

## **Cautionary statement**

#### CAUTIONARY STATEMENTS RELEVANT TO FORWARD-LOOKING INFORMATION FOR THE PURPOSE OF "SAFE HARBOR" PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This presentation contains forward-looking statements relating to Chevron's operations that are based on management's current expectations, estimates and projections about the petroleum, chemicals and other energy-related industries. Words or phrases such as "anticipates," "expects," "intends," "plans," "targets," "forecasts," "projects," "believes," "seeks," "schedules," "estimates," "positions," "pursues," "may," "could," "should," "will," "budgets," "outlook," "trends," "guidance," "focus," "on schedule," "on track," "is slated," "goals," "objectives," "strategies," "opportunities," "positions," "positions," "pursues," "may," "could," "should," "will," "budgets," "outlook," "trends," "guidance," "focus," "on schedule," "on track," "is slated," "goals," "objectives," "strategies," "opportunities," "positions," "positions," "pursues," "may," "could," "should," "will," "budgets," "outlook," "trends," "guidance," "focus," "on schedule," "on track," "is slated," "goals," "objectives," "strategies," "opportunities," "positions," "positions," "pursues," "may," "could," "should," "will," "budgets," "outlook," "trends," "guidance," "focus," "on schedule," "on track," "is slated," "goals," "objectives," "strategies," "opportunities," "positions," "positions," "positions," "pursues," "may," "could," "should," "will," "budgets," "outlook," "trends," "guidance," "focus," "positions," "positions,"

Among the important factors that could cause actual results to differ materially from those in the forward-looking statements are: changing crude oil and natural gas prices and demand for our products, and production curtailments due to market conditions; crude oil production quotas or other actions that might be imposed by the Organization of Petroleum Exporting Countries and other producing countries; public health crises, such as pandemics (including coronavirus (COVID-19)) and epidemics, and any related government policies and actions; changing economic, regulatory and political environments in the various countries in which the company operates; general domestic and international economic and political conditions; changing refining, marketing and chemicals margins; the company's ability to realize anticipated cost savings, expenditure reductions and efficiencies associated with enterprise transformation initiatives; actions of competitors or regulators; timing of exploration expenses; timing of crude oil liftings; the competitiveness of alternate-energy sources or product substitutes; technological developments; the results of operations and financial condition of the company's suppliers, vendors, partners and equity affiliates, particularly during extended periods of low prices for crude oil and natural gas during the COVID-19 pandemic; the inability or failure of the company's joint-venture partners to fund their share of operations and development activities; the potential failure to achieve expected net production from existing and future crude oil and natural gas development projects; potential delays in the development, construction or start-up of planned projects; the potential disruption or interruption of the company's operations due to war, accidents, political events, civil unrest, severe weather, cyber threats, terrorist acts, or other natural or human causes beyond the company's control; the potential liability for remedial actions or assessments under existing or future environmental regulations, including international agreements and regulations and litigation; significant operational, investment or product changes required by existing or future environmental statutes and regulations, including international agreements and national or regional legislation and regulatory measures to limit or reduce greenhouse gas emissions; the potential liability resulting from pending or future litigation; the company's ability to successfully integrate the operations of Chevron and Noble Energy and achieve the anticipated benefits from the acquisition of Noble Energy; the company's future acquisitions or dispositions or shares or the delay or failure of such transactions to close based on required closing conditions: the potential for gains and losses from asset dispositions or impairments; government mandated sales, divestitures, recapitalizations, industry-specific taxes, tariffs, sanctions, changes in fiscal terms or restrictions on scope of company operations; foreign currency movements compared with the U.S. dollar; material reductions in corporate liquidity and access to debt markets; the receipt of required Board authorizations to pay future dividends; the effects of changed accounting rules under generally accepted accounting principles promulgated by rule-setting bodies; the company's ability to identify and mitigate the risks and hazards inherent in operating in the global energy industry; and the factors set forth under the heading "Risk Factors" on pages 18 through 21 of the company's 2019 Annual Report on Form 10-K, as updated by Part II, Item 1A, "Risk Factors" in the company's subsequently filed Quarterly Reports on Form 10-Q, and in other subsequent filings with the U.S. Securities and Exchange Commission. Other unpredictable or unknown factors not discussed in this presentation could also have material adverse effects on forward-looking statements.

As used in this presentation, the term "Chevron" and such terms as "the company," "the corporation," "our," "we," "us" and "its" may refer to Chevron Corporation, one or more of its consolidated subsidiaries, or to all of them taken as a whole. All of these terms are used for convenience only and are not intended as a precise description of any of the separate companies, each of which manages its own affairs.

Terms such as "resources" may be used in this presentation to describe certain aspects of Chevron's portfolio and oil and gas properties beyond the proved reserves. For definitions of, and further information regarding, this and other terms, see the "Glossary of Energy and Financial Terms" on pages 54 through 55 of Chevron's 2019 Supplement to the Annual Report available at chevron.com.

This presentation is meant to be read in conjunction with the Third Quarter 2020 Transcript posted on chevron.com under the headings "Investors," "Events & Presentations."





## Winning in any environment

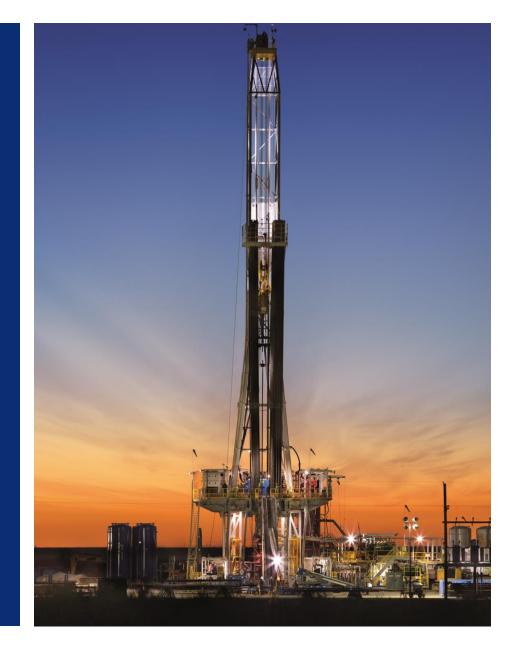
**Advantaged portfolio** 

**Unmatched financial strength** 

Capital discipline

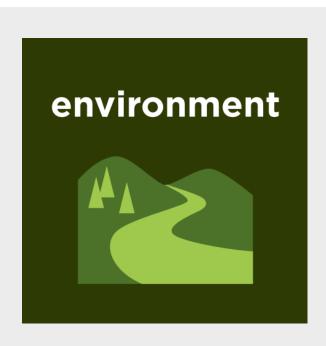
Superior cash returns to shareholders

Sustainable value creation for stakeholders





## Delivering on our commitment to ESG



Protecting the environment

Addressing climate change

Managing water resources



Respecting human rights

Creating prosperity in communities

Valuing diversity and inclusion



Board diversity and refreshment

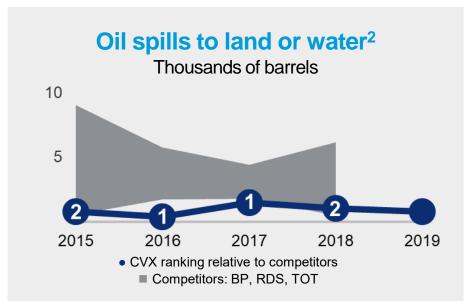
Transparency in reporting (TCFD)

Human capital management



## Leading operational excellence

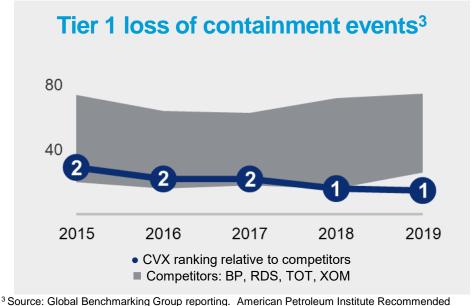


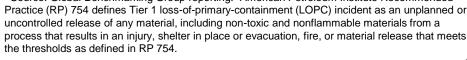












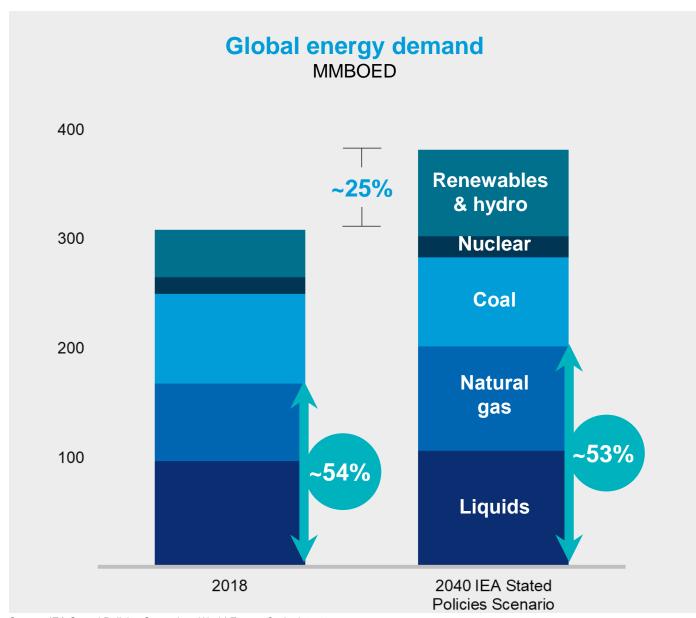
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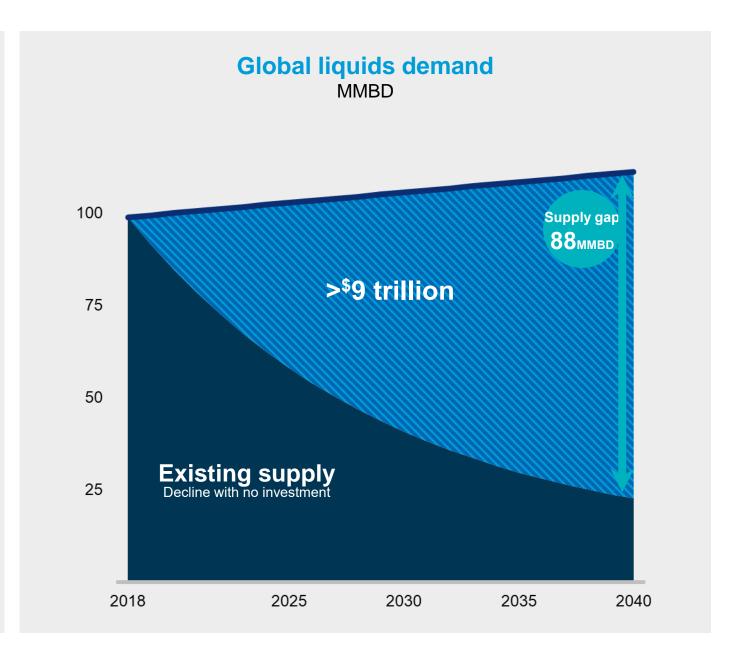
<sup>&</sup>lt;sup>1</sup> Source: Global Benchmarking Group reporting. XOM and BP are lost time incident rates; RDS is lost time incident rates for injuries only; TOT is not included in competitor range due to reporting differences.

<sup>&</sup>lt;sup>2</sup> Source: Global Benchmarking Group reporting. Oil spills greater than one barrel. Excludes sabotage events. XOM is not included in competitor range due to reporting differences. When needed, units converted to thousands of barrels.

<sup>© 2020</sup> Chevron Corporation

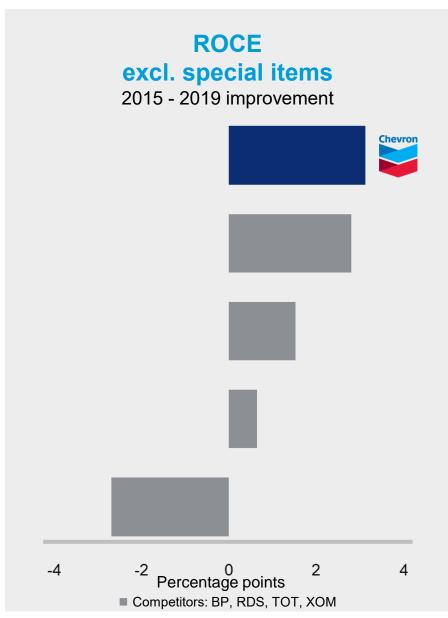
## **Growing demand for our products**



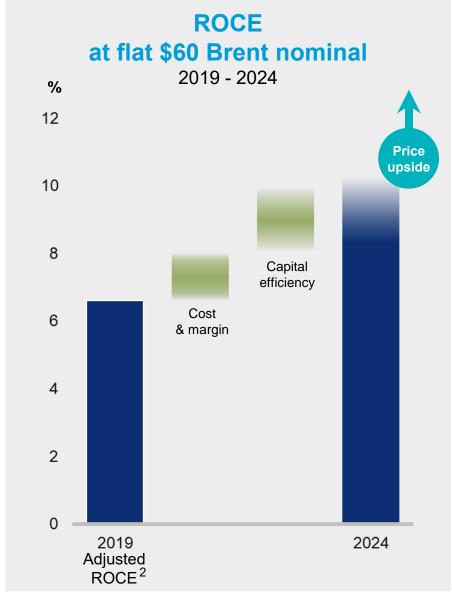




## Increasing returns on capital







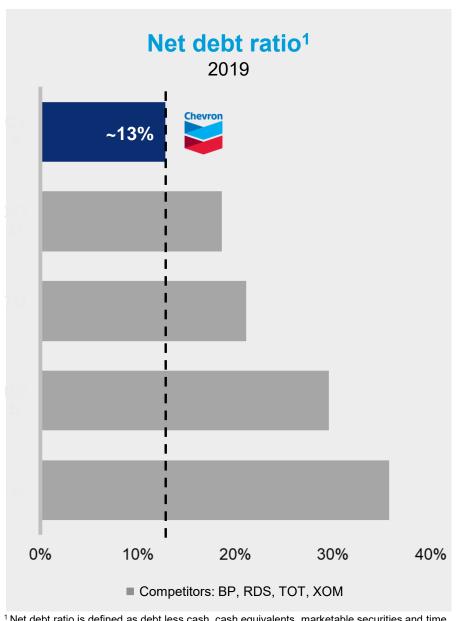
<sup>&</sup>lt;sup>2</sup> Adjusted EPS and adjusted ROCE do not include earnings impact of special items and FX. Price normalized to \$60 Brent nominal and mid-cycle Downstream & Chemicals margins. Adjusted EPS includes assumption of \$5B per year share repurchase. \$1.1 billion mid-cycle Downstream & Chemical margins is based on past 7 years average margin.

Note: \$60/bbl. Brent nominal is for illustrative purposes only and not necessarily indicative of Chevron's price forecast.



<sup>&</sup>lt;sup>1</sup>ROCE excluding special items for all periods (2015 - 2019).

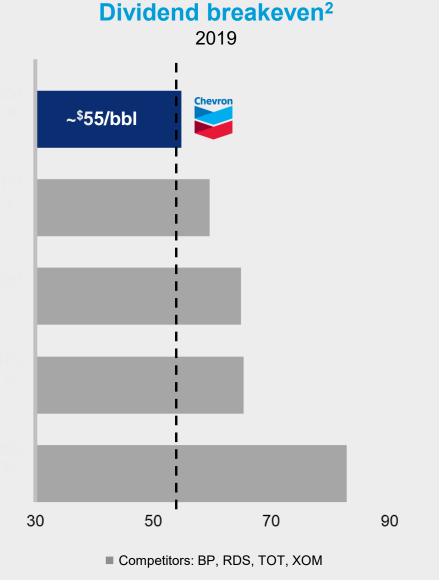
## **Unmatched financial strength**







<sup>&</sup>lt;sup>1</sup> Net debt ratio is defined as debt less cash, cash equivalents, marketable securities and time deposits divided by debt less cash, cash equivalents, marketable securities and time deposits plus stockholders' equity. All figures are based on published financial reports for each peer company and are preliminary subject to 20-F/10-K filings. Refer to the 2019 CVX 10-K for reconciliation.

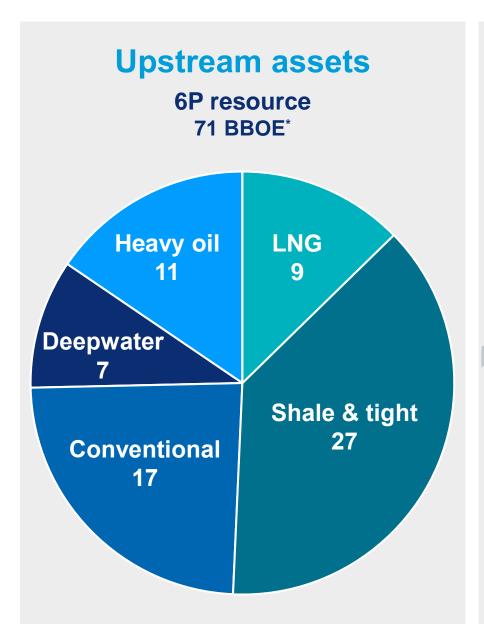


<sup>&</sup>lt;sup>2</sup> Reflects the Brent price required for the CFFO to cover both cash C&E and dividend using cash flow sensitivities to Brent provided by each company's public disclosures. Adjusted for companies that exclude interest paid in CFFO.

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## **Future investment opportunities**





#### **Downstream & Chemicals**

#### **Petrochemicals projects**

Yeosu USGC II Ras Laffan

#### Value chain integration

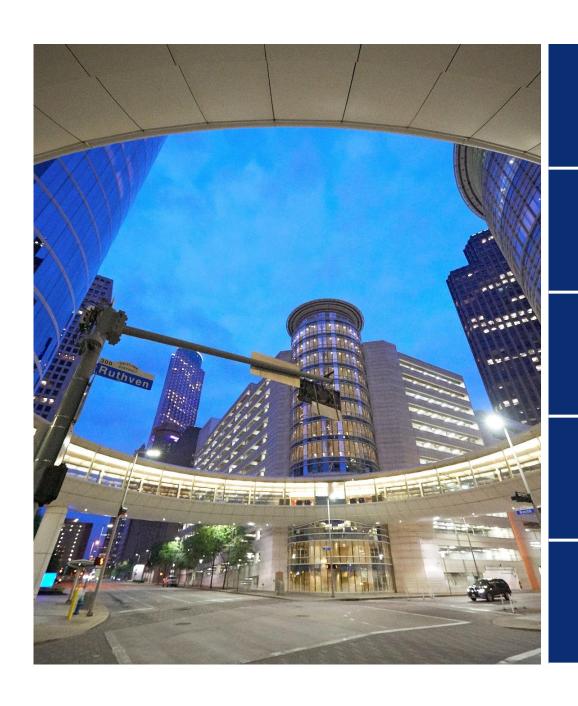
Pasadena / Permian Asia / Australia fuels





<sup>\*2019</sup> Net unrisked resource as defined in the 2019 Supplement to the Annual Report.

