the human energy company\*

# Fourth quarter 2023 earnings call

February 2, 2024

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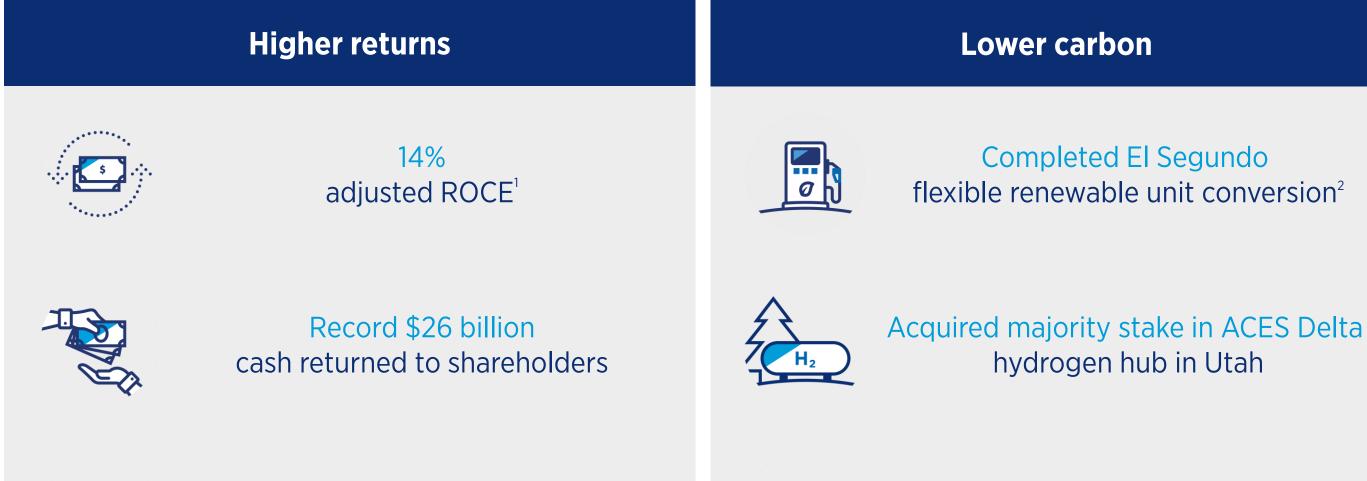
As used in this presentation, the term "Chevron" and such terms as "the company," "the corporation," "our," "we," "us" and "its" may refer to Chevron Corporation, one or more of its consolidated subsidiaries, or to all of them taken as a whole. All of these terms are used for convenience only and are not intended as a precise description of any of the separate companies, each of which manages its own affairs.

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This presentation is meant to be read in conjunction with the Fourth Quarter 2023 Transcript posted on chevron.com under the headings "Investors," "Events & Presentations."



# **Winning combination**



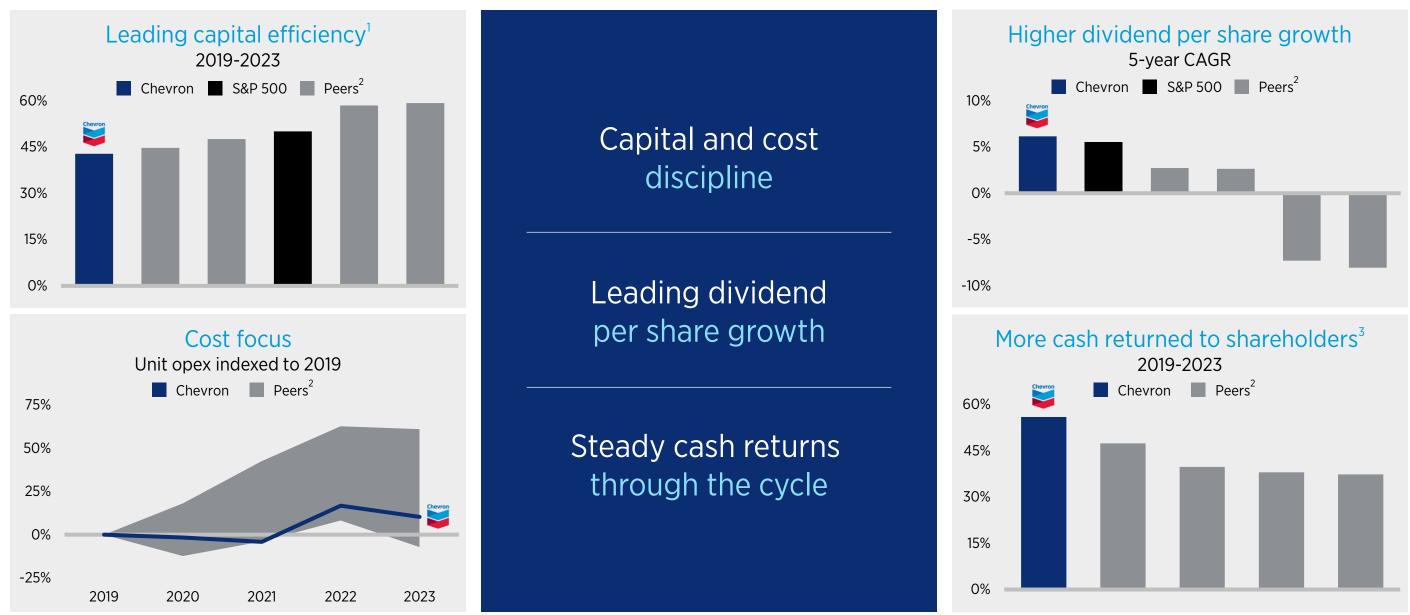


**Closed PDC Energy &** announced Hess acquisition

Expanded Bayou Bend CCS >140,000 acres of CO<sub>2</sub> pore space

<sup>1</sup> Reconciliation of non-GAAP measures can be found in the appendix. <sup>2</sup> El Segundo refinery's diesel hydrotreater (DHT) unit to process either 100% renewable or traditional feedstocks.

## **Delivering unmatched value to shareholders**



<sup>1</sup> Calculated as cumulative capital expenditures, cash acquisitions and loans to affiliates net of repayments divided by cash flow from operations (CFFO). <sup>2</sup> Peers include BP, XOM, SHEL and TTE.

