## UNITED STATES

## SECURITIES AND EXCHANGE COMMISSION

WASHINGTON, D.C. 20549

FORM 10-Q
$\qquad$

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15 (d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended September 30, 1998 Commission file number 1-27

TEXACO INC.
(Exact name of the registrant as specified in its charter)

Delaware
(State or other jurisdiction of incorporation or organization)

74-1383447
(I.R.S. Employer

Identification No.)

2000 Westchester Avenue
White Plains, New York
(Address of principal executive offices)

10650
(Zip Code

Registrant's telephone number, including area code (914) 253-4000

Texaco Inc. (1) HAS FILED all reports required to be filed by Section 13 or $15(d)$ of the Securities Exchange Act of 1934 during the preceding 12 months, and (2) HAS BEEN subject to such filing requirements for the past 90 days

As of October 30, 1998, there were outstanding $534,530,334$ shares of Texaco Inc. Common Stock - par value $\$ 3.125$.

PART I - FINANCIAL INFORMATION

TEXACO INC. AND SUBSIDIARY COMPANIES
STATEMENT OF CONSOLIDATED INCOME FOR THE NINE AND THREE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997

## (Millions of dollars, except as noted)



| NET INCOME | \$ | 816 |  | 2,041 | \$ | 215 | \$ | 490 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Preferred stock dividend requirements | \$ | (40) | \$ | (42) | \$ | (13) | \$ | (14) |
| Net income available for common stock | \$ | 776 |  | 1,999 | \$ | 202 | \$ | 476 |
| Per common share (dollars) |  |  |  |  |  |  |  |  |
| Basic net income | \$ | 1.47 | \$ | 3.85 | \$ | . 38 | \$ | . 91 |
| Diluted net income | \$ | 1.46 | \$ | 3.75 | \$ | . 38 | \$ | . 90 |
| Cash dividends paid | \$ | 1.35 | \$ | 1.30 | \$ | . 45 | \$ | . 45 |
| Average shares outstanding for computation of earnings per share (thousands) |  |  |  |  |  |  |  |  |
| Basic |  | , 433 |  | 9,553 |  | 836 |  | 003 |
| Diluted |  | , 575 |  | 0,040 |  | 382 |  | 193 |

See accompanying notes to consolidated financial statements.

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            TEXACO INC. AND SUBSIDIARY COMPANIES
                    CONSOLIDATED BALANCE SHEET
AS OF SEPTEMBER 30, 1998 AND DECEMBER 31, 1997
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(Millions of dollars)

| September 30, | December 31, |
| :---: | :---: |
| 1998 | 1997 |
| --------------------------1 |  |

\$ 311

| $\begin{array}{r} \$ 250 \\ 35 \end{array}$ | \$ 311 |
| :---: | :---: |
| 3,578 | 4,230 |
| 1,269 | 1,483 |
| 262 | 324 |
| 5,394 | 6,432 |
| 7,370 | 5,097 |
| 35,340 | 38,956 |
| 20,499 | 21,840 |
| 14,841 | 17,116 |
| 890 | 955 |
| \$28,495 | \$29,600 |

\$ 899

2,023
1,179
918
------

6,061
1,779
1,209
1,459
$\qquad$
16,170
-------
2,669
1,480
960
5,994
5,507
1,825
1,224
1,639
645
16,834
-------

300
$\qquad$
$\qquad$
\$29,600
$======$

See accompanying notes to consolidated financial statements.

TEXACO INC. AND SUBSIDIARY COMPANIES CONDENSED STATEMENT OF CONSOLIDATED CASH FLOWS FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997
(Millions of dollars)

| OPERATING ACTIVITIES |  |  |
| :---: | :---: | :---: |
| Net income | \$ 816 | \$2,041 |
| Reconciliation to net cash provided by (used in) operating activities |  |  |
| Depreciation, depletion and amortization | 1,172 | 1,145 |
| Deferred income taxes | (36) | 196 |
| Exploratory expenses | 324 | 306 |
| Minority interest in net income | 43 | 54 |
| Dividends from affiliates, less than equity in income | (30) | (272) |
| Gains on asset sales | (61) | (295) |
| Changes in operating working capital | (164) | 15 |
| Other - net | 14 | (144) |
| Net cash provided by operating activities | 2,078 | 3,046 |
| INVESTING ACTIVITIES |  |  |
| Capital and exploratory expenditures | $(2,226)$ | $(2,506)$ |
| Proceeds from asset sales | 130 | 756 |
| Sales (purchases) of leasehold interests | 25 | (503) |
| Purchases of investment instruments | (809) | (910) |
| Sales/maturities of investment instruments | 806 | 913 |
| Payments from affiliate for prior years' capital and other expenditures | 612 | -_ |
| Other - net | -- | (57) |
| Net cash used in investing activities | $(1,462)$ | $(2,307)$ |
| FINANCING ACTIVITIES |  |  |
| Borrowings having original terms in excess of three months |  |  |
| Proceeds | 1,028 | 427 |
| Repayments | (493) | (216) |
| Net increase (decrease) in other borrowings | 166 | (156) |
| Purchases of common stock | (579) | (74) |
| Dividends paid to the company's stockholders Common | (716) | (676) |
| Preferred | (31) | (32) |
| Dividends paid to minority shareholders | (45) | (64) |
| Net cash used in financing activities | (670) | (791) |
| CASH AND CASH EQUIVALENTS |  |  |
| Effect of exchange rate changes | (7) | (8) |
| Decrease during period | (61) | (60) |
| Beginning of year | 311 | 511 |
| End of period | \$ 250 | \$ 451 |

See accompanying notes to consolidated financial statements.