## Actions in response to current conditions



Maintain safe and reliable operations

Reduce short-cycle capital

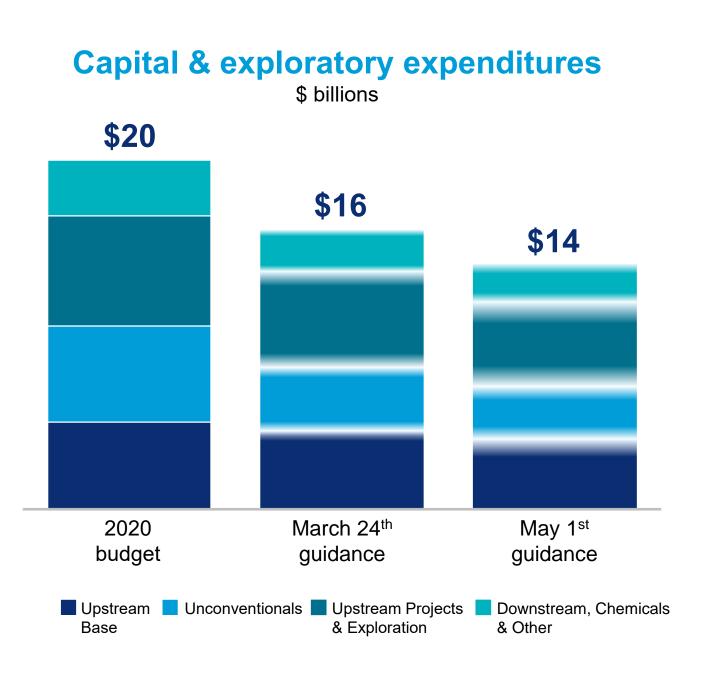
**Drive operating costs savings** 

**Guard balance sheet** 

**Preserve long-term value** 



## Reduce short-cycle capital



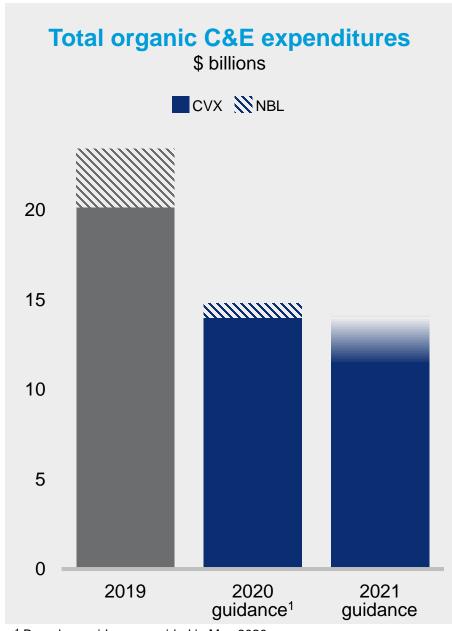
2H run rate up to 40% below budget

**Deferring short-cycle investments** 

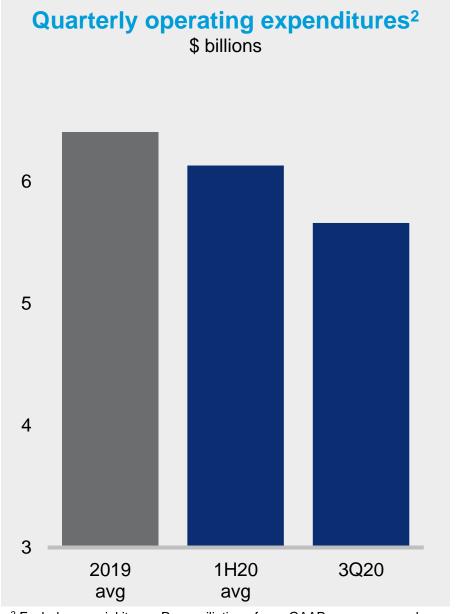
Prioritizing capital that preserves long-term value



## Lower spending





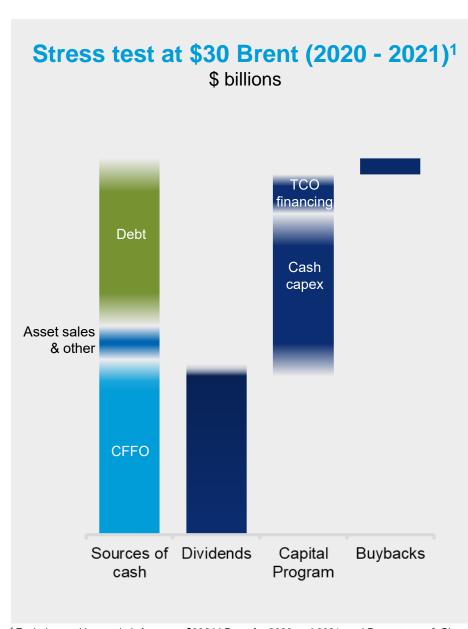


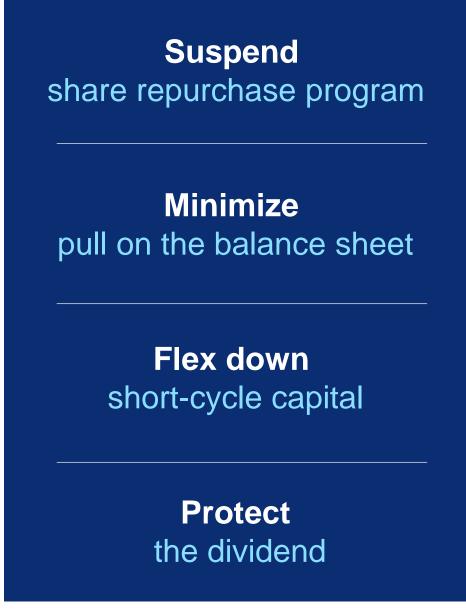
 $<sup>^{2}</sup>$  Excludes special items. Reconciliation of non-GAAP measures can be found in the appendix.

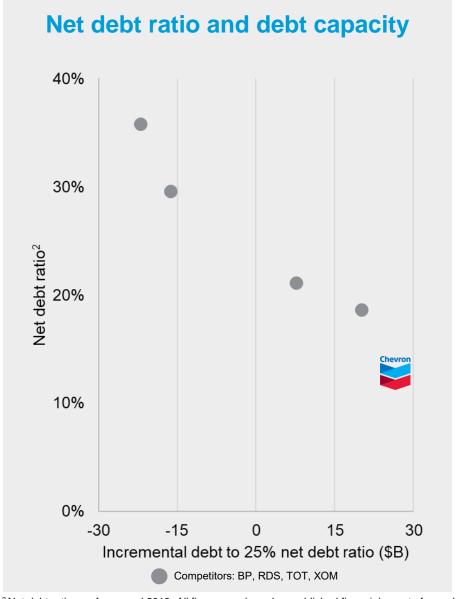


<sup>&</sup>lt;sup>1</sup> Based on guidance provided in May 2020.

## Guard balance sheet resilient at \$30 Brent







<sup>&</sup>lt;sup>2</sup> Net debt ratio as of year end 2019. All figures are based on published financial reports for each company. Refer to Chevron's 2019 Form 10-K for reconciliation of Chevron's net debt ratio.



<sup>&</sup>lt;sup>1</sup> Excludes working capital. Assumes \$30/bbl Brent for 2020 and 2021, and Downstream & Chemicals margins remain weak in 2020 and recover in 2021.

### Preserve long-term value



**Assets** 



**Capabilities** 



**Opportunities** 



**Sustainability** 

Maintain spend on asset integrity and reliability

Complete projects already under construction

**Preserve ability** 

to ramp-up short-cycle investments

Continue exploration in proven basins

Pace pre-FID projects across the portfolio

**Defer** short-cycle investments

Maintain commitment to ESG priorities

Continue approach to energy transition



## **Financial highlights**

3Q20

Earnings / per diluted share	\$(0.2) billion / \$(0.12)
Adjusted earnings / per diluted share <sup>1</sup>	\$0.2 billion / \$0.11
Cash flow from operations / excl. working capital <sup>1</sup>	\$3.5 billion / \$3.2 billion
Total C&E / Cash C&E <sup>2</sup>	\$2.6 billion / \$1.8 billion
Dividends paid	\$2.4 billion
Debt ratio / Net debt ratio <sup>3</sup>	20.9% / 17.5%

<sup>&</sup>lt;sup>1</sup> Reconciliation of special items, FX, and other non-GAAP measures can be found in the appendix.

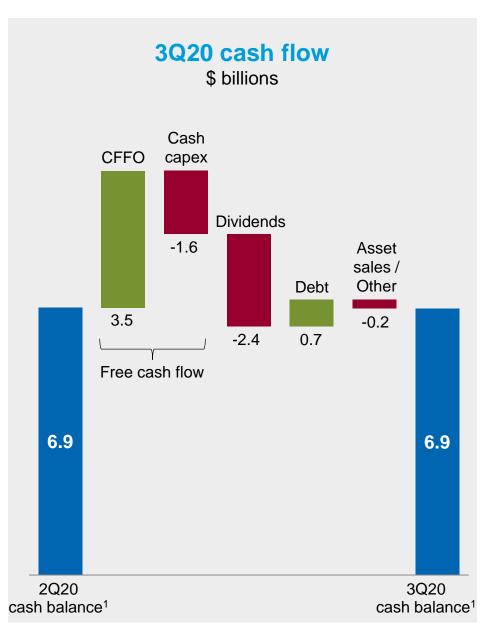
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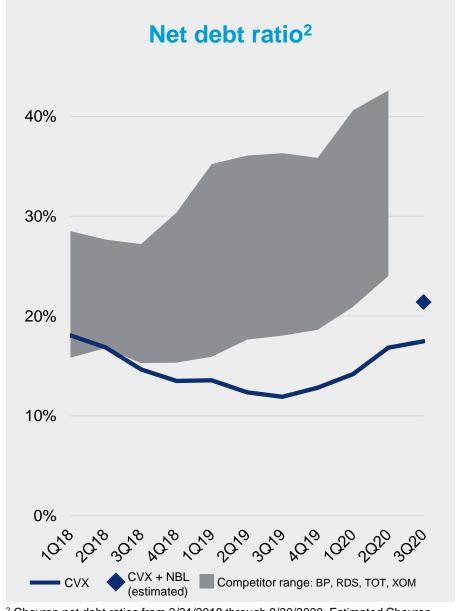
<sup>&</sup>lt;sup>2</sup> Excludes equity affiliates.

<sup>&</sup>lt;sup>3</sup> As of 9/30/2020. Net debt ratio is defined as debt less cash, cash equivalents, marketable securities and time deposits divided by debt less cash, cash equivalents, marketable securities and time deposits plus stockholders' equity.

## **Strong balance sheet**









<sup>&</sup>lt;sup>1</sup> Includes cash, cash equivalents, marketable securities, and time deposits. Excludes restricted cash. As of 6/30/2020 and 9/30/2020. Note: Numbers may not sum due to rounding.

<sup>&</sup>lt;sup>2</sup> Chevron net debt ratios from 3/31/2018 through 9/30/2020. Estimated Chevron plus Noble Energy net debt ratio assumes NBL debt and cash as of 9/30/2020 and a fair market value adjustment as of 10/5/2020. Net debt ratio of competitors from 3/31/2018 through 6/30/2020. All figures are based on published financial reports for each company. Reconciliation of non-GAAP measures can be found in the appendix.

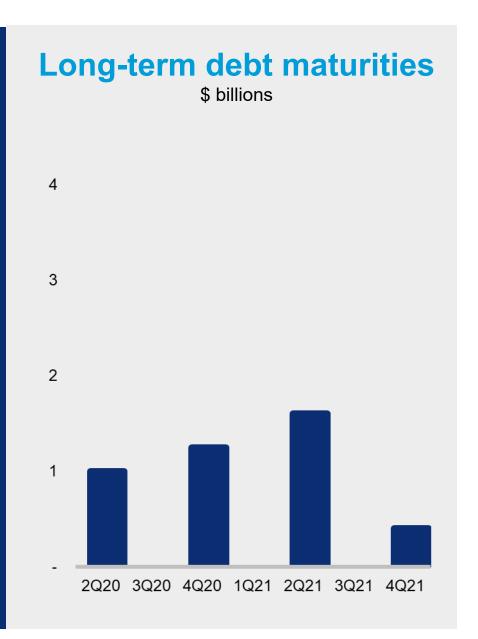
## Strong liquidity position





## **Modest** debt maturity horizon

## Ample access to debt markets





<sup>\*</sup>Cash includes cash, cash equivalents, marketable securities, and time deposits; excludes restricted cash. Commercial paper is based on estimated readily available incremental capacity.

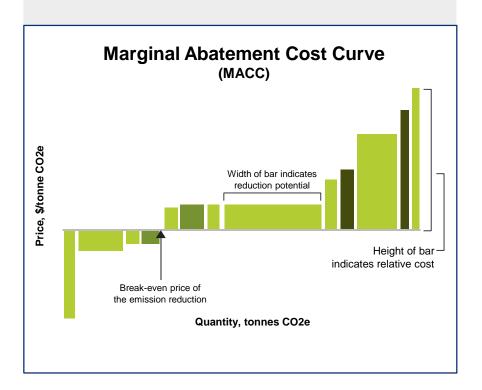
## Advancing the energy transition

## **Lower** carbon intensity

**MACC** investments

~\$100MM expected in 2021 budget

Focused on most cost-efficient projects



## Increase renewables

**Brightmark RNG joint venture** 

Announced in October 2020

Extends dairy partnerships



## Target breakthrough technologies

**Svante carbon capture trial** 

Supported by DOE grant

Start-up expected in 2022

**Svante** 



## **Recent highlights**

#### **Noble Energy acquisition**

**Transaction closed early October** 

Integration on-track

Solid 3Q performance



#### **Transformation update**

Reorganization finalized in 4Q

U.S. employee selections complete

\$1B in YE20 run-rate opex reductions



#### **Appalachia divestment**

**Signed agreement in late October** 

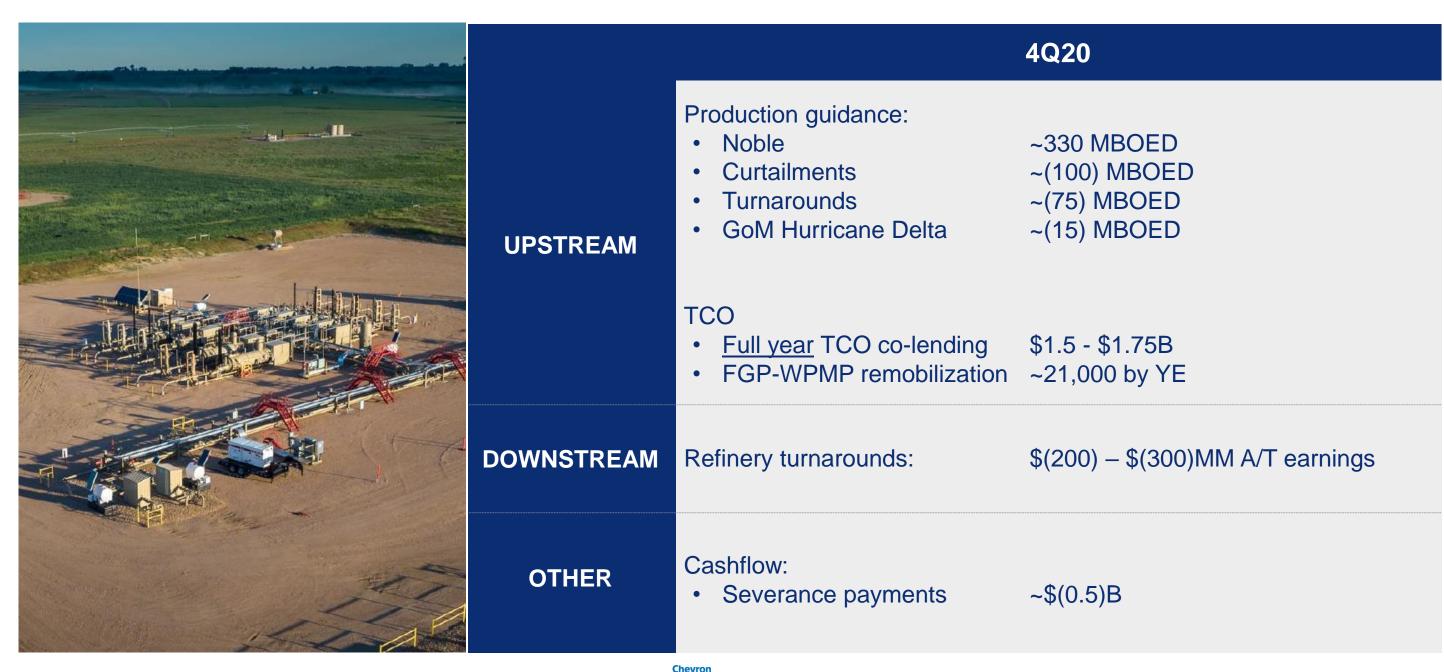
Expect to close by year-end

\$735MM sales price





## Looking ahead Forward guidance





## Upside leverage and downside resilience

**/** 

**High price** 

Leading dividend growth

Capital discipline

Surplus cash returned to shareholders

**Liquids weighted** 



Leading dividend growth

Flexible capital

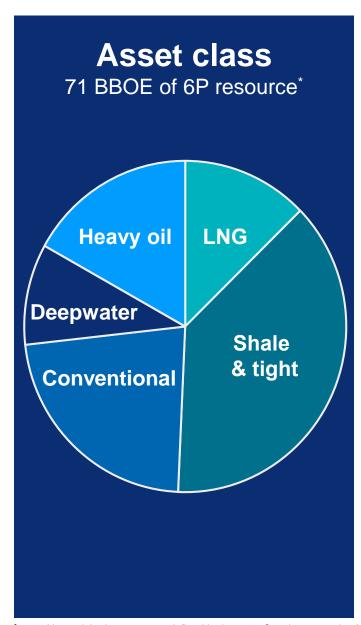
Balance sheet supports cash returns

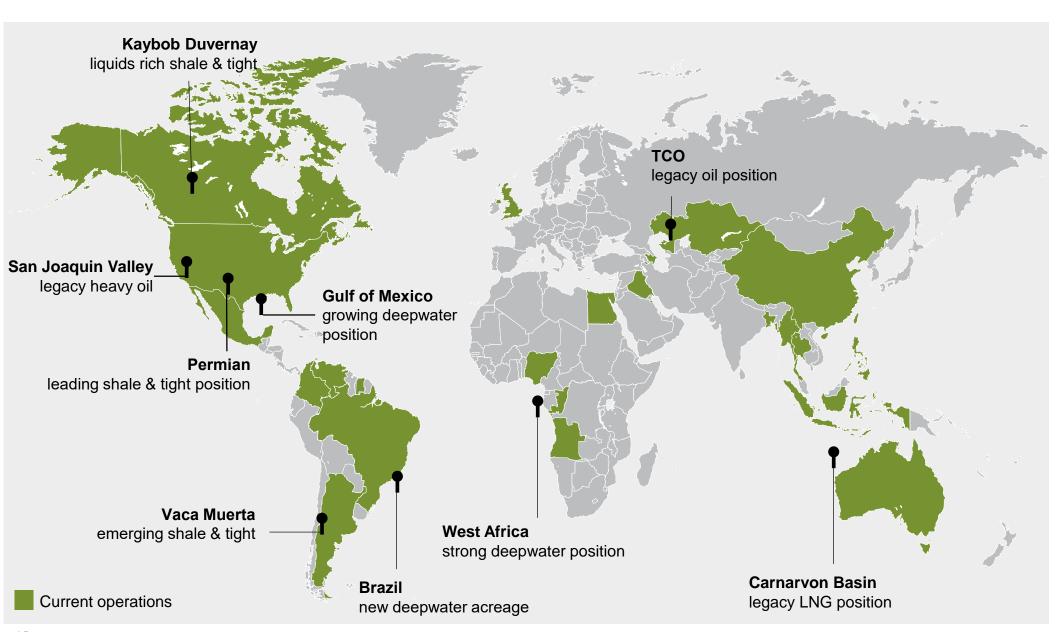
Low breakeven





## Diverse and advantaged portfolio

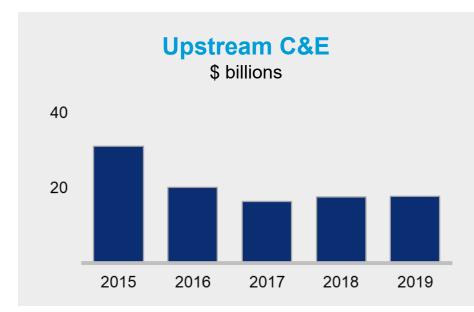


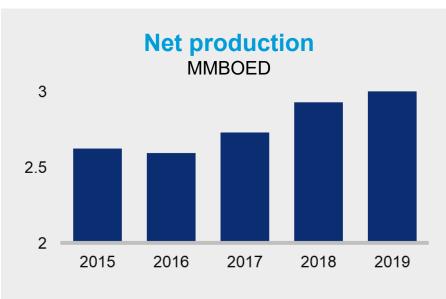


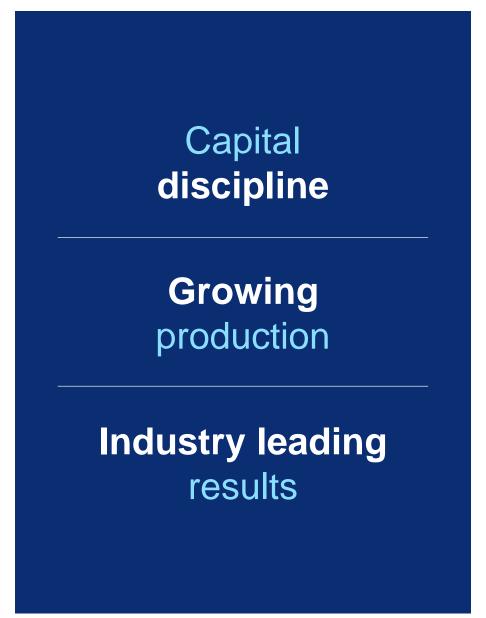
<sup>&</sup>lt;sup>\*</sup> 2019 Net unrisked resource as defined in the 2019 Supplement to the Annual Report.