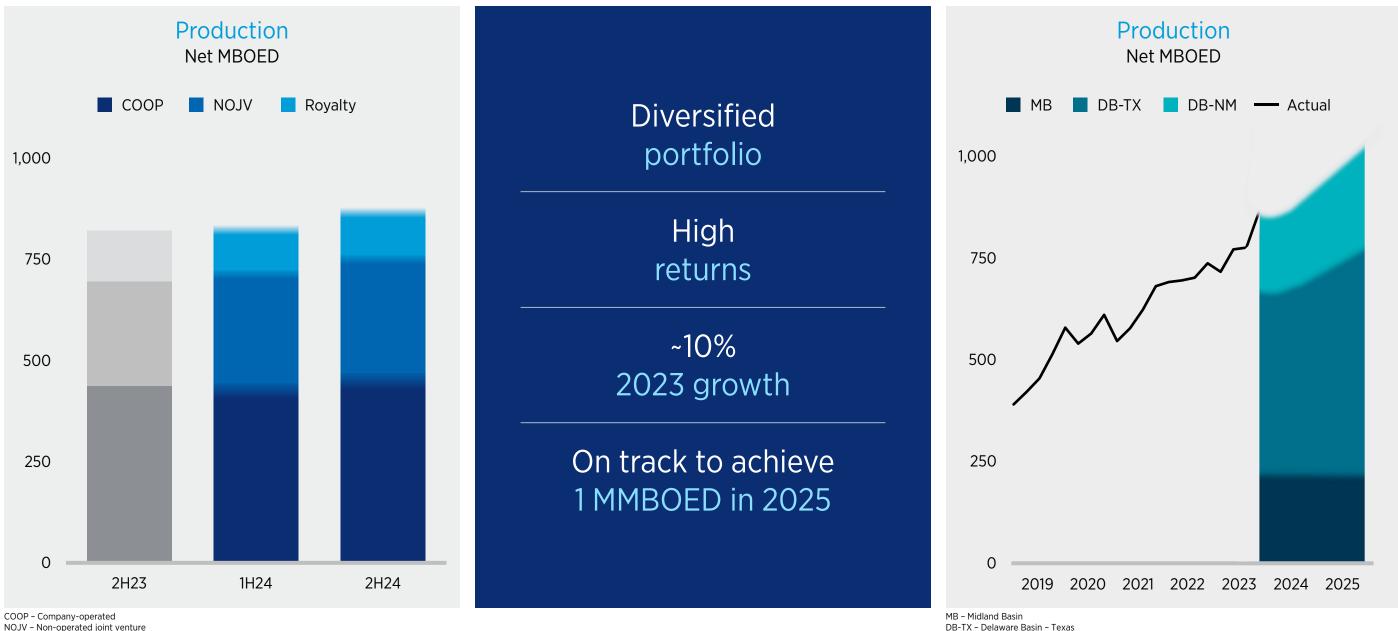
<sup>3</sup> Calculated as cumulative dividends and gross share repurchases divided by CFFO.

See appendix for additional slide notes providing definitions, source information, calculations and other information.





## **Strong Permian execution and outlook**

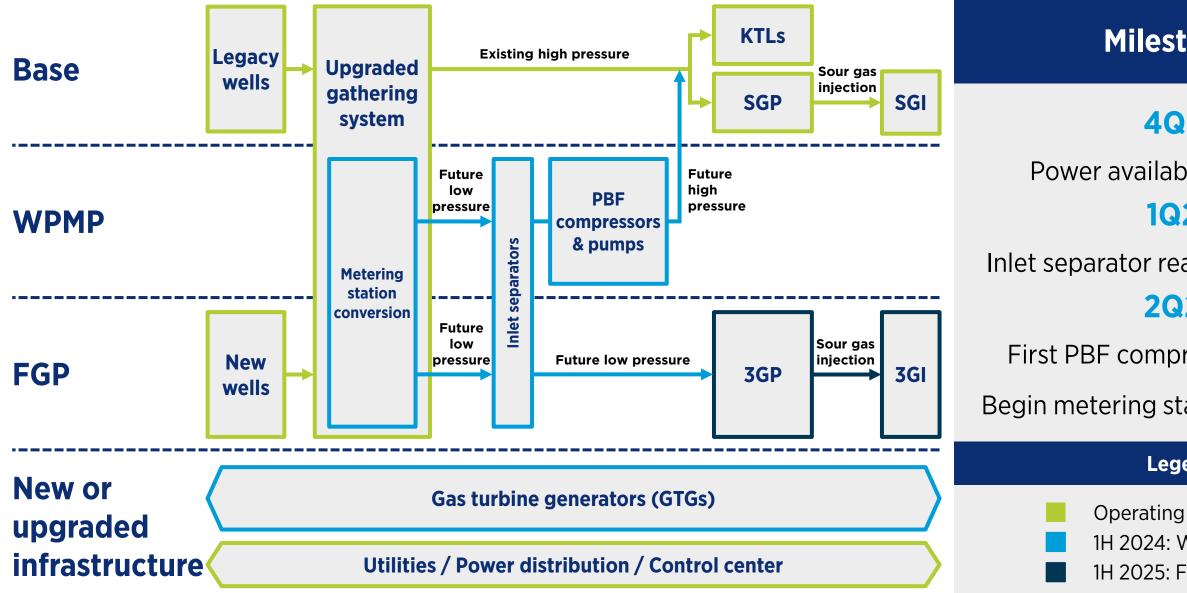


NOJV - Non-operated joint venture

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DB-NM - Delaware Basin - New Mexico

## **TCO update**



See appendix for slide notes providing definitions



### **Milestones**

## 4Q23

Power available from GTGs

### 1Q24

Inlet separator ready for operation

### 2Q24

- First PBF compressor available
- Begin metering station conversions

### Legend

1H 2024: WPMP start-up 1H 2025: FGP start-up

## **Financial highlights**

### 4Q23

Earnings / Earnings per diluted share	\$2.3 billion / \$1.22	\$2	
Adjusted earnings / EPS <sup>1</sup>	\$6.5 billion / \$3.45		
Cash flow from operations / excl. working capital <sup>1</sup>	\$12.4 billion / \$11.4 billion	\$35.6	
Total capex / Organic capex	\$4.4 billion / \$4.3 billion	\$15.8	
ROCE / Adjusted ROCE <sup>1,2</sup>			
Dividends paid	\$2.8 billion		
Share repurchases	\$3.4 billion		

### Debt ratio / Net debt ratio<sup>1,3</sup>

<sup>1</sup> Reconciliation of special items, FX, and other non-GAAP measures can be found in the appendix.