TEXACO INC. AND SUBSIDIARY COMPANIES
CONDENSED STATEMENT OF CONSOLIDATED NONOWNER CHANGES IN EQUITY
FOR THE NINE AND THREE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997

## (Millions of dollars)

NET INCOME
Other nonowner changes in equity (net of tax)
Currency translation adjustment
Minimum pension liability adjustment
Unrealized net gain (loss) on investments

TOTAL NONOWNER CHANGES IN EQUITY

| For the nine months ended September 30, |  | For the three months ended September 30, |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1998 | 1997 |  | 98 |  | 97 |
| \$ 816 | \$2,041 | \$ | 215 | \$ | 490 |
| (2) | (37) |  | - |  | (22) |
| 2 | - |  | - |  | - |
| 2 | 7 |  | (5) |  | 8 |
| 2 | (30) |  | (5) |  | (14) |
| \$ 818 | \$2,011 | \$ | 210 | \$ | 476 |

TEXACO INC. AND SUBSIDIARY COMPANIES
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

Note 1. Formation of Equilon Enterprises LLC

Effective January 1, 1998, Texaco and Shell Oil Company formed Equilon Enterprises LLC (Equilon), a Delaware limited liability company. Equilon is a joint venture that combined major elements of the companies' Western and Midwestern U.S. refining and marketing businesses and their nationwide trading, transportation and lubricants businesses. Texaco owns 44 percent and Shell owns 56 percent of Equilon. Further detail concerning Equilon was included in our Current Report on Form 8-K, filed with the Commission on January 30, 1998.

We are accounting for our interest in Equilon using the equity method. Under this method, we reclassified the net amount of assets and liabilities of the businesses contributed to Equilon to Investments and Advances in the Consolidated Balance Sheet. We record our share of Equilon's results of operations on a one-line basis to Equity in Income of Affiliates in the Consolidated Statement of Income. We record the provision for income taxes and related liability applicable to our share of Equilon's income in our consolidated financial statements, since Equilon is a limited liability company. Additionally, we now record transactions between Texaco and Equilon as outside third-party transactions. This change to the equity method of accounting results in significant variances between the 1998 and 1997 periods in the individual line captions appearing in the financial statements.

The carrying amounts at January 1, 1998, of the principal assets and liabilities of the businesses we contributed to Equilon were $\$ .2$ billion of net working capital assets, $\$ 2.8$ billion of net properties, plant and equipment and $\$ .2$ billion of debt.

In April, 1998, we received $\$ 463$ million from Equilon, representing reimbursement of certain capital expenditures incurred prior to the formation of the joint venture. In July 1998, we received $\$ 149$ million from Equilon for certain specifically identified assets transferred for value to Equilon.

Summarized unaudited financial information for Equilon, for the nine and three month periods ended September 30,1998 , is presented below on a $100 \%$ Equilon basis (in millions of dollars):

For the nine months ended September 30, 1998

For the three months ended September 30, 1998

| Gross revenues | $\$ 18,195$ | $\$ 6,100$ |
| :--- | :--- | :--- |
| Income before income taxes | $\$ 1542$ | $\$ 232$ |

Note 2. Formation of Motiva Enterprises LLC

Effective July 1, 1998, Texaco, Shell Oil Company and Saudi Aramco formed Motiva Enterprises LLC (Motiva), a Delaware limited liability company. Motiva is a joint venture that combined Texaco's and Saudi Aramco's interests and major elements of Shell's Eastern and Gulf Coast U.S. refining and marketing businesses. Texaco's and Saudi Aramco's interest in these businesses were previously conducted by Star Enterprise (Star), a joint-venture partnership owned 50 percent by Texaco and 50 percent by Saudi Refining, Inc., a corporate affiliate of Saudi Aramco. Texaco and Saudi Refining, Inc., each owns 32.5 percent and Shell owns 35 percent of Motiva. Further detail concerning Motiva was included in our Current Report on Form 8-K, filed with the Commission on July 1, 1998.

Beginning July 1, 1998, we are accounting for our interest in Motiva using the equity method. Previously, our interest in Star was also accounted for on the equity method of accounting. Accordingly, our investment in Motiva approximates our previous investment in Star. We record the provision for income taxes and related liability applicable to our share of Motiva's income in our consolidated financial statements, since Motiva is a limited liability company.

Gross revenues and income before income taxes for the first three months of Motiva's operations (July 1, 1998 through September 30, 1998), on a $100 \%$ unaudited basis, were $\$ 2,877$ million and $\$ 59$ million, respectively.

Note 3. Inventories

- --------------------

The inventory accounts of Texaco Inc. and consolidated subsidiary companies are presented below (in millions of dollars):
Crude oil
Petroleum products and petrochemicals
Other merchandise

Materials and supplies
Total

| As of |  |
| :---: | :---: |
| $\begin{gathered} \text { September } 30, \\ 1998 \end{gathered}$ | $\begin{gathered} \text { December } 31, \\ 1997 \end{gathered}$ |
| (Unaudited) |  |


| $\$ 216$ | $\$ 308$ |
| ---: | ---: |
| 828 | 893 |
| 35 | 59 |
| 190 | 223 |
| ----- | ----- |
| $\$ 1,269$ | $\$ 1,483$ |
| $======$ | $======$ |

Note 4. Contingent Liabilities

- ---------------------------------

Information relative to commitments and contingent liabilities of Texaco Inc. and subsidiary companies is presented in Notes 16 and 18, pages 57-58 and 61, respectively, of Texaco Inc.'s 1997 Annual Report to Stockholders.