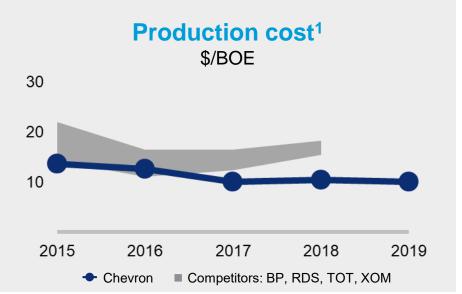


## **Industry leading performance**









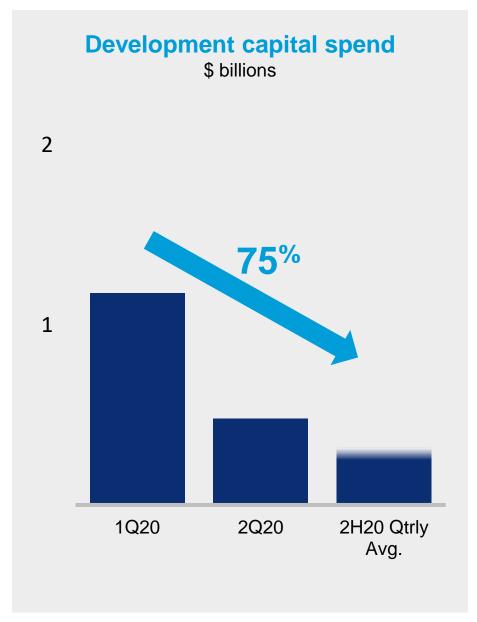




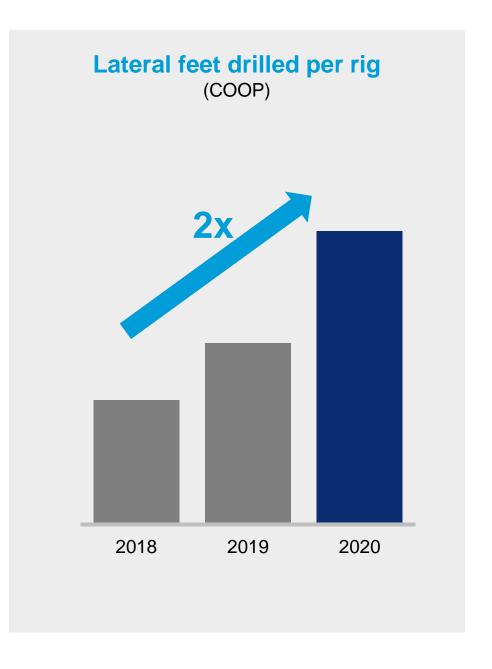
<sup>&</sup>lt;sup>1</sup> Production costs per barrel sourced from Supplemental Information on Oil and Gas Producing Activities in Form 10-K, 20-F. Chevron source data for 2017-2019 is the 2019 Form 10-K. Includes production expense, non-income taxes, and other income/expense. Excludes asset sales gains, LNG liquefaction, transportation and other non-oil & gas activities reported under the upstream segment. Includes affiliates.

<sup>&</sup>lt;sup>2</sup> See Appendix: reconciliation of non-GAAP measures. Source: Public information presented on a consistent basis and Chevron estimates. Excludes special items.

## Reducing Permian capital while improving efficiency



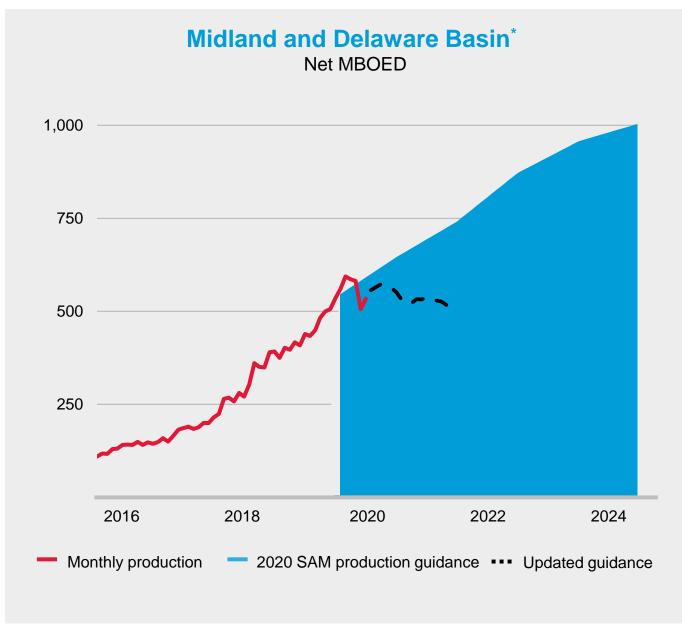






<sup>\*</sup>Free cash flow is defined as estimated cash flow from operations less cash capital expenditures. Based on forward strip pricing as of 7/27/2020.

## **Expect lower near-term production**



Focused on preserving long-term value

Long-term resource outlook unchanged

Maintaining ramp-up capability

<sup>\*</sup>Midland and Delaware Basin production reflects shale & tight production only. Forecast assumes current activity through 2021 and excludes any impact from the Noble Energy acquisition.

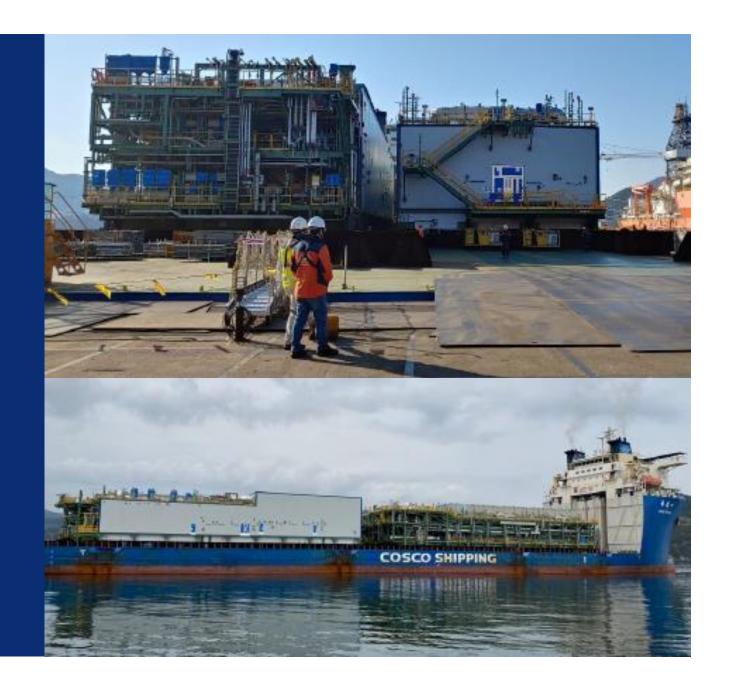


## **TCO FGP-WPMP progressing**

### 2Q20 update

Overall progress 79%, construction at 57%

- Module fabrication complete
- Remaining modules in transit
- All materials on site for 2020 critical path
- Limited procurement impacts
- Construction workforce impacted by COVID





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#### **TCO FGP-WPMP outlook**

#### **Near-term action plan**

Working with health experts and regulatory agencies

Comprehensive COVID mitigation measures

Crew change and initial remobilization

#### 2H20 outlook

Complete the final sealift

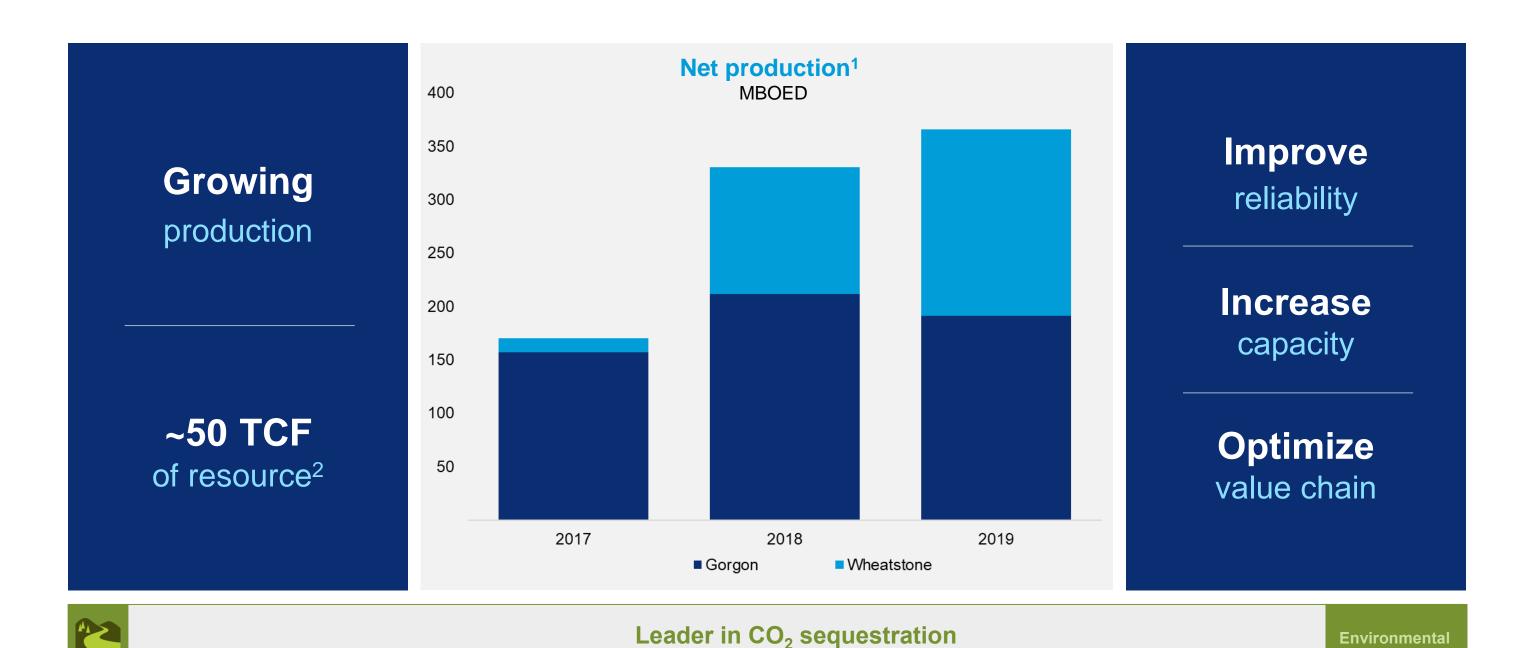
Progress critical path construction activities

Preserve limited schedule 'float'

Complete remobilization and sustain construction workforce



## Focusing on operational excellence in Australia



<sup>&</sup>lt;sup>1</sup> Production reflects net Chevron share.

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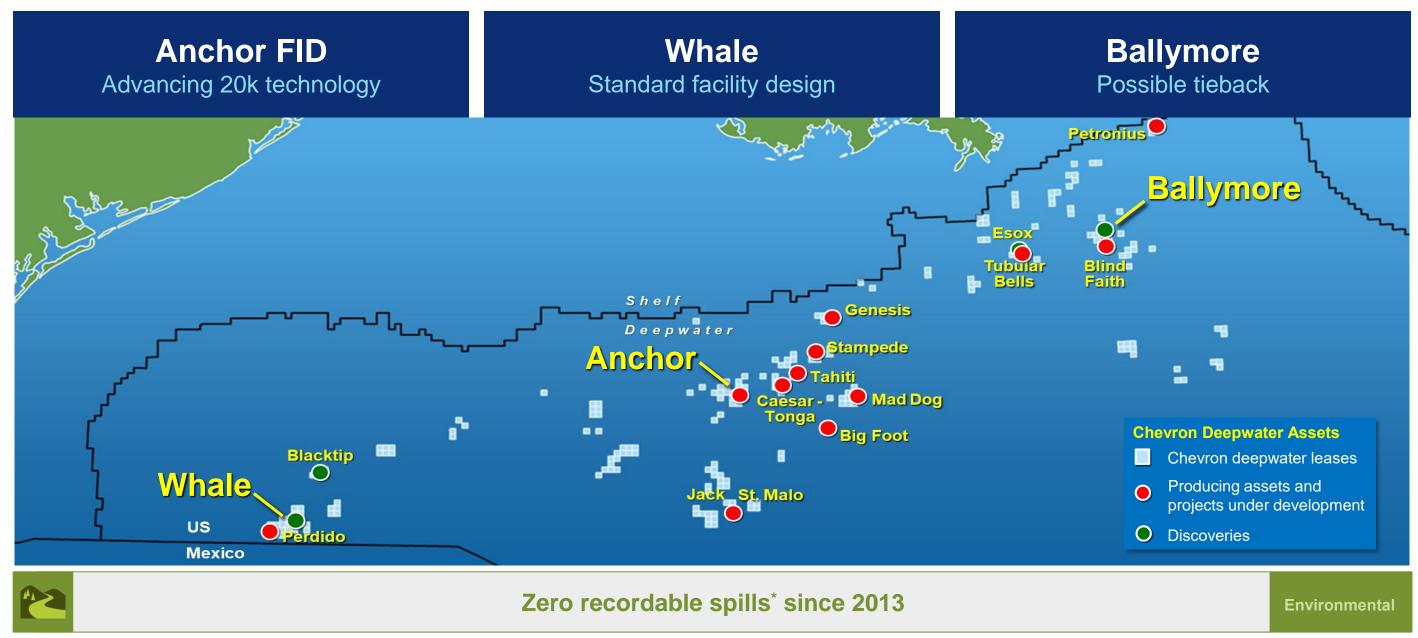


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**Environmental** 

<sup>&</sup>lt;sup>2</sup> 2019 Net unrisked resource as defined in the 2019 Supplement to the Annual Report

## Advancing our Gulf of Mexico deepwater portfolio



<sup>\*</sup> Defined as Company operated petroleum spills greater than 1bbl. Note: Map as of January 2020.

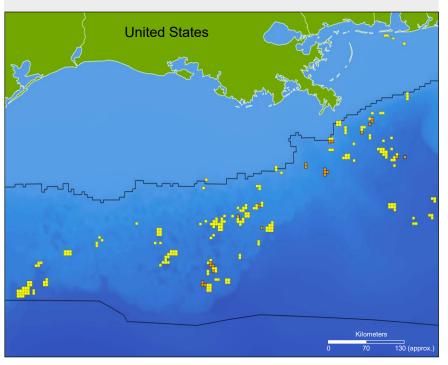


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## Pursuing high-impact exploration opportunities

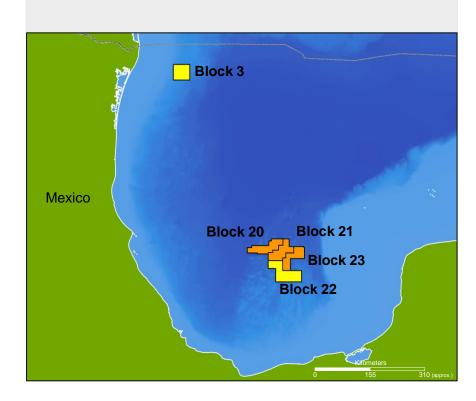
#### **Gulf of Mexico**

24 blocks awarded 2019
4 wells in 2020
infrastructure-led exploration



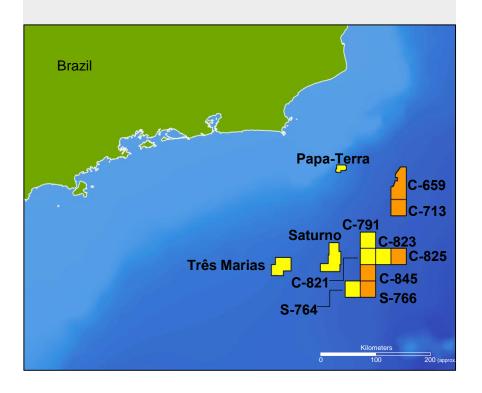
#### **Mexico**

5 blocks / 995k net acres
2 wells in 2020
multiple geologic plays



#### **Brazil**

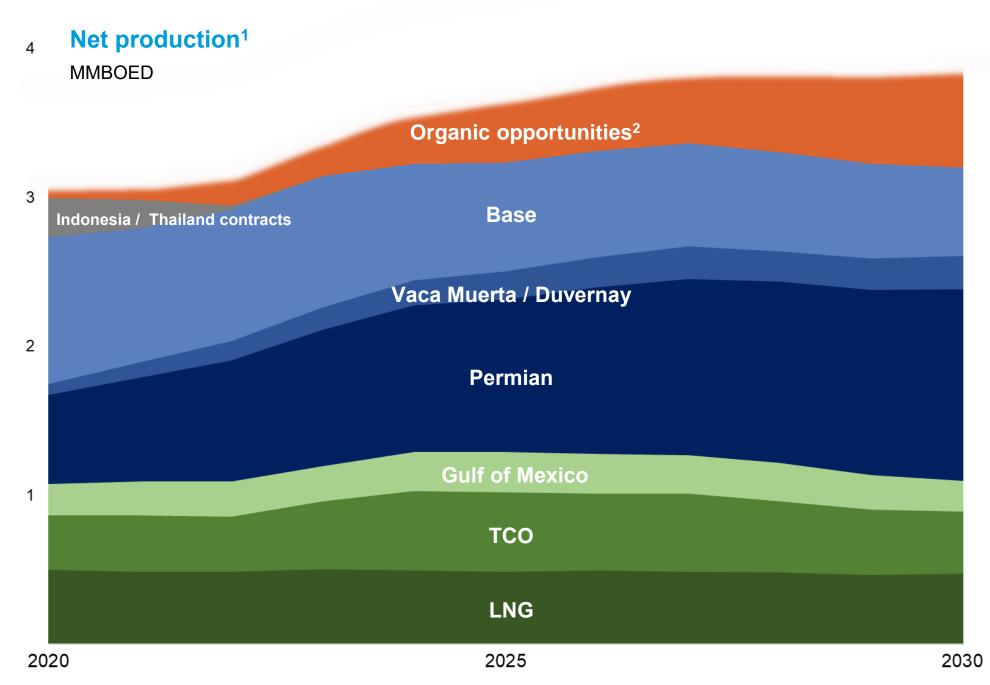
11 blocks / 824k net acres
2 wells in 2020
large pre-salt opportunities







## A decade of sustainable production



#### **Organic opportunities**

Additional shale & tight

Partitioned Zone / Venezuela

**Exploration success** 

**Concession extensions** 

#### **Strong long-lived assets**

Facility constrained

Factory mindset

Flexible growth

Disciplined investment

<sup>&</sup>lt;sup>2</sup> A risked view of opportunities already in our portfolio that require future investment decisions, exploration success or commercial activities.