<sup>2</sup> Calculations of ROCE and Adjusted ROCE can be found in the appendix.

<sup>3</sup> As of 12/31/2023. Net debt ratio is defined as debt less cash equivalents and marketable securities divided by debt less cash equivalents and marketable securities plus stockholders' equity.



### 2023

21.4 billion / \$11.36

24.7 billion / \$13.13

.6 billion / \$38.8 billion

.8 billion / \$15.2 billion

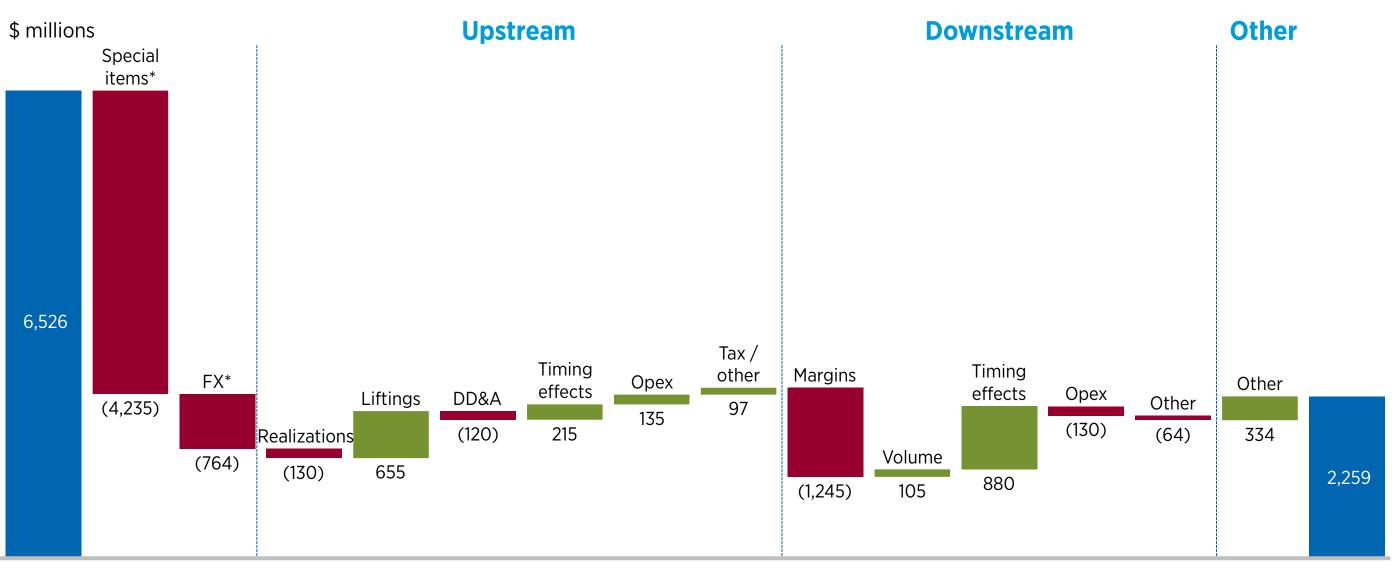
11.9% / 13.7%

**\$11.3** billion

**\$14.9** billion

11.5% / 7.3%

## **Chevron earnings** 4Q23 vs. 3Q23



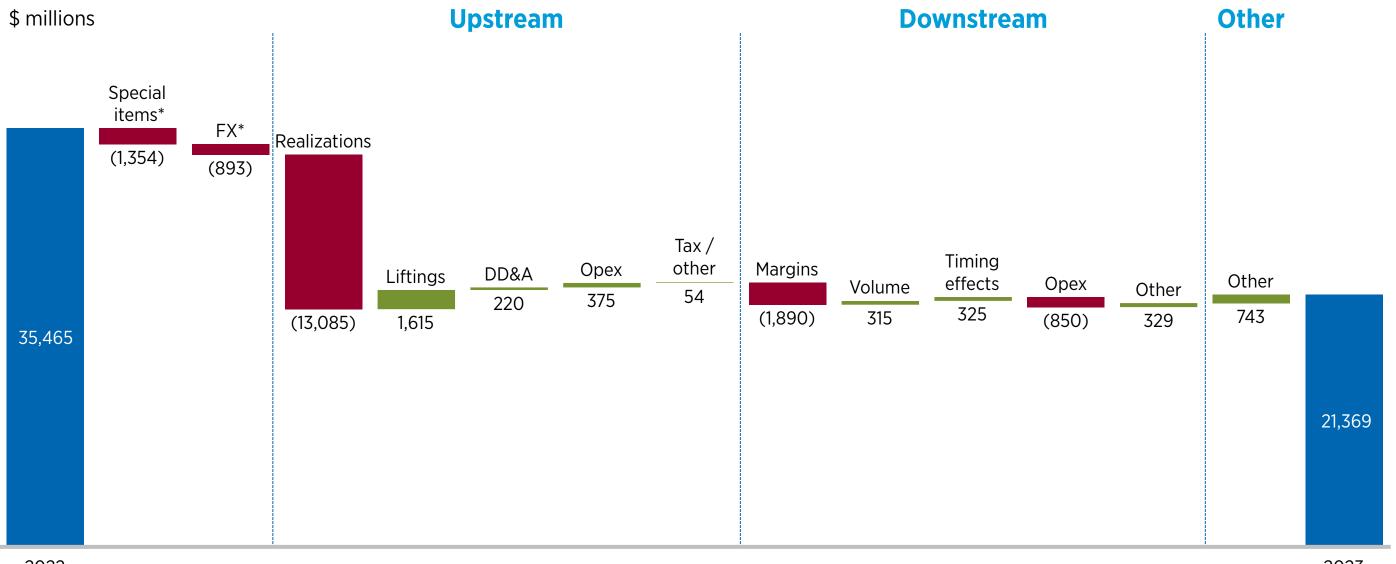
### 3Q23 earnings

\* Reconciliation of special items and FX can be found in the appendix.