In the company's opinion, while it is impossible to ascertain the ultimate legal and financial liability with respect to contingent liabilities and commitments, the aggregate amount of such liability in excess of financial reserves is not anticipated to be materially important in relation to the consolidated financial position or results of operations of Texaco.

Summarized unaudited financial information for the Caltex Group of Companies, owned $50 \%$ by Texaco and $50 \%$ by Chevron Corporation, is presented below on a 100\% Caltex Group basis (in millions of dollars):

|  | For the nine months <br> ended September 30, | For the three months <br> ended |
| :--- | :--- | :--- |
| September 30, |  |  |

In the determination of preliminary and unaudited financial statements for the nine-month and three-month periods ended September 30, 1998 and 1997, our accounting policies have been applied on a basis consistent with the application of such policies in our financial statements issued in our 1997 Annual Report to Stockholders. In our opinion, we have made all adjustments and disclosures necessary to present fairly our results of operations for such periods. These adjustments include normal recurring adjustments. The information is subject to year-end audit by independent public accountants. We make no forecasts or representations with respect to the level of net income for the year 1998.

## SUPPLEMENTAL MARKET RISK DISCLOSURES

Information relative to Texaco's market risk sensitive instruments by major category at December 31, 1997 is presented in the Supplemental Market Risk Disclosures on pages 69 and 70 of Texaco Inc.'s 1997 Annual Report to Stockholders.

Texaco's forward exchange contracts outstanding at September 30, 1998 of approximately $\$ 2,172$ million net buy contracts increased by $\$ 933$ million from the $\$ 1,239$ million outstanding at December 31, 1997. This increase principally resulted from the hedging of increased exposures to foreign currency denominated net monetary assets and liabilities and from the hedging of increased exposures related to foreign currency denominated capital projects. As of September 30, 1998, a hypothetical $10 \%$ change in currency exchange rates would generate an increase or decrease in fair value of approximately $\$ 217$ million, compared to $\$ 124$ million at December 31, 1997. This would be offset by an opposite effect on the related hedged exposures.

Our net income for the third quarter of 1998 was $\$ 215$ million, or $\$ 0.38$ per share, as compared with $\$ 490$ million, or $\$ 0.90$ per share, for the third quarter of 1997. Net income for the first nine months of 1998 was $\$ 816$ million, or $\$ 1.46$ per share, as compared with $\$ 2,041$ million, or $\$ 3.75$ per share, for the first nine months of 1997.

Net income before special items for the third quarter of 1998 was $\$ 208$ million, or $\$ 0.37$ per share. There were no special items in the third quarter of 1997. For the first nine months of 1998, net income before special items was $\$ 802$ million, or $\$ 1.43$ per share, as compared with $\$ 1,422$ million, or $\$ 2.60$ per share, for the first nine months of 1997.

Weak worldwide crude oil and natural gas prices and depressed downstream margins in the Far East eroded third quarter earnings. Worldwide production growth of nine percent and tight control over cash expenses helped to lessen these negative impacts.

During the third quarter of 1998:

- Average quarterly crude oil prices slumped to their lowest levels since 1986;
- Continued economic instability in the Far East depressed downstream margins;
- Worldwide daily production rose nine percent for the quarter and 12 percent for nine months; and
- Year-to-date cash operating expenses per barrel decreased six percent.

Average crude oil prices for the quarter reached a low point not seen since mid-1986. OPEC efforts to reduce production and lower inventory levels caused crude prices to rebound somewhat from their summer lows; however, prices have recently retreated and remain significantly below last year's levels. Storms in the Gulf of Mexico caused temporary production shut-ins which further dampened earnings.

Our worldwide downstream results decreased from sluggish margins, especially in the Far East, due to the impact of the Asian financial and economic crisis. As a result, Singapore refinery margins were negative in the third quarter from extremely weak demand. In the U.S., results were down from an extremely strong quarter last year; however, in Latin America and Europe, margins and sales volumes remained strong.

To remain competitive in this environment, our affiliate, Caltex, announced a reorganization program. This program will focus the organization functionally and better position Caltex to identify growth opportunities. When fully implemented, it is expected to yield expense savings in excess of $\$ 50$ million annually. Also, our U.S. alliances with Shell Oil Company and Saudi Refining, Inc. continue to implement programs that will take advantage of existing synergies.

Results for 1998 and 1997 are summarized in the following table. Details on special items are included in the functional analysis which follows this table.
(Unaudited)


PETROLEUM AND NATURAL GAS

EXPLORATION AND PRODUCTION

United States
Exploration and production earnings in the U.S. for the third quarter of 1998 were $\$ 92$ million, as compared with $\$ 232$ million for the third quarter of 1997. For the first nine months of 1998 and 1997, earnings were $\$ 319$ million and $\$ 732$ million, respectively. Results for 1998 included a second quarter special gain of $\$ 20$ million from the sale of an interest in a natural gas pipeline. Excluding the special gain, results for the first nine months of 1998 totaled $\$ 299$ million. Results for 1997 included a second quarter special charge of $\$ 43$ million to establish financial reserves for royalty and severance tax issues. Excluding the special charge, results for the first nine months of 1997 totaled $\$ 775$ million.
U.S. exploration and production earnings for the third quarter and nine months of 1998 were below last year's levels due to lower crude oil and natural gas prices. Average realized crude oil prices for the third quarter and nine months of 1998 were $\$ 10.06$ and $\$ 10.87$ per barrel; 39 percent lower than the 1997 periods. The dramatic price declines reflect a slowing in worldwide demand growth and continued high inventory levels. Crude oil prices recovered somewhat in late September as a result of the OPEC nations' efforts to cut production. For the third quarter and nine months of 1998, average natural gas prices were $\$ 1.89$ and $\$ 2.03$ per MCF; 11 percent lower than the 1997 periods. Lower natural gas prices were the result of excess supply in the marketplace.

