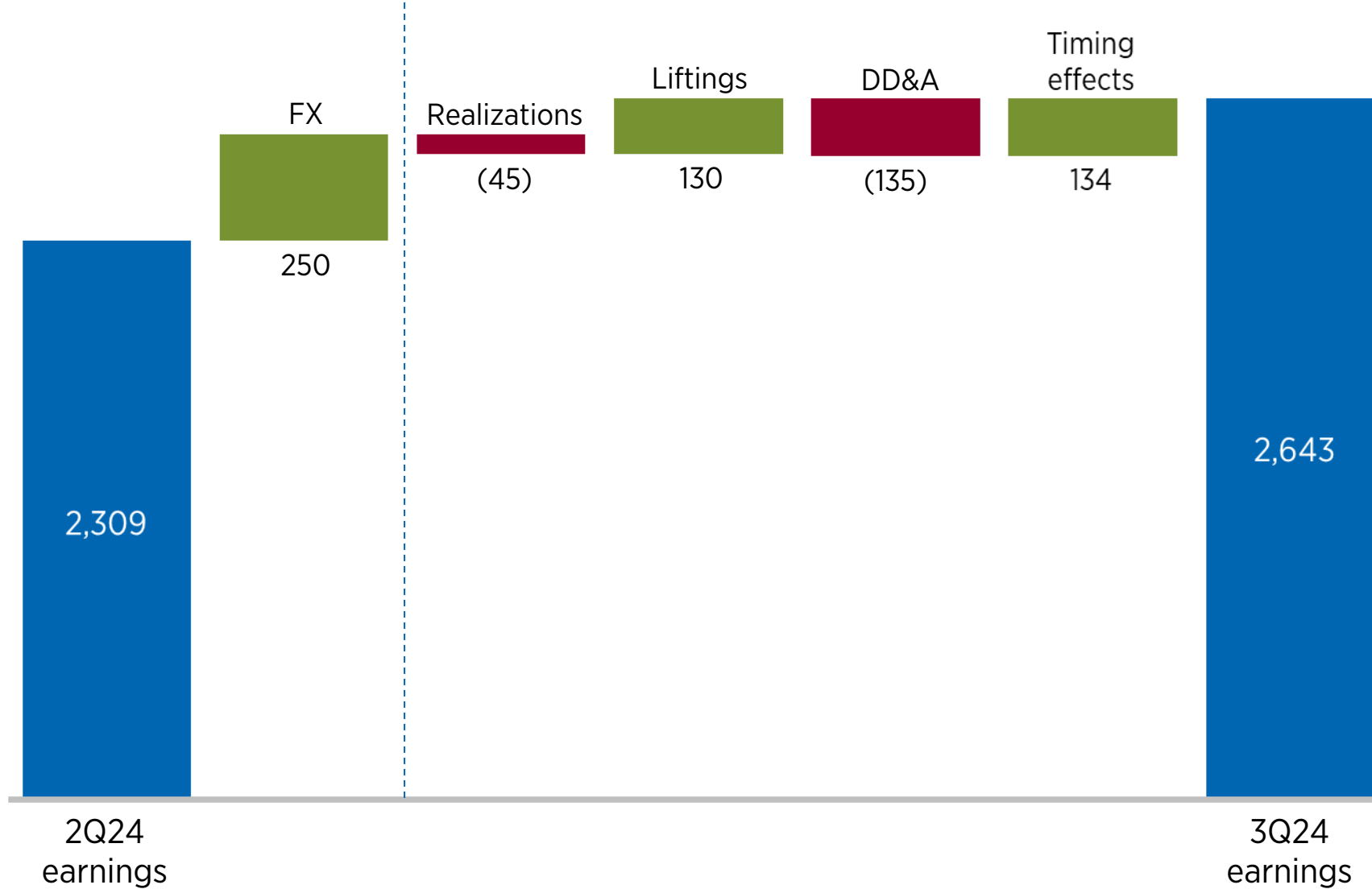
- Lower liquids realizations
- Higher liquids liftings
- Timing effects
  - 3Q24: \$13
  - Absence of 2Q24: \$(2)



# Appendix

## International upstream earnings: 3Q24 vs. 2Q24

\$ millions



- Lower liquids realizations
- Higher gas realizations
- Higher gas liftings
- Higher TCO DD&A
- Timing effects:
  - 3Q24: \$77
  - Absence of 2Q24: \$57