### 4Q23 earnings

## Chevron earnings 2023 vs. 2022



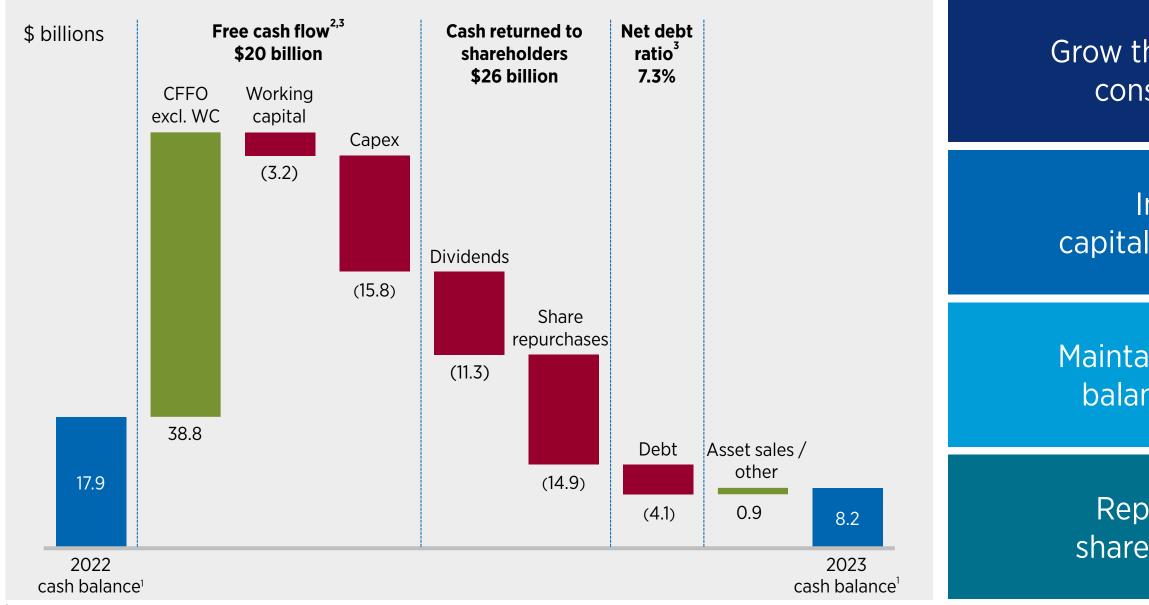
### 2022 earnings

 $^{\ast}$  Reconciliation of special items and FX can be found in the appendix.



### 2023 earnings

## **Consistent financial priorities**



 <sup>1</sup> Includes cash, cash equivalents, marketable securities. Excludes restricted cash.
 <sup>2</sup> Free cash flow is defined as cash flow from operations less capital expenditures.
 <sup>3</sup> Reconciliation of non-GAAP measures can be found in the appendix. Note: Numbers may not sum due to rounding.

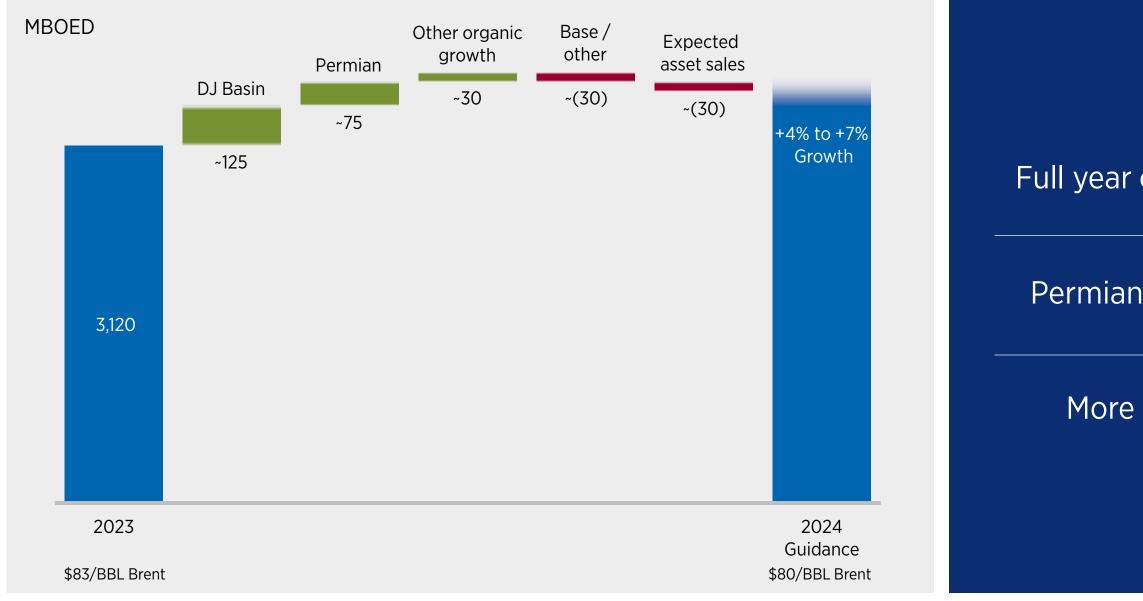
# Grow the dividend consistently

Invest capital efficiently

Maintain a strong balance sheet

Repurchase shares steadily

# **2024 production outlook**





### Full year of PDC Energy

### Permian growth ~10%

## More asset sales

## **Forward guidance**

1Q24 outlook			Full year 2024 ou
UPSTREAM	Turnarounds & downtime:	~(70) MBOED	Production outlook: (incl. expected 2024 asset sales)
DOWNSTREAM	Turnarounds (A/T earnings): \$(250	)) - \$(350)MM	
CORPORATE	Share repurchases: Dividend per share increase of 8% to \$1.63	\$3B +/- 20%	Adjusted "All Other" segment earnings <sup>1</sup> : Affiliate dividends <sup>2</sup> : Distributions more (less) than income from equity af B/T asset sales proceeds: Capex (organic): Affiliate Capex: DD&A <sup>3</sup> : <u>Sensitivities</u> : ~10 MBOED per \$10 change in Brent \$425 MM A/T earnings per \$1 change in Brent \$550 MM A/T earnings per \$1 change in Henry Hub \$150 MM A/T earnings per \$1 change in Int'l spot LN

<sup>1</sup> Excludes foreign exchange and special items. Due to the forward-looking nature, management cannot reliably predict certain components of the most directly comparable forward-looking GAAP measure and is therefore unable to provide a quantitative reconciliation. <sup>2</sup> Affiliate dividends at \$80/BBL Brent.