Production increased four percent for this year's third quarter and nine percent for the year. The increased production in the quarter included new production from the Arnold, Oyster and Barite South fields located in the Gulf of Mexico. Both production and earnings were negatively impacted by the recent storms in the Gulf of Mexico. This year included production from the Monterey properties acquired in November 1997.

We continued to pursue new reserve opportunities in the Gulf of Mexico, leading to higher exploration expenses this year. Exploration expenses for the nine months of 1998 were $\$ 195$ million before tax, $\$ 73$ million higher than the same period of 1997. For the third quarter of 1998, exploration expenses were $\$ 48$ million, $\$ 2$ million higher than the third quarter of 1997.

## International

Exploration and production earnings outside the U.S. for the third quarter of 1998 were $\$ 40$ million, as compared with $\$ 103$ million for the third quarter of 1997. For the first nine months of 1998 and 1997, earnings were $\$ 131$ million and $\$ 499$ million, respectively. Results for 1997 included second quarter special gains of $\$ 161$ million from the sales of a 15 percent interest in the Captain Field in the U.K. North Sea, an interest in Canadian gas properties and an interest in an Australian pipeline system. Excluding the special gains, results for the first nine months of 1997 totaled $\$ 338$ million.

International exploration and production earnings for the third quarter and nine months of 1998 declined significantly from the same periods of 1997 due to lower crude oil prices. Average realized crude oil prices in 1998 were $\$ 11.05$ per barrel for the quarter and $\$ 11.55$ for nine months. These average prices were 35 percent below 1997 levels. OPEC's efforts to reduce production and lower inventory levels caused prices to recover slightly from their summer lows; however, prices have recently retreated and remain substantially below last year's levels.

Daily production growth of 15 percent for this year's third quarter and 16 percent for the year benefited earnings. The combined production from the Captain, Erskine and Galley fields in the U.K. North Sea grew to 95 thousand barrels of oil equivalent per day in the third quarter. Production also grew in the Partitioned Neutral Zone, Indonesia and Colombia.

Exploration and production operating results outside the U.S. for the third quarter and nine months of 1998 included non-cash currency charges of \$3 million and $\$ 6$ million, respectively, related to deferred income taxes denominated in British Pound Sterling. This compares to benefits of $\$ 13$ million for the third quarter and $\$ 26$ million for nine months of 1997.

MANUFACTURING, MARKETING AND DISTRIBUTION

United States

Manufacturing, marketing and distribution earnings in the U.S. for the third quarter of 1998 were $\$ 124$ million, as compared with $\$ 132$ million for the third quarter of 1997. For the first nine months of 1998 and 1997, earnings were $\$ 235$ million and $\$ 238$ million, respectively. Results for 1998 included a third quarter net special gain of $\$ 25$ million associated with the formation of the U.S. alliances. This net gain included gains on asset sales, asset writedowns and other formation charges. The second quarter of 1998 included a special charge of $\$ 32$ million for alliance formation expenses, primarily employee severance programs. Excluding these special items, results for the third quarter and first nine months of 1998 totaled $\$ 99$ million and $\$ 242$ million, respectively. Results for 1997 included a second quarter special gain of $\$ 13$ million from the sale of credit card operations. Excluding the special gain, results for the first nine months of 1997 totaled $\$ 225$ million.
U.S. manufacturing, marketing and distribution earnings for the third quarter of 1998 included results from Motiva Enterprises LLC, our Eastern alliance with Shell Oil Company and Saudi Refining, Inc., that began operations in July. In addition, the quarter and year included operating results from Equilon Enterprises LLC, our Western alliance with Shell Oil Company, that began operations in the first quarter.

Results for the third quarter of 1998 reflected the industry trend of shrinking refining margins. Operating difficulties at certain refineries and the temporary shutdown of Gulf Coast refineries in September due to hurricane Georges negatively impacted earnings. Lower crude costs as well as strong transportation and lubricants earnings benefited the quarter and year.

Results for the third quarter of 1997 included minimum refinery downtime and solid West Coast margins. Both the quarter and year included strong Gulf Coast refining margins. However, refinery fires in late 1996 and early 1997 negatively affected product yields and caused casualty loss expense in the first quarter. Additionally, West Coast margins were weak during the first half of the year due to intense competitive pressures.

## International

Manufacturing, marketing and distribution earnings outside the U.S. for the third quarter of 1998 were $\$ 38$ million, as compared with $\$ 134$ million for the third quarter of 1997. For the first nine months of 1998 and 1997, earnings were $\$ 414$ million and $\$ 370$ million, respectively. Results for 1998 included a third quarter net special charge of $\$ 43$ million for a reorganization program in our affiliate, Caltex. Excluding the special charge, results for the third quarter and first nine months of 1998 totaled $\$ 81$ million and $\$ 457$ million, respectively.

International manufacturing and marketing earnings for the third quarter of 1998 declined significantly from 1997. The sharp decline was due to the Asian financial and economic crisis which weakened demand and created currency volatility. Caltex experienced a loss as a result of declining margins throughout the region from weak inland demand that caused higher volumes to be sold into the lower margin export markets. Singapore refinery margins were negative from extremely weak demand. However, in Latin America and Europe, third quarter earnings were up slightly.

Nine months 1998 results increased due to improved manufacturing and marketing results from higher margins and volumes, mainly in the U.K., Caribbean and Central America.