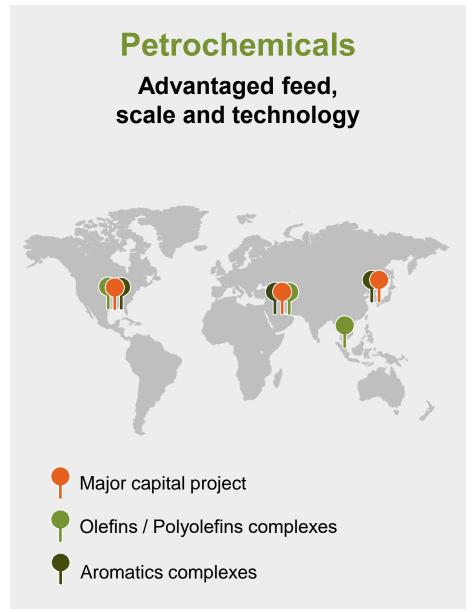


<sup>&</sup>lt;sup>1</sup> Includes impact of publicly disclosed asset sales.



## Portfolio focused on areas of strength

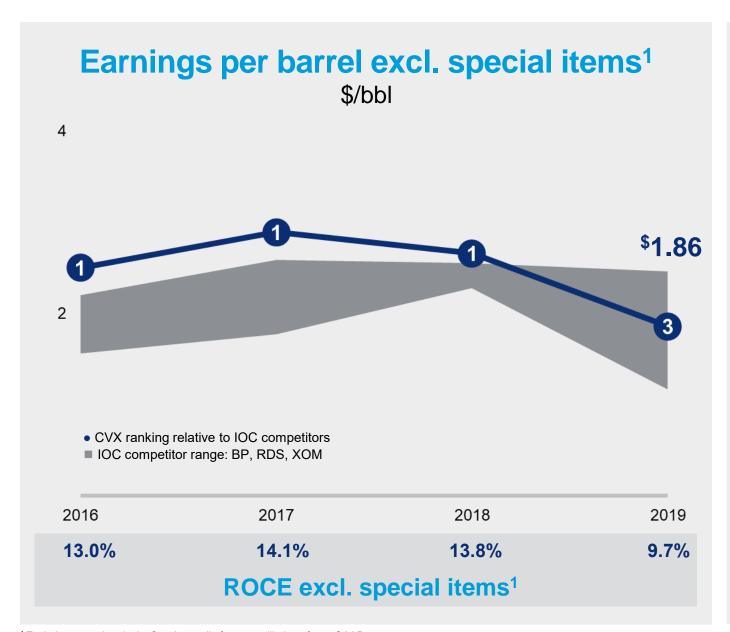
# Fuels refining & marketing Focused, regional optimization Refinery Integrated fuels value chain

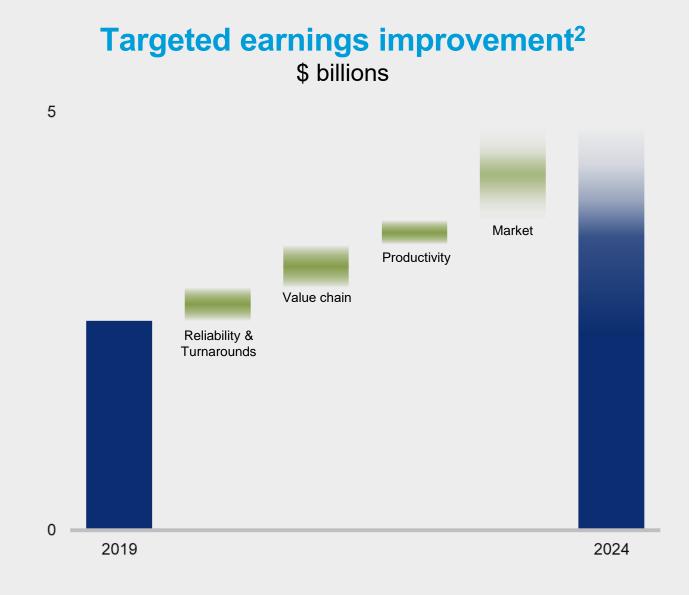






## Committed to improved financial performance



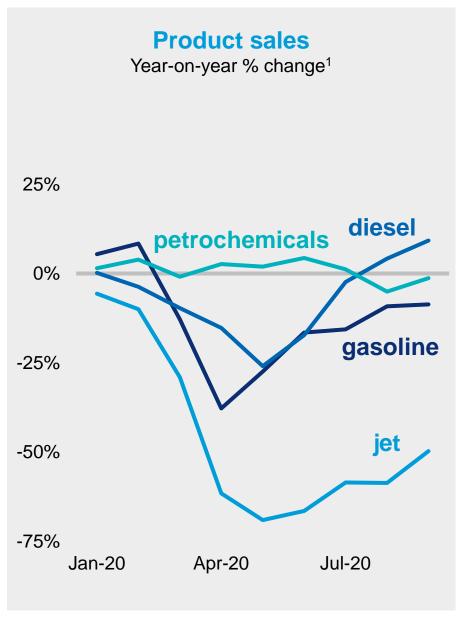




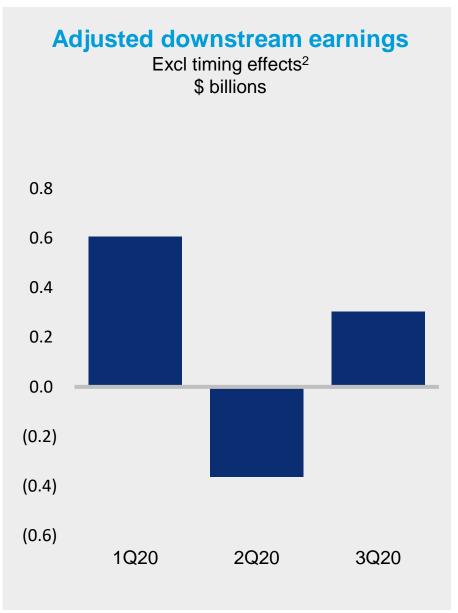
<sup>&</sup>lt;sup>1</sup> Excludes petrochemicals. See Appendix for reconciliation of non-GAAP measures.

<sup>&</sup>lt;sup>2</sup> \$1.1 billion mid-cycle Downstream & Chemical margins is based on past 7 years average margin.

## Operating in a challenging environment



# **Demand recovers** from 2Q lows **Improved** financial performance

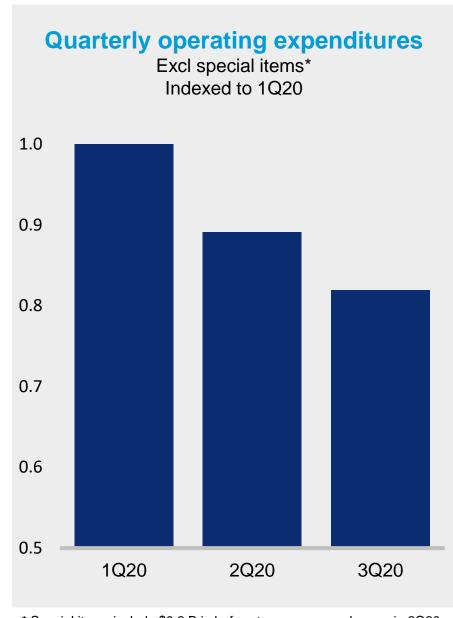


<sup>&</sup>lt;sup>1</sup> Excluding trading activity and share of equity affiliates' sales.

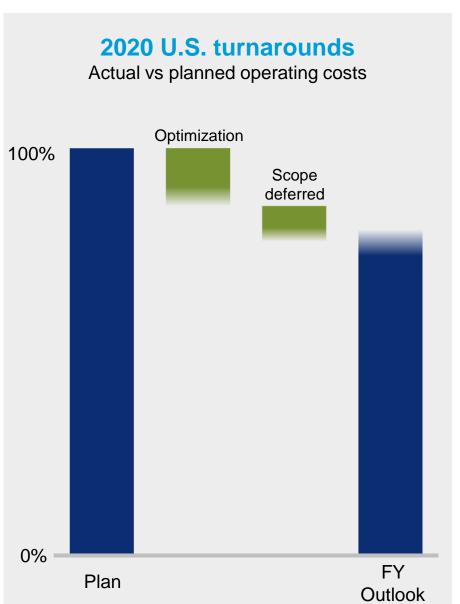
<sup>2</sup> Reconciliation of non-GAAP measures can be found in the appendix.



## **Driving lower downstream operating costs**



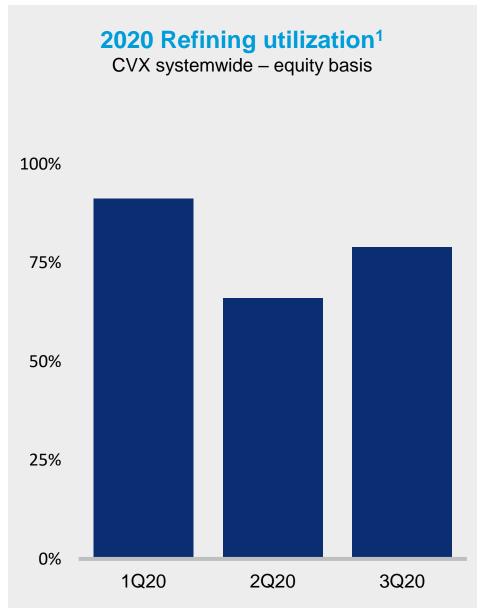


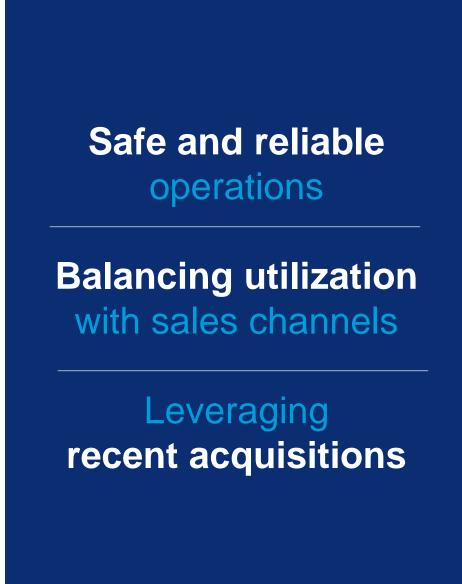


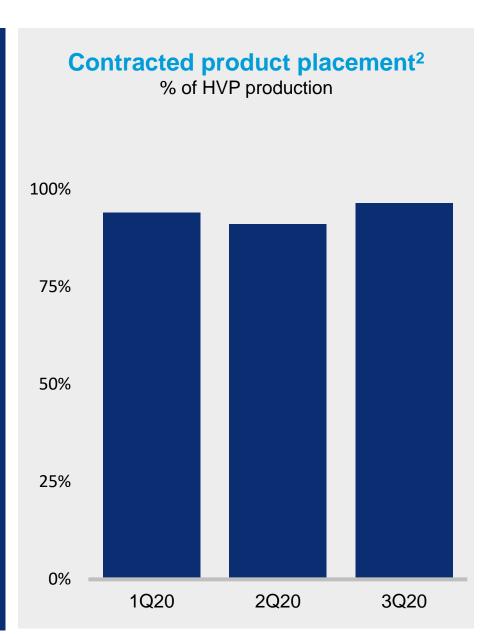


<sup>\*</sup> Special items include \$0.2 B in before-tax severance charges in 2Q20.

## **Optimizing value chains**







<sup>&</sup>lt;sup>2</sup> Contracted volumes represent high value products (mogas, diesel, jet fuel) sales excluding spot market sales.



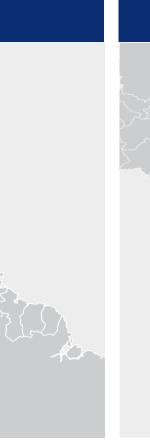
<sup>&</sup>lt;sup>1</sup> Crude Distillation Unit Utilization.

## Strengthening integrated fuels value chains





Central America





**Australia** 



First to co-process biofeed in FCC this year

Colombia

Environmental



## **Growing advantaged chemicals**

#### **Project updates**

GS Caltex: Expected ~5% below budget and mid-2021 start-up

USGC II: FEED completed and on hold

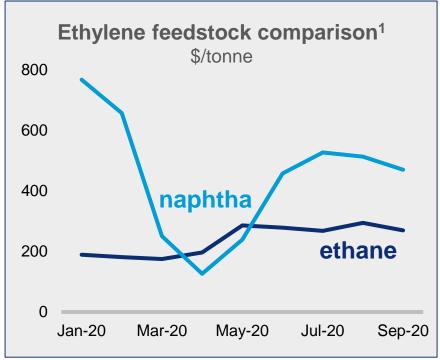
Ras Laffan: FEED in progress



#### **Competitive landscape**

Low-cost, ethane advantage

World scale facilities



<sup>&</sup>lt;sup>1</sup> Copyright 2020, Used with Written Permission by IHS Markit. Production Cash Cost Naphtha Feed (South Korea) and Production Cash Cost Purity Ethane Feed (US Gulf Coast)

Chevron

#### **Advanced recycling**

1<sup>st</sup> U.S. commercial scale PE production from waste feedstock

Improved sustainability with circular polymers



## **Fully integrated lubricants business**



#### **Base oil**

Leading premium producer

Group II, II+ and III





#### **Additives**

Leading developer & manufacturer

Construction of China plant





#### **Finished lubricants**

Global marketer

Ultra-low ash technology launch







**Developing renewable base oil with Novvi** 



## Increasing renewables in support of our business

>\$200MM
capital
commitment
to-date

### Renewable natural gas



1<sup>st</sup>
production
in 3Q

#### Renewable base oils



>12 MBD
expected
sales in 2021

#### Renewable diesel & biodiesel



Early stage testing

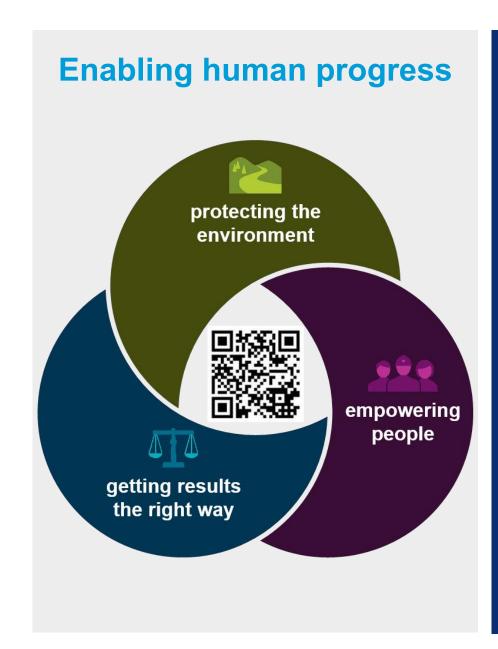
### Hydrogen







## Creating sustainable value

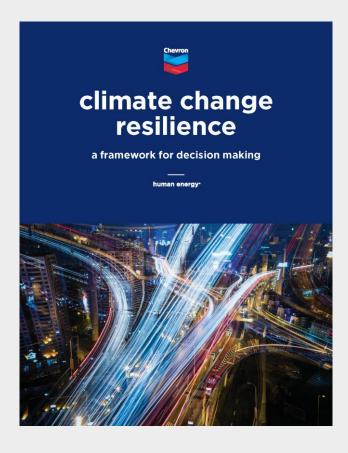


**Protecting** the environment

**Empowering** people

Getting results the right way

Robust disclosure and stakeholder engagement





## Approach to the energy transition

## Lower carbon intensity cost efficiently



#### **Increase renewables**

in support of our business



#### **Invest in the future**

target breakthrough technologies



#### 2016 - 2023 Upstream targets

Oil net GHG intensity 5 - 10%

Gas net GHG intensity 2 - 5% |

Flaring intensity 25 - 30%

Methane emissions intensity 20 - 25%↓

Renewable natural gas

Co-processing biofeed

Renewable PPAs

Future energy fund

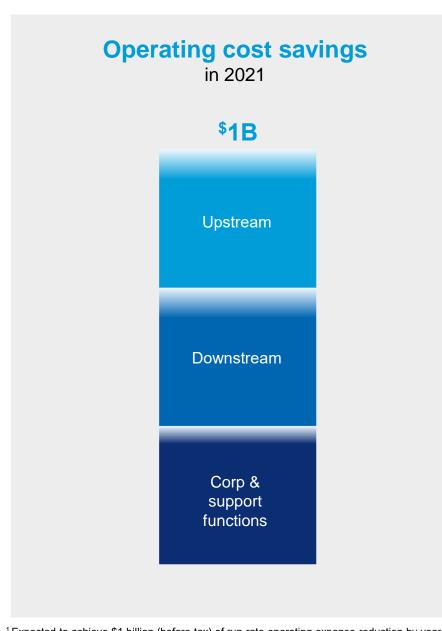
Trialing carbon capture technology

Contribution to OGCI's \$1B+ fund

Gorgon CO<sub>2</sub> sequestration

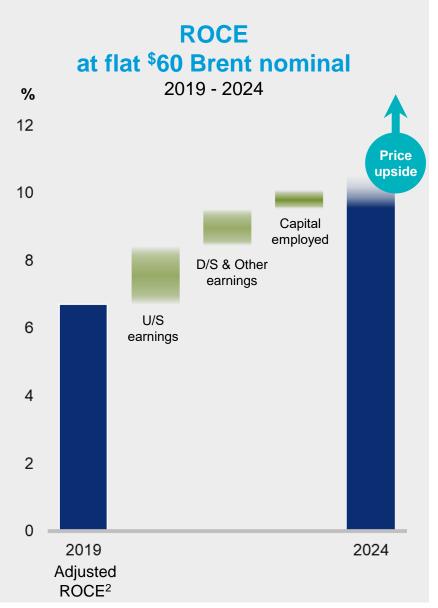


## Lower cost and higher returns



Run-rate opex savings<sup>1</sup> of \$1B by year-end

ROCE higher through capital efficiency and margin improvement



<sup>&</sup>lt;sup>2</sup> Adjusted ROCE does not include earnings impact of special items and FX. Price normalized to \$60 Brent nominal and mid-cycle Downstream & Chemicals margins. See Appendix for reconciliation of non-GAAP measures.