<sup>3</sup> Excludes equity affiliate depreciation, depletion, and amortization (DD&A), which is recorded within "Income (loss) from equity affiliates" on the Consolidated Statement of Income. Affiliate DD&A will increase after TCO's WPMP comes online.

## utlook

### +4% to +7%

affiliates:

~\$(2.2)B ~\$4B ~\$(1)B \$1 - \$2B \$15.5 - \$16.5B ~\$3B \$16 - \$17B

NG

# questions answers





## **Appendix: reconciliation of non-GAAP measures Reported earnings to adjusted earnings**

	1Q22	2Q22	3Q22	4Q22	FY22	1Q23	2Q23	3Q23	4Q23	FY23
Reported earnings (\$ millions)										
Upstream	6,934	8,558	9,307	5,485	30,284	5,161	4,936	5,755	1,586	17,438
Downstream	331	3,523	2,530	1,771	8,155	1,800	1,507	1,683	1,147	6,137
All Other	(1,006)	(459)	(606)	(903)	(2,974)	(387)	(433)	(912)	(474)	(2,206)
Total reported earnings	6,259	11,622	11,231	6,353	35,465	6,574	6,010	6,526	2,259	21,369
Diluted weighted avg. shares outstanding ('000)	1,944,542	1,957,109	1,940,002	1,919,731	1,940,277	1,900,785	1,875,508	1,877,104	1,868,101	1,880,307
Reported earnings per share	\$3.22	\$5.95	\$5.78	\$3.33	\$18.28	\$3.46	\$3.20	\$3.48	\$1.22	\$11.36
Special items (\$ millions)										
UPSTREAM										
Asset dispositions	-	200	-	-	200	-	-	-	-	-
Pension settlement & curtailment costs	-	-	-	-	-	-	-	-	-	-
Impairments and other*	-	(600)	-	(1,075)	(1,675)	(130)	225	560	(3,715)	(3,060)
Subtotal	-	(400)	-	(1,075)	(1,475)	(130)	225	560	(3,715)	(3,060)
DOWNSTREAM										
Asset dispositions	-	-	-	-	-	-	-	-	-	-
Pension settlement & curtailment costs	-	-	-	-	-	-	-	-	-	-
Impairments and other*	-	-	-	-	-	-	-	-	-	-
Subtotal	-	-	-	-	-	-	-	-	-	-
ALL OTHER										
Pension settlement & curtailment costs	(66)	(11)	(177)	(17)	(271)	-	-	(40)	-	(40)
Impairments and other*	-	-	-	-	-	-	-	-	-	-
Subtotal	(66)	(11)	(177)	(17)	(271)	-	-	(40)	-	(40)
Total special items	(66)	(411)	(177)	(1,092)	(1,746)	(130)	225	520	(3,715)	(3,100)
Foreign exchange (\$ millions)										
Upstream	(144)	603	440	(83)	816	(56)	10	584	(162)	376
Downstream	23	145	179	(112)	235	18	4	24	(58)	(12)
All other	(97)	(80)	5	(210)	(382)	(2)	(4)	(323)	(259)	(588)
Total FX	(218)	668	624	(405)	669	(40)	10	285	(479)	(224)
Adjusted earnings (\$ millions)										
Upstream	7,078	8,355	8,867	6,643	30,943	5,347	4,701	4,611	5,463	20,122
Downstream	308	3,378	2,351	1,883	7,920	1,782	1,503	1,659	1,205	6,149
All Other	(843)	(368)	(434)	(676)	(2,321)	(385)	(429)	(549)	(215)	(1,578)
Total adjusted earnings (\$ millions)	6,543	11,365	10,784	7,850	36,542	6,744	5,775	5,721	6,453	24,693
Adjusted earnings per share	\$3.36	\$5.82	\$5.56	\$4.09	\$18.83	\$3.55	\$3.08	\$3.05	\$3.45	\$13.13
						-				-

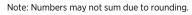
\* Includes impairment charges, write-offs, decommissioning obligations from previously sold assets, severance costs, unusual tax items, and other special items Note: Numbers may not sum due to rounding.





## **Appendix: reconciliation of non-GAAP measures** Cash flow from operations excluding working capital **Free cash flow** Free cash flow excluding working capital

\$ millions	1Q23	2Q23	3Q23	4Q23	
Net cash provided by operating activities	7,205	6,297	9,673	12,434	3
Less: Net decrease (increase) in operating working capital	(1,815)	(3,133)	767	996	(
Cash Flow from Operations Excluding Working Capital	9,020	9,430	8,906	11,438	
Net cash provided by operating activities	7,205	6,297	9,673	12,434	
Less: Capital expenditures	3,038	3,757	4,673	4,361	
Free Cash Flow	4,167	2,540	5,000	8,073	
Less: Net decrease (increase) in operating working capital	(1,815)	(3,133)	767	996	
Free Cash Flow Excluding Working Capital	5,982	5,673	4,233	7,077	
Note: Numbers may not sum due to rounding.					







FY23
35,609
(3,185)
38,794
35,609
15,829
19,780
(3,185)

22,965

## **Appendix: reconciliation of non-GAAP measures** Net debt ratio

\$ millions	2023
Short term debt	529
Long term debt*	20,307
Total debt	20,836
Less: Cash and cash equivalents	8,178
Less: Marketable securities	45
Total adjusted debt	12,613
Total Chevron Corporation Stockholders' Equity	160,957
Total adjusted debt plus total Chevron Stockholders' Equity	173,570
Net debt ratio	7.3%
* Includes capital lease obligations / finance lease liabilities. Note: Numbers may not sum due to rounding.	