Manufacturing, marketing and distribution operating results outside the U.S. for the third quarter and nine months of 1998 included non-cash currency charges of $\$ 3$ million and $\$ 5$ million, respectively, related to deferred income taxes denominated in British Pound Sterling. This compares to benefits of $\$ 4$ million for the third quarter and $\$ 8$ million for nine months of 1997

## NONPETROLEUM

Nonpetroleum earnings for the third quarter of 1998 were $\$ 4$ million, as compared with $\$ 3$ million for the third quarter of 1997 . For the first nine months of 1998 and 1997, earnings were $\$ 4$ million and $\$ 16$ million, respectively.

## CORPORATE/NONOPERATING RESULTS

Corporate and nonoperating charges for the third quarter of 1998 were $\$ 83$ million, as compared with charges of $\$ 114$ million for the third quarter of 1997. Corporate and nonoperating charges for the first nine months of 1998 were $\$ 287$ million, as compared with earnings of $\$ 186$ million for the first nine months of 1997. Results for 1998 included a third quarter special benefit of $\$ 25$ million to adjust prior year's tax liability and a second quarter special tax benefit of $\$ 19$ million attributable to the sale of an interest in a subsidiary. Excluding the special benefits, charges for the third quarter and first nine months of 1998 totaled $\$ 108$ million and $\$ 331$ million, respectively. Results for the first nine months of 1997 included a first quarter special benefit of $\$ 488$ million associated with an IRS settlement. Excluding this benefit, corporate and nonoperating charges totaled $\$ 302$ million for the first nine months of 1997

Corporate and nonoperating results for the third quarter and nine months of 1998 included increased net interest expense from higher debt levels; however, successful efforts to control expenses in overhead departments more than mitigated this impact. Results for nine months of 1998 included higher expenses for Texaco's corporate advertising campaign introduced in the second half of 1997.

LIQUIDITY AND CAPITAL RESOURCES

Our cash, cash equivalents and short-term investments were $\$ 285$ million at September 30, 1998, as compared with $\$ 395$ million at year-end 1997.

During 1998, our operations provided cash of $\$ 2,078$ milion. We raised an additional $\$ 701$ million from net borrowings and $\$ 130$ million from asset sales. We spent $\$ 2,226$ million on our capital and exploratory program and paid $\$ 792$ million in dividends to common, preferred and minority shareholders.

At September 30, 1998, our ratio of debt to total borrowed and invested capital was $34.9 \%$ as compared with $32.3 \%$ at year-end 1997 . At September 30 , 1998, our long-term debt included $\$ 1.7$ billion of debt scheduled to mature within one year, which we have both the intent and ability to refinance on a long-term basis. At September 30, 1998, we maintained $\$ 1.7$ billion in revolving credit facilities, which were unused at quarter end. On November 9, 1998, we increased the amount of the commitments to $\$ 2.05$ billion, which also remained unused.

Our major debt activity during the first nine months of 1998 was as follows. We: o borrowed $\$ 300$ million at $6 \%$ for seven years and issued $\$ 153$ million of Medium-Term Notes.

- borrowed $\$ 150$ million at $5.92 \%$ for seven years to cover expenditures at our Erskine field in the U.K. North Sea.
- borrowed $\$ 131$ million for four years and entered into an associated LIBOR-based floating rate swap associated with existing assets of our Tartan Field in the U.K. North Sea.
- borrowed $\$ 94$ million from the issuance of Zero Coupon Notes due 2005.
o increased the amount of our commercial paper by $\$ 300$ million, to a total of \$1.2 billion at September 30, 1998.
- repurchased approximately $\$ 200$ million of $10.61 \%$ Notes that we assumed in last year's acquisition of Monterey Resources.

During the first quarter of 1998 , we purchased about $\$ 125$ million of common stock in the open market. This completed a two-year program under which we purchased $\$ 650$ million of our common stock. On March 30, 1998, we announced that we will purchase up to an additional $\$ 1$ billion of our common stock, subject to market conditions, through open market purchases or privately negotiated transactions. Under the current program, we purchased about $\$ 450$ million during the first nine months of 1998.

In April 1998, we received $\$ 463$ million from Equilon, representing reimbursement of certain capital expenditures incurred prior to the formation of Equilon. In addition, we received $\$ 149$ million from Equilon in July 1998 for certain specifically identified assets transferred for value to Equilon.

We consider our financial position to be sufficiently strong to meet our anticipated future financial requirements.

NEW ACCOUNTING STANDARDS

In June 1997, the Financial Accounting Standards Board (FASB) issued Statement of Financial Accounting Standards (SFAS) 131, "Disclosures about Segments of an Enterprise and Related Information." SFAS 131 requires that we report information about our business segments on the same basis used internally when assessing performance and allocating resources. We will adopt SFAS 131 for our 1998 audited financial statements. Presently, we disclose in our audited financial statements information about geographic segments only. We expect that our business segments will be substantially similar to those we presently identify in the Management's Discussion and Analysis section of our forms 10-K and $10-\mathrm{Q}$.

In February 1998, the FASB issued SFAS 132, "Employers' Disclosure about Pension and Other Postretirement Benefits." We are required to adopt SFAS 132 for our 1998 audited financial statements and will modify our disclosures accordingly. SFAS 132 does not affect how we measure expense for pension or other postretirement benefits.

In June 1998, the FASB issued SFAS 133, "Accounting for Derivative Instruments and Hedging Activities," effective in the first quarter 2000. SFAS 133 establishes new accounting rules and disclosure requirements for derivative instruments. We are assessing the impacts of SFAS 133 on the balance sheet and on net income.

CAPITAL AND EXPLORATORY EXPENDITURES

Our capital and exploratory expenditures for the first nine months of 1998 and 1997 were $\$ 2,769$ million and $\$ 3,023$ million, respectively.