<sup>&</sup>lt;sup>1</sup> Expected to achieve \$1 billion (before-tax) of run-rate operating expense reduction by year-end 2020.

## Financial priorities unchanged

Maintain and grow dividend

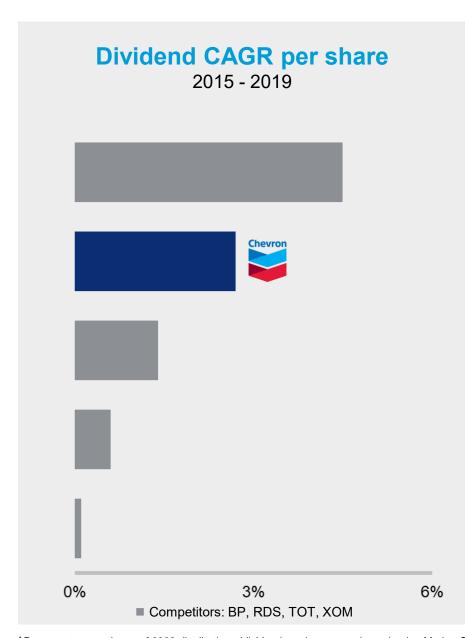
Fund capital program

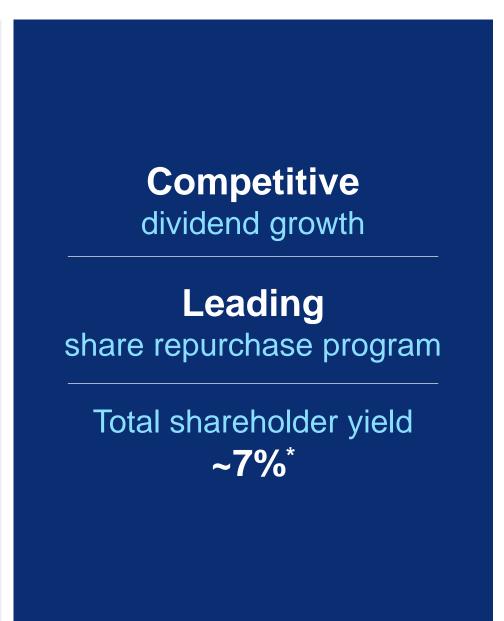
**Strong balance sheet** 

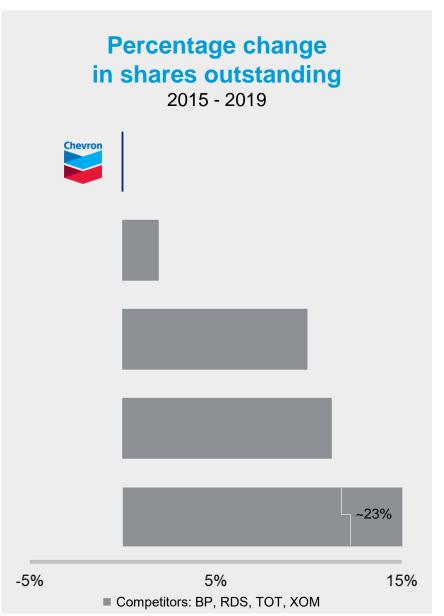
Return surplus cash



### **Attractive shareholder distributions**



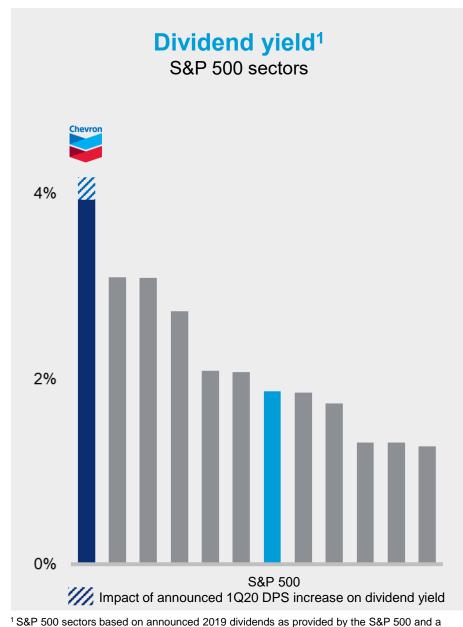






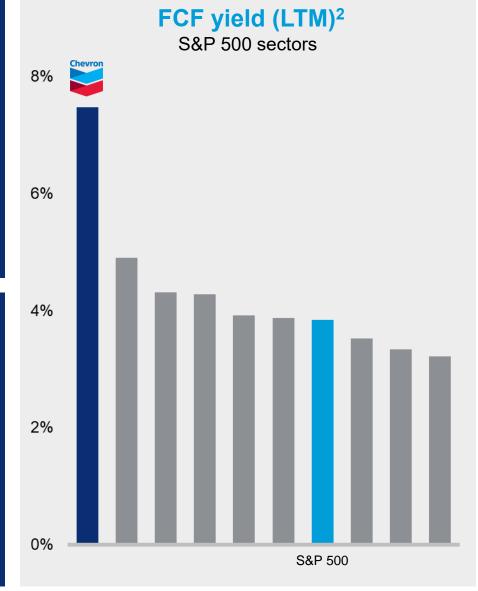
<sup>\*</sup>Represents an estimate of 2020 distributions (dividends + share repurchases) using Market Cap as of January 31, 2020.

## Leading dividend and free cash flow yield

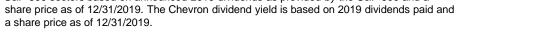








<sup>2</sup> S&P 500 sectors based on last twelve months (LTM) FCF from the reported financial statements as of 9/30/2019 defined as Cash Flow from Operations less cash capex (excluding cash acquisitions) as tracked by Siblis and applying a share price as of 12/31/2019. Siblis combines Real Estate and Financials into a single sector. Sectors with negative FCF yield have been excluded. The Chevron FCF yield is calculated on the same basis.







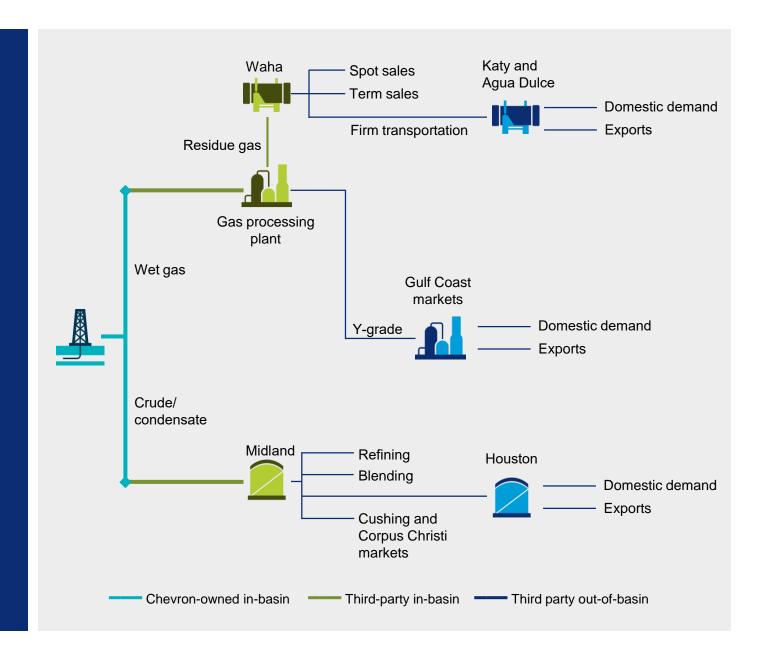
## Permian value chain strategy

## Maximize earnings for the enterprise

Advantaged commercial agreements

Flow assurance for crude, gas, and NGLs

Global presence enables margin capture



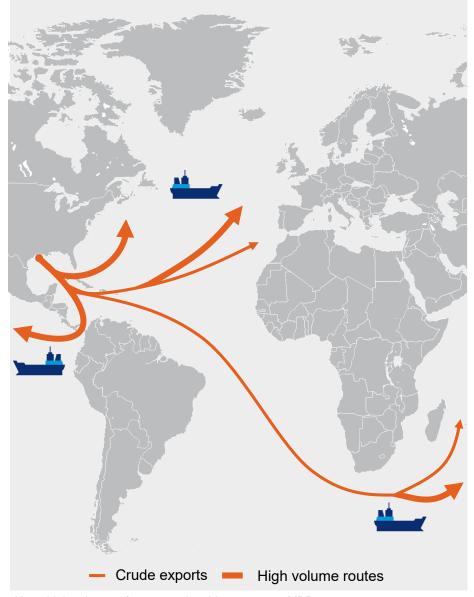


# Permian takeaway and export capacity Crude oil strategy



Sufficient contracted takeaway capacity through 2024

Sufficient contracted
export capacity
to support growing production
through 2024



Note: high volume refers to regular shipments >150MBD



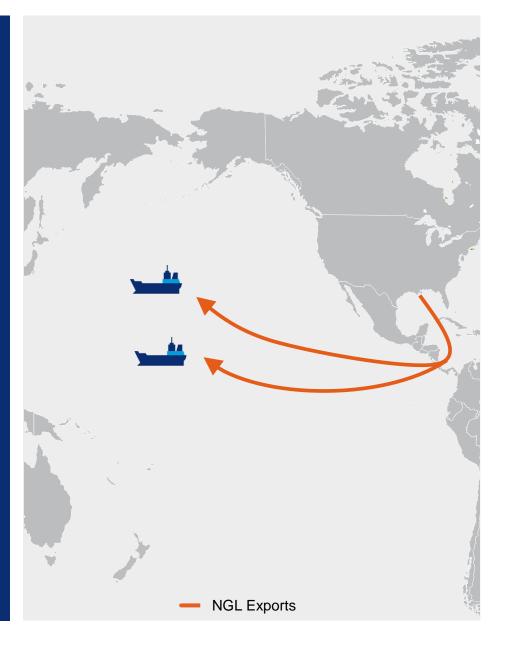
# Permian takeaway and export capacity NGL strategy



Sufficient contracted transportation and fractionation coverage for NGL production through 2021

Maximize connectivity and contractual flexibility to access multiple markets

LPG export capacity increasing from 70% to 95% by 2022





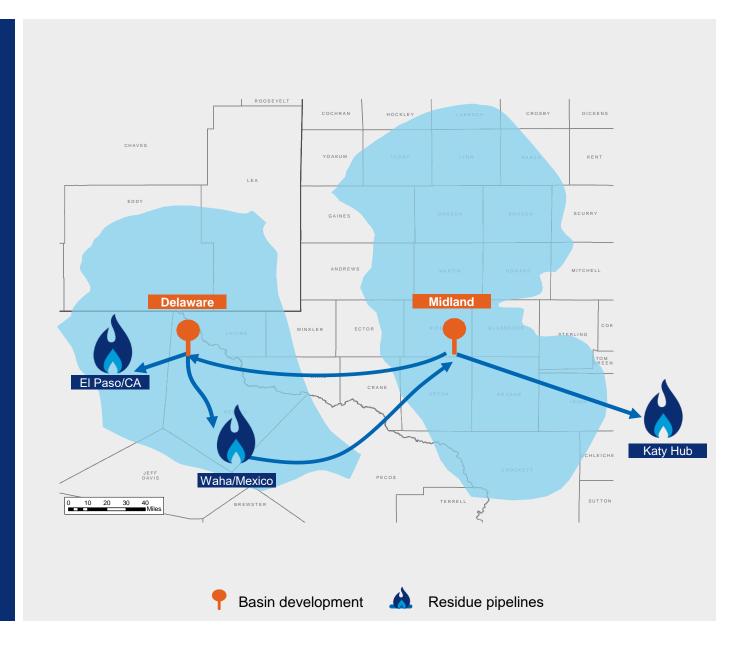
## Permian takeaway capacity

**Natural gas strategy** 

No routine flaring to enable production

100% in-basin flow assurance

Access to
Houston Ship Channel pricing
increasing from 30% to 100%
by 4Q21



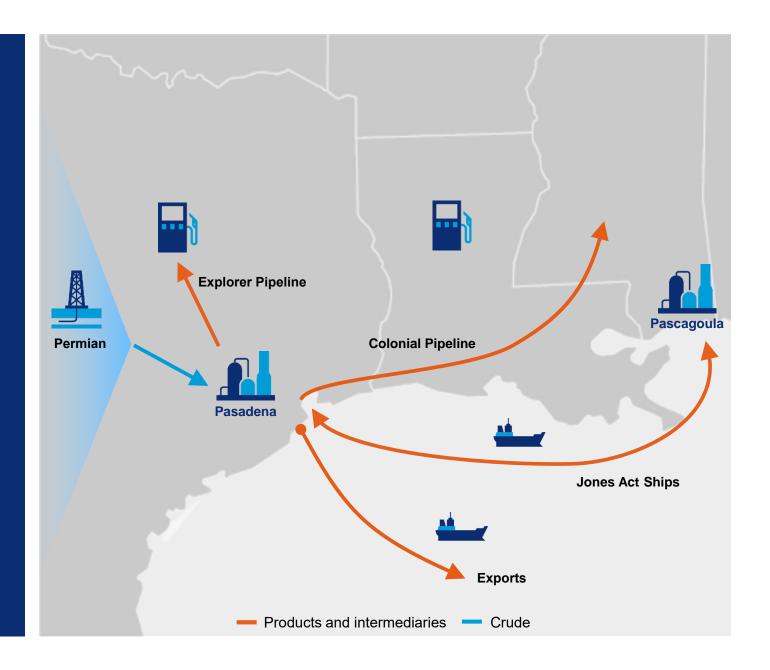


## Delivering on our Gulf Coast integration plan

Permian equity crude supply into Pasadena

Feedstock optimization with Pascagoula

Fuel supply into key markets in Texas and Louisiana



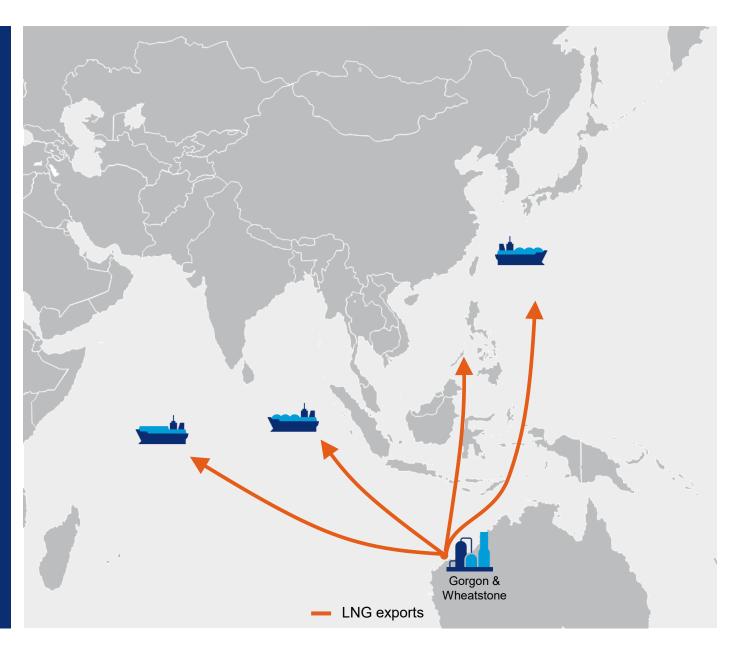


## LNG value chain strategy

Driven by value, reliability, and optionality

Primarily oil-linked contracts

Continual optimization for evolving market conditions







## **Cautionary statement**

#### CAUTIONARY STATEMENTS RELEVANT TO FORWARD-LOOKING INFORMATION FOR THE PURPOSE OF "SAFE HARBOR" PROVISIONS OF THE PRIVATE SECURITIES LITIGATION REFORM ACT OF 1995

This communication contains forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1933, as amended, and Section 21E of the Securities Exchange Act of 1934, as amended. These forward-looking statements generally include statements regarding the potential transaction between Chevron Corporation ("Chevron") and Noble Energy"), including any statements regarding the expected timetable for completing the potential transaction, the ability to complete the potential transaction, the expected benefits of the potential transaction (including anticipated annual run-rate operating and other cost synergies and anticipated accretion to return on capital employed, free cash flow, and earnings per share), projected financial information, future opportunities, and any other statements regarding Chevron's and Noble Energy's future expectations, beliefs, plans, objectives, results of operations, financial condition and cash flows, or future events or performance. These statements are often, but not always, made through the use of words or phrases such as "anticipates." "expects." "intends." "plans." "forecasts." "positions." "seeks." "schedules." "estimates." "positions." "will." "budgets." "outlook." "trends." "quidance." "focus." "on schedule." "on track." "is slated." "goals," "objectives," "strategies," "opportunities," "poised," "potential" and similar expressions. All such forward-looking statements are based on current expectations of Chevron's and Noble Energy's management and therefore involve estimates and assumptions that are subject to risks, uncertainties and other factors that could cause actual results to differ materially from the results to differ materially from those projected in the forward-looking statements include the ability to obtain the requisite Noble Energy stockholder approval; uncertainties as to the timing to consummate the potential transaction may not be satisfied; the risk that regulatory approvals are not obtained or are obtained subject to conditions that are not anticipated by the parties; the effects of disruption to Chevron's or Noble Energy's respective businesses; the effect of this communication on Chevron's or Noble Energy's stock prices; the effects of industry, market, economic, political or regulatory conditions outside of Chevron's or Noble Energy's control: transaction costs: Chevron's ability to achieve the benefits from the proposed transaction, including the anticipated annual run-rate operating and other cost synergies and accretion to return on capital employed, free cash flow, and earnings per share: Chevron's ability to promptly. efficiently and effectively integrate acquired operations into its own operations; unknown liabilities; and the diversion of management time on transaction-related issues. Other important factors that could cause actual results to differ materially from those in the forward-looking statements are: changing crude oil and natural gas prices and demand for our products and production curtailments due to market conditions; crude oil production quotas or other actions that might be imposed by the Organization of Petroleum Exporting Countries and other producing countries; public health crises, such as pandemics (including coronavirus (COVID-19)) and epidemics, and any related government policies and actions; changing economic, regulatory and political environments in the various countries in which the company operates; general domestic and international economic and political conditions: changing refining, marketing and chemicals margins; the company's ability to realize anticipated cost savings, expenditure reductions and efficiencies associated with enterprise transformation initiatives; actions of competitors or regulators; timing of exploration expenses; timing of crude oil liftings; the competitiveness of alternate-energy sources or product substitutes; technological developments; the results of operations and financial condition of the company's suppliers, vendors, partners and equity affiliates, particularly during extended periods of low prices for crude oil and natural gas during the COVID-19 pandemic; the inability or failure of the company's joint-venture partners to fund their share of operations and development activities; the potential failure to achieve expected net production from existing and future crude oil and natural gas development projects; potential delays in the development, construction or start-up of planned projects; the potential disruption or interruption of the company's operations due to war, accidents, political events, civil unrest, severe weather, cyber threats, terrorist acts, or other natural or human causes beyond the company's control; the potential liability for remedial actions or assessments under existing or future environmental regulations and litigation; significant operational, investment or product changes required by existing or future environmental statutes and regulations, including international agreements and national or regional legislation and regulatory measures to limit or reduce greenhouse gas emissions; the potential liability resulting from pending or future litigation; the company's future acquisitions or dispositions of assets or shares or the delay or failure of such transactions to close based on required closing conditions; the potential for gains and losses from asset dispositions or impairments; government-mandated sales, divestitures, recapitalizations, industry-specific taxes, tariffs, sanctions, changes in fiscal terms or restrictions on scope of company operations; foreign currency movements compared with the U.S. dollar; material reductions in corporate liquidity and access to debt markets; the receipt of required Board authorizations to pay future dividends; the effects of changed accounting rules under generally accepted accounting principles promulgated by rule-setting bodies; the company's ability to identify and mitigate the risks and hazards inherent in operating in the global energy industry; and the factors set forth under the heading "Risk Factors" on pages 18 through 21 of the company's 2019 Annual Report on Form 10-K and in subsequent filings with the U.S. Securities and Exchange Commission. Other unpredictable or unknown factors not discussed in this communication could also have material adverse effects on forward-looking statements. Chevron assumes no obligation to update any forward-looking statements, except as required by law. Readers are cautioned not to place undue reliance on these forward-looking statements that speak only as of the date hereof.