## **Appendix: reconciliation of non-GAAP measures Adjusted ROCE**

\$ millions	2023	\$ millions	
Total reported earnings	21,369	Adjusted earnings	
Non-controlling interest	42	Non-controlling interest	
Interest expense (A/T)	432	Interest expense (A/T)	
ROCE earnings	21,843	Adjusted ROCE earnings	
ROCE earnings	21,843	Adjusted ROCE earnings	
Average capital employed*	183,173	Average capital employed*	
ROCE	11.9%	Adjusted ROCE	

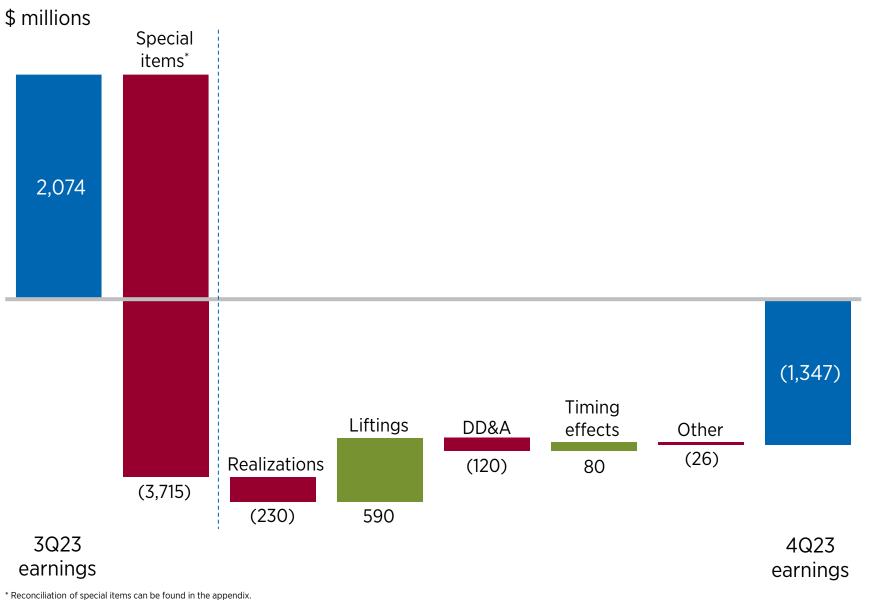
\* Capital employed is the sum of Chevron Corporation stockholders' equity, total debt and non-controlling interests. Average capital employed is computed by averaging the sum of capital employed at the beginning and the end of the period. Note: Numbers may not sum due to rounding.





2023
24,693
42
432
25,167
25,167
183,173
13.7%

## **Appendix** U.S. upstream earnings: 4Q23 vs. 3Q23



- Lower liquids realizations
- Higher liquids liftings
- Higher production, DD&A and opex due to PDC Energy acquisition
- Timing effects:
  - 4Q23:
  - Absence of 3Q23:

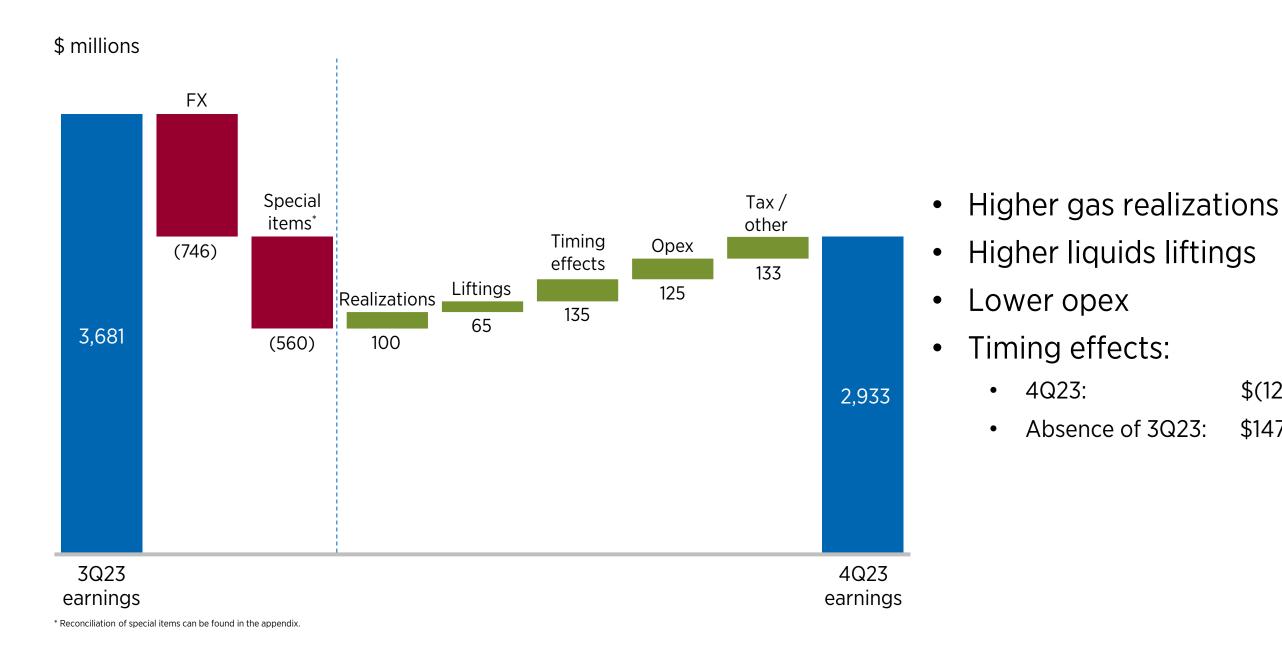
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## alizations ftings on, DD&A and C Energy