In the U.S., our exploration and development expenditures slowed during the third quarter, but were flat for the year. Activities continued to reflect our focus in both the traditional shelf and deepwater areas of the Gulf of Mexico. Using advanced technologies, we continue to grow oil and gas production and reserves.

Internationally, our expenditures decreased following the completion of several large projects in both the U.K. and Danish sectors of the North Sea. Development activity in Indonesia, the North Sea and other promising areas continued while exploratory spending decreased in China and other Far Eastern areas. Upstream expenditures in discovered reserve opportunities also continued in promising areas, including the Karachaganak venture in Kazakhstan.

Lower international downstream expenditures reflected a decrease in the caltex marketing areas from higher 1997 service station investments in Hong Kong and slower re-imaging spending in Caltex areas and Europe. These decreases were partly offset by higher marketing and manufacturing expenditures in our newly formed U.S. alliances.

We continue to carefully assess investment projects given the current and projected industry environment. Adjustments in spending have been made by deferring non-critical projects into future periods. It is expected that our capital and exploratory expenditures for the year 1998 will be about 20 percent less than the $\$ 4.6$ billion that we had budgeted for the year.

YEAR 2000
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The Year 2000 ("Y2K") problem concerns the inability of information and technology-based operating systems to properly recognize and process date-sensitive information beyond December 31, 1999. This could result in systems failures and miscalculations, which could cause business disruptions. Equipment that uses a date, such as computers and operating control systems, may be affected. This includes equipment used by our customers and suppliers, as well as by utilities and governmental entities that provide critical services to us.

At Texaco, we started working on the Y2K problem in early 1995. By early 1996, we formed a Business Unit Steering Team and a Corporate Year 2000 Office. Our progress is reported monthly to the CEO, and quarterly to the Board of Directors. Additionally, we are actively performing both internal audits and external reviews to ensure that we reach our objectives. We project that we will spend no more than $\$ 75$ million on making our systems Y2K ready. As of September 30, 1998, we have incurred costs of approximately $\$ 35$ million.

We recognize that the $Y 2 K$ issue affects every aspect of our business, including computer software, computer hardware, telecommunications, and industrial automation. Our Y2K effort has included an extensive program to educate our employees, and development of detailed guidelines for project management, testing, and remediation. Each business unit is periodically graded on their progress toward reaching their project milestones. Our major affiliates are undertaking similar programs.

In our computers and computer software, most of the problems we have found involve our corporate financial software applications. Approximately 95\% of these need some type of modification or upgrade. In our industrial automation systems, which are used in our refinery, lubricant plant, gas plant and oil well operations to monitor, control and log data about the processes, approximately 5\% need modification or upgrade. The majority of these are auxiliary systems, such as laboratory analyzers and alarm logging functions, but several of the higher level supervisory data acquisition systems and flow metering systems also require upgrades. We project that we will be approximately 80\% through the effort of inventorying, assessing and fixing our systems by the end of 1998. Almost all systems should be ready by the end of the first quarter of 1999 , but a few will be delayed until later in 1999 as we wait for vendor upgrades.

We are well into our program to identify and assess the $Y 2 \mathrm{~K}$ readiness of our critical and important suppliers and customers. We will either seek alternative suppliers and customers for those we assess as risky, or we will develop and test contingency plans. We have begun to develop these contingency plans. In addition, we are reviewing our existing business resumption plans. We expect to arrange alternative suppliers or develop and complete the testing of contingency plans no later than July 1, 1999.

All of our production and automation systems are routinely analyzed for potential failures and appropriate responses are identified and documented. If we have missed a potential Y2K problem, it will most likely be in our financial software, or in auxiliary systems in our operations, such as laboratory analyzers and alarm logging functions, where we have found the majority of the problems. We do not anticipate that a problem in these areas will have a significant impact on our ability to pursue our primary business objectives. Any problems in our primary industrial automation systems can be dealt with using our existing engineering procedures. While there can be no assurance that all such modifications and plans will be successful, including contingency plans for our major suppliers and customers, we do not expect that any disruptions will have a material adverse effect on our overall financial position or results of operations.
$\qquad$
On January 1, 1999, eleven of the fifteen member countries of the European Union are scheduled to establish fixed conversion rates between their existing currencies ("legacy currencies") and one common currency - the euro. The euro will begin to be traded on world currency exchanges and may be used in business transactions. On January 1, 2002, new euro-denominated bills and coins will be issued, and legacy currencies will be completely withdrawn from circulation by June 30 of that year.

Our operating subsidiaries affected by the euro conversion have been actively addressing our IT systems and overall fiscal and operational activities to ensure our euro readiness. We are adapting our computer, financial and operating systems and equipment to accommodate euro-denominated transactions. We are also reviewing our marketing and operational policies and procedures to ensure our ability to continue to successfully conduct all aspects of our business in this new, price transparent market. We believe that the euro conversion will not have a material adverse impact on our financial condition or results of operations.

WORLDWIDE UPSTREAM REORGANIZATION

On November 12, 1998, we announced a worldwide upstream reorganization designed to place greater emphasis on our long-term production and reserve growth, and to address the need for streamlining costs and improving competitiveness in the current low oil price environment. The reorganization is expected to result in the reduction of approximately 1,000 employees and contractors worldwide and to be completed by the end of the first quarter of next year.