#### Important Information For Investors And Stockholders

This communication does not constitute an offer to sell or the solicitation of an offer to buy any securities or a solicitation of any vote or approval, nor shall there be any sale of securities in any jurisdiction in which such offer, solicitation or sale would be unlawful prior to registration or qualification under the securities laws of any such jurisdiction. No offer of securities shall be made except by means of a prospectus meeting the requirements of Section 10 of the Securities Act of 1933, as amended. In connection with the potential transaction, Chevron expects to file a registration statement on Form S-4 with the Securities and Exchange Commission ("SEC") containing a preliminary prospectus of Chevron that also constitutes a preliminary proxy statement of Noble Energy. After the registration statement is declared effective, Noble Energy will mail a definitive proxy statement/prospectus to stockholders of Noble Energy and the proxy statement or for any other document that Chevron or Noble Energy may file with the SEC and send to Noble Energy is stockholders in connection with the potential transaction. INVESTORS AND SECURITY HOLDERS OF CHEVRON AND NOBLE ENERGY ARE URGED TO READ THE PROXY STATEMENT/PROSPECTUS AND OTHER DOCUMENTS FILED WITH THEY BECOME AVAILABLE BECAUSE THEY WILL CONTAIN IMPORTANT INFORMATION. Investors and security holders will be able to obtain free copies of the proxy statement/prospectus (when available) and other documents filed with the SEC by Chevron will be available free of charge on Chevron.com/investors and copies of the documents filed with the SEC by Noble Energy will be available free of charge on Noble Energy is website at http://www.chevron.com/investors.nblenergy.com.

Chevron and Noble Energy and certain of their respective directors, certain of their respective executive officers and other members of management and employees may be considered participants in the solicitation of proxies with respect to the potential transaction under the rules of the SEC. Information about the directors and executive officers of Chevron is set forth in its Annual Report on Form 10-K for the year ended December 31, 2019, which was filed with the SEC on April 7, 2020. Information about the directors and executive officers of Noble Energy is set forth in its Annual Report on Form 10-K for the year ended December 31, 2019, which was filed with the SEC on February 12, 2020, and its proxy statement for its 2020 annual meeting of stockholders, which was filed with the SEC on March 10, 2020. These documents can be obtained free of charge from the sources indicated above. Additional information regarding the interests of such participants in the solicitation of proxies in respect of the potential transaction will be included in the registration statement and proxy statement/prospectus and other relevant materials to be filed with the SEC when they become available.

As used in this presentation, the term "Chevron" and such terms as "the company," "the corporation," "our," "we," "us" and "its" may refer to Chevron Corporation, one or more of its consolidated subsidiaries, or to all of them taken as a whole. All of these terms are used for convenience only and are not intended as a precise description of any of the separate companies, each of which manages its own affairs.

Terms such as "resources" may be used in this news release to describe certain aspects of Chevron's and Noble Energy's portfolio and oil and gas properties beyond the proved reserves. For definitions of, and further information regarding, this and other terms, see the "Glossary of Energy and Financial Terms" on pages 54 through 55 of Chevron's 2019 Supplement to the Annual Report available at chevron.com.

This presentation is meant to be read in conjunction with the Chevron Announces Agreement to Acquire Noble Energy Transcript posted on chevron.com under the headings "Investors," "Events & Presentations."



## Noble Energy enhances Chevron's performance

High quality assets Low-cost resource **Attractive synergies** 









<sup>\*</sup> Projected one year after closing; assumes average annual \$40/bbl Brent nominal.

Free Cash Flow represents the cash available to creditors and investors after investing in the business Return on Capital Employed (ROCE) is net income attributable to Chevron (adjusted for after-tax interest expense and noncontrolling interest) divided by average capital employed

## **Key transaction terms**

100% stock consideration

0.1191 Chevron shares for each share of Noble Energy

Total consideration of \$10.38 per share, ~12% premium based on 10-day average\*

Target closing in fourth quarter 2020

Subject to Noble Energy shareholder and regulatory approval



<sup>\*</sup> Based on closing prices on July 17, 2020.

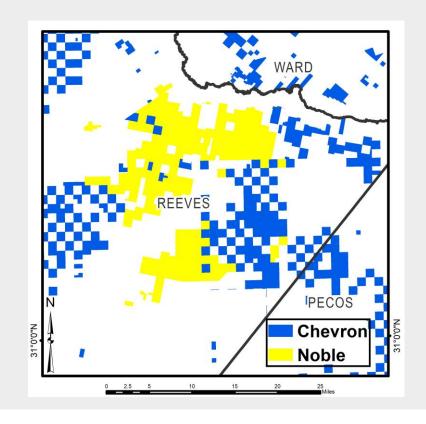


## High quality, complementary assets US onshore

#### **Permian Basin**

#### **Contiguous and adjacent**

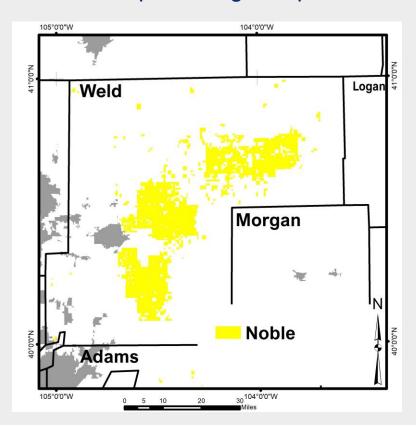
92k net acres ~65 mboed in 2019 ~80% liquids weighted profile



#### **DJ Basin**

#### Leverages well factory model

336k net acres ~150 mboed in 2019 ~70% liquids weighted profile



#### **Other US**

#### **Eagle Ford**

35k net acres in Webb/Dimmit counties ~55 mboed in 2019

#### **Noble Midstream Partners**

Significant dedications in Permian & DJ





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## High quality, complementary assets

#### **International**

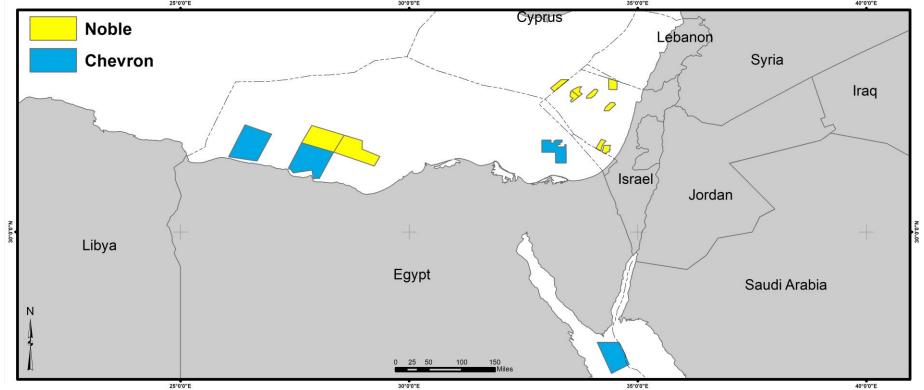
#### **Eastern Mediterranean**

Long-lived, operated production

Leviathan (39.6% WI) & Tamar (25% WI) Ramp to 300+ mboed (gross) Supplies Israel, Egypt and Jordan

#### **Regional growth potential**

2 exploration blocks in Egypt1 DRO in Cyprus



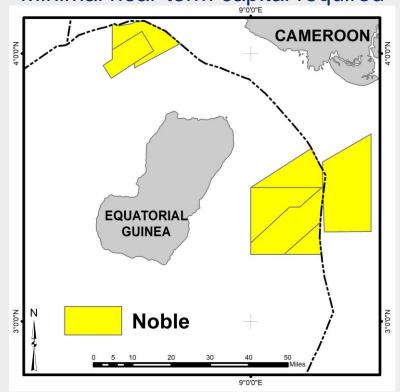
Includes Egyptian blocks that are pending final government approval.



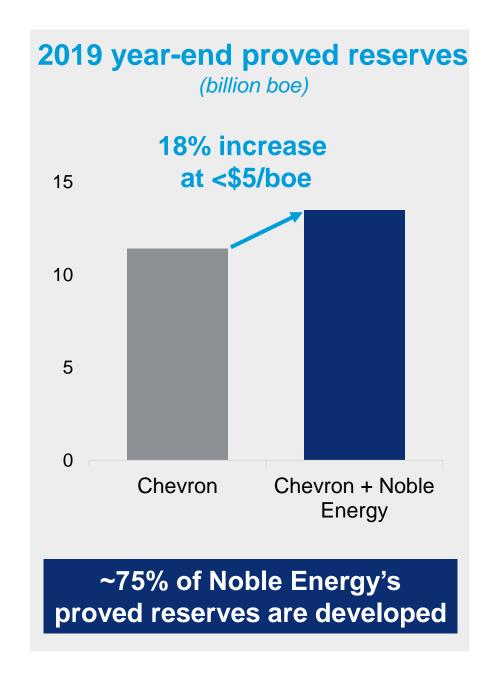
#### **West Africa**

#### **Equatorial Guinea**

Legacy Alba position
Further gas monetization in Block O/I
Minimal near-term capital required



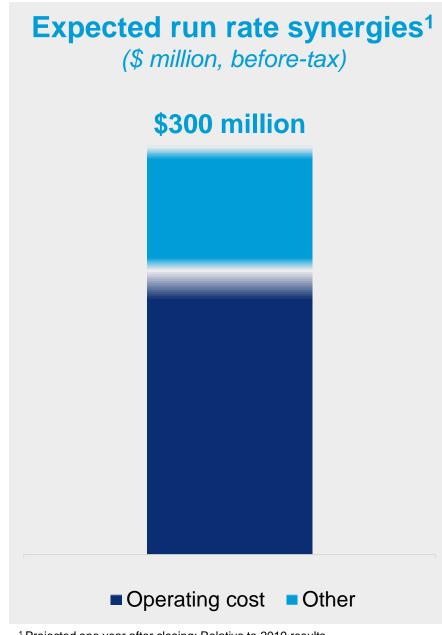
## Low cost resource strengthens the global portfolio

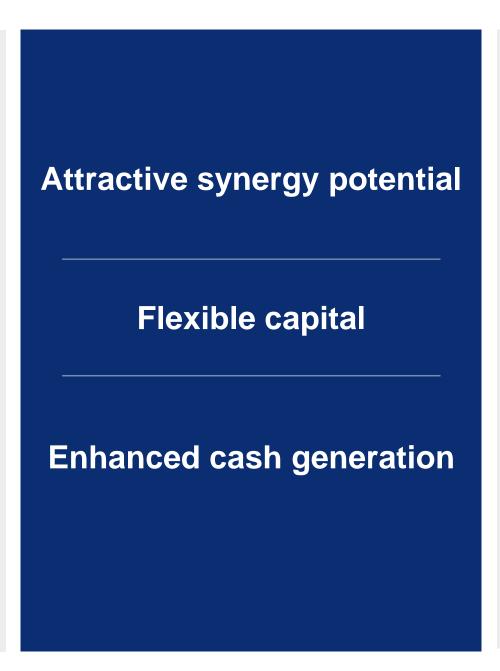


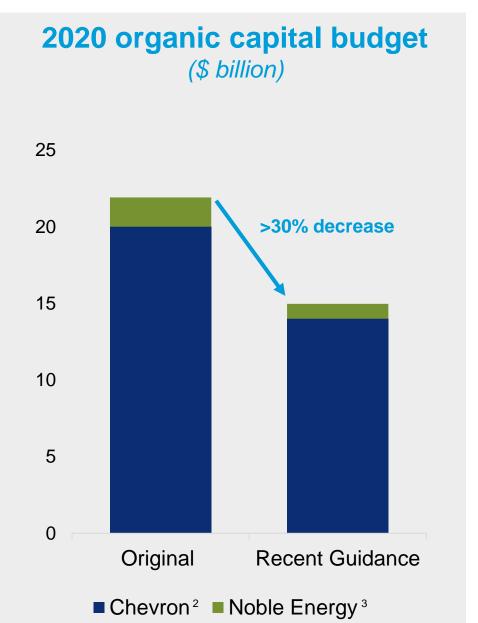




## Attractive cost synergies and flexible capital









<sup>&</sup>lt;sup>1</sup> Projected one year after closing; Relative to 2019 results.

<sup>&</sup>lt;sup>2</sup> Based on guidance provided on May 1, 2020.

<sup>&</sup>lt;sup>3</sup> Based on guidance provided on May 8, 2020. Includes Noble Midstream Partners net organic capital.

## Transaction aligns with Chevron's value proposition



Accretive on key financial metrics

Competitive returns in existing portfolio







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## **Appendix Slides**



## Corporate



# Chevron poised to deliver winning performance at flat \$60 Brent nominal



Improved returns



**Less** risk



Robust cash



**Leading** payout

Grow ROCE to >10% by 2024

\$2B1 cost & margin improvements

C&E \$19 - \$22B2

Net debt ratio<sup>3</sup> ~13% YE2019

Adjusted FCF<sup>4</sup> per share ~2X by 2024

Adjusted CFFO⁵ per share ~9% CAGR

**~7%** total shareholder yield<sup>6</sup>

\$75 - \$80B shareholder distributions

<sup>1 \$2</sup> billion is before-tax.

<sup>&</sup>lt;sup>2</sup> Assumes average annual \$60/bbl. Brent nominal, 2020-2024.

<sup>&</sup>lt;sup>3</sup> Net debt ratio is defined as debt less cash, cash equivalents, marketable securities and time deposits divided by debt less cash, cash equivalents, marketable securities and time deposits plus stockholders' equity. Refer to the 2019 CVX 10-K for reconciliation.

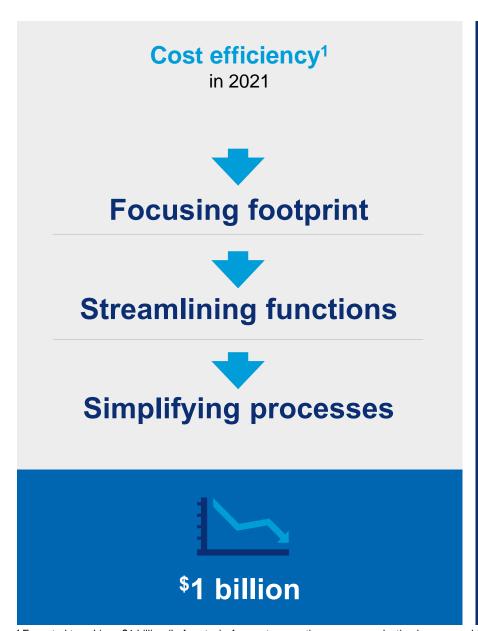
Note: \$60/bbl Brent nominal is for illustrative purposes only and not necessarily indicative of Chevron's price forecast.

<sup>&</sup>lt;sup>4</sup> FCF represents the cash available to creditors and investors after investing in the business. Adjusted FCF excluding working capital per share defined as CFFO less cash capex, working capital and special items divided by average diluted shares outstanding. 2019 is price normalized to \$60 Brent nominal and mid-cycle Downstream & Chemicals margins. Calculation includes assumption of \$5B per year share repurchase.

<sup>&</sup>lt;sup>5</sup> Adjusted CFFO excl working capital per share defined as CFFO less working capital and special items divided by average diluted shares outstanding. 2019 is price normalized to \$60 Brent nominal and mid-cycle Downstream & Chemicals margins. Calculation includes assumption of \$5B per year share repurchase.

<sup>&</sup>lt;sup>6</sup> Represents an estimate of 2020 distributions (dividends + share repurchases) using Chevron Market Cap as of January 31, 2020.

## Targeting \$2 billion of annual improvement



Reduce run-rate opex by  $\sim 5\%^2$ Improve reliability and optimize value chain Leverage digital to increase productivity



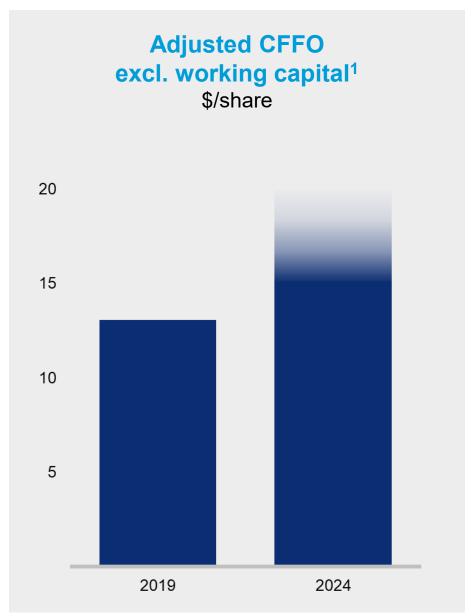


<sup>&</sup>lt;sup>1</sup> Expected to achieve \$1 billion (before-tax) of run-rate operating expense reduction by year-end 2020. Note: \$2 billion of annual improvement is before-tax.

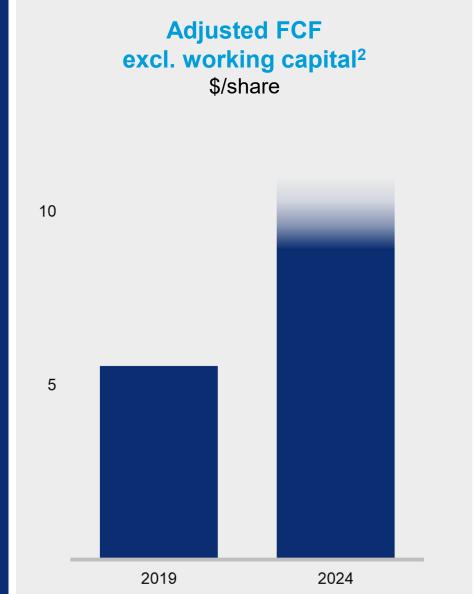
<sup>&</sup>lt;sup>2</sup> Based on 2019 operating expenses excluding transportation and fuel.

<sup>&</sup>lt;sup>3</sup> Expected to achieve \$1 billion (before-tax) of run-rate margin capture benefits by year-end 2021.