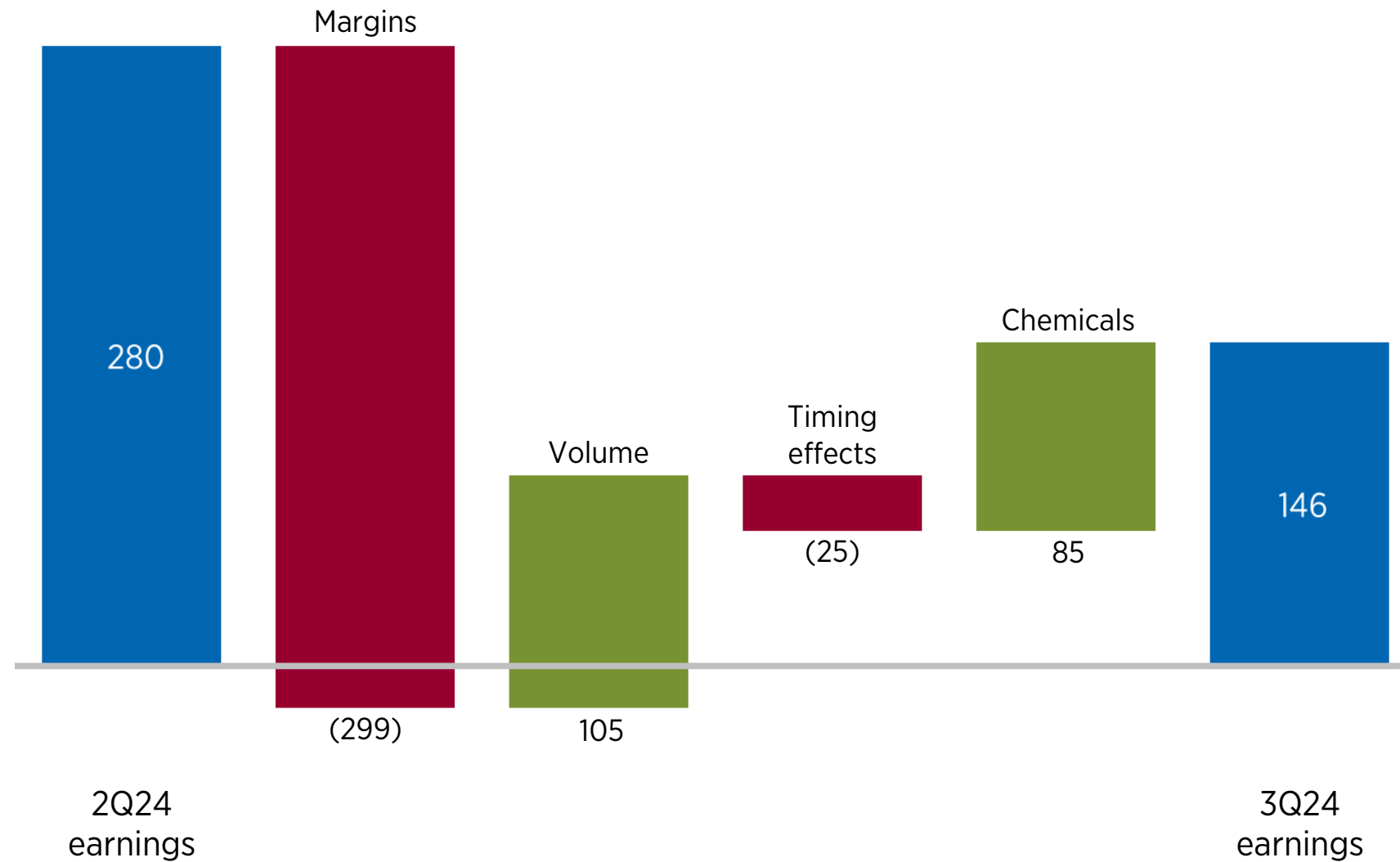




# Appendix

## U.S. downstream earnings: 3Q24 vs. 2Q24

\$ millions



- Lower refining margins
- Higher chemicals margins & volume
- Timing effects:
  - 3Q24: \$3
  - Absence of 2Q24: \$(28)