FORWARD-LOOKING STATEMENTS

Portions of the foregoing discussion of YEAR 2000, the EURO and WORLDWIDE UPSTREAM REORGANIZATION contain "forward-looking statements" within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934. These statements are based on our current expectations, estimates and projections. Therefore, they could ultimately prove to be inaccurate. Factors which could affect our ability to be Y2K compliant by the end of 1999 include: the failure of customers, suppliers, governmental entities and others to achieve compliance and the inaccuracy of certifications received from them; our inability to identify and remediate every possible problem; a shortage of necessary programmers, hardware and software; and, similar circumstances. Factors which could alter the financial impact of our euro conversion include changes in current governmental regulations (and interpretations of such regulations), unanticipated implementation costs, and the effect of the euro conversion on product prices and margins. The extent and timing of the upstream reorganization will depend upon worldwide and industry economic conditions.

PART II - OTHER INFORMATION

Item 1. Legal Proceedings

Reference is made to the discussion of Contingent Liabilities in Note 4 to the Consolidated Financial Statements of this Form 10-Q, Item 1 of Texaco Inc.'s Forms 10-Q for the quarterly periods ended March 31, 1998 and June 30, 1998 and to Item 3 of Texaco Inc.'s 1997 Annual Report on Form 10-K, which are incorporated herein by reference.

| (Unaudited) |  |  |  |
| :---: | :---: | :---: | :---: |
| For the nine months ended September 30, |  | For the three months ended September 30, |  |
| 1998 | 1997 | 1998 | 1997 |
|  | (Mil | dollar |  |

## FUNCTIONAL NET INCOME

- -----------------

Petroleum and natural gas Exploration and production
United States
International
Total
Manufacturing, marketing and distribution

United States
International
Total

Total petroleum and natural gas
Nonpetroleum
Total operating earnings

Corporate/Nonoperating

Total net income

## CAPITAL AND EXPLORATORY EXPENDITURES

Exploration and production

> United States
> International

## Total

Manufacturing, marketing and distribution United States
International
Total

Other

Total

Exploratory expenses included above:

> United States

International
Total


OPERATING DATA

Exploration and Production

## United States

- ----

Net production of crude oil and natural gas liquids (000 BPD)
Net production of natural gas - available for sale (000 MCFPD)
Total net production (000 BOEPD)
Natural gas sales (000 MCFPD)
Average U.S. crude (per bbl)
Average U.S. natural gas (per mcf)
Average WTI (Spot) (per bbl)
Average Kern (Spot) (per bbl)
International
Net production of crude oil and natural gas liquids (000 BPD)

Europe
Indonesia
Partitioned Neutral Zone
Other

## Total

Net production of natural gas - available for sale (000 MCFPD)

> Europe
> Colombia

Other
Total
Total net production (000 BOEPD)
Natural gas sales (000 MCFPD)
Average International crude (per bbl)
Average U.K. natural gas (per mcf)
Average Colombia natural gas (per mcf)
Worldwide

- ---------

Total net production (000 BOEPD)

| 1,305 | 1,169 | 1,286 | 1,181 |
| :--- | :--- | :--- | :--- |


| For the nine months ended September 30, |  | For the three months ended September 30, |  |
| :---: | :---: | :---: | :---: |
| 1998 | 1997 | 1998 | 1997 |
| ---- | ---- | ---- | ---- |

## OPERATING DATA

Manufacturing, Marketing and Distribution


## United States

Refinery input (000 BPD)
Western U.S.
Eastern U.S.

Total

Refined product sales (000 BPD)
Western U.S.
Eastern U.S.
Other Operations

Total
International
Inal
Refinery input (000 BPD)
Europe
Caltex
Latin America/West Africa
Total

Refined product sales (000 BPD)
Europe
Caltex
Latin America/West Africa Other

Total

| 388 | 415 | 410 | 420 |
| :---: | :---: | :---: | :---: |
| 316 | 334 | 301 | 339 |
| 704 | 749 | 711 | 759 |
| 597 | 492 | 643 | 512 |
| 387 | 323 | 486 | 327 |
| 228 | 205 | 216 | 222 |
| 1,212 | 1,020 | 1,345 | 1,061 |


| 356 | 337 | 326 | 329 |
| ---: | ---: | ---: | ---: |
| 417 | 400 | 397 | 379 |
| 64 | 59 | 66 | 60 |
| ------------- |  |  |  |
| 837 | 796 | 789 | 768 |
|  |  |  |  |
| 567 | 496 | 547 | 508 |
| 580 | 564 | 563 | 545 |
| 455 | 408 | 474 | 440 |
| 53 | 62 | 56 | 66 |
| ----- | ----- | ----- | ----- |
| 1,655 | 1,530 | 1,640 | 1,559 |

Item 6. Exhibits and Reports on Form 8-K

(a) Exhibits
-- (11) Computation of Earnings Per Share of Common Stock.
-- (12) Computation of Ratio of Earnings to Fixed Charges of Texaco on a Total Enterprise Basis.
-- (20) Copy of Texaco Inc.'s Annual Report on Form 10-K for the fiscal year ended December 31, 1997 (including portions of Texaco Inc.'s Annual Report to Stockholders for the year 1997) and a copy of Texaco Inc.'s Quarterly Reports on Form 10-Q for the quarterly periods ended March 31, 1998 and June 30, 1998, as previously filed by the Registrant with the Securities and Exchange Commission, File No. 1-27.
-- (27) Financial Data Schedule.
(b) Reports on Form 8-K:

During the third quarter of 1998, the Registrant filed Current Reports on Form $8-\mathrm{K}$ for the following events:

1. July 1, 1998 (date of earliest event reported: July 1, 1998)

Item 5. Other Events -- reported that Texaco, Saudi Aramco and Shell Oil Company reached agreement on the formation and operational start-up, effective July 1, 1998, of Motiva Enterprises LLC.
2. July 21, 1998 (date of earliest event reported: July 21, 1998)

Item 5. Other Events -- reported that Texaco issued an Earnings Press Release for the second quarter of 1998.
3. September 3, 1998 (date of earliest event reported: September 3, 1998)

Item 5. Other Events -- reported that Texaco and Shell Oil Company signed a non-binding memorandum of understanding with the intention of forming an alliance for their European oil products marketing and manufacturing activities.