\$27

23: \$53

## International upstream earnings: 4Q23 vs. 3Q23



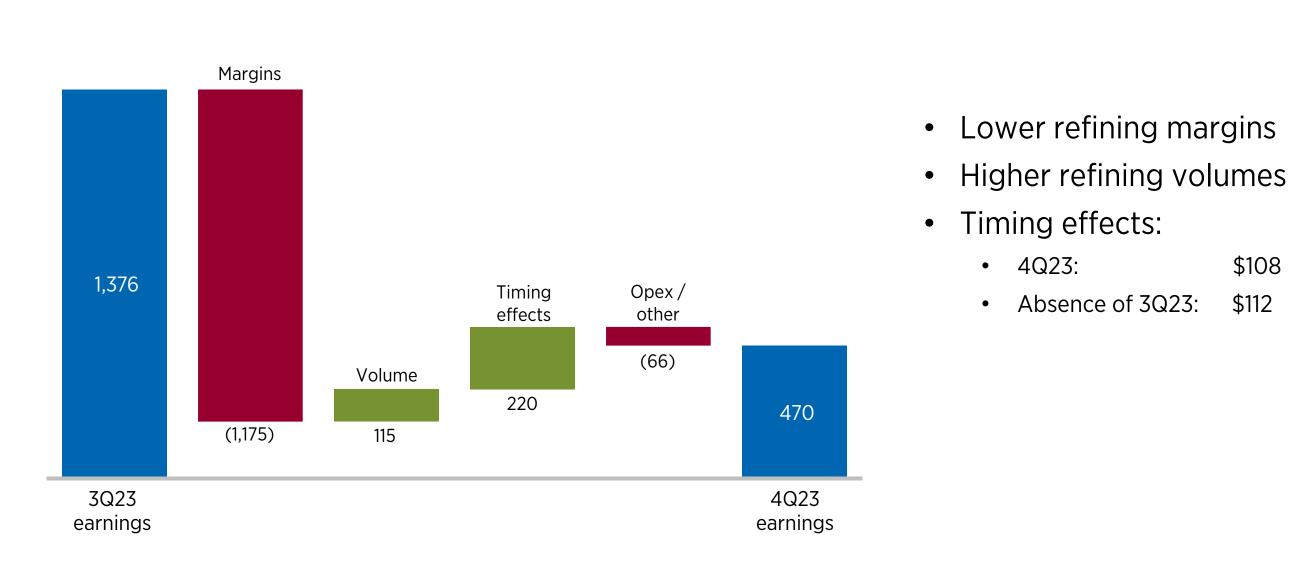


\$(12)

\$147

## **Appendix** U.S. downstream earnings: 4Q23 vs. 3Q23

\$ millions



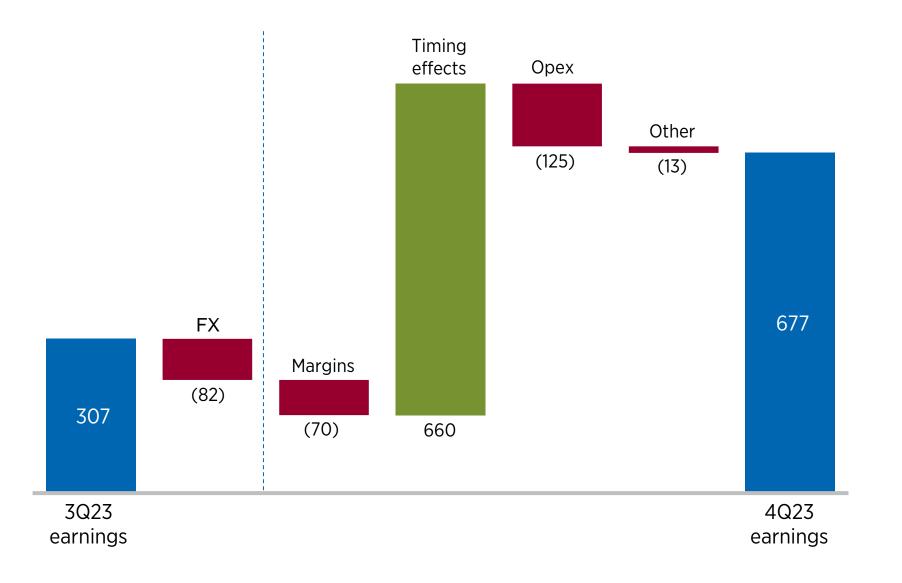


### \$108

### \$112

### International downstream earnings: 4Q23 vs. 3Q23

### \$ millions

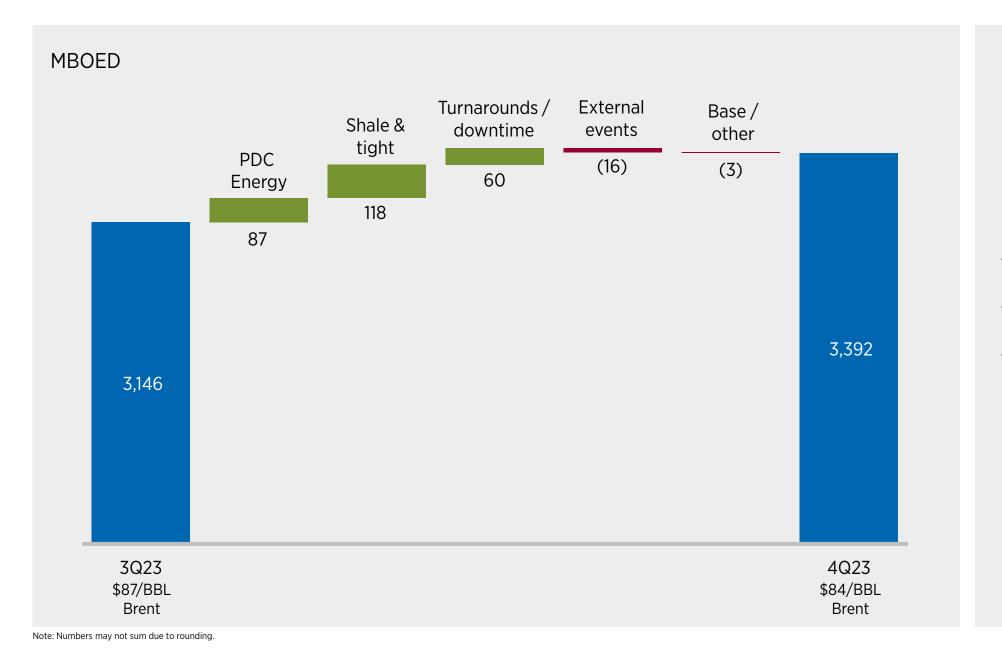


- Lower refining margins
- Higher opex
- Timing effects:
  - 4Q23:
  - Absence of 3Q23: •