### **Cash flow expansion** at flat \$60 Brent nominal







<sup>1</sup> Adjusted CFFO excl working capital per share defined as CFFO less working capital and special items divided by average diluted shares outstanding. 2019 is price normalized to \$60 Brent nominal and mid-cycle Downstream & Chemicals margins. Calculation includes assumption of \$5B per year share repurchase. See Appendix: reconciliation of non-GAAP measures. Notes: \$60/bbl. Brent nominal is for illustrative purposes only and not necessarily indicative of Chevron's price forecast. \$1.1 billion mid-cycle Downstream & Chemical margins is based on past 7 years average margin. © 2020 Chevron Corporation

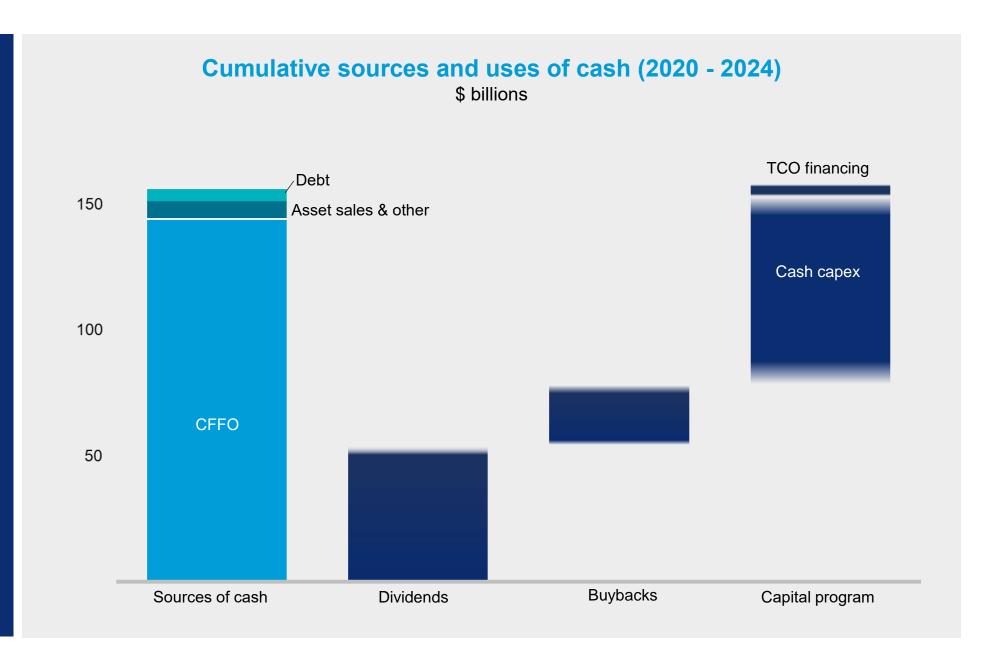


<sup>2</sup> FCF represents the cash available to creditors and investors after investing in the business. Adjusted FCF excluding working capital per share defined as CFFO less cash capex, working capital and special items divided by average diluted shares outstanding. 2019 is price normalized to \$60 Brent nominal and mid-cycle Downstream & Chemicals margins. Calculation includes assumption of \$5B per year share repurchase. See Appendix: reconciliation of non-GAAP measures.

## Strong cash distribution to shareholders at flat \$60 Brent nominal

**\$75 - \$80B** in shareholder distributions

Cash framework balanced at \$60/bbl



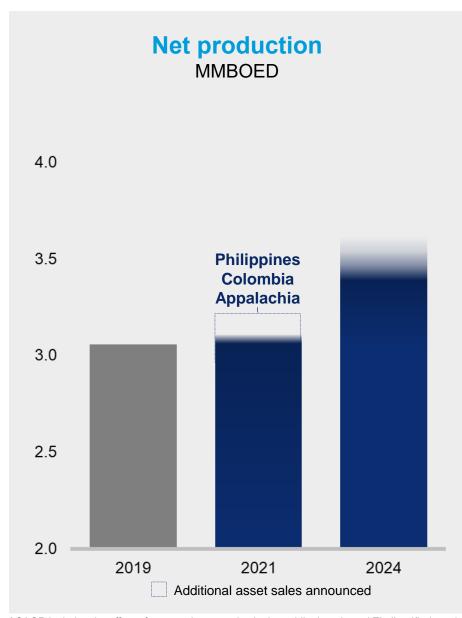
Notes: \$60/bbl. Brent nominal is for illustrative purposes only and not necessarily indicative of Chevron's price forecast. \$1.1 billion mid-cycle Downstream & Chemical margins is based on past 7 years average margin.



# **Upstream**

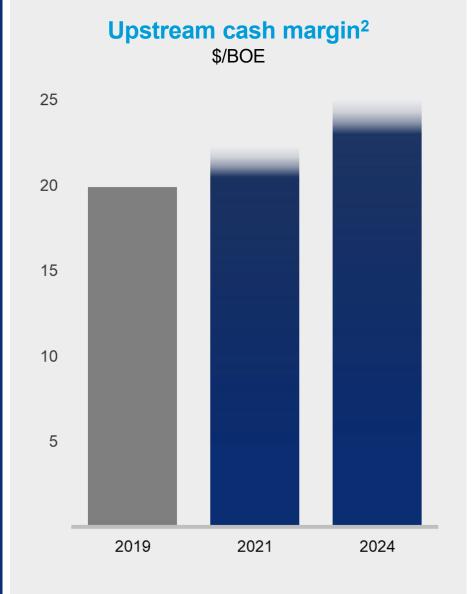


# Growing upstream cash generation at flat \$60 Brent nominal



<sup>1</sup> CAGR includes the effect of expected asset sales in the public domain and Thailand/Indonesia contract expirations. Range factors: PZ and Venezuela, asset sales, and other. Note: \$60/bbl. Brent nominal is for illustrative purposes only and not necessarily indicative of Chevron's price forecast.



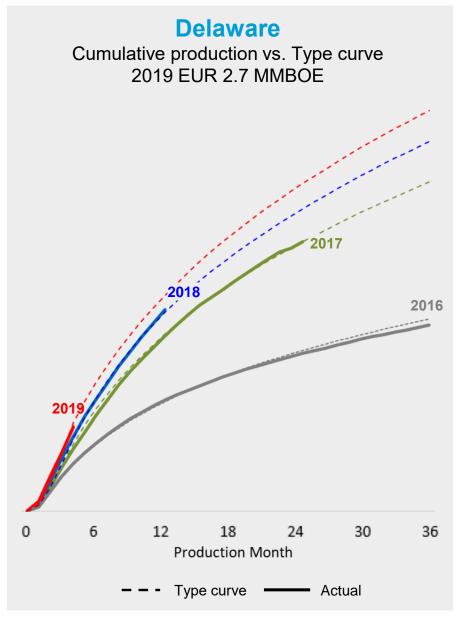


<sup>&</sup>lt;sup>2</sup> Upstream cash margin is an operating measure. Estimated after-tax upstream cash flow from operations margin based on Chevron's internal analysis. 2019 cash flow from operations excludes working capital and is normalized to \$60/bbl., assuming historical sensitivity of \$450MM cash flow impact per \$1/bbl. change in Brent price.

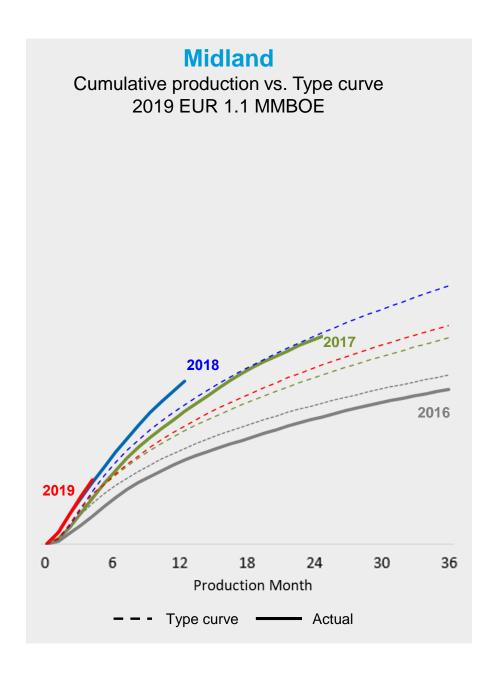
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#### Permian continuous improvement and predictability





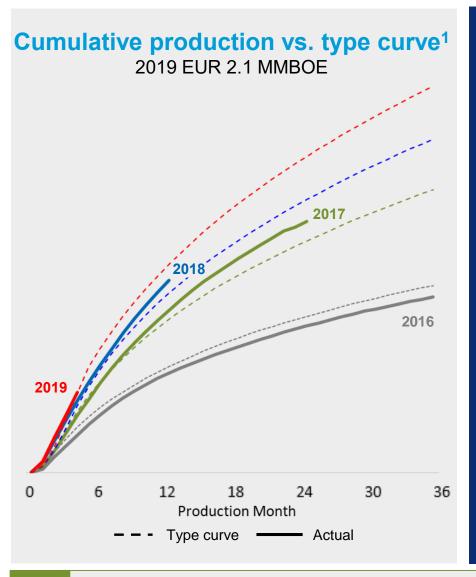


Note: Production curves represent the cumulative average actual well production for all Chevron wells put on production during the year.

Type curves represent the expected value cumulative production forecast for all wells completed in a given basin in a given year.



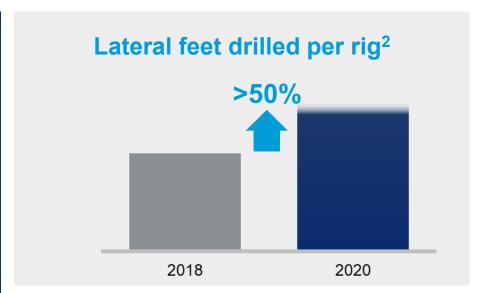
# Optimizing the Permian factory Capital efficient execution



Innovating and adopting best practices

Well performance increasing & predictable

Unit costs decreasing







Wind powered operations

Environmental

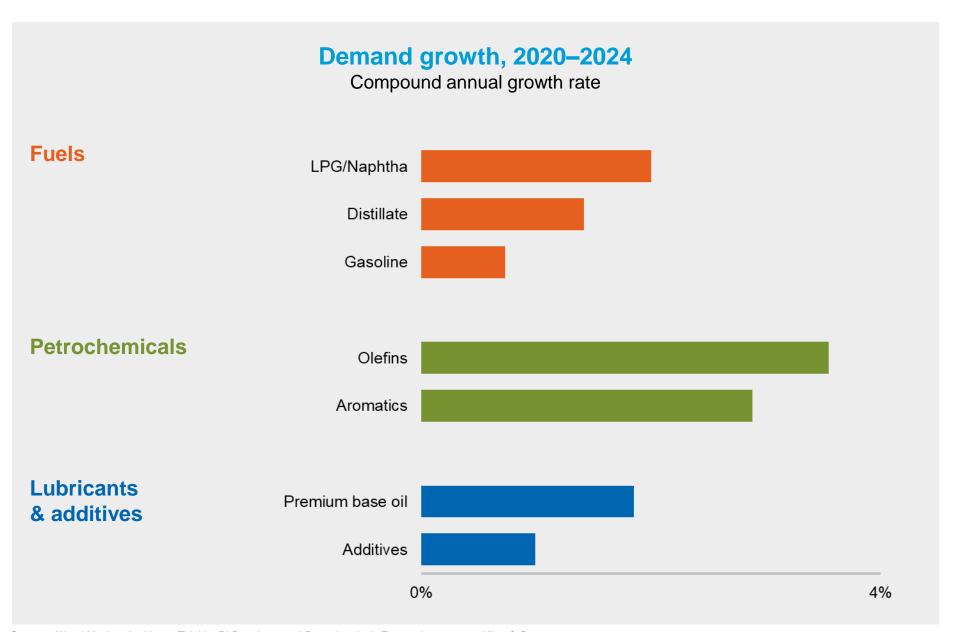


<sup>&</sup>lt;sup>1</sup> Production curves represent the cumulative average actual well production for all Chevron wells put on production during the year. Type curves represent the expected value cumulative production forecast for all wells completed in a given basin in a given year. <sup>2</sup> Refers to CVX operated wells.

### **Downstream & Chemicals**



#### Global product demand



Global economic growth drives product demand

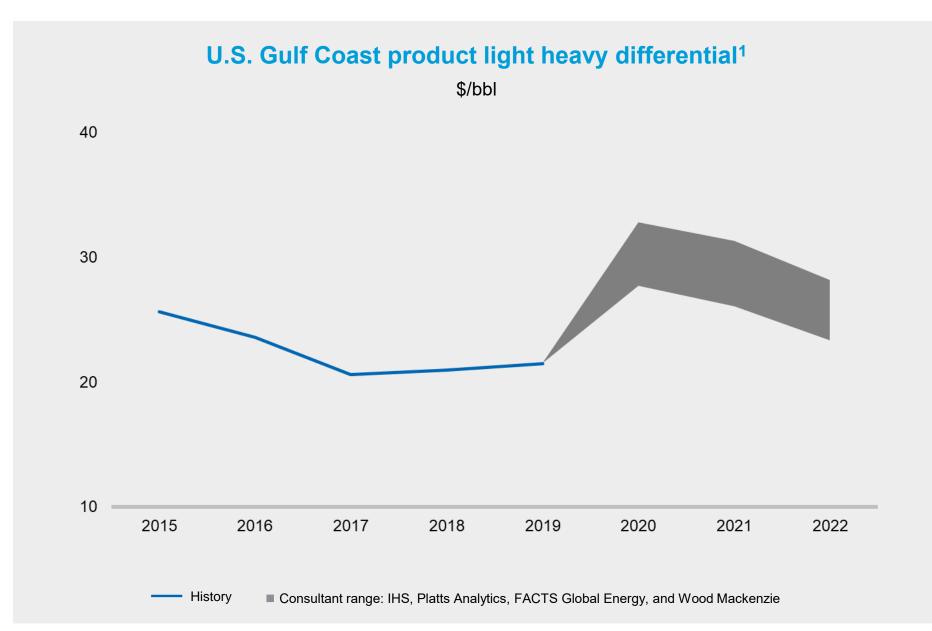
Petrochemicals grow faster than fuels

IMO supports light product margins

Sources: Wood Mackenzie, NexantThinking™ Petroleum and Petrochemicals Economics program, Kline & Company



#### Well positioned for IMO 2020



Wider differentials

Complex refiners advantaged

Highest
Nelson complexity<sup>2</sup>

**VLSFO** available

<sup>2</sup> Source: Oil and Gas Journal. Data as of December 31, 2018. Peer group includes BP, RDS, XOM and TOT.



Sources: Consultants noted on chart; CVX calculations

<sup>&</sup>lt;sup>1</sup> Average of Mogas, Ultra Low Sulfur Diesel less High Sulfur Fuel Oil

## Pasadena refinery update

#### **Strategic fit**

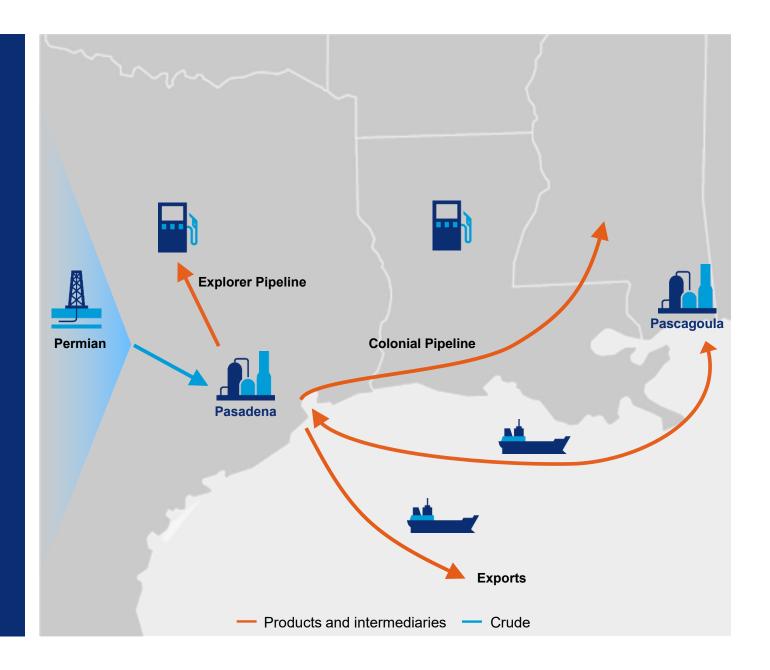
Enables light crude processing
Optimizes with Pascagoula
Supplies equity fuels to Texas / Louisiana

#### Results

Increased Permian equity crude processing
Integrated Pascagoula intermediates
Optimized products into higher value channels

#### **Future activity**

Incremental light crude processing through modest investments





## Puma Energy (Australia) acquisition update

#### Scope

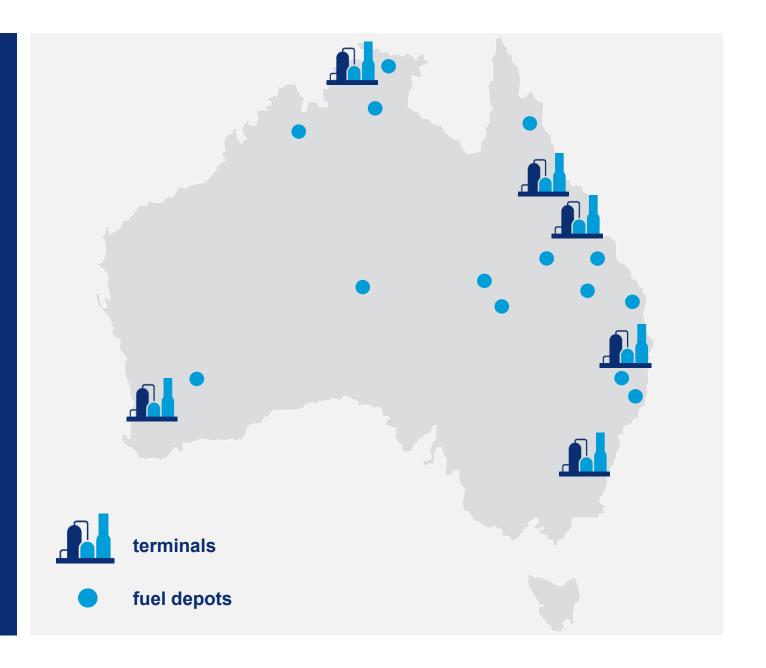
6 terminals
14 fuel depots
360 retail sites

#### **Strategic fit**

Refined product placement in attractive market
Ability to leverage brand strength
Alignment with targeted Asian growth

#### **Transaction**

Expected close 2H 2020



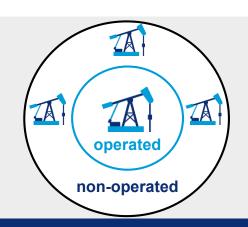


## **ESG**



#### Lowering our carbon intensity







#### 2016 - 2023 upstream targets

Oil net GHG intensity 5 - 10% \$\right\rightarrow\$

Gas net GHG intensity 2 - 5% ↓

Flaring intensity 25 - 30% **↓** 

#### **GHG** reduction basis

Equity approach (operated + non-operated assets)

Timing aligned with Paris Agreement milestones

#### Tied to the compensation of:

100% of executives

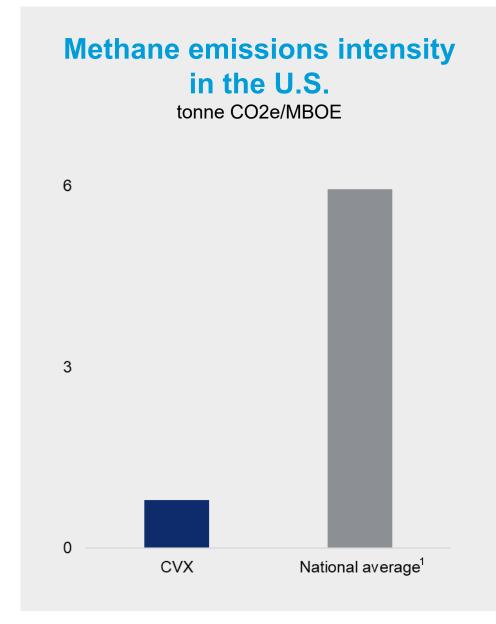
~45,000 employees

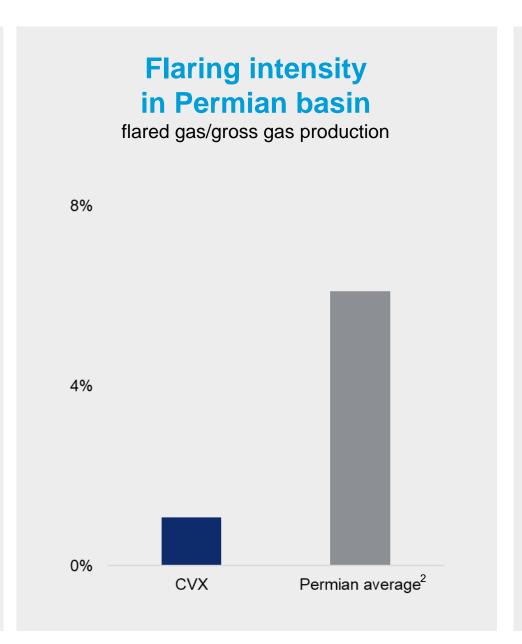
83

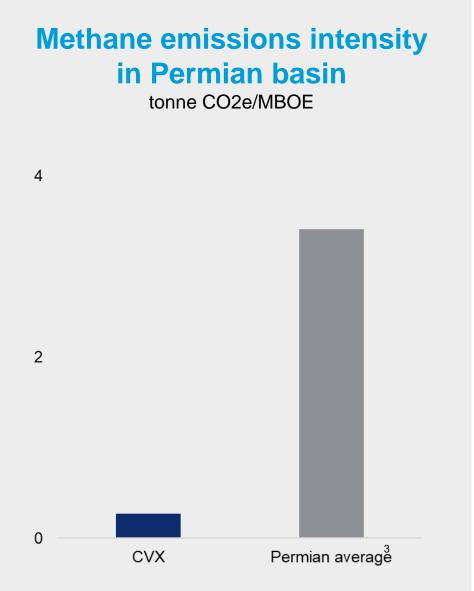




## Demonstrating leadership in the Permian basin







Source: Methane emissions intensity in the U.S. and Permian basin data based on EPA GHGRP (2018 data) and flaring intensity data based on Rystad Energy report.