Pursuant to the requirements of the Securities Exchange Act of 1934, the Registrant has duly caused this report to be signed on its behalf by the undersigned, thereunto duly authorized.

| (Registrant) |
| :---: |
| R.C. Oelkers |

By: $\qquad$ (Assistant Secretary)

TEXACO INC. AND SUBSIDIARY COMPANIES COMPUTATION OF EARNINGS PER SHARE OF COMMON STOCK FOR THE NINE AND THREE MONTHS ENDED SEPTEMBER 30, 1998 AND 1997
(millions of dollars, except as noted)
(Unaudited)

| For the nine months ended September 30, | For the three months ended September 30, |  |
| :---: | :---: | :---: |
| 19981997 | 1998 | 1997 |
| - - |  | --- |

Basic Net Income Per Common Share:

- ------------------------------------

Net income less preferred stock dividend requirements

Average shares outstanding (thousands)

Basic net income per share (dollars)

| $\$$776 <br> $======$ | \$ 1,999 <br> $=====$ |
| :--- | :--- |
| 529,433 |  |
| $=======$ |  |$\quad$| 519,553 |
| :--- |
| $=======$ |
| $\$ 1.47$ |


$\$$| 202 |
| :--- |
| $======$ |

525,836
$======$
$\$ 0$
\$ 476
$======$
520,003
\$ 3.85
\$ 0.38
$\$ 0.91$

Diluted Net Income Per Common Share:

| Net income less preferred stock dividend requirements | \$ | 776 | \$ | 1,999 | \$ | 202 | \$ | 476 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Adjustments, mainly ESOP preferred stock dividends (a) |  | 25 |  | 26 |  | - |  | 8 |
| Net income for diluted net income per share | \$ | 801 | \$ | 2,025 | \$ | 202 | \$ | 484 |
| Average shares outstanding (thousands) |  | 9,433 |  | 9,553 |  | 836 |  | , 003 |
| Adjustments, mainly ESOP preferred stock (a) |  | 9,142 |  | 0,487 |  | 546 |  | , 190 |
| Shares outstanding for diluted computation (thousands) | 548,575 |  | 540,040 |  | 526,382 |  | 540,193 |  |
| Diluted net income per share (dollars) | \$ | 1.46 | \$ | 3.75 | \$ | 0.38 | \$ | 0.90 |

(a) For the three months ended September 30, 1998, ESOP preferred stock had an anti-dilutive effect and, therefore, is excluded from the computation of diluted earnings per share.

COMPUTATION OF RATIO OF EARNINGS TO FIXED CHARGES OF TEXACO ON A TOTAL ENTERPRISE BASIS (UNAUDITED) FOR THE NINE MONTHS ENDED SEPTEMBER 30, 1998 AND FOR EACH OF THE FIVE YEARS ENDED DECEMBER 31, 1997
(Millions of dollars)

For the Nine
Months Ended
September 30, 1998


| accounting changes effective 1-1-95. | \$1,178 | \$3,514 | \$3,450 | \$1,201 | \$1,409 | \$1,392 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Dividends from less than $50 \%$ owned companies more or (less) than equity in net income.................. | (3) | (11) | (4) | 1 | (1) | (8) |
| Minority interest in net income. | 43 | 68 | 72 | 54 | 44 | 17 |
| Previously capitalized interest charged to income during the period....................................... | 12 | 25 | 27 | 33 | 29 | 33 |
| Total earnings. | 1,230 | 3,596 | 3,545 | 1,289 | 1,481 | 1,434 |
| Fixed charges: |  |  |  |  |  |  |
| Items charged to income: |  |  |  |  |  |  |
| Interest charges. | 490 | 528 | 551 | 614 | 594 | 546 |
| Interest factor attributable to operating |  |  |  |  |  |  |
| lease rentals............. | 68 | 112 | 129 | 110 | 118 | 91 |
| Preferred stock dividends of subsidiaries guaranteed by Texaco Inc............................ | 26 | 33 | 35 | 36 | 31 | 4 |
| Total items charged to income. | 584 | 673 | 715 | 760 | 743 | 641 |
| Interest capitalized. | 18 | 27 | 16 | 28 | 21 | 57 |
| Interest on ESOP debt guaranteed by Texaco Inc. | 3 | 7 | 10 | 14 | 14 | 14 |
| Total fixed charges. | 605 | 707 | 741 | 802 | 778 | 712 |
| Earnings available for payment of fixed charges. | \$1,814 | \$4,269 | \$4,260 | \$2,049 | \$2,224 | \$2,075 |
| Ratio of earnings to fixed charges of Texaco |  |  |  |  |  |  |
| on a total enterprise basis........... | 3.00 | 6.04 | 5.75 | 2.55 | 2.86 | 2.91 |

(a) Excludes discontinued operations.

$$
\begin{aligned}
& \text { 9-MOS } \\
& \text { DEC-31-1998 } \\
& \text { JAN-1-1998 } \\
& \text { SEP-30-1998 } \\
& 250 \\
& 35 \\
& \text { 3,598 } \\
& 20 \\
& \text { 1,269 } \\
& \text { 5,394 } \\
& \text { 20,499 } \\
& \text { 28,495 } \\
& \text { 5,019 } \\
& 0 \\
& \text { 6,061 } \\
& 1,705 \\
& \text { 19,740 } \\
& \text { 2,729 }
\end{aligned}
$$