### \$377 \$283

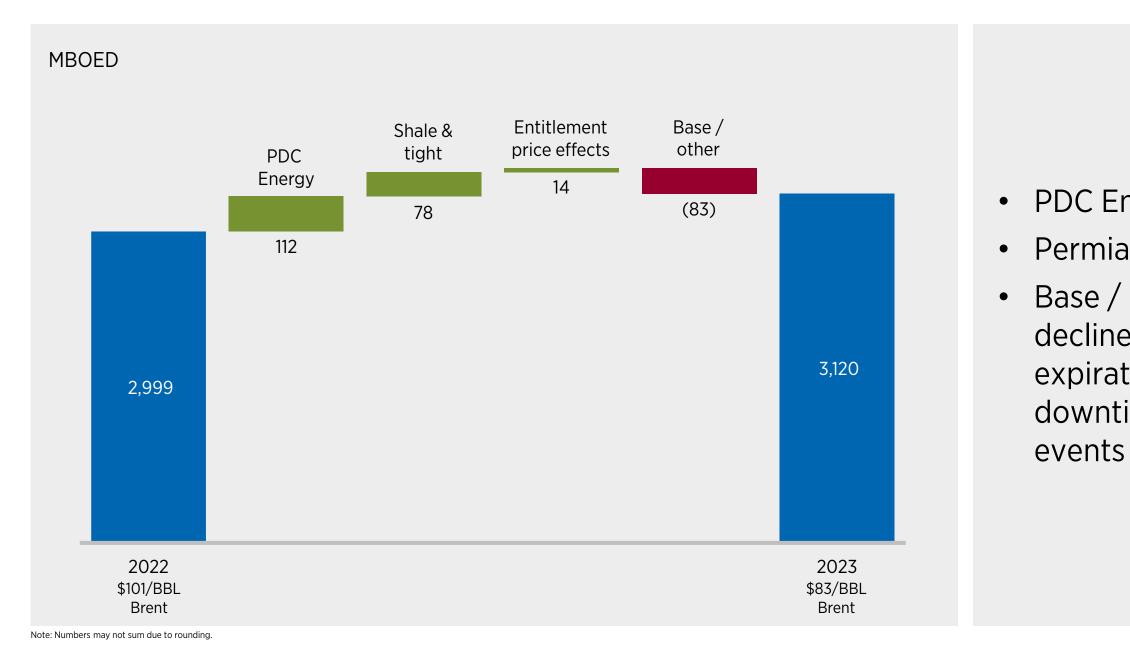
Worldwide net oil & gas production: 4Q23 vs. 3Q23



- •
- •

## • PDC Energy acquisition Permian production growth Absence of turnarounds at TCO and in Australia

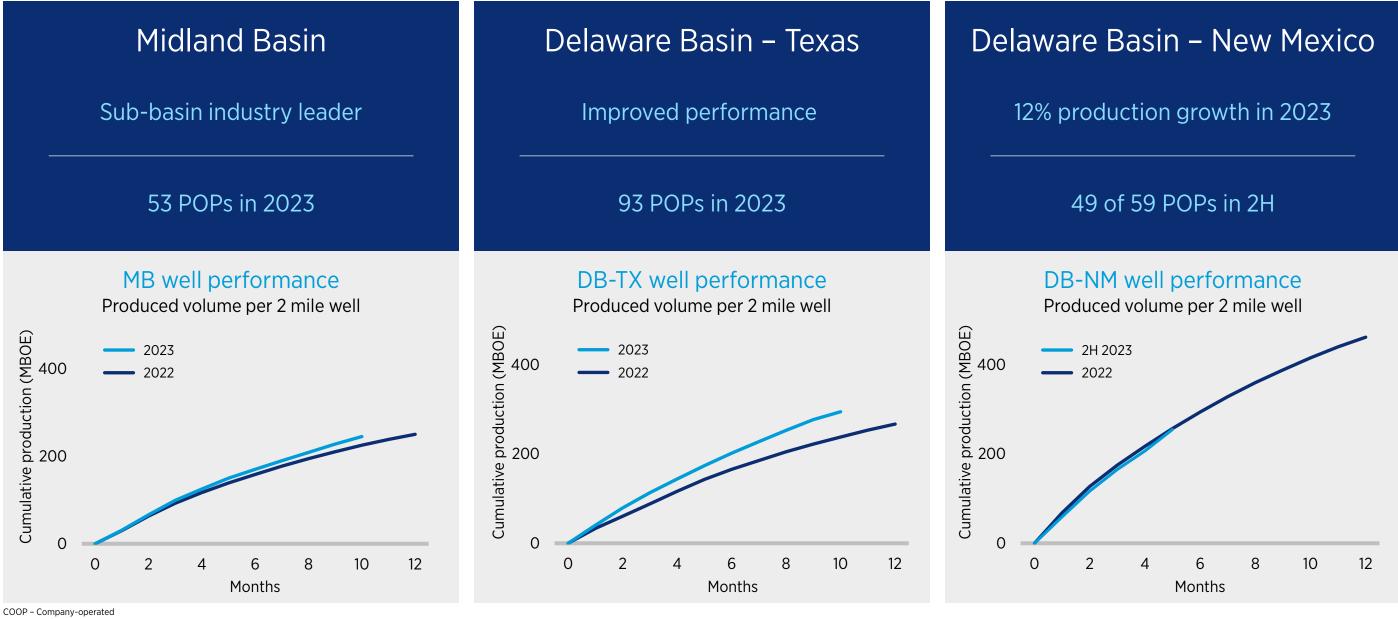
### Worldwide net oil & gas production: 2023 vs. 2022



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# PDC Energy acquisition Permian production growth Base / other: normal field decline, Thailand contract expiration and unplanned downtime, and external

## **Appendix** Permian 2023 COOP well performance



POP - Company-operated POP - Put on production MB - Midland Basin DB-TX - Delaware Basin - Texas DB-NM - Delaware Basin - New Mexico

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## **Appendix** Reserves and resources





## **Appendix Slide notes**

### Slide 4 – Delivering unmatched value to shareholders

- 3Q 2023 YTD data are used for all charts except dividend per share growth where full-year 2023 data were available and used.
- Capital efficiency Calculated as cumulative capital expenditures, cash acquisitions and loans to affiliates net of repayments divided by cash flow from operations (CFFO). •
- Unit opex Calculated as the sum of operating expenses and selling, general and administrative expenses from the Consolidated Statement of Income, divided by corresponding estimated volumes that include Upstream net production, Refinery throughput and oil-equivalent Chemicals production.
- Dividends & buybacks % of CFFO Calculated as cumulative dividends and gross share repurchases divided by CFFO. •
- CAGR Compound annual growth rate •
- Dividend growth per share Five-year compound annual growth rate from 2018 to 2023. All figures are based on published financial reports for each peer company. TTE dividends are calculated in Euros to avoid FX impacts. •

### Slide 6 - TCO update

- WPMP Wellhead Pressure Management Project
- FGP Future Growth Project
- KTL Komplex Technology Line (includes 5 trains) •
- GTG Gas Turbine Generator (includes 5 generators) •
- SGP Second-Generation Plant (includes 1 train) ٠
- SGI Second-Generation Injection ٠
- 3GP Third-Generation Plant (includes 1 train) •
- 3GI Third-Generation Injection ٠
- PBF Pressure Boost Facility (includes 4 PBF compressors) ٠
- Inlet Separators (includes 4 trains)