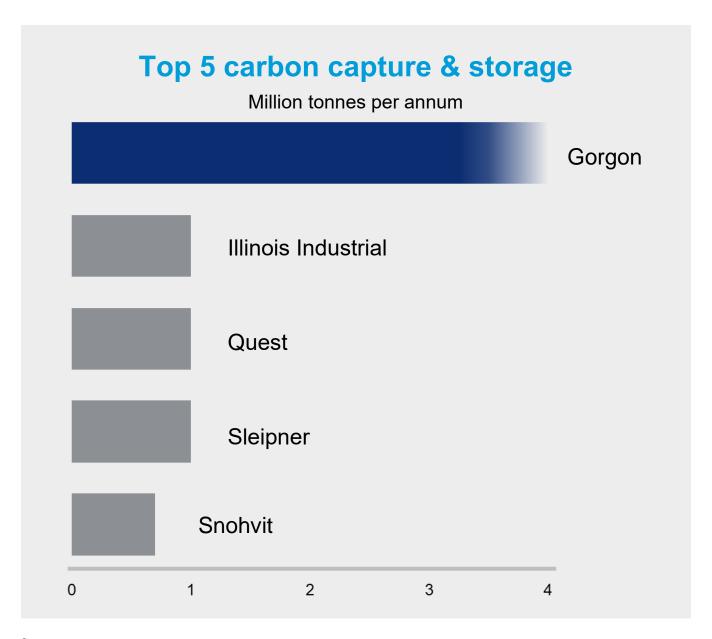


<sup>&</sup>lt;sup>1</sup> Includes 287 producers report to the GHGRP program.

<sup>&</sup>lt;sup>2</sup> Includes top 40 operators with validated waste gas reporting data in the Permian basin.

<sup>&</sup>lt;sup>3</sup> Includes 68 producers report to the GHGRP program.

### Operating world's largest CO<sub>2</sub> sequestration at Gorgon



Reduces Gorgon's GHG emissions by ~40%

>100 million tonnes expected over the life of the injection project

Per annum emission reduction is equivalent to 500,000 U.S. homes electricity consumption

Source: Global CCS Institute and EPA



### TCO investing in Kazakhstani content development



Record \$4.6B spent on local goods and services in 2019

~\$33B spent on local goods and services since 1993

\$1.9B invested in employee programs and socio-economic development since 1993



### Increasing renewables in support of our business

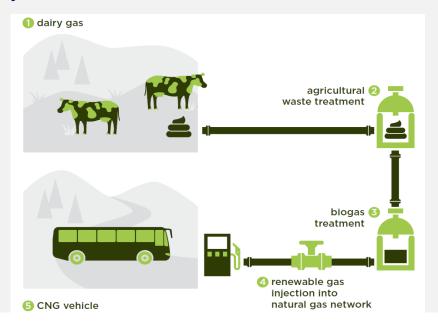
#### **Upstream**

- **Permian basin:** 12-year, 65 megawatts power purchase agreement for renewable electricity from a wind park in West Texas
- California upstream operations: solar project that will deliver 29 megawatts of renewable electricity to Lost Hills oil fields



#### **Downstream**

- Biofuels manufacturing: developing one of the first FCC co-processing facilities at El Segundo, enabling the production of biofuels
- **Novvi:** investing in innovative technology to produce high-performance base oils from renewable sources
- CalBioGas: capturing dairy biomethane as a fuel for heavy-duty vehicles





### **CPChem working with partners to end plastic waste**





# Founding member of Alliance to End Plastic Waste in 2019

- Minimize and manage plastic waste
- Engage entire value chain and bring together industry, government and communities
- \$1.5B contribution by Alliance members over 5-years

CPChem will contribute ~\$40MM over 5-years

# Participating in American Chemistry Council's Operation Clean Sweep Blue®

Eliminate pellet, flake and powder loss of containment

CPChem will invest \$15MM to the Circulate Capital Ocean Fund



### Investing in future breakthrough technologies

Alternative energy and emerging technologies

Transportation and infrastructure

Capture and reduce emissions

**Energy** storage























Investing in and partnering with companies to address GHG emissions

Launched Future Energy Fund in 2018 with initial commitment of \$100MM

Committed additional \$100 MM to OGCI Climate Investment Fund



### **Enabling human progress via PSP**



Permian Strategic Partnership (PSP) is a coalition of 19 Permian Basin energy companies

PSP improves the lives of Permian Basin families through initiatives for education, housing, healthcare, and infrastructure development

In 2019, the PSP committed more than \$30MM



## **Reconciliation Tables**



## Appendix: reconciliation of Chevron's adjusted EPS

	2019
Reported Earnings (\$MM)	\$2,924
Special items <sup>1</sup> :	
Upstream	(8,970)
Downstream	
All other	310
FX	(304)
Total special items and FX	(8,964)
Total adjusted earnings (\$MM)	\$11,888
Adjustment for price and margins:	
\$60 Brent normalization <sup>2</sup>	(1,684)
Mid-cycle Downstream & Chemical margins	1,089
Total adjusted earnings including price and margins (\$MM)	\$11,293
Average shares outstanding (MM)	1,881
Adjusted earnings per share	\$6.00

<sup>&</sup>lt;sup>1</sup> Includes asset dispositions, asset impairments, write-offs, tax items, Anadarko termination fee, and other special items. See 2019 4Q earnings press release.

Note: Numbers may not sum due to rounding.



<sup>&</sup>lt;sup>2</sup> Based on \$400MM earnings impact per \$1/bbl change in Brent price.

# Appendix: reconciliation of Chevron's ROCE excluding special items and adjusted ROCE

	2019		2019
Total adjusted earnings (\$MM)	\$11,888	Total adjusted earnings including price and margins (\$MM)	\$11,293
FX	(304)	Non-controlling interest	(79)
Total earnings excluding special items (\$MM)	<u>*11,584</u>	Interest expense (A/T)	761
Non-controlling interest	(79)	Adjusted ROCE earnings (\$MM)	\$11,975
Interest expense (A/T)	761		
ROCE earnings excluding special items (\$MM)	\$12,266	Average capital employed (\$MM)	\$181,148
		Adjusted ROCE	6.6%
Average capital employed (\$MM)	\$181,148		
ROCE excluding special items	6.8%		

Note: Numbers may not sum due to rounding.



# Appendix: reconciliation of Chevron's adjusted CFFO excluding working capital per share and adjusted FCF excluding working capital per share<sup>1</sup>

	2019
Reported CFFO (\$MM)	\$27,313
Special items <sup>2</sup> :	
Upstream	(87)
Downstream	
All other	531
Total special items	444
Total CFFO excluding special items (\$MM)	\$26,869
Adjustment for price and margins:	
\$60 Brent normalization <sup>2</sup>	(1,895)
Downstream & chemical margins	1,089
Total price and margins adjustments	(805)
Less: change in working capital	1,494
Adjusted CFFO excluding working capital (\$MM)	\$24,569
Average shares outstanding (MM)	1,881
Adjusted CFFO excluding working capital per share	\$13.06

	2019
Adjusted CFFO excluding working capital (\$MM)	\$24,569
Cash capital expenditure:	(14,116)
Adjusted FCF excluding working capital (\$MM)	\$10,453
Average shares outstanding (MM)	1,881
Adjusted FCF excluding working capital per share	\$5.56

Note: Numbers may not sum due to rounding.



<sup>&</sup>lt;sup>1</sup> FCF represents the cash available to creditors and investors after investing in the business.

<sup>&</sup>lt;sup>2</sup> Includes asset dispositions, asset impairments, write-offs, tax items, Anadarko termination fee, and other special items.

<sup>&</sup>lt;sup>3</sup> Based on \$450MM cash flow impact per \$1/bbl change in Brent price.

# Appendix: reconciliation of Chevron's earnings per barrel excl. special items

#### **TOTAL UPSTREAM**

	2015	2016	2017	2018	2019
Earnings (\$MM)	\$(1,961)	\$(2,537)	\$8,150	\$13,316	\$2,576
Adjustment Items:					
Asset Dispositions	(310)	70	(760)		(1,200)
Other Special Items <sup>1</sup>	4,180	2,915	(2,750)	1,590	10,170
Total Adjustment Items	3,870	2,985	(3,510)	1,590	8,970
Earnings excl. special items (\$MM) <sup>2</sup>	\$1,909	\$448	\$4,640	\$14,906	\$11,546
Net Production Volume (MBOED) <sup>3</sup>	2,539	2,513	2,634	2,827	2,952
Earnings per Barrel	\$(2.12)	\$(2.76)	\$8.48	\$12.90	\$2.39
Earnings per Barrel excl. special items	\$2.06	\$0.49	\$4.83	\$14.45	\$10.72



<sup>&</sup>lt;sup>1</sup> Includes asset impairments & revaluations, certain non-recurring tax adjustments & environmental remediation provisions, severance accruals, and any other special items.

<sup>&</sup>lt;sup>2</sup> Earnings excl. special items = Reported earnings less adjustments for asset dispositions and other special items, except foreign exchange.

<sup>&</sup>lt;sup>3</sup> Excludes own use fuel (natural gas consumed in operations).

# Appendix: reconciliation of Chevron's earnings per barrel excl. special items

#### TOTAL DOWNSTREAM, EXCLUDING PETROCHEMICALS

<u>-</u>	2016	2017	2018	2019
Reported Earnings (\$MM)	\$2,823	\$4,671	\$2,932	\$1,752
Adjustment Items:				
Asset Dispositions	(490)	(675)	(350)	
Other Special Items <sup>1</sup>	110	(1,160)		
Total Adjustment Items	(380)	(1,835)	(350)	
Earnings excl. special items (\$MM) <sup>2</sup>	\$2,443	\$2,836	\$2,582	\$1,752
Volumes (MBD)	2,675	2,690	2,655	2,578
Earnings per Barrel excl. special items <sup>3</sup>	\$2.50	\$2.89	\$2.66	\$1.86



<sup>&</sup>lt;sup>1</sup> Includes asset impairments & revaluations, certain non-recurring tax adjustments & environmental remediation provisions, severance accruals, and any other special items.

<sup>&</sup>lt;sup>2</sup> Earnings = Reported earnings less adjustments for asset dispositions and other special items, except foreign exchange.

<sup>&</sup>lt;sup>3</sup> Earnings per Barrel = Reported earnings less adjustments for asset dispositions and other special items, except foreign exchange divided by volumes.

# Appendix: reconciliation of Chevron's earnings per barrel excl. special items

#### TOTAL DOWNSTREAM

	2016	2017	2018	2019
Reported Earnings (\$MM)	\$3,435	\$5,214	\$3,798	\$2,481
Adjustment Items:				
Asset Dispositions	(490)	(675)	(350)	
Other Special Items <sup>1</sup>	110	(1,160)		<b></b>
Total Adjustment Items	(380)	(1,835)	(350)	
Earnings excl special items (\$MM) <sup>2</sup>	\$3,055	\$3,379	\$3,448	\$2,481
Average Capital Employed (\$MM)	\$23,430	\$23,928	\$25,028	\$25,607
ROCE excl. special items <sup>1,2,3</sup>	13.0%	14.1%	13.8%	9.7%



<sup>&</sup>lt;sup>1</sup> Includes asset impairments & revaluations, certain non-recurring tax adjustments & environmental remediation provisions, severance accruals, and any other special items.

<sup>&</sup>lt;sup>2</sup> Earnings = Reported earnings less adjustments for asset dispositions and other special items, except foreign exchange.

<sup>&</sup>lt;sup>3</sup> Return on Capital Employed (ROCE) = Earnings divided by Average Capital Employed.

# Appendix: reconciliation of non-GAAP measures Reported earnings to adjusted earnings

	3Q19	4Q19	1Q20	2Q20	3Q20
Reported earnings (\$ millions)					
Upstream	2,704	(6,734)	2,920	(6,089)	235
Downstream	828	672	1,103	(1,010)	292
All Other	(952)	(548)	(424)	(1,171)	(734)
Total reported earnings	2,580	(6,610)	3,599	(8,270)	(207)
Diluted weighted avg. shares outstanding ('000)	1,893,928	1,872,317	1,865,649	1,853,313	1,853,533
Reported earnings per share	\$1.36	(\$3.51)	\$1.93	(\$4.44)	(\$0.12)
Special items (\$ millions)					
UPSTREAM					
Asset dispositions		1,200	240	310	
Impairments and other*		(10,350)	440	(4,810)	(130)
Subtotal		(9,150)	680	(4,500)	(130)
DOWNSTREAM					
Asset dispositions					
Impairments and other*				(140)	
Subtotal				(140)	
ALL OTHER					
Impairments and other*	(430)			(230)	(90)
Subtotal	(430)			(230)	(90)
Total special items	(430)	(9,150)	680	(4,870)	(220)
Foreign exchange (\$ millions)					
Upstream	49	(226)	468	(262)	(107)
Downstream	27	(32)	60	(23)	(49)
All other	(2)	2	(14)	(152)	(32)
Total FX	74	(256)	514	(437)	(188)
Adjusted earnings (\$ millions)					
Upstream	2,655	2,642	1,772	(1,327)	472
Downstream	801	704	1,043	(847)	341
All Other	(520)	(550)	(410)	(789)	(612)
Total adjusted earnings (\$ millions)	2,936	2,796	2,405	(2,963)	201
Adjusted earnings per share	\$1.55	\$1.49	\$1.29	(\$1.59)	\$0.11

<sup>\*</sup> Includes asset impairments, write-offs, tax items, severance charges, and other special items.



#### Appendix: reconciliation of non-GAAP measures

# Cash flow from operations excluding working capital Operating expenses excluding special items Adjusted downstream earnings excluding timing effects

\$ millions	3Q20
Net Cash Provided by Operating Activities	3,537
Less: Net Decrease (Increase) in Operating Working Capital	352
Cash Flow from Operations Excluding Working Capital	3,185

\$ millions	2019	1H20	3Q20
Operating expenses*	25,945	13,270	5,658
Less: Special items	345	1,014	
Operating expenses ex-special items	25,600	12,256	5,658
Quarterly average	6,400	6,128	5,658

<sup>\*</sup>Includes operating expense, selling, general and administrative expense, and other components of net periodic benefit costs.

\$ millions	1Q20	2Q20	3Q20
Adjusted downstream earnings	1,043	(847)	341
Less: Timing effects	437	(483)	37
Adjusted downstream earnings excluding timing effects	606	(364)	304

Note: Numbers may not sum due to rounding



# Appendix: reconciliation of non-GAAP measures

#### **Net debt ratio**

\$ millions	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19	3Q19	4Q19	1Q20	2Q20	3Q20
Short term debt	8,601	8,598	6,121	5,726	7,023	5,588	7,795	3,282	8,688	3,751	530
Long term debt*	31,144	29,919	29,989	28,733	26,064	25,061	25,056	23,691	23,663	30,302	34,280
Total debt	39,745	38,517	36,110	34,459	33,087	30,649	32,851	26,973	32,351	34,053	34,810
Less: Cash and cash equivalents	6,466	7,628	9,686	9,342	8,699	8,513	11,697	5,686	8,492	6,855	6,866
Less: Time deposits	-	-	-	950	-	-	-	-	-	-	-
Less: Marketable securities	38	58	60	53	56	58	58	63	50	59	28
Total adjusted debt	33,241	30,831	26,364	24,114	24,332	22,078	21,096	21,224	23,809	27,139	27,916
Total Chevron Corporation Stockholder's Equity	150,356	152,198	153,575	154,554	155,045	156,395	155,841	144,213	143,930	134,118	131,774
Total adjusted debt plus total Chevron Stockholder's Equity	183,597	183,029	179,939	178,668	179,377	178,473	176,937	165,437	167,739	161,257	159,690
Net debt ratio	18.1%	16.8%	14.7%	13.5%	13.6%	12.4%	11.9%	12.8%	14.2%	16.8%	17.5%

<sup>\*</sup> Includes capital lease obligations / finance lease liabilities. Note: Numbers may not sum due to rounding.



## **Appendix:**

#### **Historical downstream timing disclosure**

\$ millions	1Q17	2Q17	3Q17	4Q17	1Q18	2Q18	3Q18	4Q18	1Q19	2Q19	3Q19	4Q19	1Q20	2Q20	3Q20
US Downstream Timing	62	(10)	(64)	(18)	(28)	(13)	11	147	(63)	16	(24)	73	153	(392)	73
International Downstream Timing	59	62	(131)	(60)	(46)	(89)	(44)	264	(173)	82	115	(1)	284	(91)	(36)
Total Downstream Timing Effects	121	52	(195)	(78)	(74)	(102)	(33)	411	(236)	98	91	72	437	(483)	37

Note: Numbers may not align with historical earnings slides due to rounding.



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