# Appendix

## International downstream earnings: 3Q24 vs. 2Q24

\$ millions

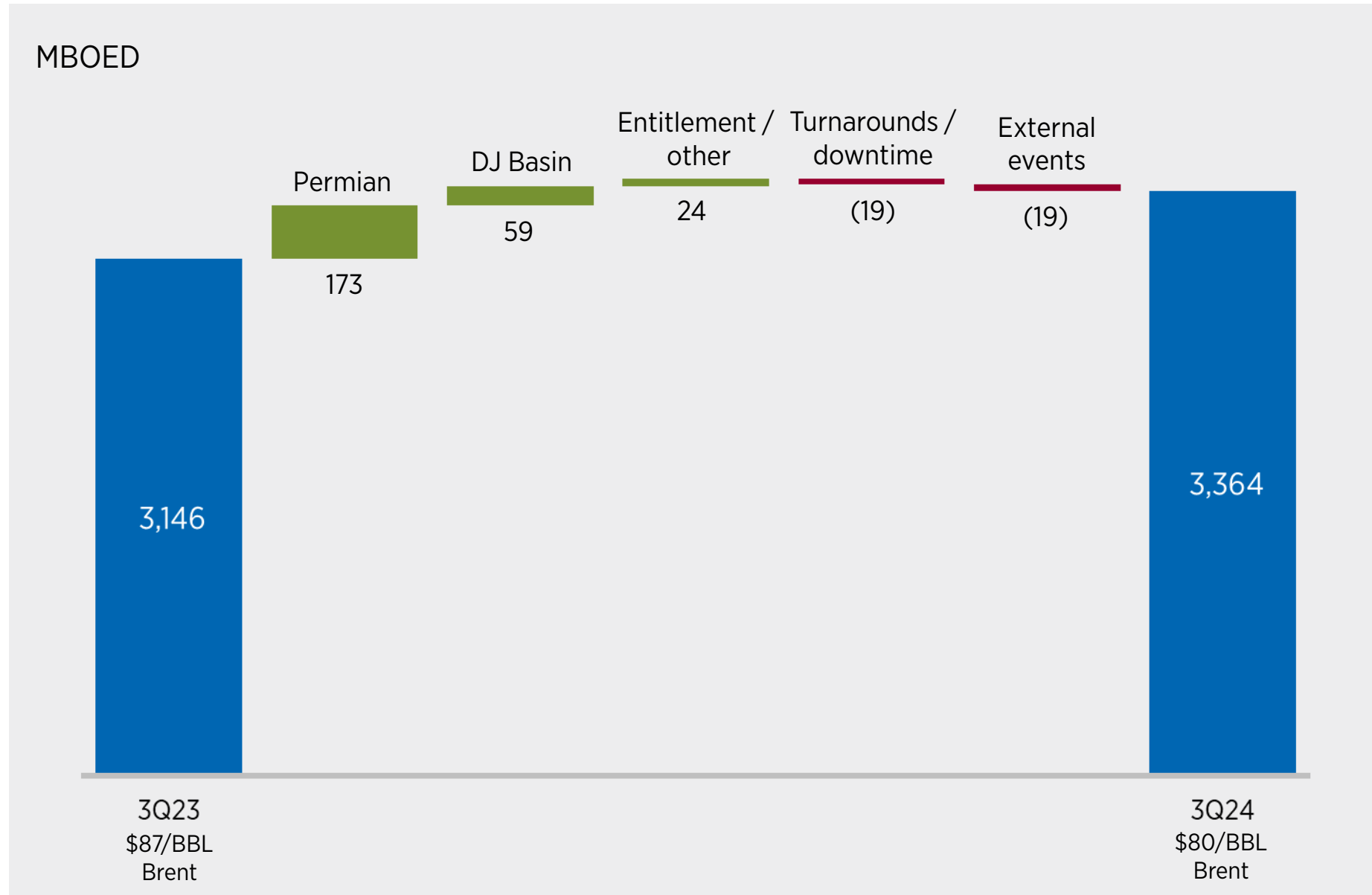


- Higher margins on product mix
- Timing effects:
  - 3Q24: \$257
  - Absence of 2Q24: \$(97)



# Appendix

## Worldwide net oil & gas production: 3Q24 vs. 3Q23



- Permian growth
- PDC Energy acquisition
- Turnarounds at TCO and in Australia
- Gulf of Mexico hurricane impacts

Note: Numbers may not sum due to rounding.



# Appendix

## Slide notes

### Slide 5 – TCO update

- WPMP – Wellhead Pressure Management Project
- FGP – Future Growth Project
- KTL – Complex Technology Line (includes 5 trains)
- GTG – Gas Turbine Generator (includes 5 generators)
- SGP – Second-Generation Plant (includes 1 train)
- SGI – Second-Generation Injection
- 3GP – Third-Generation Plant (includes 1 train)
- 3GI – Third-Generation Injection
- PBF – Pressure Boost Facility (includes 4 PBF compressors)
- Inlet Separators (includes 4 trains)
- WSG – Wet Sour Gas (includes 5 compressors)

### Slide 12 – Costs always matter

- Unit opex – Calculated as the sum of operating expenses and selling, general and administrative expenses from the Consolidated Statement of Income, divided by corresponding estimated volumes that include Upstream net production, Refinery throughput and oil-equivalent Chemicals production.
- Structural cost reductions describe decreases in operating expenses as a result of operational efficiencies, divestments, and other cost saving measures that are expected to be sustainable compared with 2024 levels. The total change between periods in underlying operating expenses will reflect both structural cost reductions and other changes in spend, including market factors, such as inflation and foreign exchange impacts, as well as changes in activity levels and costs associated with new operations. YE2026 target reflects targeted annualized savings achieved by the end of 2026 compared to 2024.